

Grow with Google Front End Web Developer Nanodegree Scholar
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Experienced Management Consultant and Coder (Front- End)
San Jose, CA Life-long learner and energetic professional with over 5 years of experience translating data into growth strategies for B2B and B2C companies. Insightful analyst and developer-blends superb technical skills and strong business acumen to build user-centric online platforms and identify unexpected opportunities that drive top and bottom line growth. Excellent communicator and project manager-adept at representing information in impactful ways and visualizing complex data sets into easy-to-understand results. Authorized to work in the US for any employer
Work Experience
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Google - New York, NY January 2018 to January 2019 Awarded to <1% of over 100,000 applicants; based entirely on academic merit and professional achievements
Web Developer Tools: HTML, CSS, JavaScript, GitHub, SQL, Bootstrap, jQuery, React
Project Management & Analytics Tools: MS Project, MS Visio, MS PowerPoint, MS Excel MS PowerPivot & Power BI, SPSS, Tableau, Waterfall and Agile
Independent Management Consultant MNB Ventures - New York, NY July 2016 to January 2018 New York, NY Independent Management Consultant July 2016 - January 2018 Collaborated with clients across industries to develop and evaluate business growth strategies, conduct due diligence and design/build financial models and analytical tools. Managed diverse cross-functional teams of 2-5 members. Representative client engagements:
Market Entry Strategy: developed hypothesis-driven frameworks and models to evaluate market potential, regulatory issues, customer selection and alliance opportunities in new markets for industry leading global filtration company
M&A: analyzed target facility's operating reports and contracts for leading natural gas provider; found error in seller model resulting in \$8M windfall to client (10-15% decrease in purchase price)
Growth Strategy: evaluated attractiveness of several market adjacencies for a major industrial manufacturer, including; market sizing, growth projections, and competitor profiles, resulting in a significant redirection of investment and prioritization
Associate Blue Ridge Partners - New York, NY June 2015 to June 2016 Ranked top 10% of Associates and awarded Exceptional Performance Bonus Advised C-level executives on revenue growth strategies. Responsible for:

case planning; financial modeling; data analytics; survey design and client presentations. Managed 1-6 team members on client projects and firm initiatives. Representative client engagements:

Route-to-Market Strategy: worked with leading spirits producer to select distributor alliance; constructed database & simulation models to evaluate RFPs and networks; resulted in unprecedented \$1B move to create the industry's 1st North American distribution network Due Diligence: conducted diligence across variety of industries interviewed industry experts; performed market and competitor analysis; evaluated adjacency opportunities; modeled and analyzed potential synergies with clients' portfolios Sales Force Design: created overarching design, value proposition and implementation plan for sales organization including key accounts in all U.S. markets; generated \$10M in cost savings Strategic Financial Consultant Lockton Co - New York, NY September 2013 to June 2015 Designed risk frameworks and financial models to quantify business risks; led several training sessions to over 100 people; worked with C- level clients to develop and implement risk management programs that aligned with strategic objectives. Investment Banking Summer Associate Goldman, Sachs & Co - New York, NY June 2013 to August 2013 Wholesaler Mergers and Acquisitions Associate Anheuser-Busch InBev - St. Louis, MO January 2013 to June 2013 Corps Member-High School Mathematics Teacher Teach For America - St. Louis, MO June 2010 to June 2012 Education Masters of Business Administration in Business Administration Washington University, Olin Business School - St. Louis, MO May 2014 Skills HTML 5 (Less than 1 year), CSS3 (Less than 1 year), JavaScript, Front End, Angular, UI, React, Front-End, User Interface, JQuery, Angularjs, HTML5, Bootstrap Links <https://github.com/mbond1224> <https://www.linkedin.com/in/marydbond>

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