

MEKENI CARS WOULD LIKE TO DETERMINE IF THERE IS ANY RELATIONSHIP BETWEEN INCOME OF CUSTOMERS AND THE IMPORTANCE THEY ATTACH TO THE PRICE OF LUXURY CARS. THEY WANT TO TEST THE HYPOTHESES AT 1% LEVEL OF SIGNIFICANCE. THE DATA ARE AS FOLLOWS:

| Importance Level/Income | Low | Moderate | High | Total |
|-------------------------|----------|----------|----------|-------|
| Great | 83 66.98 | 62 64.61 | 37 50.41 | 182 |
| Moderate | 52 63.30 | 71 61.06 | 49 47.64 | 172 |
| Little | 63 67.72 | 58 65.32 | 63 50.96 | 184 |
| Total | 198 | 191 | 149 | 538 |

Red numbers are the computed expected (E;) outcome.

E = (row subtotal x column subtotal) / grand total

| (182 × 198)/538 = 66.98 | (182 × 191)/538 = 64.61 | (182 × 149)/538 = 50.41 |
|--------------------------------|--------------------------------|--------------------------------|
| (172 × 198)/538 = 63.30 | (172 × 191)/538 = 61.06 | (172 × 149)/538 = 47.64 |
| (184 × 198)/538 = 67.72 | (184 × 191)/538 = 65.32 | (184 × 149)/538 = 50.96 |

Given:

$$\alpha = 0.01$$

df = (rows-1)(columns-1)

= (3-1)(3-1) = 2 * 2

df = 4

 ${
m H}_{
m 0}$: There is no significant relationship between the income of customers and the importance they attach to the price of luxury cars.

 \mathbf{H}_1 : There is significant relationship between the income of customers and the importance they attach to the price of luxury cars.

Formula:

$$\chi^2 = \sum (O_i - E_i)^2 / E_i$$

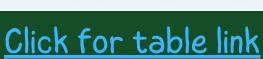
$$\chi^{2} = \frac{(83-66.98)^{2}}{66.98} + \frac{(62-64.61)^{2}}{64.61} + \frac{(37-50.41)^{2}}{50.41} + \frac{(52-63.30)^{2}}{63.30} + \frac{(71-61.06)^{2}}{61.06} + \frac{(49-47.64)^{2}}{47.64} + \frac{(63-67.72)^{2}}{67.72} + \frac{(58-65.32)^{2}}{65.32} + \frac{(63-50.96)^{2}}{50.96}$$

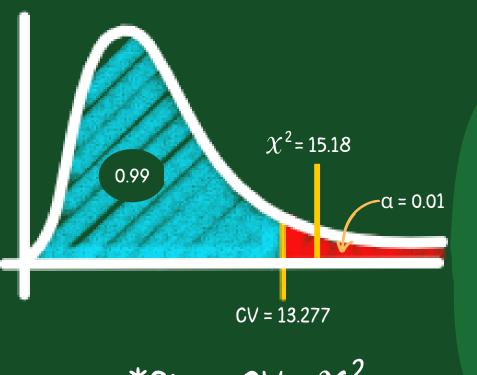
$$= 3.83 + 0.11 + 3.57 + 2.02 + 1.62 + 0.04 + 0.33 + 0.82 + 2.84$$

$$\chi^2 = 15.18$$

$$CV = 13.277$$

| d | 0.05 | 0.01 | 0.001 |
|---|--------|--------|--------|
| 1 | 3.841 | 6.635 | 10.828 |
| 2 | 5.991 | 9.210 | 13.816 |
| 3 | 7.815 | 11.345 | 16.266 |
| 4 | 9.488 | 13.277 | 18.467 |
| 5 | 11.070 | 15.086 | 20.515 |





*Since CV $< \chi^2$ Reject Null Hypothesis

Inference:

The results imply that there is significant relationship between the income of customers and the importance they attach to the price of luxury cars.