

# Solution Concept Document

## Business Project

Shkrabatouskaya Vera

[https://github.com/VeraShkrabatouskaya/DataMola\\_Data-Camping-2022](https://github.com/VeraShkrabatouskaya/DataMola_Data-Camping-2022)

### **Solution concept – Business background**

#### Overview

Data Warehouse Case Study (by Starcom)

#### Business Background

Starcom is a world-renowned media communications agency that architects connected human experiences to create value through precision marketing, content and technology solutions. With more than 5,000 employees worldwide, Starcom partners with the world's leading marketers and new establishment brands, including Airbnb, Bank of America, Kellogg Company, Kraft Heinz, Novartis, Samsung, Visa and more. Starcom is part of Publicis Media—the global media solutions group which also encompasses Zenith, Mediavest | Spark and Optimedia | Blue 449—a key division of Publicis Groupe, one of the world's leading communications groups.

Starcom harness the power of media, technology and data to create experiences people love and actions brands need. Data guides us to opportunity, helping us uncover what people want, need and expect. Technology makes personalization and relevance possible. Creativity makes it magic.

The company operates with a large amount of information and is therefore faced with the problem of data quality and lack of historical data in the right breakdowns.

Information from external and internal sources has a different structure and data is often duplicated or contradictory. The implementation of a Corporate Data Warehouse solves these problems. Data Warehouses accumulate cleansed and structured information about a company's business in a single source for external and internal users: management, employees and customers.

The problems that faced by Starcom is the agency personnel are increasingly facing a growing requirement to harness and leverage information so, it requires the ability to combine data virtually or in data warehouses with business intelligence analytic.

#### Benefit

We propose that Starcom create a data warehouse project:

- To structure this data and use it to help make time-sensitive decision, inform strategy and anticipate outcomes.
- To help it derive maximum potential from the mass of unstructured data that continues to grow each other.
- To have the potential to quickly generate a single view of all multi-channel retail information and convert big data into usable information.

## Requirements

### Business Requirements

ID	Description
BR-01	Calculation of revenue information (Gross, Net) on a daily, weekly, monthly, quarterly, annual basis by agency, department, client, brand, promotion.
BR-02	Calculation of cost information (Gross, Net) on a daily, weekly, monthly, quarterly, annual basis by agency, department, client, brand, promotion.
BR-03	Calculation of profit information (Gross, Net) on a daily, weekly, monthly, quarterly, annual basis by agency, department, client, brand, promotion.
BR-04	Calculation of employee salary information (Gross, Net) on a monthly, quarterly, annual basis.
BR-05	Calculation of information about the number of promotions by brands.
BR-06	Calculation of information on the number of clients served by the agency and the number of employees of the network agencies based on their location for the management of the head office.

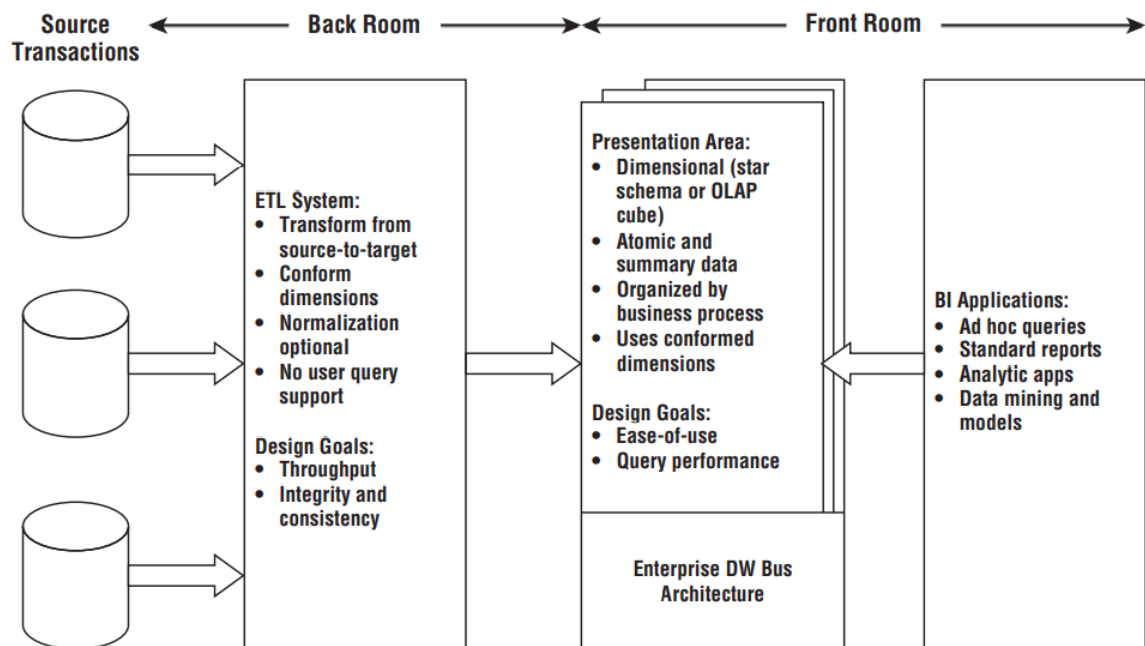
### Technical Requirements

ID	Description
TR-01	Fast, round-the-clock access to data
TR-02	Automatic support of data consistency;
TR-03	Providing the ability to work with data slices
TR-04	Ensure data integrity and reliability
TR-05	Protect large volumes of data

## Solution Sketch

### Source Tables structure

We will use the Kimball DW/BI architecture model as a basis.



We will suggest that the customer consider 2 types of DWH: star and snowflake.

### Summarize Data Plan

Expected result:

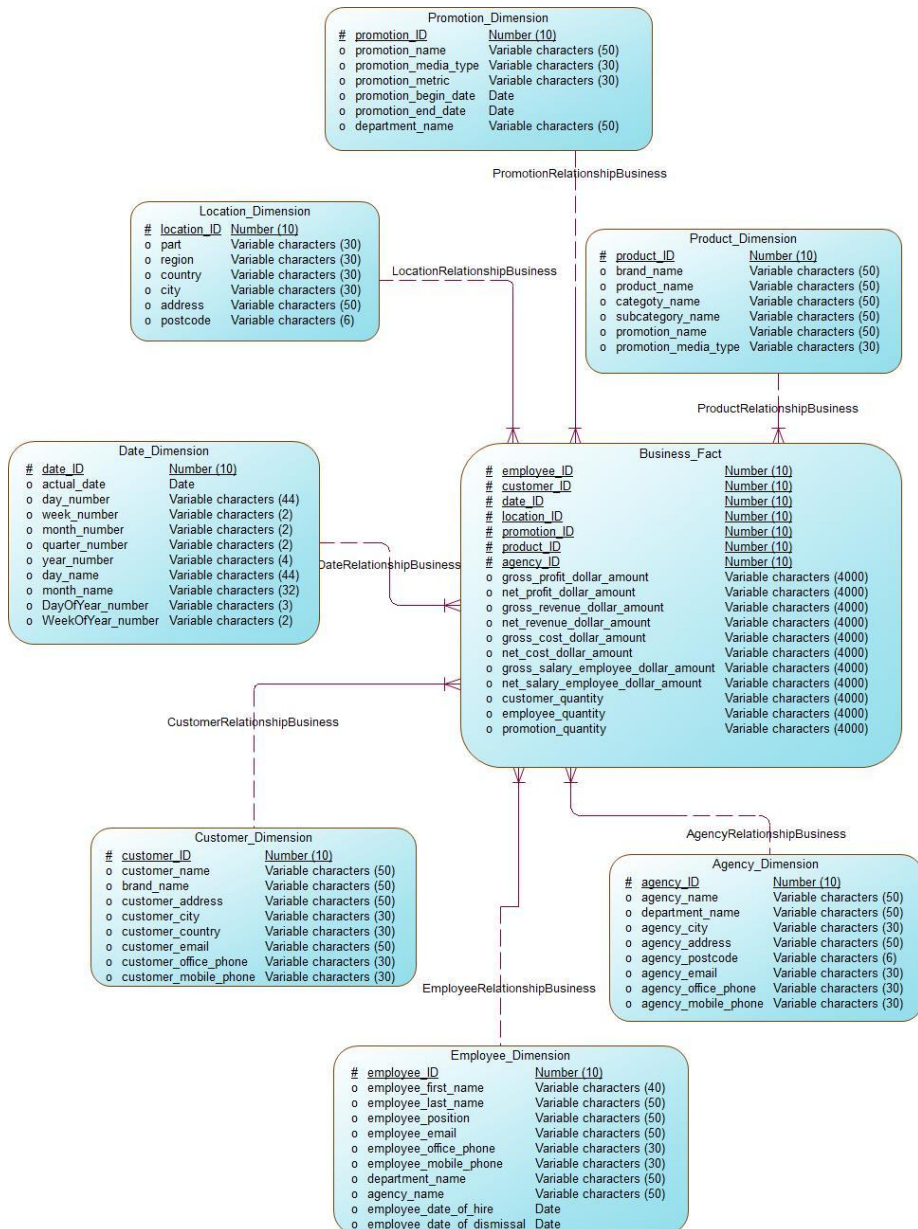
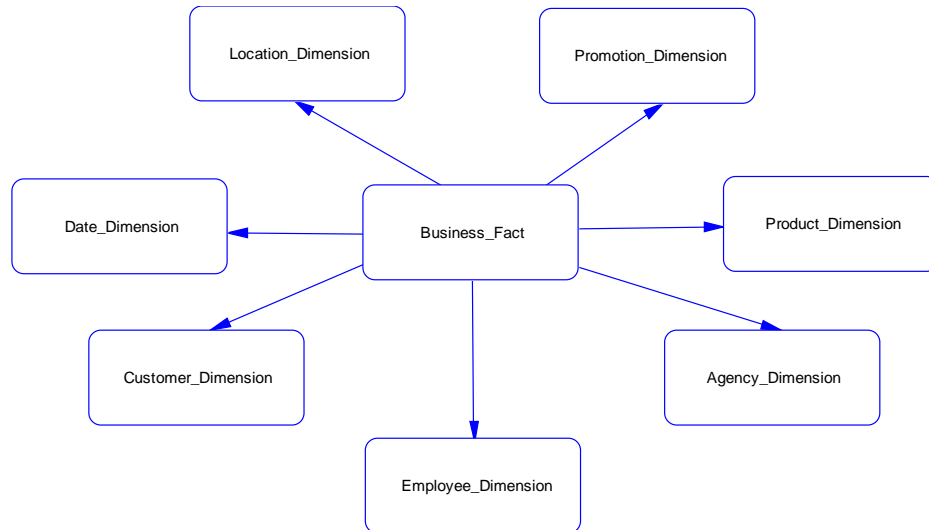
- A system will be designed and developed for Starcom DWH that can upload, analyze and import data from any data source.
- Any employee can link his data source to a Data Warehouse which will lead to quickly sharing important information within the company.

Working closely with representatives from the business and other DW/BI team members, the Data Warehouse Design Specialist developed a fact sheet with a grain of reporting for the customer, agency management and agency employees for each day.

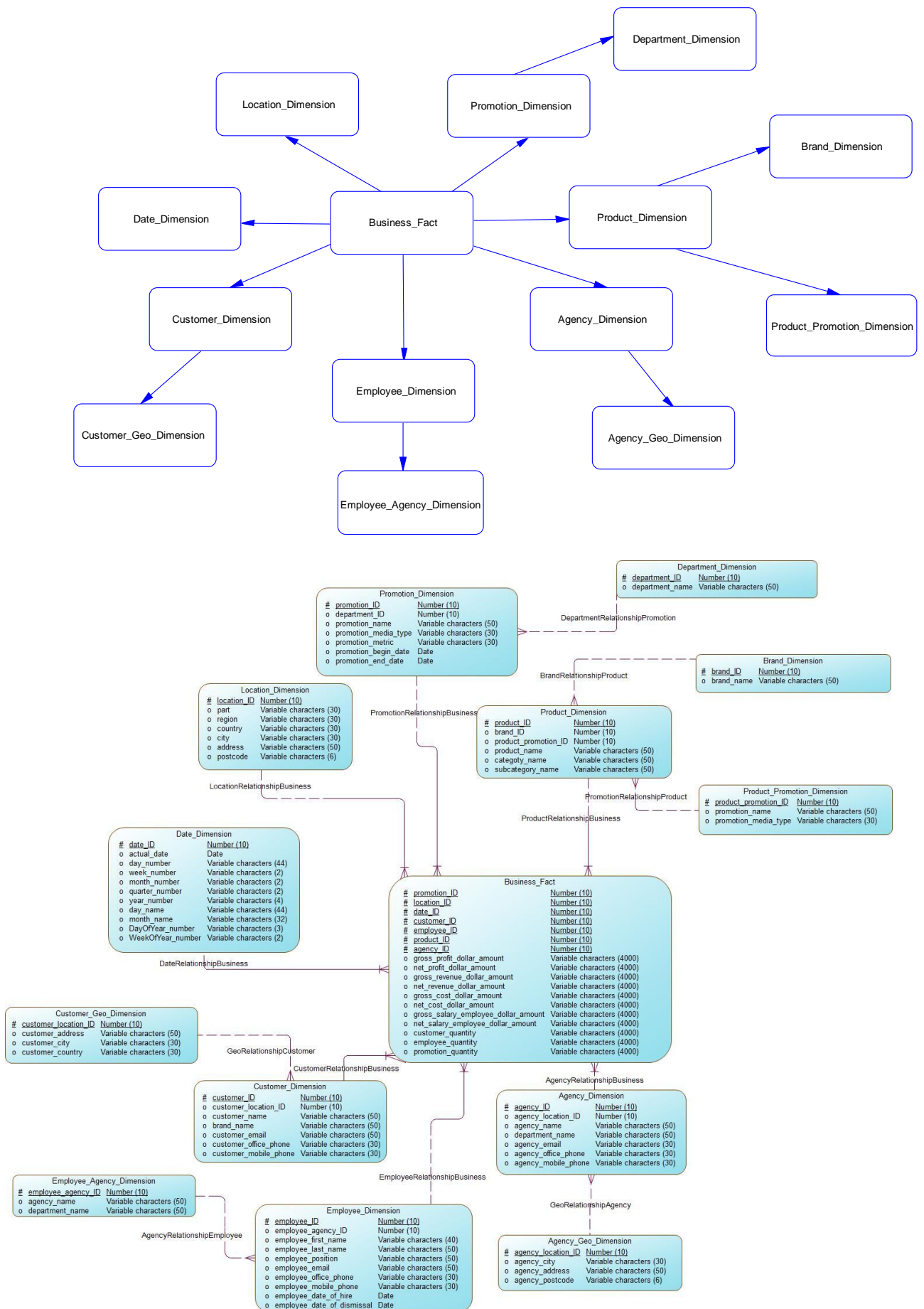
Based on the business problem, we needed to build a data warehouse to calculate gross/net cost and profit, employee salaries, number of clients, employees and promotion project. All fact table metrics go through a data aggregation procedure.

For the database, English was chosen for all locations in the agency's network. All monetary data is given in dollars.

## Star Scheme:



## Snowflake Scheme:



As we can see, the main difference between the two relational database models is normalization. The dimension tables in the star schema are not normalized, which means that the business model will use relatively more space to store the dimension tables, and more space means more redundant records, which will eventually lead to inconsistency. The snowflake scheme, on the other hand, minimizes data redundancy because the measurement tables are normalized, which explains the much smaller number of redundant records. The business hierarchy and its dimensions are preserved through referential integrity, which means that links can be updated independently in the data stores.

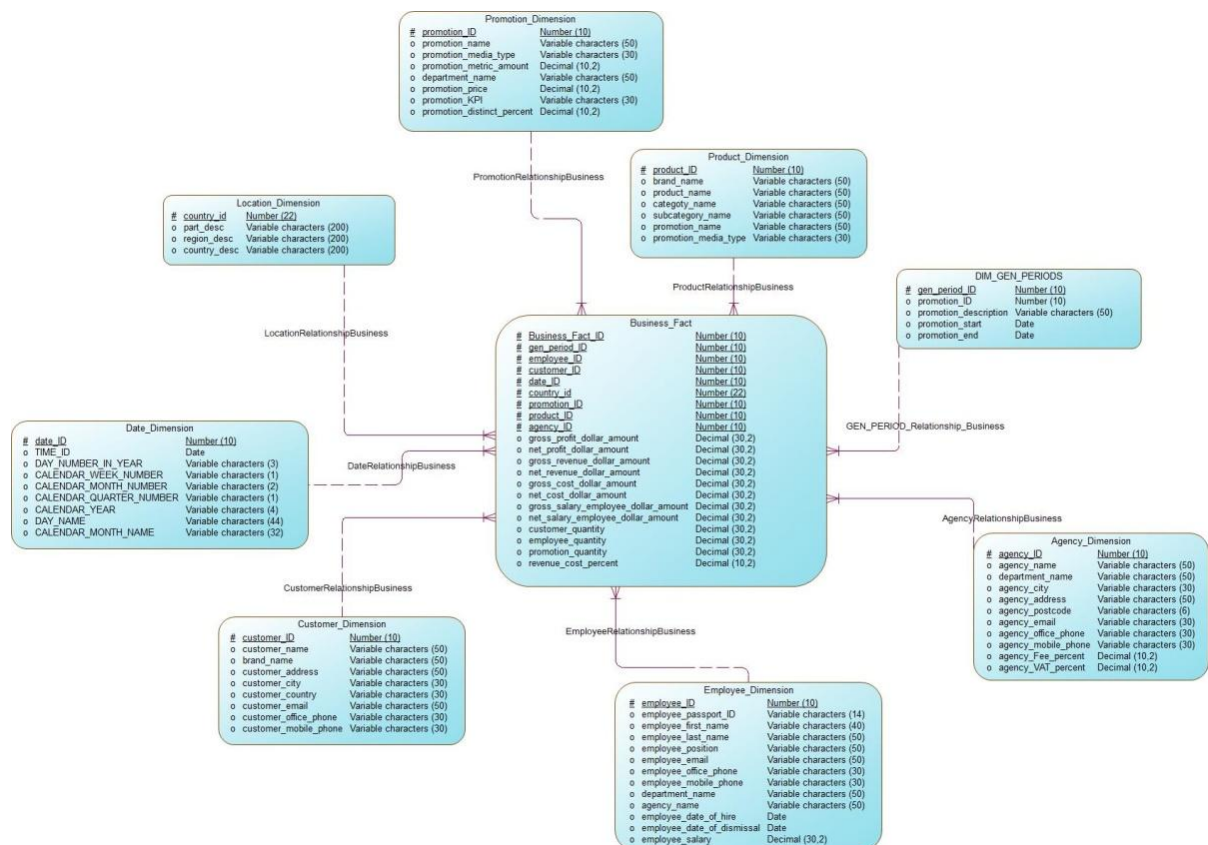
The star schema has fewer links between the dimension table and the fact table compared to the snowflake schema, which has many links, which explains the lower query complexity. Because measurements in a star type scheme are linked through a central fact table, it has clear connection paths, which means fast query response time, and fast response time means better performance. The snowflake scheme uses more connections, so the query response time increases, resulting in more complex queries, which ultimately reduces performance.

The choice between these two models must be made based on the customer's business objectives.

Based on the results of the business analysis, the customer approved the Star data warehouse model design.

### History of changes

Name	Date	Reason for change	Version
Vera Shkrabatouskaya	7/25/2022	Creation of a STAR data warehouse model.	1.0 draft 1
Vera Shkrabatouskaya	7/26/2022	Changes after approval. Added details to the Business Model.	1.0 approved



Summary table to describe all future STAR Dimensions:

Name	Type	Size	DW – Merged Dimensions	Descriptions
Location_Dimension	SCD1	SMALL	country_id part_desc region_desc country_desc	This table contains information on all countries, parts of the world, regions.
Date_Dimension	SCD1	BIG	date_ID TIME_ID DAY_NUMBER_IN_YEAR CALENDAR_WEEK_NUMBER CALENDAR_MONTH_NUMBER CALENDAR_QUARTER_NUMBER CALENDAR_YEAR DAY_NAME CALENDAR_MONTH_NAME	This table contains information about day, week, month, quarter and year numbers, day and month names and the current date TIME_ID.
Customer_Dimension	SCD1	SMALL	customer_ID customer_name brand_name customer_address customer_city customer_country customer_email customer_office_phone customer_mobile_phone	This table contains detailed information about the agency's clients (including name, client brands, office locations, emails and phone numbers).
Employee_Dimension	SCD2	BIG	employee_ID employee_passport_ID employee_first_name employee_last_name employee_position employee_email employee_office_phone employee_mobile_phone department_name agency_name employee_date_of_hire employee_date_of_dismissal employee_salary	This table provides information on agency staff (including heads of offices, as well as to the length of time the employee has been with the agency).
Agency_Dimension	SCD1	SMALL	agency_ID agency_name department_name agency_city agency_address agency_postcode agency_email agency_office_phone agency_mobile_phone agency_Fee_percent agency_VAT_percent	This table contains detailed information about the agencies (including agency name, department, office location, email, telephone numbers, fee information and the VAT the agencies work with).

DIM_GEN_PERIODS	SCD2	BIG	gen_period_ID promotion_ID promotion_description promotion_start promotion_end	This table allows facts to be grouped according to the duration of the advertising campaign.
Product_Dimension	SCD1	SMALL	product_ID brand_name product_name category_name subcategory_name promotion_name promotion_media_type	This table contains detailed information about the products advertised (including categories and subcategories, as well as the name of the advertising campaign and type of purchase method).
Promotion_Dimension	SCD1	BIG	promotion_ID promotion_name promotion_media_type promotion_metric_amount department_name promotion_price promotion_KPI promotion_distinct_percent	This table provides information on advertising projects (including information on prices, discounts, number of metrics and KPIs).

Summary table to describe all future STAR Dimensions Hierarchies:

**Date Dimension:**

**Hierarchy DAY-WEEK-MONTH-YEAR**

Name	LEVEL_CODE	LEVEL_DESC	LEVEL_NATURAL_KEY
DAY	DAY_NUMBER_IN_YEAR	Store the number of the day in the year	DAY_NUMBER_IN_YEAR
WEEK	CALENDAR_WEEK_NUMBER	Store week number in month	CALENDAR_WEEK_NUMBER
MONTH	CALENDAR_MONTH_NUMBER	Store the number of the month in the year	CALENDAR_MONTH_NUMBER
YEAR	CALENDAR_YEAR	Store all years	CALENDAR_YEAR

**Hierarchy WEEK-MONTH-QUARTER-YEAR**

Name	LEVEL_CODE	LEVEL_DESC	LEVEL_NATURAL_KEY
WEEK	CALENDAR_WEEK_NUMBER	Store week number in month	CALENDAR_WEEK_NUMBER
MONTH	CALENDAR_MONTH_NUMBER	Store the number of the month in the year	CALENDAR_MONTH_NUMBER
QUARTER	CALENDAR_QUARTER_NUMBER	Store the number of quarters in the year	CALENDAR_QUARTER_NUMBER
YEAR	CALENDAR_YEAR	Store all years	CALENDAR_YEAR



**Hierarchy DAY-MONTH-QUARTER-YEAR**

Name	LEVEL_CODE	LEVEL_DESC	LEVEL_NATURAL_KEY
DAY	DAY_NUMBER_IN_YEAR	Store the number of the day in the year	DAY_NUMBER_IN_YEAR
MONTH	CALENDAR_MONTH_NUMBER	Store the number of the month in the year	CALENDAR_MONTH_NUMBER
QUARTER	CALENDAR_QUARTER_NUMBER	Store the number of quarters in the year	CALENDAR_QUARTER_NUMBER
YEAR	CALENDAR_YEAR	Store all years	CALENDAR_YEAR

If you change the hierarchy in dates from lower to higher, the data will not be uploaded correctly.  
We therefore recommend using the classic hierarchical order.

**Location Dimension:****Hierarchy PART-REGION-COUNTRY**

Name	LEVEL_CODE	LEVEL_DESC	LEVEL_NATURAL_KEY
PART	part_desc	Store all parts of the world	part_desc
REGION	region_desc	Save all regions of the parts of the world	region_desc
COUNTRY	county_desc	Store all countries for each region.	county_desc

**DIM GEN PERIODS:****Hierarchy PROMOTION\_ID-PROMOTION\_START-PROMOTION\_END-PROMOTION\_DESCRIPTION**

Name	LEVEL_CODE	LEVEL_DESC	LEVEL_NATURAL_KEY
PROMOTION_ID	gen_period_ID	Store all ID numbers of promotional projects by NK promotion_ID	promotion_ID
PROMOTION_START	promotion_start	Store all start dates of promotional projects	promotion_start
PROMOTION_END	promotion_end	Store all end dates of promotional projects	promotion_end
PROMOTION_DESCRIPTION	promotion_description	Store all descriptions of promotional projects	promotion_description

**Employee Dimension:**

**Hierarchy** EMPLOYEE\_ID–EMPLOYEE\_FIRST\_NAME–EMPLOYEE\_LAST\_NAME–  
EMPLOYEE\_POSITION–EMPLOYEE\_START–EMPLOYEE\_END

Name	LEVEL_CODE	LEVEL_DESC	LEVEL_NATURAL_KEY
EMPLOYEE_ID	employee_ID	Store all employee ID numbers by NK passport_ID	employee_passport_ID
EMPLOYEE_FIRST_NAME	employee_first_name	Store all first names of employees	employee_first_name
EMPLOYEE_LAST_NAME	employee_last_name	Store all last names of employees	employee_last_name
EMPLOYEE_POSITION	employee_position	Store all employee positions in the agency	employee_position
EMPLOYEE_START	employee_date_of_hire	Store all the dates the employee started working at the agency	employee_date_of_hire
EMPLOYEE_END	employee_date_of_dismissal	Store all dates of termination of the employee's work at the agency	employee_date_of_dismissal

Summary table to describe all future STAR Fact Table Aggregations:

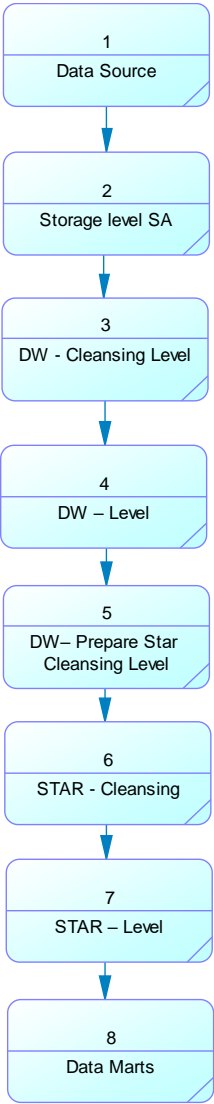
Name	Code	Table Name	Additive	Descriptions
Counts the sum of profit in dollars (GROSS)	gross_profit_dollar_amount	Business_Fact	+	Calculate the sum of profit in dollars (GROSS) in the selected period.
Counts the sum of profit in dollars (NET)	net_profit_dollar_amount	Business_Fact	+	Calculate the sum of profit in dollars (NET) in the selected period.
Counts the sum of revenue in dollars (GROSS)	gross_revenue_dollar_amount	Business_Fact	+	Calculate the sum of revenue in dollars (GROSS) in the selected period.
Counts the sum of revenue in dollars (NET)	net_revenue_dollar_amount	Business_Fact	+	Calculate the sum of revenue in dollars (NET) in the selected period.

Counts the sum of cost in dollars (GROSS)	gross_cost_dollar_amount	Business_Fact	+	Calculate the sum of cost in dollars (GROSS) in the selected period.
Counts the sum of cost in dollars (NET)	net_cost_dollar_amount	Business_Fact	+	Calculate the sum of cost in dollars (NET) in the selected period.
Counts the sum of salary in dollars (GROSS)	gross_salary_employee_dollar_amount	Business_Fact	+	Calculate the sum of salary in dollars (GROSS) in the selected period.
Counts the sum of salary in dollars (NET)	net_salary_employee_dollar_amount	Business_Fact	+	Calculate the sum of salary in dollars (NET) in the selected period.
Counts number of Customers	customer_quantity	Business_Fact	+	Calculate the total amount of Customers in the selected period.
Counts number of Employee	employee_quantity	Business_Fact	+	Calculate the total amount of Employee in the selected period.
Counts number of Promotions	promotion_quantity	Business_Fact	+	Calculate the total amount of Promotions in the selected period.
Ratio of revenues to costs in percent	revenue_cost_percent	Business_Fact	-	Calculate the ratio of revenues to costs in percent.

## Name Conversation table

Level Type	Object Name	Tablespace	Description
Storage level SA_*	SA_CUSTOMERS	ts_sa_customers_data_01	Loading from structured files. Contains Customer information.
	SA_EMPLOYEES	ts_sa_employees_data_01	Loading from structured files. Contains Employee information.
	SA_PROMOTIONS	ts_sa_promotions_data_01	Loading from structured files. Contains Promotion information.
DW - Cleansing Level	DW_CL	ts_dw_cl	Loading from a scene-level system. Contains information about preparation for subsequent use (cleaning).
DW – Level	DW_DATA	ts_dw_data_01	Loading data from cleansing tables. Contains clean information tending to the 3rd normal form ready to prepare a star schema.
DW– Prepare Star Cleansing Level	SAL_DW_CL	ts_dw_str_cls	Loading data from DW system. Contains views merging objects from DW level.
STAR - Cleansing	SAL_CL	ts_sal_cl	Loading data from DW_CL system. Contains views from previous level but clean any redundancy.
STAR – Level	DM_FCT_KPI	ts_sa_fct_kpi_01	Store information about fact KPI of ad promotions.
	DM_FCT_BUDGET	ts_sa_fct_budget_01	Store information about fact budget.
	DM_FCT_SALARY	ts_sa_fct_salary_01	Store information about fact salary of employees.
	DM_FCT_QUANTITY	ts_sa_fct_quantity_01	Store information about fact quantity of agency customers, employees and promotions.

**Data Warehouse Architecture diagram**



**DataFlow Diagram to describe refresh process of Business STAR**

