Ved Prakash Chaubey

Full Stack Developer

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Profile Summary

Results-driven **Team Leader and Sales Professional** with over **10 years of experience** in the **travel and customer service industry**, specializing in **international client handling**, **sales management**, and **team leadership**. Proven expertise in managing operations for **UK- and US-based clients**, handling complex customer issues, and driving revenue through travel sales and service excellence.

Skills

Frontend Development: React.js, Next.js, HTML, CSS, JavaScript, Tailwind CSS, Material-UI
Tools: Git, Netlify, REST, Vercel

Experience

Hydra Travel

Team Leader – Sales   [Apr'23- Nov'25]
Key Responsibilities:

- Led a team of **travel sales agents**, overseeing day-to-day operations and ensuring achievement of **monthly sales targets**.
- Managed **staff scheduling, rostering, and performance monitoring** to maintain optimal productivity levels.
- Provided **coaching, mentoring, and process training** to team members to enhance conversion rates and service quality.

Travel Unravel Holidays Pvt. Ltd.

Senior Sales Executive → Team Leader   [Oct'14 – Apr'22]
Key Responsibilities (Team Leader):

- Promoted to **Team Leader in 2017** after consistently exceeding sales and performance targets. Oversaw **staffing, scheduling, and rostering**, ensuring adequate team coverage and productivity.
- Managed a team of **sales agents**, providing mentorship, training, and performance feedback.
- Handled **escalation calls** and complex customer issues to ensure quick and satisfactory resolutions.
- Monitored daily performance metrics and implemented strategies to help the team **achieve monthly sales targets**.

Projects

Medify [LINK] (Medical Centre Slot Booking Platform) Aug'25
Skills: React.js, React Router, Axios/Fetch API, Swiper, Tailwind CSS, localStorage, Vercel, GitHub.
● Built a responsive React web application enabling users to search and book appointments across 50+ states and thousands of cities, improving search efficiency by 30% using dynamic API-based dropdowns.
● Implemented a calendar-based booking system supporting appointment scheduling up to 7 days in advance, processing bookings for over 100+ medical centers with real-time data.

QKart [LINK] (E-commerce website) Feb'25
Skills: React, NodeJs, Debouncing, Local Storage, React Hooks, ES6, Material UI, Hashing, Keyword Search, JWT Tokens, Unit Testing
● Spearheaded the implementation of core logic for authentication, shopping cart, and checkout
● Orchestrated the integration of REST API, delivering a substantial 15% reduction in page load times.
● Established secure API endpoints, achieving an outstanding JWT token authentication success rate of 98%.

QTify [LINK] (Music Website) Jun'25
Skills: ReactJS, TailwindCss, flexbox, Material UI, Swiper, API Integration, Vercel, Figma
● Developed a feature-rich song browsing application using ReactJS, integrating Material UI and Swiper for a seamless user interface and experience.
● Implemented a dynamic and responsive UI with reusable components such as Cards, Carousels, and Buttons, ensuring consistency and efficiency across the application.
● Created an intuitive genre-based song filtering system using customized Material-UI Tabs and integrated REST APIs for data fetching and error handling.
● Added the login page with authentication check and registration form also added the user login support via Google or other platforms.

QTrip Dynamic [LINK] (Travel Website) Dec' 24
Skills: HTML, CSS, JavaScript, HTTP, REST, DOM Manipulation, Event Handling, Deployment using Render, cURL, JSON
● Constructed web pages using HTML, CSS, Bootstrap, and JavaScript
● Improved UI/UX of the website with multi-select filters, image carousels, and conditional rendering of page elements
● Utilized local storage to persist user preference at client-side and facilitated reservation form submission using fetch API

Certification

Crio.do : Fellowship in Software Development - Full-Stack Specialization [Aug' 24 - Oct' 25]

Education

Graduation | B.A | Sam Higginbottom University of Agriculture, Technology and Sciences | [2010-2013]