

Your ability to show you care is.....

A.Controlling the conversation

B. Receiver

c.Tangibles

D.Empathy

#### Complete the conversation with ideas shared in bracket.

(What do you think, thinking about, will pick you up, I'd love to!, Sounds great!, wondering if you'd like) John: Hí, Alice, it's John. How are you? Alice: Oh, hi, John! I was just thinking about you. John: That's nice. I was(a) \_\_\_\_\_ to go to a movie tonight. Alice: Sure(b)\_\_\_\_\_, What's playing? John: I was (c)\_\_\_\_\_that new comedy "Lights Out."\_\_\_\_(d)? Alice: \_\_\_\_\_(e) John: OK,  $I_{\underline{\underline{\underline{\underline{\underline{I}}}}}$  (f) around 7:30. The movie starts at 8. Alice: See you then. Bye!

R: Good morning. W <mark>elcome to</mark> the Westin Hotel
C: Hi, Good mornin <mark>g. I'd like</mark> to make a reservation for this
weekend(a)
R: Yes sir, we have several rooms available And what is the exact date of your arrival?
C: The 24th.
R:(6)
C: I'll be staying for two nights.
R:(c)
C: For two people
R: And would you like a single room?
C: yes, please.

R: Great. And would you prefer to have a room with a view of the
ocean?
C: Sure What's the rate for the room?
R: Your room is \$400 per night,(d)
C: Jack Johnson
R:(e)
C: Sure. J-O-H-N-S-O-N
R: Could you tell me your telephone number?
C: Yes, my cell phone number is 555-26386.
R: Great. Now I'll need your credit card information to reserve the
room for you(f)
C: Vísa. The number is 987654321.

It is said you should make business calls during the time of day most people are freshest to receive them. When is this?

a. 8 a.m. to 10 a.m.

b. 10 a.m. to noon

c. 1 to 3 p.m.

d. 3 to 5 p.m.

Receptionist: Good morning, Pine trees Hotel. How(can I help) you today?			
Customer: Hel <mark>lo, I would like</mark> to book a room for tonight / Friday, August 15th / the 20th			
till the 23rd.			
Receptionist: What kind of room(will) you like?			
Customer: I(will like) a double room, please.			
Receptionist: Please hold on I will check I am afraid we only have single room			
available.			
Tomorrow we will have a double room			
Customer: OK that will do. How much(do you charge) for a single room?			
Receptionist: Forty pounds including GST.			

Receptionist: Forty pounds including GST.

Customer: \_\_\_\_\_\_(be meals include) in that price?

Receptionist: Yes, your breakfast and dinner are included and are served in our dining room.

Customer: That's great; I will take a single room for tonight and change to a double room tomorrow.

#### Fill in the gaps with given hints

(Monday, at week, get, I am coming, the evening)
Dear Nadía,
to the 'Teaching for Change' conference next
I'm glad you are going, too. I'm arriving onafternoon. I'll
text you when Ito the hotel. Perhaps we can
meet inAre you free to go out for a mealabout
7:30?
Hope to see you soon.
Lisa

Your ability to help the caller is called.....

A.request permission

**B.**Sender

C. Tangibles

D.responsiveness

## Read the following conversation for reservation and fill in the blanks accordingly:

(Listed, Vacancie <mark>s, prefer</mark> , advance, available)
Receptionist: Goo <mark>d mornin</mark> g. Welcome to The Grand Woodward Hotel.
Client: Good mor <mark>ning. I'</mark> d like to make a reservation for the third
weekend in September. Do you have any?
R: Yes sir, we have several rooms available. And what is the exact date of
your arrival? C: The 24th.
R: How long will you be staying? C: I'll be staying for two nights.
R: would you like a room with single bed or a double bed? C: A double bed, please.
R: Great. And would you to have a room with a view of the ocean?
C: If that type of room is, I would love to have an ocean view.
What's the rate for the room?
R: Your room is four thousand rupees per night. Now what name will the reservation beunder? C: Raju Rastogi

Hotel Clerk: Hello. Holiday Inn. May I help you?
Man:
Hotel Clerk: w <mark>e have one suite</mark> available,
Man:
Hotel Clerk: It's only \$200 dollars
Man: Okay, that'll be fine.
Hotel Clerk:
Man: Yes. Ash Simpson.
Hotel Clerk:
Man: S-I-M-P-S-O-N
Hotel Clerk: Okay, Mr. Simpson, we look forward to seeing you
Man:

### Read the conversation and fill in the blanks using words from the below mentioned list:

(may, out, reach, 438-3498, regards, personal, returns) Secretary: Good morning, ABC Company, how (1)\_\_\_\_ I help you? Mr. Thomas: Hello, this is Bill Thomas. May I speak with Ms. Tanaka, please. Sec.: I'm sorry, she is(2)\_\_\_\_\_of the office right now. May i take a message? Mr. Thomas: Yes please. This is Anthony Thomas. Secretary: And how can he (3)\_\_\_\_you, Mr. Thomas? Secretary: Was that (4)\_\_\_\_? Mr. Thomas: At 438-3498. Mr. Thomas: Yes, that's right. Secretary: And may I tell him what this in (5)\_\_\_\_ to? Mr. Thomas: Well, it a rather (6) \_\_\_\_\_matter. Secretary: Okay. I will give him the message as soon as he (7)\_\_\_\_\_.

In the unlikely event that you reach a receptionist or secretary when making a business call (instead of voice mail of the person you are calling), how should you address the call taker?

- a. Ask for the person you're calling for
- b. Ask for your party's extension without offering any other information
- c.Ask for the person you're calling for, state your name and purpose for calling
- d. Ask for the person you're calling for, and state your name

Defined as the practices and forms prescribed by convention or by authority.

A.request permission

B. Taking a message

C. Etiquette

D. Feedback

# Read the conversation and supply appropriate words in proper tense form.

Doctor's Assistant: Good morning, Doctor Jensen's office. How may I he	lp you?
Patient: Hello, $I_{}$ (will, like, make) an appointment to see Doctor Jenser	n, please.
Doctor's Assistant:(be,be,to see) to see Doctor Jensen before?	
Patient: Yes, I have. I(have) a physical last year.	
Doctor's Assistant: Fine, what is your name?	
Patient: Maria Sanchez.	
Doctor's Assistant: Thank you, Ms. Sanchez, let me pull up your file Of	kay,
I(locate) your information. What's the reason for your making a appointment?	n
Patient: I(have, be, feel, not) very well lately.	
Doctor's Assistant:(do, need, you) urgent care?	
Patient: No, not necessarily, but I'd like to see the doctor soon.	

Why should you generally not answer your business phone on the first ring?

- a.It's rude
- b. You don't look busy enough
- c. You should let the phone ring through to your voice mail so you can talk at a time of your choosing d.It can catch the caller off-guard

# Read the following telephone conversation and fill in the blanks appropriately:

Aría:		
Bítí: Hí, Ray. 7	This is B	iti.
Aria: Good mor	rning, B	ítí
Biti: Things are	wonde	rful. What can I help you with?
Aría:		to discuss the new project?
Biti: That would	d be gre	at. What restaurant did you have in mind?
Aría:		
Biti: That would	d be per	fect. It's a nice quiet place to meet.
Aría:		]
Bítí: I am lookí	ng forw	ard to meeting with you. See you then.