VICTORY ONUOHA

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PRODUCT MANAGER

Product Management | User Experience | Roadmaps | Design | Sales Strategy

Strategic Product Manager with **4 years** of experience leading **cross functional teams**, using **project management** and design thinking to deliver both consumer facing and enterprise grade products. Strong ability to leverage **operations, project management, customer service and technical** experience to lead in the areas of **user experience** strategies, including internal support, **onboarding** and sales strategies and supporting team to drive **product vision**.

QUALIFICATIONS SUMMARY

Business	Product Management, Project Management, Customer Interview, Enterprise Software, Business Intelligence
Software	Figma, Jira, Balsamiq, Trello, Slack
Design	Design Thinking, User Experience Design, User Interface Design, Responsive Design, Product Mockup
Technology	HTML, CSS, JavaScript, JSON, Rest API's, Node JS, Git, Firebase, SQL
Strategy	Cross Functional Team, Agile/Kanban, Product Release, Software Development Cycle, Product Roadmap, Competitive Market Analysis, Tracking

WORK EXPERIENCE

Appletree Medical Group   September/2022 – Present

Program Manager

- **Collaborated** with **cross functional team** to build an enterprise grade EHR (Electronic Health Record) product that serviced over 200+ clients with **revenues of $3M annually**.
- Lead the **product strategy** and vision of the EHR product and customer relationship management (CRM) by **creating support and training documentation** for over 500+ daily users.
- Identified opportunities for **feature development** through customer feedback and **prioritized opportunities** aligned with quarterly objective by validating opportunities through A/B testing.
- **Onboarded 10+ clients monthly** via customer interviews and **communication skills** and used **problem solving skills** to identify product fit opportunities.

Appletree Medical Group   November 2020 – Sep 2020

Executive Admin Assistant

- Created **support and training documentations** for over **30+ cross functional teams** on existing products.

- Contributed to **project roadmap** and **requirements** to support project manager in executing effective **product vision** for over 3 products.
- Implemented **data queries** using Microsoft excel and various analytic tools to **track metrics** and KPI's for over 8 projects.
- **Advised** internal and external stakeholders on priority data points and metrics leading to a **decrease of product operating cost** by 40%

Appletree Medical Group   July 2019 – November 2020

Medical Admin Assistant

- **Resolved** customer complaints for over 50+ clients daily **using communication** and problem-solving skills.
- **Analysed** and **conducted research** on customer feedback for over 30+ clients daily and **presented data** to stakeholders to support **product vision**.
- **Developed** deep knowledge of over 3 products **and presented industry trends** and market demands **to cross functional teams** during monthly and quarterly meetings.