

Manager, Application & Performance Architect, Project lead, Technical Sales lead, and Developer Manager, Application & Performance Architect, Project lead, Technical Sales lead, and Developer Technical Delivery Manager Cary, NC Shaminder Singh is an accomplished Delivery & Program Manager with over 19+ years of experience in leading the Software/Business development of Enterprise Web/Mobile/Cloud applications. Mr. Singh has demonstrated the ability to handle complex programs and manage cross-functional resources to optimize Enterprise Technology and IT operations. Mr. Singh led multiple and diverse IBM teams with members located in multiple geographies to accomplish defined goals and objectives on-time and within the budget.

Shaminder's 19+ year experience in IT - last 14+ in IBM - spans all phases of the software development lifecycle, Business planning & Strategy for multiple clients. He has architected, designed, developed, tested and implemented both custom and packaged software solutions, across various environments and platforms using both traditional Waterfall and Agile development methodology. He has also helped many Fortune 100 clients formulate/improve their business/marketing plans for Global operations. Mr. Singh is a proven leader with exceptional business acumen and people management skills. He is quick to grasp new concepts, creatively address challenges and ability to relate to people at any level of business. Mr. Singh demonstrates strong oral, written and interpersonal communication skills with effective conflict resolution & negotiating skills. Work Experience Manager, Application & Performance Architect, Project lead, Technical Sales lead, and Developer IBM February 2005 to Present USA Completed 14 years with IBM in the Global Business Service division. Over the span of several years, served many Fortune 100 & 500 IBM clients. Positions held includes: Program & Account Delivery Manager, Application & Performance Architect, Project lead, Technical Sales lead, and Developer. Last 10+ years have been in the leadership role providing account level support for IBM clients. Consistently received top ranking in IBM's annual performance assessments. Some of the major clients/accounts served are Metlife, Lowe's, Walmart, CIGNA, Coca-Cola, Walgreens, CircuitCity, GM and numerous IBM internal accounts. Different responsibilities over the span of 14+ years with IBM include the following: - Project/Program management, Project delivery, Client Engagement management,

business advisory, technology & transformation solutions for Enterprise wide initiatives. Ensuring the overall health of the program/account - Emphasis in project delivery, quality, Process planning & management and business strategy, with strong relationship themes around the "voice of the customer". Has a reputation for high client satisfaction, strong leadership and building high performing teams. - Most recently led a team of 50+ resources delivering multiple projects for a Fortune 50 Financial company. - Worked with Clients, Executives, business, sales and developers to run successful projects. - Managed appropriate governance, processes, and tools to enable program over-sight, risk management, dependency management, approvals and monitoring of projects/programs. - P&L adherence, client satisfaction, Delivery & People management, Vendor management - Technical skills include: Enterprise Architecture, IBM cloud development/migration/deployment, Agile methodology, Leadership of the development and QA teams, project feasibility study, working with business analysts to capture functional and non-functional requirements, translating business requirements into technical requirements, Business process and application modeling, prototyping use-case and model-driven system design, development and implementation. Senior Java Developer/Consultant Kanbay Inc - Pune, Maharashtra January 2003 to November 2004 and worked on several projects in the Morgan Stanley account. Received numerous positive client testimonials for completing many critical projects successfully and promoted to project lead/Architect position after a year. Left the company in Nov 2004 for a job offer from the USA. developer and worked on the GE account BirlaSoft - Noida, Uttar Pradesh June 2002 to January 2003 Noida, India Selected to the company in the Campus recruitment drive. Joined as an Application Software developer and worked on the GE account. intern in the HFCL company in the IT department HFCL - Mohali, Punjab January 2000 to March 2002 Designed and developed the Customer care application from scratch which was used in the entire state for providing services to the customers. Education Master's degree Thapar Institute of Engineering & Technology Bachelor's Degree Guru Nanak Dev University Skills Translating, Technical requirements, Retail, Java, Java technologies, Devops, Team management, Financial planning, Contract negotiations, Business planning, Issues management, Business requirements,

Healthcare, Offshore, SQL, Sql Server, Linux, XML, HTML, Javascript, JQuery Additional Information

Core Competencies      Program/Account Delivery      Business Planning & Strategy      Solution Architecting      IT/Business stakeholder      Financial planning & tracking      Java technologies Management      Process Planning &      Cloud Architectures      Global Delivery Management management      Microservices Architectures      Contract Negotiations      Transformation Initiatives Service Oriented Architectures      Motivating & leading      End Users/Business      Big Data Architectures & tools      geographically diverse teams requirement management      DevOps/DevSecOps leadership Onshore/Offshore/Near      Risks & Issues management      Waterfall & Agile /SCRUM      Shore team management      Project Management Skills Methodology      Proven Fixer and a problem      Insurance, Banking, Retail &      Translating business requirements      solver Healthcare Domain into technical requirements      Presentation & Public Knowledge      speaking

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