

Sales Representative Sales Representative Katy, TX Authorized to work in the US for any employer

Work Experience Sales Representative Outori Limited - Lagos January 2018 to June 2019 Brand introduction and repositioning for Marlboro, Chesterfield, and Bond Street Cigarette. On-field brand assessment trips to engage customers. Actively advertised company s products. Educating consumers on the qualities of all PMI brands. Collecting relevant customer feedback for the company to improve customer. satisfaction and distribution challenges. Driving sales of all company s brands through aggressive marketing. Contract Auditor Cadbury Nigeria PLC, - Lagos January 2011 to December 2017 On-field auditing for all Cadbury s major distributors in the South-East zone. New product introduction and education to distributors. Physical Stock Counting. Collecting relevant customer feedback for the company to improve customer satisfaction and distribution challenges. Front- end web developer & Logistics Executive Deefrent Limited - Lagos August 2005 to May 2008 Responsible for the fulfilling the business of the logistics arm of the business. Helping the development team with basic HTML fixes for clients eg ARM Pensions, MTN, Globacom Telecoms, and Aggressive Growth Fund Websites. Education Bachelor's in Computer Science Ekiti State University - Ekiti August 2006 to June 2012 Skills Good communication skills Expert knowledge of Microsoft Office suite. Auditing and Record reconciliation On-Field sales Ability to work under some pressure . Ability to work without supervision. Ability to coordinate and supervise workers and ensure team spirit Basic HTML understanding, Selling, Customer Service Certifications/Licenses Secondary Schoool Certificate Examination September 1996 to Present Primary School Leaving Certificate September 1987 to Present Assessments Sales Skills: Influence & Negotiation Proficient July 2019 Measures a candidate's ability to effectively use influence and negotiation techniques to engage with and persuade customers. Full results: [https://share.indeedassessments.com/share\\_assignment/fi9kmbri3a8ngmc7](https://share.indeedassessments.com/share_assignment/fi9kmbri3a8ngmc7) Customer Focus & Orientation Proficient July 2019 Responding to customer situations with sensitivity. Full results: [https://share.indeedassessments.com/share\\_assignment/lc5-hfzpf7ryxvhe](https://share.indeedassessments.com/share_assignment/lc5-hfzpf7ryxvhe) Marketing Completed July 2019 Measures a candidate's ability to understand your target audience and how to best

communicate with them. Full results:

[https://share.indeedassessments.com/share\\_assignment/uugzhqw1ae4vwyje](https://share.indeedassessments.com/share_assignment/uugzhqw1ae4vwyje) Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.

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