

Following are top 10 insights I found, due to word restrictions I am putting very little from .ipynb file in here, I strongly suggests to have a look in ipynb file where detailed and more insights are present!

- 1. Books are the most purchased category**, contributing the highest number of transactions and revenue, with products 'SoundWave Cookbook'(P054) and 'SoundWave Jeans'(P059) being the top sellers, while SoundWave Headphones(P031) and SoundWave Mystery Book(P099) are the least sold.
- 2. Transactions follow a strong seasonality pattern**, peaking in January and displaying recurring monthly, weekly, and daily trends, with 95% of all transactions occurring in 2024.
- 3. South America contributes the highest total transaction value**, making it the most lucrative region despite having a similar number of customers as other regions.
- 4. Most customers have made between 1 to 10 transactions**, with 5 being the most common, while customer C0109 made the highest number of purchases (32 items).
- 5. Total transaction value is right-skewed**, with 75% of transactions below \$1,000, a minimum transaction value of \$16, and a maximum transaction value of \$1,991.
- 6. Product pricing appears artificially uniform**, with categories containing nearly equal numbers of products (23-26 each), and Books being the most expensive while Home Decor is the least expensive.
- 7. Customer sign-ups are evenly distributed across 2022-2024**, with the highest numbers in February, April, and March, and a noticeable trend of more sign-ups in the first half of each year.
- 8. Sign-ups peak on the 13th day of each month**, and more customers sign up on weekends (Saturday and Sunday) compared to weekdays, suggesting behavioral trends.
- 9. Customers are fairly evenly distributed across regions**, but South America has the highest number of customers, while Asia has the lowest.
- 10. The dataset exhibits artificial characteristics**, including uniform product quantities (mostly 1-4 per purchase), evenly distributed customer regions, and repetitive patterns in transactions and sign-ups, suggesting it may be synthetically generated.