

STORE MANAGER STORE MANAGER PROJECT MANAGER Astoria, NY Leadership Goal oriented Strong work ethics Quick Learner Strong Communication skills Excellent organizational skills Project Management Business Process Improvement Project Scheduling Strategic Planning Documentation Authorized to work in the US for any employer Work Experience STORE MANAGER CROWN WINE & LIQUOR/ ROYAL WINE & LIQUOR - New York, NY July 2018 to May 2019 Serve as manager to main store and branch store locations. Manage and supervise staff for all store locations. Train and develop associates on POS System and sales tactics. Manage in-stock positioning, pricing integrity, merchandising, labor, security, expense control, and other operational processes. Responsible for inventory, verifying stock is consistent with vendor s invoices and orders, reconciling discrepancies, and processing invoices for payment. Coordinate buying and merchandising high volume of products. Increased sales through product testing, display presentations, and promotional pricing. In charge of compliance with applicable law by adjusting company policy when needed. Ensure overall customer satisfaction. IT PROJECT MANAGER CONSTRUCTION & REALTY SERVICES GROUP - New York, NY March 2017 to May 2018 Successfully collaborated with developers and technical teams to perform root cause analysis. Resolved an average of fifty technical issues per day. Worked daily with senior management and provided weekly detailed reports. In charge of development and management from inception to completion. Responsible for creating project plan considering project scope, development schedule, resource requirements, integration efforts, and budgets. Maintained accurate records on infrastructure and technology assets which improved operating efficiency. Directed, coached, trained and motivated associates on various applications and IT processes. Led team through cycle development including requirements, design development, product testing, and deployment of Internal web portal across all company locations and departments. Responsible for successfully implementing Sage 300 CRE (Construction Accounting System) and training employees to comfortably utilize software. Developed weekly in-house training programs to further overall technical knowledge skill of employees. DEPUTY TEAM LEADER GODSHALWAR PROJECT CONSULTANTS & DEVELOPERS - Mumbai, Maharashtra April 2013 to November 2014 Assisted

redevelopment projects in Shivaji Park, Mumbai and Santacruz, Mumbai. Responsible for successfully handling meetings and negotiating with Clients/tenants. Active member of Employee Activity Council and Voice of Employee Committee . Education Bachelor's in BUSINESS ADMINISTRATION ALLIANT INTERNATIONAL UNIVERSITY - San Diego, CA March 2017 Certificate in Financial Management Welingkar Institute of Management Development & Research July 2014 BACHELOR'S IN COMMERCE UNIVERSITY OF MUMBAI - Mumbai, Maharashtra March 2013 Skills Microsoft Office (6 years), Sage 300 CRE (1 year), Scheduling, Team Building, Sales, Merchandising, Retail Management, Microsoft Excel, Cash Handling, Customer Service, Retail, Management Links <http://www.linkedin.com/in/sagar15690>

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