Assignment 1: Robinhood Analysis

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An Overview of The Datasets

The two datasets that I have been given are: <u>equity value data.csv</u> and <u>features data.csv</u>. The equity_value_data is a 1000000 (rows) x 3 (columns) dataset. The input attributes are: 1 - timestamp, 2-close_equity, and 3- user_id.

```
The features_data is a 5585 (rows) x 9 (columns) dataset. The input attributes are: 1-investment_experience, 2 - liquity_needs, 3 - platform, 4 - time_spent, 5 - instrument type first traded, 6 - first deposit amount, 7 - time horizon, 8 - user id
```

Approach

First, I read in the equity_value_data.csv into DataFrame, equity_df. I confirmed with equity_df.shape that there are 1119158 rows x 3 columns. There is no NaN values in the timestamp, close_equity and user_id columns. I converted the equity_df DataFrame to a pandas datetime object. I then found out the number of unique timestamps, close_equity and user_id:

```
>>> equity_df.nunique() timestamp 255 close_equity 531483 user_id 5584 dtype: int64
```

I determined the missing days (gap_days) from equity_df, and displayed the first 10 rows of data:

```
      5 2016-11-23 00:00:00+00:00
      48.16 bcef4fa9b0bdf22bcf7deae708decf03 1 days

      6 2016-11-25 00:00:00+00:00
      48.16 bcef4fa9b0bdf22bcf7deae708decf03 2 days

      7 2016-11-28 00:00:00+00:00
      48.16 bcef4fa9b0bdf22bcf7deae708decf03 3 days

      8 2016-11-29 00:00:00+00:00
      48.16 bcef4fa9b0bdf22bcf7deae708decf03 1 days

      9 2016-11-30 00:00:00+00:00
      48.16 bcef4fa9b0bdf22bcf7deae708decf03 1 days

      >>>
```

To find out the number of users who have churned, I find out the number of unique users who have not logged on for more than 28 days:

```
num_churned_users = equity_df[equity_df['gap_days'] >= pd.Timedelta('28
days')]['user_id'].nunique()

>>> num_churned_users
287
```

and the total number of unique user ids:

```
total_unique_user_ids = equity_df['user_id'].unique()
>>> len(total_unique_user_ids)
5584
```

I obtained the percentage of churned users as follows:

```
percent_of_churned_users = np.round(
  (num_churned_users) / len(total_unique_user_ids) * 100, decimals = 2)

>>> percent_of_churned_users = np.round( (num_churned_users)/len(total_unique_user_ids) *
100, decimals = 2)

>>> print("The percentage of churned users = {0}%".format(percent_of_churned_users))
The percentage of churned users = 5.14%

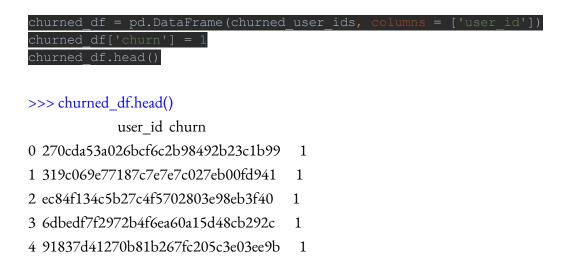
>>>
```

a) The percentage of users who have churned in the data provided = $5.14\,\%$

Part B - Building a Classifier

Approach

I read in features_data.csv into a features_df DataFrame. features_df has 5584 rows by 9 columns. From churned_user_ids array (.unique() returns churned_user_ids in an array), I create a churned_df DataFrame, with a column 'churn' set to 1:



I then merged features_df and churned_df into a DataFrame called model_df, and fill the NaN values with 0. The first 5 data on model_df is as follows:

>>> model_df.head()

risk tolerance investment experience liquidity needs platform ... first deposit amount time_horizon user id churn 0 high_risk_tolerance limited_investment_exp very_important_liq_need Android ... 40.0 med time horizon 895044c23edc821881e87da749c01034 0.0 1 med risk tolerance limited investment exp very important liq need Android ... 200.0 short time horizon 458b1d95441ced242949deefe8e4b638 0.0 2 med_risk_tolerance limited_investment_exp very_important_liq_need iOS ... 25.0 long time horizon c7936f653d293479e034865db9bb932f 0.0 3 med_risk_tolerance limited_investment_exp very_important_liq_need Android ... 100.0 short_time_horizon b255d4bd6c9ba194d3a350b3e76c6393 0.0 4 high_risk_tolerance limited_investment_exp very_important_liq_need Android ... 20.0 long time horizon 4a168225e89375b8de605cbc0977ae91 0.0

[5 rows x 10 columns]

A concise summary could be obtained as follows:

>>> model_df.info()

<class 'pandas.core.frame.DataFrame'>

Int64Index: 5584 entries, 0 to 5583

Data columns (total 10 columns):

#	Column	Non-Null Count	Dtype

--- -----

0 risk_tolerance 5584 non-null object

1 investment_experience 5584 non-null object

2 liquidity_needs 5584 non-null object

3 platform 5584 non-null object

4 time_spent 5584 non-null float64

5 instrument_type_first_traded 5584 non-null object

6 first_deposit_amount 5584 non-null float64

7 time_horizon 5584 non-null object

8 user_id 5584 non-null object

9 churn 5584 non-null float64

dtypes: float64(3), object(7) memory usage: 479.9+ KB

The number of unique values of each column:

>>> model_df.nunique()

risk_tolerance 3

investment_experience 4

liquidity_needs 3

platform 3

time_spent 4502

instrument_type_first_traded 11

first_deposit_amount 317

time_horizon 3

user_id 5584

churn 2

dtype: int64

and the unique column labels:

>>> model df.columns

```
Index(['risk_tolerance', 'investment_experience', 'liquidity_needs',
    'platform', 'time_spent', 'instrument_type_first_traded',
    'first_deposit_amount', 'time_horizon', 'user_id', 'churn'],
    dtype='object')
```

Apply Ordinal Encoding to categorical features such that they are converted to ordinal integers.

```
encode cat feat = OrdinalEncoder()
```

fit_transform() performs standardization to bring down all the features to a common scale without distorting the differences in the range of the values:

```
new df transformed = encode cat feat.fit transform(new df)
```

I then transposed the index and columns i.e. reflect the new_df DataFrame over the main diagonals such that the rows are written as columns and vice-versa:

```
for i, j in enumerate(new_df.columns):
   new df[j] = new df transformed.transpose()[i]
```

and added converted labels to model df:

```
for i in model_df.columns:
    for i in new_df.columns:
        model_df[i] = new_df[i]
```

>>> model df.head()

risk_tolerance investment_experience liquidity_needs platform time_spent instrument_type_first_traded first_deposit_amount time_horizon user_id churn

0	0.0	2.0	2.0	0.0 33.129417	8.0	40.0	1.0
2970.0	0.0						
1	2.0	2.0	2.0	0.0 16.573517	8.0	200.0	2.0
1512.0	0.0						
2	2.0	2.0	2.0	2.0 10.008367	8.0	25.0	0.0
4326.0	0.0						
3	2.0	2.0	2.0	0.0 1.031633	8.0	100.0	2.0
3854.0	0.0						

```
4 0.0 2.0 2.0 0.0 8.187250 8.0 20.0 0.0 1615.0 0.0 >>>
```

Next, we will detect outliers using seaborn box-plots:

```
sns.set(style="whitegrid")
fig, axes = plt.subplots(2, 4, figsize = (20, 8))

count = 0
for i in range(2):
    for j in range(4):
        sns.boxplot(x = 'churn', y = model_df.columns[count], data = model_df,
ax = axes[i,j])
        count += 1
```

Then we proceed to detect the outliers using seaborn box-plots:

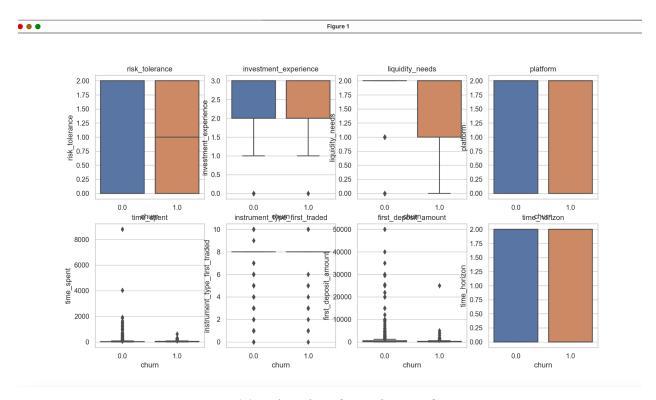


Fig. (1) Seaborn box-plots to detect outliers

From Fig. (1) above, we see that investment_experience, liquidty_needs, instrument_type_first_traded, first_deposit_amount and time_spent have much wider ranges than risk_tolerance, platform and time_horizon.

Without removing the imbalance of the classes (yet), we now get a peek into the class distribution of churned and non-churned users. We calculate the percentage of non-churned users:

```
num non churned users = len(model df[model df['churn']
percent of non churned users = (num non churned users /
len(total unique user ids)) * 100
 lata:{percent_of_non_churned_users}')
>>> num non churned users
5297
>>> len(total unique user ids)
5584
>>> percent of non churned users = (num non churned users / len(total unique user ids)) *
100
>>> print(f'Percentage of Non-churn events in the data:{percent_of_non_churned_users}')
Percentage of non-churn events in the data: 94.86031518624641
And the percentage of churned users:
num churned users = len(model df[model df[
percent of churned users = (num churned users
>>> num_churned_users
287
>>> percent_of_churned_users = (num_churned_users / len(total_unique_user_ids)) * 100
>>> percent_of_churned_users
5.139684813753582
```

We will now view the class distribution:

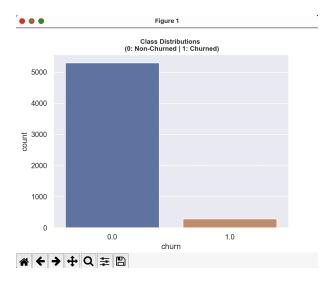


Fig. (2) Class Distribution of non-churned vs churned events

Clearly, it shows in FIg. (2) above that there is an imbalanced distribution between churned and non-churned events.

We will do feature selection using Chi-square Test. First we drop the columns of 'user_id' and 'churn' in model_df, and assign all the data to X. The column 'churn' would be assigned to y:

```
X = model_df.drop(columns = ['user_id', 'churn'])
y = model_df['churn']
```

I then splitted the data into 80% training set and 20% testing set:

```
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size = 0.2,
random_state = 42)

print(X_train.shape)
print(y_train.shape)
```

>>> X = model_df.drop(columns = ['user_id', 'churn'])

>>> X

risk_tolerance investment_experience liquidity_needs platform time_spent instrument_type_first_traded first_deposit_amount time_horizon

0	0.0	2.0	2.0	0.0 33.129417	8.0	40.0	1.0
1	2.0	2.0	2.0	0.0 16.573517	8.0	200.0	2.0
2	2.0	2.0	2.0	2.0 10.008367	8.0	25.0	0.0
3	2.0	2.0	2.0	0.0 1.031633	8.0	100.0	2.0
4	0.0	2.0	2.0	0.0 8.187250	8.0	20.0	0.0

•••	•••		•••				
5579	0.0	2.0	2.0	0.0 8.339283	8.0	300.0	0.0
5580	2.0	2.0	1.0	2.0 7.241383	8.0	100.0	2.0
5581	2.0	3.0	2.0	1.0 22.967167	8.0	50.0	2.0
5582	2.0	2.0	1.0	2.0 10.338417	8.0	100.0	0.0
5583	0.0	2.0	1.0	2.0 18.470950	8.0	50.0	0.0

```
[5584 rows x 8 columns]
```

```
>>> y = model_df['churn']
```

>>> y

0.0

1 0.0

2 0.0

3 0.0

4 0.0

...

5579 0.0

5580 1.0

5581 0.0

5582 0.0

5583 0.0

Name: churn, Length: 5584, dtype: float64

 $>>> X_train, X_test, y_train, y_test = train_test_split(X, y, test_size = 0.2, random_state = 42)$

>>> print(X_train.shape)

(4467, 8)

>>> print(y_train.shape)

(4467,)

Using SelectKBest, I selected features that contribute most to the target variable before moving on to modeling the data:

```
I printed out the scores for each feature:
```

>>> best_features_scores = fs.scores_

>>> for i in range(len(best_features_scores)):

... print('Feature %d: %f' %(i, best_features_scores[i]))

...

Feature 0: 16.511612

Feature 1: 0.000381

Feature 2: 0.109252

Feature 3: 0.363341

Feature 4: 147.511208

Feature 5: 0.088567

Feature 6: 19774.184590

Feature 7: 0.042232

and plotted the scores. The y-axis has been set to logarithmic scale:

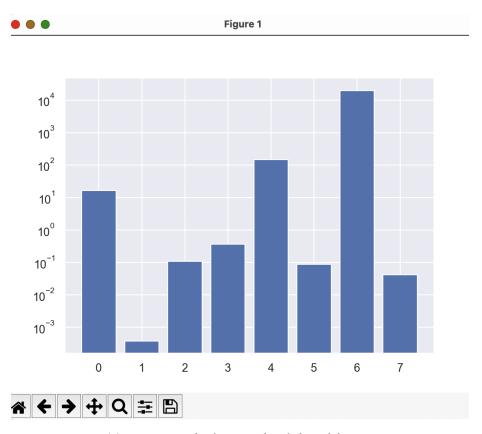


Fig. (3) Feature scores for the original, imbalanced dataset

Next, I will examine the accuracy, F-1 score, and ROC_AUC scores by training the data using Random Forest Classifier and running confusion matrix. The mean accuracy of X_test is:

```
>>> rf_clf = RandomForestClassifier(n_estimators = 300)
>>> rf_clf = rf_clf.fit(X_train, y_train)
>>> mean_accuracy = rf_clf.score(X_test, y_test) * 100
>>> print('Accuracy of X_test (in %): ', mean_accuracy)
Accuracy of X_test (in %): 94.18084153983885

and the F-1 score is:
>>> y_pred = rf_clf.predict(X_test)
>>> f1 = f1_score(y_test, y_pred)
>>> print('F1 score: ', f1)
F1 score: 0.0
```

The confusion matrix is displayed as follows:

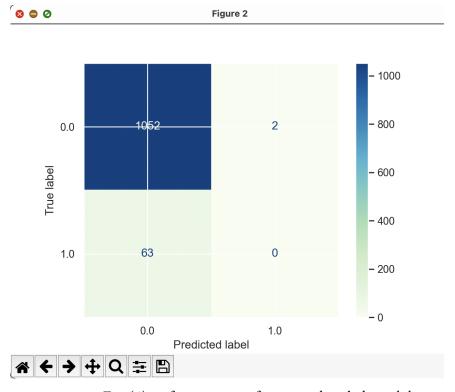


Fig. (4) confusion matrix for original, imbalanced dataset

>>> roc_auc = roc_auc_score(y_test, rf_clf.predict_proba(X_test)[:, 1])

```
>>> print('AUC Score =', roc_auc)
AUC Score = 0.5859160868648534
```

We have a good accuracy at 94.18%, F-1 score at 0.0 and ROC_AUC score at 0.5859. The ROC_AUC score tells us how efficient the model is. The higher the AUC, the better is the model at distinguishing between the positive and negative classes. This AUC score of 0.5859 (< 1) indicates that there's only a 58.6% chance that the classifier distinguishes between the positive ('churned' in our case) and negative ('non-churned' in our case) classes. A small F-1 score (< 0.5) could mean the classifier has a high number of false positives [There are 2 false positives (?) indicated by the confusion matrix] which could be the outcome of imbalanced classes. In such an imbalanced class problem, we have to prepare the data with Under/Over-samping in order to curb these issues of False Positives (FP)/ False Negatives (FN).

We'll check on the feature importance before moving on to under-sampling the data.
>>> importance = rf_clf.feature_importances_
>>> print(importance)
[0.0401698 0.06577056 0.03411774 0.04262653 0.47870777 0.04211701 0.24544315 0.05104742]

The plot is displayed as follows:

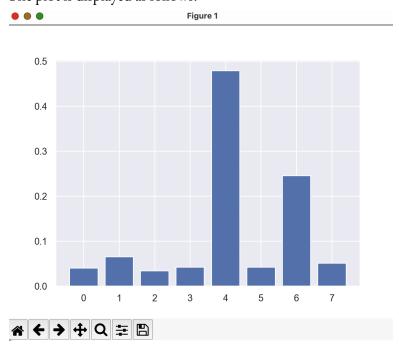


Fig. (5) Feature importance before under-sampling

Let us now try to balance the classes by under-sampling. I created a churned_df and a non_churned_df DataFrames:

```
churned_df = model_df[model_df['churn'] == 1]
churned_df_len = len(churned_df)

non_churned_df = model_df[model_df['churn'] == 0][:churned_df_len]

non_churned_df_len = len(non_churned_df)
```

I then created a balanced_df DataFrame by concatenating the churned_df and non_churned_df: balanced_df = pd.concat([churned_df, non_churned_df])

100% of the random sample (essentially, I am shuffling) is returned from this balanced_df as: shuffled from balanced df = balanced df.sample(frac=1, random state=None)

>>> shuffled_from_balanced_df.shape							
(574, 10)							
>>> shuffled from	m balanced df.hea	d()					
risk tolera	ance investment	experience lic	quidity needs pi	latform			
time spent inst	rument type first	traded first	deposit amount	time horizon			
user id churn							
4136	0.0	2.0	2.0	0.0			
35.310950		8.0	30.00	2.0			
1087.0 1.0							
238	0.0	2.0	2.0	1.0			
0.000000		8.0	100.00	0.0			
5526.0 0.0							
96	0.0	1.0	1.0	0.0			
27.596250		8.0	1000.00	2.0			
4775.0 0.0				_			
7	0.0	1.0	1.0	2.0			
0.000000		8.0	100.00	2.0			
4107.0 0.0							
79	0.0	3.0	2.0	2.0			
21.737033		8.0	10.49	2.0			
3226.0 0.0							
>>>							

Let us see how the class distribution looks like now:

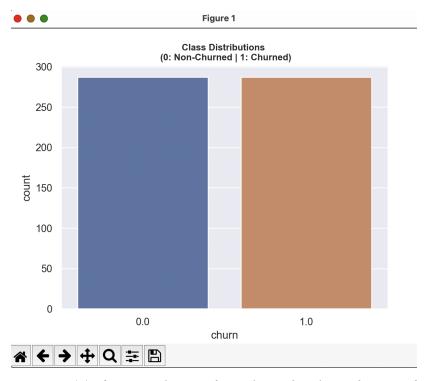


Fig. (6) Class Distribution of non-churned vs churned events after under-sampling

Let us now run chi-squared feature selection, examine the scores for the features, plot the scores. Then we'll run Random Forest Classifier, and examine accuracy, F-1 score and plot the confusion matrix.

Our dataset would now be data from shuffled_from_balanced_df. I removed columns 'user_id' and 'churn' from shuffled_from_balanced_df, and assigned to X. The label consists of values from the 'churn' column.

```
>>> X = shuffled_from_balanced_df.drop(columns = ['user_id', 'churn'], axis = 1)
>>> X.shape
(574, 8)
>>> y = shuffled_from_balanced_df['churn']
>>> y.shape
(574,)
```

Now, I splitted the dataset into 75% training set and 25% testing set: $>>> X_{train}, X_{test}, y_{train}, y_{test} = train_{test_split}(X, y, test_{size} = 0.25, random_{state} = 1)$ $>>> X_{train.shape}$

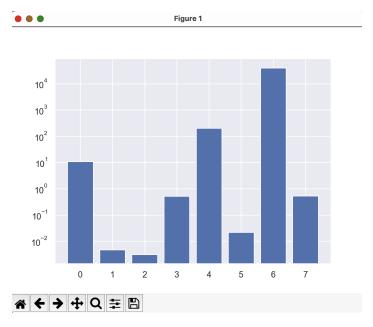


Fig. (7) Feature scores after under-sampling

Feature 5: 0.022065

Feature 7: 0.535704

Feature 6: 39762.762442

Now, we'll run this new set of shuffled_from_balanced_df dataset, and examine the accuracy, F-1 score and ROC_AUC by running Random Forest Classifier. We find that the accuracy is now:

```
>>> mean_accuracy_2 = rf_clf.score(X_test, y_test) * 100
>>> print('Accuracy of X_test (in %): ', mean_accuracy_2)
Accuracy of X_test (in %): 52.08333333333333
```

```
>>> y_pred = rf_clf.predict(X_test)
>>> f1 = f1_score(y_test, y_pred)
>>> print('F1 score: ', f1)
F1 score: 0.5241379310344828
```

The confusion matrix looks as follows:

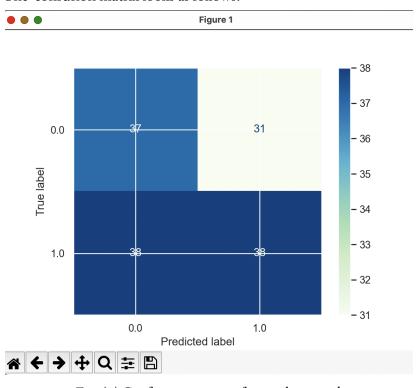


Fig. (8) Confusion matrix after under-sampling

```
The ROC_AUC score is:

>>> roc_auc = roc_auc_score(y_test, rf_clf.predict_proba(X_test)[:, 1])

>>> print('AUC Score =', roc_auc)

AUC Score = 0.5602747678018575
```

The feature importance is:

>>> feat_importance = rf_clf.feature_importances_

>>> print(feat_importance)

 $[0.06182428\ 0.09185716\ 0.04756361\ 0.06180319\ 0.33764397\ 0.04873419$

0.28051274 0.07006086]

and the plot looks like:

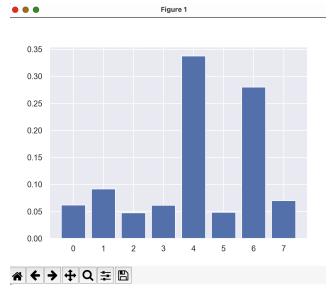


Fig. (9) Feature importance after under-sampling

The accuracy has now decreased to 52.08%, the ROC_AUC score has gotten slightly worse, and False Positives (FP) has increased while the False Negatives (FN) has decreased. The F-1 score in fact yields a higher number of FP. Balancing the classes by under-sampling, and running Random Forest Classifier shows that we have not improved the performance by much.

In under-sampling, the 3 most important features are Feature 4 - time_spent, Feature 6 - first_deposit_amount and Feature 1 - investment_experience. But all these become moot-points since we see above there is not much of a performance improvement balancing the classes by under-sampling.

Let us now move over to do Over-sampling using SMOTE.

I reloaded the imbalanced DataFrame, model_df for over-sampling:

```
X = model_df.drop(columns = ['user_id', 'churn'])
y = model df['churn']
```

I splitted the data into 80% training data and 20% testing data:

```
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size = 0.2,
random_state = 42)
print(X_train.shape)
print(X_test.shape)

>>> X_train, X_test, y_train, y_test = train_test_split(X, y, test_size = 0.2, random_state = 42)
>>> X_train.shape
(4467, 8)
>>> X_test.shape
(1117, 8)
```

After defining the over-sampling method, we transformed the dataset:

```
>>> oversample = SMOTE()
>>> X, y = oversample.fit_resample(X, y)
>>> X_train, X_test, y_train, y_test = train_test_split(X, y, test_size = 0.2, random_state = 42)
>>> X_train.shape
(8475, 8)
>>> X_test.shape
(2119, 8)
```

Now, we need to run chi-square test to do feature selection and Random Forest Classifier again on this over-sampled dataset. We will then evaluate the feature importance, the F-1 score, and the ROC_AUC score.

```
The best features scores obtained:

>>> best_features_scores = fs_oversampled.scores_

>>> for i in range(len(best_features_scores)):

... print('Feature %d %f' %(i, best_features_scores[i]))

...

Feature 0 166.833971

Feature 1 2.033710

Feature 2 1.847368

Feature 3 7.486345
```

Feature 4 1237.778860 Feature 5 6.551760

Feature 6 480261.315685

Feature 7 2.796319

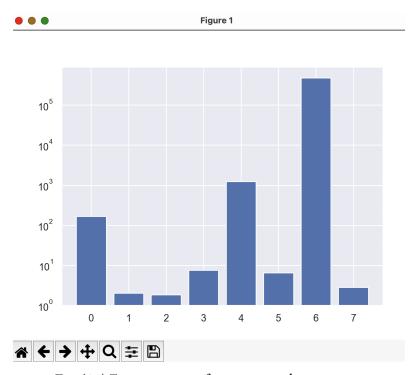


Fig. (10) Features scores after over-sampling

Running the Random Forest Classifier on this over-sampled dataset yields:

>>> rf_clf = RandomForestClassifier(n_estimators = 300)

>>> rf_clf = rf_clf.fit(X_train, y_train)

>>> mean_accuracy_3 = rf_clf.score(X_test, y_test) * 100

>>> print('Accuracy of X_test (in %): ', mean_accuracy_3)

Accuracy of X test (in %): 96.36621047663992

>>>

>>> y_pred = rf_clf.predict(X_test)

>>> f1 = f1_score(y_test, y_pred)

>>> print('F1 score: ', f1)

F1 score: 0.9620876415558838

Running confusion matrix yields:

```
>>> confusion_matrix(y_test, y_pred) array([[1065, 16], [61, 977]])
```

>>> plot_confusion_matrix(rf_clf, X_test, y_test, cmap='GnBu') shows:

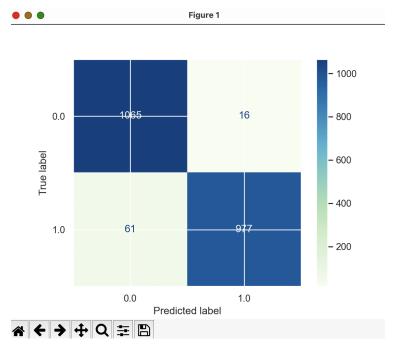


Fig. (11) Confusion matrix after over-sampling

and the ROC AUC score is:

```
>>> roc_auc = roc_auc_score(y_test, rf_clf.predict_proba(X_test)[:, 1])
>>> print('AUC Score =', roc_auc)
AUC Score = 0.9869670379421038
```

Finally, we check the feature importance of the Random Forest Classifier on this over-sampled dataset: >>> importance = rf_clf.feature_importances_
>>> print(importance)
[0.20256228 0.15909356 0.09882322 0.15967465 0.13189048 0.02609289
0.10295232 0.11891059]

● ● Figure 1

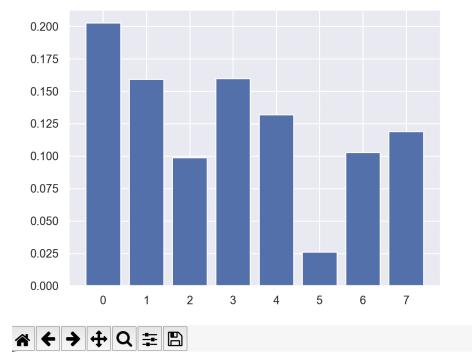


Fig. (12) Feature importance after over-sampling

When we tabulate all the results, we would see:

	Original dataset	Under-sampled dataset	Over-sampled dataset
Accuracy	94.18 %	52.08%	96.37%
F-1 score	0.0	0.5241	0.9620
ROC_AUC score	0.5859	0.5603	0.9869

Fig. (α) Accuracy, f-1 score, ROC_AUC score vs datasests

Clearly, the over-sampled dataset yields the greatest accuracy. The False positives (FP) has decreased from 31 (in the under-sampled dataset) to 16. F-1 score takes into account precision and recall. The closer the F-1 score is to 1, the better the model. We see that the over-sampled dataset yields the highest F-1 score out of the three in Fig. (α) above. This means the precision and recall is the highest in the over-sampled dataset. For the ROC_AUC score, the higher it is, the better is the model's performance at distinguishing between the positive (churned users) and the negative (non-churned users) classes.

From the original features_data.csv, the feature label names are as follows:

```
Feature 0 - risk_tolerance
```

Feature 1 - investment_experience

Feature 2 - liquidity_needs

Feature 3 - platform

Feature 4 - time_spent

Feature 5 - instrument_type_first_traded

Feature 6 - first_deposit_amount

Feature 7 - time_horizon

Feature 8 - user_id

From Fig. (), we see that using Random Forest Classifier on the over-sampled dataset, the 3 most important features to predict if a customer will churn are: Feature 0 - risk_tolerance, Feature 3 - platform, Feature 1 - investment_experience. Also, Feature 4 - time_spent is important in this case as well.