

## Coordonnées

[www.linkedin.com/in/louis-wincker-7574b7158](https://www.linkedin.com/in/louis-wincker-7574b7158) (LinkedIn)

## Principales compétences

Financial Modeling

Microsoft Power BI

Teamwork

## Languages

Anglais (Native or Bilingual)

Français (Native or Bilingual)

Espagnol (Native or Bilingual)

## Certifications

Behavioral Finance

Bloomberg Market Concepts

CFA Program Level I

Excel for Corporate Finance Professionals

Microsoft Power BI Data Analyst Associate (PL-300) Cert Prep by Microsoft Press

# Louis Wincker

Pre-Sales Finance Consultant @ Factorial | Driving Efficiency, Compliance & Growth for Finance Teams

Barcelone, Catalogne, Espagne

## Résumé

My career has been shaped by a passion for finance and an eagerness to explore how technology can transform the way businesses operate.

After earning an MSc in Finance from ESADE and a CEMS Master in International Management at the Stockholm School of Economics, I started out in the investment world. At MNK Partners, I worked on portfolios exceeding €350M AUM, sharpening my skills in fund management, financial modeling, and fund performance analysis. Later, as a Portfolio Manager at a private holding company, I led the restructuring of a €10M+ portfolio, improved rent collection, and introduced new property management strategies that significantly boosted asset value.

Curiosity and a drive for innovation led me to transition into the SaaS world. Today, as a Pre-Sales Finance Consultant at Factorial, I help companies in the French market streamline their finance operations; from automation and compliance to data-driven decision-making.

What motivates me most is the chance to bridge finance and technology to create real impact. Fluent in French, English, and Spanish, I enjoy working across cultures and collaborating with teams to deliver growth and efficiency.

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## Expérience

Factorial

Pre-Sales Finance Consultant

septembre 2025 - Present (2 mois)

Barcelona, Catalonia, Spain

Private Holding

Portfolio Manager

janvier 2024 - mars 2025 (1 an 3 mois)

France

- Steered the restructuring of a family portfolio, ensuring compliance during succession  
by collaborating with legal advisors, optimizing processes and safeguarding operational continuity through proactive risk mitigation strategies
- Built foundational tools and tailored property management strategies that raised rent collection rates by 15%, established tenant communication protocols and created investment trackers and templates to formalize asset oversight and ensure consistent revenue streams
- Drove portfolio growth by 7%, identifying and evaluating new investment opportunities across equities, private equity and commercial real estate, while working with developers to craft business plans, address tenant concern and maximize property potential

## MNK PARTNERS

Junior Fund Manager

juillet 2023 - décembre 2023 (6 mois)

Paris, Île-de-France, France

- Facilitated a structured cash management by testing and optimizing accounting procedures for 3 funds across 7 countries with 350m€ AUM.
- Developed and implemented models for debt capacity, fees coverage and recapitalization assessment leading to the discovery of discrepancies of over 35k€.
- Curated detailed monthly and quarterly performance reports for funds, ensuring transparency and alignment across diverse stakeholders.

## Siemens Healthineers

Student Consultant

février 2023 - mai 2023 (4 mois)

CEMS Business Project

- Led a dynamic team of five students, facilitating cohesive teamwork and collaboration accross our group, the Siemens Healthineers team, and the academic tutor that accompanied us on this project.
- Conducted a thorough market entry analysis and formulated strategic recommendations for a key player of the medical technology industry.

## Alphacap

### Investment Analyst

juillet 2021 - août 2021 (2 mois)

Paris, Île-de-France, France

- Evaluated over 50 real estate life insurance contracts, identifying strategic partnership opportunities through a comprehensive benchmark model based on key performance indicators and risk assessment parameters.
- Played a pivotal role in designing the website beta version and streamlining investment solutions registration for the beta version of the website.
- Successfully connected with and established relationships with new asset managers and 3 new high-net-worth individuals to expand the network and foster valuable relationships.

## Caisse d'Epargne

### Risk Management Analyst

septembre 2020 - décembre 2020 (4 mois)

Montpellier, Occitanie, France

- Engineered credit risk and solvability models covering over 700k retail clients, resulting in risk assessment accuracy and facilitating data-driven decision-making.
- Led the oversight of compliance for over 150 state-guaranteed loans during the Covid crisis, ensuring adherence to regulatory requirements and minimizing potential financial risks.
- Contributed to the analysis of financial data for cross-functional teams, providing key insights that directly influenced strategic decisions.

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## Formation

### Esade

Master of Science in Finance, Accounting and Finance · (2021 - 2022)

### Stockholm School of Economics

CEMS Master in International Management, International Business · (2022 - 2023)

### Esade

Bachelor of Business Administration - BBA · (2017 - 2021)

### Ecole Privée Bilingue Internationale

Baccalauréat, Mathematics · (2006 - 2016)

