

FINANCIAL SERVICES REPRESENTATIVE FINANCIAL SERVICES REPRESENTATIVE  
 FINANCIAL SERVICES REPRESENTATIVE - FLAGSTAR BANK Work Experience FINANCIAL  
 SERVICES REPRESENTATIVE FLAGSTAR BANK December 2018 to Present FLAGSTAR BANK  
 April 2019 to April 2019 English Native Language Spanish/French/Russian Basic Reading,  
 Writing, Speaking EXPERIENCE Sponsorship Program Lead Branch of the Month April 2019 to  
 April 2019 Minding the Store (MTS) Team This role within this institution is extremely diverse in  
 the way that it allows for experience with teller transactions and also financial guidance and banking.  
 The responsibilities include but are not limited to cash controls, security controls, regulatory federal  
 and state compliance and filing, legal retention, coaching and development of team members,  
 auditory procedures, monitoring sales volume, sales conversations and recommendation of products  
 to fit customers financial needs, loan applications, vehicle loan processing, payoffs/pay-downs, cash  
 ordering, cash utilization monitoring, operations manager coverage, filling in for absent bankers,  
 referral processes for mortgages and investments, quality customer relationship building and  
 interactions, account opening and closures, quoting rates for various products or services provided,  
 foreign currency exchange, risk management, loss prevention, cash ordering from Federal Reserve,  
 various financial software use programs including iCOM. Microsoft Word Microsoft Excel  
 Microsoft Powerpoint Dealertrack FiSERV/SVP/SVT Internet Navigation Motivated  
 Integrity Passionate Professional Reliable SPONSORSHIP PROGRAM LEAD FLAGSTAR  
 BANK February 2019 to February 2019 FLAGSTAR BANK January 2019 to January 2019  
 PRESIDENTIAL CHAIR & BOARD OF DIRECTORS KAPPA BETA GAMMA ALUMNAE  
 ASSOCIATION 2018 to 2019 This role includes but is not limited to developing team members,  
 marketing, fundraising, recruitment, philanthropy, peer guidance, resource management, website  
 management, small business basics. TELLER Wells Fargo Bank 2018 to December 2018 OF THE  
 MONTH-MARQUETTE MARKET LEAD TELLER/TELLER Wells Fargo Bank January 2017 to  
 December 2018 Teller January 2018 to January 2018 ONBOARDING PARTNER Wells Fargo Bank  
 2017 to 2018 DEALERSHIP ADMINISTRATOR Frei Chevrolet Inc January 2015 to December 2017  
 Ending Title: Dealership Administrator Finance Administrator Receptionist Wells Fargo Bank 2017

to 2017 STARS NOMINEE PRIDE Team Member Network / Women's Team Member Network / Generations TMN Wells Fargo Bank 2017 to 2017 Formal STARS Nominee Q4 2018 I began in this institution as a teller and was promoted to Lead Teller after 6 months of employment. The responsibilities include but are not limited to cash controls, security controls, coaching and development of team members, one on one feedback sessions, regulatory compliance, loss mitigation, security training. BUSINESS MANAGER CERTIFICATION Frei Chevrolet Inc 2017 to 2017 Business Manager Certification General Motors 2017 to 2017 This is a very diverse position. I began as a receptionist, and had many basic duties such as office work, greeting customers, various other randomly assigned tasks. I was promoted to support the Finance Department for my efforts at the dealership and was to support the finance department and ensure that all documentation was completed correctly before being sent to financing, printing deal documentation, working under Tom Erickson and Mike Angeli training with Dave Cottis on after-market sales of services and protection plans. I would at times fill in for Finance Managers if they were on vacation and work with customers on cash deals, finances and leases. At this point I was then promoted to Dealership Administrator and was a pseudo helper for every department, but my main focus was in finance with the finance managers. Ensured customers had a clear understanding of rebates, services, warranties, and promotions being offered, documentation needed for regulatory filing and the SOS. I would also procure marketing materials for the dealership due to my proficiency with Windows Vista/10. I also managed the receptionist desk during my time as dealership admin as was responsible for wages, hiring, interviews, and essentially human resource-like activities. Education BACHELOR OF SCIENCE in POLITICAL SCIENCE/PRE-LAW NORTHERN MICHIGAN UNIVERSITY 2009 to 2013 Leadership CHEBOYGAN AREA HIGH SCHOOL 2005 to 2009 Links <http://LINKEDIN.COM/IN/JESSE-BUDZINSKI-9494BA71>

Name: Heather Lane

Email: carolrodriguez@example.org

Phone: 001-393-631-0341x23507