Database Administrator Database Administrator Brooklyn, NY Authorized to work in the US for any employer Work Experience Database Administrator Self-Work - Database/Server Management February 2016 to Present Performed daily administration, maintenance and support of Java/web based servers. ? Provided basic training and support in the creation of simple queries and reports. ? Implemented upgrades, applied patches and troubleshooting issues. ? Managed user access and security issues such as roles and privileges Corporate Trainer Logan Business Concepts Inc March 2015 to December 2015 Used sales techniques such as the 1-2-3 close and SPIN selling to sell Verizon FIOS. ? Trained account executives on selling processes, product knowledge, and technology. ? Planned, organized and developed training materials for new hires. ? Conducted field training sessions which covered selling process, product review and sales techniques. Education University at Albany August 2010 to May 2014 Business School of Business 2013 to 2014 Skills Web Development, Excel, Word, Visual Basic, Coaching

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