

Shipment and Pickup

Here's a simple reference matrix for shipment and pickup that Carmen can use to quickly determine the charges and apply them to quotes:

Simple Reference Matrix for Shipment and Pickup Charges

Delivery Method	Charge Type	Base Rate	Additional Info
Pickup (EXW)	Handling Fee	\$10 flat rate	Applicable if special loading is required. Pickup from warehouse.
Local Delivery	Per km/mile	\$1 per km/mile	Calculate based on distance from warehouse to buyer's location (within 100 km/miles).
Regional Delivery	Per km/mile	\$1.50 per km/mile	For deliveries between 100-300 km/miles.
Long-Distance Delivery	Per km/mile	\$2 per km/mile	For deliveries over 300 km/miles.
FOB	Handling Fee	\$50 flat rate	Applies when delivering to a shipping port. Buyer covers shipping beyond the port.
CIF	Per kg + Insurance	\$2 per kg + 1% of value	Seller covers shipping and insurance to the buyer's port.
DDP	Per km/mile	\$3 per km/mile + duties	Seller covers all costs, including duties and taxes, to the buyer's location.

Delivery times are 3-5 business days from payment.