



Region / Market

All



Customer

All



SG / CTG / PRDT

All



2019

2020

2021

2022
Est

Q1

Q2

Q3

Q4

YTD

YTG

vs LY

vs
Target

81.17%✓

LY: 80.21% (+1.2%)

Forecast Accuracy

-3472.69K✓

LY: -751.71K (-361.97%)

Net Error

6899.04K✓

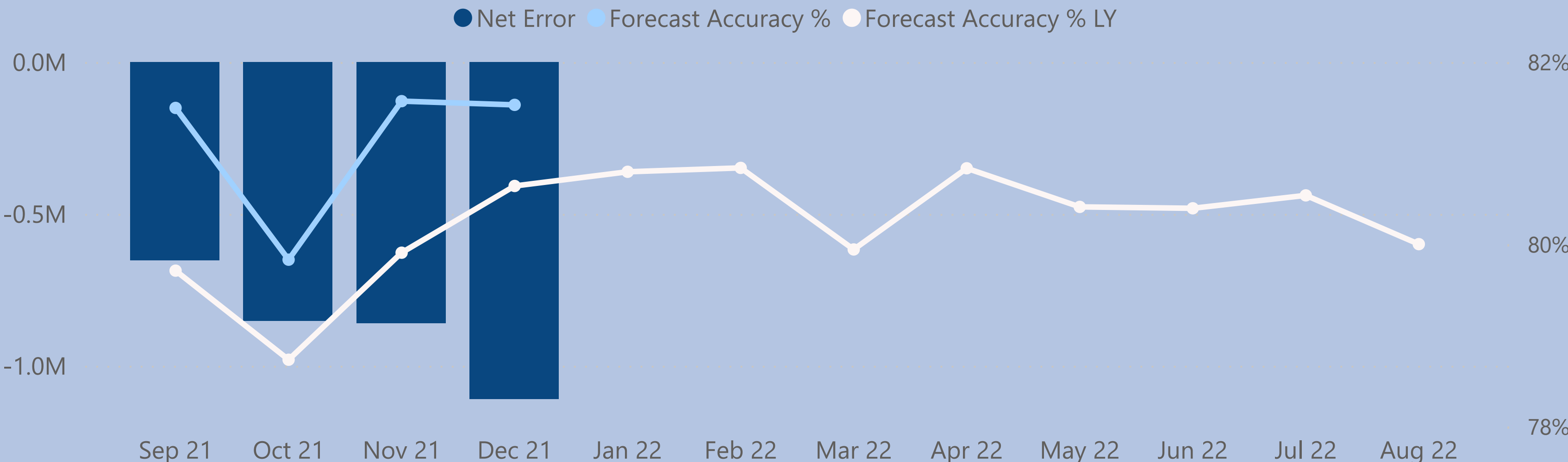
LY: 9780.74K (-29.46%)

ABS Error

Key Metrics by Customer

Customer	Forecast Accuracy %	Net Error	Risk	Net Error %	Forecast Accuracy % LY
Acclaimed Stores	57.74%	83037	EI	10.74%	50.69%
All-Out	43.96%	-150	OOS	-0.32%	29.09%
AltiQ Exclusive	70.35%	-359242	OOS	-11.91%	71.69%
Amazon	73.79%	-464694	OOS	-9.22%	74.54%
Argos (Sainsbury's)	54.78%	-23040	OOS	-17.60%	56.08%
Atlas Stores	49.53%	-4182	OOS	-2.31%	48.16%
Atliq e Store	74.22%	-294868	OOS	-9.65%	74.59%
BestBuy	46.60%	81179	EI	16.72%	35.31%
Billa	42.63%	3704	EI	3.91%	18.29%
Boulangier	52.69%	-48802	OOS	-20.21%	58.77%
Chip 7	34.56%	-85293	OOS	-35.01%	53.44%
Chiptec	50.49%	-20102	OOS	-11.36%	52.54%
Circuit City	46.17%	85248	EI	16.55%	35.02%
Control	52.06%	64731	EI	13.01%	47.42%
Coolblue	47.66%	-34790	OOS	-15.34%	52.95%
Costco	51.95%	101913	EI	15.79%	49.42%
Cross	36.58%	-77640	OOS	-16.54%	43.78%
Total	81.17%	-3472690	OOS	-9.48%	80.21%

Accuracy / Net Error Trend



Key Metrics by Products

Segment	Forecast Accuracy %	Forecast Accuracy % LY	Net Error	Net Profit %	Risk
Accessories	87.42%	77.66%	341468	-14.05%	EI
Desktop	87.53%	84.37%	78576	-13.75%	EI
Networking	93.06%	90.40%	-12967	-13.72%	OOS
Notebook	87.24%	79.99%	-47221	-14.06%	OOS
Peripherals	68.17%	83.23%	-3204280	-14.03%	OOS
Storage	71.50%	83.54%	-628266	-13.76%	OOS
Total	81.17%	80.21%	-3472690	-13.98%	OOS

BM = Benchmark, LY = Last Year