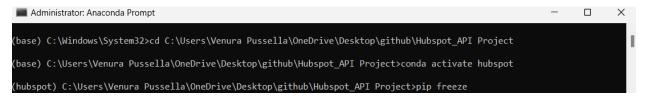
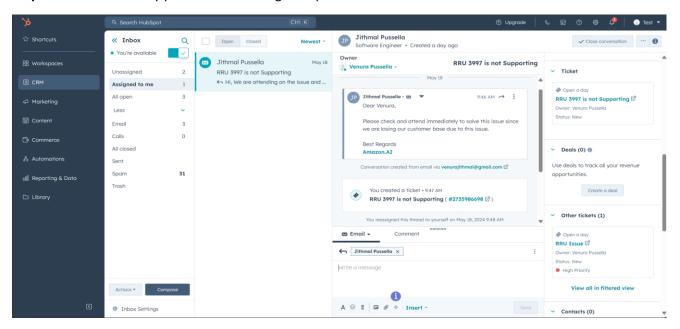
# Step Wise Approach to fetching data from HubSpot CRM

**Step 1 -** First created the Python 3.8 environment with the dependencies



Step 2 - Then created my personal CRM using Hubspot

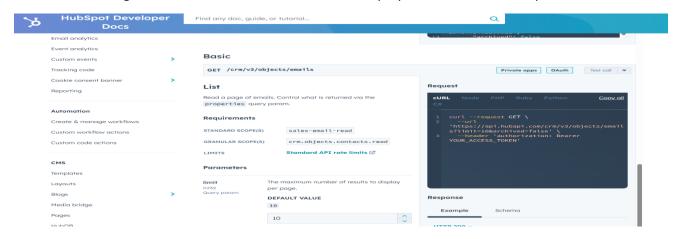


Step -3 - Check for the endpoints to interact with in order to fetch the data from emails and tickets assigned.

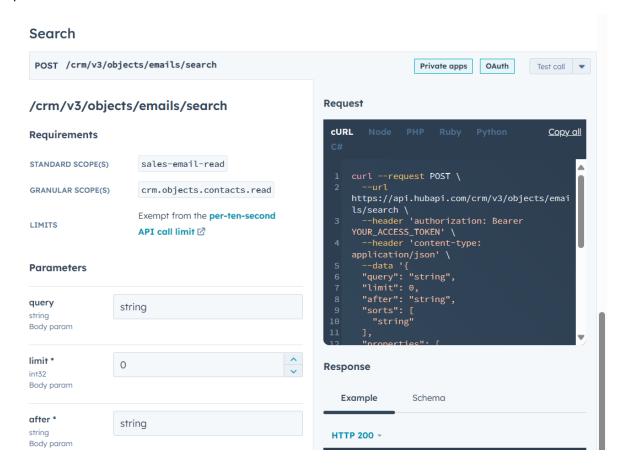
## 1. Emails

## Engagements | Email (hubspot.com)

First use the basic get method to list what is returned via the properties with below endpoint.



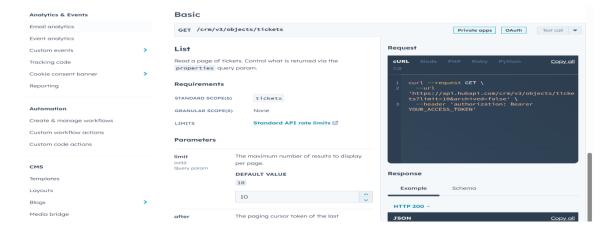
Then use post method with search endpoint and filtered the specific date range of emails and send query parameters to retrieve data in Json format.



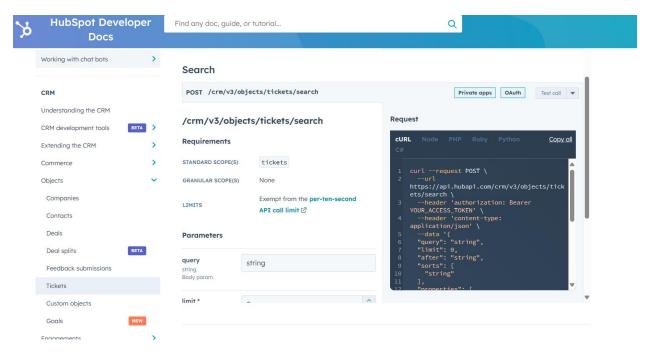
#### 2. Tickets

## CRM API | Tickets (hubspot.com)

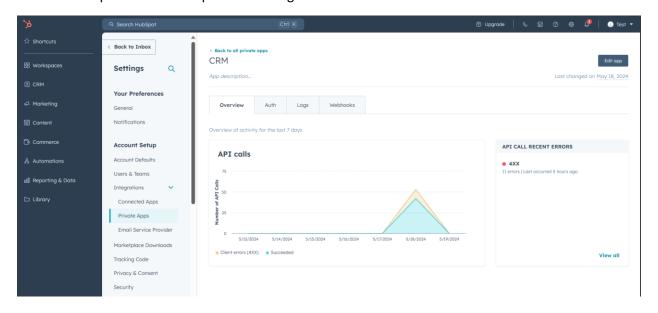
Like above (in emails), first used get method with below basic endpoint to see what's returned.



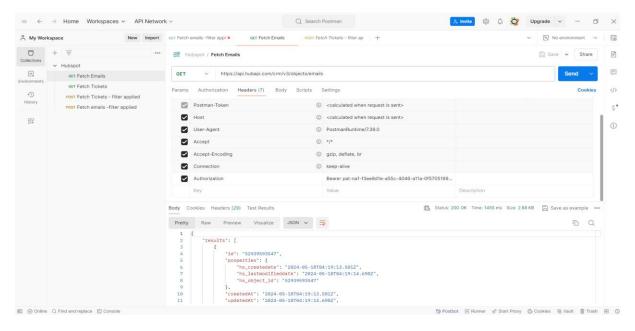
Then use post method with search endpoint and filtered the high priority tickets and send query parameters to retrieve data in Json format.



**Step - 4** – Created private app and get API token by selecting the necessary objects mentioned in "Standard scopes" in each end point according to documentation.



**Step 5 -** Verified above mentioned endpoints using Postman



**Step -6** - Define Python Script to cover the objectives mentioned.

- 1. Load Environment variables dotenv (.env)
- 2. Header configurations HTTP headers for API request including authorization token
- 3. Function to extract and transform data into readable format

## extract\_tickets ()

- Sends a POST request to the HubSpot tickets API endpoint.
- Checks if the response is successful or raise an exception if it fails.
- Filters tickets with high priority and extracts properties such as hs\_object\_id, subject, content, hs\_ticket\_category, and hs\_ticket\_priority.
- Converts the extracted ticket data into a Pandas DataFrame.
- Returns: Pandas DataFrame

## extract\_emails()

- Sends a POST request to the HubSpot emails API endpoint.
- Checks if the response is successful or raise an exception if it fails.
- Filters emails created within a specific time range and extracts properties such as "hs\_object\_id", "hs\_createdate", "hs\_email\_subject", "hs\_email\_text", "hs\_email\_status.
- Converts the extracted email data into a Pandas Data Frame.
- Returns: Pandas DataFrame
- 4. Load parsed data in to an Excel file.
  - Email & ticket data is stored in separate sheets

|    | Α                        | В           | С             | D  | E            |
|----|--------------------------|-------------|---------------|--|--------------|
| 1  | create_date              | email_id    | email_subject | email_text   | email_status |
| 2  | 2024-05-19T10:11:54.715Z | 52969711229 | Promotion     | Dear jithmal,CheckBR VJ                                      | SENT         |
| 3  | 2024-05-19T10:17:35.505Z | 52969687992 | Re: Promotion | Dear Venura, Issue solved thanks BR, Pussella On Sun, May 19 | SENT         |
| 4  |                          |             |               |  |              |
| 5  |                          |             |               |  |              |
| 6  |                          |             |               |  |              |
| 7  |                          |             |               |  |              |
| 8  |                          |             |               |  |              |
| 9  |                          |             |               |  |              |
| 10 |                          |             |               |  |              |
| 11 |                          |             |               |  |              |
| 12 |                          |             |               |  |              |
| 13 |                          |             |               |  |              |
| 14 |                          |             |               |  |              |
| 15 |                          |             |               |  |              |
| 16 |                          |             |               |  |              |
| 17 |                          |             |               |  |              |
| 18 |                          |             |               |  |              |
| 19 |                          |             |               |  |              |
| 20 |                          |             |               |  |              |
| 21 |                          |             |               |  |              |
| 22 |                          |             |               |  |              |
| 23 |                          |             |               |  |              |
| 24 |                          |             |               |  |              |
| 25 |                          |             |               |  |              |
| ., | < > emails ti            | ckets +     |               |  | 1            |

|    | А          | В         | С       | D               | Е               |
|----|------------|-----------|---------|-----------------|-----------------|
| 1  | ticket_id  | subject   | content | ticket_category | ticket_priority |
| 2  | 2735499893 | RRU Issue |         |                 | HIGH            |
| 3  |            |           |         |                 |                 |
| 4  |            |           |         |                 |                 |
| 5  |            |           |         |                 |                 |
| 6  |            |           |         |                 |                 |
| 7  |            |           |         |                 |                 |
| 8  |            |           |         |                 |                 |
| 9  |            |           |         |                 |                 |
| 10 |            |           |         |                 |                 |
| 11 |            |           |         |                 |                 |
| 12 |            |           |         |                 |                 |
| 13 |            |           |         |                 |                 |
| 14 |            |           |         |                 |                 |
| 15 |            |           |         |                 |                 |
| 16 |            |           |         |                 |                 |
| 17 |            |           |         |                 |                 |
| 18 |            |           |         |                 |                 |
| 19 |            |           |         |                 |                 |
| 20 |            |           |         |                 |                 |
| 21 |            |           |         |                 |                 |
| 22 |            |           |         |                 |                 |
| 23 |            |           |         |                 |                 |
| 24 |            |           |         |                 |                 |
| 25 |            |           |         |                 |                 |
| 20 |            | .,        | tickets | 1               |                 |
|    | < >        | emails    | tickets | +               |                 |