VW's H1 2025 EV Boom with 47 % Growth in BEV Deliveries. What's Fueling the Momentum?



<u>Volkswagen Group</u> has delivered a standout performance in the first half of 2025: **465,500 BEVs shipped worldwide** – a **47** % **year-over-year increase** compared to H1 2024. This explosive growth didn't merely save face – it redefined Volkswagen's trajectory in the electrification era. BEVs now account for **11** % **of total deliveries**, up from 7 % just a year ago.

But this isn't just about raw numbers. It's about how VW is rewriting its strategy, leveraging new models, expanding infrastructure and navigating geopolitical headwinds. Let's explore what's behind the brands' electric momentum – and what challenges lie ahead.

Europe Leads the Charge, U.S. Gains Ground, China Slows



Markets are moving at different speeds and <u>Volkswagen's EV growth mirrors that</u>. Here's a regional breakdown:

Global Total	465,500	+46.7 %	
Rest of World	~27,000	+55 %	~6 %
China	~59,400	-34 %	~13 %
U.S.	~31,300	+24 %	~7 %
Western Europe	e ~347,900	+89 %	~75 %
Region	H1 2025 BEV Deliveries	s Year-on-Year Change	Share of VW BEV Volume

Europe was the standout driver of VW's EV gains – with deliveries nearly doubling compared to last year, constituting roughly **20** % **of all VW deliveries in that market**. Meanwhile in the U.S., BEV growth continues steadily upward despite policy uncertainty. By contrast, in China, VW's historic stronghold, BEV sales dropped 34 %, as domestic competitors continue to take share.

Despite uneven regional demand, VW's overall group deliveries (across all powertrains) rose marginally by **1.3** %, to **4.41 million units** – which shows EVs are the real growth engine in an otherwise flat market.

The ID Model Offensive: From ID.3 to ID. Buzz



The backbone of <u>Volkswagen's EV push is its ID family</u> – all built on the modular MEB platform, which simplifies development and production while lowering costs across brands like Škoda, CUPRA and even Ford. Among the top-selling models in the first half of the year:

• **ID.4 / ID.5**: ~84,900 units

• **ID.3**: ~60,700 units

Audi Q4 e-tron / Sportback: ~44,600 units

• **ID.7 / Tourer**: ~38,700 units

• Škoda Enyaq (incl. Coupé): ~38,700 units

• **ID. Buzz / Cargo**: ~27,600 units

These models cover a wide range of segments, rom compact city cars to SUVs to retro vans, expanding VW's reach to different EV customer profiles.

Momentum Built on Strategy: Electrify Europe and Beyond

Volkswagen's EV strategy isn't reactive – it's aggressive and multi-phase. Its "New Auto" initiative, launched in 2021, committed over €20 billion to battery R&D, electric platforms (like MEB), software (via CARIAD) and future mobility services.

In China, VW has built manufacturing and R&D capacity through joint ventures and invested in an e-mobility hub, but rising local competition has eroded its market share from 19 % in 2019 to 14.5 % in 2024.

Meanwhile in Western Europe and the U.S., investments in fast-charging infrastructure via partnerships with IONITY and Electrify America are making EV ownership smoother. Select ID models now support up to **200 kW fast charging**, reducing domestic "range anxiety".

Profit Pressure: Tariffs, Costs and Restructuring

Even as EV volumes grow, making money is getting harder. In H1 2025, VW booked a €1.3 billion hit from U.S. tariffs, prompting it to cut its full-year profit margin forecast from 5.5–6.5 % to around 4–5 %. Revenue held steady at €158 billion, though net cash flow turned negative after restructuring costs and tariffs.

The company aims to capture cost synergies by trimming over **35,000 jobs in Germany by 2030**, shifting production (e.g., Golf from Germany to Mexico) and improving platform cost efficiency by 40 %.

In China and North America, VW's overall sales declined, by roughly 2% in China and 7% in North America, due to tariffs and intensifying competition. Handling these regional headwinds while scaling BEVs remains VW's operational tightrope.

What Lies Ahead: More Models, Lower Prices, Solid-State Hope



Volkswagen still has gasoline-era habits – and untapped EV potential. It plans to launch <u>over 30</u> <u>fully electric models by 2030</u>, including more affordable small EVs, high-performance GTX variants and most...an electric-only <u>ninth-generation Golf</u> slated later this decade. Upcoming models like the ID.2 (€25K starting price) and ID.1 (~€20K) aim to lower the ownership threshold further.

On the tech front, VW continues collaborating with QuantumScape and investing in solid-state battery development – catalytic for longer range, lighter weight and faster charging capabilities.

Walled Challenges: Regulation, Competition and Execution

Several risks could derail or slow VW's EV momentum:

- **Regulatory shifts**: The upcoming end of the U.S. federal \$7,500 EV tax credit in late 2025 threatens demand momentum, especially for lower-priced models.
- **Trade friction**: Ongoing U.S.—EU tariff negotiations and the potential for retaliatory duties loom as threat multipliers for VW's export-heavy brands (Audi, Porsche).
- Local rivals in China: Brands like BYD, NIO and XPeng continue dominating EV shares and producing compelling alternatives at aggressive price points.
- **Execution complexity**: Scaling consistent EV quality across brands and regions while improving profitability will test VW's organizational capabilities.

Why VW's BEV Surge Matters to the Market and You



Volkswagen's electric acceleration isn't just another sales report – it's a statement: a former diesel titan is transforming into a global EV leader. Here's why it matters:

- **For consumers**, more VW EV availability (especially affordable models) <u>translates into</u> <u>greater choice</u>. Charging infrastructure, paired with broader model reach, becomes a viable mainstream value proposition.
- **For rival automakers**, VW's cost curve reductions through platform sharing and continued pushdown of EV pricing are intensifying competitive pressure across segments.
- **For investors**, robust EV volume growth, even while margins shrink, signals VW's deep commitment to long-term positioning, with the understanding that profitability may follow volume at scale.

VW's 47 % year-over-year jump in BEV deliveries, and resulting leap to 11 % of total volumes, is more than just a jump in sales. It's evidence of a purposeful reinvention. From expanding EV lineups and infrastructure investments to tackling cost structures and preparing for regulatory change, Volkswagen is not just racing toward the future – it's shaping it.