# Second-hand Cars reselling Price Analysis

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#### Introduction

In this analysis, the dataset will be preprocessed by identifying the null values, outliers, and multicollinearity and cleaning them. The preprocessed data is then scaled and split into test and training parts to create a linear regression model to predict the price. We will be modeling the price of second-hand cars based on the features in the dataset.

# **Dataset description**

• **Shape:** (4345, 9)

 Columns: Brand, Price, Body, Mileage, Engine V, Engine Type, Registration, Year, Model

Brand- The brand name of the second-hand car

Price- Price of the second-hand car

*Body- Body type of the car* 

Mileage- Mileage of the car

EngineV- Engine capacity of the car

Registration - Registration information of the car

Year - Year od the purchase of the car

Model-Model name of the car

• **Dependent Variable:** Price

 Independent variable: Brand, Body, Mileage, Engine V, Engine Type, Registration, Year, Model

# **Steps involved in the Analysis**

#### 1. Connecting google drive to google colab

In this step, Google Drive was connected to the Google colab in order to import the dataset into the colab.

Before this step, the dataset was uploaded to Google Drive.

```
[1] #connecting googledrive
from google.colab import drive
drive.mount("/content/drive")

Drive already mounted at /content/drive; to attempt to forcibly remount, call drive.mount("/content/drive", force_remount=True).
```

2. Importing libraries

# The following image shows the libraries imported to carry out the analysis. The libraries are

NumPy

as follows:

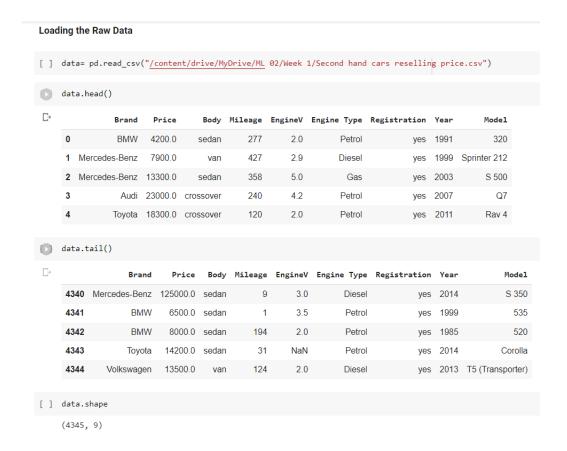
- Pandas
- Matplotlib
- Seaborn
- Statsmodels
- Math
- Warnings

```
[ ] import numpy as np #numpy used for mathematical codes in python
   import pandas as pd #pandas used to deal with datasets(clean, treat null values and analyse)
   import matplotlib.pyplot as plt #used for visualising data
   import seaborn as sns #visualising data
   import statsmodels.api as sm #used to explore data ,estimate statistical models
   import os #importing python
   sns.set() #setting theme in seaborn

from math import * #import all mathematical function
   import warnings
   warnings.filterwarnings("ignore")
```

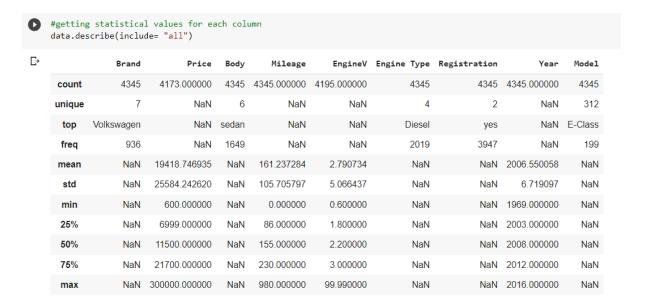
#### 3. Loading the dataset

The dataset is loaded into Google Colab, then the first five rows and the last five rows of the dataset are loaded. Using the *.shape* function, the number of rows and columns is displayed.



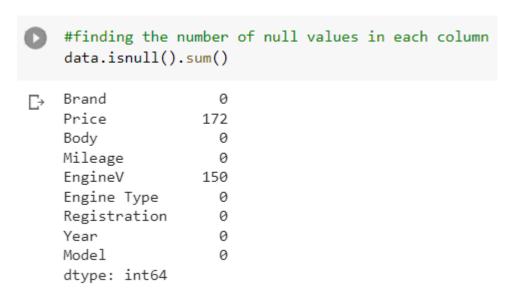
#### 4. Displaying the summary of the statistics for the dataset

Using the .describe function, we display the summary of the statistics for every column.



#### 5. Displaying the number of null values

The number of null values in each column is displayed using the *isnull().sum()* function. It was evident that there were null values present only in the "Price" column and the "EngineV" column.



#### 6. Determining the variables of interest

The variables that we need for the analysis are decided in this step.

- Since the column "Model" has more than one value for a given "Brand", the column "Model" is dropped using the .drop() function. The column "Brand" can be used for analysis purposes as a result.
- The null values from the "Price" and "EngineV" columns were then dropped using the.dropna() function.
- In both instances, the axis parameter is used. When a column is removed, the axis parameter will be 1, and when a row is removed, the axis parameter will be 0.

	Brand	Price	Body	Mileage	EngineV	Engine Type	Registration	Year	
0	BMW	4200.0	sedan	277	2.0	Petrol	yes	1991	
1	Mercedes-Benz	7900.0	van	427	2.9	Diesel	yes	1999	
2	Mercedes-Benz	13300.0	sedan	358	5.0	Gas	yes	2003	
3	Audi	23000.0	crossover	240	4.2	Petrol	yes	2007	
4	Toyota	18300.0	crossover	120	2.0	Petrol	yes	2011	
4340	Mercedes-Benz	125000.0	sedan	9	3.0	Diesel	yes	2014	
4341	BMW	6500.0	sedan	1	3.5	Petrol	yes	1999	
4342	BMW	8000.0	sedan	194	2.0	Petrol	yes	1985	
4343	Toyota	14200.0	sedan	31	NaN	Petrol	yes	2014	
4344	Volkswagen	13500.0	van	124	2.0	Diesel	yes	2013	
4345 rows × 8 columns									

#removing null values from Price and Engine V column

data\_no\_mv= data1.dropna(axis=0) #axis= 0 is because we remove rows, if we need to remove the column it should be axis=1

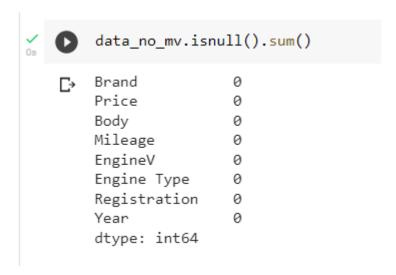
1%

#### [13] data\_no\_mv

	Brand	Price	Body	Mileage	EngineV	Engine Type	Registration	Year
0	BMW	4200.0	sedan	277	2.0	Petrol	yes	1991
1	Mercedes-Benz	7900.0	van	427	2.9	Diesel	yes	1999
2	Mercedes-Benz	13300.0	sedan	358	5.0	Gas	yes	2003
3	Audi	23000.0	crossover	240	4.2	Petrol	yes	2007
4	Toyota	18300.0	crossover	120	2.0	Petrol	yes	2011
4339	Toyota	17900.0	sedan	35	1.6	Petrol	yes	2014
4340	Mercedes-Benz	125000.0	sedan	9	3.0	Diesel	yes	2014
4341	BMW	6500.0	sedan	1	3.5	Petrol	yes	1999
4342	BMW	8000.0	sedan	194	2.0	Petrol	yes	1985
4344	Volkswagen	13500.0	van	124	2.0	Diesel	yes	2013

4025 rows × 8 columns

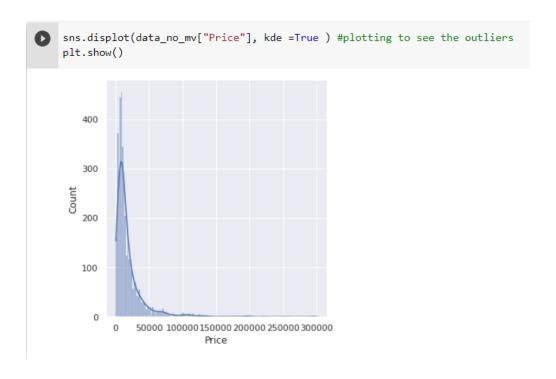
• Now we have the dataset with no null/missing values (data\_no\_mv)



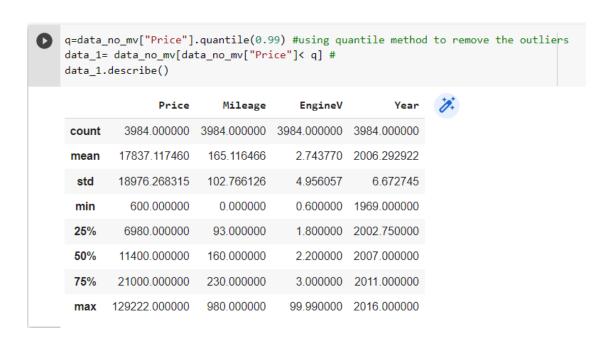
#### 7. Identifying outliers and removing them

#### • "Price" column

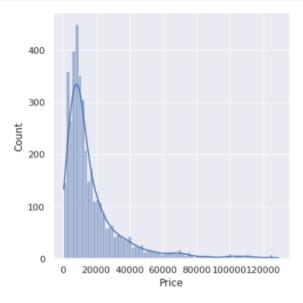
The outliers are identified by plotting a graph.



It was evident that "Price" has a right-skewed distribution; therefore, we will use 99% of the distribution on the left for analysis by removing the outliers on the right.

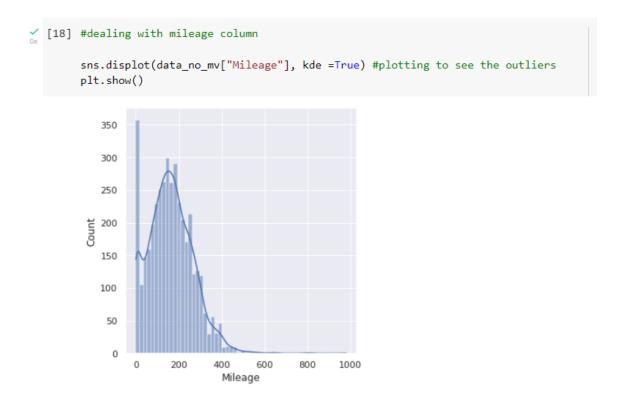


[17] sns.displot(data\_1["Price"], kde =True) #plotting to see the outliers
 plt.show()



# • "Mileage" column

The outliers are identified by plotting a graph.

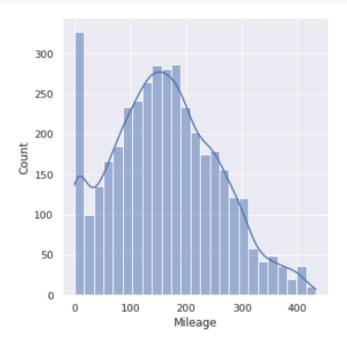


It was evident that "Mileage" is a right-skewed distribution; therefore, we will use 99% of the distribution on the left for analysis by removing the outliers on the right.

q1=data\_no\_mv["Mileage"].quantile(0.99) #using quantile method to remove the outliers
data\_2= data\_1[data\_1["Mileage"]< q1] #
data\_2.describe()</pre>

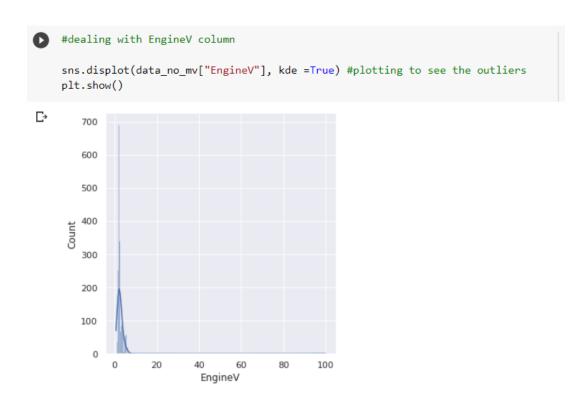
₽		Price	Mileage	EngineV	Year
	count	3943 000000	3943 000000	3943 000000	3943 000000
	mean	17936.780614	161.414659	2.747497	2006.393102
	std	19009.750360	95.940408	4.981033	6.593870
	min	600.000000	0.000000	0.600000	1969.000000
	25%	7000.000000	92.000000	1.800000	2003.000000
	50%	11500.000000	158.000000	2.200000	2007.000000
	75%	21417.500000	230.000000	3.000000	2011.000000
	max	129222.000000	433.000000	99.990000	2016.000000

[21] sns.displot(data\_2["Mileage"], kde =True) #plotting to see the outliers
 plt.show()



# • "EngineV" Column

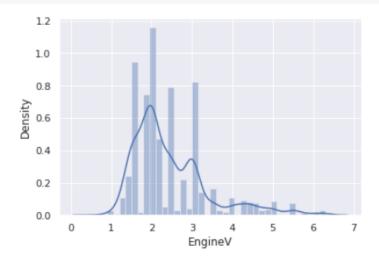
The outliers are identified by plotting a graph.



Normally, the engine capacity would be between 0.5 and 6.5. Since in this dataset, as is evident, we have values that are greater than 6.5, which is not correct, we are taking the data that are less than 6.5 for analysis purposes.

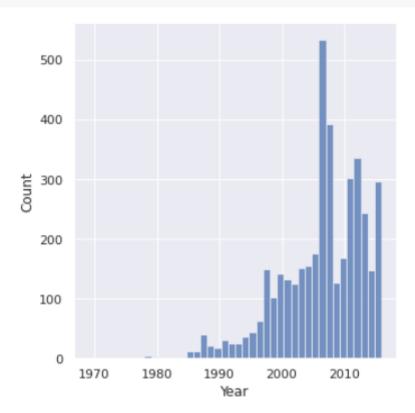
	<pre>data_3 =data_2[data_2['EngineV'] &lt; 6.5] data_3</pre>									
•		Brand	Price	Body	Mileage	EngineV	Engine Type	Registration	Year	2
	0	BMW	4200.0	sedan	277	2.0	Petrol	yes	1991	
	1	Mercedes-Benz	7900.0	van	427	2.9	Diesel	yes	1999	
	2	Mercedes-Benz	13300.0	sedan	358	5.0	Gas	yes	2003	
	3	Audi	23000.0	crossover	240	4.2	Petrol	yes	2007	
	4	Toyota	18300.0	crossover	120	2.0	Petrol	yes	2011	
	4339	Toyota	17900.0	sedan	35	1.6	Petrol	yes	2014	
	4340	Mercedes-Benz	125000.0	sedan	9	3.0	Diesel	yes	2014	
	4341	BMW	6500.0	sedan	1	3.5	Petrol	yes	1999	
	4342	BMW	8000.0	sedan	194	2.0	Petrol	yes	1985	
	4344	Volkswagen	13500.0	van	124	2.0	Diesel	yes	2013	
	3920 rd	ows × 8 columns								

[24] sns.distplot(data\_3["EngineV"]) #plotting to see the outliers
 plt.show()

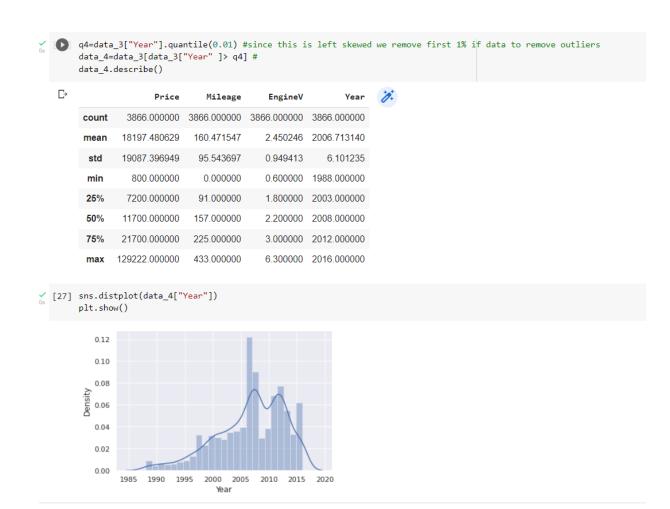


#### "Year" column

The outliers are identified by plotting a graph.



It was evident that "Year" has a left-skewed distribution; therefore, we will use the 99% of the distribution on the right for analysis by removing the outliers on the left.

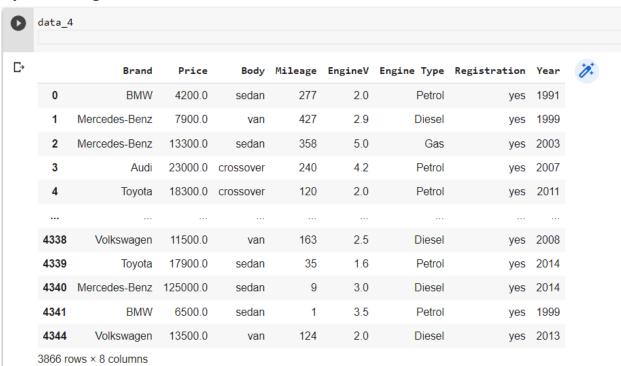


# 8. Dropping the Index

When a dataset is loaded as a Python data frame, it will automatically get an index. As we have dropped many rows due to various reasons, we need to reset the initial index. This is accomplished by calling function.reset\_index(drop=True).

We will have the cleaned dataset after this step.

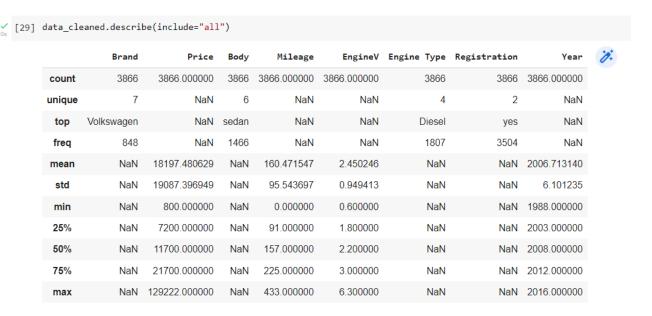
#### Before resetting the index



#### After resetting the index

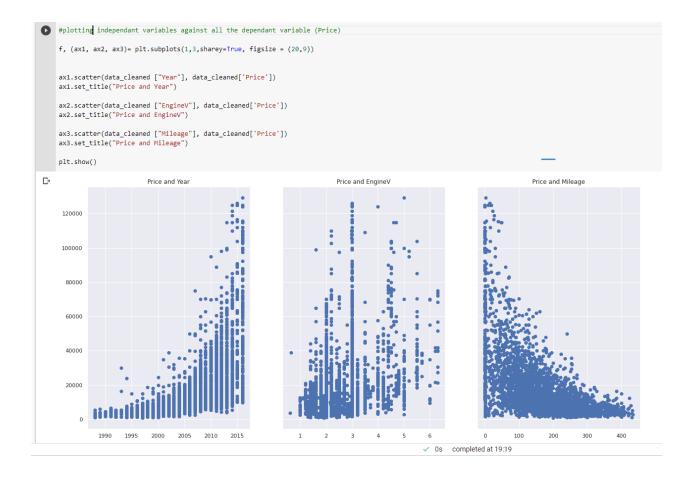
#current index will be deleted. This is to remove the index that comes automatically from the dataset data\_cleaned= data\_4.reset\_index(drop=True) data\_cleaned ₽ 10: **Brand** Price Body Mileage EngineV Engine Type Registration Year **BMW** 4200.0 2.0 1991 0 sedan 277 Petrol Mercedes-Benz 7900.0 427 2.9 Diesel yes 1999 1 van 2 Mercedes-Benz 13300.0 sedan 358 5.0 Gas 2003 3 2007 Audi 23000.0 crossover 240 4.2 Petrol yes 4 18300.0 crossover 120 2.0 Petrol 2011 Toyota yes ... 11500.0 3861 Volkswagen van 163 2.5 Diesel yes 2008 yes 2014 3862 17900.0 Petrol Toyota sedan 35 1.6 9 3.0 3863 Mercedes-Benz 125000.0 sedan Diesel 2014 yes 3864 **BMW** 6500.0 sedan 1 3.5 Petrol yes 1999 3865 124 Volkswagen 13500.0 2.0 Diesel yes 2013 van 3866 rows × 8 columns

#### 9. Summarising the statistics for the cleaned data



# 10. Checking the OLS (Ordinary Least Square) assumptions

The dependent variable is plotted against all the independent variables.



# 11. Log Transformation

It is evident that the above data is skewed; therefore, we will transform the "Price" value to log values in order to normalize the data.

#### ▼ Log Tranformation



10:

	Brand	Price	Body	Mileage	EngineV	Engine Type	Registration	Year	log_price
0	BMW	4200.0	sedan	277	2.0	Petrol	yes	1991	8.342840
1	Mercedes-Benz	7900.0	van	427	2.9	Diesel	yes	1999	8.974618
2	Mercedes-Benz	13300.0	sedan	358	5.0	Gas	yes	2003	9.495519
3	Audi	23000.0	crossover	240	4.2	Petrol	yes	2007	10.043249
4	Toyota	18300.0	crossover	120	2.0	Petrol	yes	2011	9.814656
3861	Volkswagen	11500.0	van	163	2.5	Diesel	yes	2008	9.350102
3862	Toyota	17900.0	sedan	35	1.6	Petrol	yes	2014	9.792556
3863	Mercedes-Benz	125000.0	sedan	9	3.0	Diesel	yes	2014	11.736069
3864	BMW	6500.0	sedan	1	3.5	Petrol	yes	1999	8.779557
3865	Volkswagen	13500.0	van	124	2.0	Diesel	yes	2013	9.510445

3866 rows × 9 columns

.

#### 12. Plotting graphs after normalizing the data

The data has now been normalized, and the graphs demonstrate that they are linear.



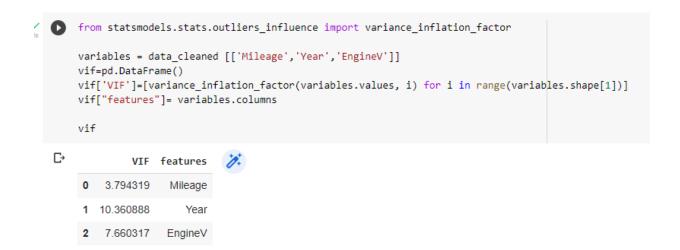
#### 13. Removing the "Price" column

As we have transformed the "Price" column to log values (log\_price), we will drop the "Price" column. The "Log\_price" column will be used for analysis purposes.

```
[33] data_cleaned= data_cleaned.drop(['Price'], axis=1) #removing price from the dataset
```

#### 14. Identifying the column which has the highest multicollinearity

Multicollinearity is when multiple independent variables are correlated to each other. When independent variables are multicollinear, statistical assumptions that are made become less reliable.



#### 15. Dropping the column with High multicollinearity

From the VIF data frame, we can see that the year has a high multicollinearity; therefore, we drop the "Year" column.



#### 16. Creating dummies

Since most of the data we have are categorical variables in the dataset, we are changing them to numerical variables for analysis purposes.

[]	# changing the data to numerical since most of them are categorical, this is don	e for analysis purpose
	<pre>data_with_dummies=pd.get_dummies(data_no_mc, drop_first= True) data_with_dummies.head()</pre>	

	Mileage	EngineV	log_price	Brand_BMW	Brand_Mercedes- Benz	Brand_Mitsubishi	Brand_Renault	Brand_Toyota
0	277	2.0	8.342840	1	0	0	0	0
1	427	2.9	8.974618	0	1	0	0	0
2	358	5.0	9.495519	0	1	0	0	0
3	240	4.2	10.043249	0	0	0	0	0
4	120	2.0	9.814656	0	0	0	0	1

#### 17. Rearranging columns

	log_price	Mileage	EngineV	Brand_BMW	Brand_Mercedes- Benz
0	8.342840	277	2.0	1	0
1	8.974618	427	2.9	0	1
2	9.495519	358	5.0	0	1
3	10.043249	240	4.2	0	0
4	9.814656	120	2.0	0	0

#### 18. Downloading the preprocessed data

```
[40] data_preprocessed.to_csv('data_preprocessed.csv')
data_preprocessed= pd.read_csv('data_preprocessed.csv')
```

#### 19. Determining target and input variables for Linear regression model

The target variable is the variable whose values are modeled and predicted by other variables. The variables that are used to predict the target variable are called the input variables.

#### **▼ Linear Regression Model**

```
targets= data_preprocessed['log_price']
inputs= data_preprocessed.drop(['log_price'],axis=1)
```

#### 20. Scaling the data

Scaling is used to generalize data points so that the distance between them is reduced.

#### ▼ Scaling the data

```
[ ] import sklearn as sk
    from sklearn.preprocessing import StandardScaler

[ ] scalar= StandardScaler()
    scalar.fit(inputs)

StandardScaler()

[ ] inputs_scaled= scalar.transform(inputs)
```

#### 21. Test and train split

Using the test\_train\_split function, the dataset will be split into two parts, where one is used to train the model and the other is used to test the model. When we use the same dataset to train and test the model, it would be helpful for us to reduce the impacts of the data discrepancies and better understand the characteristics of the model.

#### ▼ Test Train split

```
[ ] from sklearn.model_selection import train_test_split
      x_train, x_test, y_train, y_test= train_test_split(inputs_scaled,targets,test_size=0.25, random_state= 365)
x_train
rray([[-1.34406430e-03, 1.41612724e-01, -2.63613631e-01, ...,
               -1.62113726e-01, -7.50101044e-01, 3.21419511e-01],
[ 1.50131983e+00, 2.56758184e-01, -2.63613631e-01, ...,
-1.62113726e-01, -7.50101044e-01, 3.21419511e-01],
               [ 6.98465416e-01, 1.93160124e+00, -5.79639358e-01, ..., -1.62113726e-01, -7.50101044e-01, -3.11119881e+00],
               [-1.01387251e+00, 6.44065640e-01, 3.21266937e+00, ...,
               -1.62113726e-01, 1.33315372e+00, 3.21419511e-01], [7.23554617e-01, -1.29247164e+00, 5.79121641e-01, ...,
                -1.62113726e-01, -7.50101044e-01, 3.21419511e-01],
               [ 1.55329031e+00, 8.53421022e-01, -2.63613631e-01, . -1.62113726e-01, -7.50101044e-01, 3.21419511e-01]])
[ ] y_train
              9.341369
      1931
      2712
               8.318742
      1229
                9.449357
             10.273325
      1734
      428
              11.074421
      859
              10.434116
      801
                 9.928180
              10.609057
      2740
      3666
                8.824678
      Name: log_price, Length: 2899, dtype: float64
```

#### 22. Creating Linear Regression

Linear regression is used to predict the variable's value based on the value of another variable. The "fit" method trains the algorithm on the training data.

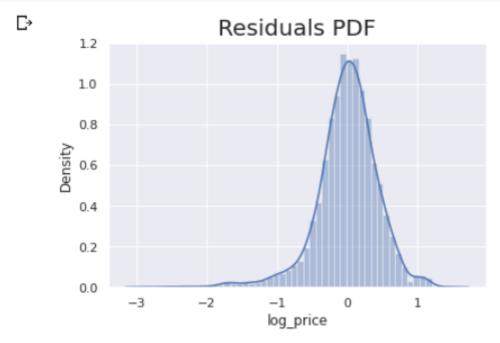
The "predict" method allows for predicting the output values once the model is trained.

# Creating Regression [ ] from sklearn.linear\_model import LinearRegression reg=LinearRegression() reg.fit(x\_train,y\_train) LinearRegression() [ ] yhat= reg.predict(x\_train) plt.scatter(y\_train,yhat) plt.xlabel('Targets(y\_train)',fontsize= 20) plt.ylabel('Prediction(yhat)',fontsize= 20) plt.xlim(8,12) plt.ylim(8,12) plt.show() #This is optimised model since the curve of the graph in on the linear regression ₽ 12.0 11.5 Prediction(yhat) 8.0 10.0 10.5 11.0 11.5 Targets(y\_train)

# 23. Getting the Residual

In linear regression, the residual is the difference between the real value and the predicted value from the model for any given point. Residual analysis is used to check the accuracy of the linear regression model by getting the residuals and examining the residual plot graphs.

```
sns.distplot(y_train-yhat)
plt.title("Residuals PDF", size= 20)
plt.show()
```



#### Conclusion

The dataset was downloaded from Kaggle.com. The shape of the dataset is (4345, 9), that is, there are 4345 rows and 9 columns in the dataset. The analysis was started by connecting the drive to the Google Colab, loading the dataset, analyzing the shape and size of the dataset, and identifying the null values.

The missing values were dropped because they represented less than 5% of the total number of data points. Then, the outliers were treated. Once that is done, the dependent variable is plotted against all the independent variables. It was evident that all the graphs were skewed; hence, the log transformation was applied in order to get a linear relationship between the variables.

Then, the presence of multicollinearity was checked, and it was removed in order to avoid any misleading predictions. Once the multicollinearity was removed, the categorical variables were changed to numerical values for analysis purposes.

After preprocessing the data, the data was scaled and split into test and training parts, followed by creating the linear regression model.

# **Learning Outcome**

- Able to connect Google Drive to Google Colab
- Able to clean the raw dataset by removing null values, outliers, and multicollinearity
- Able to convert categorical variables to numerical variables for analysis purposes
- Able to download the preprocessed datasets to Google Drive
- Able split the preprocessed dataset to Test and train sets.
- Able to create a linear regression model
- Able to use Residual Analysis to check the model's accuracy