Project Manager / Technology Specialist Project Manager / Technology Specialist Boca Raton, FL Work Experience Project Manager / Technology Specialist BOSS Construction Group - Boca Raton, FL 2018 to Present \* Coordinate construction activity for landlord work with Center Operations, including estimating development of plans, permitting, bid reviews & preparation of contracts/work orders to ensure an on time or early turnover to tenant. Participate in the regional leasing/legal/ tenant coordination conference call to ensure tenant issues are clearly communicated \* Understand & navigate municipal permitting requirements & processes. Coordinate with city officials to expediently obtain necessary approvals & permits for projects \* Assure adherence to schedule, quality standards & tenant requirements by monitoring project progress, performing site visits, coordinating activities & resolving project issues \* Assist in reviewing plans for compliance with center construction criteria ADA, Building Code, Fire Code, & other applicable codes & provide timely approval or rejection \* Set up & maintain project information in the project information program to produce RFI's, submittals, transmittals, all logs, correspondence, purchase orders, project billings etc. \* Monitor job cost reports for inconsistencies, i.e., mischarges, cost over runs, over/under billings, etc. & communicate questionable items to the Project. Process adjustments & changes to the forecast cost at completion per the Project Manager's direction. Support the Project in preparation for monthly project review meetings, & related follow-up action \* Prepare Pre-Development Consulting & Feasibility analysis in relation to zoning constraints & opportunities, prepare timelines, fee estimates & entitlement strategies \* Perform site research, site visits & zoning research & insured Ensured permits / code violations were completed to the satisfaction as per client \* Source & establish new relationships with outside vendors to assist with small & large scope projects \* Establish & maintain positive tenant relationships to promote subsequent deals with Legal, Tenant Allowance Administration, Asset Management, Development, Property Legal, Architects, Owners, General Contractors, Permit Expeditors, & Project Consultants \* Assisted the CEO (CGC) with formal inspections pertaining to any faulty permits / code violations & tracked issues & setup project charts (Gantt & Kanban) & set goals, budgets & expectations. Applied development methodologies and tools, and managed Zoho CRM implementation ? Defined.

developed and delivered business automation solutions using Zoho CRM. ? Worked with CEO. additional employees, and Technical resources to ensure that projects were timely completed to quality standards and within budget. ? Assisted with the translation and mapping of business objectives. ? Prepared functional requirements for technical Zoho CRM solutions. ? Worked with teams of onsite and offsite technical resources. ? Experience in converting client requirements and functional specifications to technical design with effort estimation and doing development for the same? Experienced in client management and system development, design, and implementation of majority of Zoho Applications and tools? Experienced in creating, updating, and reviewing Zoho project plans and cases ? Excellent analytical, logical and interpersonal skills. Hard working and fast learner with self-motivated personality CRM/Applications Specialist (Contract) RedHawk 2018 to 2018 \* Technical & analytical support to business users for centralized applications, integrations, processes & procedures \* Learns to define business requirements for technical solutions or alternatives. Learns to identify & help design customizations, workaround, or enhancements required to meet customer needs \* Understanding business processes & data workflow, data "fixes", identifying process issues & formulating solutions for software issues \* Consult with end users to identify business support requirements \* Design, develop, test & deliver business solutions to improve operational efficiency & meet customer needs \* Create & maintain application configuration & technical documentation \* Support & enhance integrations between CRM, Field Service & Financial applications \* Understand technical components of business applications & the supporting infrastructure with ERP implementations Salesforce Administrator Frontier Communications 2017 to 2017 \* Take the lead in cross-functional Salesforce management - balance Sales, Service & Support user requirements. \* Support Sales enablement Team in their Salesforce user training \* Design scalable & efficient solutions to Sales & Support requirements - be that territory, dashboards, reporting, ticket handling \* Manages change requests by filtering out wants vs. needs based on business resources available & business priorities for Enterprise Org that consists of 1500+ Users. \* Develop & improve reports, dashboards & supporting process flows. \* Manage user setup, records, profiles & roles to ensure accuracy of data. \* Training of salesforce &

other various changes globally for the Sales & Marketing Teams \* Create & document application requirements that demand IT development & enhancement. \* Identify, recommend & track opportunities for process & operational improvements. \* Performed business process analysis of current business processes & provided recommendations for improvement \* Acted as a liaison between several levels of the organization with business process evaluations & improvements. \* Planned & defined system requirements to Use Case, Use Case Narrative, Use Case Diagrams & Sequence Diagrams using Rational Rose. \* Assisted with UAT, developing & maintaining quality procedures, & ensured that appropriate documentation is in place. Salesforce Consultant / Analyst / Project Manager Coastal Cloud 2016 to 2016 Improved customer productivity through effective of Salesforce CRM technology; uncovered customer pain points & gaps in CRM best practices & presented information about Salesforce functionality to diverse audiences \* Setup & configure custom fields, objects, reports, & dashboards to help companies optimize their use of time & data, with initial & reimplementation of Salesforce \* Clean data with pre-implementation & within Salesforce with preventative measures to assist clients with data quality moving forward with Salesforce \* Implemented Service Cloud including: Service Console, Customer Portal & Communities, Case Feed, Knowledge Base & Entitlements. \* Attended daily scrum, sprint planning retrospective meetings & followed the agile scrum practices, implemented improvement to process, demonstrated solutions & incorporated feedback changes. \* Demonstrated out of the box Salesforce capabilities & proposed business process changes to take full advantage of Salesforce capabilities. \* Trained new users & management for on-boarding & new features, customizations & functionality. Developed user manual & other training documents \* Participated in backlog review & Sprint planning sessions, following Agile methodology \* Made business case recommendations for business process reengineering & worked closely with implementation specialists for proposed solutions in implementation \* Conducted feasibility study & performed scope analysis for the proposed enhancements, & made recommendations to the business users Network- Systems Field Engineer / Project Manager Peak Systems 2013 to 2016 Functions as a project-based contractor for Dell & HP Services, overseeing multiple projects & employing substantial levels of analytical thinking

to function as a subcontractor for major clients including Hewlett Packer, Morgan Stanley, & UBS Financial & many others to list \* Successfully surveyed, managed, deployed, & configured a Windows 7 rollout, replacing the physical hardware on over 50% of the computers & servers; aides in the installation of new HP hardware for multiple firms \* Directly responsible for daily hardware & software tickets, desktop imaging, installing & configuring apps, & configuring devices \* Design & install well-functioning computer networks, connections & cabling \* Perform troubleshooting to system failures & identify bottlenecks to ensure long term efficiency of network \* Testing & configuring software & maintain & repair hardware & peripheral devices \* Lead internal teams to develop management reports defining problem, evaluation & solution \* Develop yearly strategic projects development plans recommendations & spearhead development of Scope of Work \* Created project plans in accordance with project management framework standards & procedures. Identified ongoing issues & gaps within project plans, in order to eliminate implementation issues. \* Effectively travels to several regions in the US to remodel existing Cricket / At&t / JP Morgan (Chase) / Bank of America, etc. stores and/or build entirely new network infrastructure, providing on-site training to store technicians Education Bachelor's in Public Administration & Urban Regional Planning Florida Atlantic University 2008 Skills Construction management (Less than 1 year), Crm (2 years), Customer relationship management (2 years), End user training (Less than 1 year), project management (3 years), Sdlc (Less than 1 year), training (5 years), maintenance, Outlook, Scheduling, budget, Word, Customer Service, Microsoft Project Certifications/Licenses Driver's License Certified Scrum Master [CSM](Lic. # 579410) Salesforce Certified Administrator Salesforce Certified Advanced Admin Salesforce Sales Cloud Consultant Salesforce Service Cloud Consultant Microsoft Project 2013 ITIL v3 Microsoft Certified Solutions Associate CompTia A+ CompTia Network+ Additional Information FUTURE ASPIRING LICENSES / CERTIFICATIONS A.) Licensed Florida Public Notary (NNA): In my current position, I had to handle a plethora of documentation. Some I had to for the CEO to sign off given his current license. It would help me expedite documents faster and efficiently. B.) Project Management Professional (PMP): Already obtained 35 hours of project management education, and have about 4,500 hours of project work established.

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