Applications Development Manager Applications Development Manager Readington, NJ Authorized to work in the US for any employer Work Experience Applications Development Manager World Business Lenders - Jersey City, NJ November 2015 to Present Department leader managing the applications and development team consisting of four developers and three applications support personnel IT Project Manager for the architect, build and deployment of the firm s critical cloud based SaaS and iPaaS applications Manage all related venders and external consultants with project budget of more than $1MM and ensure that all deliverables are met on time and under budget Conduct process analysis and discovery sessions with user community gathering business requirements   Oversee the integration process and recipe architecture for the Workato iPaaS platform   Provide scope and prioritization on work assignments, paying strong attention to detail and deadlines Oversee SD-WAN implementation project to deliver network optimization and security services to 16 locations nationally Train 500+ sales employees on Salesforce CRM system including developing training materials, decks and conducting on site branch training sessions as well as live webinars Draft conceptual designs, reports and project presentations for senior management Technical lead for CRM, loan process pipeline, loan administration and workflows Coordinate application database support activities through direct and indirect staff Direct IT teams in the areas of scheduling, technical direction and future applications and database planning Develop and oversee process along with QA testing for IT projects Provide leadership in the design, development, support and implementation of enterprise applications   Maintain all project application change logs Develop project plans, budgets, resource hours, timelines and milestones Complete testing and validation of all application developments, patches and updates prior to roll out Communicate regularly with the user community gathering feedback for future iterations Salesforce / Pardot / Wave Analytics Project Manager and Global Administrator Migrate and cleanse legacy data leveraging SQL, Access and Dataloader.io Key Highlights & Achievements Delivered an Enterprise wide Salesforce CRM for 500+ users with near real time bi-directional data sync Negotiated vendor agreements including reducing credit pull contract price resulting a 65% annual savings Improved communication between business units and IT resulting in project efficiency

Delivered complex technical projects on time and under budget Implemented cost saving measures specifically related to process automation within the document underwriting process resulting the reduction of duplicate entry, processing times and turnaround Developed key adoption metrics through reports and views that added actionable insight IT Project Manager (Consultant) Sotheby's International Realty - Newport Beach, CA April 2014 to November 2015 Project Manager for the development and implementation of corporate intranet and marketing systems Created and integrated department workflows and rules automation Lead the UI development and UX for 600 realtors   Developed training materials and programs Education BS in Business Communications Florida International University - Miami, FL September 1995 to July 2000 Skills Agile, Project Management (5 years), Team Leader (6 years), SFDC, ipaas Integration development, SAAS

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