Business Development Manager/Web Developer Business Development Manager/Web Developer Business Development Manager/ Web Developer Torrance, CA Work Experience Business Development Manager/ Web Developer Winston Financial Group - Santa Fe Springs, CA February 2011 to April 2019 Skills & Tools: SEO, PPC, PHP, AJAX, CSS, JS Marketing Manager for Financial (Factoring) Company Designed and developed user-friendly websites that eventually went to #1 slot in google for certain keyword terms. Increased user clicks, and subsequently customer Fixed bugs on existing websites and implemented enhancements that significantly purchases. improved web functionality and speed Web Developer Business Factors and Finance - Redondo Beach, CA February 2008 to 2011 Skills & Tools: ASP, SQL, JavaScript, Visual Basic, XML, Ajax, Developed dynamic and interactive websites that ensured high traffic, page views, and HTML User Experience. Oversaw full lifecycle of over 250, website domains Implemented server that expedited document generation and search functionality by 20% Designed processes for cleanup and performance improvement, that minimized downtime Education CALIFORNIA STATE UNIVERSITY - Long Beach, CA Skills Dreamweaver, Wordpress, Salesforce, MS Office, Quickbooks Certifications/Licenses Microsoft Certified Systems Engineer (MCSE) Additional Information Proficient in WordPress, Dreamweaver and All Adobe Software Ability to Manage

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