

TEJAS VENKATESH

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EDUCATION

Northeastern University, College of Engineering, Boston, MA

June 2026

Master of Science in Information Systems

Visvesvaraya Technological University

August 2019

Bachelor of Engineering in Computer Engineering

CORE COMPETENCIES

- **Product & Project Management:** Product Ownership, Process Innovation, Customer Success Management, Resource Management, Client Relationship Management, Vendor Partnerships, Root Cause Analysis, OTA, ROI, North Star, GTM
- **Technical Expertise:** AWS, Python, Java, VMware, Cloud Migrations, SQL, Web development, AI Integration, APIs
- **Methodologies & Tools:** Agile, Scrum, Kanban, JIRA, Confluence, Smartsheet, Visio, Tableau, SharePoint, Word, Excel, PowerPoint, Project, MS Teams, Documentation

PROFESSIONAL EXPERIENCE

Dell Technologies | Associate Consultant

February 2022 - August 2024

- Achieved **99.9%+ business continuity** by leading end-to-end migration roadmaps for enterprise clients, coordinating multi-stakeholder teams to deliver zero-downtime solutions for **3000+ systems** across Atos, Siemens, NBN, Parexel, and GE Aerospace
- Reduced **manual migration effort by 50%** and improved **customer satisfaction by 35%** by developing Python/PowerCLI automation solutions and standardized workflows, addressing 40-hour manual migration cycles
- Achieved **99.9%+ uptime** and secured **\$500K+ in additional projects** by managing GE Aerospace's mission-critical migration with robust 24/7 monitoring protocols
- Secured **\$1M+ client retention** by delivering NBN's 6-event workload migration within a **90-day deadline**, orchestrating cross-timezone teams and managing vendor relationships for on-time execution
- Improved **team productivity by 40%** by coordinating technical teams and stakeholders across complex migrations using RP4VM, vSphere, CMDB, Ansible, HCX, and Zerto

Tata Consultancy Services (TCS) | Product Specialist

January 2021 - February 2022

- Achieved **95% sprint completion** and **25% faster delivery** by leading the **Google YouTube TV project** using **Agile Scrum practices**, resolving cross-team alignment issues through daily standups and shared dashboards
- Improved **design consistency by 60%** and reduced production errors by addressing inconsistent design-to-production workflows through **training modules** and **standardized processes** for **25+ team members**
- **Reduced time-to-market by 30%** by leading a cross-functional program with product, engineering, and design teams, implementing Scrum methodologies and Jira tracking to optimize resource allocation and ensure consistent delivery

Accenture | Technical Support Engineer

December 2019 - January 2021

- **Saved \$200K+ in potential penalties** by developing a comprehensive compliance framework with audit protocols, leading cross-functional teams to achieve 100% audit success rate across all regulatory requirements
- **Improved client satisfaction by 40%** by leading a tiered support program for Microsoft applications, through proactive monitoring and cross-functional processes that increased resolution rates by **70%** and achieved **95%** success rate

PROJECTS

Bumble for Blind | Case Study | drive.google.com

March 2025

- **Identified 76% loneliness rate among visually impaired users** (vs 25% general population) through user research across 2.2 billion potential users, leading to cross-functional analysis that uncover critical market insights
- Developed **product strategy** addressing **accessibility gaps** in the dating app market, leading to defining **5+ key features** and requirements for underserved user segments

TechStop - Electronics E-Commerce Platform | <https://github.com>

February 2025 - March 2025

- Led **product strategy** by conducting competitive analysis of 3 major e-commerce platforms and coordinating 4-person development team to deliver **20+ features** within 1-month **timeline**
- Designed user-centric **UI/UX** strategies emphasizing ease of navigation and seamless customer journey, implementing intuitive interface across **5+ product categories** for streamlined discovery
- Implemented secure **authentication** through **email verification** system to ensure **100% user safety** and **data protection**, building customer trust through reliable platform security