Digital Marketing Manager Digital Marketing Manager Digital Marketing Manager - DAN CUMMINS AUTO GROUP Lexington, KY Experienced digital marketing professional with a track record of creating and implementing successful paid and organic media campaigns. Skilled in data analysis, paid search campaigns, audience targeting / retargeting, copywriting, media buying, and search engine optimization. Work Experience Digital Marketing Manager DAN CUMMINS AUTO GROUP -Paris, KY January 2016 to Present Successfully created and managed content for all social media platforms, while focusing on audience growth and engagement rates. ? Optimized all paid ad campaigns through smart audience targeting & retargeting. ? Contributed to company blog in an effort to produce quality site content and improve consumer on-site experience. ? Developed & launched strategic online marketing campaigns. ? Conduct keyword research so that we could better reach customers during their online searches. ? Assisted developers in site redesign & continue to assist in regular site maintenance. ? Respond to all digital customer complaints and reviews. ? Communicated digital planning & strategy to executives. Sales Representative CARLSTEDT'S LLC - Lexington, KY January 2015 to January 2016 Built and maintained relationships with 20-30 clients. ? Provided quality customer service through phone support as well as regular on-site visits. ? Processed customer orders. ? Ensured that quality items were being distributed. Construction Maintenance Database Administrator KENTUCKY UTILITIES - Danville, KY June 2012 to January 2015 Designed & maintained company-wide database responsible for tracking critical utility issues. ? Database analysis & reporting findings to upper management. ? Data entry. ? Assisted in the development, testing, and implementation of a new company wide Global Imaging System. Education Psychology, Economics, Business Management Bluegrass Community & Technical College August 2004 to May 2006 Skills MARKETING, SEARCH ENGINE MARKETING, SEARCH ENGINE OPTIMIZATION, ADS, SEARCH ENGINE, SEO, Digital Marketing, Google Analytics, Illustrator

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