

# The Business Model Canvas

Designed for:

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Version: 1

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|---|---|--|--|---|
| <div>Key Partnerships</div> <div>VSPJ</div> | <div>Key Activities</div> <div>Weekly team meetings via MS Teams</div> <div>Reaching sprints at time</div> <div>Effective problem solving</div> | <div>Value Propositions</div> <div>For Authors: Seamless article submission and tracking. Clear visibility into the review process. User-friendly platform for collaboration.</div> <div>For Reviewers: Easy access to submissions and review forms. Simplified review management.</div> | <div>Customer Relationships</div> <div>Co-Creation</div> | <div>Customer Segments</div> <div>Authors: Authors are our primary users. They submit articles and need a user-friendly platform for easy submission and tracking of the review process.</div> <div>Reviewers: Reviewers evaluate articles. They require efficient access to submissions, review forms, and the ability to communicate with authors.</div>      |
|   | <div>Key Resources</div> <div>Microsoft teams</div> <div>GitHub</div> <div>ChatGPT</div>  | <div>For Editors: Review management simplified. Efficient handling of submissions.</div> <div>For the Chief Editor: Robust control over the entire process. Easy issue resolution and task management.</div>   | <div>Channels</div> <div>ScrumDesk</div>                 | <div>Editors: Editors ensure articles align with guidelines. They need oversight of the entire process and the ability to communicate with authors and reviewers.</div> <div>Chief Editor: The chief editor has executive responsibilities, such as resolving issues and approving final versions. They require full process visibility and task control.</div> |
| <div>Cost Structure</div>                   |   | <div>Revenue Streams</div> <div>Content Licensing: We license our content to other academic platforms and institutions, creating an additional revenue stream</div>  |  |   |

