# **Questions**

### **Question Set 1 - Easy**

#### 1. Who is the senior most employee based on job title?

Why it matters: Identifying the senior-most employee is useful for knowing the top authority or leader in the organization for communication, approvals, and strategic decisions.

#### 2. Which countries have the most invoices?

Why it matters: Shows where most transactions are happening geographically, helping prioritize market focus, allocate resources, and decide where to invest in marketing or expansion.

#### 3. What are top 3 values of total invoice?

Why it matters: Highlights the biggest transactions, helping identify highvalue orders and potentially important clients for VIP treatment or targeted offers.

### 4 .Which city has the best customers (highest total sales)?

Why it matters: Pinpoints the most profitable city for hosting events, running targeted campaigns, or increasing sales efforts.

# 5. Who is the best customer (most money spent)?

Why it matters: Helps identify the most loyal and valuable customer for special rewards, relationship building, or personalized marketing.

# **Question Set 2 - Moderate**

#### 1. List all Rock Music listeners with email and name.

Why it matters: Enables targeted marketing to specific genre fans, such as sending them promotions, concert invites, or new release notifications.

# 2. Top 10 artists with most rock tracks.

Why it matters: Shows which artists contribute most to the catalog, helping in deciding partnerships, promotions, or priority in playlists and events.

# 3. Tracks longer than average length.

Why it matters: Useful for curating special playlists (like long tracks for live events or background music) and understanding content trends.