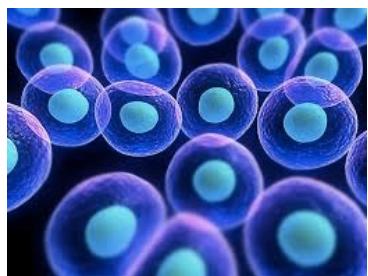




# Decision-making, cooperation and evolutionary dynamics



from cells, to societies

Network Science, 2021/22

# Back to the complexity of social behavior

- Diffusion of memes, ideas or innovations often follows a similar trend as disease spreading.
- Yet, spread of information, adoption of new trends, habits, opinions, etc., may be intentional acts, unlike disease spreading. Moreover, often opinions are adopted from the assessment of aggregates and not from a single contact.
- Some behaviors, trends and ideas may bring more benefits than others... For instance, we are free to choose among different opinions and behaviors, or even create new ones...

- **Contrary to disease spreading, there's much more around than “contact processes”**

## **A paradigmatic case study**

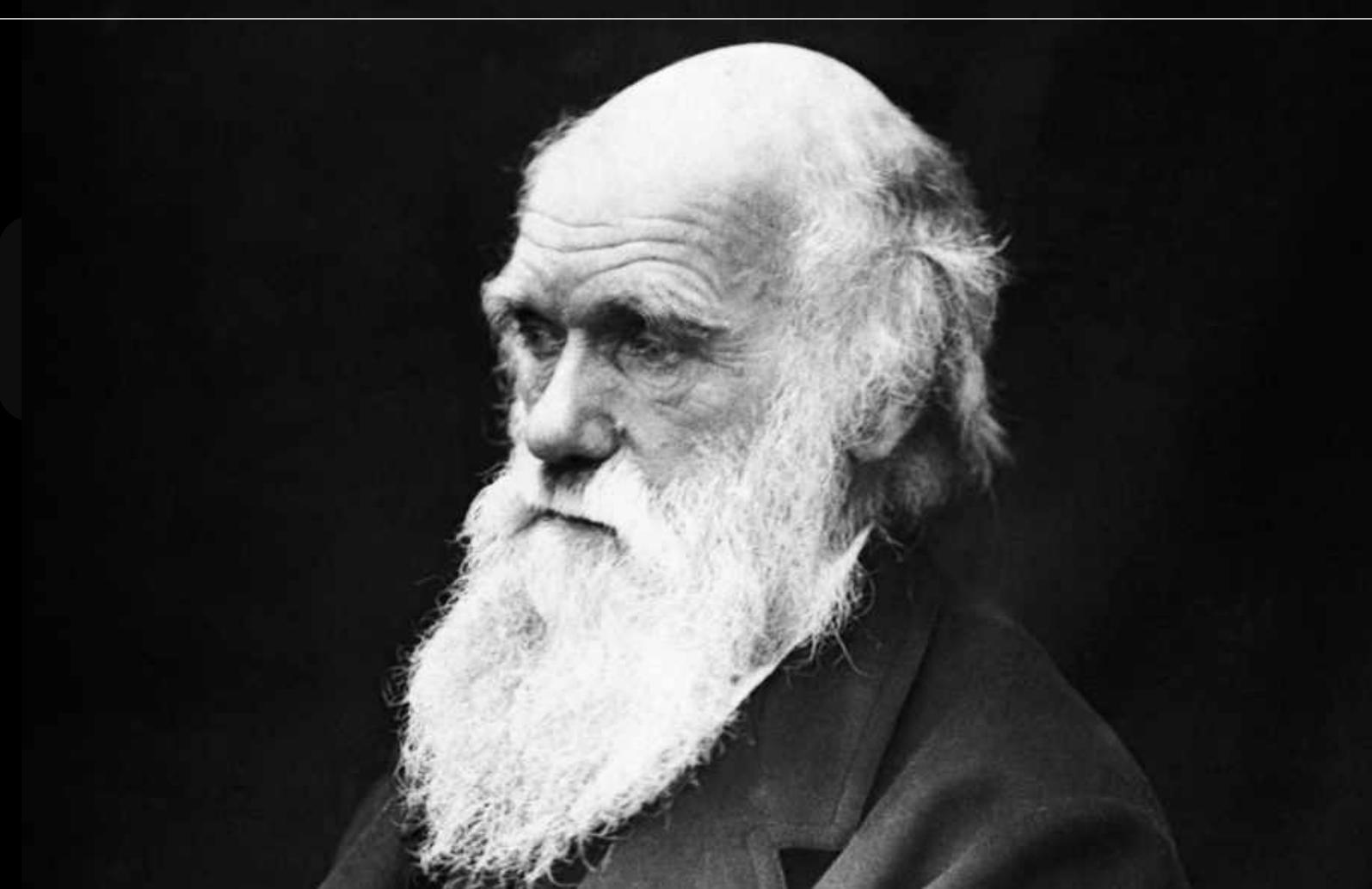
The evolution, self-organization and maintenance  
of cooperation in large populations.

# The simplest cooperation dilemma...

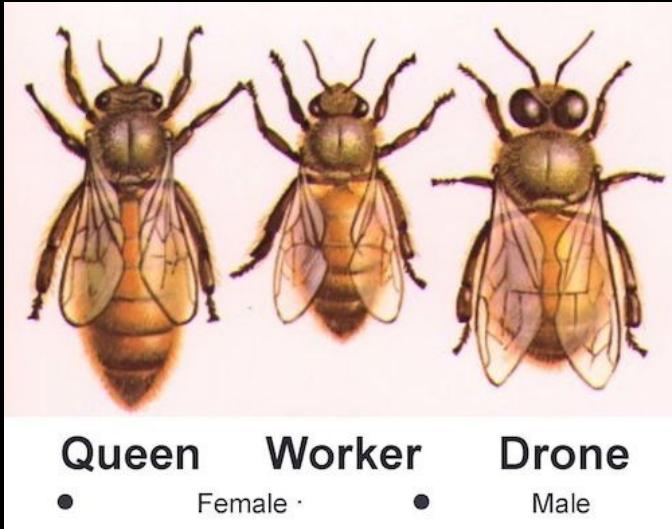


Why should we cooperate?

Donate



If natural selection is based in competition,  
how can it lead to cooperation ?



Ex: Social insects



Workers do not reproduce and reduce their own profits to help others (the Queen)

## Self-organized cooperation

---



***Emergence of global patterns,  
without a central authority,  
external bias or collective  
conscience***

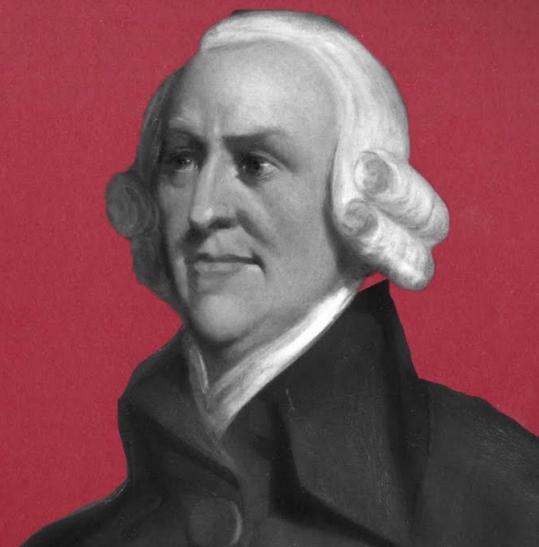


***The whole is greater  
than the sum of the  
parts***

## **Self-regulated & Adaptive Markets**

---

**ADAM  
SMITH**



Ecology is often not far from economics...

**Invisible Hands**



# Self-regulated & Adaptive Markets

COMPLEX SYSTEMS

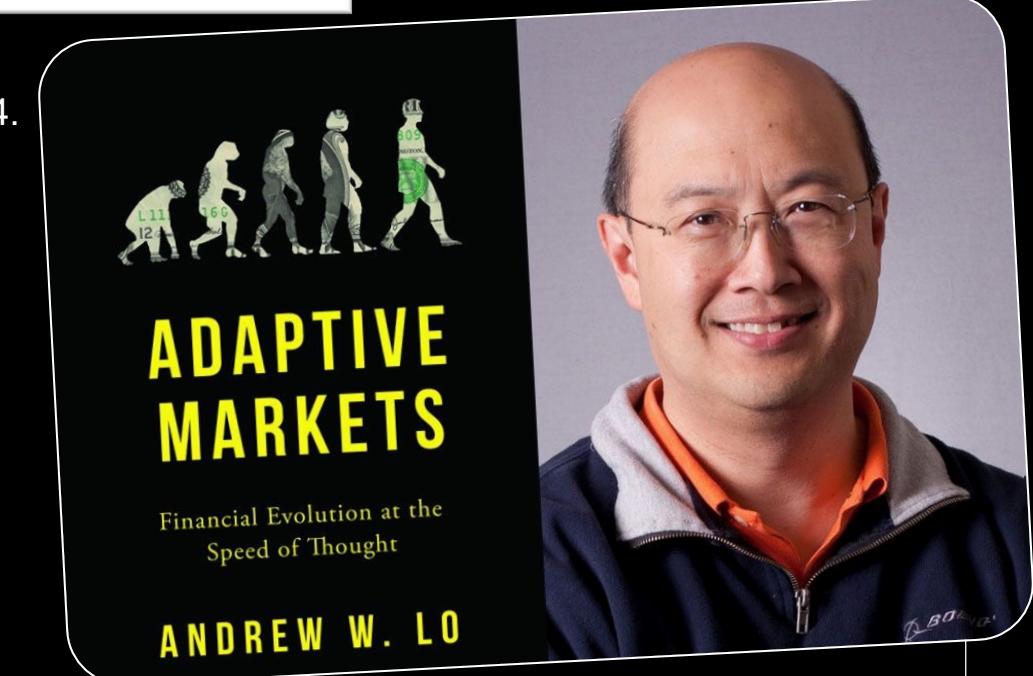
## Ecology for bankers

Robert M. May, Simon A. Levin and George Sugihara

There is common ground in analysing financial systems and ecosystems, especially in the need to identify conditions that dispose a system to be knocked from seeming stability into another, less happy state.

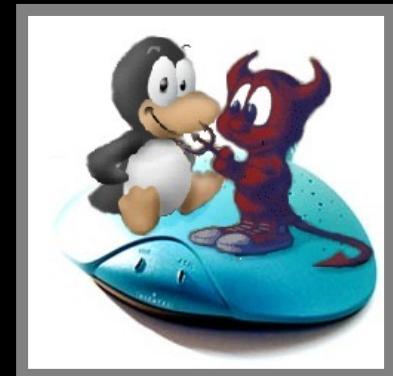
May, Robert M., Simon A. Levin, and George Sugihara.  
"Ecology for bankers." *Nature* 451.7181 (2008): 893-894.

Ecology is often not far from economics...



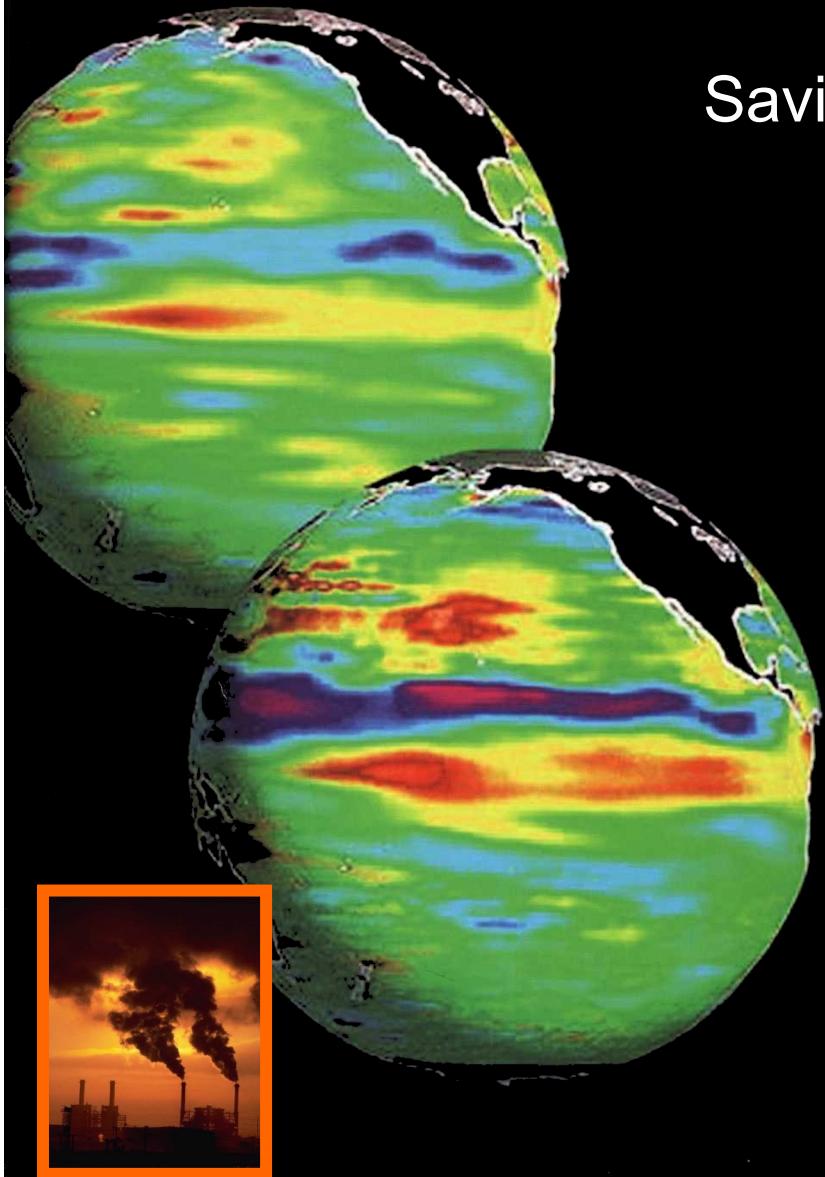
Lo, Andrew W. Adaptive markets. Princeton University Press, 2019.  
Professor of Finance, MIT Sloan School Management

# cooperation among humans

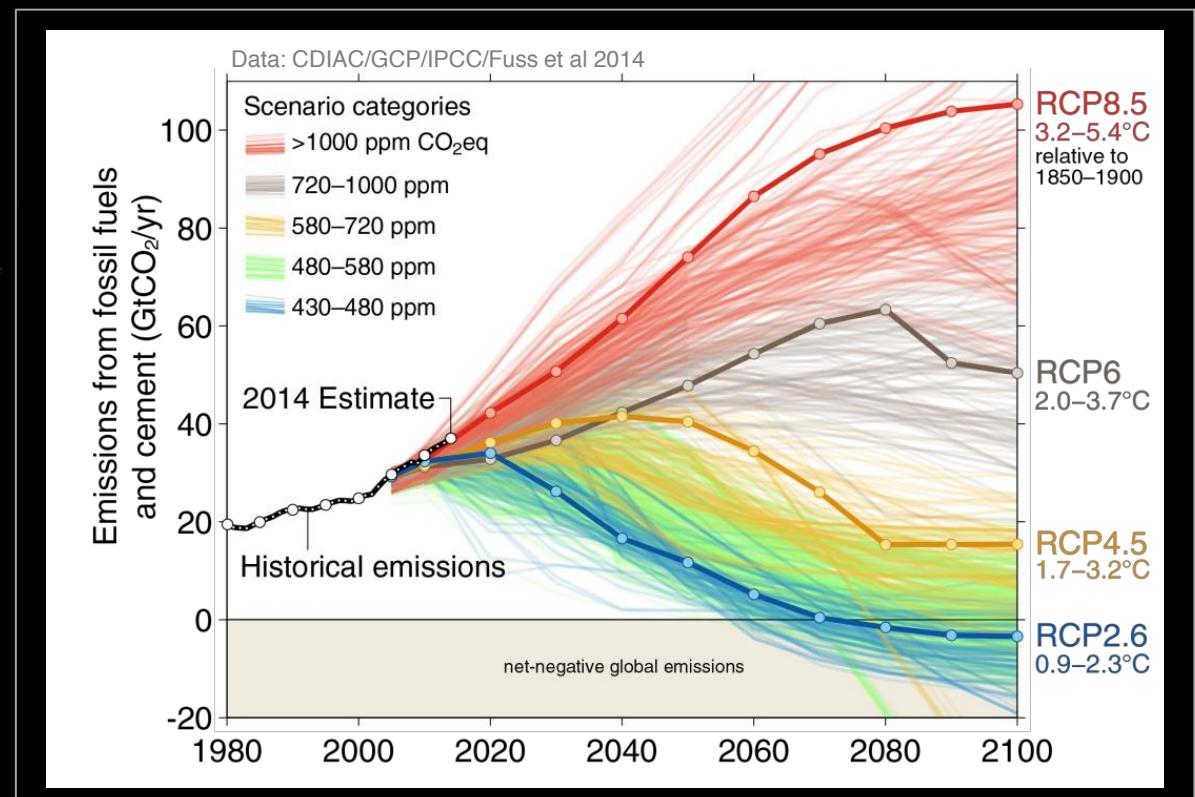


- collective action to protect, hunt, nourish, etc.
- water sharing
- tax paying and social welfare
- open source projects...

The most important cooperation game we face...  
and the one we cannot afford to lose



Saving the planet requires... cooperation !



# Cooperation and self-organization in engineering sciences



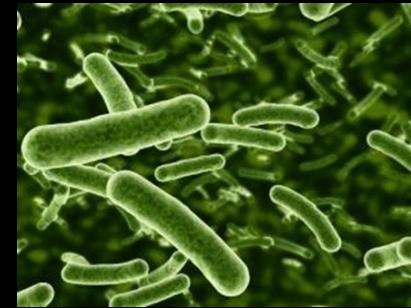
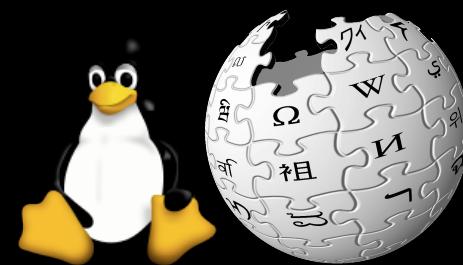
- decentralized control and population-based AI  
ex: self-organized task allocation, online adaptive systems, swarm intelligence, collective robotics, etc.

## Rely on

- Understanding and control of the complex nature of self-organization of cooperative behavior.

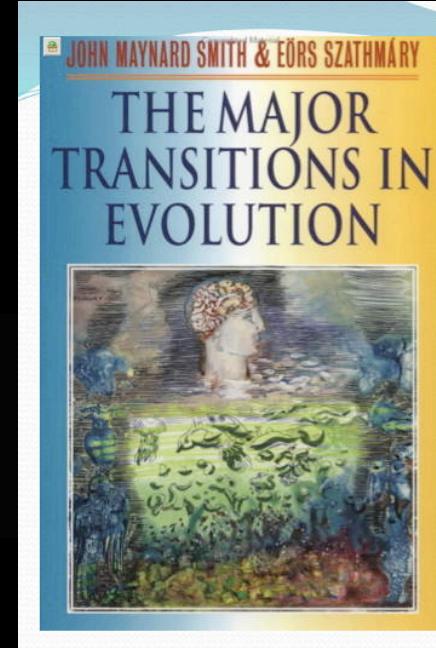


# cooperation at all scales



# Evolution of complexity

cooperation is on the basis of some of the major transitions in evolution



1. Replicating molecules -> Compartments
2. Independent replicators -> Chromosomes
3. RNA -> DNA + Protein
4. Prokaryotes -> Eukaryotes
5. Asexual clones -> Sexual populations
6. Protists -> Multicellular organisms
7. Solitary individuals -> Colonies
8. Primate societies -> Human language

cooperation is essential for the evolution of reproductive entities

genes **cooperate** to form cells

cells **cooperate** to form multi-cellular organisms

individuals **cooperate** to form groups and societies

human culture is a **cooperative** process.

[ Maynard-Smith & Szathmary, *The major transitions in evolution*, OUP95 ]

# Interdisciplinar?! YES!!

---

Understanding the evolution of cooperation remains a ***fundamental challenge***, for scientists from fields like economics, evolutionary biology, political science, anthropology, mathematics, computer science, etc.

***Many fields... same tools!!***

***Mathematical Framework*** : Population dynamics & Game Theory

***Metaphors:*** Prisoner' s dilemma, Ultimatum game, etc

***Simulation tools*** : Multi-agent systems & Artificial Intelligence

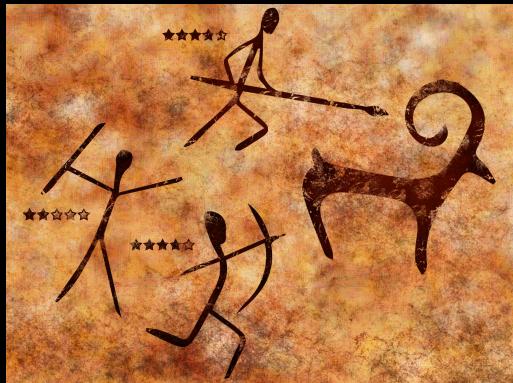
# Today & next classes

1



the *calculus* of  
selfishness

2



from genes to moral  
systems

3



the complexity of  
social norms

4



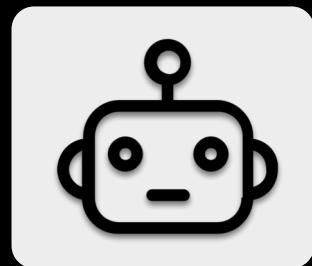
the power of  
social ties

5



games we cannot  
afford to lose

6



challenges ahead

# Prisoner's dilemma or the *cost-benefit* dilemma

**Donor**

*Pays a cost c*

**Receiver**

*Receives a benefit b*

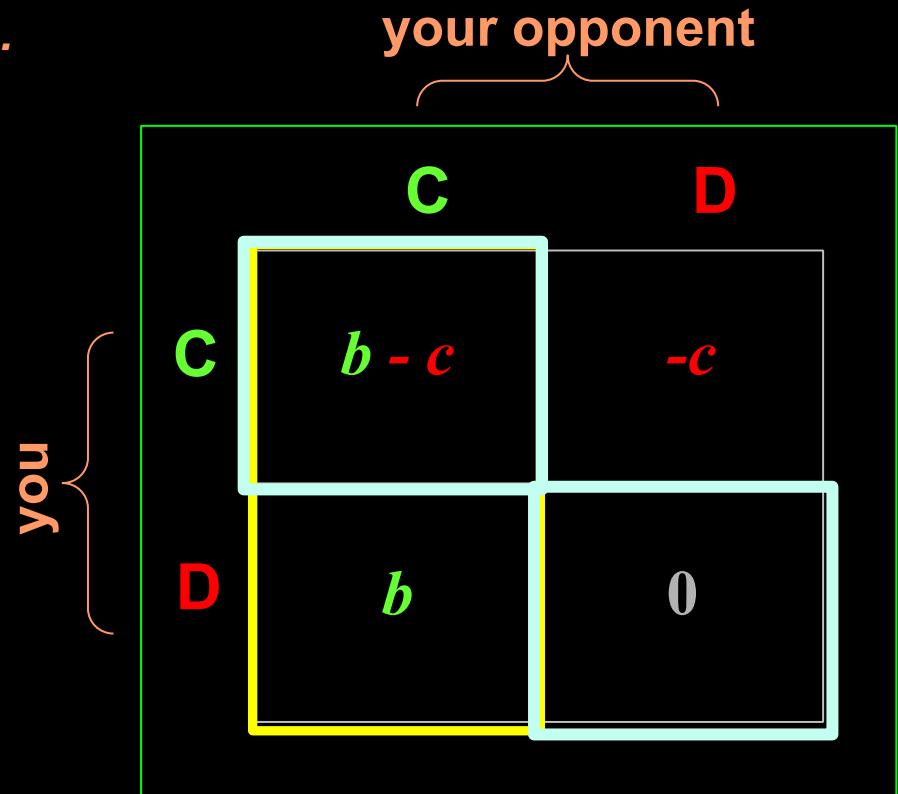
*If both play as a donor and as a receiver...*

**"RATIONAL" GOAL :**  
maximize your own payoff !

if your opponent plays C :  
you better play D.

if your opponent plays D :  
you better play D.

**BUT:**  
**CC** is better than **DD**.



**Dilemma :** despite mutual cooperation (CC) being better than mutual defection (DD), individual "rational choice" leads to DD

## Prisoner's dilemma or the *cost-benefit* dilemma

**Donor**

*Pays a cost c*



**Receiver**

*Receives a benefit b*

*If both play as a donor and as a receiver...*

“RATIONAL” GOAL :  
maximize your own payoff

# Rational?!

if your opponent plays C :  
you better play D.

if your opponent plays D :  
you better play D.

BUT:

CC is better than DD.

|     |   | your opponent |    |
|-----|---|---------------|----|
|     |   | C             | D  |
| you | C | $b - c$       | -c |
|     | D | $b$           | 0  |

**Dilemma :** despite mutual cooperation (CC) being better than mutual defection (DD), individual “rational choice” leads to DD

# Rational?

---



# Rational?

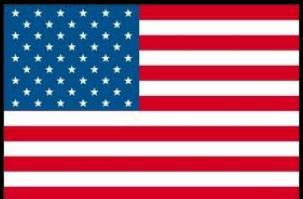
---



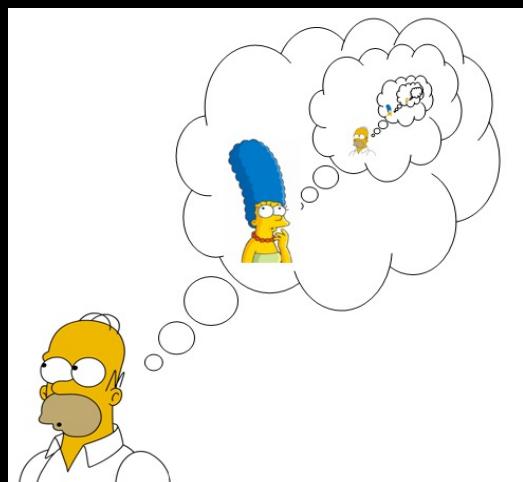
# Game Theories

## Classic Game Theory

Few players...



Rational decisions



Static concepts

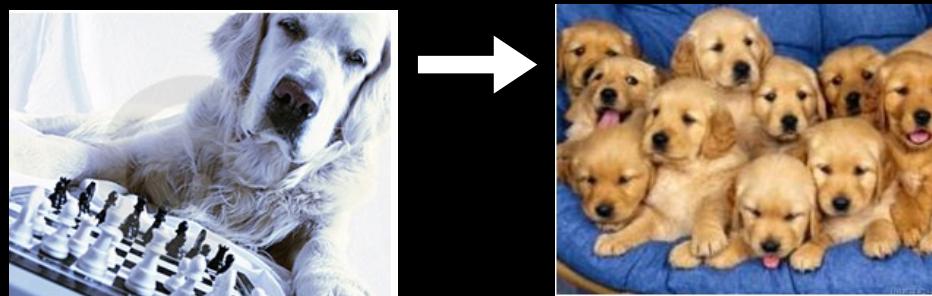
## Evolutionary Game Theory

Large populations...



Natural selection

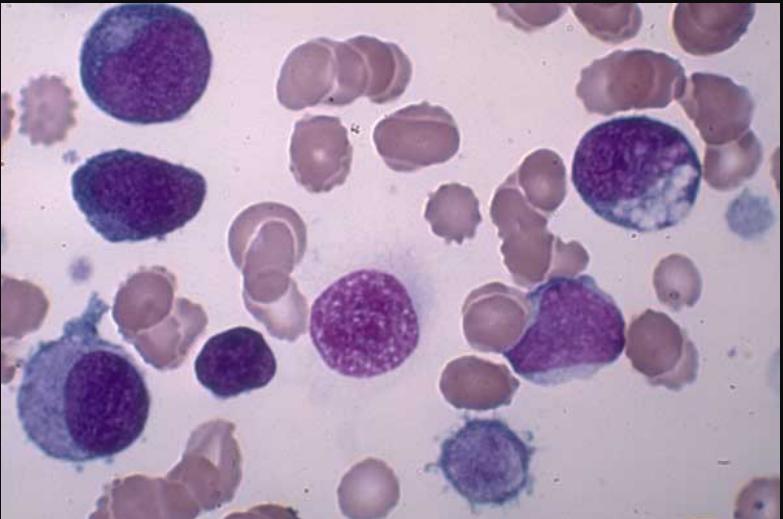
Strategies that do well reproduce faster



Dynamical concepts

# Evolutionary Game Theory

payoff → fitness → social success



genetic evolution



social/cultural evolution

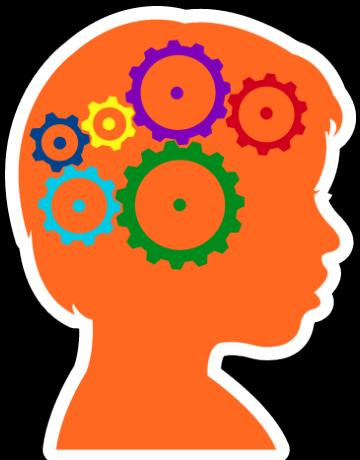
**Individuals with higher fitness will *reproduce more***

**Or their behavior will be *imitated* more often  
(*social learning*)**

# Evolutionary Game Theory

payoff → fitness → social success

## Reinforcement learning



Individual-based learning  
Successful choices will be reinforced and used in the future

Börgers & Sarin, J Econ Theo (1997)  
Tuyls, Verbeeck, Lenaerts, AAMAS (2003)  
Bloembergen, Tuyls et al., JAIR (2015)

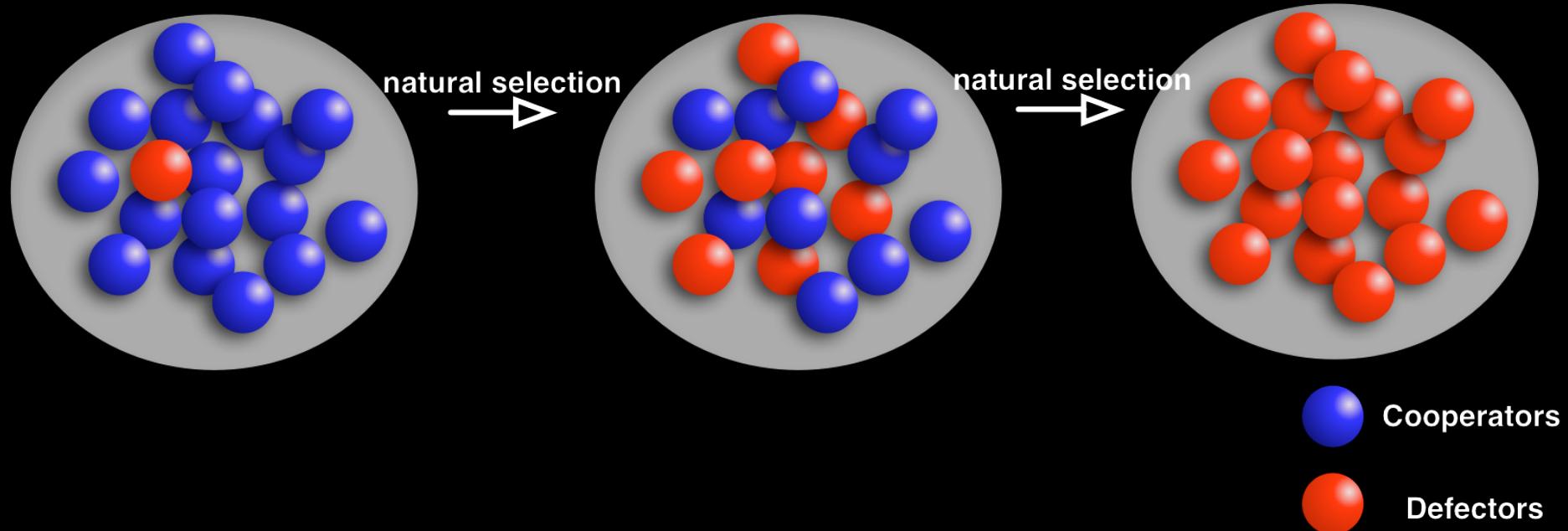
*produce more*



social/cultural evolution

OR their behavior will be *imitated* more often  
*(social learning)*

# The triumph of the tragedy of the commons



but... cooperation surrounds us!!

What are we missing here ?

## How can we formally model this dynamics?

---



# *How can we study evolution?*

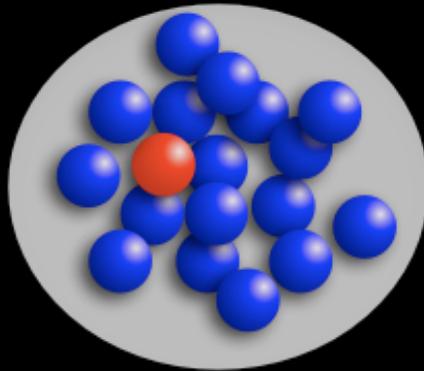
$$\dot{x}_i = x_i(f_i(\vec{x}) - \varphi)$$

## Replicator Equation

- Deterministic dynamics
- Infinite populations
- Well-mixed populations
- Small number of strategies

## Markov processes

- Stochastic dynamics
- Finite populations
- All population structures
- Small-number of strategies



## Computer simulations

- Stochastic dynamics
- Finite populations
- All population structures
- Arbitrary n° of strategies,
- learning rules, etc.

## evolutionary game theory (after the 80s)

---

populations are infinite; there is a fraction  $x$  of Cs &  $(1-x)$  of Ds

populations are well-mixed , i.e., everybody is equally likely to interact with everybody else;  
the frequency each C interacts with a D is given by  $(1-x)$  & vice versa; hence ALL Cs have the same fitness & also ALL Ds have the same fitness

evolution → replicator dynamics :  
strategies' evolution follow the gradient of natural selection determined by relative fitness

# Replicator equation (general case)

Assuming infinite populations

$$\begin{cases} \dot{x}_C = x_C(f_C(\vec{x}) - \phi) \\ \dot{x}_D = x_D(f_D(\vec{x}) - \phi) \end{cases}$$

those strategies whose fitness (reproductive success) exceeds the average fitness  $\phi$  of the population will increase in frequency; those that don't will decline.

$$\vec{x} = (x_C, x_D)$$

$$\phi = x_C f_C + x_D f_D$$

## replicator equation (2 strategies)

$$x_C + x_D = 1 \rightarrow x \equiv x_C \Rightarrow x_D = 1 - x \rightarrow \text{1 equation !}$$

$$g(x) = \dot{x} = x(1 - x) \underbrace{\left[ f_C(x) - f_D(x) \right]}_{\Delta(x)}$$

equilibria of the replicator equation

$$x = 0 \vee x = 1 \vee \Delta(x) = 0$$

## Replicator equation (2 strategies)

Assuming infinite populations + deterministic update

Gradient of selection

$$\dot{x} = x(1-x)[f_C(x) - f_D(x)] = g(x)$$

For 2-person games in well-mixed populations, the fitness values of Cs and Ds are given by the average over all possible pairwise interaction (  $x$  = fraction of Cs )

$$f_C(x) = x(b - c) + (1 - x)(-c)$$
$$f_D(x) = xb + (1 - x).0$$
$$\begin{matrix} & \begin{matrix} C & D \end{matrix} \\ \begin{matrix} C \\ D \end{matrix} & \begin{bmatrix} b - c & -c \\ b & 0 \end{bmatrix} \end{matrix}$$

## Replicator equation (2 strategies)

Assuming infinite populations + deterministic update

Gradient of selection

$$\dot{x} = x(1-x)[f_C(x) - f_D(x)] = g(x)$$

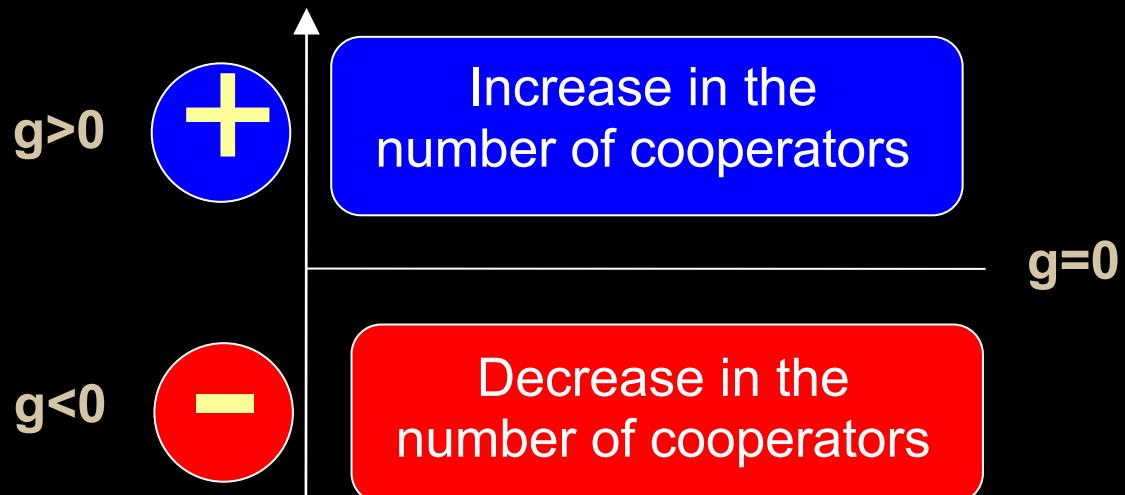
For 2-person games in well-mixed populations, the fitness values of Cs and Ds are given by the average over all possible pairwise interaction (  $x$  = fraction of Cs )

$$f_C(x) = xb - c$$

$$f_D(x) = xb$$

$$\begin{matrix} & C & D \\ C & \left[ \begin{array}{cc} b-c & -c \end{array} \right] \\ D & \left[ \begin{array}{cc} b & 0 \end{array} \right] \end{matrix}$$

# The calculus of selfishness

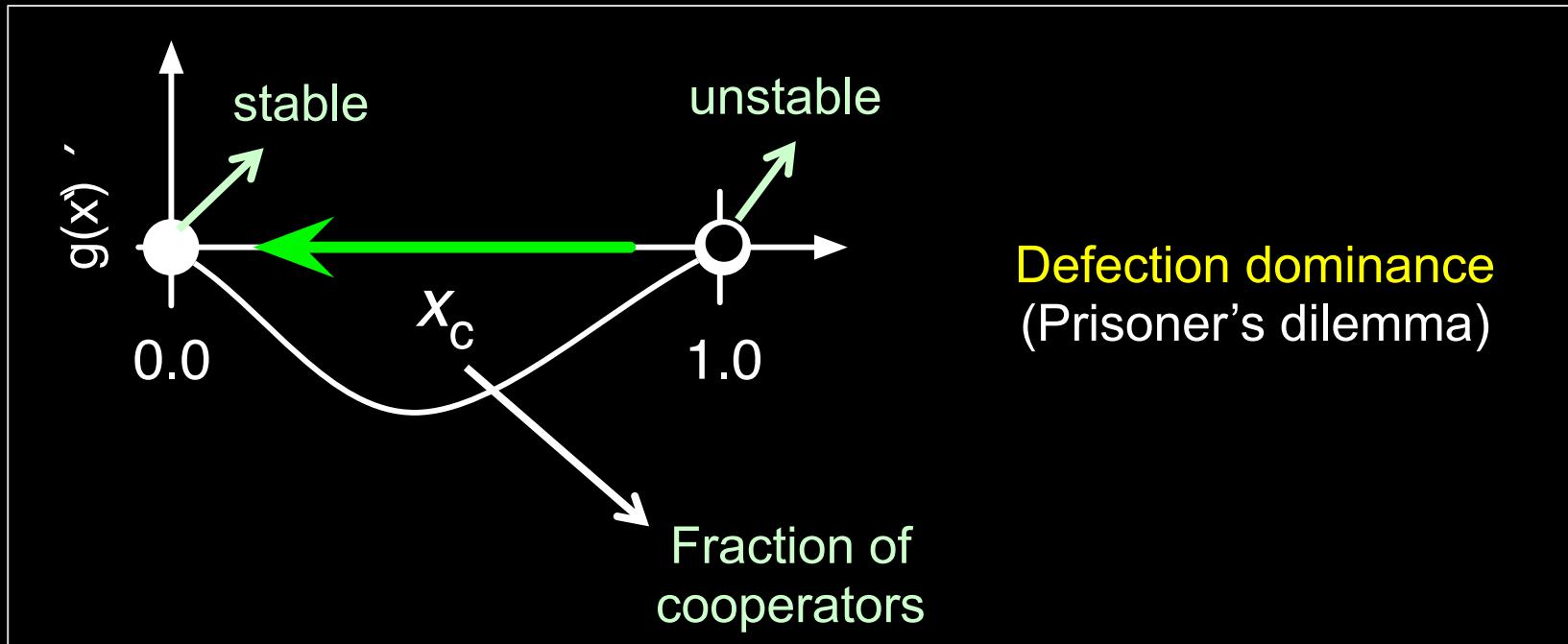


Gradient of selection

$$\dot{x} = x(1-x)[f_C(x) - f_D(x)] = g(x)$$

Replicator equation

# The calculus of selfishness



Gradient of selection

$$\dot{x} = x(1-x)[f_C(x) - f_D(x)] = g(x)$$

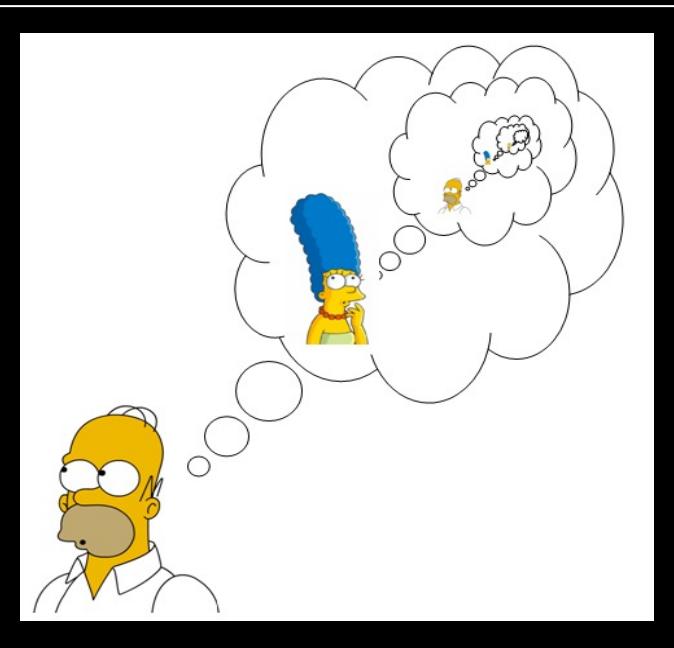
Replicator equation

# General stability concepts

## Game Theory

### Nash equilibrium

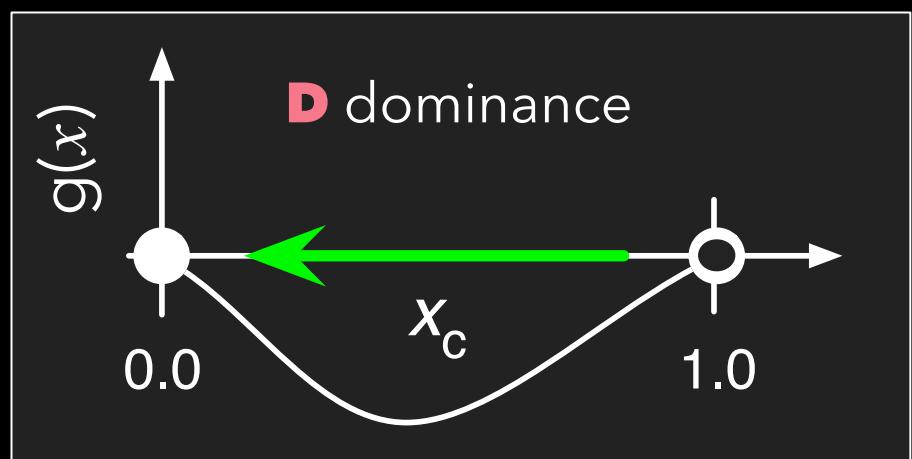
If a strategy is a Nash equilibrium, and if both players play that strategy, then neither person can deviate from that strategy and increase her payoff



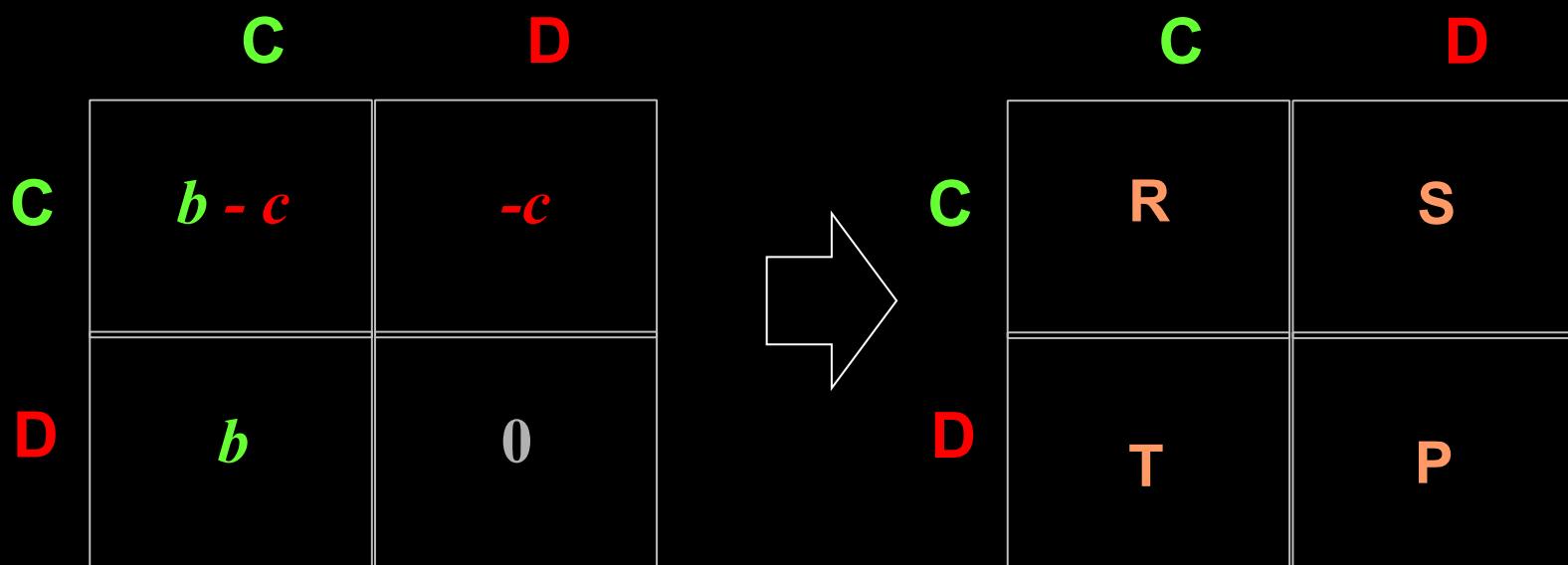
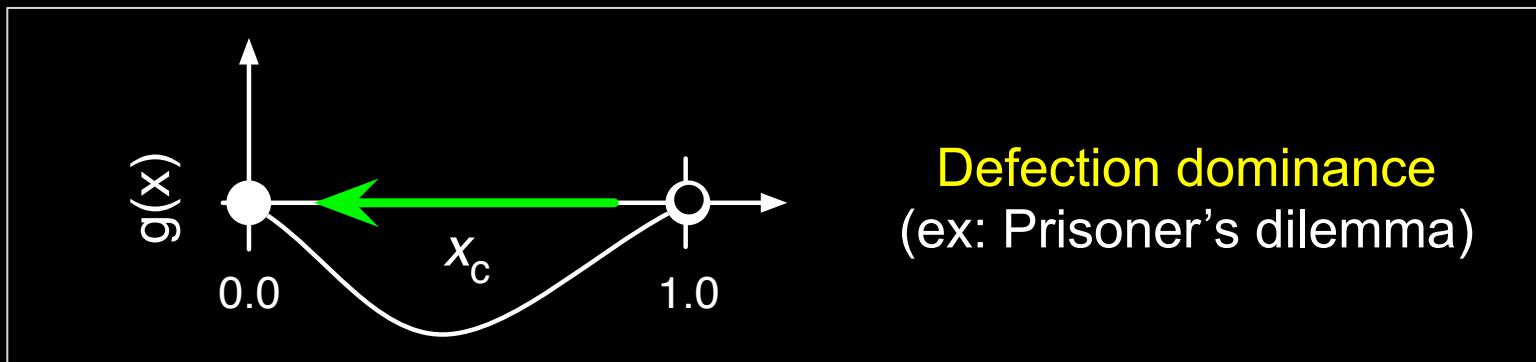
## Evolutionary Game Theory

### Evolutionarily Stable Strategy (ESS)

If a strategy is an ESS, then an infinitesimally small amount of players of the other strategy will never be able to invade (spread over the entire population)



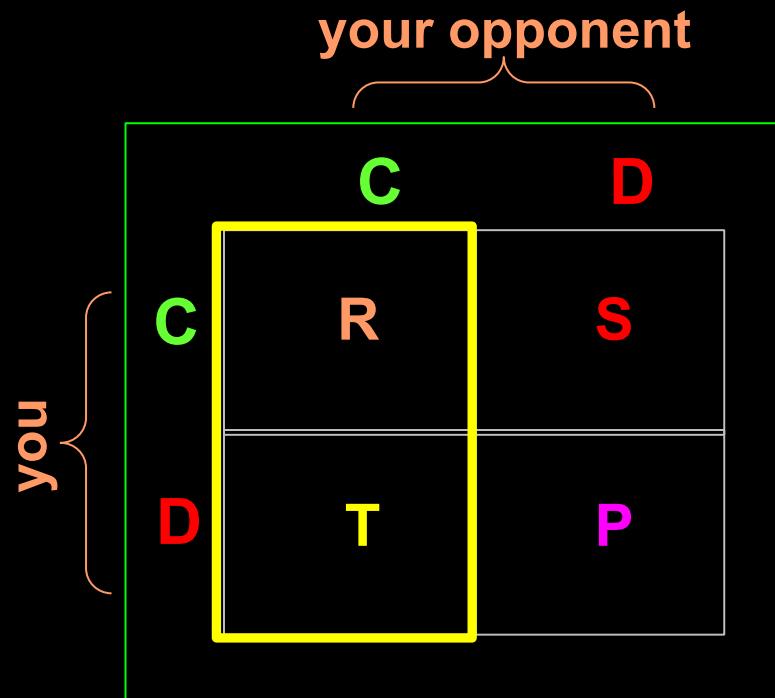
# The calculus of 2-player games



# All symmetric 2-person dilemmas of cooperation

- **symmetric 2-player games :**
- **2 individuals meet**
- **each player uses 1 of 2 strategies ( **Cooperate** or **Defect** )**
- **each possible outcome has an associated payoff  
(tabulated in the *payoff-matrix*)**

**R** : mutual cooperation  
**P** : mutual defection  
**S** : sucker's payoff  
**T** : temptation to defect



# Different tensions, different dilemmas

**P > S → ( DD is better than CD )**

**one may associate S with fear (of being cheated)**

**T > R → ( DC is better than CC )**

**one may associate T with greed (temptation to cheat)**

we can fix  $R=1$  and  $P=0$ , and vary the intensities of greed and fear at will. as a result, we obtain the most popular social dilemmas of cooperation:

|   |   |   |
|---|---|---|
|   | C | D |
| C | R | S |
| D | T | P |

# SG: snowdrift game

# SH: stag-hunt game

## **PD: prisoner' s dilemma**

# greed      fear

: T > R > S > P

: R > T > P > S

**T > R > P > S**

# Stag-hunt (SH) dilemma or Coordination games

**R > T > P > S**

Collective hunting: highest benefits.

Individual hunting: Does not depend on others... but offers lower benefits.



**Defect (go for hare)**



**Cooperate (go for stag = collective hunting)**

**cooperate if the other cooperates**

**&**

**defect if the other defects**

# Stag-hunt (SH) dilemma or Coordination games

---

**R > T > P > S**



**Rational option:**

*Choose the same as the others*

# Snowdrift game (SG) or Chicken Game

**T > R > S > P**

your opponent



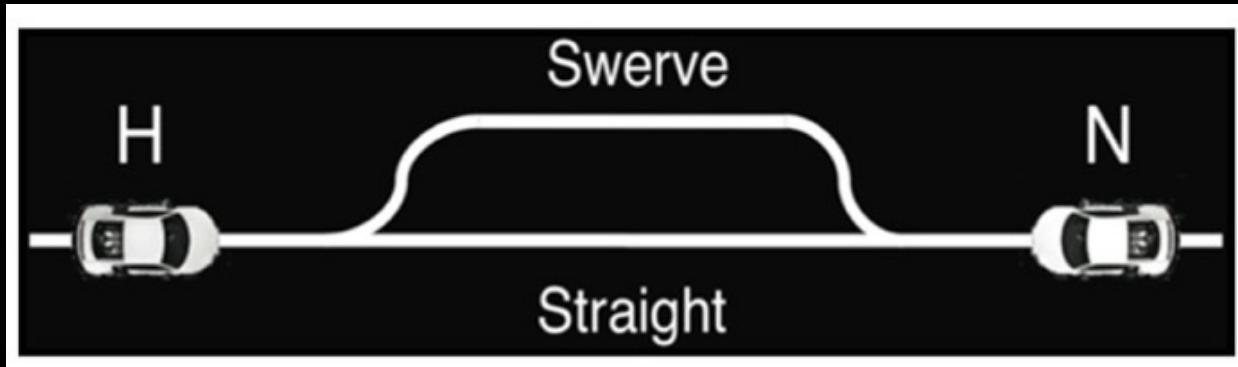
|     |   | C     | D   |
|-----|---|-------|-----|
| you | C | b-c/2 | b-c |
|     | D | b     | 0   |



cooperate if the other defects  
&  
defect if the other cooperates

# Snowdrift game (SG) or Chicken Game

---



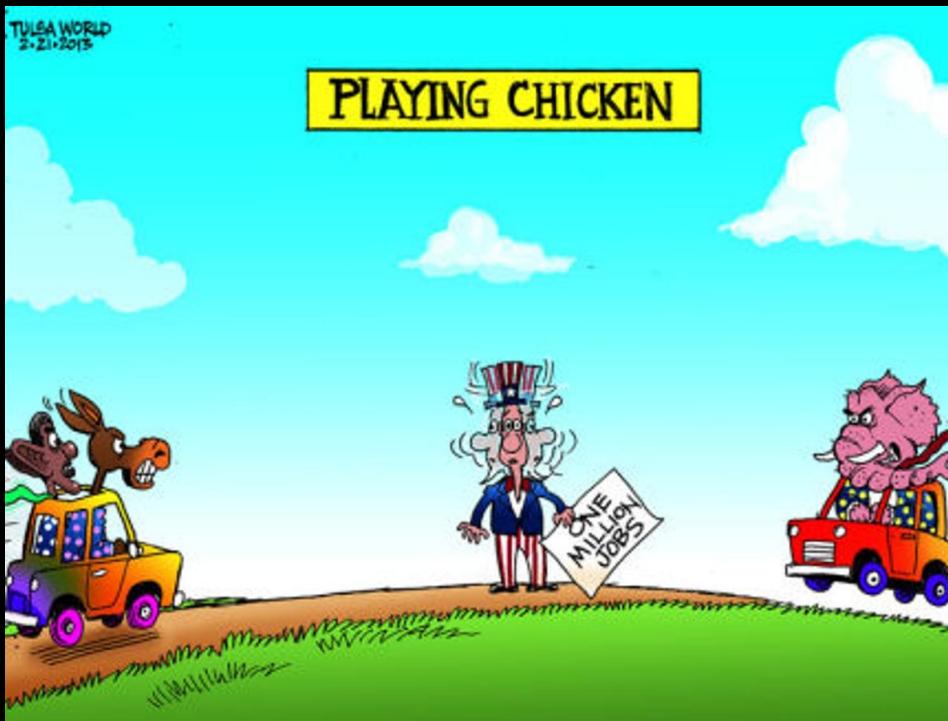
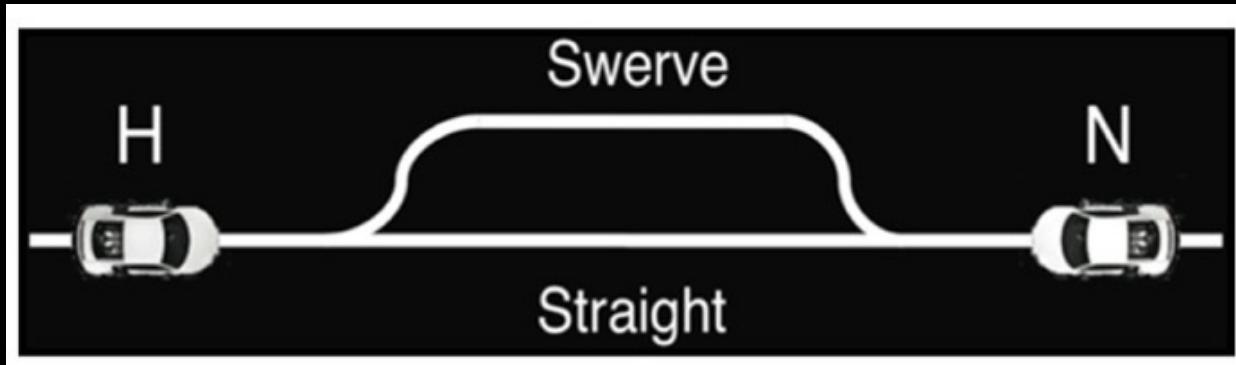
Rebel Without A Cause (1955)



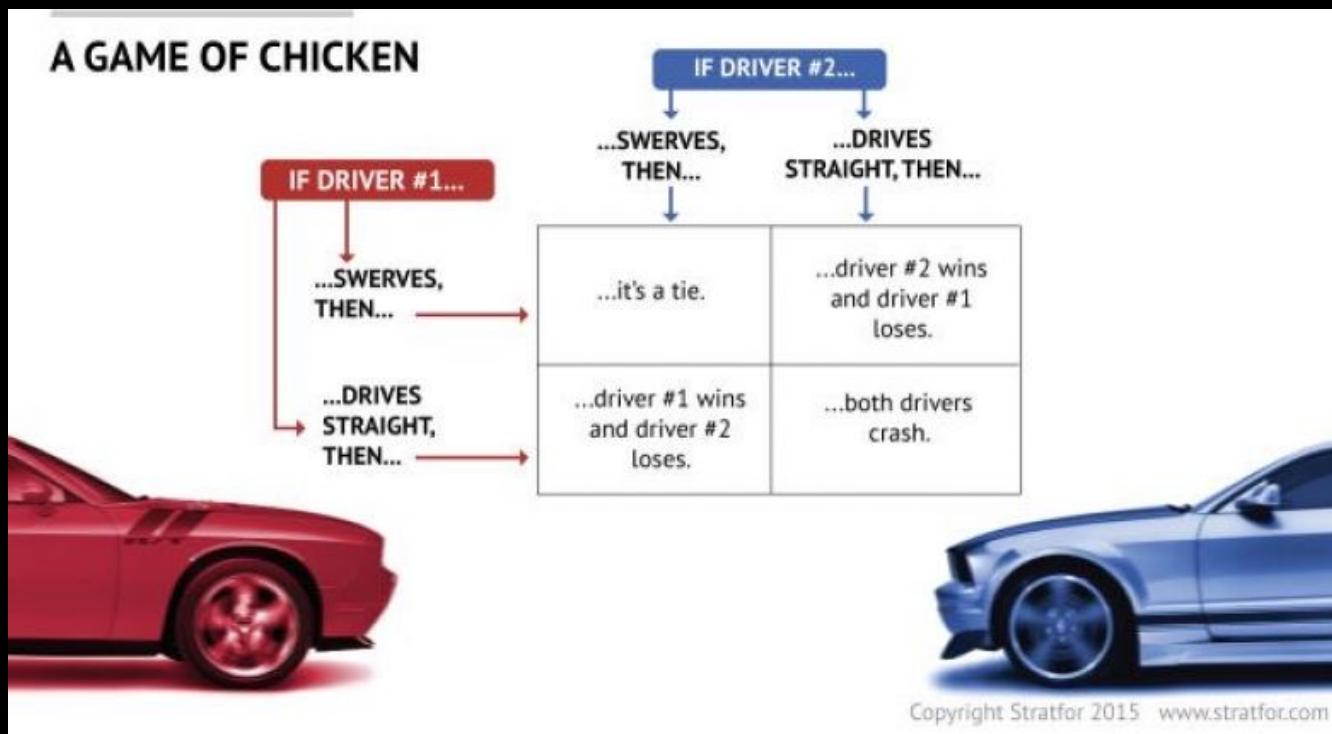
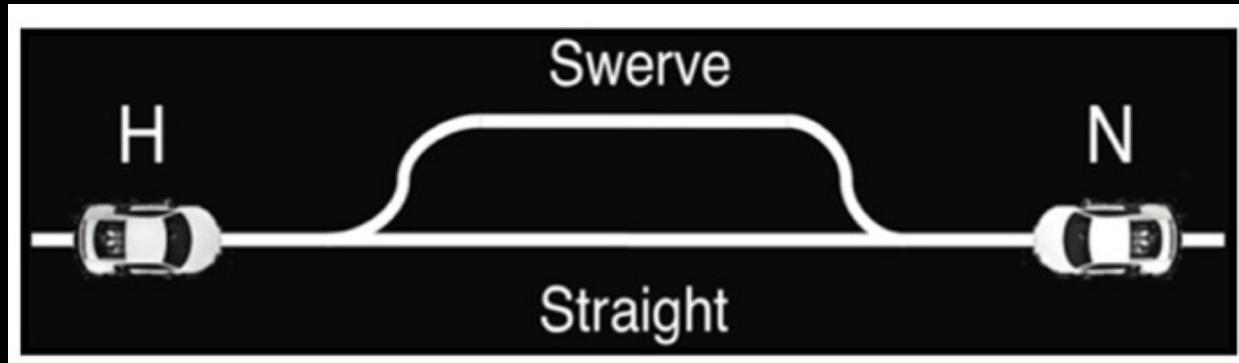
Footloose (1984)

# Snowdrift game (SG) or Chicken Game

---



# Snowdrift game (SG) or Chicken Game



How can I predict the dynamics emerging from these games?

$$\dot{x} = x(1-x) \underbrace{[f_C(x) - f_D(x)]}_{\Delta(x)}$$

equilibria of the replicator equation

$$x = 0 \vee x = 1 \vee \Delta(x) = 0$$

$$f_C(x) = xR + (1-x)S$$

$$f_D(x) = xT + (1-x)P$$

$$\begin{matrix} C & D \\ \begin{matrix} C \\ D \end{matrix} & \begin{bmatrix} R & S \\ T & P \end{bmatrix} \end{matrix}$$

How can I predict the dynamics emerging from these games?

$$\dot{x} = x(1-x) \underbrace{[f_C(x) - f_D(x)]}_{\Delta(x)}$$

equilibria of the replicator equation

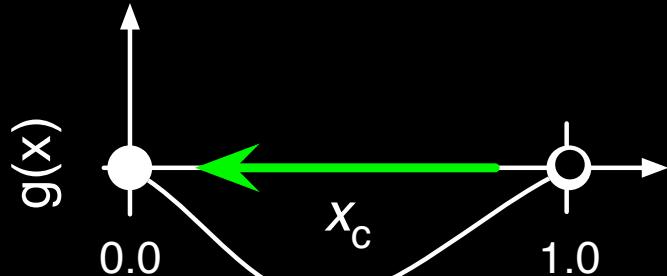
$$x = 0 \vee x = 1 \vee \Delta(x) = 0$$

$$\Delta(x) = (R - T - S + P)x + (S - P) = 0$$

$$x^* = \frac{S - P}{R - T - S + P}$$

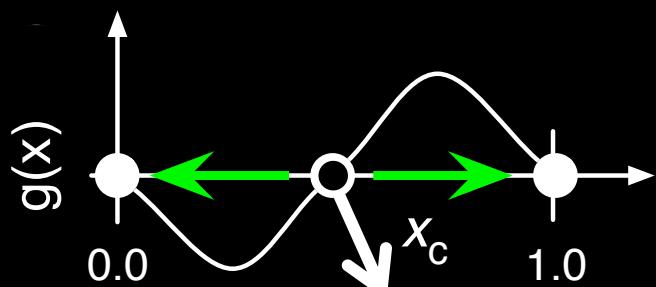
# The calculus of 2-player games

**T > R > P > S**



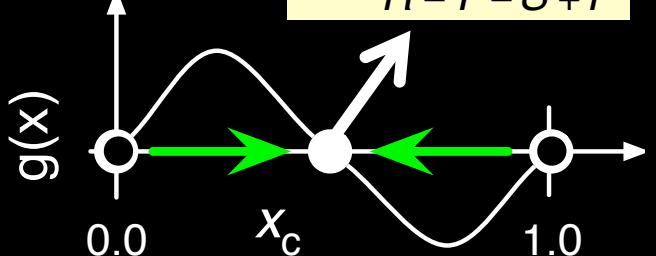
Defection dominance  
(ex: Prisoner's dilemma)

**R > T > P > S**



Bi-stability  
(ex: coordination games,  
stag-hunt game, etc.)

**T > R > S > P**



Co-existence  
(ex: snowdrift, chicken  
games, etc.)

# General stability concepts

## Game Theory

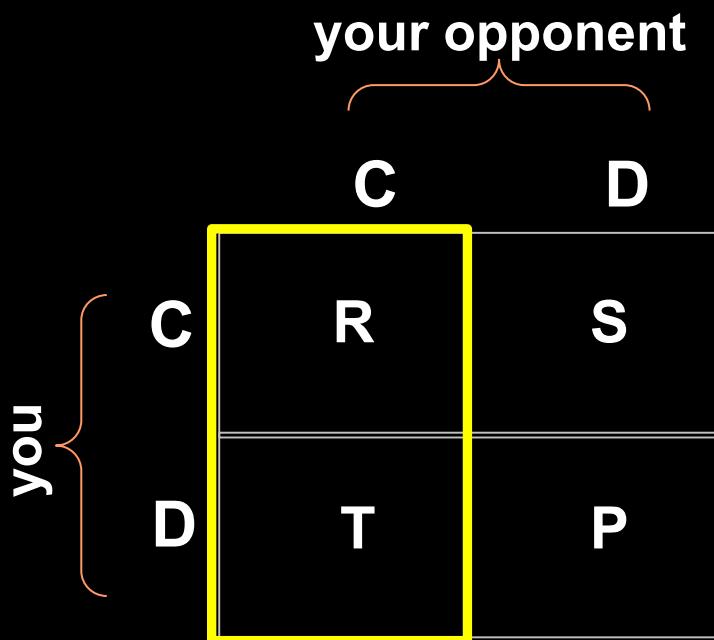
### Nash equilibrium

If a strategy is a Nash equilibrium, and if both players play that strategy, then neither person can deviate from that strategy and increase her payoff

## Evolutionary Game Theory

### Evolutionarily Stable Strategy (ESS)

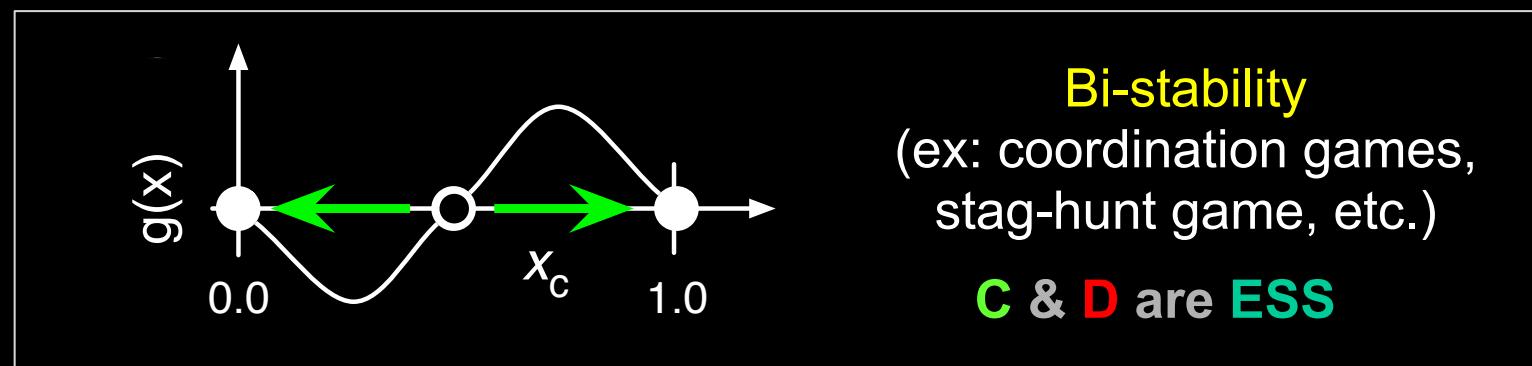
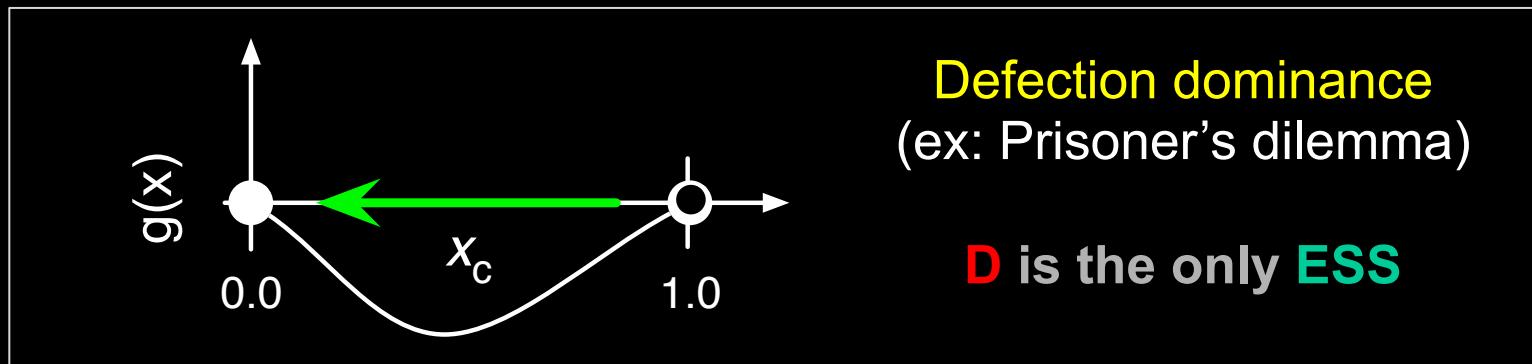
If a strategy is an ESS, then an infinitesimally small amount of players of the other strategy will never be able to invade (spread over the entire population)



C is an ESS if  $R > T$

D is an ESS if  $P > S$

# General stability concepts



## 2D space of dilemmas

$R = 1$  (mutual cooperation)

$P = 0$  (mutual defection)

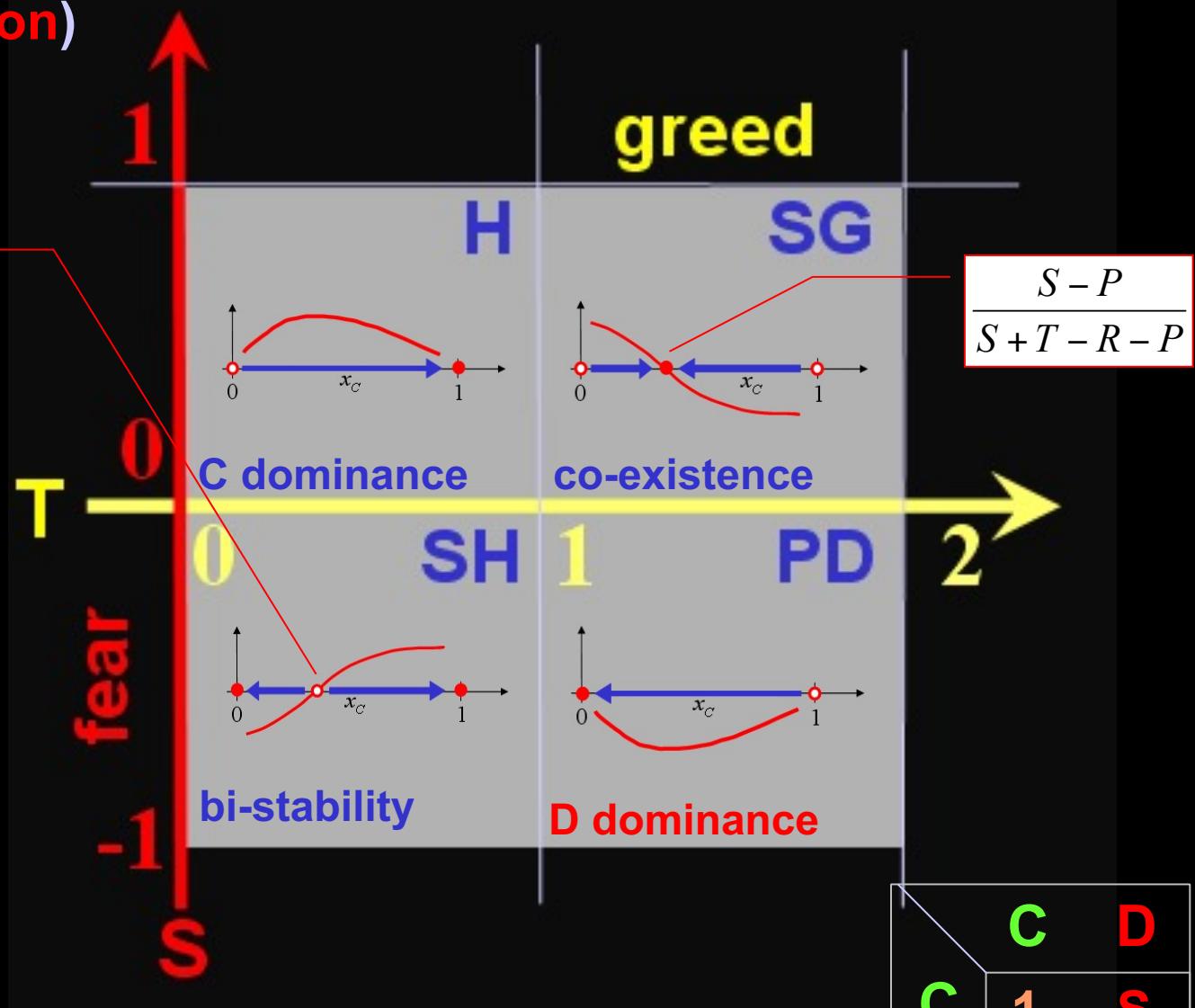
$$\frac{S - P}{S + T - R - P}$$

**C** is an ESS if

$$R > T \quad \vee$$

$$R = T \wedge S > P$$

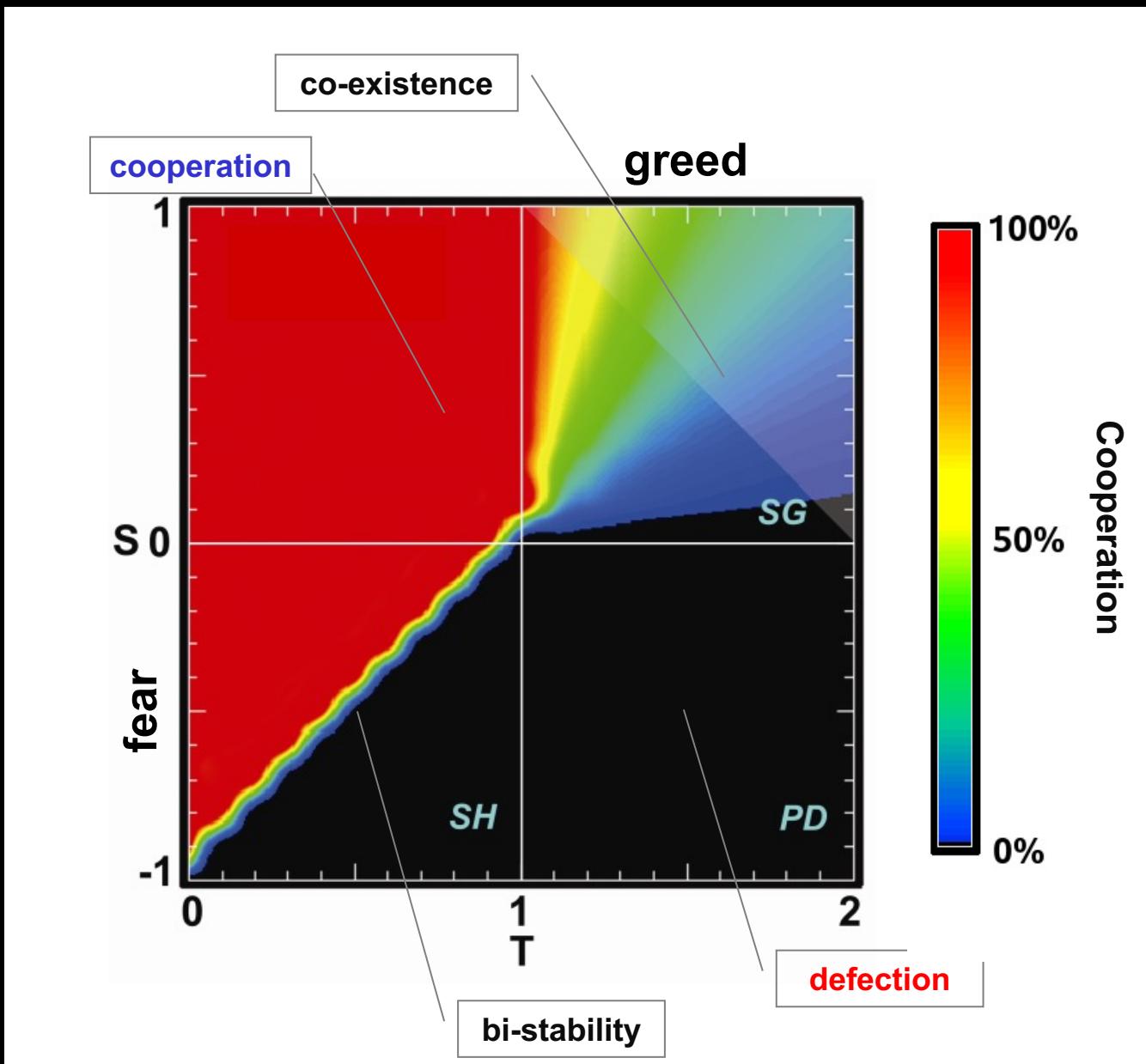
**C** is an ESS in H & SH  
**D** is an ESS in SH & PD



|          |          |
|----------|----------|
| <b>C</b> | <b>D</b> |
| 1        | S        |
| T        | 0        |

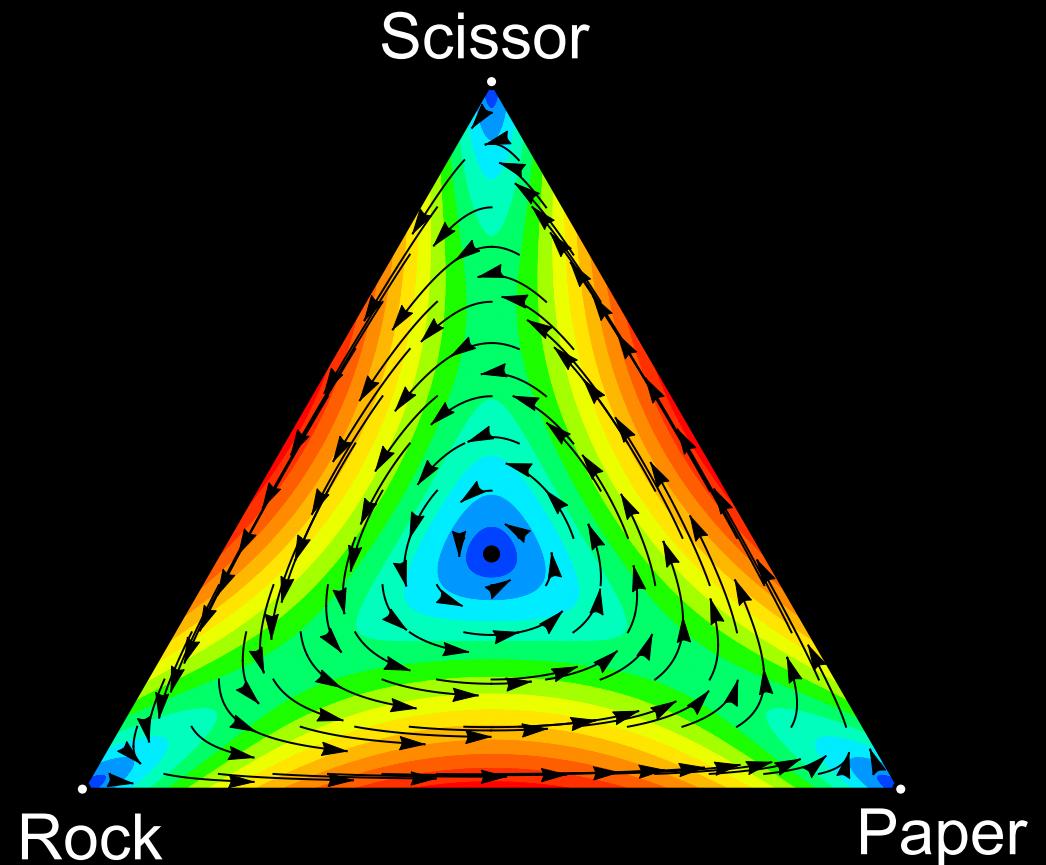
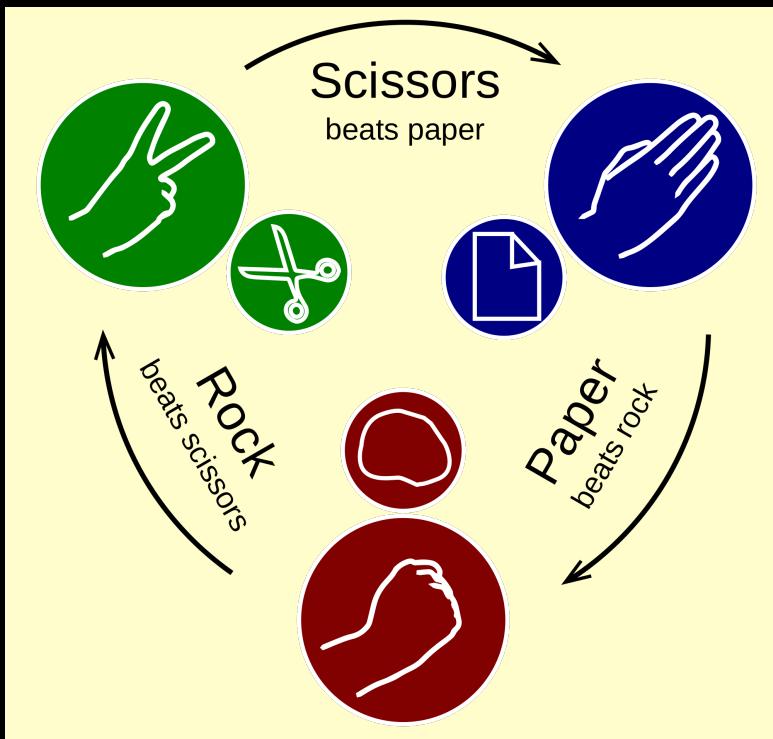
# What happens if we simulate these games?

|   |     |
|---|-----|
| C | D   |
| C | 1 S |
| D | T 0 |

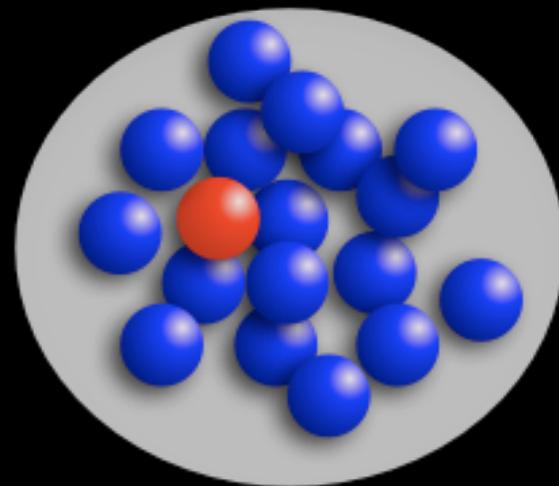


# The calculus of 3-strategies 2-player games

Example:



# How do we simulate this dynamics?

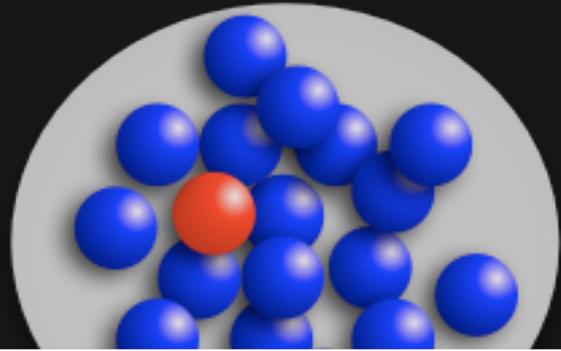


## setup:

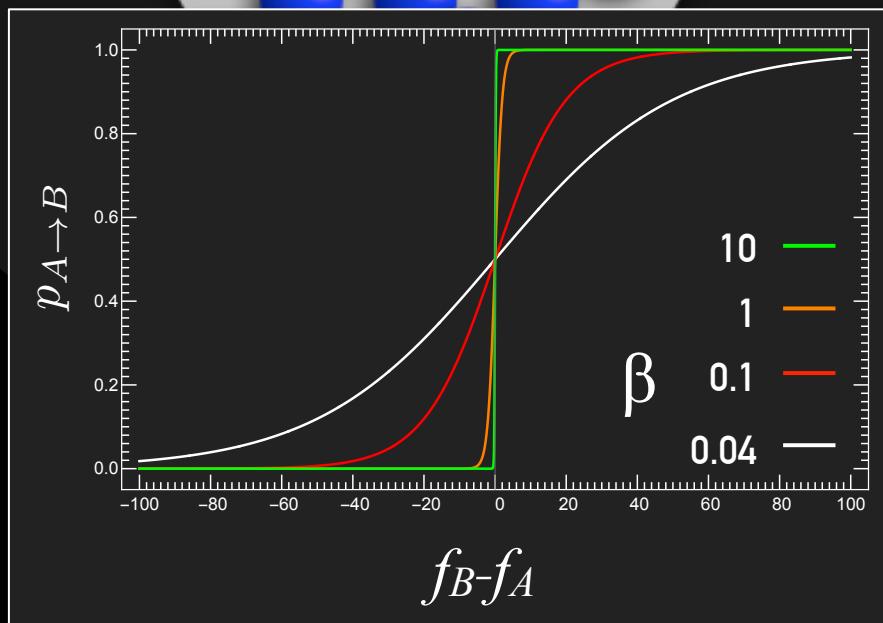
- **well-mixed population= fully connected graph**
- **50% of Ds and 50% of Cs.**
- **evolve for many generations**
- **average over many simulations**

# Stochastic dynamics of peer-influence

*Imagine a simple form of social learning:*



*A imitates a random individual B with a probability that increases with the fitness difference.*

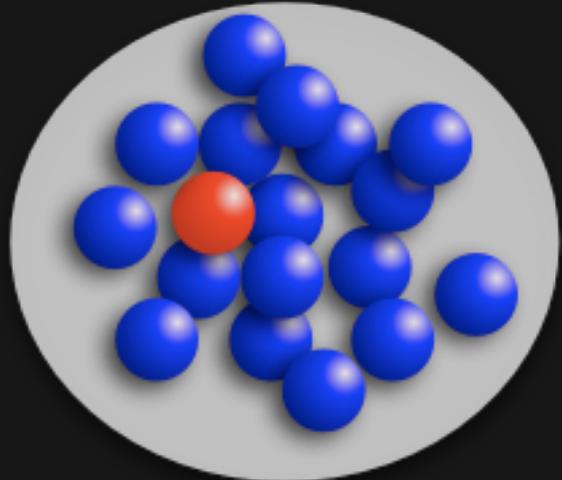


$$p = \left[ 1 + e^{-\beta(f_B - f_A)} \right]^{-1}$$

You may also add a “mutation” or “exploration” probability  $\mu$ , such that agents may try a randomly chosen strategy

# Stochastic dynamics of peer-influence

*Imagine the simplest form of social learning (alternative):*

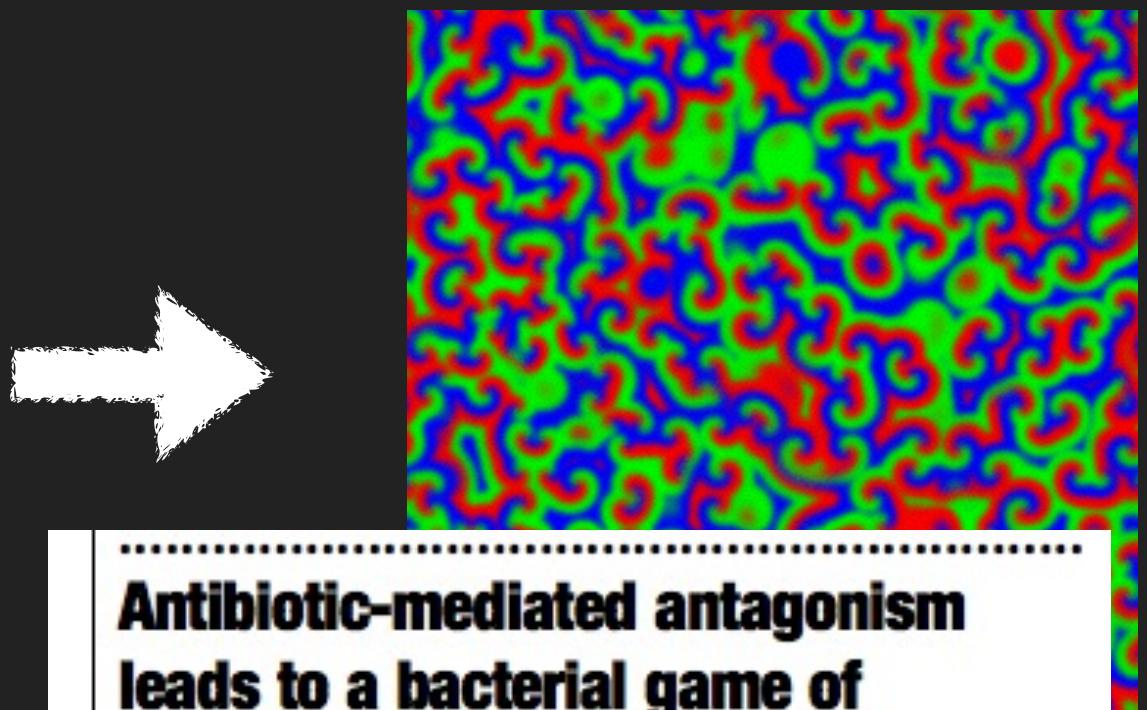
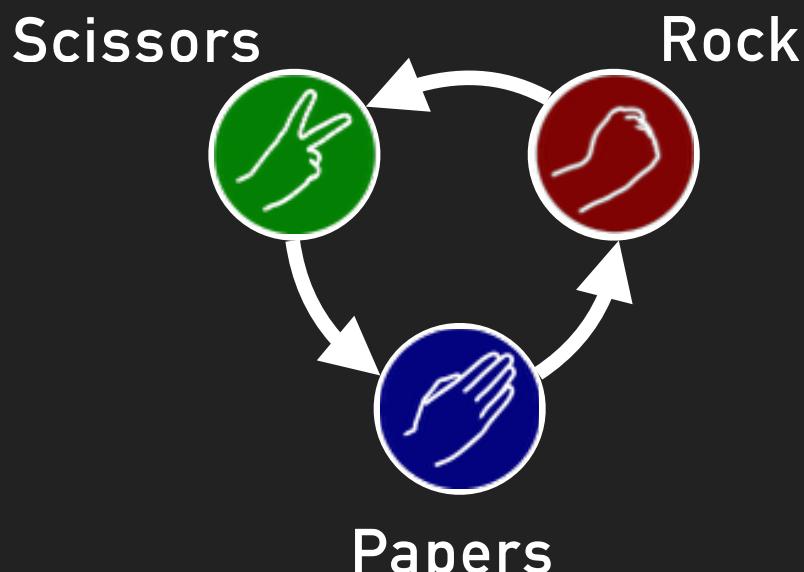


*Imitate a random individual with a probability that increases with the fitness difference.*

$$p = \frac{f_B - f_A}{\Delta f_{MAX}}$$

(If  $p < 0$  assume  $p=0$ )

One can extend this type of simulations for an arbitrary number of strategies, population structures, etc.

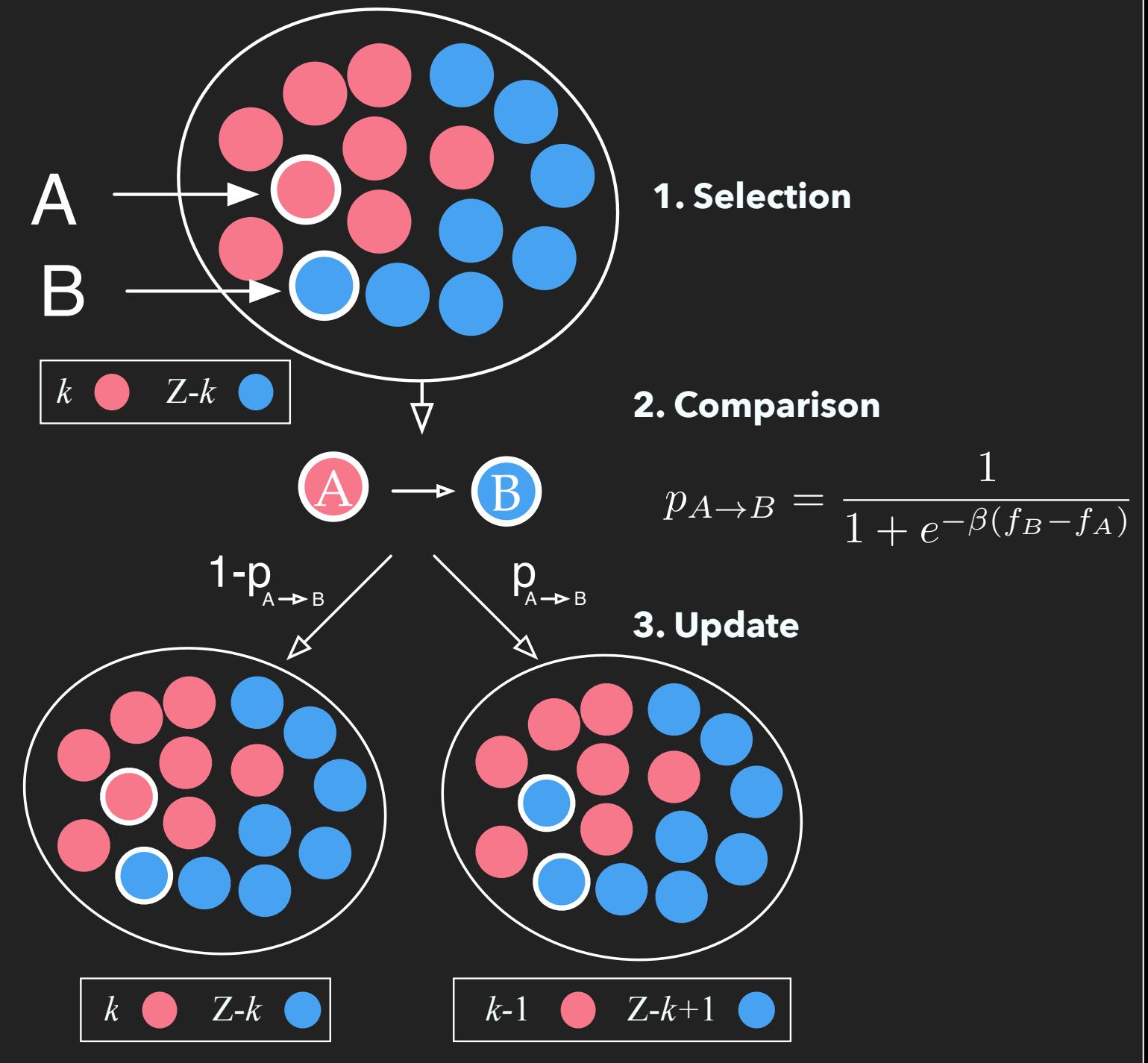


**Antibiotic-mediated antagonism  
leads to a bacterial game of  
rock–paper–scissors *in vivo***

Benjamin C. Kirkup & Margaret A. Riley

Department of Ecology and Evolutionary Biology, Yale University, New Haven,  
Connecticut 06511, USA

NATURE | VOL 428 | 25 MARCH 2004 | [www.nature.com/nature](http://www.nature.com/nature)



# *How can we study evolution?*

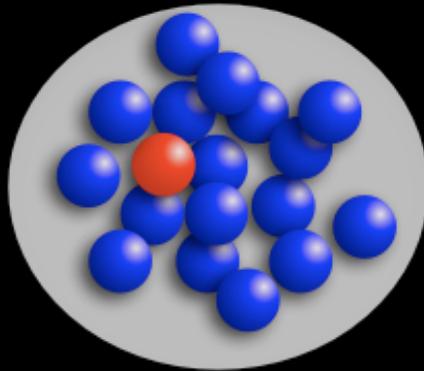
$$\dot{x}_i = x_i(f_i(\vec{x}) - \varphi)$$

## Replicator Equation

- Deterministic dynamics
- Infinite populations
- Well-mixed populations
- Small number of strategies

## Markov processes

- Stochastic dynamics
- Finite populations
- All population structures
- Small-number of strategies

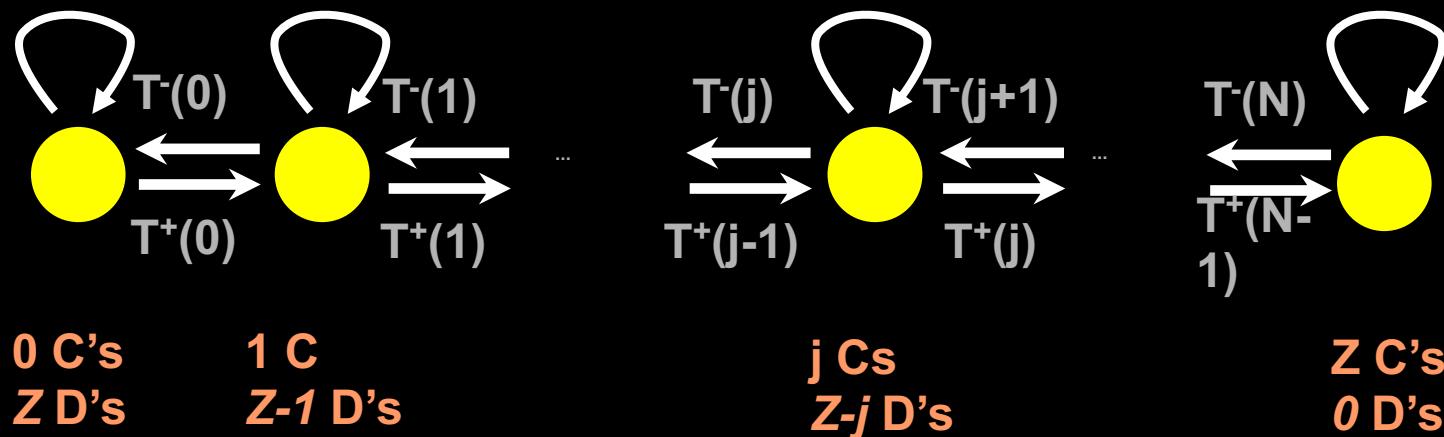


## Computer simulations

- Stochastic dynamics
- Finite populations
- All population structures
- Arbitrary n° of strategies,
- learning rules, etc.

# A population-based Markov decision process

Example: 2 strategies  $\rightarrow Z+1$  possible states  
( $Z=\text{population size}$ ,  $j=\text{number of cooperators}$ )



1 step transition probabilities

$$T_j^\pm = \frac{j}{Z} \frac{Z-j}{Z-1} \frac{1}{1 + e^{\mp\beta(f_C(j)-f_D(j))}}$$

prob  
select C

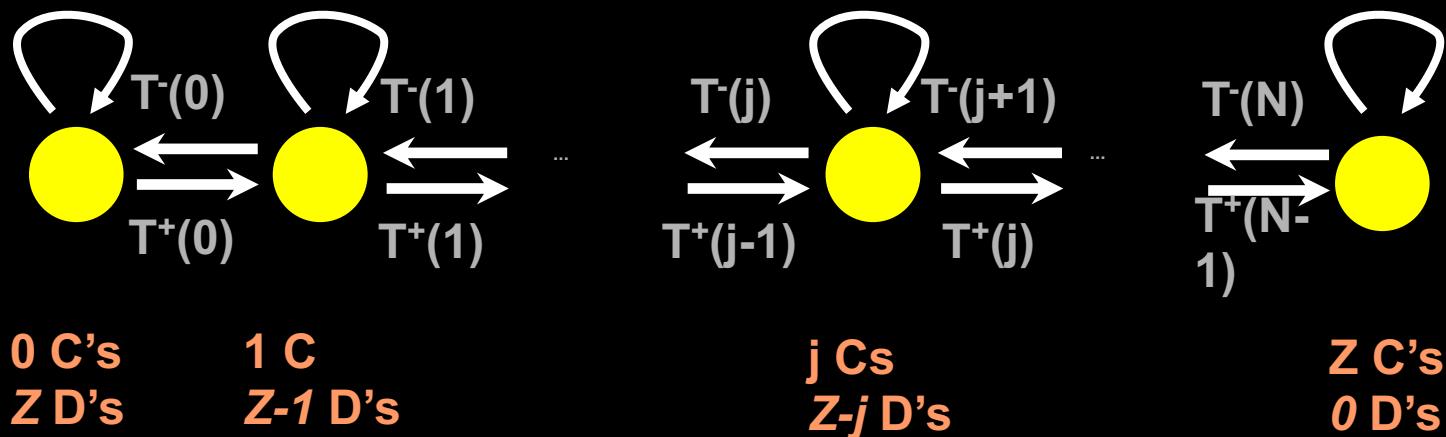
prob  
select D

+ mutations

take-over  
prob

# A population-based Markov decision process

Example: 2 strategies  $\rightarrow Z+1$  possible states  
( $Z=\text{population size}$ ,  $j=\text{number of cooperators}$ )



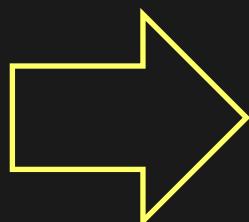
## Gradient of selection

$$g(j) = T^+(j) - T^-(j)$$

***stationary distribution***  
= prevalence of each fraction of cooperators in time (=simulations)

# A population-based Markov decision process

$$P = \begin{bmatrix} 1 - T_0^+ & T_0^+ & 0 & \dots & 0 & 0 & 0 \\ T_1^- & 1 - T_1^+ - T_1^- & T_1^+ & \dots & 0 & 0 & 0 \\ \vdots & \vdots & \vdots & \ddots & \vdots & \vdots & \vdots \\ 0 & 0 & 0 & \dots & T_{Z-1}^- & 1 - T_{Z-1}^+ - T_{Z-1}^- & T_{Z-1}^+ \\ 0 & 0 & 0 & \dots & 0 & T_Z^- & 1 - T_Z^- \end{bmatrix}$$



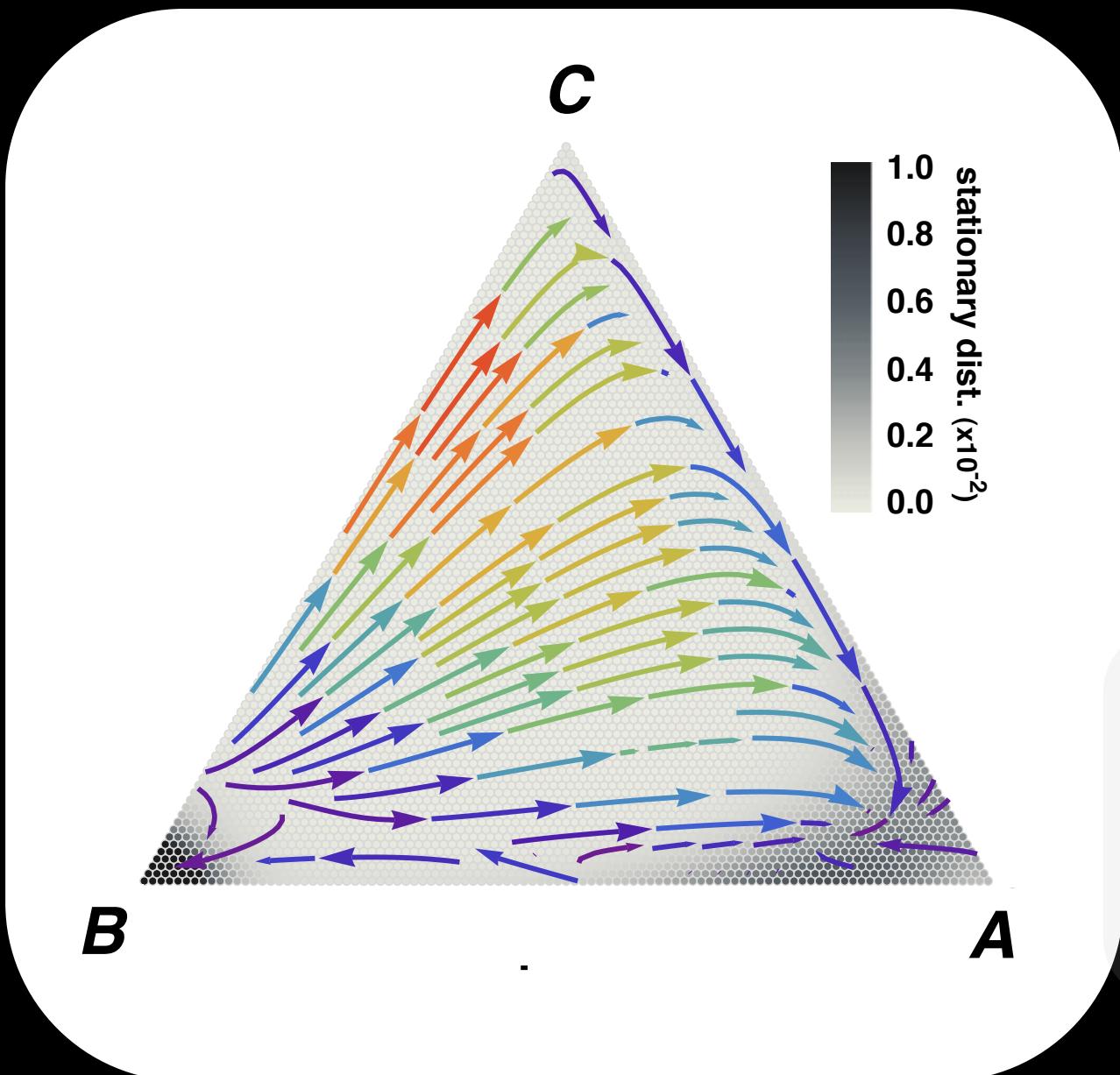
***stationary distribution***

= prevalence of each fraction of cooperators in time

eigenvector of eigenvalue 1 of  $P^T$  gives stationary distro

# A population-based Markov decision process

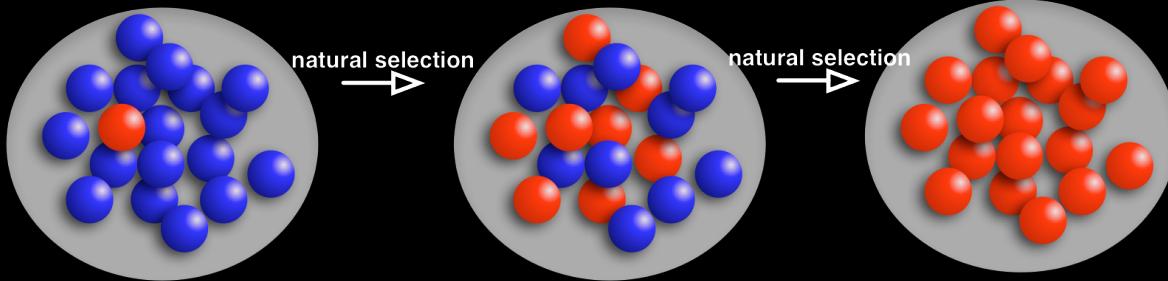
Ex: 3 strategies: A, B, and C



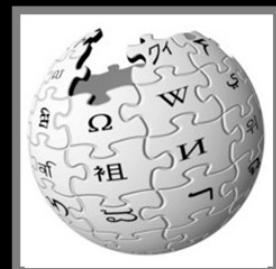
***stationary distribution***  
= prevalence of each  
distribution of strategies  
in time (=simulations)

# the paradox of cooperation

the prisoner's dilemma is the most famous metaphor of cooperation



but in the PD natural selection leads to the extinction of cooperation !!!  
since cooperation is actually quite abundant in nature,



the challenge was “set” to solve the paradox of cooperation in the PD

# why do we cooperate?

