



- Zara is a clothing brand that offers collections for both men and women.
- The brand has a larger selection of products for men compared to women.
- Men tend to purchase jackets and shoes in greater quantities.
- Women predominantly buy sweaters.
- Jackets, shoes, and t-shirts are priced higher than sweaters.
- Most sales are achieved without the need for promotions.
- The placement of products in the aisle has a significant impact on sales performance.