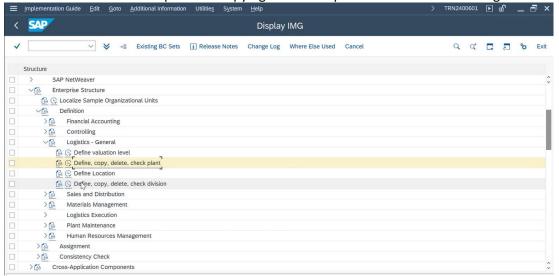
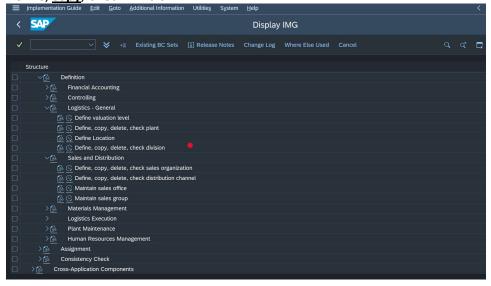
Defining and Assigning Sales Area:

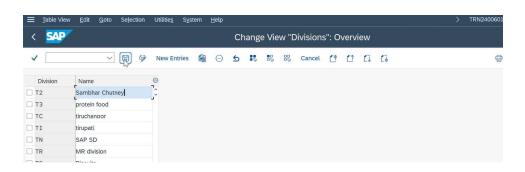
1. Define, **Copy**, delete, check plant.

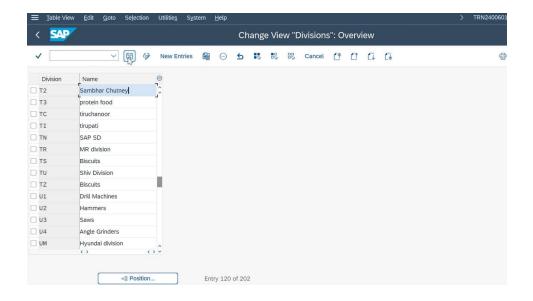
Choose the second option for copying not define plant. So that the whole organization structure is copied.



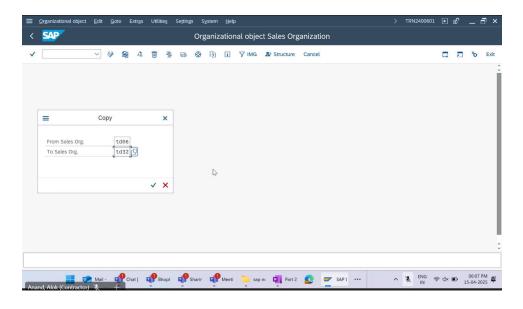
2. Define, **copy**, Check Division:

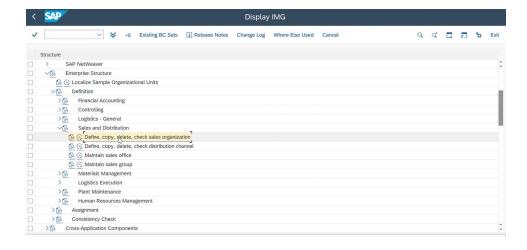




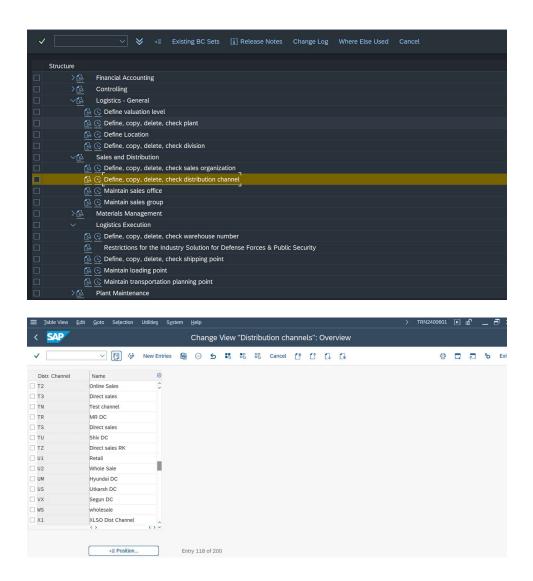


3. Sales organisation: again choose the second option to copy everything related to org structure.





4. Define, **copy**, delete, check Distribution channel:



5. Shipping point:

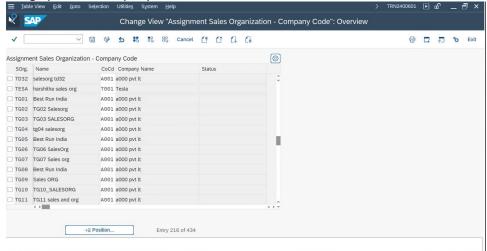
Again do the same second option and copy the shipping point also.

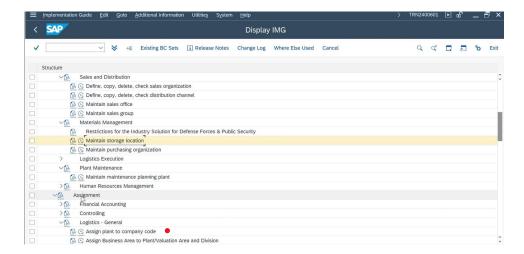


Organization structure has been **defined** and then now we have to **assign**.

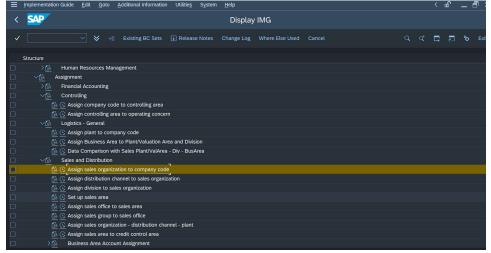
Assigning:

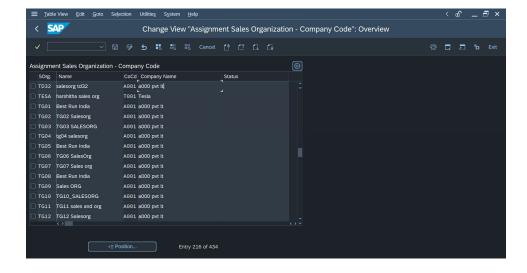
1. Assign plant to company code.



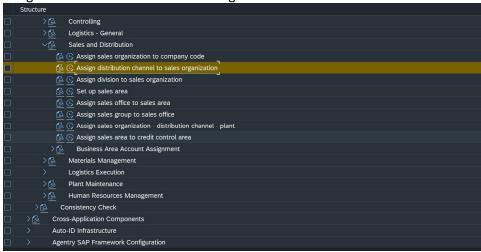


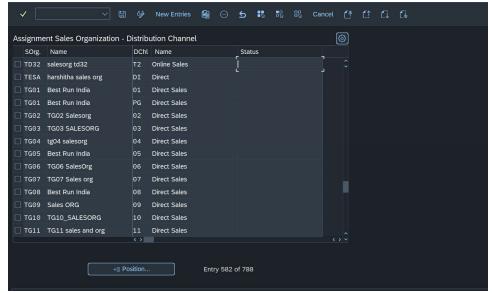
2. Assign sales organization to company code:



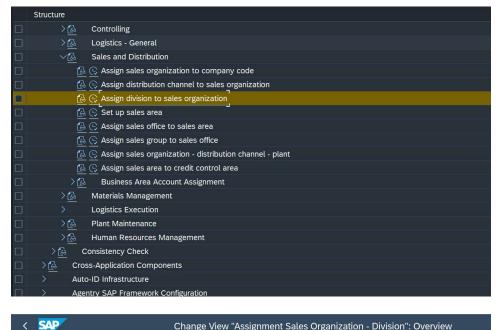


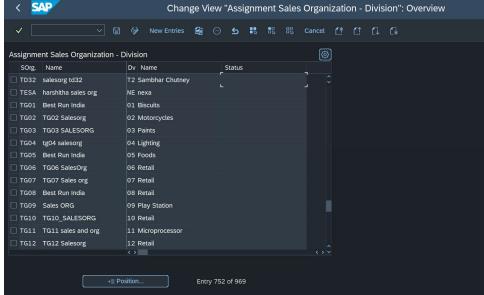
3. Assign distribution channel to sales organization:



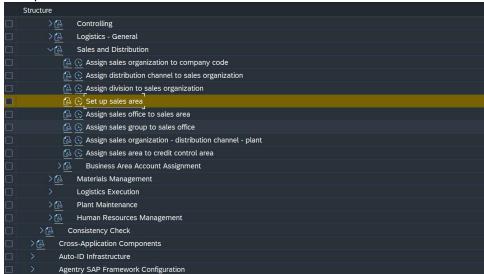


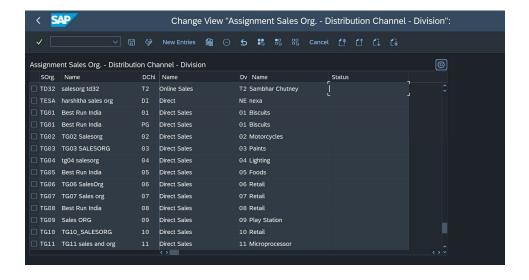
4. Assign division to sales organization:





5. Set up Sales Area:





10. Assign sales organization - distribution channel - plant

Everything was copied automatically. Implementation Guide Edit Goto Additional Information Utilities System SAP Q Q T 🖫 📆 🗞 Exit Structure ✓ ♣ Assignment

> ♣ Financial Accounting > Controlling (Assign plant to company code Assign Business Area to Plant/Valuation Area and Division △ ○ Data Comparison with Sales Plant/ValArea - Div - BusArea Sales and Distribution 🙆 🕒 Assign sales organization to company code Assign distribution channel to sales organization

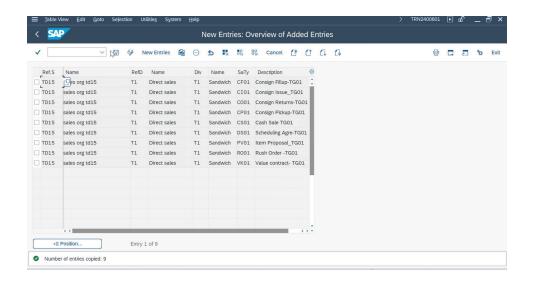
Assign division to sales organization Set up sales area

Assign sales office to sales area 🙆 🕒 Assign sales group to sales office & Rassign sales organization - distribution channel - plant Assign sales area to credit control area Business Area Account Assignment > 🔝 Materials Management Logistics Execution Change View "Assignment Sales Organization/Distribution Channel - Plan ∨ 🖫 🤣 New Entries 📵 ⊝ ち 👪 🔐 Cancel 🕂 🗘 🗘 🖶 🗖 🗞 Exit Assignment Sales Organization/Distribution Channel - Plant 0 DChCust/Mt Name SOrg. Name Pint Name 1 Status ☐ TD32 salesorg td32 Text Missing A001 Bangalore ☐ TD32 salesorg td32 A002 CTS-70-PLANT Text Missing ☐ TD32 salesorg td32 A003 Bangalore Text Missing ☐ TD32 salesorg td32 A100 Bangalore ☐ TD32 salesorg td32 TD01 Bangalore-td01 ☐ TD32 salesorg td32 TD02 Pune-td02 Text Missing ☐ TD32 salesorg td32 TD03 Pune Text Missing ☐ TD32 salesorg td32 TD04 TD04-TN Text Missing ☐ TD32 salesorg td32 TD05 Pune Text Missing ☐ TD32 salesorg td32 TD06 Deoghar Text Missing 10 TD07 Tiptur ☐ TD32 salesorg td32 Text Missing ☐ TD32 salesorg td32 TD08 Nagpur ☐ TD32 salesorg td32 TD09 Tamilnadu →≣ Post 9n... Entry 8,232 of 8,920

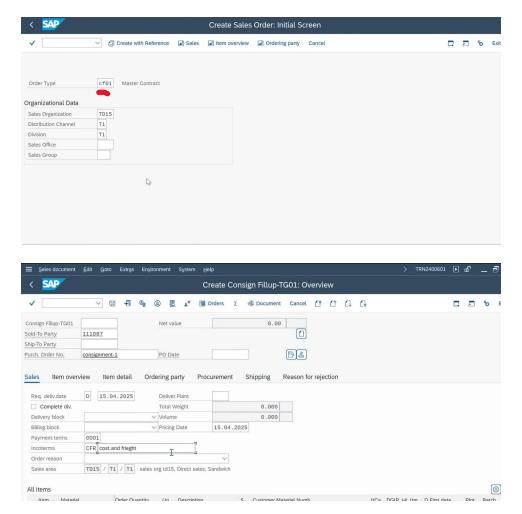
Defining and Assigning both are completed. Now we can start from customer master.

Remaining doc types:

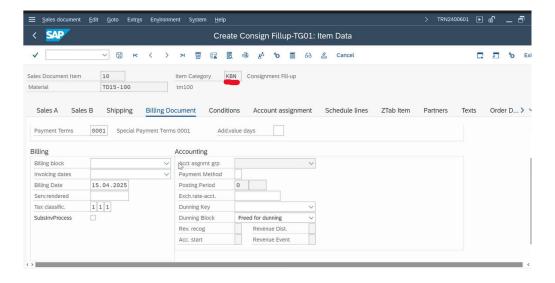
Assigning document types to sales area.



1. Consignment fill up:



Item category: KBN



2. Consignment Issue:

