

IS Operations Manager II IS Operations Manager II IS Operations Manager II - BAE SYSTEMS, HAFB, UT Syracuse, UT Work Experience IS Operations Manager II BAE SYSTEMS, HAFB, UT December 2016 to Present Lead technical operations to support overall company goals and strategic directives. Build SaaS business case models in the context of the impact of quality or lack of quality on Profit & Loss, cost and schedule. Lead SaaS development/deployment teams to deliver new products and deploy product updates. Develop strategic vision/roadmap and transform requirements into features / feature specs for product development. Working knowledge of CMMI, ISO9001, AS9100 and AS9102 compliance requirements. Highly organized with the ability to complete at high volume of projects and task with minimal guidance and short deadlines utilizing Agile and Waterfall methodologies. Lead employees by driving exceptional service to maximize teamwork & production efficiency. Research and analyze data for current and future workload costs and gather data for lean initiatives or process improvements. Identify and lead the implementation of system requirements, process improvements, and customer deployments. Contribute to proposal preparation and contract terms negotiation for Government contracts. Lead application deployment and network architecture to meet DFARS and FARS requirements in multiple lab environments.

IT Program/Product Manager DYNOL NOBEL - Salt Lake City, UT March 2016 to December 2016 Deliver large scope IT acquisition projects by evaluating, selecting and implementing leading-edge hardware and software solutions. Backlog grooming, planning and vision refinement sessions with stakeholders and workgroups. Manage and report on budgets, resources, and return on investment for large concurrent projects. Collaborate with project/product stakeholders to develop and execute strategic roadmaps. Facilitate cross-functional steering committee and provide status updates to senior leadership. Utilized Earned Value Management System (EVMS) to report to leadership. Responsible for preparing, examining, analyzing, negotiating, and revising contractual language in contracts and subcontracts Led proposal development teams for future Government contracts.

IT/BD Project Manager Intermountain Healthcare - Midvale, UT August 2014 to March 2016 Led 15 business development efforts to achieve \$30M in recurring yearly sales. Supervised the workload of 2 direct and 15 cross

functional employees. Utilized Earned Value Management System (EVMS) to report project performance to leadership. Led software development team to build and deploy "SPRING" operating room software. Presented recurring executive leadership presentations and facilitated project evaluations and process improvement initiatives. Designed and implemented a comprehensive tracking processes to monitor Capture Management / Business Development performance. Implemented corporate wide IT projects utilizing Agile, Scrum, and Lean methodologies. Delivered corporate wide Oracle Enterprise Resource Planning (ERP) project utilizing Agile and Lean methodologies. Procurement Lead/ IT Project Manager SLRMC - Salt Lake City, UT September 2012 to August 2014 Led implementation effort for automated tracking system to measure/improve business operations. Developed and led technical trainings for new software implementation. Managed daily and project workload of 5 direct and 20 matrixed employees. Investigated and tested software applications to replace a legacy MMIS. Negotiated complex contract requirements for government and non-government contracts. Obtained import documentation, certifications, and approvals from state and federal agencies. Program Manager RC Willey - Salt Lake City, UT September 1999 to September 2012 Led corporate initiative to stand up metrics and performance tracking software solution. Developed a high performing team through training, mentoring, and coaching. Reviewed proposals and negotiated contracts with worldwide suppliers. Presented opportunities for improvement, budget reduction, and staff development to senior leadership. Managed workload of 25 direct reports focused on Supply Chain operations and IT development and deployment. Led process improvement efforts and developed KPI reporting for senior leadership. Education Master of Business Administration in Business Administration Columbia Southern University - Orange Beach, AL Bachelor of Science in Health Administration Services Weber State University - Ogden, UT Skills Deployment, Saas, Process development, Customer relationship management, Program management, Budget management, Budget, Business development, Relationship management Links <https://www.linkedin.com/in/dan-johnson-56111a42> Additional Information Expertise Team Leadership and Employee Effective Communication Across all Development Business Functions

Project/Program Management Leading SaaS Development/Deployment Process Development
and Improvement Teams Business Development Customer Relationship Management Budget
Management Strategic Management and Business Technical Systems Knowledge Planning

Name: David Mueller

Email: leebarajas@example.com

Phone: 293-397-2281x327