

SHARK TANK ANALYSIS

SQL CASE STUDY



DATA LOADING STEPS:

- **Data Acquisition:** Initially obtained the dataset from Kaggle, which was in an unclean state
- **Data Cleaning:** Utilized Python for comprehensive data cleaning, as the dataset could not be loaded directly into MySQL due to its unstructured nature.
- **Database Integration:** Connected Python to MySQL Workbench to facilitate data processing.
- **Data Loading:** Successfully loaded the cleaned data into MySQL Workbench for further analysis and manipulation.

Utilising Python for Cleaning the data

```
#IMPORTING LIBRARIES
import numpy as np
import pandas as pd

#LOADING DATA
data = pd.read_csv("Shark Tank India (impure).csv")
```

| data | | | | | | | | | | | Pytho |
|-----------------------|---------------|------------------|----------------|--------------|--------------|------------|-------------------|--|-----------------------------|--------------------|----------|
| | Season_Number | Startup_Name | Episode_Number | Pitch_Number | Season_Start | Season_End | Original_Air_Date | | Episode_Title | Anchor | |
| 0 | 1 | BluePineFoods | 1 | 1 | 2021-12-20 | 2022-02-04 | 2021-12-20 | | Badlegi0Business0Ki0Tasveer | Rannvijay0Singh | |
| 1 | 1 | BoozScooters | 1 | 2 | 2021-12-20 | 2022-02-04 | 2021-12-20 | | Badlegi0Business0Ki0Tasveer | Rannvijay0Singh | Vehicles |
| 2 | 1 | HeartUpMySleeves | 1 | 3 | 2021-12-20 | 2022-02-04 | 2021-12-20 | | Badlegi0Business0Ki0Tasveer | Rannvijay0Singh | |
| 3 | 1 | TagzFoods | 2 | 4 | 2021-12-20 | 2022-02-04 | 2021-12-21 | | Insaan,0Ideas0Aur0Sapne | Rannvijay0Singh | |
| 4 | 1 | HeadAndHeart | 2 | 5 | 2021-12-20 | 2022-02-04 | 2021-12-21 | | Insaan,0Ideas0Aur0Sapne | Rannvijay0Singh | |
| ... | ... | ... | ... | ... | ... | ... | ... | | ... | ... | |
| 473 | 3 | \$KrishnaRama | 51 | 474 | 2024-01-22 | 2024-03-31 | 2024-03-30 | | Brilliant0Businesses | Snehil0Dixit0Mehra | |
| 474 | 3 | Rentit4me | 51 | 475 | 2024-01-22 | 2024-03-31 | 2024-03-30 | | Brilliant0Businesses | Snehil0Dixit0Mehra | |
| 475 | 3 | CoolTheGlobe | 52 | 476 | 2024-01-22 | 2024-03-31 | 2024-03-31 | | Ecopreneur0Special | Snehil0Dixit0Mehra | |
| 476 | 3 | Canvaloop | 52 | 477 | 2024-01-22 | 2024-03-31 | 2024-03-31 | | Ecopreneur0Special | Snehil0Dixit0Mehra | |
| 477 | 3 | DigitalPaani | 52 | 478 | 2024-01-22 | 2024-03-31 | 2024-03-31 | | Ecopreneur0Special | Snehil0Dixit0Mehra | |
| 478 rows × 52 columns | | | | | | | | | | | |

converting the required columns into datetime format

```
#CONVERTING DATA COLUMN IN DATE TIME DATATYPE.  
data['Season_Start']=pd.to_datetime(data['Season_Start'])  
data['Season_End']=pd.to_datetime(data['Season_End'])  
data['Original_Air_Date']=pd.to_datetime(data['Original_Air_Date'])
```

Dropping Unnecessary columns

```
#NECESSARY COLUMNS
```

```
drop(columns=['Company_Website','Original_Air_Date','Episode_Title','Gross_Margin','Net_Margin','EBITDA','Cash_Burn','SKUs','Has_Patents','Bootstrapped'],
```

checking the null values

```
#CHECKING FOR NULL VALUES  
data.isnull().sum()
```

```
Season_Number      0  
Startup_Name      0  
Episode_Number    0  
Pitch_Number      0  
Season_Start      0  
Season_End        0  
Original_Air_Date  31  
Episode_Title     0  
Anchor            0  
Industry          0  
Business_Description 0  
Company_Website   12  
Started_in        123  
Number_of_Presenters 0  
Male_Presenters   66  
Female_Presenters 252  
Transgender_Presenters 475  
Couple_Presenters 5  
Pitchers_Average_Age 0  
Pitchers_City      5  
Pitchers_State     4  
Yearly_Revenue(in_lakhs) 237  
Monthly_Sales(in_lakhs) 253  
Gross_Margin       349  
Net_Margin         405
```

```
...  
Aman_Present      58  
Peyush_Present    171  
Amit_Present      341  
Ashneer_Present   379  
dtype: int64
```

Start Treating Null Values

```
#TREATING NULL VALUES OF STARTED_IN COLUMN
data['Started_in']=data['Started_in'].fillna("Not Mentioned")
```

```
#TREATING NULL VALUES FOR COLUMN.
data['Male_Presenters']=data['Male_Presenters'].fillna(0)
data['Female_Presenters']=data['Female_Presenters'].fillna(0)
data['Transgender_Presenters']=data['Transgender_Presenters'].fillna(0)
data['Couple_Presenters']=data['Couple_Presenters'].fillna(0)
data['Pitchers_City']=data['Pitchers_City'].fillna('Not Mentioned')
```

[+ Code](#)[+ Markdown](#)

```
#TREATING NULL VALUES FOR COLUMN.
data['Pitchers_State']=data['Pitchers_State'].fillna('Not Mentioned')
data['Accepted_Offer']= data['Accepted_Offer'].fillna("No Offer Received.")
data['Total_Deal_Amount(in_lakhs)']= data['Total_Deal_Amount(in_lakhs)'].fillna(0)
data['Total_Deal_Equity(%)']= data['Total_Deal_Equity(%)'].fillna(0)
data['Number_of_Sharks_in_Deal']= data['Number_of_Sharks_in_Deal'].fillna(0)
data['Namita_Investment_Amount(in_lakhs)']= data['Namita_Investment_Amount(in_lakhs)'].fillna(0)
data['Vineeta_Investment_Amount(in_lakhs)']= data['Vineeta_Investment_Amount(in_lakhs)'].fillna(0)
data['Anupam_Investment_Amount(in_lakhs)']= data['Anupam_Investment_Amount(in_lakhs)'].fillna(0)
data['Aman_Investment_Amount(in_lakhs)']= data['Aman_Investment_Amount(in_lakhs)'].fillna(0)
data['Peyush_Investment_Amount(in_lakhs)']= data['Peyush_Investment_Amount(in_lakhs)'].fillna(0)
data['Amit_Investment_Amount(in_lakhs)']= data['Amit_Investment_Amount(in_lakhs)'].fillna(0)
```

```
data['Aman_Investment_Amount(in_lakhs)'] = data['Aman_Investment_Amount(in_lakhs)'].fillna(0)
data['Peyush_Investment_Amount((in_lakhs)')'] = data['Peyush_Investment_Amount((in_lakhs)')'].fillna(0)
data['Amit_Investment_Amount(in_lakhs)'] = data['Amit_Investment_Amount(in_lakhs)'].fillna(0)
data['Ashneer_Investment_Amount'] = data['Ashneer_Investment_Amount'].fillna(0)
data['Namita_Present'] = data['Namita_Present'].fillna('No')
data['Vineeta_Present'] = data['Vineeta_Present'].fillna('No')
data['Anupam_Present'] = data['Anupam_Present'].fillna('No')
data['Aman_Present'] = data['Aman_Present'].fillna('No')
data['Peyush_Present'] = data['Peyush_Present'].fillna('No')
data['Amit_Present'] = data['Amit_Present'].fillna('No')
data['Ashneer_Present'] = data['Ashneer_Present'].fillna('No')
```

```
#TREATING NULL VALUES FOR Yearly_Revenue(in_lakhs) AND Monthly_Sales(in_lakhs)
# np.mean(['Yearly_Revenue(in_lakhs)'])
data['Yearly_Revenue(in_lakhs)'] = data['Yearly_Revenue(in_lakhs)'].fillna(0)
data['Monthly_Sales(in_lakhs)'] = data['Monthly_Sales(in_lakhs)'].fillna(0)
```

```
#CLEANING ANCHOR , INDUSTRY BUSINESS DESCRIPTION
data['Anchor'] = data['Anchor'].str.replace('0', ' ')
data['Industry'] = data['Industry'].str.replace('0', ' ')
data['Business_Description'] = data['Business_Description'].str.replace('0', ' ')
```

**Again checking the null values,
Now all the null values gets
treated we will import the data in
Mysql Workbench**

```
#CHECKING FOR NULL VALUES.  
data.isnull().sum()
```

| | |
|-------------------------------|---|
| Season_Number | 0 |
| Startup_Name | 0 |
| Episode_Number | 0 |
| Pitch_Number | 0 |
| Season_Start | 0 |
| Season_End | 0 |
| Anchor | 0 |
| Industry | 0 |
| Business_Description | 0 |
| Started_in | 0 |
| Number_of_Presenters | 0 |
| Male_Presenters | 0 |
| Female_Presenters | 0 |
| Transgender_Presenters | 0 |
| Couple_Presenters | 0 |
| Pitchers_Average_Age | 0 |
| Pitchers_City | 0 |
| Pitchers_State | 0 |
| Yearly_Revenue(in_lakhs) | 0 |
| Monthly_Sales(in_lakhs) | 0 |
| Original_Ask_Amount | 0 |
| Original_Offered_Equity(in_%) | 0 |
| Valuation_Requested(in_lakhs) | 0 |
| Received_Offer | 0 |

Storing the cleaned data in new file (Sharktank.csv)

```
#NOW OUR DATA IS CLEAN AND READY TO USE , SO WE WILL DUMP THIS FILE.  
data.to_csv('sharktank.csv', index=False)
```

Then connected Python with Mysql Workbench by using Mysql.connector

```
import mysql.connector
import csv

# Establish the connection
conn = mysql.connector.connect(
    host="localhost",
    user="root"
    password=""
    database="mysql_python"
)

# Create a cursor object
cursor = conn.cursor()

# Create the table (if it doesn't exist)
create_table_query = """
CREATE TABLE sharktank (
    Season_Number INT,
    Startup_Name VARCHAR(255),
    Episode_Number INT,
    Pitch_Number INT,
    Season_Start DATE,
    Season_End DATE,
    Anchor VARCHAR(255),
    Industry VARCHAR(255),
    Business_Description VARCHAR(255),
    Started_in char(20),
```

**Make a table
using create
table and
execute it
using execute
query and
commit it**

```
cursor.execute(create_table_query)

# Commit the changes
conn.commit()

# Function to import CSV data into MySQL table
def import_csv_to_mysql(file_path):
    with open(file_path, mode='r', encoding='utf-8') as file:
        csv_data = csv.reader(file)
        next(csv_data) # Skip the header row

        for row in csv_data:
            cursor.execute("""
                INSERT INTO sharktank(
                    Season_Number, Startup_Name, Episode_Number, Pitch_Number, Season_Start, Season_End,
                    Anchor, Industry, Business_Description, Started_in, Number_of_Presenters, Male_Presenters,
                    Female_Presenters, Transgender_Presenters, Couple_Presenters, Pitches_Average_Age,
                    Pitches_City, Pitches_State, Yearly_Revenue_in_lakhs, Monthly_Sales_in_lakhs, Original_Ask_Amount,
                    Original_Offered_Equity_in_percent, Valuation_Requested_in_lakhs, Received_Offer, Accepted_Offer,
                    Total_Deal_Amount_in_lakhs, Total_Deal_Equity_percent, Number_of_Sharks_in_Deal,
                    Namita_Investment_Amount_in_lakhs, Vineeta_Investment_Amount_in_lakhs, Anupam_Investment_Amount_in_lakhs,
                    Aman_Investment_Amount_in_lakhs, Peyush_Investment_Amount_in_lakhs, Amit_Investment_Amount_in_lakhs,
                    Ashneer_Investment_Amount, Namita_Present, Vineeta_Present, Anupam_Present, Aman_Present,
                    Peyush_Present, Amit_Present, Ashneer_Present
                ) VALUES (
                    %s, %s, %s, %s, %s, %s, %s,
                    %s, %s, %s, %s, %s, %s, %s,
                    %s, %s, %s, %s, %s, %s, %s,
                    %s, %s, %s, %s, %s, %s, %s,
```

```
# Commit the changes
conn.commit()

# Path to your CSV file
csv_file_path = r'C:\Users\hp\Downloads\New folder (6)\sharktank.csv'

# Import the CSV data
import_csv_to_mysql(csv_file_path)

# Close the cursor and connection
cursor.close()
conn.close()
```

Now the Data is in Mysql

select * from sharktank

| | Season_Number | Startup_Name | Episode_Number | Pitch_Number | Season_Start | Season_End | Anchor | Industry | Business_Description | Started_in | Number_of_Presenters | Male |
|---|---------------|-------------------|----------------|--------------|--------------|------------|-----------------|----------------------------|--|------------|----------------------|------|
| ▶ | 1 | BluePineFoods | 1 | 1 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Food | Frozen Momos | 2016.0 | 3 | 2 |
| | 1 | BoozScooters | 1 | 2 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Vehides/Electrical Vehides | Renting e-bike for mobility in private spaces | 2017.0 | 1 | 1 |
| | 1 | HeartUpMySleeves | 1 | 3 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Beauty/Fashion | Detachable Sleeves | 2021.0 | 1 | 0 |
| | 1 | TagzFoods | 2 | 4 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Food | Healthy Potato Chips Snacks | 2019.0 | 2 | 2 |
| | 1 | HeadAndHeart | 2 | 5 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Education | Brain Development Course | 2015.0 | 4 | 1 |
| | 1 | Agritourism | 2 | 6 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Agriculture | Tourism | 2005.0 | 2 | 1 |
| | 1 | qZenseLabs | 3 | 7 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Food | Food Freshness Detector | 2020.0 | 2 | 0 |
| | 1 | Peeschute | 3 | 8 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Beauty/Fashion | Disposable Urine Bag | 2019.0 | 1 | 1 |
| | 1 | NOCD | 3 | 9 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Food | Energy Drink | 2019.0 | 2 | 2 |
| | 1 | CosIQ | 4 | 10 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Beauty/Fashion | Intelligent Skincare | 2021.0 | 2 | 1 |
| | 1 | JhaJiAchaar | 4 | 11 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Food | Pickle | 2021.0 | 2 | 0 |
| | 1 | Bummer | 4 | 12 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Beauty/Fashion | Underwear | 2020.0 | 1 | 1 |
| | 1 | RevampMoto | 5 | 13 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Vehides/Electrical Vehides | E-Bike Mitra bud-e RM | 2021.0 | 3 | 3 |
| | 1 | HungryHead | 5 | 14 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Food | Restaurant serving 8 types of Maggi | 2013.0 | 2 | 2 |
| | 1 | ShrawaniEngineers | 5 | 15 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Beauty/Fashion | Belly Button Shaper | 2019.0 | 2 | 1 |
| | 1 | SkippiIcePops | 6 | 16 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Food | Ice-Pops | 2021.0 | 2 | 1 |
| | 1 | Menstrupedia | 6 | 17 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Education | Menstrual Awareness Comic | 2012.0 | 2 | 1 |
| | 1 | Hecoll | 6 | 18 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Beauty/Fashion | Pollution Resistant Fabric - Healthy Cover ... | 2019.0 | 1 | 0 |
| | 1 | RaisingSuperstars | 7 | 19 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Education | Child Development App | 2020.0 | 2 | 1 |
| | 1 | Torch-it | 7 | 20 | 2021-12-20 | 2022-02-04 | Rannvijay Singh | Education | Gadgets for visually impaired people | 2018.0 | 1 | 1 |

Lets perform some quesrtion on it

1) You Team have to promote shark Tank India season 4, The senior come up with the idea to show highest funding domain wise and you were assigned the task to show the same.

```
select max(funding),Industry from (
select Total_Deal_Amount_in_lakhs
as funding , Industry from sharktank
order by funding desc ) t group by
Industry;
```

| | max(funding) | Industry |
|---|--------------|-----------------------------|
| ▶ | 200 | Food |
| | 100 | Vehides/Electrical Vehicles |
| | 300 | Beauty/Fashion |
| | 150 | Education |
| | 75 | Agriculture |
| | 250 | Medical/Health |
| | 200 | Manufacturing |
| | 200 | Technology/Software |
| | 200 | Electronics |
| | 60 | Animal/Pets |
| | 150 | Services |
| | 25 | Hardware |
| | 80 | Sports |
| | 200 | Liquor/Beverages |
| | 150 | Entertainment |
| | 100 | Furnishing/Household |
| | 40 | Others |


2) You have been assigned the role of finding the domain where female as pitchers have female to male pitcher ratio >70%

```
select Industry,(female / male )* 100 as
        ratio from (
select Industry, sum(Female_Presenters)
as 'female' , sum(Male_Presenters) as
'male' from sharktank group by Industry
having sum(Female_Presenters)>0 and
        sum(Male_Presenters)>0
        )t
where (female / male )* 100 > 70;
```

| Result Grid | | | Filter Rows: |
|-------------|----------------|---------|--------------|
| | Industry | ratio | |
| ▶ | Beauty/Fashion | 85.5556 | |
| | Education | 73.3333 | |
| | Animal/Pets | 71.4286 | |

3) As a venture capital firm specializing in investing in startups featured on a renowned entrepreneurship TV show, how would you determine the season with the highest average monthly sales and identify the top 5 industries with the highest average monthly sales during that season to optimize investment decisions?

```
WITH cte AS (  
    SELECT MAX(Season_Number) AS  
           max_season  
    FROM sharktank  
)  
SELECT Industry,  
       AVG(Monthly_Sales_in_lakhs) AS  
       avg_monthly_sales  
    FROM sharktank  
 WHERE Season_Number = (SELECT  
                        max_season FROM cte)  
    GROUP BY Industry order by  
       avg_monthly_sales desc limit 5 ;
```

| Result Grid  Filter Rows: <input type="text"/> Export | | |
|--|----------------------|-------------------|
| | Industry | avg_monthly_sales |
| ▶ | Electronics | 3500 |
| | Furnishing/Household | 96.27272727272727 |
| | Beauty/Fashion | 61.6507894616378 |
| | Food | 41.28 |
| | Services | 29 |

4) As a data scientist at our firm, your role involves solving real-world challenges like identifying industries with consistent increases in funds raised over multiple seasons. This requires focusing on industries where data is available across all three years. Once these industries are pinpointed, your task is to delve into the specifics, analyzing the number of pitches made, offers received, and offers converted per season within each industry.

```
WITH ValidIndustries AS
    (SELECT industry,
        MAX(CASE WHEN season_number = 1 THEN total_deal_amount_in_lakhs END)
            AS season_1,
        MAX(CASE WHEN season_number = 2 THEN total_deal_amount_in_lakhs END)
            AS season_2,
        MAX(CASE WHEN season_number = 3 THEN total_deal_amount_in_lakhs END)
            AS season_3
        FROM sharktank
        GROUP BY industry
        HAVING season_3 > season_2 AND season_2 > season_1 AND season_1 != 0
    )
```

```

select * from sharktank as t inner join
validindustries as v on t.industry=
    v.industry ;
    SELECT
    t.season_number,
    t.industry,
    COUNT(t.startup_Name) AS Total,
    COUNT(CASE WHEN
    t.received_offer = 'Yes' THEN
t.startup_Name END) AS Received,
    COUNT(CASE WHEN
    t.accepted_offer = 'Yes' THEN
t.startup_Name END) AS Accepted
    FROM sharktank AS t
    JOIN ValidIndustries AS v ON
    t.industry = v.industry
    GROUP BY t.season_number,
    t.industry;




```

| Industry | season_number | pitches_made | offer_received | offer_accepted |
|----------------|---------------|--------------|----------------|----------------|
| Agriculture | 1 | 2 | 1 | 1 |
| Agriculture | 2 | 1 | 1 | 1 |
| Agriculture | 3 | 1 | 1 | 1 |
| Beauty/Fashion | 1 | 26 | 17 | 14 |
| Beauty/Fashion | 2 | 31 | 24 | 20 |
| Beauty/Fashion | 3 | 38 | 25 | 20 |
| Medical/Health | 1 | 9 | 7 | 5 |
| Medical/Health | 2 | 15 | 14 | 13 |
| Medical/Health | 3 | 13 | 12 | 12 |

5) Every shark want to know in how much year their investment will be returned, so you have to create a system for them , where shark will enter the name of the startup's and the based on the total deal and equity given in how many years their principal amount will be returned.

```
delimiter //
create procedure ROI( in startup varchar(100))
begin
    case
        when (select Accepted_offer ='No' from sharktank where startup_name = startup)
            then select 'Turn Over time cannot be calculated';
        when (select Accepted_offer ='yes' and Yearly_Revenue_in_lakhs = 0 from sharktank where startup_name= startup)
            then select 'Previous data is not available';
        else
            select `startup_name`,`Yearly_Revenue_in_lakhs`,`Total_Deal_Amount_in_lakhs`,`Total_Deal_Equity_percent`,
                `Total_Deal_Amount_in_lakhs`/((`Total_Deal_Equity_percent`/100)*`Total_Deal_Amount_in_lakhs`) as 'years'
            from sharktank where Startup_Name= startup;
        end case;
    end
//
DELIMITER ;
```

call ROI('TagzFoods');

| Result Grid  Filter Rows: <input type="text"/> Export:  Wrap Cell Content:  | | | | | |
|--|--------------|-------------------------|----------------------------|---------------------------|-------------------|
| | startup_name | Yearly_Revenue_in_lakhs | Total_Deal_Amount_in_lakhs | Total_Deal_Equity_percent | years |
| ▶ | TagzFoods | 700 | 70 | 2.75 | 36.36363636363636 |

6) In the world of startup investing, we're curious to know which big-name investor, often referred to as "sharks," tends to put the most money into each deal on average. This comparison helps us see who's the most generous with their investments and measure up against their fellow investors.

```
select sharkname, round(avg(investment),2) as 'average' from
```

```
(
```

```
SELECT `Namita_Investment_Amount_in_lakhs` AS investment, 'Namita' AS sharkname FROM sharktank  
WHERE `Namita_Investment_Amount_in_lakhs` > 0
```

```
union all
```

```
SELECT `Vineeta_Investment_Amount_in_lakhs` AS investment, 'Vineeta' AS sharkname FROM sharktank  
WHERE `Vineeta_Investment_Amount_in_lakhs` > 0
```

```
union all
```

```
SELECT `Anupam_Investment_Amount_in_lakhs` AS investment, 'Anupam' AS sharkname FROM sharktank  
WHERE `Anupam_Investment_Amount_in_lakhs` > 0
```

```
union all
```

```
SELECT `Aman_Investment_Amount_in_lakhs` AS investment, 'Aman' AS sharkname FROM sharktank  
WHERE `Aman_Investment_Amount_in_lakhs` > 0
```

```
union all
```

```
SELECT `Peyush_Investment_Amount_in_lakhs` AS investment, 'peyush' AS sharkname FROM
sharktank WHERE `Peyush_Investment_Amount_in_lakhs` > 0
union all
```

```
SELECT `Amit_Investment_Amount_in_lakhs` AS investment, 'Amit' AS sharkname FROM sharktank
WHERE `Amit_Investment_Amount_in_lakhs` > 0
union all
```

```
SELECT `Ashneer_Investment_Amount` AS investment, 'Ashneer' AS sharkname FROM sharktank
WHERE `Ashneer_Investment_Amount` > 0
)k group by sharkname
```

| Result Grid | | | Filter Rows: | |
|-------------|-----------|---------|--------------|--|
| | sharkname | average | | |
| ▶ | Namita | 32.94 | | |
| | Vineeta | 31.25 | | |
| | Anupam | 29.99 | | |
| | Aman | 34.18 | | |
| | peyush | 35.06 | | |
| | Amit | 35.27 | | |
| | Ashneer | 25.68 | | |

7) Develop a system that accepts inputs for the season number and the name of a shark. The procedure will then provide detailed insights into the total investment made by that specific shark across different industries during the specified season. Additionally, it will calculate the percentage of their investment in each sector relative to the total investment in that year, giving a comprehensive understanding of the shark's investment distribution and impact.

```
DELIMITER //
create PROCEDURE getseason_investment(IN season INT, IN sharkname VARCHAR(100))
BEGIN

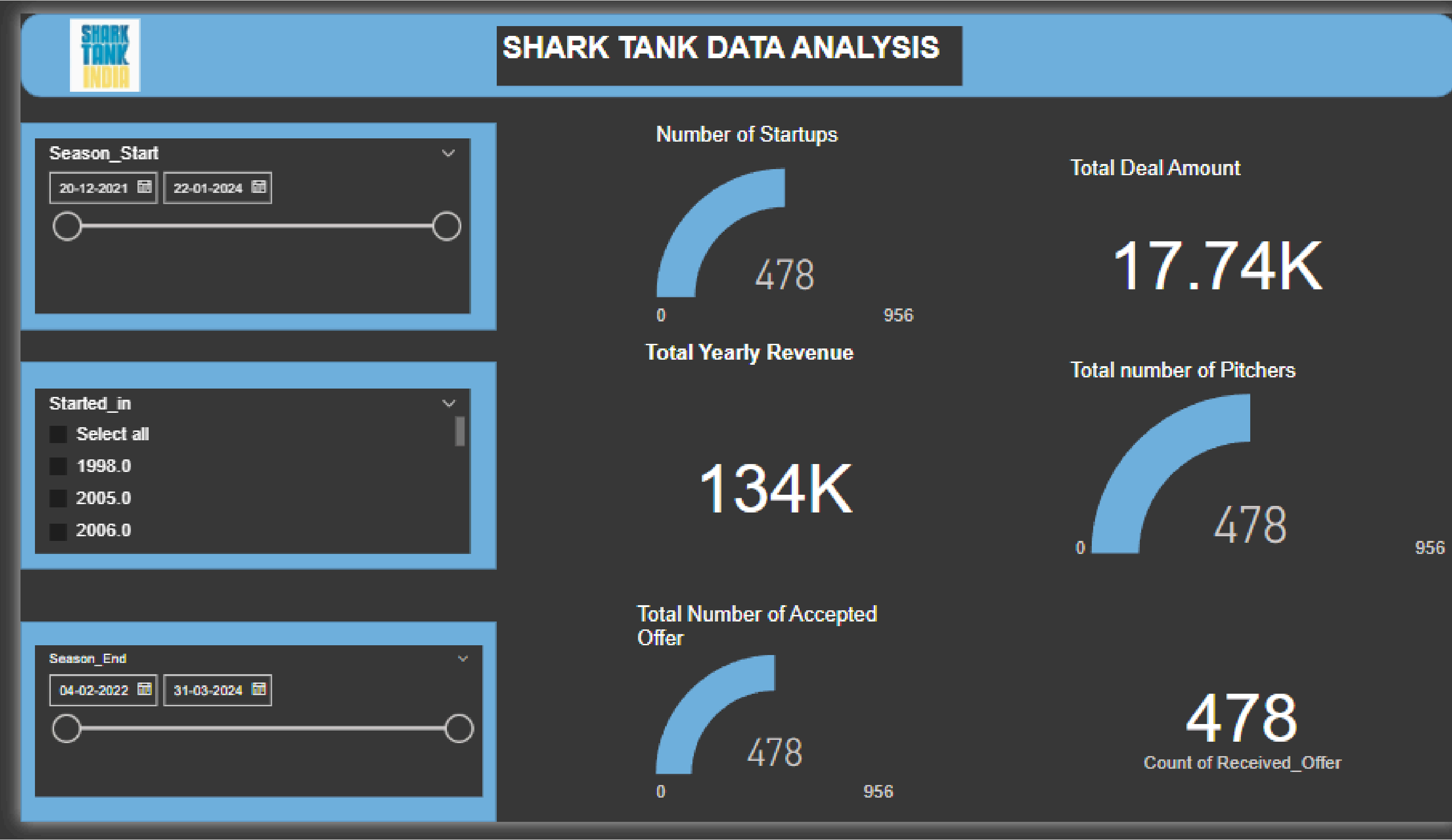
    CASE      WHEN sharkname = 'namita' THEN
set @total = (select  sum(`Namita_Investment_Amount_in_lakhs`) from sharktank where
                Season_Number= season );
        SELECT Industry, sum(`Namita_Investment_Amount_in_lakhs`) as 'sum' ,
(sum(`Namita_Investment_Amount_in_lakhs`)/@total)*100 as 'Percent' FROM sharktank WHERE
                season_Number = season AND `Namita_Investment_Amount_in_lakhs` > 0
                group by industry;
        WHEN sharkname = 'Vineeta' THEN
SELECT industry,sum(`Vineeta_Investment_Amount_in_lakhs`) as 'sum' FROM sharktank WHERE
                season_Number = season AND `Vineeta_Investment_Amount_in_lakhs` > 0
                group by industry;
        WHEN sharkname = 'Anupam' THEN
SELECT industry,sum(`Anupam_Investment_Amount_in_lakhs`) as 'sum' FROM sharktank WHERE
                season_Number = season AND `Anupam_Investment_Amount_in_lakhs` > 0
                group by Industry;
        WHEN sharkname = 'Aman' THEN
```

```
SELECT industry,sum(`Aman_Investment_Amount_in_lakhs_`) as 'sum' FROM sharktank WHERE season_Number =
season AND `Aman_Investment_Amount_in_lakhs_` > 0
group by Industry;
WHEN sharkname = 'Peyush' THEN
SELECT industry,sum(`Peyush_Investment_Amount_in_lakhs`) as 'sum' FROM sharktank WHERE
season_Number = season AND `Peyush_Investment_Amount_in_lakhs` > 0
group by Industry;
WHEN sharkname = 'Amit' THEN
SELECT industry,sum(`Amit_Investment_Amount_in_lakhs`) as 'sum' WHERE season_Number = season AND
`Amit_Investment_Amount_in_lakhs` > 0
group by Industry;
WHEN sharkname = 'Ashneer' THEN
SELECT industry,sum(`Ashneer_Investment_Amount`) FROM sharktank WHERE season_Number = season AND
`Ashneer_Investment_Amount` > 0
group by Industry;
ELSE
SELECT 'Invalid shark name';
END CASE;

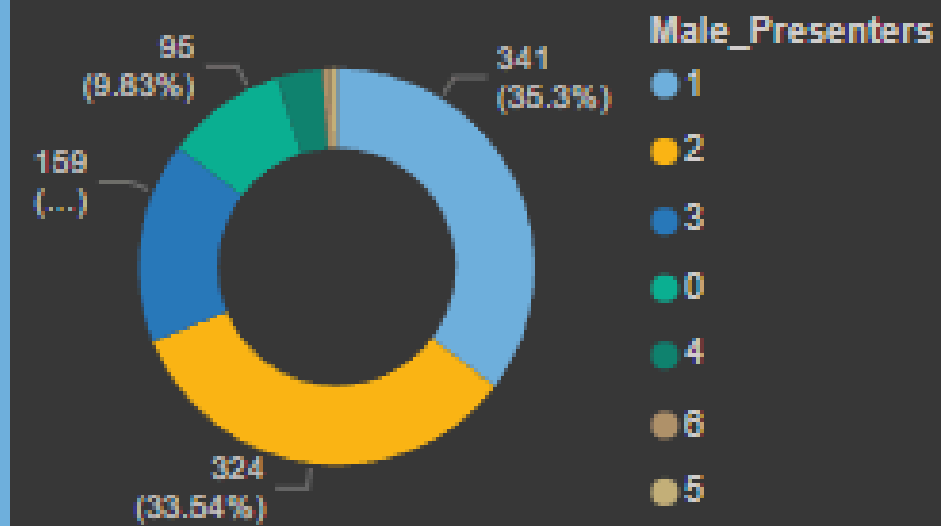
END //
DELIMITER ;
call getseason_investment(2, 'Anupam')
```

| Result Grid | | | Filter Rows: | Export: |
|-------------|------------------------------|-------------------|--------------|---------|
| | industry | sum | | |
| ▶ | Food | 240 | | |
| | Electronics | 50 | | |
| | Beauty/Fashion | 260 | | |
| | Liquor/Beverages | 12.5 | | |
| | Manufacturing | 56.5 | | |
| | Services | 45 | | |
| | Vehicles/Electrical Vehicles | 33.33000183105469 | | |
| | Technology/Software | 70 | | |
| | Furnishing/Household | 50 | | |
| | Medical/Health | 97.5 | | |

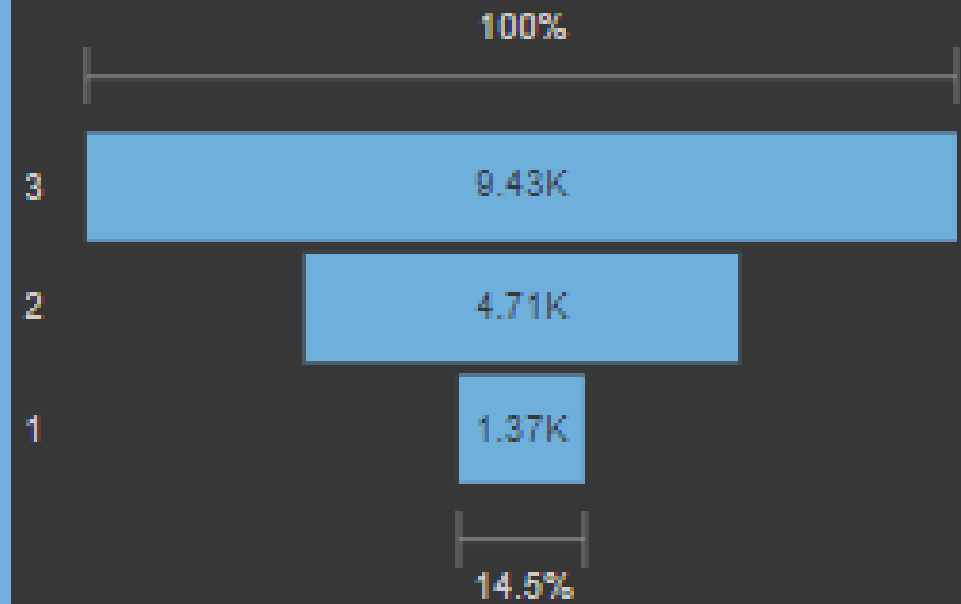
Power BI Dashboard



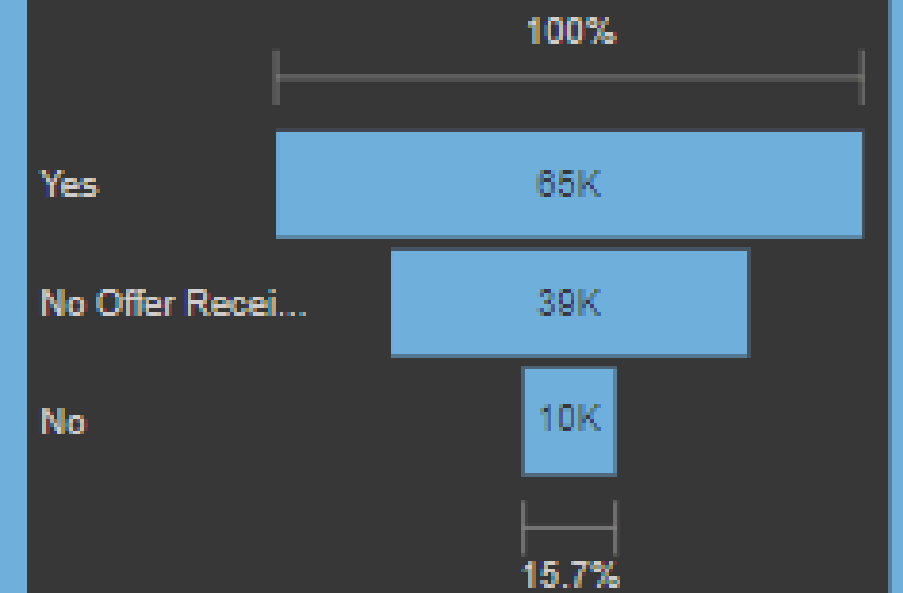
Number of Male Presenters



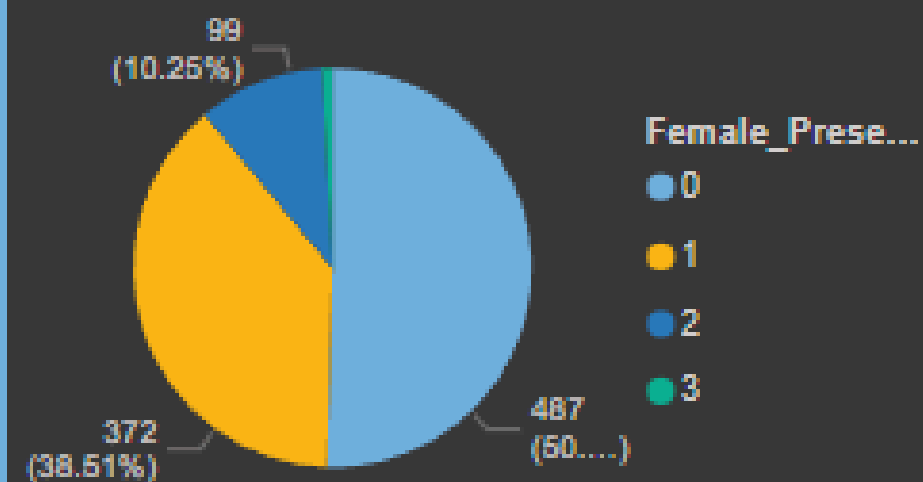
Monthly sales divided by Season



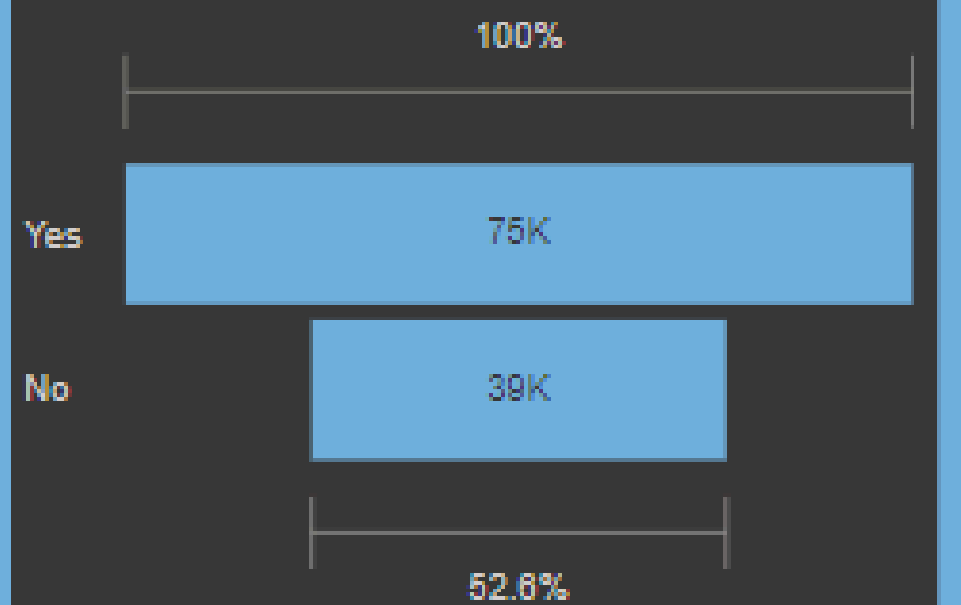
Pitch Number by Accepted Offer



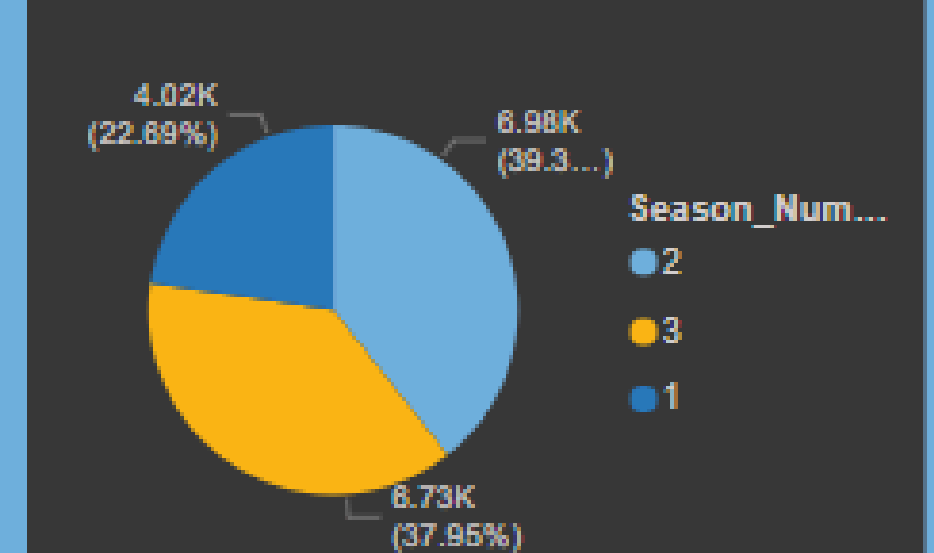
Number of Female Presenters



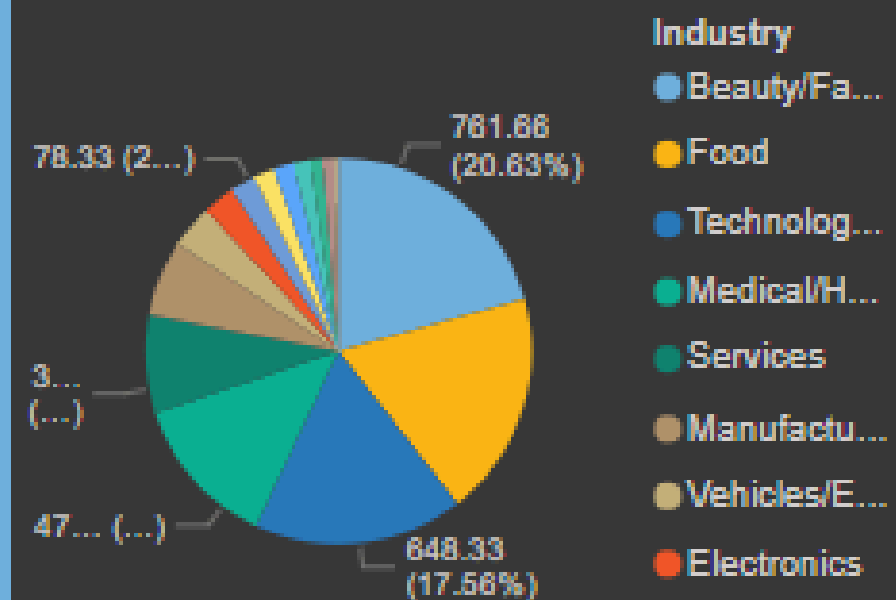
Pitch Number by Received Offer



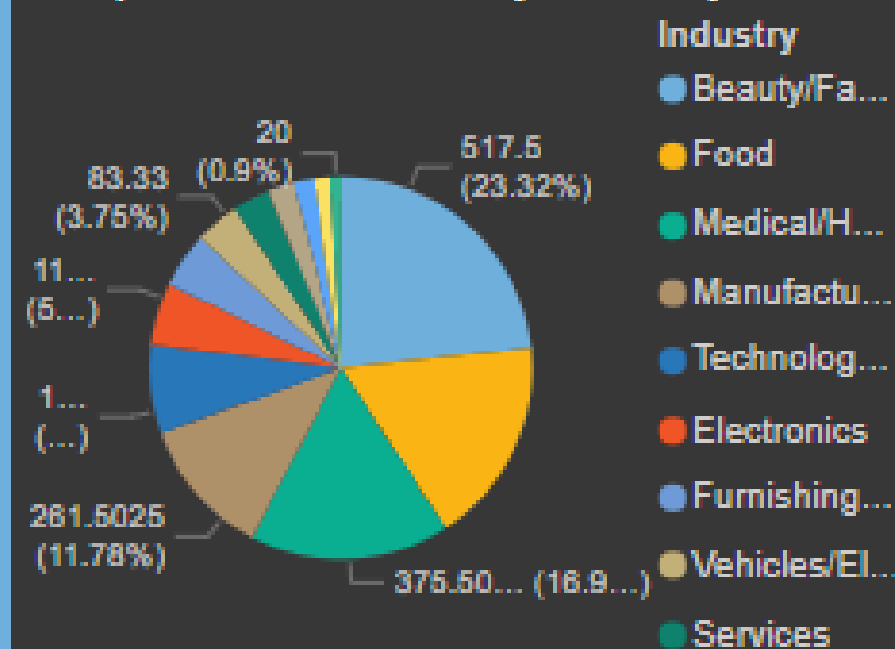
Total Deal Amount by Season Number



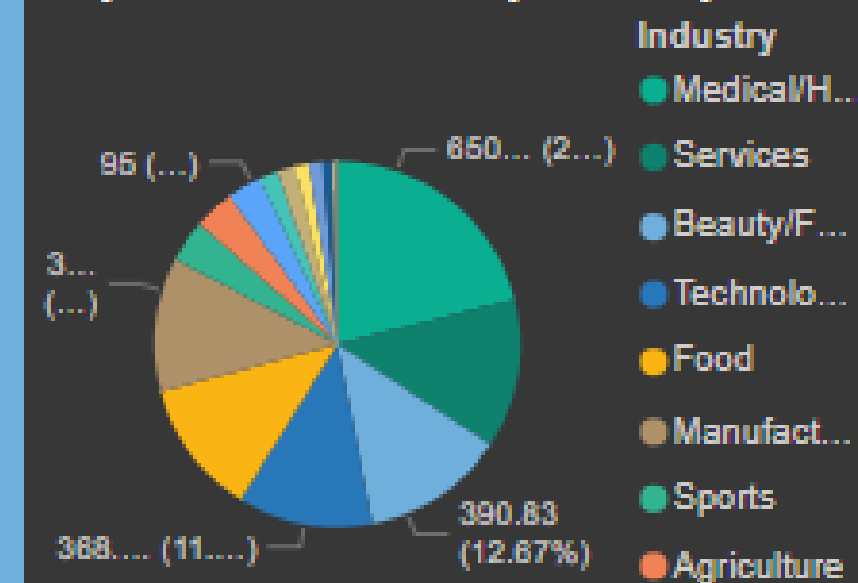
Aman Investment by Industry



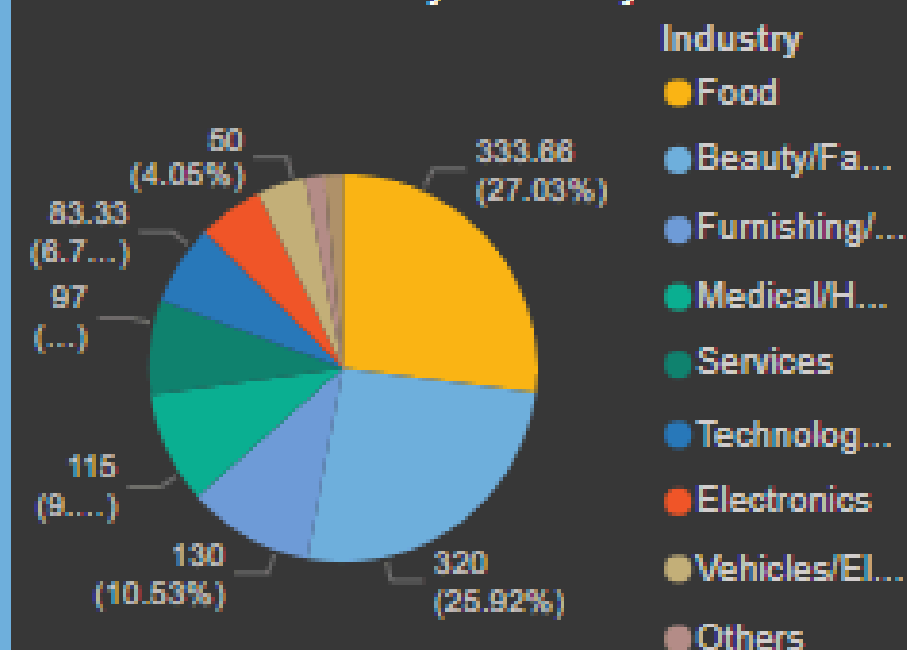
Anupam Investment by Industry



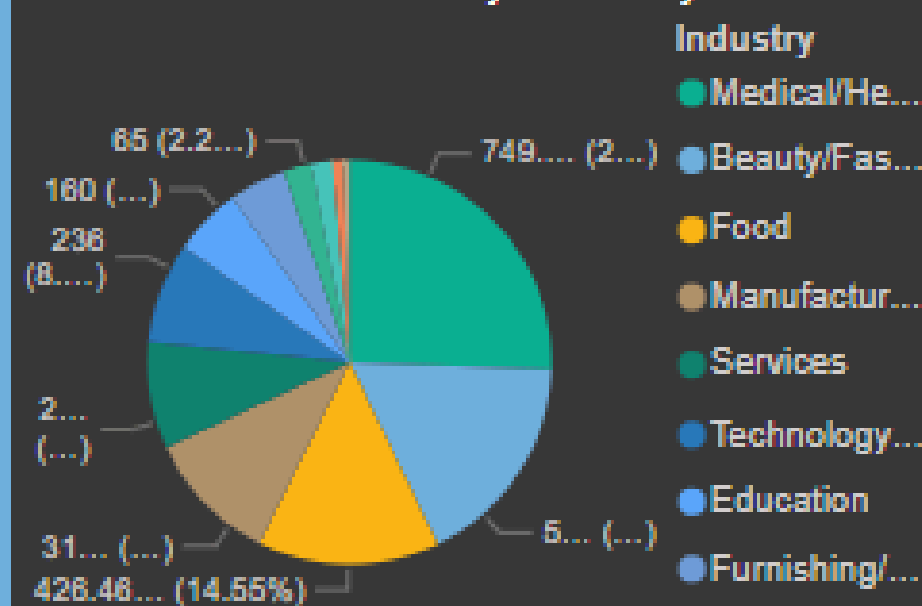
Peyush Investment by Industry



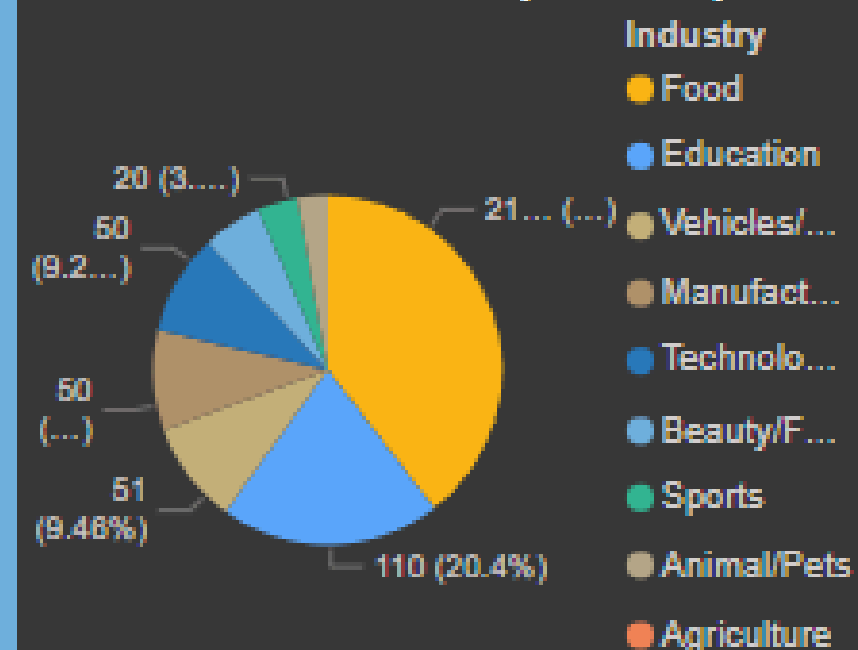
Amit Investment by Industry



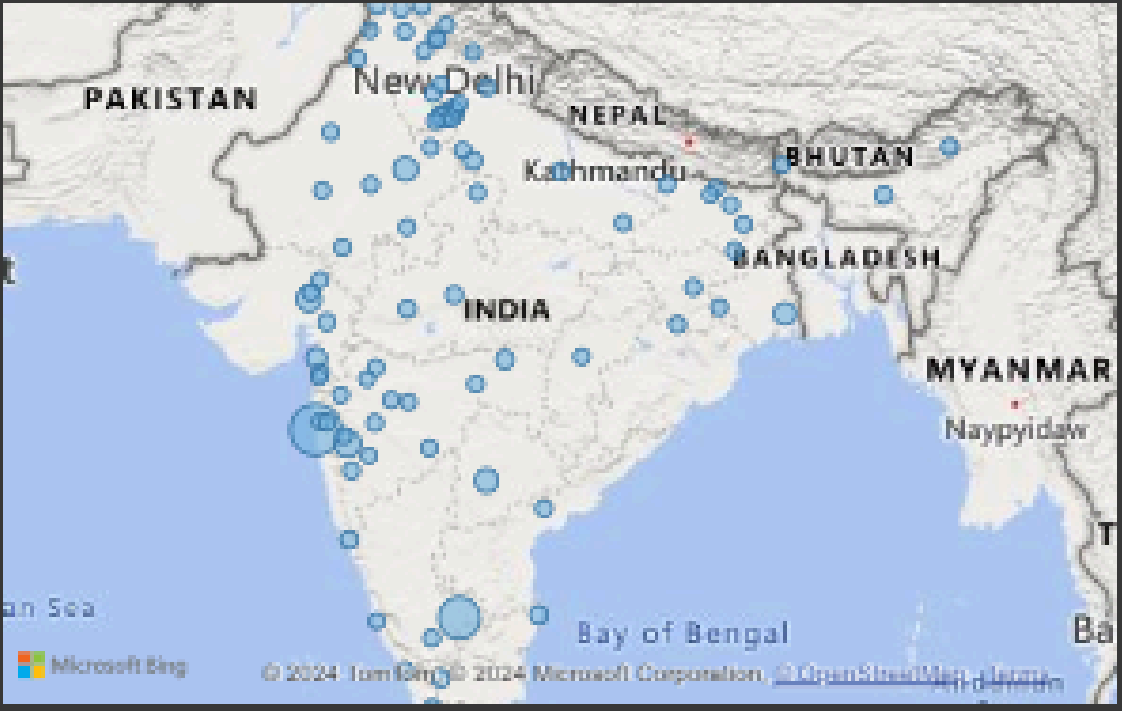
Namita Investment by Industry



Ashneer Investment by Industry



city of Pitches

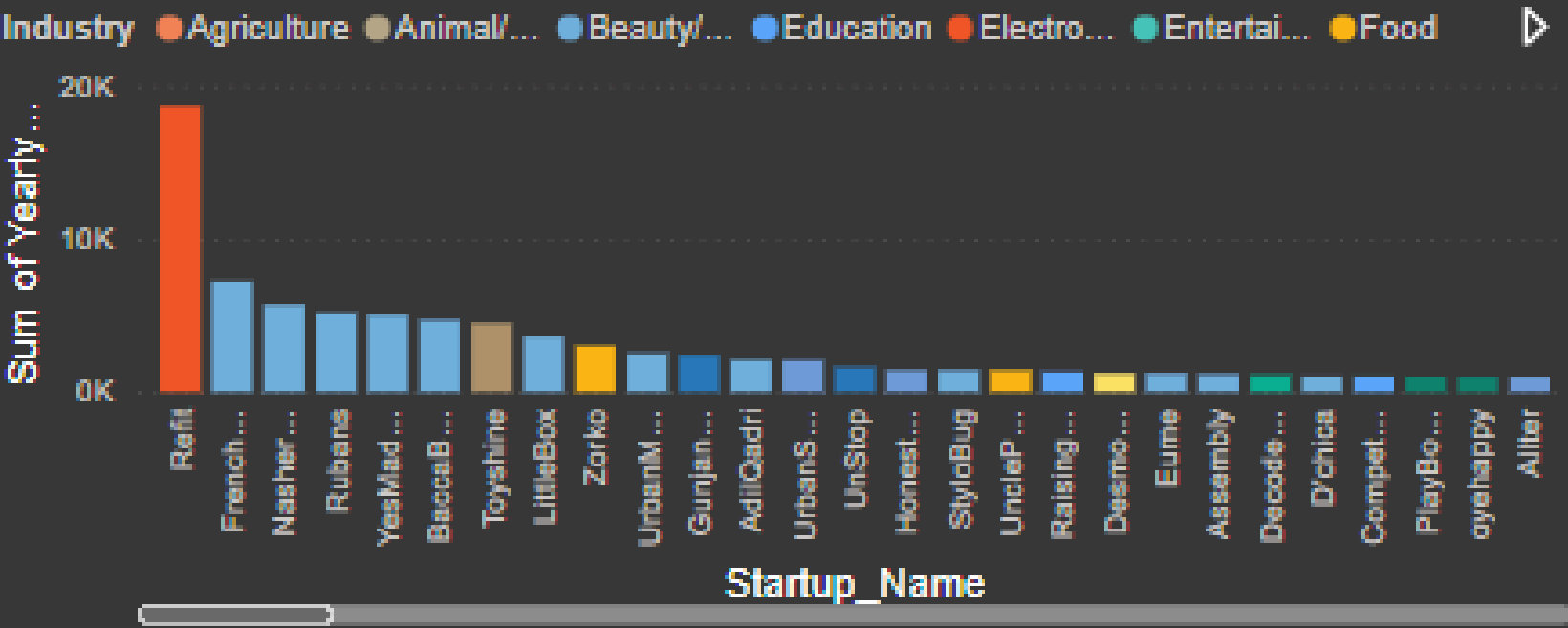


| Sum of Pitch_Number | Pitchers_Average_Age | Received_Offer | Accepted_Offer |
|---------------------|----------------------|----------------|--------------------|
| 32780 | Middle | No | No Offer Received. |
| 7401 | Middle | Yes | No |
| 50389 | Middle | Yes | Yes |
| 392 | Old | No | No Offer Received. |
| 342 | Old | Yes | Yes |
| 6294 | Young | No | No Offer Received. |
| 2789 | Young | Yes | No |
| 14134 | Young | Yes | Yes |
| 114481 | | | |

State of Pitches



Yearly Revenue by Startup Name and Industry



INSIGHTS:

- 1) From 2021 to 2024, a total of 478 startups participated in the Shark Tank program. During this period, the startups generated a cumulative yearly revenue of \$134,000 and secured a total deal amount of \$17,740.**
- 2) The show featured at least 2 to 3 male presenters and at least one or no female presenter during the seasons from 2021 to 2024.**
- 3) Season 3 of the Shark Tank program saw a higher volume of sales compared to other seasons from 2021 to 2024.**
- 4) Season 2 of the Shark Tank program had the highest total deal amount compared to the other seasons within the 2021 to 2024 timeframe.**

5) Investments by Sharks:

-- Aman: Food, Beauty, Technology, Medical

-- Peyush: Medical, Services

-- Amit: Food, Beauty/Fashion, Furnishing, Medical/Health

-- Namita: Food, Beauty/Fashion

-- Ashneer: Food, Education, Vehicles, Manufacturing

6) New Delhi, Mumbai, and Bangalore are recognized as major hubs for startup activity in the context of Shark Tank, attracting a significant number of participants and investments in various industries.

7) The agriculture and beauty/fashion industries have been major contributors to yearly revenue among the startups featured on Shark Tank from 2021 to 2024.

THANKYOU