

Senior Manager Operations Senior Manager Operations Senior Manager Operations - Intelligence Era Limited Lagos, GU Work Experience Senior Manager Operations Intelligence Era Limited 2017 to Present Project: TSP Cameroun, LTE, 3G upgrade, Site build, Tower Maintenance Customers: Ericsson Senegal, Ericsson Cote d ivoire, LM Ericsson Nigeria, ATC Nigeria, Nokia Solutions Nigeria, Ericsson Niger, Airtel Nigeria Job Description: Develop and establish operating policies and procedures consistent with the vision, mission and core values of the organization Properly coordinate CRM with all our clients and generate new customers. Coordinate and monitor the operations of various regions and operational units under my division to ensure adherence to policies and procedures Ensure quality job delivery and customer satisfaction in all my regions of operation. Manage and improve efficiency of support services in project/network rollout, IT, Accounts and finance departments Collaborate with management team to develop and implement plan for operational infrastructure of system and processes, designed to accommodate rapid growth and objectives of the organization Carry out project management audit on quarterly basis. Develop yearly management development plan that ensures capable resources are in place. Developing and tracking budgets on running projects Ensure that all activities and operations are carried out in compliance with local, state and federal legislatures and law governing business operations Develop rapport with new clients and set target for sales also provide support that will continually improve relationship Ensure CAPEX spent is optimized to meet business requirements. Process improvement, performance management and inventory control. Key Achievements Increased sales 25% each year and consistently achieved and exceeded targets over the years Managed and monitored 5 different countries by implementing effective strategies to maximize sales and revenue. Launched aggressive growth plans that increased our client base by 25% Project Manager Intelligence Era Limited August 2014 to January 2017 Project: ATC Collocation, Airtel Retrofitting, ATC upgrade, Ericsson 3G & LTE, NSN procurement, Ericsson COW project Customers: Ericsson Senegal, Ericsson Cote d ivoire, LM Ericsson Nigeria, ATC Nigeria, Nokia Solutions Nigeria, Ericsson Niger, Airtel Nigeria Job Description: Reviewing of project plans and making necessary changes when needed Creation, execution and improvement of

projects Manages and direct project resources to achieve the objectives of the project Define and identify the resources needed and useful (helpful) in the implementation of the project (task) Ensures project work is completed before or on the delivery deadline Suggests ways and procedures to improve the working and functionality processes of the project execution Develop and maintain required project procurement and documentation Managing project progress and adapt work as required Managing relationships with clients and stakeholders Monitoring purchase request, change request, good receipts and tracking of purchase orders Designing and signing off on contracts Conducting project review and creating detailed reports for my line manager Securing growth opportunities and initiating new projects Logistic and warehousing management Preparing and monitoring of project status and documentations to customers and sub-contractors Email: akinajumobi@outlook.com, Mobile Number: +221.762981310, +234.7032526877 WhatsApp Number: +2349084531113 Project Supervisor Intelligence Era Sarl August 2013 to July 2014 Project: 2G and 3G upgrade and modernization Customers: MOOV (Etisalat) and MTN Benin Job Description: Integration of Ericsson BTS (indoor and outdoor) and rectifier for MOOV network Coordinate installations of Ericsson 2G/3G (RBS 6000 series) Commissioning and testing of Ericsson 2G/3G (RBS6000 series) equipment Clearing of alarms on Node-Bs Carry out troubleshooting of 3G nodes and resolve immediately both onsite and remotely using moshell Carry out operation and maintenance on 3G and transmission nodes (TN and CN) Giving support to the field engineers on RAN/WRAN issues on the network Ensuring quality assurance / checks on all installations ahead of final acceptance by customer Utilizing AutoCAD to create technical drawings for telecommunication constructions and installations Reviewing designs provided by the engineer for accuracy and implementation C-Module and site identification documents production using AUTOCAD Power management solution swap (Emerson) for MTN network Solar and Battery back up commissioning / integration for MOOV network Working closely with RAN and TX team back office to clear RBS internal alarms and update the trouble ticket Coordinating all the site acceptance activities for all MOOV network region and ensuring all snags are cleared before sign-off Network performance reporting Coordinate and support on-site

audits conducted by external providers Perform final site roll out acceptance with the customer and sub-contractors Carrying out daily report on outages on sites and ensure the issues are resolved in time. Engineering Project Team Lead Intelligence Era Limited January 2013 to August 2013 Project: Airtel Upgrade, Colocation and Modernization Customers: Ericsson Senegal, Ericsson Cote d'ivoire, LM Ericsson Nigeria, ATC Nigeria, Nokia Solutions Nigeria, Ericsson Niger, Airtel Nigeria Job Description: Troubleshooting of Ericsson BTS (RBS 2000 and 3000 series) with element manager and moshell Configuration of Ericsson traffic node (TN) 2P, 6P, 20P equipment Periodic preventive maintenance of the traffic node (TN) Loading of back-up script on DUS and DUL Replacement of failed hardware on the BTS Always available on-call duty 24/7 to keep the network alive and healthy End to end installation of transmission and RAN equipment Auditing of power equipment on sites i.e. generator, rectifier and battery back-up system Monitoring alarm logs and ensuring all alarms are cleared by the field engineers Preparing daily and weekly reports to the customer and my line manager Graduate Project Engineer Intelligence Era Limited June 2012 to January 2013 Project: Airtel site build, Rooftop tower construction, 2G/3G upgrade (Airtel), MTN transmission link upgrade Customers: Ericsson Senegal, Ericsson Cote d'ivoire, LM Ericsson Nigeria, Nokia Solutions Nigeria, Ericsson Niger, Airtel Nigeria Job Description: Carry out technical site survey (TSS) for planning, line-of-sight (LOS) using balloon, roaming and observation with the use of GPS for the implementation of microwave transmission links Installation of RBS and Minilink equipment Supervision of installation material delivery to site Installation of microwave radio of PDH and SDH, ML-E and ML-TN SW upgrade for the Mini-link TN remotely or on-site Traffic routing / cross-connection on DDF blocks Troubleshooting of mini-link TN and maintenance of microwave transmission links Clearing of snags ahead of ATP Conducting final acceptance test of BTS with the customer. Installation and commissioning of hybrid rectifier and battery bank Installation and commissioning of integrated power management system (IPMS) and SAMs on telecom site Reticulation of solar and grid power system on telecom site Email: akinajumobi@outlook.com, Mobile Number: +221.762981310, +234.7032526877 WhatsApp Number: +2349084531113 Installation and configuration of ATS on generator and grid power site

Design and configuration of AC and DC distribution system in core switch room for PDU management. Installation of DCDB on upgraded site Technical Officer Kogi State Polytechnic June 2011 to May 2012 Project: General installation and maintenance of electrical appliances on the campus Customers: Maintenance department of Kogi state polytechnic Job Description: General installation of electrical and electronic appliances Maintenance of electrical and electronic appliances Routine checks on electrical installations within the offices and hostels. Supervision of DG servicing and spare maintenance Replacement of change over, switch gear and distribution breakers IT Trainee LM Ericsson Nigeria January 2008 to June 2009 Project: Zain 3G Customer: Zain Nigeria Job Description: Installation and troubleshooting of 3G radio base station Maintenance of various 3G radio base station Troubleshooting and maintenance of transmission problems on the transmission radio link Taking inventory of delivered telecom materials to customer warehouse Sorting of 3G materials in the warehouse Preparation of material delivery request form for the field engineers Compilation of ATP document from customer. Education Bachelor of Science degree (BSc) in Electronic and Electrical in Engineering Obafemi Awolowo University December 2010

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