| Acronym | Full Name |
|---------|---|
| A&D | Aerospace and Defense |
| AAD | Azure Active Directory |
| AAPI | Asian American and Pacific Islander |
| ABAP | Advanced Business Application Programming |
| ABG | Amazon Business Group |
| АВМ | Account-Based Marketing |
| ACS | Accessibility Concierge Service |
| AD | Active Directory |
| AD | Associate Director |
| ADM | Application Development and Maintenance |
| ADP | Associate Deployable Pool |
| AG | Affinity Groups |
| AI | Artificial Intelligence |
| AI&A | Artificial Intelligence & Analytics |
| AIM | Analytics & Information Management |
| AIP | Azure Information Protection |
| АМ | Account Management |
| AMFI | Aston Martin Formula One |

| Acronym | Full Name |
|---------|--|
| AMS | Application Management Services or Application Maintenance Services |
| ANZ | Australia & New Zealand |
| AOP | Annual Operating Plan |
| AP | Account Payable |
| APAC | Asia Pacific |
| API | Application Programming Interface |
| APN | Associate Privacy Notice |
| AR | Analyst Relations |
| AR | Account Receivable |
| ARD | Acquired Rights Directive |
| ATG | Advanced Technology Group |
| ATOF | Account Team of the Future |
| AUP | Acceptable Use Policy |
| AVM | Application Value Management |
| AWS | Amazon Web Services |
| B&M | Brick and Mortar |

| Acronym | Full Name |
|---------|--|
| ВА | Business Analyst |
| BAFO | Best and Final Offer |
| BARFO | Best and Really Final Offer |
| BAU | Business as Usual |
| всм | Business Continuity Management |
| BEC | Business Email Compromise |
| BENELUX | Belgium, the Netherlands and Luxembourg Region |
| BFS | Banking and Financial Services |
| BFSI | Banking, Financial Services, Insurance |
| BIS | Business Information Security |
| BLING | Black, Latinx and Indigenous Group |
| BOD | Board of Directors |
| BPaaS | Business Process-as-a-Service |
| ВРО | Business Process Operations |
| BPS | Basis Points |
| BPS | Business Process Service |

| Acronym | Full Name |
|---------|---|
| BRG | Business Resource Group |
| BRT | Business Round Table |
| BU | Business Unit |
| BUCO | Business Unit Compliance Office |
| C&B | Compensation & Benefits |
| C3 | Cognizant Combats COVID-19 |
| CAO | Chief Administrative Officer |
| CAPA | Corrective and Preventive Actions |
| СарЕх | Capital Expense |
| CAPPS | Cognizant Automated Procure to Pay System |
| CAR | Contract Assessment and Recommendations |
| CBC | Cognizant Business Consulting |
| CC | Cognizant Consulting |
| СС | Constant Currency |
| CC | Corporate Council |
| CCA | Cognizant Career Architecture |

| Acronym | Full Name |
|---------|---|
| CDP | Citizen Developer Program |
| CDS | Cloud Data Solutions |
| CE | Continental Europe |
| CF | Cognizant Foundation |
| CG | Consumer Goods |
| СНР | Cognizant Health Program |
| CII | Continuous Improvement and Innovation |
| CIS | Cloud Infrastructure & Security |
| CLIA | Citizen-led Intelligent Automation |
| CLM | Contract Lifecycle Management |
| CLO | Chief Legal Officer |
| СМ | Contribution Margin |
| СМЕ | Communication, Media, and Entertainment |
| CMS | Content Management System |
| СМТ | Communications, Media and Technology |
| CoE | Center of Excellence |

| Acronym | Full Name |
|---------|--|
| COI | Conflict of Interest |
| СР | Client Partner |
| CP% | Client Profitability (Margin Against Contracted Role) |
| CPES | Cognizant People Engagement Survey |
| CPG | Consumer Products Group |
| CREWS | Corporate Real Estate Workplace Services |
| CRM | Customer Relationship Management |
| CRO | Clinical Research Organization |
| CS | Corporate Security |
| СТВ | Change the Business |
| СТІ | Core Technologies & Insights |
| CTSH | Cognizant Technology Solutions Corporation (NASDAQ:CTSH) |
| CWR | Contractor (Contingency Worker) |
| CWS | Corporate Workplace Services |
| СХ | Customer Experience |
| D&A | Data & Analytics |

| Acronym | Full Name |
|---------|---|
| D&I | Diversity & Inclusion |
| D+ | Director Plus |
| DACH | D — Deutschland (Germany), A — Austria, CH — Confœderatio Helvetica (Switzerland) also known as the region with the three central European countries - Germany, Austria and Switzerland |
| DBO | Digital Business Operations |
| DCX | Digital Customer Experience |
| DD | Due Diligence |
| DDQ | Due Diligence Questionnaire |
| DE | Digital Engineering |
| DEI | Diversity, Equity, and Inclusion |
| DF | Digital First |
| DFC | Digital First Certification |
| DL | Delivery Lead |
| DL | Distribution Lists |
| DMA | Digital Marketing Analytics |
| DP | Delivery Partner |

| Acronym | Full Name |
|---------|--|
| DPO | Digital Process Orchestration |
| DWP | Deal Win Predictor |
| DWS | Digital Workplace Services |
| DX | Digital Experience Practice |
| EAIST | Eliminate, Automate, Industrialize, Synergize, Transform |
| EAR | Export Administration Regulations |
| EAS | Enterprise Application Services |
| EC | Executive Committee |
| ECCN | Export Control Classification Number |
| EDL | Engagement Delivery Leader |
| EDP | Engagement Delivery Partner |
| EDR | Endpoint Detectoin and Response |
| EE | Enterprise Engineering |
| EIA | Enterprise Infrastructure Architecture |
| EL | Engagement Lead |
| ELT | Executive Leadership Team |

| Acronym | Full Name |
|---------|--|
| ELT | Entry Level Trainee |
| EMEA | Europe Middle East Africa |
| EOD | End of Day |
| EP | Engagement Partner |
| EPL | Engagement Portfolio Lead |
| EPS | Enterprise Platform Services |
| ESC | Executive Sales Coach |
| ESG | Environmental Social Governance |
| ESP | Enterprise Service Provider or External Service Provider |
| ESPP | Employee Stock Purchase Program |
| EUC | End User Computing |
| EVP | Employee Value Proposition |
| F&A | Finance and Accounting |
| F2F | Face-to-Face |
| FCPA | Foreign Corrupt Practices Act |
| FDA | Food and Drug Administration (U.S. Federal Agency) |

| Acronym | Full Name |
|---------|---|
| FLL | FrontLine Leaders |
| FLTP | French Learning Training Program |
| FM | Field Marketing |
| FMS | Financial Management System |
| FP&A | Financial Planning Analysis |
| FRM | Financial Responsibility Matrix |
| FS | Financial Services (inclusive of Banking, Finance Services, and Insurance industries) |
| FSD | Functional Specifications Document |
| FSE | Full Stack Engineer |
| FSP | Full Service Provider |
| FTC | Fixed Term Contract |
| FY | Fiscal Year and/or Full Year |
| GAAP | Generally Accepted Accounting Principles |
| GAPS | Global Account Planning Session |
| GAR | Global Analyst Relations |
| GBG | Google Business Group |

| Acronym | Full Name |
|---------|---|
| GBS | Global Business Services |
| GCC | Global Capabilities Center |
| GDIA | Global Delivery - Intelligent Automation Center of Excellence |
| GenC | Generation Cognizant - Generation Z associates |
| GEO | Global Engineering and Operations |
| GER | Global Events Requisition (or Request) |
| GGM | Global Growth Markets |
| GIC | Global In-house Center |
| GIS | Global Information Security |
| GLD | Global Leadership Development |
| GLDT | Global Large Deals Team |
| GLT | Green Light Team |
| GPE | Global Partner Ecosystem |
| GPM | Global Program Management |
| GPOY | Global Project of the Year |
| GPS | Global Planning Summit |

| Acronym | Full Name |
|---------|---|
| GRC | Governance, Risk and Compliance |
| GSA | Global Solution Architecture (Team) |
| GSI | Global Service Integrator |
| GSIC | Global Sales Intelligence Cell |
| GSO | Global Sales Operations |
| GTB | Global Talent Board |
| GTM | Go To Market |
| GTO | Global Technology Office |
| GWFM | Global Workforce Management |
| HC | Healthcare |
| HCLS | Healthcare and Life Sciences |
| НСМ | Human Capital Management |
| HIPAA | Health Insurance Portability and Accountability Act |
| HPC | Healthcare Product Consulting |
| HPC | High Performance Computing |
| HPIP | Health Plan Incentive Program |

| Acronym | Full Name |
|---------|--|
| HPOC | Horizontal Point of Contact |
| HRBP | Human Resources Business Partner |
| HRSS | Human Resources Shared Services |
| HS | Health Sciences (inclusive of Healthcare and Life Sciences industries) |
| HUB | Horizontal Business Unit |
| IAAS | Infrastructure as a service |
| IC | Internal Communications |
| ICAI | Institute of Chartered Accountants of India |
| IDA | Intuitive Digital Assistant |
| IDE | Integrated Digital Engineering |
| IDP | Individual Development Plan |
| IGs | Infographics |
| IJM | Internal Job Moves |
| IME | Information, Media and Entertainment |
| IMS | Information Management System |
| INS | Insurance |

| Acronym | Full Name |
|----------|--|
| IO&A | Intuitive Operations & Automation |
| IOA/IO&A | Intuitive Operations & Automation |
| ІоТ | Internet of Things |
| IP | Intellectual Property |
| IP | Internet Protocol |
| IPA | Intelligent Process Automation |
| IPM | Integration and Process Management |
| ISG | Industry Solutions Group |
| ISL | Integrated Service Line |
| ISO | International Organization for Standardization |
| ISV | Independent Software Vendor |
| IT | Information Technology |
| ITAR | International Traffic in Arms Regulations |
| ITIL | Information Technology Infrastructure Library |
| IWD | International Women's Day |
| JSIT | Joint Security Intelligence Center |

| Acronym | Full Name |
|---------|---|
| KM | Knowledge Management |
| KPI | Key Performance Indicator |
| КРО | Knowledge Process Outsourcing |
| KRA | Key Results Area |
| KRO | Key Result Objectives or Key Role Outcomes |
| KTLO | Keep the Lights On |
| L&D | Learning & Development |
| LATAM | Latin America |
| LEED | Leadership in Energy and Environmental Design |
| LGBTQ+ | Lesbian, Gay, Bisexual, Queer and Transgender |
| LoS | Lines of Service |
| LVP | Low Value Purchase |
| LWD | Last Working Day |
| M&A | Mergers and Acquisitions |
| MBG | Microsoft Business Group |
| MBSE | Model Based Systems Engineering |

| Acronym | Full Name |
|---------|--|
| MBU | Market Business Unit |
| MCA | Mexico and Central America |
| MCU | Market Commercial Unit |
| MDE | Microsoft Defender for Endpoint |
| MDU | Market Delivery Unit |
| ME | Middle East |
| MEC | Mobile Edge Computing |
| MF | Mainframe |
| MFA | Microsoft Multifactor Authentication |
| ML | Machine Learning |
| MLEU | Manufacturing, Logistics, Energy & Utilities |
| MPP | Microsoft Project Plan |
| MSA | Master Services Agreement |
| MSFT | Microsoft |
| MSI | Multi-Service Integration |
| MTK | Manager Tool Kit |

| Acronym | Full Name |
|---------|---|
| MU | Market Unit |
| MVP | Minimal Viable Product |
| MVP | Most Valuable Partner/Player |
| МУО | Multi-Year Objectives |
| NA | North America/Americas |
| NC | NonConformance |
| NDA | Non-Disclosure Agreement |
| NFR | Non-Functional Requirements |
| NFT | Non-Functional Testing |
| NLP | Natural Language Processing |
| NNL | Net New Logo |
| NOR | Number of orders |
| NORDICS | Denmark, Norway, Sweden, Finland, Iceland and Greenland Region |
| NPS | Net Promoter Score |
| NSV | Net Sales Value |
| NU | Normalization Unit |

| Acronym | Full Name |
|-------------|---|
| NWNW | New Work New World |
| OCEO | Office of the CEO |
| ОСМ | Organizational Change Management |
| ODC | Offshore Delivery Center |
| OE | Open Enrollment |
| ОМ | Operating Margin |
| OpEx | Operational Excellence |
| OSLI | Opportunity Service Line Item |
| ОТ | Operational Technology |
| ОТР | One Time Password |
| P / PA/ PAT | Programmer and Programmer Analyst/ Programmer Analyst Trainee |
| P&L | Profit and Loss |
| P&R | Products & Resources (inclusive of Manufacturing, Logistics, Energy, Utilities, Retail, Consumer Goods, Travel & Hospitality) |
| PAAS | Platform as a service |
| PCC | Platinum Client Cluster |
| PDL | Portfolio Delivery Lead |

| Acronym | Full Name |
|---------|-------------------------------------|
| PDP | Practice Deployable Pool |
| PEP | Profitability Enhancement Program |
| PEx | Process Excellence |
| PHI | Personal Health Information |
| PHS | Project Health Score |
| PI | Private Information |
| PII | Personally Identifiable Information |
| PIP | Performance Improvement Plan |
| PMI | Post Merger Integration |
| РМО | Project Management Office |
| РМРМ | Per Member Per Month |
| PMV | Profitability Model Validation |
| PnR | Products and Resources |
| POA | Point of Arrival |
| POD | Point of Departure |
| POV | Point of View |

| Acronym | Full Name |
|---------|--|
| PP | Profit Potential |
| PR | Public Relations |
| PtW | Price to Win |
| PWD | Person with Disability |
| PXM | Product Experience Management |
| Q/Q | Quarter-over-Quarter |
| QBR | Quarterly Business Review |
| QC | Quality Control |
| QE&A | Quality Engineering & Assurance |
| RAD | Retention, Acquisition, Development |
| RAI | Responsible AI |
| RCGTH | Retail, Consumer Goods, Travel & Hospitality |
| RCMT | Regional Crisis Management Team |
| RDC | Regional Delivery Center |
| RDK | Reference Design Kit |
| RDO | Results Delivery Office |

| Acronym | Full Name |
|---------|--------------------------------------|
| RDP | Role Development Plan |
| REN | Race Equality Network |
| RFP | Request for Proposals |
| RFS | Request for Service |
| RHCG | Retail, Hospitality & Consumer Goods |
| RIM | Remote Infrastructure Management |
| ROI | Return on Investment |
| ROW | Rest of World |
| RPA | Robotic Process Automation |
| RSM | Roll Skill Matrix |
| RTB | Run the Business |
| RTO | Return to Office |
| RVN | Revenue |
| RWD | Responsive Web Design |
| S&T | Strategy and Technology |
| SAAS | Software as a service |

| Acronym | Full Name |
|---------|---|
| SBT | Science Based Targets Initiative |
| SBU | Strategic Business Unit |
| SCP | Strategic Control Points |
| SCQA | Situation, Complication, Question, Answers |
| SD | Schematic Design |
| SDLC | Software Development Lifecycle |
| SDN | Specially Designated Nationals |
| SEM | Strategic Engagement Manager |
| SGA | Sales/Selling, General Administration |
| SI | Service Integrator |
| SIAM | Service Integration and Management |
| SIP | Shared Investigator Platform |
| SL | Service Line |
| SLA | Service Level Agreement |
| SLP | Supplier Lifecycle and Performance Management |
| SLS | Service Line Sales Specialist |

| Acronym | Full Name |
|---------|---|
| SLSL | Service Line Sales Leader |
| SLSM | Service Line Sales Manager |
| SLT | Senior Leadership Team |
| SM | Senior Manager |
| SMB | Small Medium Business |
| SME | Subject Matter Expert |
| SolX | SolXchange |
| sow | Statement of Work |
| SPR | Supplier |
| SPE | Software & Platform Engineering |
| SPG | Strategic Partner Group |
| STEM | Science, Technology, Engineering & Math |
| TAG | Talent Acquisition Group |
| TAT | Turn Around Time |
| TCR | Transforming Client Relationships |
| TCV | Total Contract Value |

| Acronym | Full Name |
|---------|--|
| TDM | Test Data Management |
| TDR | Test Data Refresh |
| TM | Talent Manager |
| TMP | Talent Marketplace |
| ТО | Transformation Office |
| ToN | Timeline of Next |
| TPDI | Total Performance and Development Indicators |
| TPRM | Third Party Risk Management |
| TQM | Transactional Quality Management |
| TSC | Talent Supply Chain |
| TTM | Trailing Twelve Months |
| TYU | Test Your Understanding |
| TZ BMS | TriZetto BMS |
| UBR | Un-Billed Revenue |
| UI | User Interface |
| UK/I | United Kingdom/Ireland |

| Acronym | Full Name |
|------------|---------------------------------|
| UPT | Unified Pricing Template |
| USP | Unique Selling Proposition |
| URE | User Requested Enhancement |
| UX | User Experience |
| VAT | Value Added Tax |
| VOC | Voice of Cognizant |
| VPOC | Vertical Point of Contact |
| VR | Virtual Reality |
| VSQ | Vendor Security Questionnaire |
| WFH | Work From Home |
| WFM | Workforce Management |
| WHFB | Windows Hello For Business |
| WI | Workforce Insights |
| WiSE | Winning Solutioning Engineering |
| WTW | Week-to-Week |
| Y/Y or YoY | Year-over-Year |

| Acronym | Full Name |
|---------|--------------------------|
| YER | Year-end Review |
| ZDLC | Zero Deviation Lifecycle |