

PRICING ANALYST PRICING ANALYST PRICING ANALYST - HONEYWELL SAFETY PRODUCTS Navarre, FL Work Experience PRICING ANALYST HONEYWELL SAFETY PRODUCTS October 2009 to Present Recognized pricing business partner to marketing team and sales leadership Key partner and advisor to National Accounts team in developing multi-year contracts for strategic accounts Point of Contact for strategic accounts for finding solutions for all pricing issues Integrated legacy practices and assessed multiple business units to define best practices, develop consistent strategic framework and coordinate cross-functional planning for development and execution of pricing actions. Participated in the annual price review cycle to achieve improved price position and financial targets; lead efforts for mid-cycle price changes and achieved on-time execution of price list delivery Lead continuous improvement of close-loop deal management analytics; provided key pricing recommendations and incremental price realization while balancing customer demand and satisfaction Initiated hands-on training for Customer Service to mitigate volume of day to day activities such as customer order maintenance and investigate pricing for items that are not priced to achieve a resolution. Superuser for numerous SAP and SFDC integration projects DATABASE ADMINISTRATOR HONEYWELL SAFETY PRODUCTS April 2000 to October 2009 Key partner with Sales and Marketing in development of pricing quotes and contracts Teamed with Product Marketing to establish new materials, and maintain pricing changes in AS400 Collaborated with Finance for new customer account creation, pricing and reporting. Lead the publication of annual price lists, including data maintenance and vendor publication and distribution Superuser for several AS400 integration projects CUSTOMER SERVICE-GLOBAL HONEYWELL SAFETY PRODUCTS April 1990 to April 2000 Team Lead for Global customer service department Executed US Government Export License applications and documentation for overseas shipments of controlled products. Skills Problem solving (10+ years), Sap (5 years), Excel (10+ years), Microsoft excel, Powerpoint (7 years), Financial Analysis (10+ years), Data Entry (10+ years), database (10+ years), Microsoft Office (10+ years), Customer Service (10+ years) Links <http://www.linkedin.com/in/saundra-ingram-a564a9aa> Additional Information SKILLS Proficient in SAP Proficient with Microsoft Excel, Word, and PowerPoint

Strong team member   Self-motivated, remote worker for 19 years   Problem Solving

Name: Charlotte Dalton

Email: brownmindy@example.org

Phone: (353)230-3194x53212