

TEJAS VENKATESH

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EDUCATION

Northeastern University, College of Engineering, Boston, MA

June 2026 (Expected)

Master of Science in Information Systems

Visvesvaraya Technological University

August 2019

Bachelor of Engineering in Computer Engineering

PROFESSIONAL EXPERIENCE

Dell Technologies | Associate Consultant

February 2022 - August 2024

- **Product Ownership:** Led end-to-end migration roadmaps for enterprise clients requiring zero downtime, coordinating multi-stakeholder teams to deliver solutions for **3000+** systems across **Atos, Siemens, NBN, Parexel, and GE Aerospace**, achieving **99.9%+** business continuity
- **Process Innovation:** Addressed **40-hour** manual migration cycles by developing Python/PowerCLI automation solutions and standardized workflows, reducing manual work by **50%** and improving customer satisfaction by **35%**
- **Customer Success Management:** Managed GE Aerospace's mission-critical migration with **24/7** monitoring protocols, achieving **99.9%+** uptime and securing **\$500K+** in additional projects
- **Business Impact:** Delivered NBN's 6-event workload migration within 90-day deadline by orchestrating cross-timezone teams and vendor relationships, securing **\$1M+** client retention through on-time execution
- **Cross-functional Leadership:** Coordinated technical teams and stakeholders across complex migrations using RP4VM, vSphere, CMDB, Ansible, HCX, and Zerto, improving team productivity by **40%**

Tata Consultancy Services (TCS) | Product Specialist

January 2021 - February 2022

- **Product Coordination:** Led Google YouTube TV project resolving cross-team alignment issues through daily standups and shared dashboards, achieving **95%** sprint completion with **25%** faster delivery
- **Resource Management:** Addressed inconsistent design-to-production workflows across **25+** team members through training modules and standardized processes, improving design consistency by **60%** while reducing production errors
- **Timeline & Quality Management:** Managed tight project deadlines by implementing systematic review processes and resource allocation strategies, ensuring consistent delivery and reducing time-to-market by **30%**

Accenture | Technical Support Engineer

December 2019 - January 2021

- **Product Compliance:** Developed comprehensive compliance framework with tracking systems and audit protocols, achieving **100%** audit success rate and saving **\$200K+** in potential penalties
- **Customer Support Excellence:** Improved Microsoft application resolution rates by **70%** through tiered support systems with proactive monitoring, achieving **95%** success rate and **40%** better client satisfaction

PROJECTS

Bumble for Blind | drive.google.com

March 2025

- Studied a user research on visually impaired market, identifying **76%** loneliness rate in visually impaired vs **25%** in general population, among 2.2 billion potential users
- Developed product strategy addressing **accessibility** gaps in dating app market, defining **5+** key **features** and requirements for underserved user segment

TechStop - Electronics E-Commerce Platform | <https://github.com>

February 2025 - March 2025

- Led **product strategy** by conducting competitive analysis of 3 major e-commerce platforms and coordinating 4-person development team to deliver **20+ features** within 1-month **timeline**
- Designed user-centric **UI/UX** strategy emphasizing ease of navigation and seamless customer journey, implementing intuitive interface across **5+ product categories** for streamlined discovery
- Implemented secure **authentication** through **email verification** system to ensure **100%** user **safety** and **data protection**, building customer trust through reliable platform security

CORE COMPETENCIES

- **Product & Project Management:** Cross-functional team leadership, stakeholder management, roadmap execution, customer success management
- **Technical Expertise:** AWS, Python, java, VMware, cloud migrations, Web development
- **Data & Analytics:** Process automation, performance optimization, business metrics analysis, Excel
- **Leadership & Communication:** Team management, client relationship management, vendor partnerships