

# PHARMACEUTICAL BID PROPOSAL

## Supplier Information

Company Name:	Acme Pharma Inc.
Address:	123 Pharmaceutical Drive, Boston, MA 02101
Contact Person:	Dr. Sarah Johnson, VP of Sales
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Phone:	+1 (617) 555-0123
Date:	January 29, 2026

## Bid Summary

We are pleased to submit our bid for the supply of Active Pharmaceutical Ingredient (API) for your manufacturing requirements. Our proposal includes comprehensive technical specifications and competitive pricing.

## Technical Specifications

Parameter	Specification	Unit
Purity Level	97.5	%
Yield Rate	89.2	%
Storage Temperature	2-8	°C
Shelf Life	30	months
Particle Size	50-100	µm
Moisture Content	< 0.5	%
Heavy Metals	< 10	ppm
Microbial Limits	< 100	CFU/g

## Quality Certifications

- ISO 9001:2015 - Quality Management System
- ISO 13485:2016 - Medical Devices Quality Management
- GMP Certified - Good Manufacturing Practice
- FDA Registered Facility
- EMA Approved Supplier

## Pricing Information

Description	Quantity	Unit Price	Total
API Base Material	1,000 kg	\$150.00/kg	\$150,000.00
Quality Testing	Included	-	\$5,000.00
Packaging & Handling	Included	-	\$3,000.00
Shipping (FOB)	Included	-	\$2,000.00
<b>Total Bid Price:</b>			<b>\$160,000.00</b>

## Delivery Terms

- Lead Time: 45 days from purchase order
- Delivery: FOB Boston, MA
- Payment Terms: Net 30 days
- Validity: This bid is valid for 90 days from submission date

## Regulatory Compliance

All materials supplied will be manufactured in accordance with current Good Manufacturing Practices (cGMP) and will meet all applicable FDA, EMA, and ICH guidelines. Complete documentation including Certificate of Analysis (CoA), Certificate of Compliance (CoC), and Drug Master File (DMF) will be provided with each shipment.

## Authorized Signature

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Dr. Sarah Johnson  
Vice President, Sales & Business Development  
Acme Pharma Inc.