



## **Products**

Product	Units	Sales
AMARILLA	155 315	\$19 037 279,5
CARRETERA	146 846	\$14 937 520,5
MONTANA	154 198	\$16 549 834,5
PASEO	338 240	\$35 611 662
VELO	162 425	\$19 826 768,5
VTT	168 783	\$21 968 533,5



# **Segments**

Segment	Units	Sales
BUSINESS	153 139	\$45 941 700
ENTERPRISE	168 552	\$21 069 000
GOVERNMENT	470 674	\$56 403 066,5
MIDMARKET	172 178	\$2 582 670
PARTNERS	161 264	\$1 935 162

\$127,93M 1,126M 16,894M

**Gross Sales** 

**Units Sold** 

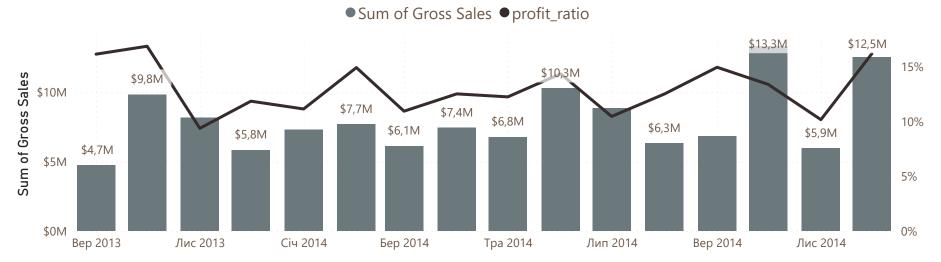
Profit

13%

**Profit Ratio** 



#### **Sales and Profit Ratio**





# **Sales By Countries**





## **Discount Share**

