

# What is Econometrics?





# Econometrics

**THE USE OF STATISTICAL  
MODELS AND TOOLS TO  
ESTIMATE ECONOMIC  
RELATIONSHIPS AND  
TEST ECONOMIC THEORIES.**

FOR EXAMPLE:



The effect of the price of diesel in the earnings of terrestrial transportation companies

Dependent variable:

Earnings of terrestrial transportation companies <sup>ETT</sup>

Independent variable(s):

Price of Diesel <sup>POD</sup>

**FUNCTION:**

$$ETT = F( \underset{-}{POD} )$$

LET'S TAKE THIS AS  
OUR ECONOMIC  
THEORY



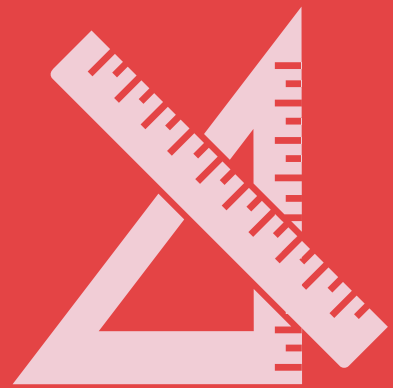

$$\text{ETT} = 1.52 - 0.022 \text{ POD}$$

**But, how do we interpret this equation?**



$$\text{ETT} = 1.52 - 0.022 \text{ POD}$$

## key elements:



### U n i t s

Especially, their magnitudes.  
e.g. hundreds, thousands,  
tenths, etc.



### Functional form

Refers to the algebraic form  
of the relationship of the  
variables in a regression




$$ETT = 1.52 - 0.022 \text{ POD}$$


**1.52 BILLION DOLLARS WOULD BE  
THE HYPOTHETICAL EARNINGS OF  
TERRESTRIAL TRANSPORTATION  
COMPANIES, IF THE PRICE OF  
DIESEL WERE \$0**



LET'S ASSUME THAT ETT'S UNITS  
are billions of dollars (thousands of  
millions)

AND POD'S UNITS  
are dollars

THEN, THE INTERPRETATION  
WOULD BE:

for every dollar that the Price of Diesel  
increases, the Earnings of Terrestrial  
Transportation will decrease in 0.022  
billion dollars

# But WHAT ABOUT THE FUNCTIONAL FORM?

Relationships between variables can be linear or they can be transformed using a logarithm (usually the natural logarithm).

When the relationship is linear, the interpretation is just as in the previous example: for every unit of change in "x", "y" will change  $\beta_1$  units.

$$y = 5 + 2x$$

"For every unit that x increases, y will increase 2 units."

This is what we colloquially call a log-log model

But, when the relationship is logarithmic, the interpretation is given in relative terms.

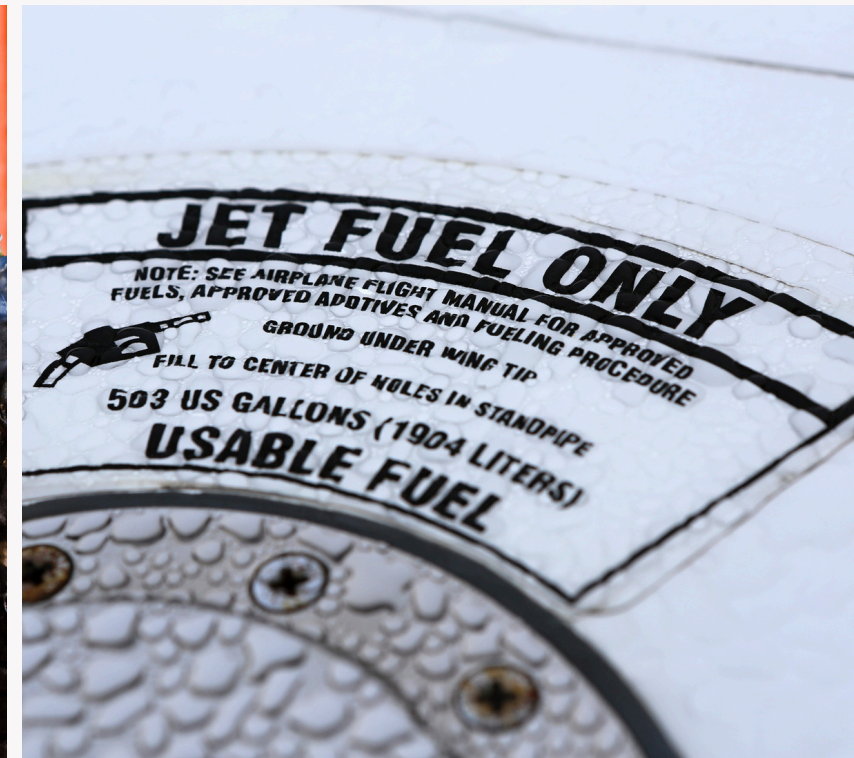
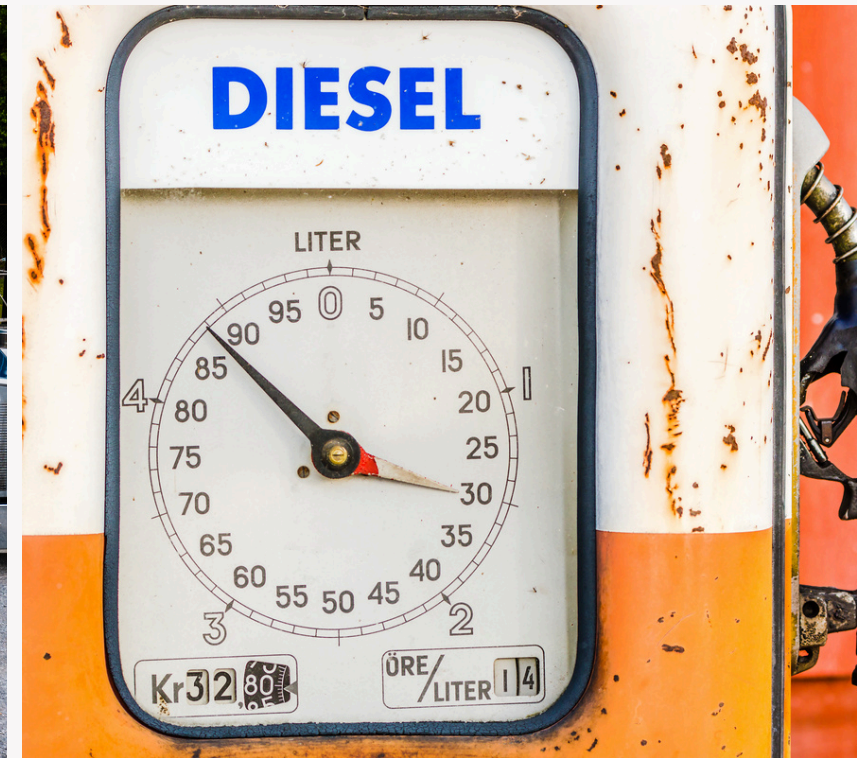
$$\ln(y) = 5 + 2 \ln(x)$$

"For every 1% that x increases, y will increase 2%."

Mixed models (either lin-log or log-lin) also exist...



# SOMETIMES, MORE THAN ONE VARIABLE AFFECTS THE DEPENDENT VARIABLE



The cheaper the jet fuel, the cheaper air transportation will be, so more people will prefer it over terrestrial deliveries.

$$\text{ETT} = F (- \text{POD} , + \text{PJF} )$$

Earnings of  
terrestrial  
transportation  
companies

Price of  
Diesel

Price of jet  
fuel



$$ETT = 0.958 - 0.020 * POD + 0.031 * PJF$$



IF THE PRICES OF BOTH DIESEL AND JET FUEL WERE \$0, THE EARNINGS OF TERRESTRIAL TRANSPORTATION COMPANIES WOULD BE \$958MUSD

IF THE PRICE OF DIESEL INCREASES ONE DOLLAR, THE EARNINGS WOULD DECREASE IN \$20MUSD, IF EVERYTHING ELSE REMAINS CONSTANT

IF THE PRICE OF JET FUEL INCREASES ONE DOLLAR, THE EARNINGS WOULD INCREASE IN \$31MUSD, IF EVERYTHING ELSE REMAINS CONSTANT.

**ceteris paribus**

$$ETT = 0.958 - 0.020 * POD + 0.031 * PJF$$



Since the predicted signs  
and the signs of the  
regression are the  
same,

THE ECONOMIC THEORY  
stands.

This is useful, because Terrestrial  
Transportation companies can  
plan ahead, knowing what  
can happen with every change on  
each of the regressors.

**This is one of the  
main purposes of  
econometrics.**



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