Total Sales Inventory Margin Profit Margin Sum of Cogs by Product Sales Growth % **Total Profits** 203K 64K 866K 31.70 13.39 2548 Sum of Sales Sum of Inventory Margin Sum of Profit Profit Margin % Sales Growth % Difference between Actual and Target Profits Sales Variance 411 24K Sum of Sales and Sum of Target sales by Date Sum of Sales by State Gross Margin % by Product **Product** 19K (16.57%) 23K California Colombian (3.64%)Sum of Sale... New York 8K 14K Lemon State (6.83%)(12%)17K Illinois Caffe Mocha Nevada 10K Chamomile 13K (8.28%)Oct 2015 Nov 2015 Dec 2015 12K 10K (9....) Decaf Espres... (10.5%)0K 20K 11K (9.47%) 11K (9.84%) Sum of Sales  $oldsymbol{
abla}$ Date Sum of Sales by State Sum of Marketing by Product type 9.3K 8.4K 8.0K 13.4K 6.6K 12.1K Colorado State 10.7K 9.7K Washington Espresso Herbal Tea Coffee 9.2K Utah Sum of Inventory Margin by Product **Product Slicer** 10K 20K Sum of Sales Coffee 103K Caffe Mocha Market Size By States Slicer Espresso Decaf Irish Cream 95K Major Market Herbal Tea Lemon 94K Small Market 0K Tea 100K