

Regional Sales Manager Regional Sales Manager Regional Sales Manager - Paladin Sales Group
North Bergen, NJ I am seeking a position with a company offering opportunities incorporating
creativity and professional development. I have excellent communication and interpersonal skills,
strong critical thinking skills, a great imagination, accountability, and a team player. Work
Experience Regional Sales Manager Paladin Sales Group - PA, NY, NJ March 2018 to Present
Seeks out prospective customers/business opportunities with new and existing customers. Stay
current on existing and emerging product and technologies. Establishes and maintains customer
relationships in order to grow profitable sales. Maintains ethical, cooperative manufacturer
relationships consistent with company image and company/branch goals in the marketplace.
Provide price and cost proposals in response to customer's requests Reports competitive
conditions and feedback from customers to management. Maintains a professional/working image
in self and work environment. Service Coordinator/Project Manager/Telecom Technician Teltek
Systems Inc - Owings Mills, MD October 2016 to 2018 Provide outstanding customer service to
improve customer satisfaction and relationship. Handle and resolve customer complaints/inquiries
via mail or phone in a timely and accurate manner Maintain database of customer sales order and
invoicing records Contact customers regarding contract cancellations to determine cause and
possible corrective measures Provide price and cost proposals in response to customer's requests
Perform regular tests on systems to ensure all components are running well Identify and rectify
problems within the client's system Client Support Specialist/Junior Front End Developer Unleashed
Technologies LLC - Columbia, MD October 2015 to 2016 Enter entire support activities, track ticket
life cycles and ensure client satisfaction resolution to issues Assist clients in a positive, and
professional manner for their needs Answer telephone, emails, to solve queries Train, and instruct
clients in using Zendesk Write pages using various markup languages Converted wireframes to
web pages using HTML, CSS, and JavaScript Collaborate with project managers to complete
projects by deadlines Sales Associate Vocus - Beltsville, MD April 2013 to 2015 Engage customers
in order to provide what they need in terms of product and quality services Promote brands as
needed Process transactions in a time efficient manner Responsible for merging accounts

Communicate current product features and benefits to customers Provide administrative assistance to marketing department Use of learned marketing skills Photographer Elite Entertainment August 2009 to 2014 MD/VA/NJ Photo editor using Photoshop and illustrator to edit and mark up photographs Use of DSLR's to capture still and moving images Digital green screen editing using top of the line green screen technology Assisted with product styling, prep and post production Conducted all photo shoots with a calm, professional, engaging manner Collaborated with clients to guarantee satisfaction with advertisements Education Bachelor of Science in Digital Media and Web Technology University of Maryland University College - Adelphi, MD 2018 Associate of Arts in Visual Communications ITT Technical Institute - Owings Mills, MD 2012 Additional Information Communications/ticketing platforms: Zendesk, Harvest, TeamViewer, GoToMeeting and ConnectWise Application software: MS Office Suite, Adobe Creative Suite Operating Systems: Windows, Linux, Macintosh CRM expertise, strong collaborative skills, troubleshooting, excellent problem solving skills & team management, optimizing and performance tuning Web skills: CSS, HTML, web standards & accessibility Web tools: Adobe Dreamweaver, Photoshop, Illustrator, MS Visual Studio, FTP client's

Name: Leslie Bailey

Email: singletonbryan@example.org

Phone: (611)583-4770