# Recommendation Systems

Predictive Analytics
Simon Business School

Mostly based on: (other sources are cited in the last slide)

- Chapter 13 in "The analytics edge" by Bertsimas, O'Hair, and Pulleyblank
- Collaborative Filtering Recommender Systems By Michael D. Ekstrand, John T. Riedl and Joseph A. Konstan

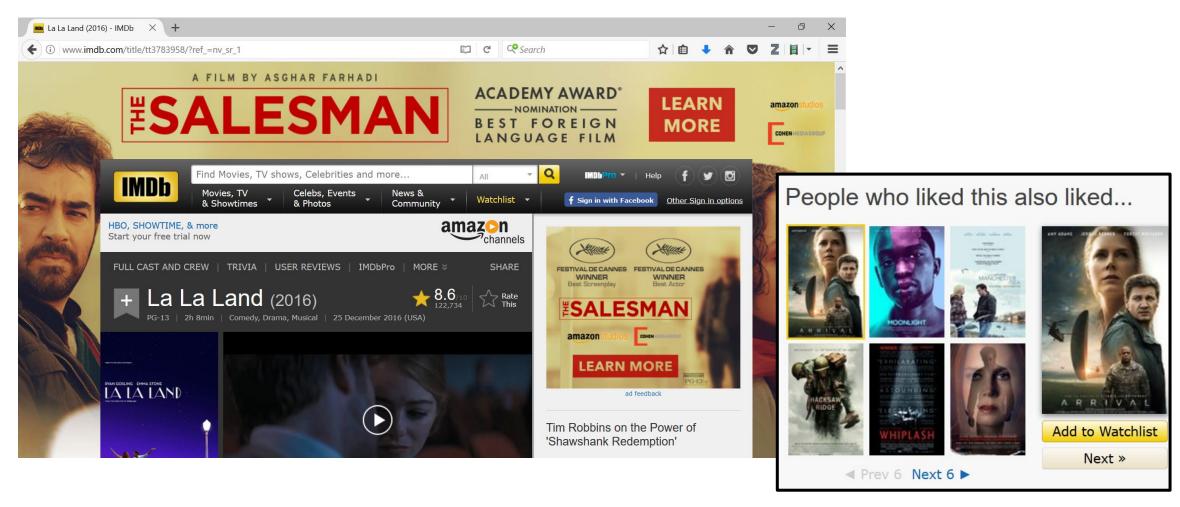
#### Agenda

- What are recommendation (recommender) systems?
- What are their applications?
- Why are they interesting and important?
- How do they work?
- How to construct recommendation systems using Python?

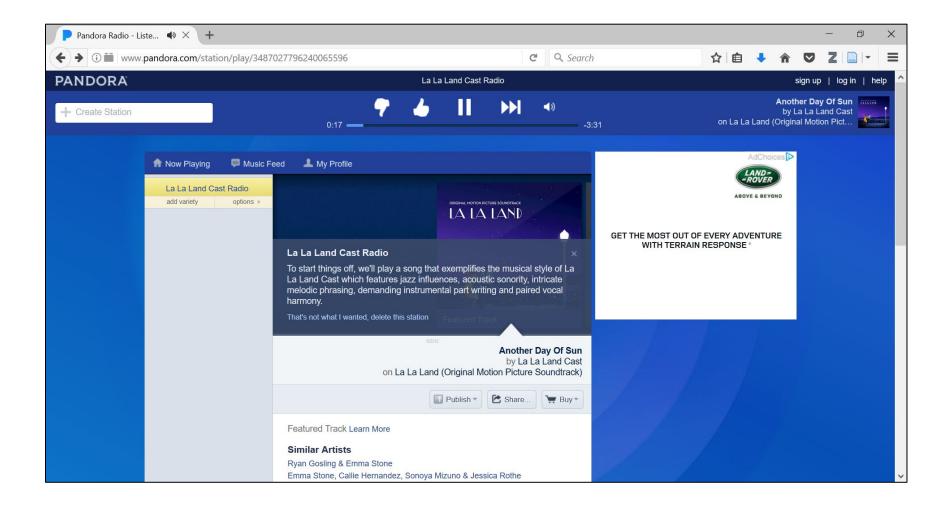
### What are recommendation systems?

• "Systems that estimate users' preference on items and proactively recommend items that users might like" (Zhang et al. 2019)

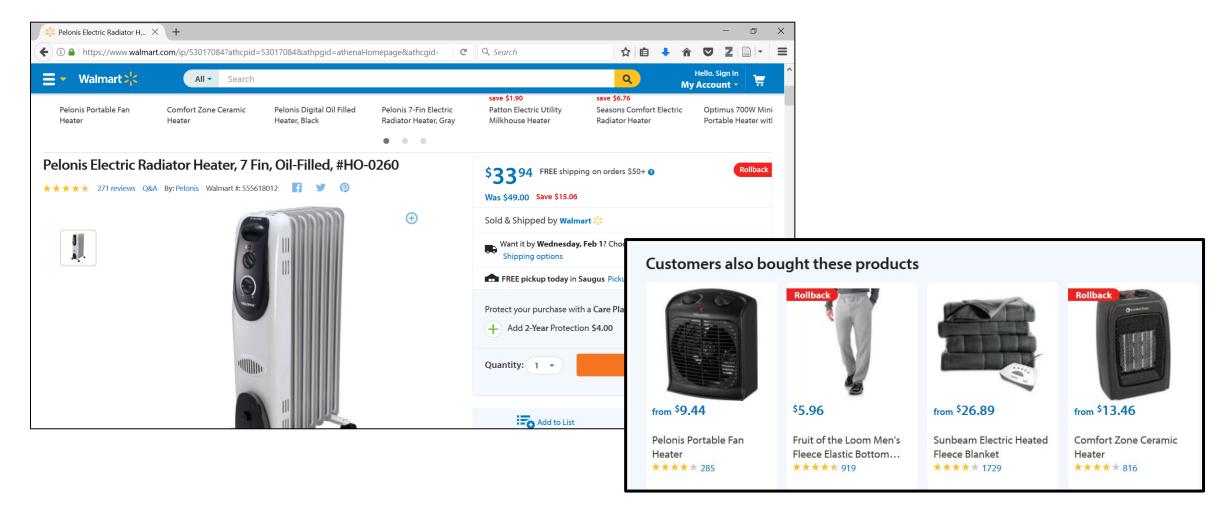
#### Example: Movie recommendation



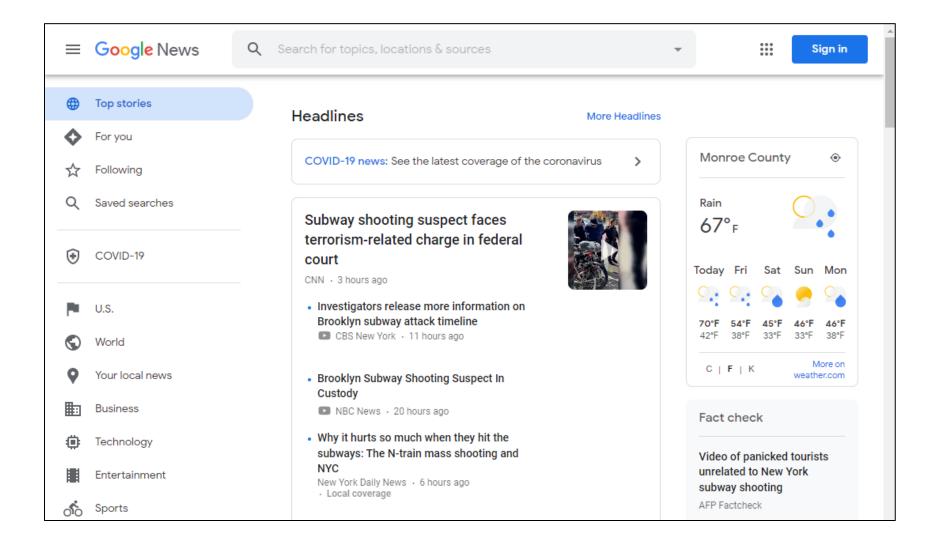
### Example: Music recommendation



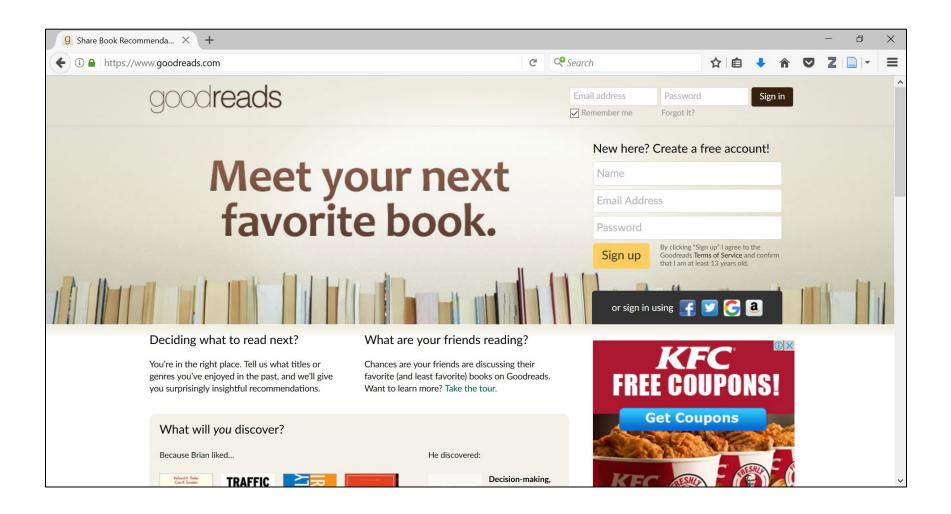
### Example: E-commerce



### Example: News

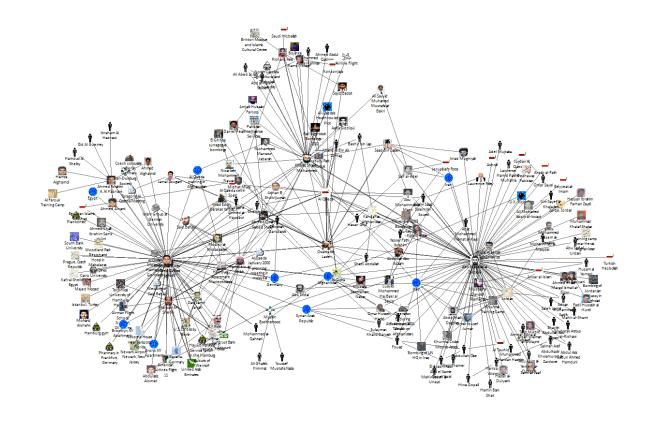


#### Example: Books recommendation



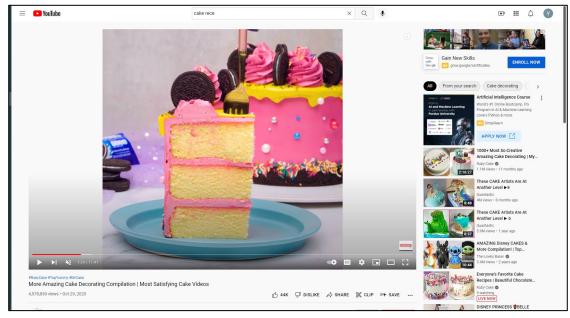
# Example: Social networks

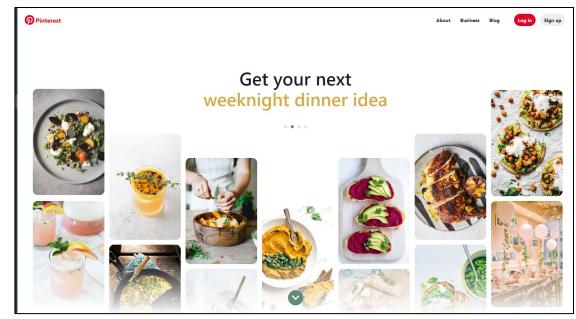




https://fmsasg.com/socialnetworkanalysis/

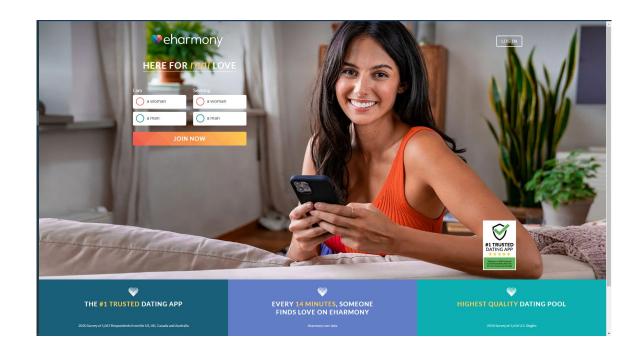
# Example: Image and video recommendations





Youtube Pinterest

### Last example: Dating sites



• "Nearly 4% of all marriages in the US in 2012 were a result of eHarmony". The analytics edge, Bertsimas et al.

## Why are they interesting and important?

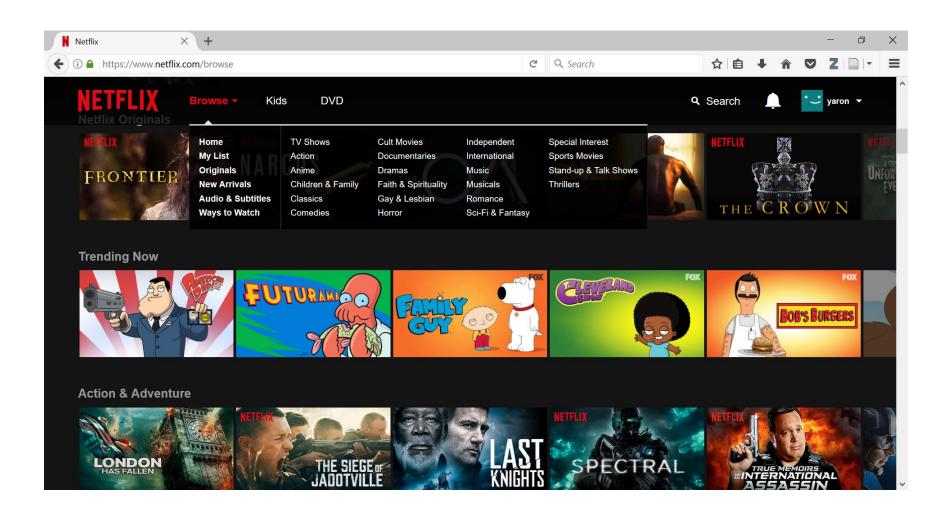
#### Important

- Widely used predictive models
  - Entertainment Hulo, Netflix, Pandora, Spotify, YouTube, ...
  - Content news websites, e-learning (coursera), ...
  - E-commerce online retailing (Amazon, Wallmart), ...
  - Services travel (Expedia), expert consultations (Yelp), ...
  - Social media Facebook, LinkedIn, Google+, ...
- Companies invest huge amount of resources in creating recommendation systems
- Critical to increasing customer satisfaction and sales
- Interesting
  - A different class of predictive models
  - Rather than predicting on a single type of object characterized by features, here we often make prediction about the interaction between two types of objects that are characterized by different features

## How do they work?

- Baseline predictors
- Content-based filtering
- Matrix factorization
- Graphical models
- Hybrid approach
- Collaborative filtering
- ANNs

#### Context: movie recommendation



#### Netflix

- 1997: founded, offers movie rentals by mail
- 1998: launched website
- 2000: Introduced the Cinematch recommendation system
  - Drives sales (60% of subscribers add recommended movies)
  - Keeps larger part of the library in circulation
  - 75% of prediction within 1/2 a star
  - Half of Netflix users give 5 star to recommended movies

#### Netflix – cont.

- 2006: launched the "Netflix prize"
  - Improve prediction accuracy by 10%
  - Prize: 1M dollar
  - 100M ratings, 480K users, 18K movies
  - Anonymized data (user IDs)
  - Significant impact on research
- 2007: video streaming
- 2009: winner announced
  - Combination of techniques including nearest neighbors and matrix factorization
- 2021: Revenue 29.7B

#### Example: movie recommendation

Historical data: Users, Movies, Ratings

	Forest Gump (F)	Godfather (G)	Inception (I)	Jaws (J)
Amy (A)	5		4	3
Bob (B)	3	5	2	5
Carl (C)		3	5	4
Dan (D)	4	5	4	
Eva (E)	4	4		3

- Objective: predict Eva's rating for Inception
- Simplified setting
  - In reality: size, sparsity, frequent changes, information about users (location, age), information about movies (genre, year), other interactions (like, dislikes, views without ratings, etc.), user experience (interface), privacy (target), data (collection, cleaning, accessing), recommendation (diversity), evaluation (metrics, CV)
- Nonetheless, context to discuss key algorithmic ideas

### Vocabulary and notation

- *U* the collection of users
- *I* the collection of items (movies)
- *R* the rating matrix
  - $r_{u,i}$  rating of user u for item i
  - $r_u$  all rating of user u (row)
  - $\bar{r}_u$  average ratings of user u
  - $r_i$  all rating for item i (column)
  - $\bar{r_i}$  average ratings of item i
  - $\mu$  —average of all ratings
- Prediction
  - $p_{u,i}$  prediction for the rating of user u for item i

	Forest Gump (F)	Godfather (G)	Inception (I)	Jaws (J)
Amy (A)	5		4	3
Bob (B)	3	5	2	5
Carl (C)		3	5	4
Dan (D)	4	5	4	
Eva (E)	4	4		3

### Baseline predictors

- Simple methods that average predictions
- Useful for
  - Benchmarking against personalized methods
  - Building blocks in other methods
  - Predictions for new users
- Notation:  $b_{u,i}$  baseline prediction
- Global average  $b_{u.i} = \mu$
- User average  $b_{u,i} = \bar{r}_u$
- Item average  $b_{u,i} = \bar{r}_i$

	Forest Gump (F)	Godfather (G)	Inception (I)	Jaws (J)	avg.
Amy (A)	5		4	3	4.00
Bob (B)	3	5	2	5	3.75
Carl (C)		3	5	4	4.00
Dan (D)	4	5	4		4.33
Eva (E)	4	4		3	3.67
avg.	4	4.25	3.75	3.75	3.94

### Baseline predictors – cont.

A combined user-item baseline predictor

$$b_{u,i} = \mu + b_u + b_i$$

where

$$b_u = \frac{1}{|I_u|} \sum_{i \in I_u} (r_{u,i} - \mu)$$

$$b_i = \frac{1}{|U_i|} \sum_{u \in U_i} (r_{u,i} - b_u - \mu)$$

• Regularization: 
$$b_u = \frac{1}{|I_u| + \beta_u} \sum_{i \in I_u} (r_{u,i} - \mu)$$

$$b_i = \frac{1}{|U_i| + \beta_i} \sum_{u \in U_i} (r_{u,i} - b_u - \mu)$$

- Some methods use  $b_{u,i}$  to normalize  ${\it R}$  by subtracting it from  ${\it R}$ 
  - Missing values can be set to zero
  - R can be stored more efficiently

## Collaborative filtering

- Collaborative filtering (CF)
  - Very popular and effective approach
  - Key idea: predict based on other users
    - Similar users predict similarly
    - Different users predict differently
- Many variation of this basic idea

### User-user collaborative filtering

- User-user CF
  - Finds similar user who watched a movie and use their predictions for a user who hasn't watched it
  - Requires defining a similarity function  $s: U \times U \to \mathbb{R}$
  - Using s finds the K nearest neighbors  $N \subseteq U$
- Prediction

$$p_{u,i} = \bar{r}_u + \frac{\sum_{u' \in N} s(u, u')(r_{u',i} - \bar{r}_{u'})}{\sum_{u' \in N} |s(u, u')|}$$

### Examples of user similarity functions

Correlation

$$s(u,v) = \frac{\sum_{i \in I_u \cap I_v} (r_{u,i} - \bar{r}_u)(r_{v,i} - \bar{r}_v)}{\sqrt{\sum_{i \in I_u \cap I_v} (r_{u,i} - \bar{r}_u)^2} \sqrt{\sum_{i \in I_u \cap I_v} (r_{v,i} - \bar{r}_v)^2}}$$

Cosine similarity

$$s(u,v) = \frac{\mathbf{r}_u \cdot \mathbf{r}_v}{\|\mathbf{r}_u\|_2 \|\mathbf{r}_v\|_2} = \frac{\sum_i r_{u,i} r_{v,i}}{\sqrt{\sum_i r_{u,i}^2} \sqrt{\sum_i r_{v,i}^2}}$$

### User-user collaborative filtering - example

- Example
  - Correlation
  - K=2
- Goal: predict  $p_{C,e}$

	Batman Begins	$Alice\ in \ Wonderland$	Dumb and Dumber	Equilibrium
User A	4	?	3	5
User B	?	5	4	?
User C	5	4	2	?
User D	2	4	?	3
User E	3	4	5	?

• Assume s(C, A) = 0.832 and s(C, D) = -0.515

$$p_{C,e} = \bar{r}_C + \frac{s(C,A)(r_{A,e} - \bar{r}_A) + s(C,D)(r_{D,e} - \bar{r}_D)}{|s(C,A)| + |s(C,D)|}$$

$$p_{C,e} = \frac{5+4+2}{3} + \frac{0.832\left(5 - \frac{4+3+5}{3}\right) - 0.515\left(3 - \frac{2+4+3}{3}\right)}{0.832 + 0.515}$$

## User-user collaborative filtering — scalability

- The approach relies on quickly identifying nearest neighbors and computing similarity scores
- What happens if a user rates multiple movies?
- Alternative: use similarities between items

#### Item-item collaborative filtering

- Generate prediction using the user's own ratings for other items combined with those items' similarities to the target item
- Item similarity function:  $s: I \times I \to \mathbb{R}$ 
  - Normalization helps (some movies are more popular)
  - Can be precomputed

Prediction:	$\sum_{j \in S} s(i,j) r_{u,j}$	j
Prediction:	$p_{u,i} = \sum_{j \in S}  s(i,j) $	

	Batman Begins	$Alice\ in \ Wonderland$	Dumb and Dumber	Equilibrium
User A	4	?	3	5
User B	?	5	4	?
User C	5	4	2	?
User D	2	4	?	3
User E	3	4	5	?

## Item-item collaborative filtering - example

#### Assume that

- The 2 nearest neighbors of item e (Equilibrium) are items b (Batman begins) and d (Dumb and dumber)
- s(b,e) = 0.607 and s(d,e) = 0.382

	Batman Begins	$\begin{array}{c} Alice \ in \\ Wonderland \end{array}$	Dumb and Dumber	Equilibrium
User A	4	?	3	5
User B	?	5	4	?
User C	5	4	2	?
User D	2	4	?	3
User E	3	4	5	?

$$p_{C,e} = \frac{s(b,e) \cdot r_{C,b} + s(d,e) \cdot r_{C,d}}{|s(b,e)| + |s(d,e)|}$$
$$= \frac{0.607 * 5 + 0.382 * 2}{0.607 + 0.382}$$
$$= 3.84$$

## Item-item collaborative filtering – "Cold start"

• What if I never rated movies before?

#### Matrix factorization

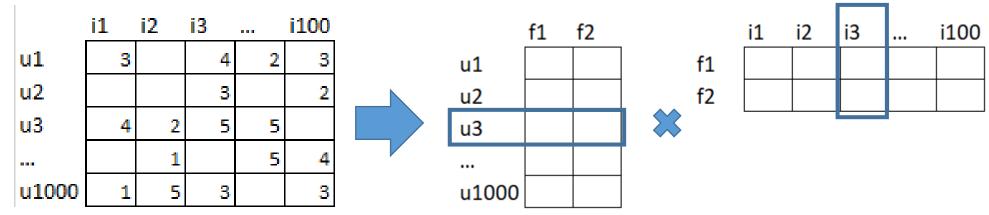
- Suppose we could represent each item by a short vector of numbers
  - E.g., for movies, the amount of violence (1-5), drama or comedy (0-1, 1 comedy, 0 drama), popularity of staff (1-10)
  - The king's speech: (1,0.1,8)
  - Pulp fiction: (5,0.5,9)
- Suppose we could represent users by equal weight preferences
  - (0.9,0.1,0.75) user A likes violence, dramas, and famous casts
  - (0.2,0.9.0.2) user B likes comedies, and doesn't care about the cast
- We could use it for prediction:
  - $(0.9,0.1,0.7) \cdot (1,0.1,8) = 6.91$  for user A and the King's speech

#### Matrix factorization — cont.

- How to find such vectors?
  - Our starting point is the rating matrix
  - Suppose in our data user  $u^{(1)}$  rated movie A as 5 movie B as 3
  - User  $u^{(1)}$ :  $(u_1^{(1)}, u_2^{(1)}, u_3^{(1)})$
  - Movie A:  $(a_1, a_2, a_3)$
  - Movie B:  $(b_1, b_2, b_3)$
  - We have
    - $u_1^{(1)} \cdot a_1 + u_2^{(1)} \cdot a_2 + u_3^{(1)} \cdot a_3 = 5$
    - $u_1^{(1)} \cdot b_1 + u_2^{(1)} \cdot b_2 + u_3^{(1)} \cdot b_3 = 3$
    - ...
  - Solve the system of equations to find the variables

#### Matrix factorization — cont.

Alternative view



- Popular approach
- Returns features! (visualization, similarity between users and/or items); might be interpreted manually
- SVD (singular value decomposition) an algorithm that can be used for matrix factorization
- Alternatively, SGD (stochastic gradient descent)
- Not easy to include other data

#### Probabilistic models

#### Assumptions

- There are  $K_m$  movie types (action, romantic comedy, etc.)
- Each movie is a distribution over the types
- Similarly, assume  $K_u$  user types, and each user is represented by a distribution over the user types
- For each user type and movie type, there is a distribution over the ratings
- For specific user and movie we can predict
  - The probability that the user's rating is  $r: \sum_{u \in 1...K_u} \sum_{i \in 1...K_m} P(u)P(i)P(r|u,i)$
  - Expected rating:  $\sum_{u \in 1...K_u} \sum_{i \in 1...K_m} \sum_{r=1...5} r \cdot P(u) P(i) P(r|u,i)$
- How to estimate probabilities?
  - Maximize loglikelihood
  - The EM algorithm

#### Probabilistic models – cont.

Some similarities to matrix factorization

Data				User types Movie types			Ratings																
																				R	atin	g	
	Us							Usei	Movie	1	2	3	4	5									
	i1	i2	i3	3		i100			1	2	3		i1	i2	i3	 i100	type	type	4		3	4	<b>)</b>
u1	2			3	5	5		u1	0.2	0.7	0.1	1	0.8	0.7		 	1	1	0.1	0.1	0.2	0.6	0.0
u2				5		4		u2	8.0	0.1	0.1	2	0.2	0.3		 	2	2	:	:		:	
u3	4	ļ.	2	4	3			u3									3	1	:	:		:	:
			4		1	3											1	2					
u1000	1		4	2		3		u1000									2	1					
																	3	2					

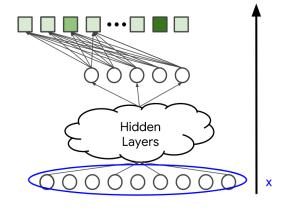
- Richer predictions (probabilities)
- Can be customized

### Content-based filtering

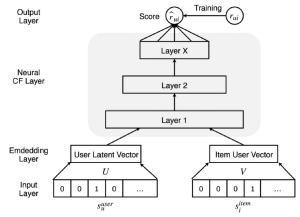
- Use only information about the user to make predictions
- Manually develop a similarity function between items (e.g., based on genre, year, director, etc.)
- Use weighted predictions
- Pros
  - Fast (use only data about the user)
  - Specializes
- Cons
  - Might over-specialize
  - Requires domain knowledge

#### Artificial neural networks

- Becoming increasingly more popular
- Example
  - Can use user data as features (information about the user, location, time, etc.)
  - Can use items as the output layer (probability for selecting an item)
- Computationally, more demanding
- Naturally support various features (including unstructured data)



Source: https://developers.google.com/machine-learning/recommendation/dnn/softmax



Source: 2019 Deep Learning Based Recommender System A Survey

### Hybrid approaches

- General idea: combine multiple methods together
- Examples
  - Based on amount of data about a user apply collaborative or content-based filtering
  - Apply different methods to different subset of users (clusters, e.g., by country, age group, etc.)
- The winners of the Netflix challenge used a hybrid approach

#### surprise

- http://surpriselib.com/
- Python package for developing recommendation systems
- Contains implementation of common algorithms

#### • Keras:

https://keras.io/examples/structured data/collaborative filtering m ovielens/#create-the-model

#### Summary

- Recommendation is an important application of predictive modeling
  - Most businesses/organizations have multiple products, services, or styles that they need to recommend/personalize to users
- "Matching" intuition

#### References

- 2016 "The analytics edge" by Bertsimas, O'Hair, and Pulleyblank, Chapter 13
- 2009 The BellKor Solution to the Netflix Grand Prize, Koren
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- 2015 Recommender system application developments: A survey, Lu, Wu, Mao, Wang, Zhang
- 2019 Deep Learning Based Recommender System: A Survey, Zhang, Yao, Sun, Tay
- Lectures notes by Prof. Tommi Jaakola (6.867 Machine learning), available online
- Online tutorial on recommendation systems: <a href="https://developers.google.com/machine-learning/recommendation">https://developers.google.com/machine-learning/recommendation</a>