

About AT-COM

AT-COM company

- Established in 2010
- 60 employees
- Headquarters: in Ho Chi Minh City, Vietnam

Core competencies

- Electronic components distribution
- Wireless IoT module
- OEM/ ODM services

Product offering

- 2G, 3G, 4G, 5G, Smart IoT module
- Positioning module
- Short Range Wi-Fi, Bluetooth
- Embedded Sim Card
- Microcontroller
- Power Management
- Interface, Audio

Market Focus

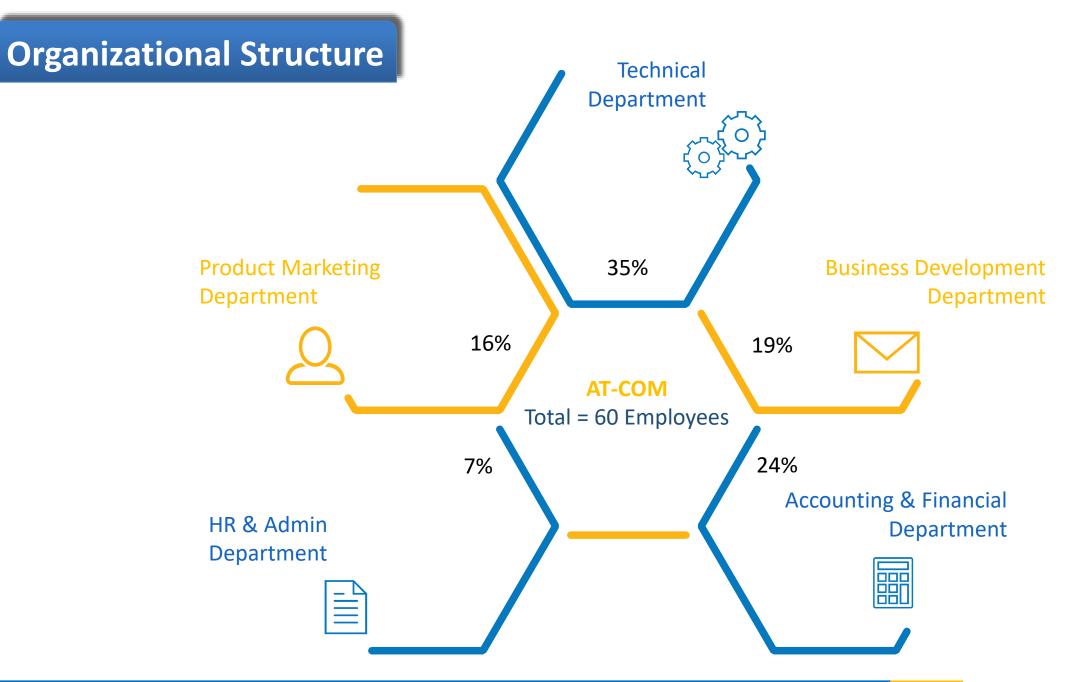
- Telematics & Transport
- Smart Metering
- Router & Gateway
- Automotive



- Memory Flash, RAM
- Connector SIM Card, HDMI, USB
- LED, LCD display, RF/IF and FRID
- Crystal, Oscillator, sensor
- Capacitors, Resistors
- Real Time Clock
- Banking & Payment
- Smart Home
- Smart Lighting
- Mobile & Wearables







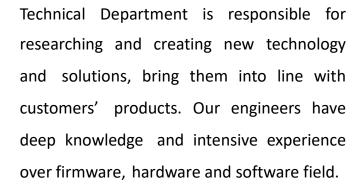


ATC

Organizational Structure



Technical Department





Business Development Department

Play a vital role in promoting and distributing our products and services to customers. With devoted, dynamic, enthusiastic employees, Sales & Marketing team always work by all their hearts to bring customers the prompt and efficient support.



Product Marketing Department

The department is responsible for promoting products to marketplace, helping bridge the gap between manufacturers and the company and helping sales representatives convey all necessary information to customers in the most precisely and effectively way.



Department

The HR and Admin Department is not only responsible for managing and providing human resources for the company to meet the company growing demand but also maintaining the core values, vision and mission in each employee.

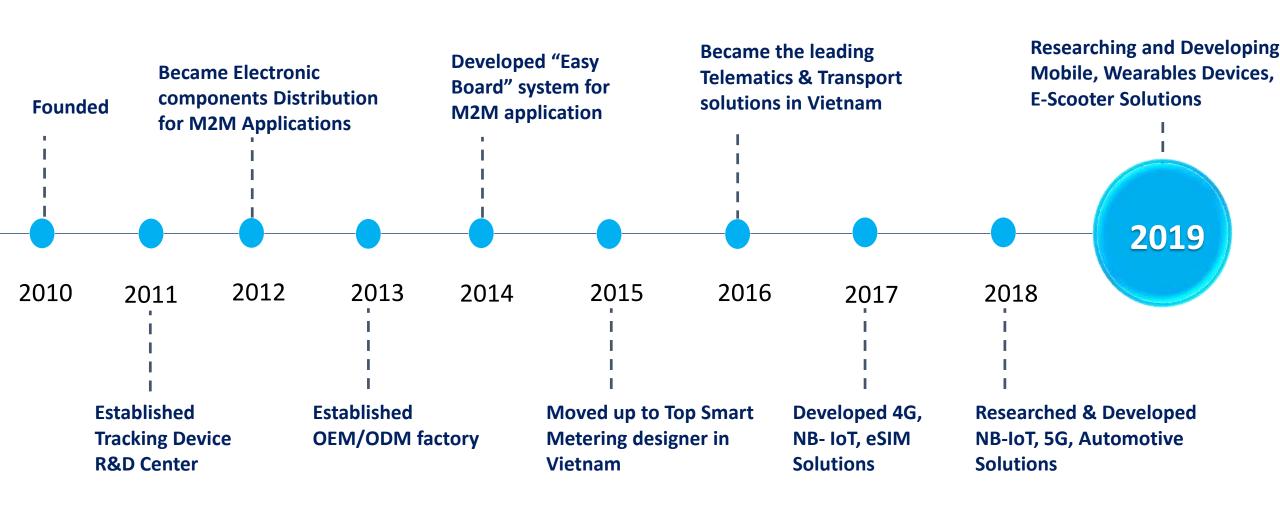


Accounting & Financial Department

Play an essential role in the company, Accounting and Financial Department is responsible for managing merchandise, asset, short-term and long-term investment activities of the company. The department determines the business results, statistics and reports of the overall financial situation to help managing the resources and the decision maker for effective investment and administration.

Our Milestones

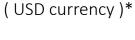


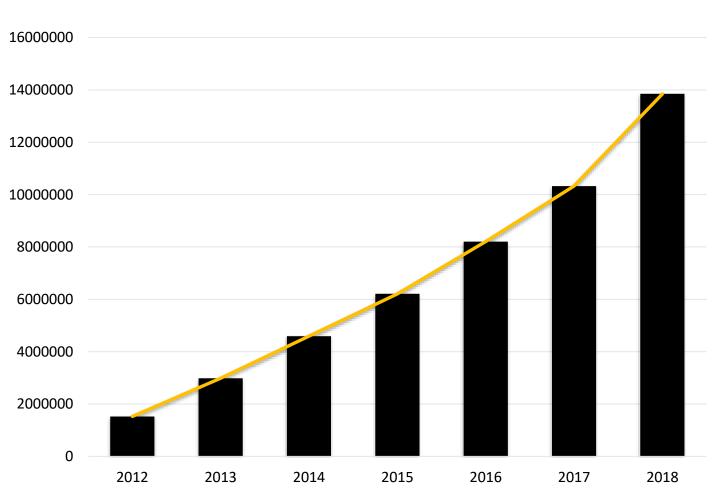


Key figures 2012-2018



Revenue history





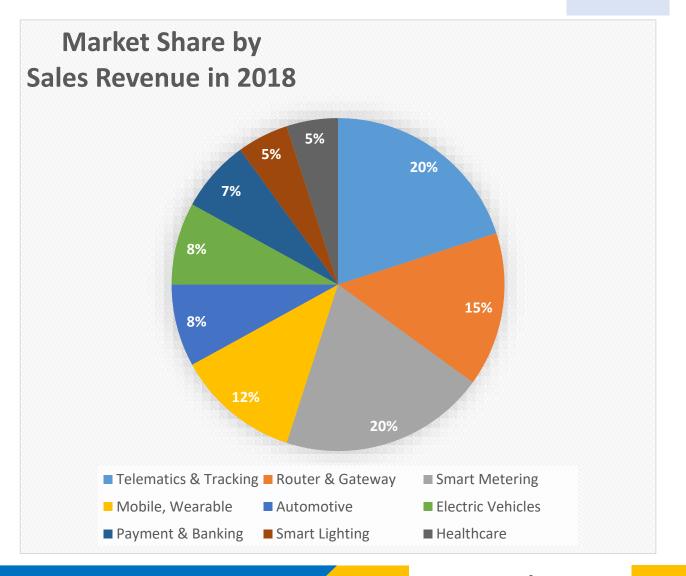
In 2018, Sales Revenue is around 14 million USD and AT-COM becomes Top Electronics Distributor (Especially in M2M products, Mobile applications and Automotive Solutions) in Vietnam market:

- Wireless IoT Module, Antenna
- Telematics & Tracking
- Mobile & Wearables
- Router & Gateway
- Smart Metering

Revenue by markets 2018



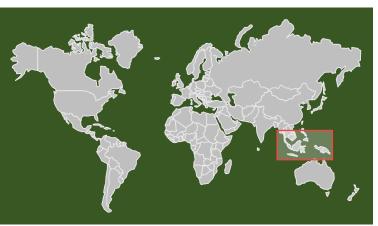
Segments	Market share
Telematics & Tracking	20%
Smart Metering	20%
Router & Gateway	15%
Mobile, Tablet, Wearable	12%
Automotive	8%
Electric Vehicles	8%
Payment & Banking	7%
Smart Lighting	5%
Smart Home	5%
TOTAL	100%

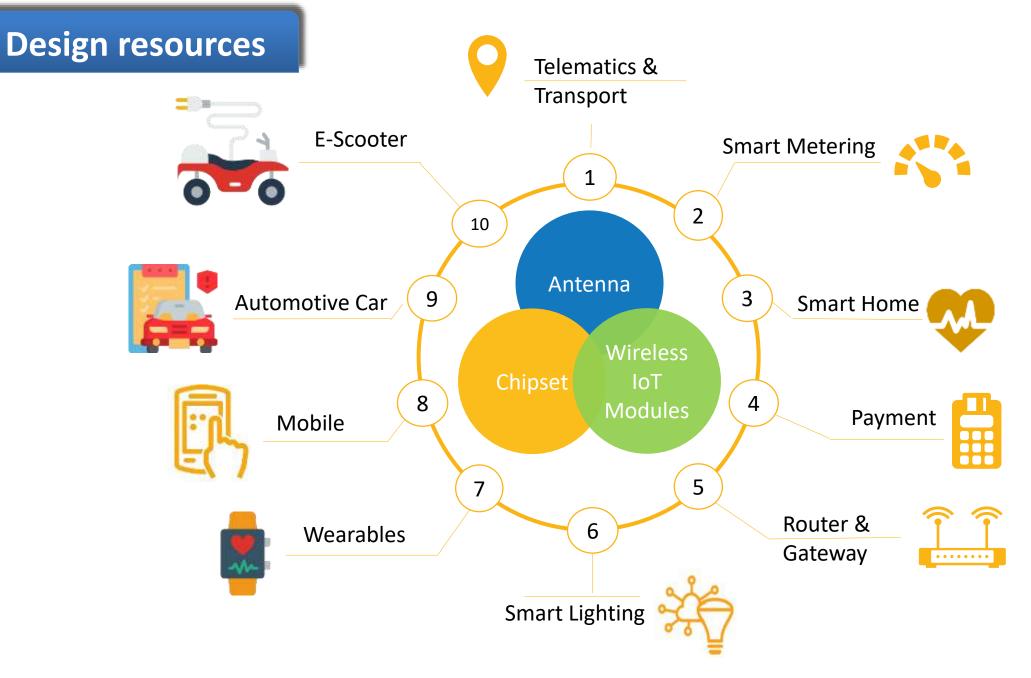


Focus Market











Telematics & Transport

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Typical applications

- Vehicle tracking
- Motor bike tracking
- Mini tracking
- People and animal tracking

- Excellence in Technical support: 2G, 3G, LTE,
 NB-IoT, GPS module and chipset
- High reliability
- Reference design
- Cost reduction solutions
- Short time to market



Smart metering

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Typical applications

- E-metering
- Gas metering
- Water metering

- Industrial quality 2G, 3G, LTE, NB-IoT module
- Small size, chip and Antenna solutions
- Embedded Sim Card solutions
- Low power consumption
- Long product lifetime



Router & Gateway

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Typical applications

- Wi-Fi Router
- IoT Gateway
- Data Collection Unit

- Newest technology for Wi-Fi, Bluetooth
- Small size, chip Antenna solutions
- Low power consumption
- Cost effectiveness
- Long product lifetime
- Short time to market



Mobile & Wearables



Typical applications

- Smart Phone
- Tablet
- Smart Watch

- Excellence in Technical support: 2G, 3G, LTE,
 NB-IoT, GPS module and chipset
- LCD OLED & AMOLED solutions
- Embedded Sim Card solutions
- High reliability
- Cost reduction solutions



E-Scooter



Typical applications

- Electric Scooter
- Charging Station for Electric Scooter

- Industrial quality 2G, 3G, LTE, NB-IoT and GPS module
- Excellent in LCD Solution
- Automotive grade
- Low power consumption
- Long product lifetime



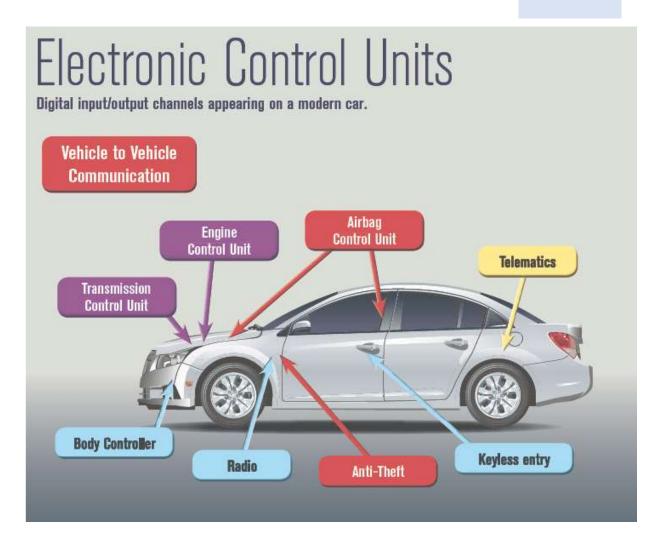
Automotive Car



Typical applications

- Infotainment/ Cluster
- Body ECU
- Power Train

- Expert in M2M products: eSim,
 Antenna, GPS, Cellular modules
- Power module
- Top quality certifications of Automotive Grade
- Provide Smart TCU and V2X solutions



Smart Lighting



Typical applications

- Smart Lighting
- Automotive Lighting
- Lighting Control

ATCKEY's advantages

- Industrial quality Short range modules, NB-IoT modules, LED, Chip antenna.
- Low power consumption
- Long product lifetime





Cellular & Positioning Module







Embedded Sim Card





Chipset (Cellular & Positioning)







Short Range (Wi-Fi, Bluetooth)





Power Management























MCU







Discrete Semiconductors













Memory Flash, RAM	winbond	CYPRESS EMBEDDED IN TOMORROW"	FUĴITSU
	GigaDevice	ROHM	NANUA
Sensor	ROHN	muRata	EVERLIGHT®
Interface, Audio	ROHM	EXAR	EPSON
LCD	WINSTAR	三十多年LCD/LCM 制造经验	05WELL



Battery	EVE °	CP Batteries	
Inductor	CHILISIN		G INPAQ
Crystals / Resonator / Oscillator / Saw Filter	EPSON	muRata	
LED	EVERLIGHT®	■ Brightek	



Capacitor







Resistor







Connector SIM Card, HDMI, USB, Switches









Quectel - https://www.quectel.com/



- 4G IoT Module
- Automotive IoT Module
- GNSS IoT Module
- Compatible Designs
- 3G IoT Module
- Smart Range Module
- 2G IoT Module
- LPWA IoT Module
- EVB Kits

















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U-blox - https://www.ublox.com/



Cellular modules

- Cat M1/ NB-IoT
- Cat 1
- RPMA
- 4G
- 3G
- 2G

Position & Time

- Standard Precision GNSS
- High Precision GNSS
- Dead Reckoning

Short range radio chip and modules

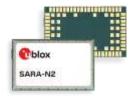
- Stand alone
- Hot based
- Multiradio
- Wifi
- Bluetooth
- V2X

- Timing
- Antennas















Gemalto - https://www.gemalto.com/



- M2M Modules and Terminals
 - Automotive Modules
 - Industrial IoT Modules
 - Industrial Plus M2M Modules
 - Terminals & Modem Cards
- M2M Sim Card
- IoT Connectivity Services
 - IoT Connectivity Smart Saver
 - Device lifecycle management
 - IoT Partners











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Mediatek - https://www.mediatek.com/

MEDIATEK

Mobile

- Mediatek Helio X
- Mediatek Helio P
- Mediatek Helio A
- Mid-Range 4G
- Entry 4G
- 3G
- GMS Express
- Tablet
- Home
 - Audio
 - BLU-RAY, DVD, STB
 - Digital TV
 - Optical Disc Drive

Connectivity & Networking

- Home Networking
- Broadband Wi-fi
- Legacy Products

Automotive

- Infotainment
- mmWave
- Telematics
- V-ADAS

Internet of Things

- Azure Sphere
- Location Intelligence
- M2M
- NB-IoT
- Smart Home
- Wearables





AIROHA

Airoha - https://www.airoha.com.tw/







- Audio
- Data and HID

Front-End Solution

- 4G Smart Phone
- 3G Smart Phone
- Feature Phone
- RF Switch
- Low Noise Amplifier
- Wifi PA/FEM

Satellite Tuner

- DVB-S
- DVB-S2
- Wireless LAN
- FM Tuner

WiFi STA

- 2.4G WiFi + CM4
- 2.4G/5G WiFi/BLE Combo + CM4
- 2.4G WiFi/BLE Combo + CM4
- 2.4G WiFi SDIO

Wearable

- 2G modem + BT dual mode
- Sensor
- ULP MCU platform
- Android Platform
- M2M 2G Modem + GNSS
- GPS/GNSS
 - Industrial GNSS + Flash
 - Industrial GPS

















xPON Solutions

- 10G xPON High Performance Wi-Fi VoIP Gateway
- GPON/EPON High Performance Dual-Band Wi-Fi VoIP Gateway
- GPON/EPON Dual-Band Wi-Fi **VoIP Gateway**
- GPON/EPON Wi-Fi VoIP Gateway
- **GPON/EPON VoIP Gateway**
- GPON/EPON Modem Solution
- GPON/EPON Laser Driver with **Integrated Limiting Amplifier**

xDSL Solutions

- VDSL2/35b/ADSL2+ High Performance Dual-Band Wi-Fi VoIP GatewayBroadband Wi-Fi
- VDSL2/ADSL2+ Dual-Band Wi-Fi VoIP Gateway
- VDSL2/ADSL2+ Wi-Fi VolP Gateway
- ADSL2+ Wi-Fi Gateway
- **ADSL2+ Modem Solution**

Ethernet Solutions

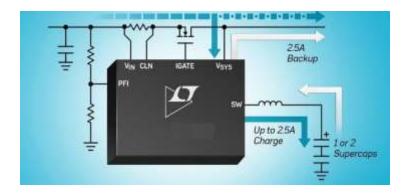
Integrated 7-Port Gigabit **Ethernet Switch**



HTCKorea - http://www.htckorea.co.kr/



- Voltage Regulator (LDO)
 - Standard Linear Voltage Regulator
 - LDO (Low Drop Out) Voltage Regulator
 - VLDO (Very Low Drop Out) Voltage Regulator
 - CMOS ULDO (Ultra Low Drop Out) Voltage Regulator
 - DDR Memory Termination Regulator (Sink/Source Linear Regulator)



- DC/DC switching regulators
 - Step-down (Buck)
 - Step-up (Boost)

- Buck-Boost, inverting controllers
- Operational Amplifiers
- Comparators
- Interface
- OCP IC





TAIWAN Semiconductor - http://www.taiwansemi.com/



Discrete Devices

- Bridge Rectifier
- Diode Schottky/ESD
- DIAC & Thyristor
- ESD Protection
- MOSFET/Transistor
- Photocoupler



Power Management ICs

- Amplifier & Comparator
- Analog IC
- Linear Voltage Regulator
- Switching Regulator
- Voltage Reference
- Hall Effect Sensor
- Lighting IC









Rohm - https://www.rohm.com/





Discrete Semiconductors

- Transistors
- Diodes

Power Devices

- SiC Power Devices
- IGBT
- IPM

Passive Devices

- Resistors
- Tantalum Capacitors

Commercial Products

Intel Chipset

Modules

- Power Modules
- Wireless Communication Modules
- Printheads
- Batteryless Radio Module

Opto Devices

- LED
- LED Displays
- Laser Diodes
- Optical Sensors







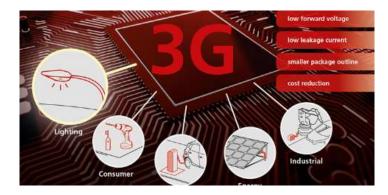


Diotec - https://www.diotec.com/



- **Standard Recovery Rectifiers**
- Ultrafast Recovery Rectifiers
- Schottky Barrier Diode
- Transient Voltage Suppressor diodes
- Small Signal Diodes
- Bridge rectifiers, 3 phase
- Arrays
- Field Effect Transistors
- Diacs

- Fast Recovery Rectifiers
- Superfast Recovery Rectifiers
- Zener diodes
- Current limiting diode
- Bridge rectifiers, single phase
- High voltage rectifiers
- Bipolar Transistors
- Shunt Regulator
- Wire Jumper

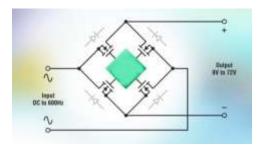




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RECTRON SEMICONDUCTOR - https://www.rectron.com/



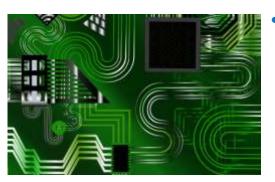
- **Bridge Rectifiers**
- **ESD Diodes**
- High Voltage
- Recovery Rectifiers
- Schottky Diodes
- Signal-Switching Diodes
- Silicon Carbide Schottky
- Standard Rectifiers



- TVS Diodes
- Zener Diodes
- MOSFET











Murata (Murata Electronics) http://www.murata.com/





- EMI/ESD Protection Devices
- Thermistors
- Sensors
 - Temperature Sensors
 - Ultrasonic Sensors
 - Accerometers
 - Inclinometers
 - Gyro Sensors
 - AMR Sensors

- Timing Devices (MEMS Resonator/ Crystal Unit/ Ceramic Resonator/ Oscillator)
- Quartz Devices
- Sound Components
- Micro Mechatronics
- Power Products
- RFID Products
- Coupler/ Filter
- Resistor
- Capacitor











Flash Memory

- SPI NOR Flash
- SPI NAND Flash
- Known Good Die
- Cross Reference

Microcontroller

- ARM Cortex-M3
- ARM Cortex-M4





ATC







- DDR4
- DDR3
- DDR2
- DDR



- LPDDR3
- LPDDR2
- LPDDR
- **LPSDR**
- LPDDR4X
- LPDDR4



- LPDDR3
- LPDDR2
- LPDDR
- LPDDR4X

KGD

- Automotive & Industrial
 - DDR4
 - DDR3
 - LPDDR2
 - LPDDR4X
 - LPDDR4







Fujitsu Fram - http://www.fujitsu.com/





- Servers
- Storage
- Intergrated Systems
- Clients Computing Devices
- Electronics Devices
 - PCBs & IC Substrates
 - Embedded software
 - Semiconductors
 - Electromechanical Components
- Network
- Software



- FRAM-embedded RFID LSI
- FRAM-embedded Authentication LSI
- FRAM-embedded Custom LSI











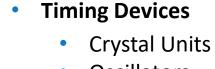




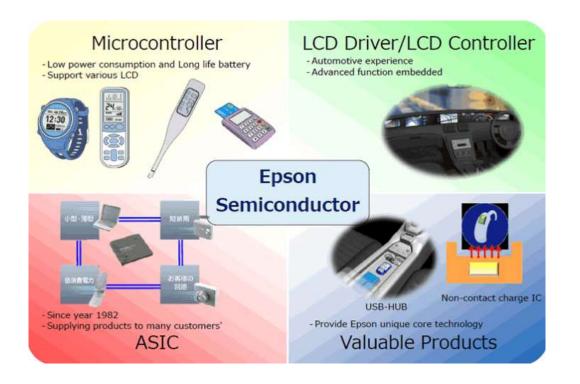








- Oscillators
- Real-Time Clocks
- Semiconductors
 - MCUs
 - LCD Controllers
 - Automotive ICs
- **Inertial Sensors**
 - Gyroscopes
 - Accelerometers
 - Inertial Measurement Units



ATC

Jinchang - https://www.jinchanggps.com/



- Multi GNSS High Precision Antenna
- Wireless Antenna
- GNSS Antenna
 - Internal
 - External
- Wifi Antenna
- ISM Band
- AM / FM Antenna
- DAB

















Pulse antenna - https://www.taoglas.com/

- **Embedded Antennas**
 - Cellular
 - 2G/3G/4G/5G
 - GPS Glonass
 - Beidu Galileo
 - ISM Bands
- Outdoor Antennas
 - Yagi
 - Radome Omni
 - Base Station
 - Infrastructure
 - Femtocell Antennas
- Vehicular Antennas
 - Vehicular Antennas
 - Multi Band Antennas

- Internal Antennas
 - NFC & Active GPS PortFolio
 - Pigtail Antennas for Multiple
- External Antennas
 - External IoT Antennas
 - Portable List
- Cable Assembly Mounts Solutions













Antenova- https://www.antenova.com/

- Cellular Antennas
 - SMD
 - FPC
- GPS Antennas
 - Internal
 - External

- ISM Antenna
- LTE Antenna
- Transfer Jet
- WLAN













INPAQ Antenna - https://www.inpaqgp.com/

Embedded Antennas

- 2G/3G/4G/5G
- GPS Glonass Beidu Galileo
- ISM Bands

Internal Antennas

- NFC & Active GPS PortFolio
- Pigtail Antennas for Multiple

Automotive Antennas

- Vehicular Antennas
- Multi Band Antennas

Inductor

- Power Inductor
- EMI-Common Mode Choke
- EMI-Bead
- RF-Signal Inductor











AVX - https://www.avx.com/



- Boardband Components
- Ceramic Capacitors
- Connectors
- Diodes
- Circuit Protection
- DLA / MIL Spec
- SuperCapacitors
- Tantalum Capacitors

- Power / Chip Film Capacitors
- Filters
- Inductors
- Resistors
- Thermistors
- RF / Microwave Components
- Polymer Capacitors
- Custom Thin Film Passive









Chilisin - https://www.chilisin.com/



- Inductor
 - Power Inductor
 - EMI-Common Mode Choke
 - EMI-Bead
 - RF-Signal Inductor
- RF-Passives/Antennas
- LAN Transformer
- Resistor & Current Sensor



- Automotive Grade Resistor
- Thick Film Chip Resistor
- Metal Alloy Current Sensing
- Anti Sulfurated Chip Resistors
- Thick Film Array Chip Resistor
- Metal Film Chip Resistor
- Low Resistance Chip Resistor









MUP (SHENZHEN MUP INDUSTRIAL CO.,LTD)

http://www.mupconnector.com/



- IC card connector
- SIM card connector
- SD/T-Flash card connector
- USB connector
- HDMI connector

- Battery connector
- BTB &FPC connector
- RF connector
- Main products













WINSTAR (WINSTAR Display Co., Ltd) http://www.winstar.com.tw/

- TFT LCD
- OLED LCD
- COG LCD
- FSC LCD
- VATN LCD



- Graphic LCD
- Character LCD









CASIL (Casil Semiconductor., Ltd) http://www.casil.en.ecplaza.net/



TFT LCD

- **DFSTN LCD**
- **ASTN/Positive**
- **FSTN/Positive**
- **ASTN/Negative**
- **HTN LCD**

TN/Positive

VA/Negative

STN LCD













Oswell (OSWELL GROUP LIMITED)

http://www.oswellmeter.com/



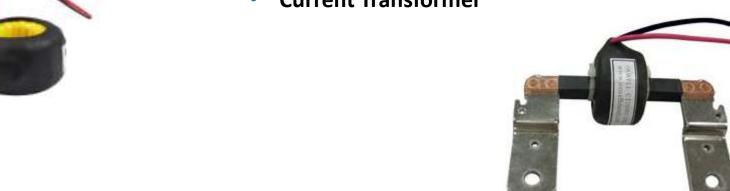
- LCD & Backlight
 - .

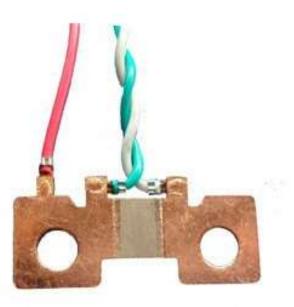
HTN

TN

- STN
- FSTN/Positive
- Current Transformer

- E-B SHUNT
 - SHUNT Mode A
 - SHUNT Mode B
 - SHUNT Mode C
 - SHUNT Assembly



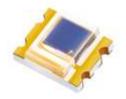




EVERLIGHT - http://www.everlight.com/

EVERLIGHT







- Visible LED
 - Lighting LED
 - COB
 - Horticulture LED
 - UV LED
 - Flash LED
 - Automotive LED
 - LED Lamps
 - SMD LED
 - LED Digital Displays

- Infrared LED / IRM / PLT / Optical Switch
 - Infrared LED and Silicon Detector
 - Infrared Receiver Module
 - Optic Fiber Device (Photo Link)
 - Optical Switch
- Optical IC
 - Ambient Light Sensor
 - Proximity Sensor
 - RGB Color Sensor
- Photo Coupler, IGBT, SSR











BRIGHTEK - http://www.brightek.com/





Automotive Lighting

- Interior/Exterior LED
- Ambient Lighting
- Infrared Sensor
- Lighting Display
 - Outdoor Lighting
 - Road Lighting
 - Glass Screen

Medical Application

- UV Series
- IR Series









Switronic - https://www.switronic.com/





- Pushbutton Switches
- Dip Switch
- Micro Switch
- Slide Switch
- Rocker Switch
- Toggle Switch
- Rotary Switch
- **Detector Switch**









- Rolling Ball Switch
- Hook Switches
- Push Lever Switch
- Encoder Switch
- Breaker / Fuse Holder / Jack
- Keylock / Cord / Socket
- Connector Series
- Indicator Lamps (DOMAX)





CP Batteries





GP Batteries - https://www.gpbatteries.com/

- **Primary Batteries**
 - Lithium
 - Ultra Plus Alkaline
 - Ultra Alkaline
 - Super Alkaline
 - Greencell Carbon Zinc
 - Supercell Carbon Zinc
- Rechargeable Batteries
 - ReCyko+ Pro
 - Rechargeable
 - Smart Energy
 - Application Packaging Concept (APC)
 - Lithium-ion Rechargeable





Specialty Batteries

- Cordless Phone
- Photo
- Watch Ultra Plus
- Electronic Device Alkaline Cell
- Electronic Device Lithium Cell
- Car Alarm Mercury Free
- Hearing Aid
- Smoke Detector
- Lantern





EVE Batteries - http://www.evebattery.com/





- Li-SOCl₂ Bobbin Type Batteries
- High temperature Li-SOCl₂ battery
- Li-SOCl₂ prismatic and coin batteries
- ED80



- Li-MnO₂ cylindrical Batteries
- Li-MnO₂ Thin cells
- Li-MnO₂ Coin Batteries
- Li-MnO₂ CR9V Batteries



- Lithium-ion Battery Capacitor
- HP Battery
- PLM Battery
- Micro Lithium Battery
 - Micro film battery
 - Micro Cylindral battery















Rubycon - http://www.rubycon.com/

Capacitors

- Conductive Polymer Aluminum Solid Electrolytic Capacitors
- Aluminum Electrolytic Capacitors
- Film Capacitors
- Polymer Multi-Layer Capacitors
- Electric Double Layer Capacitors

Power Supliers

- DC-output Sustaining Power Supply Units
- Module Power Supply Units

Automotive







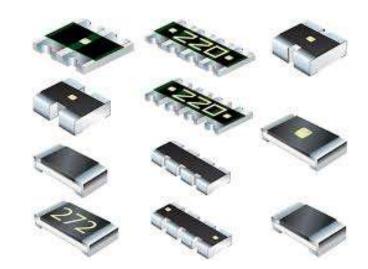






UniOhm - https://www.uniohm.com.tw/

- Automotive Grade Resistor
- Thick Film Chip Resistor
- Metal Alloy Current Sensing
- Anti Sulfurated Chip Resistors
- Thick Film Array Chip Resistor
- Metal Film Chip Resistor
- Low Resistance Chip Resistor



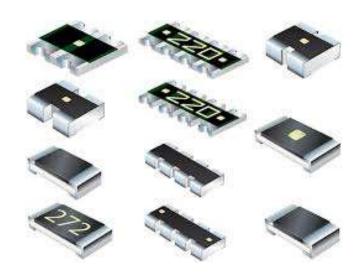








- Thin film surface mount resistors
- Resistors with radial leads
 - LRG series
 - Resistors with radial leads TOP
- Current sensing surface mount resistors
 - Current sensing surface mount resistors TOP
 - KRL series
 - PRL/ RL series
 - SHR series
 - YJP series
- High freguency surface mount components
- Resistors with radial leads
- Power choke coils
- Sample kits





Short time to market



Easy board	 2G/3G/4G/NB-IoT Cellular board GPS/Glonass/Galileo/Beidou GNSS board RF/RFID, Wi-Fi, Bluetooth board Plug and Play for testing 	
Evaluation software	 PC evaluation software for graphical-rich product testing and evaluation Drivers and sample code 	
Reference designs	 Reference designs all technologies Application notes and documentation 	no sam re
Technical support	 Free design review and certification support Full technical support with highly qualified engineering teams 	

Value – added Services

- On time delivery
- Quality products
- Logistic support
- Safety stock concept
- Cost reduction solutions
- BOM list support
- End-of-life (EOL) notification
- Non-Minimum order, free sample



Contact us

Support



Headquarters

3C Building, Pho Quang Street, Ward 2, Tan Binh District, Ho Chi Minh City, Vietnam

Ho Chi Minh Branch Office

65A Tran Quoc Tuan Street, Ward 1, Go Vap District, Ho Chi Minh City, Vietnam

Hanoi Branch Office

Phuong Nga Building, Cau Giay New Urban Area, Dich Vong Ward, Cau Giay Dist., Hanoi, Vietnam

Sales Support

P: +84 28 3848 6137 - Ext: 1

M: quotes@at-sky.com.vn

Technical Support

P: +84 28 3848 6137 - Ext: 5

M: support@at-sky.com.vn

