

Project Manager Project Manager Project Manager - Ronald Liebert Construction Services, LLC
New Orleans, LA Authorized to work in the US for any employer Work Experience Project Manager
Ronald Liebert Construction Services, LLC - New Orleans, LA July 2016 to Present Define and
clarify project scope with client Develop the project plan, estimate, and schedule Coordinate
activities across within the organization and with subcontractors Ensure that all team members are
motivated Track project progress & provide weekly status report on each project Manage all
personnel, risks, and contingency plans Schedule Inspections Ensure project completion meets
client's expectations Customer Sales Manager TraceSecurity - Baton Rouge, LA October 2014 to
April 2016 Renew current contracts for 500 accounts in the existing customer base Sell additional
solutions to existing customer base Manage customers through the complete sales cycle
Perform high-level demos of TraceSecurity's cloud based IT GRC solution Write, present, and
negotiate informal and formal proposals Maintain accurate customer information in several CRM
applications ? Salesforce and Autotask Meet quarterly and annual sales quotas Information
Security Analyst I June 2014 to October 2014 Perform First Level Support ? Diagnose and solve
technical product problems ? Troubleshoot issues to determine the proper course of action ? Ability
to manage incident tickets and provide timely resolutions ? Follow up with internal resources to
resolve reported incidents ? Research & respond to client inquiries in a timely, thorough, and
accurate manner. IT Intern Cal-A-Vie Spa - Vista, CA November 2013 to February 2014 Assisted in
transferring the Spa historical data from a legacy system to ResortSuite ? Organized the 200+
services offered and assigned each a unique code ? Compiled customer data from MAS90 &
legacy reservation system, compare and verified data, assisted in importing current and accurate
data to ResortSuite Assisted in training and transitioning all levels of staff on the new software
Education Bachelor of Science in Computer Information Systems Louisiana Tech University May
2014

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