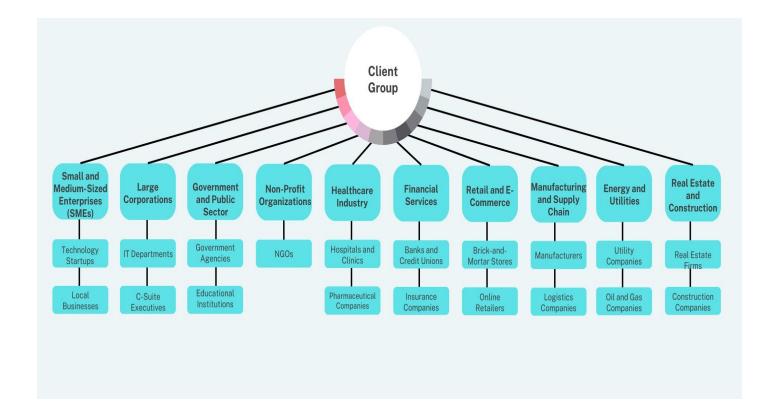
# <u>Task 4 – Entrepreneur</u>

- Imagine you are an entrepreneur
- > List your Client Group People Involved
- Create user Persona for clients
- 1.) Taking a Scenario as a Entrepreneur in **Technology and Consulting**, Client groups can be diverse and span various industries:

## 2.) List of Client Group: -



### 3.) Personal Details for Clients:

# **Startup Founder:**

• Name: Ms.Elizabeth

• Age: 34

• Role: CEO and Co-Founder of a Tech Startup

• **Background:** Elizabeth has a background in software development and has recently launched a startup focused on AI-driven marketing solutions. She is tech-savvy but lacks experience in scaling operations and strategic planning.

### Goals:

- o Scale her startup effectively.
- Secure funding from investors.
- o Implement robust technology infrastructure.

## • Challenges:

- Limited budget and resources.
- o Balancing product development with business growth.
- o Navigating the competitive startup landscape.

### • Needs:

- Strategic consulting for scaling the business.
- o Guidance on technology stack choices.
- o Assistance with investor presentations and funding strategies.