

IT/Software IT/Software Glendale, CA Authorized to work in the US for any employer Work Experience IT/Software CRM Networks, LLC - Tempe, AZ February 2013 to Present Developed HVAC Mapping/Scheduling Software Ticket Writer to Connect VICIDIAL to Various CRMs Installed/Configured VICIDIAL Systems, and Grandstream VOIP Telephone Systems Met With Owners Sold Software Agreements Prospected for New Customers, Cold Called General Manager SMW REFRIGERATION AND HEATING, LLC - Tempe, AZ February 2013 to April 2018 Residential Retrofit HVAC Contractor Grew Company from 1 to 25 employees Responsible for Marketing, Sales, Accounting Portions of the Business. Created Bids for Residential New Construction Projects Generated Mechanical Plans, Manual J/S/D Reports for Permits Worked Homes Shows and Ran Telemarketing Room to generate sales leads February 2013-April 2018 Project Engineer Sonoran Air, Inc - Phoenix, AZ January 2012 to July 2012 Design and Bidding of Residential HVAC systems, including Load Calculations, Equipment Selection and Duct Design January 2012-July 2012 IT Manager Desert Valley Aire, Inc - Glendale, AZ June 2009 to January 2012 IT Manager for the company that has 2 25 seat call centers, and 35 office staff, and 70 technicians June 2009-January 2012 Farm Worker Nolin Red Angus - Monroe, IA July 2008 to May 2009 Monroe Iowa Designed and constructed retaining wall Helped care for show cattle: feeding, washing, clipping, training Installed siding, roofing on buildings, cleared trees, baled hay, repaired fences July 2008-May 2009 Factory Worker Hach Company - Ames, IA January 2005 to May 2005 Ames Iowa Observed the functioning of a chemical processing plant Assisted in production work labeling and packaging pH test products January 2005- May 2005 Warehouse Worker/Forklift Titan Tire Corporation - Des Moines, IA March 2002 to April 2003 Des Moines Iowa Assisted on shipping/receiving dock loading trailers Used machinery to mount agriculture tire wheel assemblies March 2002-April 2003 Movie Theater Worker Carmike Movie Theaters - Urbandale, IA November 1999 to October 2001 Worked in Concession Stand, Box Office and as Doorman Education Bachelors of Science in Mechanical Engineering Iowa State University of Science and Technology - Ames, IA May 2009 Skills FIVE9, VICIDIAL, MARKETEL, PROSPECTOR, PURSUIT, RAPID CONTACT, CAD/Computer Skills Able to create and edit

complex parts, assemblies, and drawings using Solidworks, Pro/E, Solidedge, Autocad Inventor
Familiar with FEA packages: COMSOL, COSMOS, Abaqus Modeling of Residential Structures in
Wrightsoft, TREAT, EM Home, Real Home Analyzer Experience setting up and managing windows
domains Server Virtualization, VPN setup Telemarketing Lead List Generation
PHP/MySQL/MSSQL Programing Certifications/Licenses AZ Heat Pump Council Master Heatpump
Technician January 2013 to Present Building Performance Institute Building Analyst June 2016 to
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