# CHANDIGARH

#### DEPARTMENT OF APEX INSTITUTE OF TECHNOLOGY

## **PROJECT PROPOSAL**

### 20AML-4 (A)

## 1. Project Title:-

# **Retail Sales Prediction**

# 2. Project Scope:-

In this project we attempt to implement machine learning approach to predict the sales of a retail market.

Machine learning is effectively used in retail sales prediction, the aim is to provide future vision of sales using present demands of goods.

Factors considered are:

- . Item identifier
- . Fat content
- . Item Type
- . Outlet identifier
- . Outlet size
- . Outlet location type
- . Outlet type.

# 3. Requirements:-

- . Python 2.7 version or above.
- . Pandas Library.
- . Scikit Learn.
- . Seaborn.
- . Numpy.
- . xgboost.
- . Jupyter notebook or google collab.

#### **STUDENTS DETAILS:**

Name	UID	<b>Mobile Number</b>	Signature
VEDANT	20BCS6624	9462511747	(ac just
SRIKUMAR DAS	20BCS6629	9939676545	Throng or
TANUSH SHARMA	20BCS6696	7018353603	Portugal
TANYA GUPTA	20BCS6600	6307703688	Tanya Guptu

#### APPROVAL AND AUTHORITY TO PROCEED

We approve the project as described above, and authorize the team to proceed.

Name	Title	Signature (with Date)
	Supervisor	