IT Manager/ Network Administrator IT Manager/Network Administrator Round Rock, TX I'm a resourceful and quick-thinking person with years of inventory management and online marketing. Improves work efficiency and accuracy by applying strong leadership skills. Disciplined business professional who's knowledgeable about material load capabilities, site analysis and general planning. I'm a reliable and hardworking individual who's committed to getting each job done as quickly, efficiently, and accurately as possible. Authorized to work in the US for any employer Work Experience IT Manager/ Network Administrator Wyndham Destinations - San Marcos, TX February 2018 to April 2019 Support Loyalty Program Operations to maintain continuity of the Program, while driving process automation and predictive reconciliation. Support Loyalty Operations & production Support with System Reconciliation efforts for Property Billing Assist with solutioning of Loyalty strategies into phased roadmaps according to priorities, industry best practices, technology prerequisites & dependencies and synergies with the overall IT roadmap Align roadmap phases to executable use cases Work with the business and technical leads to design a solution that optimizes the Loyalty Program, while supporting client use cases, strategy and industry standards Progress overall maturity and scale of Loyalty Program by creating and sharing knowledge, best practices, methodologies and templates Use the latest best practice learning from the industry to ensure that Loyalty Program and solutions are fully integrated and fine-tuned. Support the Planning and Analytics team on delivering data driven insights Help construct a technical architecture of multiple solutions fitting industry standards, use cases, strategy and technical needs Sales Representative Vector Marketing - New Braunfels, TX January 2017 to February 2018 In conjunction with the Sales Manager, develop and maintain a sales pipeline report. In conjunction with the Sales Manger, develop and maintain a territory plan. Increase sales through customer targeting, innovative sales incentive programs and engaging the customer. Identify potential customer needs and establish future opportunities while meeting monthly objectives. Assist with customer training and attend trade shows/special events for the Sales Manager as necessary. Travel with the Sales Manager to visit key customers a minimum of once a guarter. Golf Sales Associate DICK'S Sporting Goods - New Braunfels, TX January 2016 to January 2017 Drive and

sustain lessons and fittings sales intensity and profitability by setting high expectations and monitoring and measuring positive results Meet or exceed sales goal objectives for lessons and Give golf lessons and perform fittings (ball launch monitor, putter, driver, iron/wedge) fittings Conduct preliminary interview with customer, record customer s swing, provide swing analysis and provide feedback to customer, and schedule customer for on-going lessons Develop, design, recommend and implement instructional programs, customer clinics and other promotional activities as directed Maintain thorough knowledge of products, services, merchandise promotions, test merchandise and advertising Promote Golf Galaxy by participating in community organizations, PGA or LPGA of America and other service organizations to promote and enhance Golf Galaxy s standing in the business community Create a climate within the store in which staff are motivated to do their best, strong morale and spiriting in his/her team; share wins and successes; foster open dialogue; and create a feeling of belonging within the team Other tasks/responsibilities as business needs dictate Education Associate of Science in Technology Management Texas State University - San Marcos, TX 2018 High School Degree in Management New Braunfels High School -New Braunfels, TX August 2012 to May 2016 Skills CPR Certified (3 years), Microsoft Office (10+ years), Troubleshooting (2 years), Inventory Management (2 years), Information Security (4 years), Marketing Strategy (2 years), Sales (2 years), Online Marketing (3 years), Graphic Design (6 years), Competitive Analysis (2 years), Internet Marketing (3 years), Shift Supervisor, Network Administration (2 years), IT Management (2 years), Excel (10+ years), Vmware (2 years) Awards BSA Eagle Scout 2016-02 State Champion- 3D Engineering 2015-03 TSA (Technology Student Association) Certifications/Licenses Texas Private Security Bureau Level II October 2017 to Present CPR & First Aid February 2016 to Present Microsoft Certified Professional (MCP) April 2016 to Present 3D Engineering March 2015 to Present Adobe Certified Associate May 2015 to Present Food Handler June 2017 to June 2019 Additional Information Skills Hard working and self-motivated Heavy Equipment Operator Inventory management Organized Scheduling Team leader Hazardous Materials Endorsement Material handling Forklift operation Fast OSHA standards Innovative Quality assurance Troubleshooting Deadline-driven Learner

Quality inspection Proficient in MS Office Flexible schedule Shipping and receiving Analytical thinker

Name: Barry Harris

 ${\it Email: les lies teele@example.net}$ 

Phone: (516)220-9383x6953