



# Selection of a sustainable third-party reverse logistics provider based on the robustness analysis of an outranking graph kernel conducted with ELECTRE I and SMAA<sup>☆</sup>

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## ABSTRACT

Pressure from legislation and customers has motivated companies to consider reverse logistics (RL) in their operations. Since it is a complex procedure that requires an adequate system, the recent trend consists in outsourcing RL to third-party reverse logistics providers (3PRLPs). This paper provides the background of sustainable triple bottom line theory with focus on economic, environmental, and social aspects under 3PRL concerns. The relevant sustainability criteria are used in a case study conducted in cooperation with an Indian automotive remanufacturing company. To select the most preferred service provider, we use a hybrid method combining a variant of ELECTRE I accounting for the effect of reinforced preference, the revised Simos procedure, and Stochastic Multi-criteria Acceptability Analysis. The incorporated approach exploits all parameters of an outranking model compatible with the incomplete preference information of the Decision Maker. In particular, it derives the newly defined kernel acceptability and membership indices that can be interpreted as a support given to the selection of either a particular subset of alternatives or a single option. The proposed ELECTRE-based method enriches the spectrum of multiple criteria decision analysis approaches that can be used to effectively approach the problem of the 3PRLP selection. As indicated by the extensive review presented in the paper, this application field was so far dominated by Analytic Hierarchy Process and TOPSIS, whose weaknesses can be overcome by applying the outranking methods.

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## 1. Introduction

Reverse logistics (RL) is defined as “the process of planning, implementing, and controlling the efficient, cost effective flow of raw materials, in-process inventory, finished goods and related information from the point of consumption to the point of origin for the purpose of recapturing value or proper disposal” [96]. Research attention to RL has increased in the past years for several reasons. With the recent focus on sustainability, organizations are mandated to take back end-of-life (EOL) products as part of their environmental service demands [18]. Moreover, the growing popularity of online shopping implies that more and more products need to be returned to their points of origin. Indeed, the return

rate of all online purchased items lies between 8 and 12%. The costs of handling them in the reverse supply chain can exceed the costs that were necessary in the forward logistics processes [110].

As noted by Rogers and Tibben-Lembke [97], if the focus of forward logistics is the movement of a material from the point of origin toward the point of consumption, then the focus of reverse logistics should be the movement of a material from the point of consumption toward the point of origin. Thus, the requirements for forward logistics and reverse logistics are clearly different. In this perspective, Decision Makers (DMs) must rethink their strategies when RL issues are adopted, because the methods associated with forward logistics are no longer applicable. Concepts such as RL capacity and RL practices may sound similar to logistics capacity and logistics practices, but the reverse logistics terms have different constraints. For example, logistics capacity generally considers the logistics infrastructure and focuses on collection, delivery, information, and cash flow. Reverse logistics capacity includes more operations such as partial remanufacturing, recycling, and disposal. In addition, the customers' willingness and active engagement play a

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vital role in the difference between forward and reverse logistics capacity.

The company can handle its reverse logistics activities in three different ways [94]. Firstly, it can manage the service in-house. Secondly, it could own logistics subsidiaries through setting up or buying a logistics firm [15]. The last option is to outsource the function and buy the service [94]. Indeed, outsourcing the logistics operations is nowadays one of the foremost management strategies [40]. Nevertheless, many companies struggle with the implementation of RL, because they do not have any adequate systems in place to handle the reverse supply chain in-house [53]. Since the implementation of RL is an irreversible decision, manufacturers need to recognize its gravity. It is risky due to involving financial and operational aspects that have a long-term effect on the company [93]. Furthermore, the management of returns is complicated by uncertainties in timing, volume, and condition that may be difficult to predict [110].

If the company chooses to outsource its operations, it has to choose a reliable third-party reverse logistics provider (3PRLP). The provider needs to suit the type of reverse logistics network through an adequate information system, transportation, and material handling equipment, as well as warehousing facilities [42]. Moreover, evaluation of the 3PRLPs is by nature a multiple criteria problem. Formulating a set of relevant attributes for the context of outsourcing the logistics operations is not straightforward. Furthermore, dealing with their multiplicity and conflicting character requires the use of dedicated Multiple Criteria Decision Analysis (MCDA) methods. In this perspective, the contribution of this paper to the literature on the 3PRLP evaluation and selection with MCDA is four-fold.

Firstly, we provide the background of sustainable triple bottom line theory [29,66] with focus on the economic, environmental, and social aspects under 3PRLP concerns. Our in-depth literature review indicates that although all three sustainability dimensions should be considered in the evaluation of 3PRLPs, companies often place more emphasis on some of them (in particular, solely on the economic criteria). Drawing from the literature, we propose a classification that divides the criteria relevant for 3PRLP into the three sustainable concerns. The classification involves fourteen major evaluation categories (e.g., costs and RL capacity in the economic dimension, RL practices and green level within the environmental concerns, and micro- and macro-social impacts among the social aspects), and over seventy elementary viewpoints that can be relevant for a particular problem. Indeed, the importance of defining the appropriate criteria in the context of 3PRLP evaluation has been raised in many studies (see, e.g., [46]). Our classification can be interpreted in terms of critical success factors (CSFs) describing the key areas in business that can ensure competitive performance for a company [95] and can be useful in planning implementations such as outsourcing of the logistics operations. Above all, we detail the significance of sustainability in company's reverse logistics and, in general, supply chain.

Secondly, we provide a comprehensive summary of the journal papers on third-party reverse logistics. We note that their main focus is on prioritizing the importance of relevant criteria, designing reverse logistics networks, and selecting the most preferred provider. In fact, the majority of studies deal with a selection of a suitable RL provider [40,42,79]. In this context, we list the main application fields and note that the reported case studies were conducted in countries with the world's largest economies. Finally, we indicate that when dealing with multiple criteria evaluation of 3PRLPs, the most prevailing methods include different variants of Analytic Hierarchy Process (AHP) [104] and TOPSIS [51], or, in case an efficiency of different solutions had to be examined, Data Envelopment Analysis (DEA) [16]. Conversely, little research has focused on employing outranking methods in the context of sustainable

3PRLP selection although their characteristics have proven useful in other application fields [38].

In this perspective, the third contribution of the paper consists in proposing an ELECTRE-based approach [32] that can be used to support companies to evaluate the third-party logistics providers. When collecting inter-criteria preference information, the method admits incompleteness in the provided statements. On one hand, the preferences of the DM on the importance of particular criteria are collected using the revised Simos procedure [34] (note that it is also called the Simos–Roy–Figueira (SRF) procedure). Precisely, (s)he is expected to rank the criteria from the least to the most important while additionally differentiating the intensity of preference between different pairs of attributes. On the other hand, we tolerate an imprecise range of admissible values for the credibility threshold. As far as intra-criterion preference information is concerned, apart from the comparison thresholds traditionally considered in ELECTRE [102], we account for the effect of reinforced preference [103]. So far, it has not been used in the context of any real-world case study. The effect justifies an additional bonus for the alternative which is very strongly preferred over another alternative.

Since there exist multiple parameter values of an outranking model compatible with thus provided preferences, we tolerate all of them in the exploitation phase and use the results of robustness analysis for the recommendation of the most preferred option [100]. For this purpose, we couple ELECTRE I [98,99] that allows to indicate the most prevailing subset of alternatives with Stochastic Multi-criteria Acceptability Analysis [70,119]. The latter computes some acceptability indices by considering recommendation derived for different feasible sets of parameters.

In ELECTRE I, the most preferred subset of alternatives corresponds to a kernel of an outranking graph. Consequently, our robustness analysis is focused on the stability of a kernel obtained with different compatible instances of the preference model. In particular, we define the kernel acceptability and membership indices that can be interpreted as a support given to the selection of, respectively, a particular subset of alternatives or a single option. Nevertheless, we additionally address the robustness concerns by computing the respective results for pairwise relations and one against all comparisons. A comprehensive analysis of such results allows us to indicate the most preferred provider as well as some optional choices.

The fourth contribution of this paper consists in reporting the results of a case study that was conducted in cooperation with a company in an Indian automotive remanufacturing industry. In this way, we explore the status of 3PRL in the specific context of India, where it is still undeveloped. The study concerned evaluation of five service providers in terms of several economic, environmental, and social criteria. The justification for applying the proposed hybrid approach to support the case company in selecting the most preferred 3PRLP(s) derives from the favourable characteristics of the incorporated elementary approaches. These include:

- An operational simplicity and acceptance of the incomplete preference information on the relative importance of criteria (with the possibility of differentiating the intensity of preference for various pairs of criteria) by the revised Simos procedure [24,34,112];
- accounting for the imperfect knowledge of data and the arbitrariness when building the criteria by ELECTRE [32];
- deriving the recommendation from comparing the alternatives pairwise (without scoring the available options) and indicating the most preferred subset of alternatives by ELECTRE I [99] which is consistent with the type of a problem considered by the company;

- tolerating the incompleteness of preference information and verifying the stability of the choice recommendation by SMAA [119].

The paper is structured in the following way. Section 2 provides relevant literature resources on reverse logistics and third-party reverse logistics. The need for outsourcing logistics operations and the relevant criteria for the evaluation of 3PRLPs are discussed in Section 3. A new hybrid MCDA approach combining Stochastic Multi-criteria Acceptability Analysis with ELECTRE I is presented in Section 4. Section 5 presents a case study where the proposed method is applied to a real-world problem considered by an Indian auto parts remanufacturing company. The concluding section summarizes the managerial implications and draws some avenues for future research.

## 2. Review of literature on third-party reverse logistics

In this section, we present a literature review concerning third-party reverse logistics. We emphasize that scholarly attention for reverse logistics and 3PRLP has increased in the past years due to the demand of manufacturing companies.

Indeed, more and more firms consider the reverse supply chain as a management strategy that can lead to a competitive advantage [89]. Pokharel and Mutha [88] indicated that research on reverse logistics had been growing since the 1960s. In their review, Agrawal et al. [1] covered more than 240 papers on this topic published within the time frame 1986–2015, whereas Govindan et al. [44] reviewed over 150 works on RL that were published only between 2007 and 2013. The interest in reverse logistics is constantly increasing for legal, environmental, social, and economic reasons. In particular, Steven et al. [113] demonstrated its positive impact on the economic and ecological performance of a company. In the same spirit, Ramirez and Morales [91] analysed how RL could affect costs and organization performance of the companies. [122] dealt with the impact of reverse logistics on supply chain management performance in order to analyse its relations with the order and inventory variance amplification. A focus on the green operations in RL was presented by Kumar and Kumar [68].

Research on reverse logistics has been further developed in connection with the outsourcing of logistics operations to third-party reverse logistics providers. Selecting the appropriate reverse logistics provider is challenging since many criteria influence this decision. These criteria can have environmental, industrial, or operational characteristics [43]. Recent research has been done in the areas of supplier selection and outsourcing decisions, and different solution methodologies for the problem have been presented.

In Table 1, we summarize the journal papers on third party reverse logistics. Their scope varies from prioritizing criteria relevant for 3PRLP through applying various MCDA methods for supplier selection to designing reverse logistics networks. The reported application domains include electronics (e.g., mobile phones or computers) industry, plastic, paper, and carpet recycling, tire, battery, and medical device manufacturing, steel enterprise, and petrol retailing. The majority of studies on selecting the provider for outsourcing forward logistics operations were performed in USA, Brazil, China, Turkey, UK, India, and Iran. The prevailing techniques used to evaluate the service providers include different variants of AHP [104], TOPSIS [51], and Data Envelopment Analysis [16].

The review on 3PRLP proves that little research has included sustainability criteria. Since issues of corporate social responsibility (CSR) and sustainability were introduced to RL, a shift towards sustainable performance models has occurred [85]. Nevertheless, studies that accounted for all three pillars of sustainability (environmental, economic, and social) are rare. For example,

Wang and Zhu [125] included the environmental area in their study when they combined the status of domestic third-party reverse logistics and the environmental requirements of a low-carbon economy. Razzaque and Sheng [94] accounted for the social aspect in their work and emphasized the importance of human factors. Social issues were also acknowledged by Boyson et al. [12], who pointed out the importance of human resource policy and labor conditions for their employees. However, according to Kafa et al. [62], there is the need for more research on 3PRLP that includes the triple bottom line of environmental, economic, and social goals. This paper contributes to closing this research gap by providing the background of sustainable triple bottom line theory under 3PRLP concerns. The usefulness of such an approach is demonstrated with a case study in the specific context of India, where the status of third-party logistics is still undeveloped.

## 3. Framework development

In this section, we discuss the reasons for outsourcing the logistics operations instead of maintaining them in-house. Since this paper emphasizes sustainability, we draw a strong connection with the third-party reverse logistics. We also discuss the critical success factors for the selection of 3PRLP. These had been used as criteria to evaluate the service providers within the case study reported in Section 5.

### 3.1. Outsourcing of logistics operations

Outsourcing has been defined as “an agreement in which one company contracts out a part of their existing internal activity to another company” [77, p. 68]. There is an ongoing trend in many industries to outsource certain activities, including supply chain management and logistics operations. The primary reasons for this involve globalization of business, rapid growth in global marketplaces [72], cost savings, enhancing revenue potential, and operational benefits.

Since reverse logistics performance generally takes up less than 5% of a company's performance, it is natural for many companies to delegate this task to third-party reverse logistics providers [12]. According to Bradley [13], company's logistics costs may be reduced by using a 3PRLP, since the experienced outsourced providers are often more efficient than the company itself. Moreover, production costs can be lowered by specialization effects and the proper utilization of core competencies. Companies can also take advantage of economies of scale by converting RL functions into an activity where profit is created [36]. Outsourcing can have further advantages, such as higher logistics performance, higher quality, optimized asset use, increased flexibility, and reduction in strategic and operational risk management [71]. In choosing the right provider, the DM's selection can be strategic and can result in the achievement of new technologies, knowledge, and new markets [78].

Furthermore, the providers specialize in managing the reverse flow of the returned products as well as providing services such as remanufacturing, refurbishing, and recycling [96]. Due to the specialization, they can motivate companies to reach environmental sustainability goals, since they offer useful solutions for sustainable supply chains. Moreover, the activity of greening the supply chain may be connected with a better reputation for the company [123]. Consequently, RL providers are considered a key operational element for the development of a sustainable supply chain.

Nevertheless, implementing reverse logistics also carries some risks. These include loss of control over the logistics operations [126], difficulties in implementing environmentally practices due

**Table 1**

Summary of journal papers on third party reverse logistics published after 2000 (criteria: E = economic, V = environmental, S = social).

No.	Source	Type of study/ Application field / Country	Contribution	Tools	Issues addressed		
					E	V	S
1	[90]	Case study / Electronics industry	Proposed an integrated model based on Fuzzy AHP for evaluation and prioritization of selection criteria and Fuzzy TOPSIS for the selection and development of reverse logistics partners	MCDM – Fuzzy AHP and Fuzzy TOPSIS	X	X	
2	[118]	Case study / Composite pipe manufacturer / USA	Used the Analytic Network Process (ANP) and proposed an analytical framework to systematically model the complex nature of interactions among the selection factors of 3PRLPs	MCDM – ANP	X	X	
3	[81]	Case Study	Proposed a multiple objective additive network DEA model to evaluate and select the most preferred 3PRLPs	Network data envelopment analysis and MONLP	X		
4	[46]	Review / Brazil	Identified the main criteria, the systematic methods that can be used in order to select the most appropriate 3PRLP, and proposed a framework based on a multiple criteria decision aid approach to select 3PRLP		X	X	
5	[109]	Case Study / Plastic recycling / India	Evaluated the most efficient Reverse Logistics Contractor (RLC) through a proposed model, a hybrid method using AHP and the Fuzzy TOPSIS	MCDM – AHP and Fuzzy TOPSIS	X	X	
6	[115]	Numerical example / Copier remanufacturing and paper recycling / Turkey	Presented two hybrid simulation-analytical modelling approaches for the RL network design of the 3PRLP	Stochastic simulation model, Generic method	X		
7	[52]	Case study / Mobile phone company / India	Developed decision support system to assist the top management of the company in selection and evaluation of 3PRLPs by a hybrid approach using AHP and TOPSIS methods	MCDM – TOPIS and AHP	X	X	
8	[7]	Numerical example	Proposed an innovative approach based on a free disposable hull (FDH) to select the most preferred 3PRLP	DEA – FDH	X		
9	[130]	Case study / Supply chain & logistics company / Iran	Investigated the feedback and relationships among attributes, and identified the most important attributes in the evaluation of 3PRLP using ANP	ANP, Intuitionistic fuzzy set (IFS) and Grey Relation Analysis (GRA)	X	X	
10	[75]	Case Study / ELV company / Iran	Defined suitable assumptions given the situation of ELV's management in Iran to model the problem as a 3PRL network	Integer linear programming	X		
11	[41]	Case Study / Tire industry / India	Illustrated the interactions between the attributes for the 3PRLP development using Interpretive Structural Modelling (ISM)	MCDM – ISM	X	X	
12	[128]	Numerical example / Steel enterprise / China	Analysed the closed-form analytic expressions for both united optimization strategies in a centralized closed-loop system and the Stackelberg strategies in a decentralized system	Stochastic modelling	X		
13	[74]		Proposed a model for the logistics business of a large third party service provider; incorporated both forward and reverse product flows for the company, including price, transportation mode, and outsourcing cost		X		
14	[92]	Case study / Computer company / India	Proposed a model to efficiently assist the DMs in determining the most appropriate third-party reverse logistics provider using a combination of AHP and TOPSIS methods	MCDM – AHP and TOPSIS	X	X	
15	[9]	Case studies / Medical device remanufacturing and carpet recycling	Presented a multiple criteria approach for the RL network design	AHP	X		
16	[106]	Numerical example	Proposed a model for dealing with selecting 3PRLPs in the presence of both dual-role factors and imprecise data	DEA	X	X	
17	[5]	Numerical example	Proposed a new chance-constrained data envelopment analysis (CCDEA) approach to support the DMs in determining the most preferred 3PRLPs in the presence of both dual-role factors and stochastic data	DEA	X		
18	[6]	Numerical example	Proposed a new model (output-oriented super slack-based measure (SBM) model in the presence of stochastic data along with non-linear program was derived and further converted to quadratic program) for 3PRLP selection	Output-oriented super SBM model	X		
19	[40]	Case study / Battery company / India	Proposed a structured model for the selection of a 3PRLP under fuzzy environment for the battery industry, which establishes the relative weights for attributes and sub-attributes	Fuzzy extent analysis	X	X	
20	[105]		Proposed a model for selecting 3PRLP in the presence of multiple dual-role factors	DEA	X		
21	[108]	Numerical example	Introduced a heuristic based approach for solving the Vehicle Routing Problem (VRP) of 3PRLs which can be described as the problem of designing optimal routes from one depot to a number of customers subject to constraints	Tabu search, Clarke/Wright algorithm	X		
22	[64]	Case study / Battery recycling industry / India	Developed a multi-criteria group decision making (MCGDM) model in a fuzzy environment to guide the selection process of the most preferred 3PRLP through analysis of the interactions between criteria	MCDM – ISM and TOPSIS	X		

(continued on next page)



Table 1 (continued)

No.	Source	Type of study/ Application field / Country	Contribution	Tools	Issues addressed		
					E	V	S
23	[107]	Numerical example	Introduced a methodology (imprecise DEA) to select the most efficient 3PRLP in the conditions for both ordinal and cardinal data	IDEA	X		
24	[50]	Case study / China	Proposed a benchmarking decision making model to assist in the entry of 3PRLPs		X		
25	[63]	Case Study / Battery industry / India	Proposed a structured model for evaluating and selecting the most preferred 3PRLP under a fuzzy environment for the battery industry	MCDM – AHP and Fuzzy AHP	X	X	
26	[65]	Case Study / Tire manufacturing / India	Proposed a structured, MCDM model for evaluating and selecting the most preferred 3PRLP using Fuzzy TOPSIS	MCDM – Fuzzy TOPSIS	X	X	
27	[129]		Proposed a grey comprehension model to evaluate the 3PRLPs	Grey-AHP and Grey Relational Theory	X		
28	[28]	Numerical example	Supported the DMs in determining the most preferred 3PRLP using a two-phase model based on artificial neural networks and fuzzy logic in a holistic manner	Artificial neural networks, MCDM – Delphi and Fuzzy AHP	X		
29	[80]	Numerical example	Proposed a mixed-integer programming model and a genetic algorithm that can solve the reverse logistics problem involving the location and allocation of repair facilities for 3PLs	Genetic algorithm	X		
30	[54]	Numerical example	Selected the logistics service provider	ANP	X		
31	[55]	China	Analysed the interactions among major barriers that hinder or prevent the application of reverse logistics in the Chinese industries	AHP, TOPSIS, Grey Relative Analysis	X		
32	[79]	Numerical example	Evaluated 3PRLPs accounting for the factors such as end-of-life product organization within a decision framework	MCDM – ANP	X		
33	[67]	Review and field study / Third party transportation company / USA	Examined the issues and processes that an organization (reverse logistics provider) has to address to engage in the reverse logistics business		X	X	
34	[11]	Case study – cross case analysis / Petrol retailers / UK	Identified the factors which influence outsourcing decisions and the supply chain implications of outsourcing strategies		X		

to lack of capabilities and resources [35], and the need for maintaining a complex relationship between the company and the provider [124]. The latter needs to account for the trust between the involved parties as well as the exchange of information about materials, waste management, shared profits, and savings [4].

### 3.2. Critical success factors

The critical success factors (CSF) define key elements that are required to ensure the success of any business and allow company to achieve its goals [95]. If the areas identified as CSFs receive careful attention from the top management, they have the potential to create a competitive advantage for the company. Talib and Hamid [116] summarized the CSFs in various supply chain management fields such as the reverse supply chain, the outsourcing of the logistics operations, and the third-party logistics evaluation. However, they neglected sustainability aspects to a large extent. Instead, Kafa et al. [62] claimed that reverse logistics outsourcing should be environmentally, economically, and socially applied. This is consistent with the findings of Almeida [2] and Govindan et al. [43] who claimed that when selecting the RL provider, the outsourcing contract price is no longer the sole relevant criterion.

In Table 2, we propose a classification that divides the criteria relevant for 3PRLP into the three sustainable concerns. The environmental, economic, and social aspects include the criteria that fall under each category as well as the examples for these viewpoints seen as sub-criteria. The latter ones were derived from a literature review. The criteria listed in Table 2 lay the groundwork for the selection of the most preferred 3PRLP within the case study, but they can be also adopted for dealing with other problems in the same application area.

### 4. Multiple criteria decision analysis method for the assessment of the third-party reverse logistics providers

This section describes a multiple criteria decision analysis method that has been used to evaluate the third party logistics providers within the case study, to advance in solving the problem, and to select the most preferred alternative. The incorporated approach employs an outranking model to represent preferences of the DM, and investigates the impact of using different parameter values compatible with the DM's value system on the choice recommendation. In this regard, it combines the ELECTRE I method [99] used to select the most preferred subset of providers for a particular set of parameters of an outranking model, the revised Simos procedure [34] to derive the ranking of criteria, and Stochastic Multi-criteria Acceptability Analysis to conduct robustness analysis while avoiding the arbitrary selection of parameters [120].

The review presented in Section 2 proved that the most prevailing MCDA methods used in the context of 3PRLP evaluation were AHP [104], TOPSIS [51], and Data Envelopment Analysis [16]. The popularity of AHP is mainly due to its intuitiveness, the natural appeal of a semantic scale it employs for expressing relative importance, availability of the user-friendly software, and a hierarchical decomposition of the multiple criteria problems being efficient from both operational and computational viewpoints [10]. Furthermore, TOPSIS is appreciated by the practitioners for a sound logic that represents the rationale of human choice involving the comparisons of each alternative with both the ideal and anti-ideal options, as well as for a simple computation process that can be programmed even in a spreadsheet [111]. Finally, the main advantages of DEA are that it is a non-parametric approach not requiring any functional forms, it can simultaneously handle heterogeneous inputs and outputs, and it provides means for identifying the sources of inefficiency that can be analysed and quantified [20].

**Table 2**  
Sustainability criteria for the evaluation of third-party logistics providers.

Aspect	Criteria	Sub-criteria	References
Economic	Costs	RL costs, cost of relationship, cost of service, cost reduction	[3,62,73,79]
	Quality	Quality of product / service / people, product performance, quality improvement	[37,62]
	RL Capacity	Financial capacity, specialized infrastructures, skilled professionals, capability under uncertainty, RSC performance	[48,62,83,114]
	Technology	Technology capacity, warehouse management, transportation management, inventory management, information technology, demand forecasting, investment in IT	[3,12,37,48,83]
	Relationship	Effective communication, mutual commitment, flexibility, fairness, trust, channel relationship, service quality	[48,117]
	Financial performance	Assets, reputation, primary customer loyalty, understanding business needs, market share, profitability	[3,12,73,82,117]
	Management of risk	Setting standard and monitoring, external and internal communication, supply chain integration, government policy, complaint management, shipping and tracking, order management	[17,19,48,56,83,94]
Environmental	RL practices	Collection, sorting, treatment, redistribution, take back policy, packing, storage, delivery	[17,62,94]
	Organizational role	Reclaim, recycle, remanufacturing, reuse, disposal, treatment	[25,62]
	Green level	Environmental management, pollution, resource consumption	[62,86]
	Low-carbon	Oil consumption, cleaning materials and clean energy use, carbon emissions, average volume of air emission pollutants	[49,86]
	Environmental management system	ISO 14000, environmental policies, environmental objectives, checking of environmental activities	[8,66,69]
Social	Micro-social impact	Employee satisfaction, customer satisfaction, stakeholder satisfaction, overall working relations	[12,62]
	Macro-social impact	Health and safety, local community, human factors	[62,94]

However, each of these approaches has also some major weaknesses. In particular, the completion of the model used by AHP is time consuming because the number of required pair-wise comparisons may become troublesome. Moreover, it applies an arbitrary transformation of the linguistic terms to real numbers [14]. Furthermore, TOPSIS requires an arbitrary normalization of the original evaluations on different criteria scales into a common scale, which affects the ranking of alternatives [131]. Besides, score- and distance-based MCDA methods admit compensation between different criteria. When it comes to Data Envelopment Analysis, it is often criticized for its poor discriminative power (for a discussion on the weaknesses of DEA, see [58]).

ELECTRE methods may be used to overcome the aforementioned problems [32]. In fact, they tolerate qualitative nature of some criteria and heterogeneous criteria scales. Also, they apply non-compensatory aggregation of multiple criteria, additionally offering the possibility to model the effects of strong advantage (i.e., the effect of reinforced preference [103]) or critical weakness (i.e., the veto effect) in the comparison of a pair of alternatives. Moreover, although ELECTRE admits incomparability, it offers a wide spectrum of tools to discriminate between different alternatives. Finally, the proposed method explicitly deals with the incompleteness of the DM's preference information by considering all compatible preference models, which enhances her/his trust in the provided recommendation. Let us use the following notation:

- $A = \{a_1, a_2, \dots, a_n\}$  is a set of alternatives (third-party logistics suppliers);
- $G = \{g_1, g_2, \dots, g_m\}$  is a family of evaluation criteria that represent relevant points of view on the quality of assessed alternatives;  $J = \{1, 2, \dots, m\}$ ;
- $g_j(a)$  is the performance of alternative  $a \in A$  with respect to criterion  $g_j$ ,  $j = 1, \dots, m$  (when presenting the method, without loss of generality, we assume that all criteria are of gain type (i.e., the greater the performance, the better)).

#### 4.1. Preference elicitation

In this section, we discuss the meaning of parameters related to the formulation of an outranking preference model that need to

be elicited from the DM. Their use allows to first make the alternatives more comparable and then to identify the most preferred subset of options.

**Step P1:** Elicit the ranking of criteria  $g_j$ ,  $j = 1, \dots, m$  using the SRF procedure [34], and determine the constraints on the admissible criteria weights  $w_j$ . The SRF procedure assumes the DM would rank the cards with criteria names from the least important to the most important, while admitting that some criteria are deemed indifferent. Then, the DM is asked to quantify the intensity of preferences between successive groups of criteria  $L_s$  and  $L_{s+1}$  through  $e_s$  blank cards inserted between these groups. As a result, each criterion  $g_j$  is assigned some importance rank  $l_j$  so that the greater the rank, the better. Finally, the DM needs to specify ratio  $Z$  between the importances of the most and the least significant criteria denoted by  $L_\nu$  and  $L_1$ , respectively [24].

**Step P2:** Specify the indifference  $q_j$  and preference  $p_j$  thresholds for each criterion  $g_j$ ,  $j = 1, \dots, m$ . These technical parameters reflect the discriminating character of  $g_j$  in face of imperfect knowledge [27]. They indicate, respectively, the maximal performance difference that is negligible on  $g_j$  and the minimal performance difference that induces a strict preference of one alternative over another on  $g_j$  [102]. Setting  $p_j > q_j \geq 0$  allows considering a gradual transition from full concordance (in case  $g_j(a) - g_j(b) \geq -q_j$ ) to no concordance (in case  $g_j(a) - g_j(b) \leq -p_j$ ).

**Step P3:** Specify the reinforced preference threshold  $rp_j$  and the reinforcement factor  $\omega_j$  for a subset of criteria on which a very strong preference of one alternative over another ( $g_j(a) - g_j(b) \geq rp_j > p_j$ ) should justify an additional bonus ( $\omega_j > 1$ ) when compared with the case where the preference is not that strong [103].

**Step P4:** Specify the veto threshold  $v_j$  for a subset of criteria  $g_j$ ,  $j = 1, \dots, m$ , that should be attributed a sufficient power to impose a strong opposition to outranking of  $a$  over  $b$ . This threshold represents the minimal performance difference  $g_j(b) - g_j(a)$  that would justify not considering  $a$  at least as good as  $b$  even if it is more advantageous on all remaining criteria.

**Step P5:** Elicit the minimal  $\lambda^*$  and maximal  $\lambda^*$  value of the credibility threshold  $\lambda$ , i.e., the admissible range of values for the credibility of an outranking relation that would justify the truth of a crisp outranking relation.

#### 4.2. Construction and exploitation of an outranking relation for selecting the most preferred subset of alternatives

In this section, we present a variant of ELECTRE I that has been used in the study to select the most preferred reverse logistics service provider. The method constructs an outranking relation  $S$  and represents it with an outranking graph  $G_S$ . The latter is exploited to identify the graph kernel that corresponds to the most advantageous subset of options. When recalling the main steps of the method, we assume that a set of precise parameters values ( $w_j, q_j, p_j, rp_j, \omega_j, v_j$  for  $j = 1, \dots, m$ , and  $\lambda$ ) related to the formulation of an outranking model is given.

**Step 01:** For each criterion  $g_j$ ,  $j = 1, \dots, m$ , define the marginal concordance function  $c_j(a, b)$  indicating for each pair of alternatives  $a$  and  $b$  a degree to which  $a$  outranks  $b$  on  $g_j$ . We use  $c_j(a, b)$  defined as follows:

$$c_j(a, b) = \begin{cases} \omega_j, & \text{if } g_j(a) - g_j(b) \geq rp_j, \\ 1, & \text{if } rp_j > g_j(a) - g_j(b) \geq -q_j, \\ 0, & \text{if } g_j(a) - g_j(b) < -p_j, \\ \frac{g_j(a) - g_j(b) + p_j}{p_j - q_j}, & \text{otherwise.} \end{cases}$$

Thus, if  $a$  is very strongly preferred to  $b$  on  $g_j$ , then  $c_j(a, b) = \omega_j > 1$ ; if  $a$  is at least as good as  $b$  on  $g_j$ , but its superiority is not that strong, then  $c_j(a, b) = 1$ ; if  $b$  is weakly preferred to  $a$ , then  $c_j(a, b) \in (0, 1)$ , whereas in case  $b$  is strictly preferred to  $a$ , there is no concordance with  $aSb$ .

**Step 02:** Compute the comprehensive concordance index  $C(a, b)$  indicating the strength of the coalition of criteria supporting the hypothesis about  $a$  being at least as good as  $b$ :

$$C(a, b) = \frac{\sum_{j=1}^m w_j \cdot c_j(a, b)}{\sum_{j \in F^{RP}} w_j \cdot \omega_j + \sum_{j \in J \setminus F^{RP}} w_j} \in [0, 1],$$

where  $F^{RP}(a, b) = \{j \in J : g_j(a) - g_j(b) \geq rp_j\}$  is a subset of criteria for which a reinforced preference of  $a$  over  $b$  occurs [103]. In this way, the contribution of a subset of criteria  $F^{RP}(a, b)$  in the support of  $aSb$  is greater than their contribution in case the effect of reinforced preference was not considered. Clearly, the greater  $C(a, b)$ , the greater the concordance with the hypothesis that  $a$  outranks  $b$ .

**Step 03:** For each criterion  $g_j$  for  $j = 1, \dots, m$ , define the marginal discordance function  $d_j(a, b)$  indicating for each pair of alternatives  $a$  and  $b$  a degree to which  $g_j$  opposes to outranking  $aSb$ . We use  $d_j(a, b)$  defined as follows:

$$d_j(a, b) = \begin{cases} 1, & \text{if } g_j(b) - g_j(a) \geq v_j, \\ 0, & \text{if } g_j(b) - g_j(a) \leq p_j, \\ \frac{g_j(b) - g_j(a) - p_j}{v_j - p_j}, & \text{otherwise.} \end{cases}$$

Thus, if  $a$  is critically worse than  $b$  on  $g_j$ , then  $d_j(a, b) = 1$ ; if  $a$  is not worse than  $b$  by more than  $p_j$ , there is no discordance, whereas in case  $b$  is strictly preferred to  $a$  on  $g_j$ , but the performance difference is not that critical, then  $d_j(a, b) \in (0, 1)$ . Also, when  $v_j$  was not specified for  $g_j$ ,  $d_j(a, b) = 0$  for all pairs of alternatives.

**Step 04:** Combine the comprehensive concordance index and the marginal discordance indices into a credibility  $\sigma(a, b)$  of an outranking relation  $aSb$  in the following way [84]:

$$\sigma(a, b) = C(a, b) \cdot [1 - \max_{j \in J} d_j(a, b)].$$

Thus, in case there is no discordance on any criterion, then  $\sigma(a, b) = C(a, b)$ , whereas in case  $d_j(a, b) > 0$  for some  $j = 1, \dots, m$ , then the credibility is decreased with respect to  $C(a, b)$ . In particular, if some criterion strongly opposes to  $aSb$  ( $d_j(a, b) = 1$ ), then  $\sigma(a, b) = 0$ .

**Step 05:** For each pair of alternatives  $a$  and  $b$ , compare  $\sigma(a, b)$  with the credibility threshold  $\lambda$  to verify the truth of a crisp

outranking relation  $aSb$  in the following way:

$$\sigma(a, b) \geq \lambda \Rightarrow aSb.$$

If  $\sigma(a, b) < \lambda$ ,  $a$  does not outrank  $b$  ( $aS^C b$ ). Knowing if  $aSb$  and  $bSa$  hold, one can verify the truth of preference  $>$ , indifference  $\sim$ , and incomparability  $R$  relations in the following way:

$$aSb \wedge bS^C a \Rightarrow a > b,$$

$$aSb \wedge bSa \Rightarrow a \sim b,$$

$$aS^C b \wedge bS^C a \Rightarrow aRb.$$

Note that while constructing an outranking relation  $S$ , we have replaced the original concordance and discordance tests considered in ELECTRE I by their more recent implementations. This allowed us to better represent the preferences of the DM involved in the case study. Firstly, when conducting the concordance test, we considered the effect of reinforced preference, because at the stage of problem structuring we identified some criteria on which a very strong preference of one alternative over another should justify some bonus with respect to the case where the preference is not that strong. Secondly, we employed a fuzzified marginal discordance so that to account for the criteria weakly opposing to an outranking relation ( $0 < d_j(a, b) < 1$ ). The binary marginal discordance with  $d_j(a, b)$  defined solely with respect to the veto threshold  $v_j$  was found too restrictive for the considered study. It would simply occur too rarely to imply that the arguments against the outranking have an actual impact on the obtained results. Such an impact was found appealing by the involved experts. Thirdly, when computing the comprehensive discordance, we accounted for the greatest observed marginal discordance rather than all marginal discordances. Let us note that our study involved 14 criteria, but only 5 of them were attributed a power to veto against the outranking. In this perspective, a maximal marginal discordance was found as an adequate measure quantifying a power of such a limited subset of criteria potentially opposing to an outranking. Note that under such a setting, in case there were multiple criteria weakly opposing to an outranking, their impact on the outranking credibility would be reduced as only the strongest opposition against the outranking would be taken into account. Nonetheless, when there was at least one criterion strongly opposing to an outranking, the credibility would be nullified. Fourthly, the implemented outranking credibility clearly distinguishes the ways concordance and discordance are implemented as the criteria that negatively intervene in the credibility are not restricted to those for which the discordance is greater than the comprehensive concordance as, e.g., in the ELECTRE TRI method [32].

**Step 06:** Represent the outranking relation  $S$  with an outranking graph  $G_S$  whose nodes correspond to the alternatives and arcs reflect the truth of  $S$ . Select the most preferred subset of alternatives in  $A$  by identifying the kernel  $K$  of graph  $G_S$  [98].  $K$  is defined as a subset of alternatives (nodes) which are incomparable in terms of  $S$ , and the alternatives not contained in  $K$  are outranked by at least one alternative belonging to  $K$  [101,127]. If  $G_S$  is acyclic, there exists a unique kernel. Otherwise, the cycle(s) need to be reduced before  $K$  is identified. For this purpose, we aggregate all elementary nodes in a cycle into a singleton (an artificial node) inheriting all in- and out-arcs from its component nodes (for an example, see Fig. 1(a)). Consequently, all alternatives which form a cycle are considered indifferent.

Note that the interpretation of an outranking graph kernel as the most preferred subset of alternatives derives from its definition. On one hand, a condition of an internal stability implies that the alternatives contained in the kernel do not outrank each other. This means that they are incomparable in terms of  $S$ , and hence there are no sufficiently strong reasons to judge one alternative from the kernel as more advantageous than another. On the other

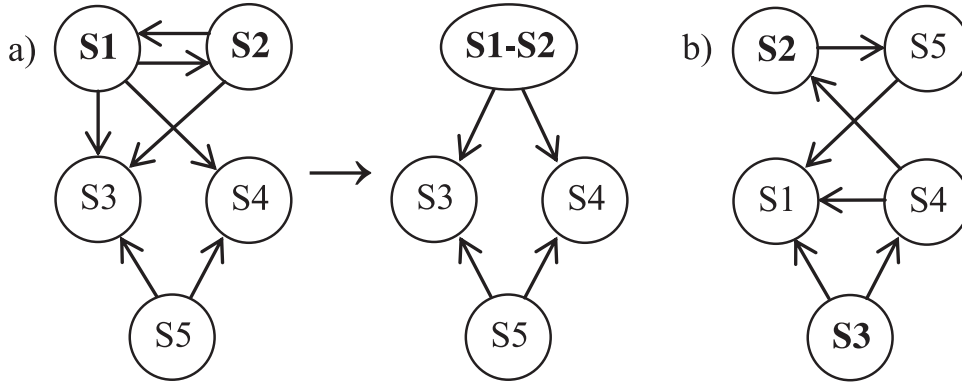


Fig. 1. Example outranking graphs: a) elimination of a cycle involving S1 and S2, b) identification of the kernel {S2, S3}.

hand, a condition of an external stability implies that the alternatives not contained in the kernel are outranked by at least one alternative from the kernel. In this perspective, the alternatives contained in the kernel jointly offer sufficiently strong arguments to neglect the remaining alternatives. However, as noted by Figueira et al. [33], in practical decision aiding, the computation of an outranking graph kernel can be treated as a pre-processing step. Then, the kernel is not treated as the most preferred subset of alternatives, but rather as a limited subset of options, from which the best compromise solution could be subsequently selected. In our study, we refer to both above interpretations. That is, when discussing the results obtained for a particular set of parameters, we treat the kernel as the most preferred subset of alternatives. However, since we consider multiple sets of parameters compatible with the DM's preferences, the analysis of all respective graph kernels is used to identify the most preferred alternative.

In what follows, we present the steps of an algorithm for identifying a kernel in an acyclic graph:

- I. Construct a table with three columns (denoted as status, key and value) and  $n$  rows, where  $n$  is the number of nodes (alternatives). For each row, the status is initially empty, the key corresponds to the identifier of some node and the respective value is composed of all predecessors of this node.
- II. Repeat until the status of each row is marked with either Y or N:
  - a) Mark with Y all rows with the empty values (i.e., nodes with no predecessors that would be in the kernel; note that each value, which contains solely the crossed out identifiers, is also treated as empty).
  - b) Mark with N all rows whose values contain at least one key of a row marked with Y (i.e., nodes which have some predecessor in the kernel).
  - c) Cross out the keys of rows marked with N from all values of the rows which have not been yet marked with Y or N.
- III. The graph kernel contains all keys of rows marked with Y.

In Table 3, we report the elementary steps of the above algorithm applied to the graph illustrated in Fig. 1(b). The kernel is composed of nodes S2 and S3.

#### 4.3. Robustness analysis with stochastic multi-criteria acceptability analysis applied to ELECTRE I

In this section, we discuss the results that can be derived from the robustness analysis incorporating all parameter values related to the formulation of an outranking model that are compatible with the preference information provided by the DM. In this regard, let us remind that the plurality of different sets of weights compatible with the preference of the DM expressed within the

SRF procedure can be handled in different ways. In particular, [112] proposed different robust rules for selection of the precise weights consistent with the DMs' rankings of criteria. Moreover, [39] computed the variety of results that can be obtained for the whole set of compatible weight vectors by means of Linear Programming techniques. Finally, [22] exploited this set using Stochastic Multi-criteria Acceptability Analysis [70,120], while additionally extending the SRF procedure to handling a hierarchical structure of criteria as well as an imprecision in the number of blank cards inserted between successive subsets of criteria and in the ratio between the most and the least important criteria. We follow the last approach by incorporating the Monte Carlo simulation [121] to estimate the values of acceptability indices measuring the variety of different preferences that confirm a particular choice recommendation.

**Step R1:** Define the space  $(w, \lambda)^{DM}$  of weights and credibility thresholds compatible with preferences of the DM by considering the following constraint set  $E(w, \lambda)$ :

$$\left. \begin{array}{l} [C1] \ w_i > w_j, \text{ for all } g_i \in L_t, g_j \in L_s \text{ and } t > s, \\ [C2] \ w_i = w_j, \text{ for all } g_i, g_j \in L_s, \\ [C3] \ w_{j+1} - w_j > w_{p+1} - w_p, \text{ if } e_j > e_p, \\ [C4] \ w_i = Z \cdot w_j, \text{ for all } g_i \in L_v, g_j \in L_1, \\ [C5] \ \sum_{j=1}^m w_j = 1, \\ [C6] \ w_j > 0, \ j = 1, \dots, m, \\ [C7] \ \lambda_* \leq \lambda \leq \lambda^*, \end{array} \right\} E(w, \lambda)$$

where constraints [C1], [C2], [C3] and [C4] reproduce the ranking of criteria provided by the DM while accounting for the preference intensities (see [C3]) as well as the ratio between the weights of the most and the least significant criteria (see [C4]), [C5] normalizes the sum of weights, [C6] guarantees that all weights are positive, and [C7] sets the bounds for the credibility threshold.

Note that constraint [C3] interprets the number of blank cards inserted between successive subsets of criteria in terms of preference intensities. For example, a difference between the weights of all pairs of criteria separated by two blank cards should be greater than a difference between the weights of all pairs of criteria separated by a single blank card. This interpretation is consistent with both an intuitive understanding of the SRF procedure by the experts involved in our case study and a discussion provided by [112]. However, it implies that values assigned to blank cards inserted between various groups of criteria may differ. Note that even though [22] postulated that these values should be equal, they also admitted that the differences between weights of criteria separated by the same number of blank cards could be different.

Let us remark that assigning exactly the same value to each blank card by means of equalities rather than inequalities would imply that – in case there is no imprecision in the number of blank



**Table 3**

Elementary steps of the algorithm for identifying a kernel in an example acyclic graph.

Step I			Step IIa			Step IIb		
Status	Key	Value	Status	Key	Value	Status	Key	Value
	S1	S3, S4, S5		S1	S3, S4, S5	N	S1	<b>S3</b> , S4, S5
	S2	S4		S2	S4		S2	S4
	S3	–	Y	S3	–	Y	S3	–
	S4	S3		S4	S3	N	S4	<b>S3</b>
	S5	S2		S5	S2		S5	S2
Step IIc			Step IIa			Step IIb		
Status	Key	Value	Status	Key	Value	Status	Key	Value
N	S1	S3, S4, S5	N	S1	S3, S4, S5	N	S1	<b>S3</b> , S4, S5
	S2	<b>S4</b>	Y	S2	<b>S4</b>	Y	S2	<b>S4</b>
Y	S3	–	Y	S3	–	Y	S3	–
N	S4	S3	N	S4	S3	N	S4	S3
	S5	S2		S5	S2	N	S5	<b>S2</b>

cards between successive subsets of criteria and/or in the ratio between the most and the least important criteria – there exists just a single compatible weight vector. This, in turn, would prevent the need for conducting robustness analysis.

**Step R2:** For each  $(w, \lambda) \in (w, \lambda)^{DM}$ , construct an outranking relation  $S^{(w, \lambda)}$  and exploit it to derive a respective graph kernel  $K^{(w, \lambda)}$ .

**Step R3:** Compute a set of stochastic acceptability indices by exploiting the consequences of applying all compatible sets of parameters of an outranking model  $(w, \lambda)^{DM}$  on the set of alternatives  $A$ :

- *Acceptability indices derived from the pairwise comparisons*

Let us define a *relation acceptability index*  $RelAI(a, b, Rel)$  for  $Rel \in \{S, S^C, >, <, \sim, R\}$  as the share of compatible weights and credibility threshold  $(w, \lambda) \in (w, \lambda)^{DM}$  for which  $Rel$  holds for the comparison of  $a$  and  $b$ . Formally, the index is computed as an integral over the space  $(w, \lambda)^{DM}$  of uniformly distributed parameters of an outranking model:

$$RelAI(a, b, Rel) = \int_{(w, \lambda) \in (w, \lambda)^{DM}} m((w, \lambda), a, b, Rel) d(w, \lambda),$$

where  $m((w, \lambda), a, b, Rel)$  is the confirmation function of a specific relation  $Rel \in \{S, S^C, >, <, \sim, R\}$ :

$$m((w, \lambda), a, b, Rel) = \begin{cases} 1, & \text{if } aRel^{(w, \lambda)}b, \\ 0, & \text{otherwise.} \end{cases}$$

The definition of  $RelAI(a, b, Rel)$  can be adapted to the case of  $S, S^C, >, <, \sim$ , or  $R$ . Let us call the respective indices as *outranking* (OAI), *non-outranking* (NOAI), *preference* (PAI), *inverse preference* (IPAI), *indifference* (IAI), and *incomparability* (IRAI) *acceptability indices*. For example:

$$OAI(a, b) = \int_{(w, \lambda) \in (w, \lambda)^{DM}} m((w, \lambda), a, b, S) d(w, \lambda),$$

where  $m((w, \lambda), a, b, S) = 1$ , if  $aS^{(w, \lambda)}b$ , and 0, otherwise. Further:

$$IRAI(a, b) = \int_{(w, \lambda) \in (w, \lambda)^{DM}} m((w, \lambda), a, b, R) d(w, \lambda),$$

where  $m((w, \lambda), a, b, R) = 1$ , if  $aS^{(w, \lambda)}b$  and  $bS^{(w, \lambda)}a$ , and 0, otherwise. Note that for each  $(a, b) \in A \times A$ :  $OAI(a, b) + NOAI(a, b) = 1$  and  $PAI(a, b) + IPAI(a, b) + IAI(a, b) + IRAI(a, b) = 1$ .

- *Acceptability indices derived from the comparison of one alternative against all remaining ones:*

- *Comprehensive outranking index*  $COI(a)$  is the share of  $(w, \lambda)^{DM}$  for which  $a$  outranks all remaining alternatives

$b \in A \setminus \{a\}$  jointly, i.e.:

$$COI(a, A, S) = \int_{(w, \lambda) \in (w, \lambda)^{DM}} m((w, \lambda), a, A, S) d(w, \lambda),$$

where  $m((w, \lambda), a, A, S) = 1$ , if  $aS^{(w, \lambda)}b$  for all  $b \in A \setminus \{a\}$ , and 0, otherwise.

- *Comprehensive non-outranked index*  $CNOI(a)$  is the share of  $(w, \lambda)^{DM}$  for which  $a$  is not outranked by any other alternative  $b \in A \setminus \{a\}$ , i.e.:

$$CNOI(a, A, S^C) = \int_{(w, \lambda) \in (w, \lambda)^{DM}} m((w, \lambda), a, A, S^C) d(w, \lambda),$$

where  $m((w, \lambda), a, A, S^C) = 1$  if  $bS^{(w, \lambda)}a$  for all  $b \in A \setminus \{a\}$ , and 0, otherwise.

Thus defined  $COI(a, A, S)$  and  $CNOI(a, A, S^C)$  indicate the joint superiority of  $a$  over all remaining alternatives while taking into account, respectively, the positive ( $S$ ) or negative ( $S^C$ ) arguments.

- *Acceptability indices related to the stability of a graph kernel*  
The *kernel acceptability index*  $KAI(A')$  for each subset of alternatives  $A' \subseteq A$  is the share of  $(w, \lambda)^{DM}$  that indicate  $A'$  as the graph kernel  $K^{(w, \lambda)}$ , i.e.:

$$KAI(A') = \int_{(w, \lambda) \in (w, \lambda)^{DM}} m((w, \lambda), K, A') d(w, \lambda),$$

where  $m((w, \lambda), K, A')$  is the kernel membership function:

$$m((w, \lambda), K, A') = \begin{cases} 1, & \text{if } K^{(w, \lambda)} = A', \\ 0, & \text{otherwise.} \end{cases}$$

Further, we compute the share of  $(w, \lambda) \in (w, \lambda)^{DM}$  for which  $a \in A$  is in the graph kernel  $K^{(w, \lambda)}$ , i.e., the share of parameters of an outranking model confirming that  $a$  is contained in the most preferred subset of options. Let us define such a *kernel membership index*  $KMI(a)$  as:

$$KMI(a) = \sum_{a \in A' \subseteq A} KAI(A').$$

Overall,  $KAI(A')$  and  $KMI(a)$  can be interpreted as a support given to the selection of, respectively,  $A'$  or  $a$ .

## 5. Case study

Remanufacturing auto parts is one of the most successful businesses in the Indian scenario. We made a web-based review along with the references of Indian industrial (official) data books to identify the focal firms that practice auto parts remanufacturing. Our research revealed that many auto parts remanufacturing units

**Table 4**

The evaluation of 5 service providers in terms of 14 criteria provided by the DM ( $\uparrow$  and  $\downarrow$  denote, respectively, the maximizing and minimizing criteria).

	$g_1$	$g_2$	$g_3$	$g_4$	$g_5$	$g_6$	$g_7$	$g_8$	$g_9$	$g_{10}$	$g_{11}$	$g_{12}$	$g_{13}$	$g_{14}$
	$\downarrow$	$\uparrow$	$\uparrow$	$\uparrow$	$\uparrow$	$\uparrow$	$\uparrow$	$\uparrow$	$\uparrow$	$\uparrow$	$\downarrow$	$\uparrow$	$\uparrow$	$\uparrow$
S1	3	8	7	6	6	7	8	7	6	6	4	8	6	8
S2	5	8	6	7	7	6	6	8	7	6	4	8	9	8
S3	2	8	8	8	9	8	7	6	5	5	4	7	7	3
S4	4	7	8	7	6	7	8	6	7	6	3	8	6	6
S5	4	8	8	8	8	7	8	9	8	8	2	9	8	6

**Table 5**

The order of cards with criteria names and blank cards provided by the DM within the SRF procedure (the higher  $l(j)$ , the more important criterion  $g_j$ ).

$l(j)$	1	2	3	4	5	6	7	8	9	10
$g_j$	$g_1, g_4$	$g_6$	$g_5$	$g_{13}, g_{14}$	$g_3, g_8$	$g_9$	$g_{10}, g_{11}$	$g_{12}$	$g_2$	$g_7$
$e_s$		1				1			1	

were active in India, but only eleven companies followed the formal remanufacturing process and, in addition, had foreign customers. The latter increased the chances of third-party reverse logistics. The research proposal was sent via mail to the selected companies along with the preliminary conceptualization of the study. Five companies replied to the inquiry. In this section, we report the results of a case study that was conducted in cooperation with one of these companies.

The case company was run in 1973 in Spain as a manufacturer of replacement auto parts by offering a wide range of products, including steering gears, pumps, air conditioning compressors, and electronic control units. Due to the influence of globalization development, the firm extended its branches in various countries including France, Germany, and India. Within the study, we dealt with a subsidiary started in Chennai (India) in 2013. This plant was limited to the production of steering gears and pumps. Nevertheless, they were aware of the complexity of third-party reverse logistics processes in their parent company. Due to the versatile cultural developments in the Indian context, they were less aware about the selection of third-party logistics service providers. However, we confirmed the company's interest in concentrating on their logistics systems, mainly because their customers were reputed ones in the automotive field, including companies such as Tata, Suzuki, Hyundai, Honda, Toyota, and Ford.

The study focused on three different dimensions of sustainability in the third-party reverse logistics service provider selection, which would be likely to improve the effectiveness of the company's logistics processes. Five potential third-party reverse logistics providers  $SUP = \{S1, S2, S3, S4, S5\}$  were identified. These were rated in terms of the following criteria:  $g_1$  (costs, min),  $g_2$  (quality, max),  $g_3$  (RL capacity, max),  $g_4$  (technology, max),  $g_5$  (relationship, max),  $g_6$  (financial performance, max),  $g_7$  (management of risk, max),  $g_8$  (RL practices, max),  $g_9$  (organizational role, max),  $g_{10}$  (green level, max),  $g_{11}$  (low-carbon, min),  $g_{12}$  (environmental management, max),  $g_{13}$  (micro-social, max), and  $g_{14}$  (macro-social, max). Note that "max" and "min" denote, respectively, gain- and cost-type criteria. Thus, the family of constructed criteria involved economic, environmental, and social aspects. The performances of 5 service providers in terms of 14 criteria are provided in Table 4.

### 5.1. Preference information

The results of the elicitation process that was conducted with the revised Simos procedure for the case study are presented in Table 5. The DM divided 14 criteria into 10 groups, thus, judging some pairs of criteria as equally important. For example,  $g_1$  and  $g_4$  were grouped together as the least significant criteria. The DM differentiated the intensity of preference between different groups by

introducing 0 or 1 blank card between them. Although the most important criteria  $g_2$  (quality) and  $g_7$  (management of risk) represented economic viewpoints, the environmental aspects were of great importance for the case company as confirmed by the high ranks of  $g_8, g_9, g_{10}, g_{11}$ , and  $g_{12}$ . The ratio between the weights of the most and the least significant was set to  $Z = 7$ .

The indifference, preference, reinforced preference, and veto thresholds, and reinforcement factors elicited from the DM are provided in Table 6. When it comes to  $q_j$  and  $p_j$ , these differ from one criterion to another. They have been elicited so that to relate the difference in performance levels on a given criterion with the desired outranking degree. For example, with  $q_j = 0$  and  $p_j = 0$ , the concordance index  $c_j(a, b)$  fully agrees that provider  $a$  outranks provider  $b$  when the performance of  $a$  is at least as good as the performance of  $b$  and does not agree with the hypothesis about outranking if the performance of  $a$  is worse than that of  $b$ . On the other hand, in case  $q_j = 0.5$  and  $p_j = 1.5$ ,  $c_j(a, b)$  partially agrees with the concordance if the performance of  $a$  is one level below the performance of  $b$ .

When it comes to the effect of reinforced preference, it was admitted only for the five most important criteria ( $g_7, g_8, g_{10}, g_{11}, g_{12}$ ) for which the variation of performances between the providers was great enough so that a considerable performance difference could imply a very strong preference of one provider over another. The elicited reinforcement factors ranged between 1.2 and 1.5. In this way, a very large performance difference on these criteria was judged meaningful for considering them as more important in the coalition supporting the outranking relation by increasing their weights.

Analogously, the veto thresholds were not specified for the criteria that were judged the least important by the DM nor for the attributes with low differentiation of performances. Consequently, the discordance effect was considered in the context of five criteria ( $g_9, g_{10}, g_{11}, g_{12}, g_{14}$ ) and elicited by asking the DM to provide the number of levels that would be sufficient for assessing one supplier critically worse than another supplier irrespective of their performances on all remaining criteria. For all discordance criteria,  $v_j$  was significantly greater than  $p_j$ . Finally, the credibility threshold was allowed to vary in the range  $[0.5, 0.9]$ . In this way, the weighted majority of criteria was always required to validate the truth of a crisp outranking relation ( $\lambda^* \geq 0.5$ ), but the support of all criteria was required in none of the considered scenarios ( $\lambda^* < 1$ ).

### 5.2. Results

The robustness analysis involved a set of criteria weights and credibility thresholds compatible with the preferences of the DM. The stochastic indices were derived from 10,000 uniformly dis-

**Table 6**

Indifference, preference, reinforced preference, and veto thresholds along with the reinforcement factors elicited from the DM for 14 criteria (“–” means that the respective parameter was not specified).

	$g_1$	$g_2$	$g_3$	$g_4$	$g_5$	$g_6$	$g_7$	$g_8$	$g_9$	$g_{10}$	$g_{11}$	$g_{12}$	$g_{13}$	$g_{14}$
$q_j$	0	0	0.5	1	0.5	0	0.5	1	0.5	1	0.5	1	0	0
$p_j$	1	1	1.5	2	2.5	1	1.5	2	2	2	1.5	1	1	1
$rp_j$	–	–	–	–	–	–	2	3	–	3	3	2	–	–
$\omega$	–	–	–	–	–	–	1.5	1.2	–	1.3	1.3	1.5	–	–
$v_j$	–	–	–	–	–	–	–	–	4	6	3.5	5	–	6

**Table 7**

Outranking, preference, indifference, and incomparability acceptability indices for all pairs of service providers.

$a$	Outranking acceptability index					Preference acceptability index				
	S1	S2	S3	S4	S5	S1	S2	S3	S4	S5
S1	1.000	1.000	0.787	0.974	0.000	0.000	0.303	0.787	0.653	0.000
S2	0.697	1.000	0.726	0.494	0.000	0.000	0.000	0.726	0.317	0.000
S3	0.000	0.000	1.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
S4	0.321	0.177	0.587	1.000	0.124	0.000	0.000	0.587	0.000	0.000
S5	0.592	0.546	1.000	1.000	1.000	0.592	0.546	1.000	0.876	0.000
$a$	Indifference acceptability index					Incomparability acceptability index				
	S1	S2	S3	S4	S5	S1	S2	S3	S4	S5
S1	1.000	0.697	0.000	0.321	0.000	0.000	0.000	0.213	0.026	0.408
S2	0.697	1.000	0.000	0.177	0.000	0.000	0.000	0.274	0.506	0.454
S3	0.000	0.000	1.000	0.000	0.000	0.213	0.274	0.000	0.413	0.000
S4	0.321	0.177	0.000	1.000	0.124	0.026	0.506	0.413	0.000	0.000
S5	0.000	0.000	0.000	0.124	1.000	0.408	0.454	0.000	0.000	0.000

**Table 8**

Kernel acceptability indices for different subsets of third-party reverse logistics providers.

$A'$	{S5}	{S1, S5}	{S1, S2, S5}	{S1, S2, S4, S5}	All other subsets
KAI	0.468	0.303	0.124	0.105	0.0

tributed values of the admissible parameters of an outranking model. In Table 7, we report the respective relation acceptability indices for all pairs of service providers. Let us discuss the most representative results when referring to a pairwise relation perspective.

For three pairs of service providers (S1, S2), (S5, S3), and (S5, S4), the outranking acceptability index is equal to one. Thus, these relations need to be treated with certainty, and three providers S2, S3, and S4 can be deemed as less advantageous as there is some other alternative, which necessarily outranks them. In this same spirit, S3 never outranks any other supplier ( $OAI(S3, \cdot) = 0$ ), while S1, S2, and S3 do not outrank S5 for any compatible set of parameters.

When analysing *RelAIs* for different pairs of service providers, one can indicate the relations observed for the vast majority of feasible parameters (e.g.,  $PAI(S5, S4) = 0.876$  or  $IAI(S1, S2) = 0.697$  and these which are extremely unlikely, being confirmed by few feasible weights (e.g.,  $IRAI(S1, S4) = 0.026$ ). Such direct pairwise comparisons of the providers offer means to suggest benchmarks for guiding the less advantageous suppliers to improve their performance by attaining the levels derived from the better rated 3PRLPs. For other pairs of suppliers, the observed relation varies depending on the admissible parameters used for the comparison (e.g.,  $PAI(S2, S4) = 0.317$ ,  $IAI(S2, S4) = 0.177$ , and  $IRAI(S2, S4) = 0.506$ ).

For all feasible parameters, we ran the ELECTRE I method and identified a respective graph kernel. Note that a kernel can be interpreted as the most advantageous subset of 3PRLPs. In Table 8, we present the kernel acceptability indices. There are only four subsets of service providers for which this index is greater than

**Table 9**

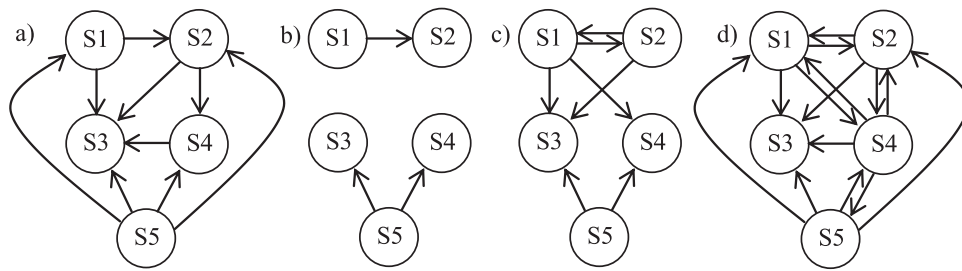
Kernel membership, comprehensive outranking and non-outranked indices for all service providers.

$a$	S1	S2	S3	S4	S5
KMI	0.532	0.229	0.0	0.124	1.0
COI	0.0	0.0	0.0	0.124	0.546
CNOI	0.303	0.0	0.0	0.0	0.876

zero: {S5}, {S1, S5}, {S1, S2, S5}, and {S1, S2, S4, S5}. For the greatest number of considered scenarios (46.8%), S5 is the unique supplier contained in the kernel and for other 30% of feasible parameter values it is accompanied only by S1. In Fig. 2, we present four outranking graphs with different kernels that were obtained for at least one feasible set of parameters. These graphs support comprehension of the conditions under which each subset of suppliers was selected.

In Table 9, we present the kernel membership indices along with the comprehensive outranking and non-outranked indices for all 3PRLPs. The robust conclusions that can be derived from their analysis are as follows:

- S5 was included in all kernels ( $KMI(S5) = 1$ ); in fact, for the majority of considered scenarios S5 was not outranked by any other service provider ( $CNOI(S5, A, S^C) = 0.876$ ) and it was outranking all remaining suppliers jointly ( $COI(S5, A, S) = 0.546$ );
- S3 was not contained in any kernel ( $KMI(S3) = 0$ ); what is more, S3 was never deemed at least as good as any other service provider ( $OAI(S3, \cdot) = 0$ );
- S1 was found in the majority of kernels ( $KMI(S1) = 0.532$ ); in most cases, this followed a scenario in which S1 was incomparable with S5; moreover, for over 30% of considered parameter values, S1 was not outranked by any other supplier ( $CNOI(S1, A, S^C) = 0.303$ ), while proving its superiority over other alternatives;
- for S2 and S4 the kernel membership indices are positive though significantly lower than for S5 and S1; on one hand, S2 was contained in the kernel only when it became indiffer-



**Fig. 2.** Outranking graphs with four different kernels: a) {S5}, b) {S1, S5}, c) {S1, S2, S5} (after eliminating a cycle involving S1 and S2), and d) {S1, S2, S4, S5} (after eliminating a cycle involving S1, S2, S4, and S5).

ent with S1; on the other, for 12.4% of considered settings, S4 was assessed to be at least as good as all remaining service providers (being in this way indifferent with S5 and, thus, contained in the kernel); in both cases, it was sufficient to increase the credibility threshold to eliminate S2 and S4 from the respective kernels.

### 5.3. Recommendation

The robust conclusions led to the following recommendations that were submitted to the case company:

- If a single 3PRLP needed to be selected, S5 should be retained to take over the reverse logistics activities;
- in case two suppliers were acceptable (which was considered as the upper limit by the company), S1 could be considered jointly with S5;
- S3 should be eliminated with certainty, whereas S2 and S4 could be neglected being always outranked by, respectively, S1 and S5.

The recommendation was followed by the company with selecting S5 as the third-party logistics provider, and considering S1 as an optional/supplementary choice.

## 6. Conclusions

A supply chain is only as strong as its weakest part [30]. It is even more true in case products are returned into the supply chain. In order to have a more sustainable supply chain, to fulfil legislation requirements, and to increase customer satisfaction, companies need to investigate reverse logistics. Since most companies do not have the adequate systems or space to meet the requirements for reverse logistics activities, the specialized service providers offer exactly these opportunities. Many firms have learned not to see this option as a threat to their profits, but rather as a marketplace advantage against their competitors based on resources that the 3PRLP can offer. This paper highlighted the increase in attention of this topic by the literature review and discussed the opportunities of outsourcing the logistics activities to 3PRLP.

When companies begin to consider outsourcing their reverse logistics activities, they should be supported by information on a suitable decision making model [43]. This includes details on the viewpoints that are relevant for the evaluation of 3PRLPs and multiple criteria analysis methods for selecting the appropriate service provider while taking into account the preferences of the involved stakeholders.

As far as the criteria relevant for the context of 3PRL are concerned, we provided the background of sustainable triple bottom line theory with focus on economic, environmental, and social aspects. If companies seek to outsource their reverse logistics activities under the consideration of sustainability criteria, there is a

potential for gaining a competitive advantage. Based on the literature review, we pointed out that the economic and environmental viewpoints are often included in the sustainable models, but the social aspect is commonly left out and should attract more attention. In this perspective, the classification of criteria proposed in this paper may help the company's management involved in the strategic decisions to implement a framework for evaluating 3PRLPs. In particular, the constructed family of criteria involving three sustainability pillars can be adopted in other case studies. The prioritization of criteria within the study reported in this paper confirmed that there has been a shift towards more acceptance of sustainable criteria in reverse logistics activities. Companies do not only see reverse logistics opportunities to gain a financial advantage, but also include environmental and social aspects in their decision making.

When it comes to the MCDA methods, our extensive literature review showed that different variants of AHP, TOPSIS, and DEA have been so far most widely used in the context of 3PRLPs evaluation and selection. However, these approaches require great cognitive effort from the DMs, need some arbitrary transformation of the performances scales, or offer poor discriminative power. For these reasons, we have proposed a new outranking-based approach that was used to support the 3PRLP selection problem for the Indian manufacturing company.

The introduced method combines a variant of ELECTRE I accounting for the effect of reinforced preference, the revised Simos procedure, and Stochastic Multi-criteria Acceptability Analysis. It indicates the most preferred option by analysing the stability of alternatives' membership in the kernel of an outranking graph obtained for different parameters of an outranking model compatible with the incomplete preference information of the Decision Maker. Let us note that it was the first time both ELECTRE and SMAA were used in the context of 3PRLP, even though the specific areas of past applications of these MCDA methods in logistics and supply chain management already included facility layout and location, supplier selection, inventory decisions, vehicle fleet planning, transportation modes, and supply chain design [38]. Obviously, the approach presented in this paper can be rigorously followed to deal with multiple criteria choice problems also in other application areas such as policy analysis [87], environmental management [61], or energy planning [76].

From the application point of view, the research results in our study could be further validated by collecting data related to the evaluation of 3PRLPs from more respondents. One can also emphasize the role of social criteria such as micro- and macro-social impacts, since they have been comprehensively judged less relevant by the DM than the economic and environmental factors. Moreover, a comparison with other MCDA methods can be established to demonstrate further benefits of using ELECTRE and SMAA in relation to AHP, TOPSIS, and DEA.

From the methodological viewpoint, the proposed approach can be extended to a group decision making framework [47,59]. The



compromise between different DMs may be searched at the input (preference) or at the output (recommendation) levels [26]. Furthermore, the method can be extended to dealing with a hierarchical structure of criteria [23], interactions between criteria [31] as well as to tolerating imprecision in the specification of comparison thresholds [45] or in the judgements provided in the revised Simos procedure [22]. Additionally, the analysis of stochastic acceptability indices can be enriched with selection of a representative robust set of parameters of an outranking model [57] and with consideration of the necessary and possible results [45,61] derived with linear programming. These results indicate the parts of recommendation confirmed by, respectively, all or at least one feasible set of parameters. Finally, if all alternatives need to be ordered from the best to the worst, one can use the net flow rules to compute a unique score based on the relation acceptability indices (see, e.g., [21,22,60]).

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## Supplementary material

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