Final Project Math 208

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```
In [2]: #importing libraries
        library(tidyverse)
        library(tidyr)
        library(tidytext)
        library(knitr)
        Registered S3 methods overwritten by 'ggplot2':
          method
                         from
          [ .quosures
                         rlang
                         rlang
          c.quosures
          print.quosures rlang
        Registered S3 method overwritten by 'rvest':
          read xml.response xml2
        - Attaching packages
                                                                       tidyverse
        1.2.1 -
                               ✔ purrr

✓ ggplot2 3.1.1

                                          0.3.3

✓ tibble 2.1.1

✓ dplyr

                                          0.8.0.1

✓ tidyr

                  0.8.3

✓ stringr 1.4.0

✓ readr 1.3.1

                               ✓ forcats 0.4.0
        - Conflicts -

    tidyverse confl

        icts() --
        # dplyr::filter() masks stats::filter()
        # dplyr::lag() masks stats::lag()
```

Introduction

We will be analyzing the Women's E-Commerce Clothing Reviews and Ratings dataset, which can be found on the Kaggle website. This dataset contains more than 23,000 online reviews of women's clothing from various retailers. As mentioned in the Overview section on the Kaggle website, the dataset contains the following variables: 'ID', 'Age', 'Title', 'Review', 'Rating', 'Recommend', 'Liked', 'Division', 'Dept', 'Class'.

we are mainly concerned about

- Rating (out of 5)
- · Department name
- · Clothing ID
- Age
- Title
- Review
- Recommend (customer recommends this product to others: yes= 1, no = 0

Womens clothing firm has asked us to explore and analyse data scraped from online reviews.

```
In [3]: clothes <- read csv(("Womens Clothing Reviews.csv"))</pre>
        clothes <- clothes[-1]</pre>
        colnames(clothes) <- c('ID', 'Age', 'Title', 'Review', 'Rating', 'Recom</pre>
        mend', 'Liked', 'Division', 'Dept', 'Class')
        Parsed with column specification:
        cols(
          Review_ID = col_double(),
          Clothing_ID = col_double(),
          Age = col_double(),
          Title = col_character(),
          Review_Text = col_character(),
          Rating = col_double(),
          Recommended = col_double(),
          Positive Feedback Count = col_double(),
          Division_Name = col_character(),
          Department_Name = col_character(),
          Class_Name = col_character()
         )
```

```
In [4]: glimpse(clothes)
        print("no of rows")
        print(nrow(clothes))
        #clothes1 for nlp tasks , Just for fun :D
        clothes1<-clothes%>%select('ID','Age','Title','Review', 'Rating', 'Recom
        mend', 'Dept')
        clothes<-clothes%>%select('ID','Age','Rating', 'Recommend', 'Dept')
        ##total no of na values
        clothes%>% summarize all(list(~sum(is.na(.))))
        Observations: 23,486
        Variables: 10
        $ ID
                     <dbl> 767, 1080, 1077, 1049, 847, 1080, 858, 858, 1077, 107
        7, 107...
                     <dbl> 33, 34, 60, 50, 47, 49, 39, 39, 24, 34, 53, 39, 53, 4
        $ Age
        4, 50,...
        $ Title
                     <chr> NA, NA, "Some major design flaws", "My favorite bu
        y!", "Fla...
        $ Review
                     <chr> "Absolutely wonderful - silky and sexy and comfortabl
        e", "L...
        $ Rating
                     <dbl> 4, 5, 3, 5, 5, 2, 5, 4, 5, 5, 3, 5, 5, 5, 3, 4, 3, 5,
        5, 5,...
        $ Recommend <dbl> 1, 1, 0, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 1, 1, 1, 1, 1, 1,
        1, 1,...
        $ Liked
                     <dbl> 0, 4, 0, 0, 6, 4, 1, 4, 0, 0, 14, 2, 2, 0, 1, 3, 2,
        0, 0, 0...
        $ Division <chr> "Initmates", "General", "General", "General Petite",
        "Gener...
                     <chr> "Intimate", "Dresses", "Dresses", "Bottoms", "Tops",
        $ Dept
        "Dress...
                     <chr> "Intimates", "Dresses", "Dresses", "Pants", "Blouse
        $ Class
        s", "Dre...
        [1] "no of rows"
        [1] 23486
         ID Age Rating Recommend Dept
          0
              0
                    0
                               0
                                   14
```

we make 2 dataframes, one of them has reviews and title (extra) on which we try to do some natural language processing, whereas the other clothes is the DataFrame we were asked to work with. We remove the na values before proceeding with Tasks.

Removing all not available values

```
In [5]: clothes<-clothes%>%drop_na()
    clothes1<-clothes1%>%drop_na()
    print(nrow(clothes))
    ## we can see that rows of new df decreases by removing NA values
```

[1] 23472

Task 1: Basic data Analysis

Just doing a basic analysis to see the distribuition.

Seeing what Department looks like, by looking at unique values.

```
In [9]: unique(clothes["Dept"])

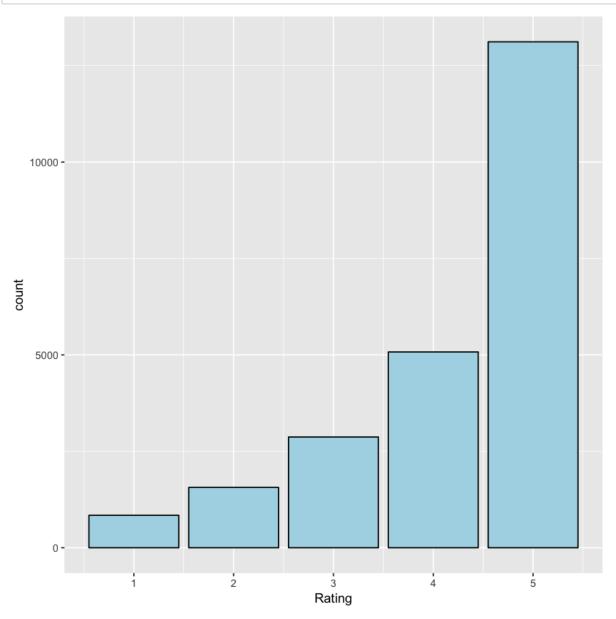
Dept
Intimate
Dresses
Bottoms
Tops
Jackets
Trend
```

Just having a glance at data for better understanding.

```
In [10]: str(clothes)
          head(clothes)
          Classes 'tbl df', 'tbl' and 'data.frame':
                                                               23472 obs. of
                                                                               5 variab
          les:
                               767 1080 1077 1049 847 ...
           $ ID
                       : num
           $ Age
                       : num
                               33 34 60 50 47 49 39 39 24 34 ...
                               4 5 3 5 5 2 5 4 5 5 ...
           $ Rating
                       : num
                               1 1 0 1 1 0 1 1 1 1 ...
           $ Recommend: num
           $ Dept
                               "Intimate" "Dresses" "Dresses" "Bottoms" ...
                       : chr
            ID
               Age
                    Rating
                          Recommend
                                         Dept
           767
                        4
                                      Intimate
                 33
           1080
                 34
                        5
                                      Dresses
           1077
                                      Dresses
                 60
           1049
                 50
                                      Bottoms
           847
                 47
                        5
                                         Tops
           1080
                 49
                                      Dresses
```

Rating distribuition

```
In [337]: p <-ggplot(clothes, aes(Rating))
    p +geom_bar(color = "black", fill = "light blue")
#bar plot of rating dist</pre>
```



```
In [338]: summary(clothes$Rating)
```

Min. 1st Qu. Median Mean 3rd Qu. Max. 1.000 4.000 5.000 4.196 5.000 5.000

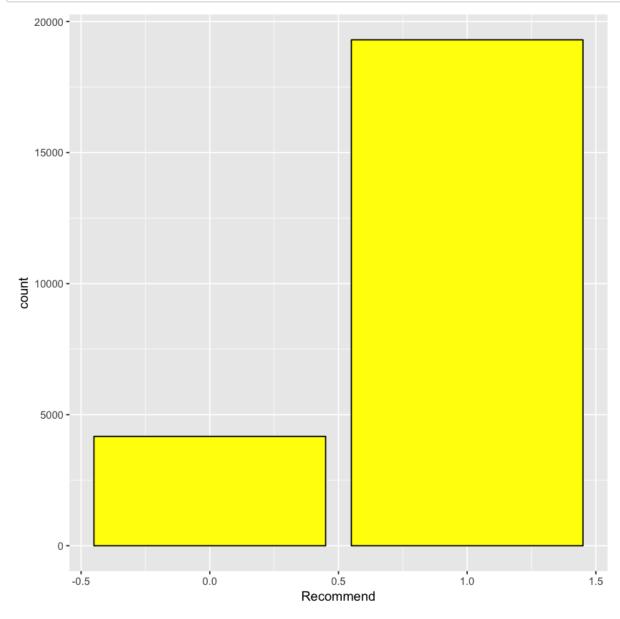
```
In [339]: Rating_dist <- clothes %>%
    group_by(Rating) %>%
    summarise(
        n = n()
    )
    Rating_dist%>%mutate(proportion=n/sum(n))
```

Rating	n	proportion
1	842	0.03587253
2	1565	0.06667519
3	2871	0.12231595
4	5077	0.21630027
5	13117	0.55883606

Rating is a way customer can tell how much they liked the product, 1 being the least and 5 being the maximum about 55%. It can be clearly seen that maximum people give a rating of 5 followed by 4,3,2 and 1. This can mean that when people are actually happy with the product they want to rate the product online and let others know the product is good. High Rating given to a product would definitely make it more reliable and would increase the products sale.

Recommend distribuition

```
In [340]: p <-ggplot(clothes, aes(Recommend))
    p +geom_bar(color = "black", fill = "yellow")
#bar plot of recommend dist</pre>
```



```
In [341]: Recommend_dist <- clothes %>%
    group_by(Recommend) %>%
    summarise( n = n())
    Recommend_dist%>%mutate(proportion=n/sum(n))
```

Recommend	n	proportion
0	4172	0.1777437
1	19300	0.8222563

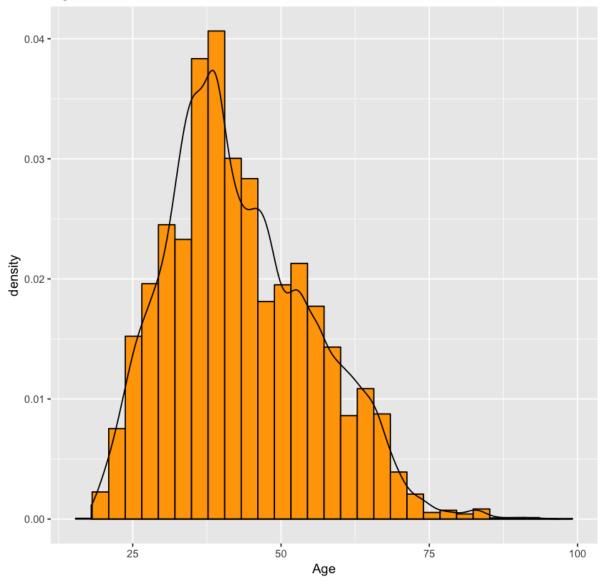
The online womens Ecommerce firm should be pleased to know that approximately 82% of people recommend the products of its firms which is a very high number. The numbers could be a bit different as seen in the correlation section

Age distribuition

```
In [23]: p <-ggplot(clothes, aes(x=Age))
    p +geom_histogram(aes(y=..density..),color = "black", fill = "orange")+g
    eom_density() + ggtitle("Age Distribution")</pre>
```

`stat_bin()` using `bins = 30`. Pick better value with `binwidth`.

Age Distribuition



Min.	1st Qu.	Median	Mean 3	rd Qu.	Max.
18.0	34.0	41.0	43.2	52.0	99.0

Age_group	n	proportion
:	:	:
25 and under	1221	0.0520194
26-35	5751	0.2450153
36-45	7386	0.3146728
46-64	7728	0.3292434
65+	1386	0.0590491

We divide the age of people into groups of 25 and under, 26-35, 36-45, 46-64 and 65+. On some analysis we find that Minimum age of people buying online is 18 whereas Max is 99. Median and mean ages are 41 and 43.2 respectively. We find that 46-64 and 36-45 are age groups audience visit ecommerce website of firm most and 2nd most time. This gives a good idea about the target audience when advertising.

It can be seen through density plot that maximum people have age approximately 35-40, as density plot is very dense around that age.

Correlation

Correlation is a good measure to see relationship/association between 2 or more variables. We use pairwise correlation to see correlation between pairs of variables.

```
In [25]: cor(clothes[, which(sapply(clothes, is.numeric))],
      use = "pairwise.complete.obs")
```

	ID	Age	Rating	Recommend
ID	1.00000000	0.01732159	-0.01762602	-0.01541408
Age	0.01732159	1.00000000	0.02696743	0.03071165
Rating	-0.01762602	0.02696743	1.00000000	0.79231051
Recommend	-0.01541408	0.03071165	0.79231051	1.00000000

we can clearly see Rating and recommend are correlated since their value is close to 1

Rating and Recommend

we will see how ratings and recommendations are distribuited

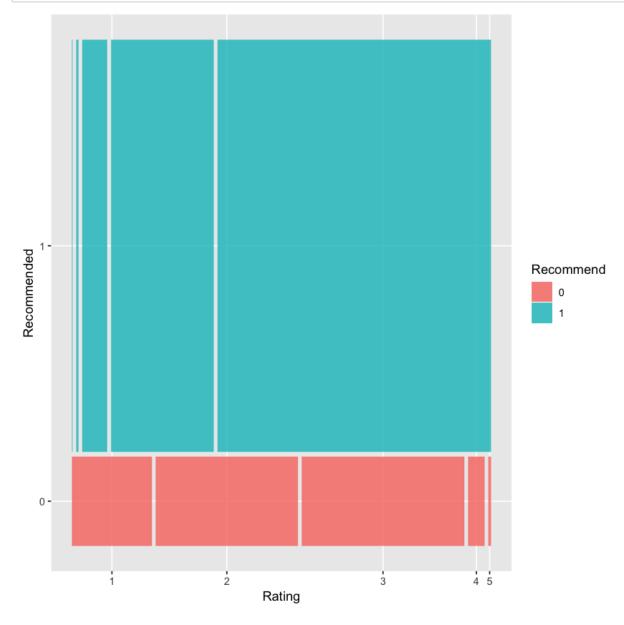
```
In [27]: clothes%>%select(Rating,Recommend)%>%table(.)
```

R	ecomme	end
Rating	0	1
1	826	16
2	1471	94
3	1682	1189
4	168	4909
5	25	13092

We can clearly see that usually people recommend things when they rate it 5,4 or 3 usually. It seems like a mistake to recommend it when the rating is a low of 1 and 2 and not recommend when rating is 5 or 4, but approximately distribution seems right

It can also be seen from the correlation between two variables that Rating and Recommend are highly associated because the value in the correlation table is very close to 1. Also it is very intuitive that People who Rate high are highly likely to recommend the product and vice versa. In the table above it can be seen that diagonals have a value of 1 because a variable is fully correlated to itself. Whereas -1 denotes not at all correlated to each other.

```
In [33]: library(ggmosaic)
    ggplot(clothes%>%mutate(Rating=factor(Rating), Recommend=factor(Recommen
    d))) +
    geom_mosaic(aes(x=product(Rating, Recommend),fill=Recommend))+xlab("Recommended")+ylab("Rating")+coord_flip()
```



Further we plot a mosaic plot to visualize our findings that people who rate a rating of 5 are very likely to recommend the product whereas people who rate a rating of 1 are highly likely to not recommend the product. Thus from all the analysis we can find that Rating and Recommend have some good amount of correlation, this also makes complete sense.

Distribuition of departments

we will see the proportion of distribuition of departments in the womens ecommerce firm

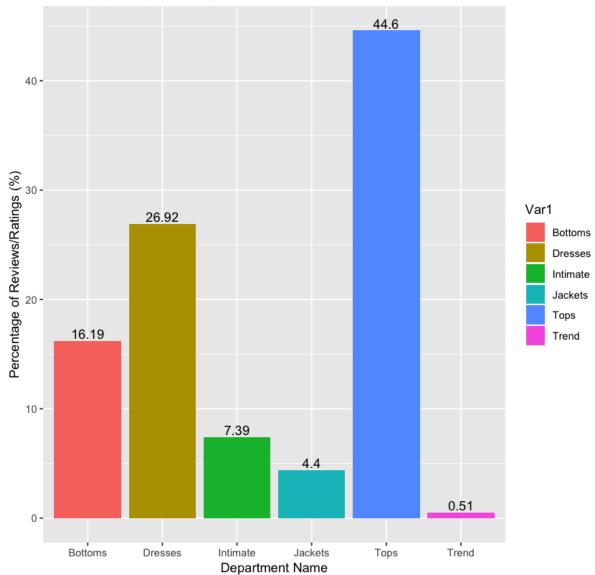
```
In [34]: prop.table(table(clothes$Dept))

Bottoms Dresses Intimate Jackets Tops Trend
0.16185242 0.26921438 0.07391786 0.04396728 0.44597819 0.00506987
```

We will use this proportion to make a plot of percentage of Reviews by department.

```
In [35]: ggplot(data.frame(prop.table(table(clothes$Dept))), aes(x=Var1, y = Freq
   *100,fill=Var1)) + geom_bar(stat = 'identity')+
   xlab('Department Name') + ylab('Percentage of Reviews/Ratings (%)') +
   geom_text(aes(label=round(Freq*100,2)), vjust=-0.25) +
   ggtitle('Percentage of product By Department')
```

Percentage of product By Department



We can clearly see that department of Top has the biggest market in the firms ecommerce about 45%, followed by Dresses (27%) and Bottoms (16%). Trend is a niche market of about 0.51%.

Task 2: More Exploration

The firm has asked us to see if the age of the reviewers varies by department of clothing article.

```
In [36]: ##making age groups as told in question 2
         ages <- clothes %>%
         mutate(Age_group = ifelse(Age<=25, '>=25',ifelse(Age >= 26&Age <= 35, '2</pre>
         6-35', ifelse(Age >= 36\&Age <= 45, '36-45', ifelse(Age >= 46\&Age <= 64,
         '46-64','65+')))))
         ages <- ages %>% mutate(Age group = factor(Age group), Rating=factor(Rati
In [371: #proportion of agegroup and ratings
```

- L [O /] •	"Proportion or agogroup and rackings
	ages_mod <- clothes %>% select(ID, Age, Rating) %>%
	<pre>mutate(Age_group = ifelse(Age<=25, '>=25',ifelse(Age >= 26&Age <= 35, '2</pre>
	6-35', ifelse(Age >= 36&Age <= 45, '36-45', ifelse(Age >= 46&Age <= 64,
	'46-64','65+')))))
	ages_mod<-ages%>%group_by(Rating,Age_group)%>%count()%>%ungroup() %>%mut
	ate(prop=n/sum(n))%>%arrange(desc(n))
	head(ages mod)
	, , , , , , , , , , , , , , , , , , ,

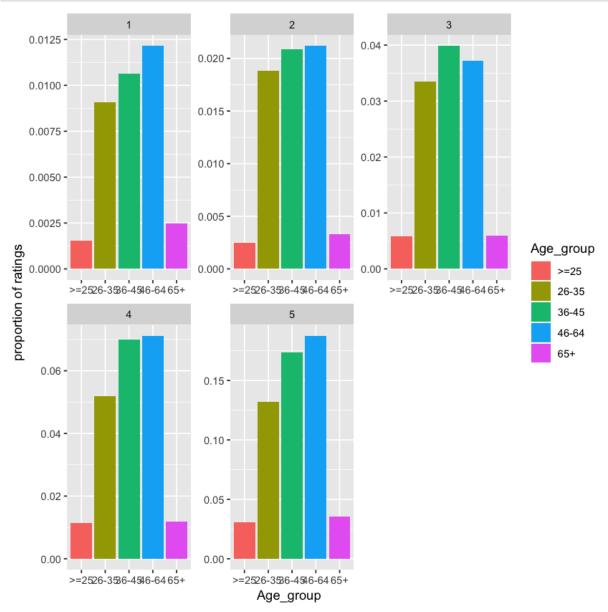
Rating	Age_group	n	prop
5	46-64	4402	0.18754260
5	36-45	4070	0.17339809
5	26-35	3092	0.13173142
4	46-64	1670	0.07114860
4	36-45	1642	0.06995569
4	26-35	1218	0.05189162

It can be seen that people in the age group 46-64 give a rating of 5 the most, this table tells us that how much of a rating is given by a age group. The table is sorted in decending amount of number of ratings.

Rating behaviour with age

Task 2.2

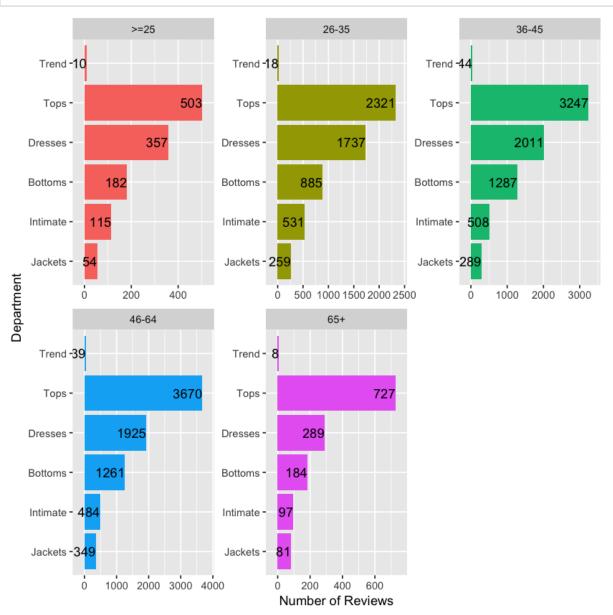
Using proportion to see how people of different age groups rate.



We plot the proportions of ratings by age group using barchart and from visualization. We find out that most ratings are given by 46-64 at almost every scale of rating, except when rating is 3. Rating of 3 is given maximum by age group 36-45,we can infer that people of age group 46-64 are most active in online ecommerce shopping . We thus conclude Task 2.2 by finding that overall Age Group 46-64 are most enthusiastic about company's products followed by age group 36-45.

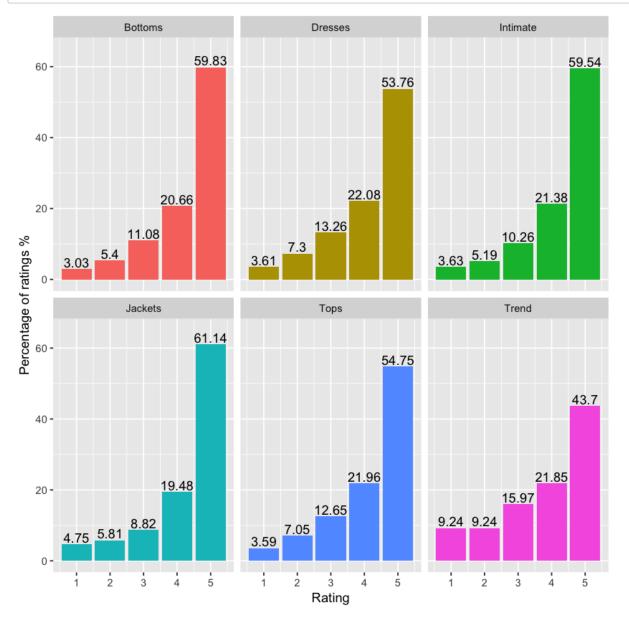
Interests of Age Group by department

Task 2.1



From the plot above it can be inferred that dartment of tops is highest reviewed one in every age-group, where as Trend Department is a very niche market for all ages. People in the age group 46-64 give most reviews in tops department and also generally in all departments. This gives companies an idea for who the target demographic is and for what kind of clothing types (tops, dresses) are in demand, this can help companies in their advertisement campaigns.

```
In [217]: #ratings percentage by Department
    x<- clothes %>% mutate(Dept = factor(Dept)) %>% group_by(Dept) %>% cou
    nt(Rating) %>% mutate(prop = n/sum(n))
    x%>% ggplot(aes(x=Rating, y = prop*100, fill = Dept)) + geom_bar(stat =
    'identity', show.legend = FALSE) + facet_wrap(~Dept) + ylab('Percentage
    of ratings %') + geom_text(aes(label=round(prop*100,2)), vjust = -.2) +
    scale_y_continuous(limits = c(0,65))
```



```
In [361]: clothes%>%
    group_by(Age_group) %>%
    summarise(Avg_Rating = mean(Rating),
    Median_Rating= median(Rating))
```

Age_group	Avg_Rating	Median_Rating
>=25	4.291564	5
26-35	4.136150	5
36-45	4.190496	5
46-64	4.217262	5
65+	4.263348	5

We can clearly see the average and the median rating for all age groups. There is not much differece between average and median rating thus we can say that average and median ratings do not vary much with age.

From the plot above it is clear that jackets receive the maximum percentage of five star rating, we also know from past analysis that jackets have been reviewed and rated the least. Thus it is possible as more people rate it, its rating decreases. On the other hand dresses, Tops have least five star rating (ignoring Trend because it is niche), this could be due to the difference in fittings or difference in size/fit than expected, this is only my supposition.

Studying reviews using most frequent bigrams

```
In [40]: ## studying reviews using most frequent bigrams
    clothesr <- clothes1
    #clothesr
    notitle <- clothesr %>% select(-Title)
    #notitle
    wtitle <- clothesr %>%unite(Review, c(Title, Review), sep = ' ')
    #wtitle
    ##combing them
    main <- bind_rows(notitle, wtitle)
    #main</pre>
```

Removing unnecessary stop words because they are junk and spoil our analyses. finding the most frequently occurring bigrams, 2words (excluding stopwords).

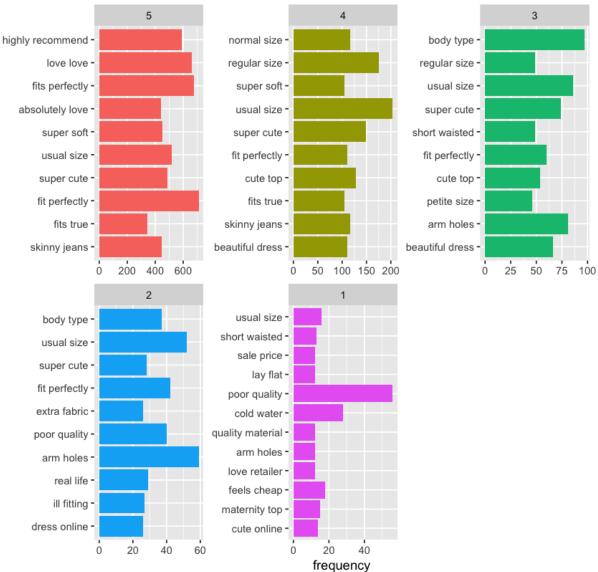
In [41]: # removing unnecessary stop words because they are junk and spoil our an alyses # finding the most frequently occuring bigrams, 2words (excluding stopwo rds) bigramming <- function(data){</pre> cbigram <- data %>% unnest_tokens(bigram, Review, token = 'ngrams', n print(cbigram) cbigram_sep <- cbigram %>% separate(bigram, c('first', 'second'), sep print(cbigram_sep) cbigram2 <- cbigram_sep %>% filter(!first %in% stop words\$word, !second %in% stop words\$word, !s tr detect(first, '\\d'), !str_detect(second, '\\d')) %>% unite(bigram, c(first, second), sep = ' ') print(cbigram2) return(cbigram2) }

```
In [42]: top_bigrams <- bigramming(main) %>% mutate(Rating = factor(Rating, level
    s <- c(5:1))) %>% mutate(bigram = factor(bigram, levels = rev(unique(big
    ram)))) %>% group_by(Rating) %>% count(bigram, sort=TRUE) %>% top_n(10,
    n) %>% ungroup()

top_bigrams %>% ggplot(aes(bigram, n, fill = Rating)) + geom_col(show.l
    egend = FALSE) + facet_wrap(~Rating, ncol = 3, scales = 'free') + labs(x
    =NULL, y = 'frequency') + ggtitle('Most Common Bigrams (By Ratings)') +
    coord_flip()
```

```
# A tibble: 2,506,606 x 6
            Age Rating Recommend Dept
                                             bigram
   <dbl> <dbl>
                 <dbl>
                            <dbl> <chr>
                                             <chr>
                                 0 Intimate i love
 1
       1
             24
                      2
 2
       1
             24
                      2
                                 0 Intimate love this
 3
       1
             24
                      2
                                 0 Intimate this tank
 4
       1
             24
                      2
                                 0 Intimate tank it
 5
       1
                      2
                                 0 Intimate it is
             24
 6
       1
             24
                      2
                                 0 Intimate is so
       1
             24
                      2
                                 0 Intimate so comfortable
 7
                                 0 Intimate comfortable but
 8
       1
             24
                      2
 9
       1
             24
                      2
                                 0 Intimate but it
10
       1
             24
                      2
                                 0 Intimate it does
# ... with 2,506,596 more rows
# A tibble: 2,506,606 x 7
            Age Rating Recommend Dept
      ID
                                             first
                                                          second
   <dbl> <dbl>
                 <dbl>
                            <dbl> <chr>
                                             <chr>>
                                                          <chr>
                      2
                                 0 Intimate i
                                                          love
 1
       1
             24
       1
                      2
 2
             24
                                 0 Intimate love
                                                          this
 3
       1
             24
                      2
                                 0 Intimate this
                                                          tank
 4
       1
             24
                      2
                                 0 Intimate tank
                                                          it
 5
       1
             24
                      2
                                 0 Intimate it
                                                          is
                      2
 6
       1
             24
                                 0 Intimate is
                                                          so
 7
       1
             24
                      2
                                 0 Intimate so
                                                          comfortable
                      2
       1
             24
                                 0 Intimate comfortable but
                      2
 9
       1
             24
                                 0 Intimate but
                                                          it
                      2
                                 0 Intimate it
10
       1
             24
                                                          does
# ... with 2,506,596 more rows
# A tibble: 220,841 x 6
            Age Rating Recommend Dept
      ID
                                             bigram
   <dbl> <dbl>
                 <dbl>
                            <dbl> <chr>
                                             <chr>
             24
                                 0 Intimate bothersome love
 1
       1
                      2
 2
       1
             36
                                 1 Intimate tank material
                      5
 3
       1
             36
                      5
                                 1 Intimate reversible highly
 4
       1
             36
                      5
                                 1 Intimate highly recommend
       1
                      5
                                 1 Intimate recommend staple
 5
             36
 6
       1
             36
                      5
                                 1 Intimate staple tank
                      5
 7
       1
             36
                                 1 Intimate tank love
 8
       1
             36
                      5
                                 1 Intimate tank material
       1
                      5
 9
             36
                                 1 Intimate reversible highly
                      5
10
       1
             36
                                 1 Intimate highly recommend
# ... with 220,831 more rows
```





It is seen that fit/size and quality are the top criterias for rating. "Arm holes" can also be a concern for customers, because it can be frequently seen in ones with bad ratings.

Task 3

The firm has asked us to identify the best performing products, according to product ID, based on the following measures.

Highest average ratings:

we group by product ID and department and then create a table using summarise. The table has product ID, the number of reviews for that product, the average rating, the proportion of positive recommendations, and the department.

In [63]:	head(prod_high_rating,10)	
----------	---------------------------	--

ID	Dept	count	Avg_rating	tot_no_of_reviews	prop_positive_recommendations
0	Jackets	1	5	1	1
3	Tops	1	5	1	1
4	Tops	1	5	1	1
5	Tops	1	5	1	1
6	Tops	1	5	1	1
7	Jackets	1	5	1	1
12	Tops	1	5	1	1
14	Intimate	1	5	1	1
16	Dresses	1	5	1	1
17	Dresses	1	5	1	1

Highest proportion of recommendations

We can use the first table in the section above for this problem. We arrange the table by the proportion of people that would recommend the product.

In [46]: head(prod_high_rating_1,10)

ID	count	Avg_rating	tot_no_of_reviews	prop_positive_recommendations
0	1	5	1	1
2	1	4	1	1
3	1	5	1	1
4	1	5	1	1
5	1	5	1	1
6	1	5	1	1
7	1	5	1	1
9	1	4	1	1
10	1	4	1	1
12	1	5	1	1

Highest Wilson lower confidence limits

We make functions that help us to in WLCL function

In [60]: prod_high_rating<-prod_high_rating%>%ungroup()%>% mutate(WLCL=WCL(prod_h
igh_rating\$prop_positive_recommendations,a,b,c)) %>% arrange(desc(WLCL))
head(prod_high_rating,10)

ID	Dept	count	Avg_rating	tot_no_of_reviews	prop_positive_recommendations	WLCL
834	Tops	150	4.540000	150	0.9333333	0.8705198
1025	Bottoms	125	4.464000	125	0.9360000	0.8654415
1008	Bottoms	186	4.462366	186	0.9139785	0.8563950
984	Jackets	175	4.462857	175	0.9142857	0.8544383
872	Tops	545	4.383486	545	0.8770642	0.8441965
1033	Bottoms	220	4.427273	220	0.8954545	0.8412617
1022	Bottoms	205	4.443902	205	0.8878049	0.8302374
839	Tops	48	4.562500	48	0.9583333	0.8261391
1123	Jackets	30	4.700000	30	1.0000000	0.8259696
850	Tops	338	4.307692	338	0.8698225	0.8256566

WLCL is the best measure of product performance. When ordering products by average rating and proportion of recommendations, the top 10 performing items all have 1 review, and low ID numbers. If we dont use WLCL we get an average rating of 5 but with only 1 review, this is not reliable for customers when they are purchasing products online. Thus by using WLCL, our top ten list, each item has a unique WLCL, and thus our list of top 10 items is actually the top 10 best performing items by this metric.