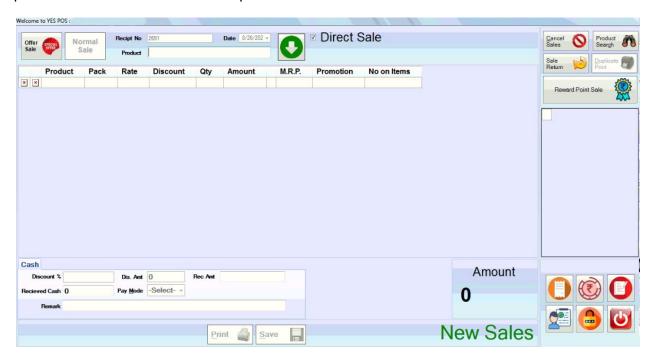


# YES POS (Point of Sale)

Yes POS is the ultimate solution for liquor store owners who are looking to optimize their operations, improve inventory management, and enhance customer experiences. Our advanced point of sale software, including liquor store POS, liquor software, and inventory management capabilities, provides the tools you need to succeed in a competitive market. Don't let outdated systems and inefficient processes hold you back. Embrace the power of Yes POS and unlock the full potential of your liquor store today. Experience streamlined operations, improved profitability, and delighted customers. Take the first step towards success by contacting us for a personalized demonstration of our powerful POS solutions.



#### **Key Features and Benefits:**

- Inventory Management Excellence: Take control of your liquor store's inventory with our bar inventory software and barcode scanning capabilities. Ensure accurate stock levels, automate reordering, and streamline the checkout process, resulting in improved efficiency and reduced errors.
- **Seamless Integration:** Yes POS offers a comprehensive liquor management software that seamlessly integrates inventory management, billing, and sales. Say goodbye to

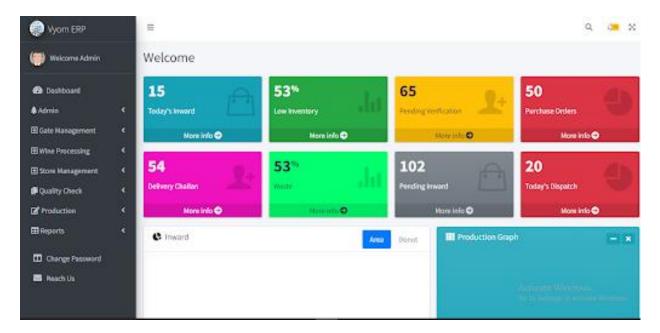
juggling multiple systems and enjoy a unified platform that simplifies operations and enhances productivity.

- Efficient Billing Solutions: Our liquor shop billing software empowers you to create
  accurate invoices, apply discounts and promotions, and accept various payment
  methods. Simplify the billing process, enhance accuracy, and provide a seamless
  checkout experience for your customers.
- Data-Driven Insights: Yes POS's reporting and analytics capabilities enable you to generate comprehensive reports on sales, revenue, and inventory turnover. Gain valuable insights into customer preferences, identify trends, and make informed decisions that drive profitability.
- Streamlined Operations: By harnessing the power of Yes POS, you can optimize your liquor store's operations, reduce manual efforts, and improve overall efficiency. Spend less time on administrative tasks and focus more on providing exceptional customer experiences.
- Enhanced Customer Satisfaction: With Yes POS, you can provide a seamless and personalized experience to your customers. From streamlined checkout processes to accurate inventory tracking, your customers will appreciate the efficiency and professionalism of your liquor store.
- **Scalable and Customizable:** Whether you run a small liquor shop or a large wine store, Yes POS can be tailored to fit your unique business requirements. Our solution is scalable, allowing you to grow and expand your operations without limitations.



## The Vyom ERP

In today's fast-paced business world, efficient resource management is critical to staying ahead of the competition. ERP software has emerged as a popular solution for businesses looking to streamline their processes and increase productivity. The Vyom Enterprise resource planning software, for example, is an all-in-one solution that helps businesses manage their resources efficiently. It is a web-based software that can assist businesses in easily managing their resource planning. Accounting, inventory management, production, sales, and customer relationship management (CRM) are all streamlined in one platform. The software includes a variety of features and modules that can be customised to meet the specific needs of various businesses, ranging from small startups to large corporations.



#### Modules of The Vyom Enterprise Resource Planning (ERP) Software are as follows:-

- Production Planning:- This module helps businesses plan their production schedules
  and track progress in real-time. It provides an overview of the entire production process,
  including raw material procurement, work in progress, and finished goods.
- Inventory Management:- This module helps businesses manage their inventory
  efficiently. It provides real-time data on inventory levels, including stock on hand, stock
  on order, and stock in transit. This helps businesses optimize their inventory levels and
  avoid stockouts.
- Sales Management:- This module helps businesses manage their sales processes
  effectively. It provides real-time data on sales orders, invoices, and payments. It also
  allows businesses to track customer interactions and manage their sales pipelines
  efficiently.
- Purchase Management:- This module helps businesses manage their procurement processes efficiently. It provides real-time data on purchase orders, goods receipts, and vendor invoices. It also allows businesses to track vendor interactions and manage their procurement pipelines effectively.
- **Stock Audit:-** This module enables businesses to perform regular stock audits to ensure inventory accuracy and reduce stock discrepancies. It also provides real-time visibility into stock movements and helps businesses make data-driven decisions.
- Bill of Material:- This module enables businesses to create and manage bills of
  materials for their products, which helps ensure accurate production planning and
  reduce material waste. It also provides real-time visibility into the cost of goods sold and
  helps businesses make data-driven decisions.

- Store Management:- This module helps businesses manage their stores efficiently. It provides real-time data on stock levels, sales, and cash flows. It also allows businesses to track store operations, including opening and closing times, cash register transactions, and more.
- **Finance Management:-** This module helps businesses manage their finances effectively. It provides real-time data on cash flows, accounts payable, accounts receivable, and more. It also allows businesses to generate financial reports, including balance sheets, profit, and loss statements, and cash flow statements.
- CRM & Sales:- This module helps businesses manage their customer relationships effectively. It provides real-time data on customer interactions, including emails, phone calls, and meetings. It also allows businesses to manage their sales pipelines and track their progress in real-time.
- Payment & Expenses:- This module helps businesses manage their payments and expenses efficiently. It provides real-time data on payments made and expenses incurred. It also allows businesses to generate payment vouchers, expense reports, and more.

#### The Vyom ERP Software Benefits are as follows:-

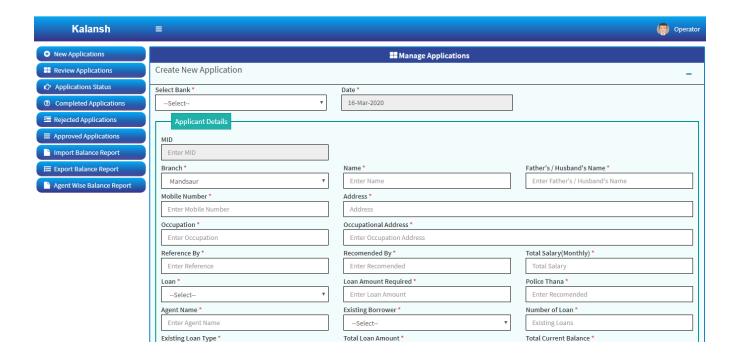
- **Improved Efficiency:-** The Vyom ERP software helps businesses improve their efficiency by automating manual processes and streamlining their operations. This results in faster turnaround times, improved accuracy, and better overall productivity.
- Real-time Data:- The software provides real-time data on various aspects of a business, including inventory levels, sales, and cash flows. This helps businesses make informed decisions and respond quickly to changing market conditions.
- **Better Collaboration:** The software allows businesses to collaborate more effectively by providing a centralized platform for communication and data sharing. This results in better teamwork, improved communication, and better overall collaboration.
- **Customizable:-** The software is highly customizable, allowing businesses to tailor it to their specific needs. This ensures that businesses get the most out of the software and are able to meet their unique business requirements.
- **Improved Accuracy:-** The software allows for accurate tracking of resources, orders, and inventory levels. This accuracy helps businesses make informed decisions that improve their overall profitability.
- **Cost-Effective:-** The Vyom ERP software is cost-effective and helps businesses save money by optimizing operations and reducing wastage.
- **Better Customer Service:-** With the Vyom CRM module, businesses can manage their customer interactions and provide personalized services to their customers. This helps in building customer loyalty and improves overall customer satisfaction.

- **Increased Scalability:-** The Vyom ERP solution is scalable, which means that businesses can easily add new features and modules as their needs evolve.
- **Better Data Management:-** The software helps in the management and analysis of large amounts of data. This data can be used to identify trends, predict future demand, and optimize operations.
- **Compliance:-** The Vyom ERP software helps businesses comply with regulatory requirements and industry standards, which helps in avoiding penalties and fines.

### **KALANSH**

### Kalansh

Kalansh is a comprehensive banking and finance solution designed to streamline and enhance the efficiency of financial transactions. Through its Agent Mobile App, pigmy agents can easily collect cash from customers using a mobile device, ensuring a convenient and error-free process. This system simplifies data capture, allowing agents to select the customer account number within the app and process deposit transactions in real-time, instantly crediting the amount into the customer's account in the bank's CBS. Customers receive electronic receipts via SMS or print immediately, reducing the risk of fraud and eliminating delays in crediting pigmy amounts. With its user-friendly interface and portable devices, Kalansh is an ideal solution for doorstep banking and financial inclusion, making it easy for banks and societies to implement this efficient system, all while benefiting from the reliability of real-time online transactions, subject to network and plan availability.



- Agent Mobile App: Pigmy Agents can collect cash from Customers using a Mobile App/device which is installed on agent's Mobile/Tablet.
- Customer Mapping: Only the Customer A/c's assigned to an Agent are loaded in that Agent's App.
- Data Capture Simplified: Agent collects amount from Customer, selects Customer A/c No. in app.
- Real-time Transaction: Deposit transaction is processed immediately. Amount is credited into Customer A/c in Bank CBS in real-time.
- Electronic Receipt: Customer receives a 'transaction success' alert via SMS/print slip immediately.
- Simple and convenient transaction data capture and processing.
- Portable devices ideal for Doorstep Banking and Financial Inclusion.
- Rules out manual errors.
- Online transactions processed in real-time.
- Customer receives electronic receipt via SMS/print immediately.
- No delay in crediting pigmy amount in Customer A/C\*
- Minimum risk of fraud.
- Easy for Bank/Society to launch and rollout the system.
- All features are subject to network & plan availability.

#### Key features of application-

- Loan Eligibility auto calculation.
- Loan approval Tracking system.
- User friendly application.

- > For multiple branches.
- > Real verification on location.
- Efficiency of the cloud.
- Real time FI(Search Report) via mobile app.
- > Daily Installment Receiving.
- Guarantor verification.
- Centralized Solution.
- Authenticated Access.
- > Technology and Customer Service Support.
- > Third-Party Integration.
- > Web and Mobile Compatibility.
- > 100% Secure System.
- Computerized Master LA New report / Hypothecation Report.
- > No need to pay Huge Development cost.
- Scalability Cost.
- > All features are subject to network & plan availability.

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