

Technical Representative Technical Representative Portland, OR Work Experience Technical Representative September 2018 to Present Manage 110 accounts across 14 western states to provide technical consulting, product applications and client training Facilitate client meetings, relations and devise plans for increased profitability Create demand via product marketing & positioning, market infiltration strategies, tradeshow & presentations and B2B sales Adapt to market fluctuations by generating new business with national distributors and manufacturers Provide industry knowledge and collaborate with R&D to shape new and improved product profiles R&D Manager, IPM Specialist, Database Administrator Terra Nova Nurseries January 2017 to September 2018 Perpetuated new cultivar ideas & development to final patented products Tracked data, provided photography and wrote product descriptions Maintained plant health by developing fertilizer, lighting, pesticide and beneficial insect regiments Propagated plants via cuttings and pollination Program Coordinator School Gardening for South Carolina Educators May 2015 to November 2016 May 2015---November 2016 Created and managed online horticulture workshops and courses Conducted meta-analyses for preliminary environmental reports Devised follow-up research to measure program's impact Coordinated volunteer and internship programs Objective Driven, passionate horticulturalist seeking a career in research and consulting Education Bachelor of Science in Marie Biology in Marie Biology College of Charleston - Charleston, SC May 2015 Skills Data analytics, Spss, Sap, Srm, Written and verbal, Tissue culture, Excel, Microsoft excel, Budgeting

Name: Diana Ramirez

Email: garzalogan@example.com

Phone: 4322480262