

### **FILTERS**

region	All
division	All
market	All

# **Customer Net Sales Performance Report**

Customer	2019	2020	2021	21vs20
Acclaimed Stores	1.4M	2.9M	10.9M	378.1%
All-Out		0.2M	0.8M	495.7%
Amazon	12.2M	37.5M	82.1M	
Argos (Sainsbury's)	0.4M	0.7M	2.3M	
Atlas Stores	0.2M	0.7M	3.2M	470.3%
AtliQ e Store	7.2M	23.7M	53.0M	_
AtliQ Exclusive	9.6M	17.7M	61.1M	
BestBuy	0.9M	1.8M	6.3M	356.1%
Boulanger	0.2M	0.8M	4.1M	492.9%
Chip 7	0.6M	1.3M	5.5M	416.1%
Chiptec		0.4M	3.0M	722.0%
Control	0.9M	2.2M	7.7M	349.2%
Coolblue	0.5M	1.2M	4.2M	360.0%
Costco	1.1M	2.8M	9.3M	337.4%
Croma	1.7M	2.5M	7.5M	305.1%
Currys (Dixons Carphone)	0.3M	0.8M	1.9M	246.9%
Digimarket	0.8M	1.7M	4.1M	241.1%
Ebay	2.6M	6.3M	15.2M	242.2%
Electricalsara Stores	0.1M	0.6M	1.9M	286.0%
Electricalsbea Stores		0.1M	0.7M	504.6%
Electricalslance Stores	0.1M	0.7M	2.3M	313.3%
Electricalslytical	1.8M	2.6M	11.9M	457.5%
Electricalsocity	2.3M	3.5M	12.4M	358.8%
Electricalsquipo Stores	0.2M	0.7M	3.6M	535.3%
Elite	0.4M	0.8M	4.1M	495.5%
Elkjøp	0.5M	1.3M	5.2M	391.9%
Epic Stores	0.4M	0.9M	4.2M	446.1%
Euronics	0.4M	0.9M	3.9M	444.7%
Expert	0.8M	1.8M	6.4M	364.0%
Expression	1.7M	3.0M	9.8M	328.2%
Ezone	1.5M	2.0M	7.9M	391.6%
Flawless Stores	0.1M	0.5M	1.8M	396.3%
Flipkart	2.9M	8.3M	19.3M	231.0%
Fnac-Darty	0.5M	0.8M	2.9M	349.8%
Forward Stores	0.6M	1.5M	4.1M	272.0%
Girias	1.5M	2.1M	8.7M	419.3%
Info Stores	0.1M	0.5M	1.8M	384.1%
Insight	0.4M	1.0M	2.8M	271.8%



Integration Stores		0.2M	1.4M	87.2%
Leader	4.7M	6.0M	18.8M 3	314.8%
Logic Stores	0.2M	0.9M	4.8M 5	515.2%
Lotus	1.5M	2.1M	8.1M 3	82.6%
Neptune	1.0M	3.4M	16.1M 🔲 4	171.5%
Nomad Stores	0.5M	1.6M	4.0M 2	246.9%
Notebillig	0.2M	0.4M	1.1M 2	287.4%
Nova		0.0M	0.4M 26	64.9%
Novus	1.9M	3.7M	9.9M 2	264.2%
Otto	0.3M	0.4M	1.2M 2	298.6%
Premium Stores	0.5M	1.1M	3.9M 3	353.1%
Propel	1.6M	2.5M	10.8M 4	140.6%
Radio Popular	0.5M	1.5M	5.3M 3	362.6%
Radio Shack	0.8M	1.7M	5.4M 3	311.5%
Reliance Digital	1.6M	2.6M	9.7M 3	377.9%
Relief	0.4M	1.0M	4.1M 4	103.6%
Sage	4.8M	6.4M	20.7M 3	321.5%
Saturn	0.2M	0.4M	1.2M 3	310.5%
Sorefoz	0.6M	1.1M	4.7M 4	133.6%
Sound	0.6M	1.7M	4.4M 2	260.3%
Staples	1.2M	2.9M	8.8M 3	307.0%
Surface Stores	0.1M	0.5M	2.1M 3	398.8%
Synthetic	1.9M	4.4M	12.2M 2	276.0%
Taobao	0.2M	1.3M	3.3M 2	248.7%
UniEuro	0.6M	1.6M	7.3M 4	157.0%
Vijay Sales	1.7M	2.1M	8.5M 3	397.8%
Viveks	1.6M	2.2M	7.8M 3	348.1%
walmart	1.3M	2.6M	9.7M 3	370.4%
Zone	0.3M	1.6M	5.3M 3	36.2%
<b>Grand Total</b>	87.5M	196.7M	598.9M 3	04.5%

### Market Performance - Target Report All Values here are in USD

### **AtliQ Hardwares**



#### **FILTERS**

region	All
division	All

Country	2019	2020	2021	2021 - Target	%
Australia	3.9M	10.7M	21.0M	-2.2M	9.5%
Austria		0.1M	2.8M	-0.3M	-10.5%
Bangladesh	0.5M	2.3M	7.0M	-0.7M	9.3%
Canada	4.8M	12.2M	35.1M	-5.1M	-12.6%
China	1.4M	5.4M	22.9M	-2.1M	- <mark>8.3%</mark>
France	4.0M	7.5M	25.9M	-2.2M	-7.8%
Germany	2.6M	4.7M	12.0M	-1.5M	-11.3%
India	30.8M	49.8M	161.3M	-9.6M	-5. <mark>6%</mark>
Indonesia	2.5M	6.2M	18.4M	-2.4M	-11.5%
Italy	2.9M	4.5M	11.7M	-1.0M	-8.2%
Japan		1.9M	7.9M	-0.3M	-4.0 <mark>%</mark>
Netherlands	0.2M	3.4M	8.0M	-0.7M	-7 <mark>.6%</mark>
Newzealand		2.0M	11.4M	-1.4M	-11.0%
Norway		2.5M	13.7M	-1.4M	9.5%
Pakistan	0.6M	4.7M	5.7M	-0.5M	-8.5%
Philiphines	5.7M	13.4M	31.9M	-2.5M	-7 <mark>.3%</mark>
Poland	0.4M	2.8M	5.2M	-0.9M	-15.3%
Portugal	0.7M	3.6M	11.8M	-0.5M	-4.1 <mark>%</mark>
South Korea	12.8M	17.3M	49.0M	-4.4M	-8.2%
Spain		1.8M	12.6M	-1.8M	-12.4%
Sweden	0.1M	0.2M	1.8M	-0.2M	-10.0%
<b>United Kingdom</b>	2.0M	8.1M	34.2M	-3.0M	-8.0%
USA	11.5M	31.9M	87.8M	-10.2M	-10.4%
<b>Grand Total</b>	87.5M	196.7M	598.9M	-54.9M	-8.4%



### **FILTERS**

region	All
division	All
customer	All

Products	2021
AQ Clx3	4.4M
AQ Electron 3 3600 Desktop Processor	14.2M
AQ Gen Y	19.5M
AQ GEN Z	11.7M
AQ HOME Allin1 Gen 2	3.5M
AQ Lumina Ms	4.2M
AQ Marquee P3	4.9M
AQ Marquee P4	1.7M
AQ Maxima Ms	13.7M
AQ MB Lito	2.8M
AQ MB Lito 2	2.3M
AQ Qwerty	22.0M
AQ Qwerty Ms	15.4M
AQ Trigger	20.7M
AQ Trigger Ms	17.9M
AQ Wi Power Dx3	17.2M
Grand Total	176.2M

# **Top Bottom 5 Products**All Values here are in Usd

### **AtliQ Hardwares**



region	All
division	All
customer	All

**Top 5 Products** 

Division	Quantity
AQ Gamers	3.4M
AQ Gamers Ms	4.0M
AQ Master wired x1 Ms	4.2M
AQ Master wireless x1	3.4M
AQ Master wireless x1 Ms	4.1M
Grand Total	19.0M

### **Bottom 5 Products**

Division	Quantity
AQ Gamer 1	51.7K
AQ GEN Z	63.1K
AQ Home Allin1	15.2K
AQ HOME Allin1 Gen 2	8.9K
AQ Smash 2	36.0K
Grand Total	174.9K



### **FILTERS**

region	All
division	All
market	India

# **Customer Net Sales Performance Report**

Customer	2019	2020	2021	21vs20
Amazon	4.6M	9.8M	23.0M	234.9%
AtliQ e Store	1.6M	3.5M	8.7M	249.1%
AtliQ Exclusive	3.4M	4.7M	18.4M	392.6%
Croma	1.7M	2.5M	7.5M	305.1%
Ebay	1.7M	3.6M	8.5M	235.9%
Electricalslytical	1.6M	2.0M	8.4M	431.1%
Electricalsocity	1.8M	2.3M	9.4M	415.1%
Expression	1.5M	2.2M	8.8M	391.2%
Ezone	1.5M	2.0M	7.9M	391.6%
Flipkart	1.9M	4.3M	9.9M	231.8%
Girias	1.5M	2.1M	8.7M	419.3%
Lotus	1.5M	2.1M	8.1M	382.6%
Propel	1.6M	2.2M	9.1M	413.7%
Reliance Digital	1.6M	2.2M	8.5M	387.2%
Vijay Sales	1.7M	2.1M	8.5M	397.8%
Viveks	1.6M	2.2M	7.8M	348.1%
<b>Grand Total</b>	30.8M	49.8M	161.3M	324.0%



### **FILTERS**

region	All
division	All
customer	All

Products	2020	2021	21vs20
AQ Electron 4 3600 Desktop Processor	3.0M	19.4M	641.3%
AQ GT 21	0.8M	4.4M	561.1%
AQ Home Allin1	0.7M	5.2M	769.0%
AQ LION x1	0.0M	0.8M	1719.5%
AQ LION x2	0.1M	0.9M	1768.9%
AQ LION x3	0.1M	1.2M	1792.3%
AQ Mx NB	0.0M	1.4M	5723.5%
AQ Pen Drive DRC	0.6M	3.8M	587.7%
AQ Smash 2	0.4M	11.2M	<b>258</b> 9.5%
AQ Zion Saga	0.7M	3.6M	528.5%
Grand Total	6.4M	52.0M	808.0%

### All Values here are in Usd



region	All	
customer	All	

Country	2021
Canada	35.1M
India	161.3M
South Korea	49.0M
United Kingdom	34.2M
USA	87.8M
<b>Grand Total</b>	367.2M

### Division Level Report All Values here are in Usd

## **AtliQ Hardwares**



#### **Filters**

region	All	
customer	All	

Division	2020	2021	21vs20
N & S	51.4M	94.7M	184.4%
P & A	105.2M	338.4M	321.5%
PC	40.1M	165.8M	413.7%
<b>Grand Total</b>	196.7M	598.9M	304.5%