Vedant Khairnar

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PROFESSIONAL SUMMARY

Developer Relations professional with 6+ years of experience driving developer adoption, community growth, and open-source engagement. Proven success in scaling ecosystems to 20K+ developers, creating SDKs and documentation, blogs and tutorials for fintech and govtech products, and bridging developer feedback into product improvements. Passionate about making technology more accessible through advocacy, content, and community programs.

TECH EXPERIENCE

Developer Relations Manager
Jan 2025 – Present

Bankai Group — *Bengaluru, India*

- Led Developer Relations as the First DevRel hire for **Mobifin-Tapestry**, Bankai's digital payments and fintech orchestration platform, driving adoption among professional developers.
- Created and presented technical content, tutorials, and demo apps for the internal alpha launch to support developer onboarding and integration.
- Wrote the complete product documentation and SDK guides, simplifying integration and improving overall DevX.
- Worked with product teams to enhance developer experience and platform usability.

Senior Developer Advocate
April 2024 – Oct 2024

Samagra Governance — *Remote - Bengaluru, India*

- Led strategies for **Code For GovTech (C4GT)**, an open-source program for Digital Public Goods (DPG) Infrastructure (DPI)'s including community growth, tech built-up, and program management, enhancing the DPG and DPI ecosystems, collaborating with organisations like UNICEF, UPI, and Beckn.
- Built the technical platform of C4GT and managed a team of 2 developers and 1 QA.
- Scaled community to 20k+ discord members and 250k+ community members, advised a team of 3 on their workstreams, handled Community Leaders, Augtoberfest program, and delivered technical sessions.
- Provided technical & DevRel advisory to 20+ partner organizations advancing tech solutions in e-governance.

Founding Developer Advocate
June 2023 – April 2024

Juspay — *Bengaluru, India*

- First and only Developer Advocate for **Hyperswitch, Juspay's open-source payments orchestrator**, built community growth, user acquisition, and opensource management pipelines as the first and the only Developer Advocate of Hyperswitch handling contributors, partners, and customers.
- Collaborated with cross-functional teams to develop product and business strategy, handling global developer community, and influencer partnerships, created technical and business content, documentation, developed internal tools, managed initiatives resulting in improved developer engagement and product adoption.
- Achieved 10,000+ stars, 150+ contributors, 25,000 weekly website impressions, and a self-growing pipeline.
- Focus: OpenSource, Technical Content Writing, Growth Hacking, Developer Relations

Founding Developer Advocate
June 2022 – May 2023

Catalogic Softwares — *Remote*

- Worked on community development and product advocacy for CloudCasa, contributing to product strategy, authoring technical content, and activating developer outreach.
- Contributed to development of internal CloudCasa features, supporting product functionality and enhancements.

Software Engineer
May 2021 – June 2022

Persistent Systems Ltd. — *Nagpur, India*

- Built end-to-end Salesforce applications for IDFC Bank projects, including UCTopUp, ACEPL, and CrossSell personal loan products, serving an estimated 3.5–6 million customers.
- Developed full-stack solutions including custom objects, Apex classes, Visualforce pages, and Lightning components to deliver complete loan management functionality.

Community Experience

Community Research Consultant [Contract-based] June 2022 – July 2022
Google (via Amplinate) *Paris, France(Remote)*
- Represented Google Cloud EMEA and identified top developer communities, podcasts, and newsletters in the UK, Germany, France, and Israel for Google Cloud EMEA.
- Conducted extensive research to determine which parameters held the most weight in the selection process.
- Strategically sorted and prioritized communities based on their relevance and impact.

Founder July 2020 – Present
DevScript
- Founded a product-based tech community, 'Where Development meets Opportunities!', with 15k+ developers across 11+ countries and 120+ institutions.
- Established DevScript Campus Clubs in 110+ campuses across 6 countries to expand community outreach and engagement.

Organiser June 2022 – Present
Google Developer Groups Cloud Nagpur *Nagpur, India*
- Built a community of 8k+ members in 5 months by organised several workshops, meetups, and conferences to develop Cloud culture in Nagpur.
- Spoke on cloud computing Evangelised Google products, especially GCP.

Education

Shri Ramdeobaba College of Engineering and Management Nagpur, Maharashtra, India
Bachelor of Engineering in Computer Science and Engineering - 8.6/10 CGPA *2017 – 2021*

Top Projects

Locust Tracker (58 ★) | *AI, Cesium JS, OpenCV, Python, Vercel, Monk AI* April 2021 – April 2021
- Built Locust Tracker with Cesium JS for 3D geospatial visualization and an AI model for locust prediction, winning 'Most Popular' at Microsoft Azure Hackathon.
- Processed satellite imagery from Sentinel to map green grasslands and model locust movements, demonstrating experience with spatial data and mapping technologies.

Multi-lingual ChatBot for German Federal Ministry | *AI, NLP, MERF, Python* July 2021 – July 2021
- Developed a robust MERF Stack web application with CRUD operations for a chatbot question-answer database for the Federal Ministry for Family Affairs, Senior Citizens, Women and Youth (Germany).
- Utilized Googletrans for seamless language translation and incorporated React-admin for a comprehensive admin panel, ensuring a user-friendly experience.

Chest X-Ray COVID-19 Detection (18 ★) | *AI, Transfer Learning, ResNet, Python* June 2020 – June 2020
- Developed a Chest X-Ray based COVID-19 detection system using transfer learning techniques and Monk AI, an open source deep learning wrapper tool to train models to which I have contributed.
- Achieved high accuracy of 97 % in detecting COVID-19 cases from Chest X-rays, demonstrating the effectiveness of the developed system in supporting the clinical diagnosis.
- The project was published in newspapers, and was highlighted by various developer communities.

Technical Skills

Languages: Python, Java, SQL, JavaScript, Rust
Frameworks: Flask, React JS, Node JS, NextJS, Django
Cloud and Platforms: AWS, Google Cloud, Azure, Vercel, Maps, MongoDB, PostgreSQL, Heroku
Domains and Technologies: Machine Learning, Kubernetes, Geographic information systems, Salesforce

Achievements

Research Paper: Face Recognition based Attendance System— Twitter Sentiment Analysis
Certifications: Microsoft Certified: Azure Fundamentals (AZ900)— Microsoft Technology Associate (Python)
Hackathon: Most Popular Choice Project award at Microsoft's Azure AI Hackathon. — Judged 5+ hackathons, Mentored 10+ hackathons
Miscellaneous: LinkedIn Top Voice(IT&CS)— Top Rust Author Badge(Dev.to)— Amdocs Hackfest AIR 24 — ICPC Honorable Mention— Lock Fest Winner — Most Resourceful Person [AI/ML FDP by AICTE(Govt. of India)]