

MARIJA PRIMORAC

Stahnsdorfer Straße 97, 14482 Potsdam, Germany • 0049 177 144 0521 • mprimorac@ou.edu

October 23, 2018

Deloitte Recruiting Team
Deloitte Consulting GmbH
Schwannstraße 6
40476 Düsseldorf
Germany

Dear Deloitte Recruiting Team,

My name is Marija Primorac, a recent University of Oklahoma graduate with a Bachelor of Business Administration in International Business and Entrepreneurship. My career interests, experience, and educational background make me an ideal candidate for Casey Quirk's Business Analyst position.

As a recent college graduate, I am looking to join a firm with a strong focus on teamwork, dynamic environment, and active employee mentorship to further develop my skills. Based on my research and the nature of the job, Casey Quirk can give me the business exposure and learning environment I desire. Focus on the business strategy consulting of investment and wealth management firms accompanied with mentoring from a senior management will further evolve my analytical skills and help me grow as a consulting professional and a community leader.

Growing up in Bosnia and Herzegovina I always wanted to see the world and gain a better understanding of its various cultures and how this impacts business. This led me to study international business and entrepreneurship in the United States and the Netherlands. While at the University of Oklahoma I conducted two consulting studies. As an interdisciplinary analyst with the Irani Center for the Creation of Economic Wealth, an organization founded and run by McKinsey & Company alumni, I developed an \$11.5 million expansion strategy and a financial model for a private equity firm. As a member of a U.S. State Department Diplomacy Lab student consulting team, I directly interfaced with the U.S. Department of State in Pakistan and provided recommendations to develop the local entrepreneurship ecosystem and foster economic growth. I have also developed multiple startup concepts resolving the international market pains in the language education and student housing markets. The solutions were results of in-depth market research and analysis accompanied with financial viability test.

These projects taught me the importance of both team and client relationship management while further developing my financial and analytical knowledge.

My entrepreneurial and international background gives me a unique perspective to analyzing and solving various challenges. I would greatly appreciate the opportunity to speak with you further about my qualifications and how I can contribute to Casey Quirk as a business analyst. Thank you for your time and consideration.

Sincerely,

Marija Primorac