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# BHIMA JEWELLERY SALES & STOCK ANALYSIS DASHBOARD





₹ 256K

Total Sales

31K

Total Qty Sold

₹ 7,047

Total CGST

₹ 7.05K

Total SGST

₹ 12K

Total IGST

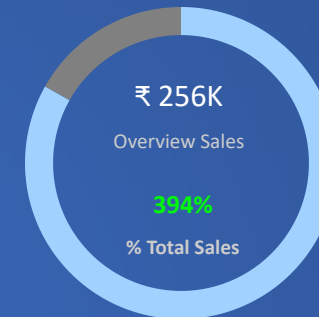
₹ 26K

Total Tax Amount



CY Sales

PY Sales



total Working Day (working day)

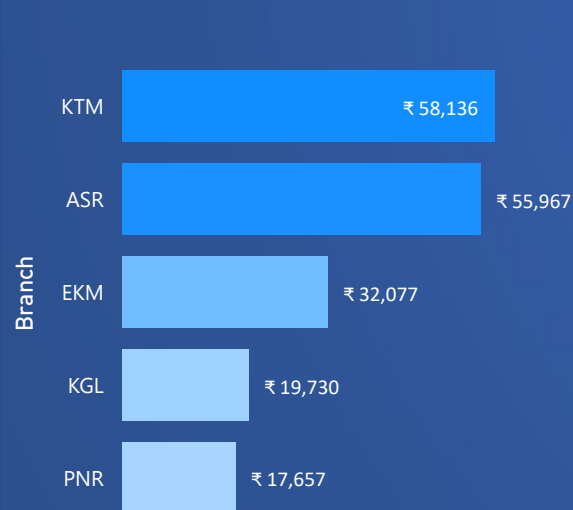
1304

Count of Fy Calender

Stock Details

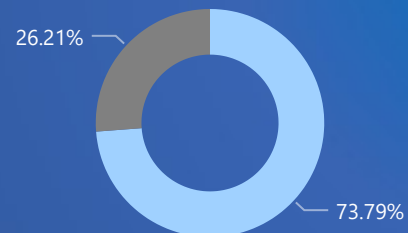
Total Sales by Branch/Design/Supplier

Overview Sales ₹ 2.75K ₹ 58.14K

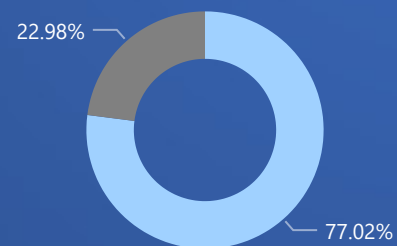


Available Qty by Gold vs Diamond

GS NGD NGO



Qty Sold by Gold vs Diamond



CY vs PY Sales by Year/Branch

CY Sales and PY Sales by Financial Year, Branch

zebra bi

	PY	AC	ΔPY	ΔPY%
2018/2019		80.3K	+80.3K	
ASR		19.9K	+19.9K	
CBT		2.5K	+2.5K	
EDP		1.7K	+1.7K	
EKM		9.9K	+9.9K	
KGL		6.4K	+6.4K	
KTM		16.6K	+16.6K	
MYS		885.8	+885.8	
PMN		5.6K	+5.6K	
PNR		5.7K	+5.7K	
SMG		3.0K	+3.0K	
SPL		2.6K	+2.6K	
TPR		854.1	+854.1	
TPZ		3.7K	+3.7K	
TVL		829.4	+829.4	
2019/2020	80.3K	71.3K	-9.0K	-11.2
2020/2021	71.3K	17.1K	-54.3K	-76.1
2021/2022	17.1K	19.0K	+1.9K	+11.3
2022/2023	19.0K	20.1K	+1.1K	+11.2

Sales Summary

At ₹ 58,136, KTM had the highest Overview Sales and was 2,011.76% higher than MYS, which had the lowest Overview Sales at ₹ 2,753.

Across all 14 Branch, Overview Sales ranged from ₹ 2,753 to ₹ 58,136.

NGD accounted for 73.79% of Available Qty.





# Stock Details

Gold

Diamond

Silver

Go Back

ASR

CBT

EDP

EKM

KGL

KTM

MYS

PMN

PNR

SMG

SPL

TPR

TPZ

TVL



SMI

31K

Total Stock Left

1M

Total Gross Wt.

799K

Total Net Wt.

52K

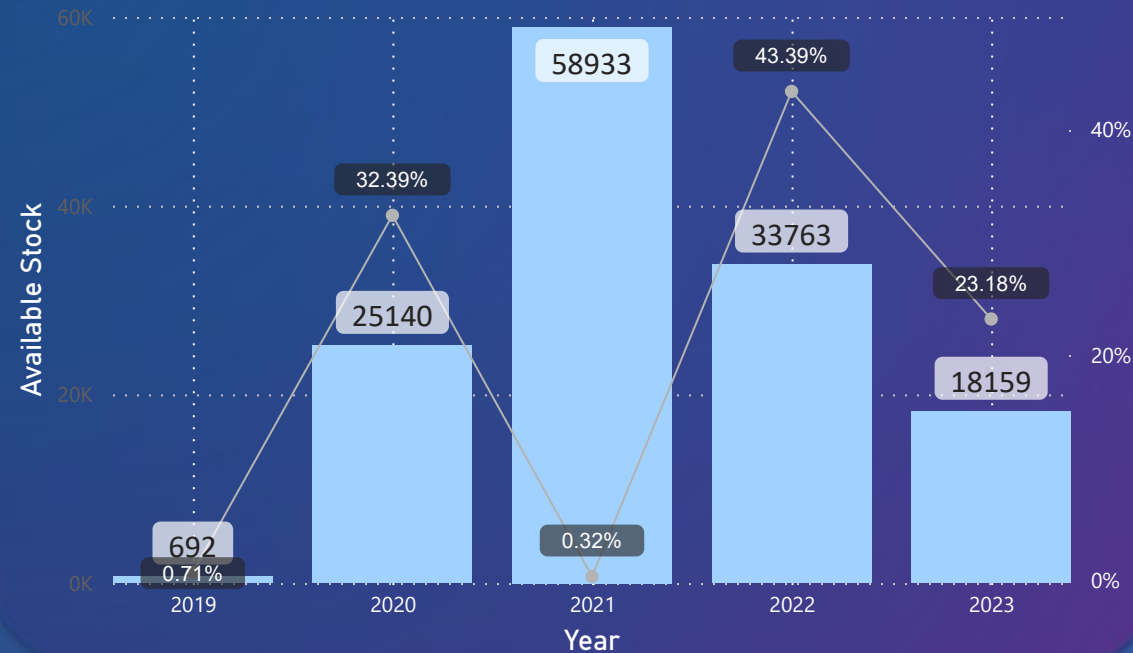
Total Stone Wt.

Stock Left % Diff Stock



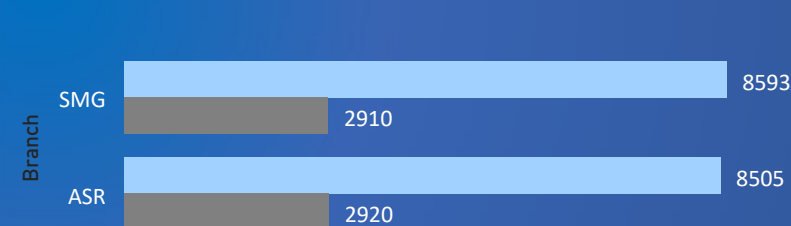
Stock Left vs Avg Stock by Year/Quarter/Month

Available Stock %GT Overview Stock Net

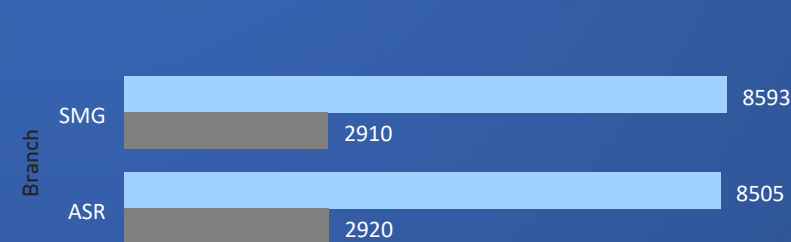


Stock Left by Branch/Design

GS NGD NGO



Stock Left by Branch/Supply



total Working Day (working day)

1304

Count of Fy Calender

## Stocks Summary

SMG in GS made up 6.29% of Overview Stock Left.

Average Overview Stock Left was higher for NGD ( 7,359.43) than NGO ( 2,403.93).

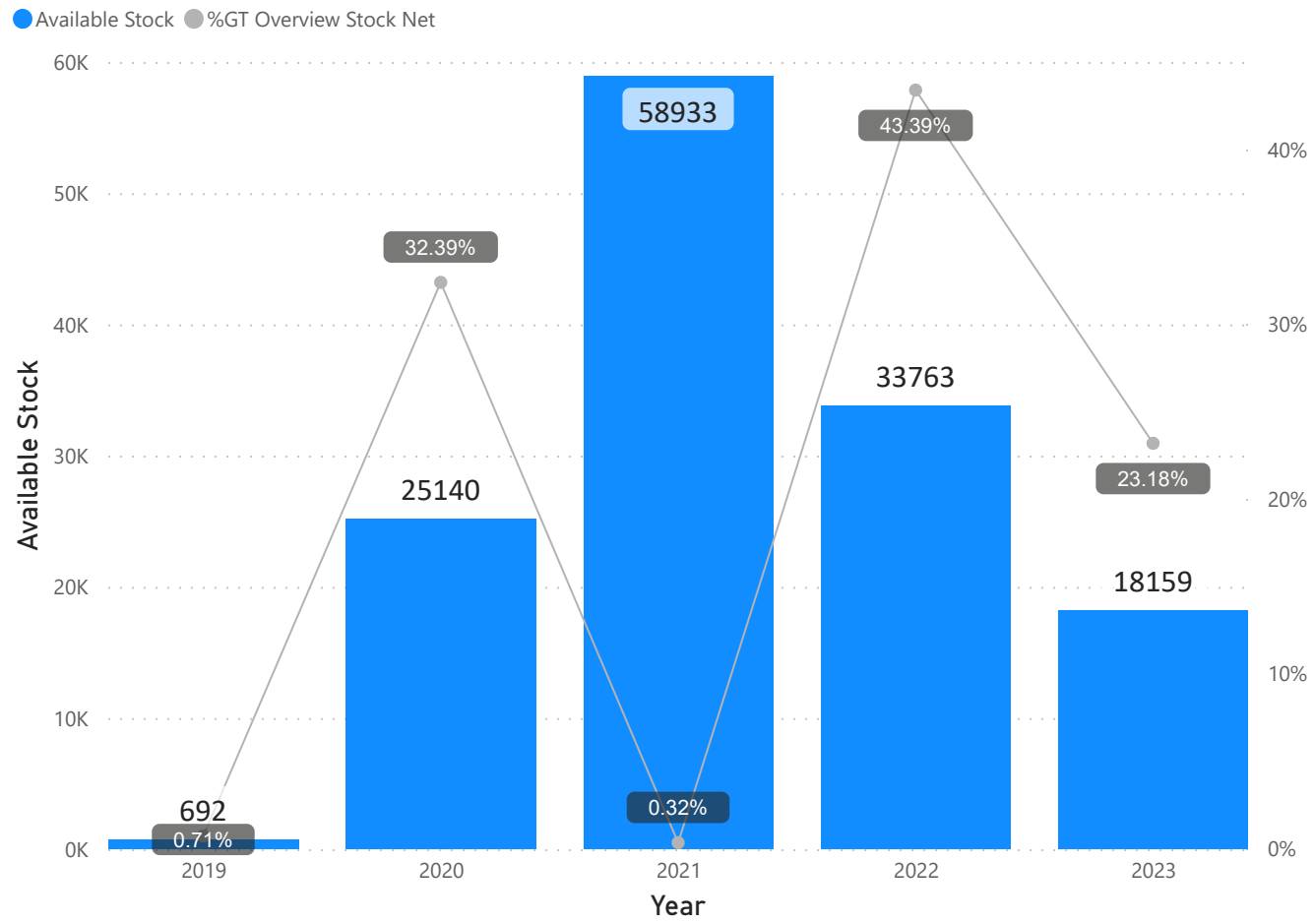
Overview Stock Left for NGD and NGO diverged the most when the Branch was SMG, when NGD were 5683 higher than NGO.

Total Stock Left	Total Gross Wt	Total Net Wt	Total Stone Wt
31K	1M	799K	52K

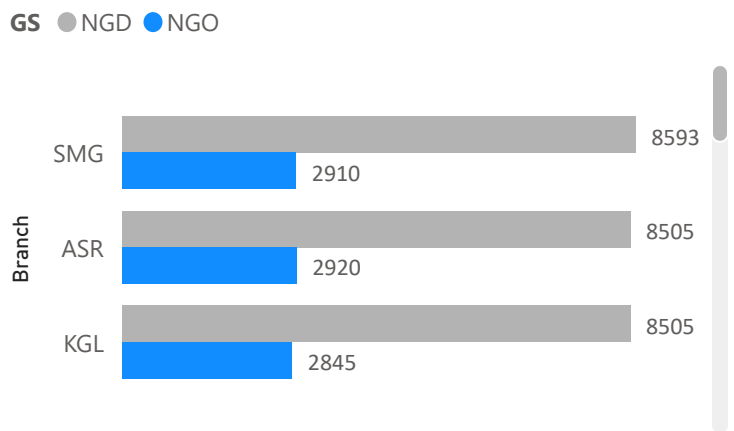
total  
Working Day (working day)

i

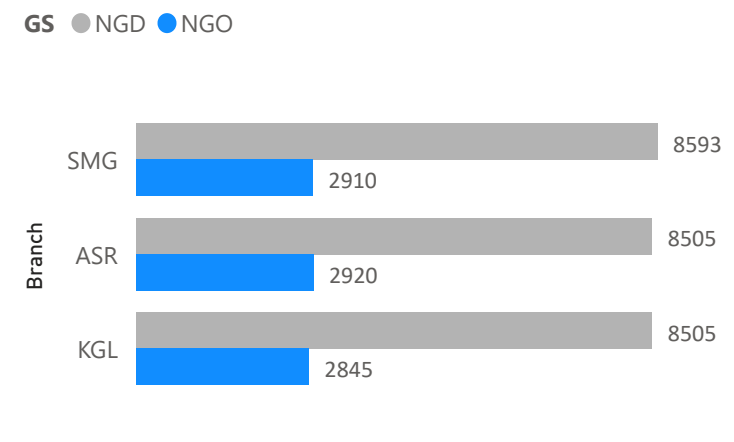
Stock Left vs Avg Stock by Year/Quater/Month



Stock Left by Branch/Design



Stock Left by Branch/Supply



1304

Count of Fy Calender

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- ASR
- CBT
- EDP
- EKM
- KGL
- KTM
- MYS
- PMN
- PNR
- SMG
- SPL
- TPR
- TPZ
- TVL

KPI VIEW

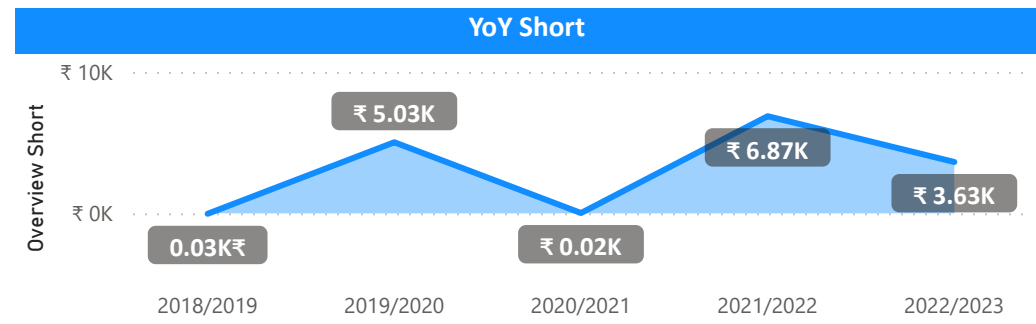
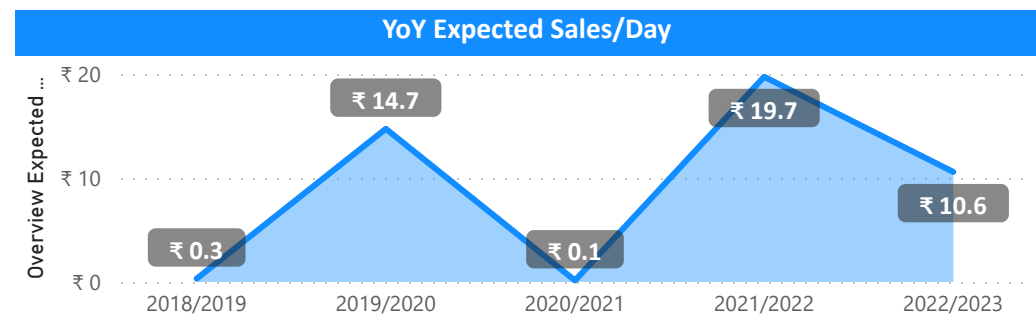
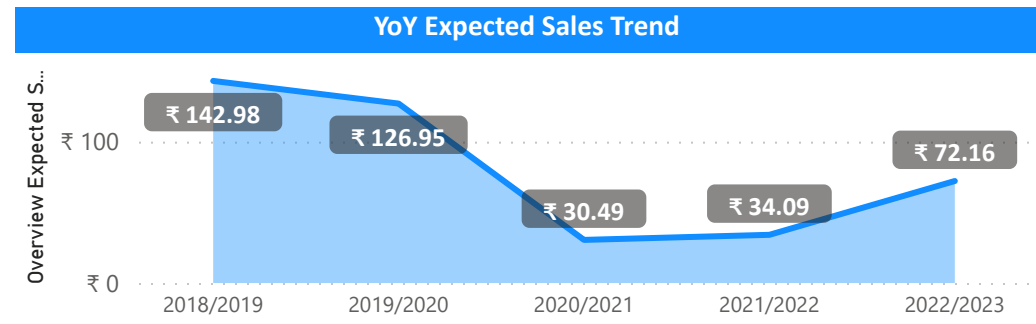
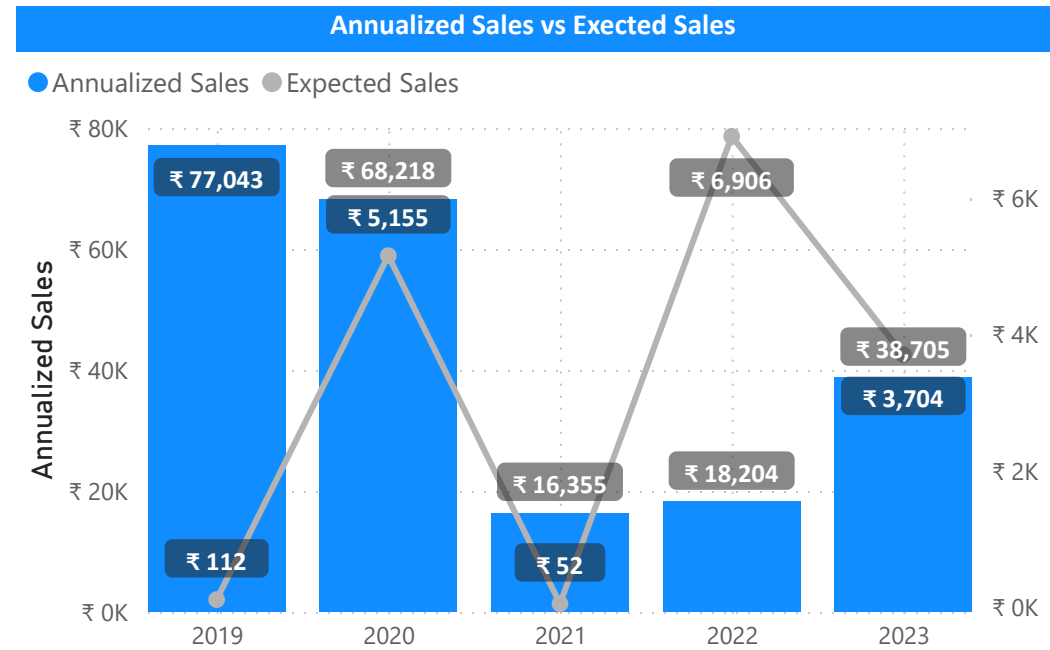
TABLE VIEW

Enter Expectation

5

expected sales trend

Total Sales	Avg Stock	Expec. Sales	Annual Sales
₹ 40K	741	₹ 3,704	₹ 44K
PY Total Sales	PY Avg Stock	PY Expec. Sales	Expec. Sales/Day
₹ 19K	1381	₹ 6,906	₹ 9



2.43K

Expected Sales Trend

Rotation Summary

At ₹ 77,043, 2019 had the highest Annualized Sales and was 371.05% higher than 2021, which had the lowest Annualized Sales at ₹ 16,355.

Annualized Sales and Expected Sales diverged the most when the Financial Year was 2019, when Annualized Sales were ₹ 76,931 higher than Expected Sales.

Across all 5 Financial Year, Overview Expected Sales Trend ranged from ₹ 30.49 to ₹ 142.98.

ASR

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KPI VIEW

TABLE VIEW

Enter Expectation

5

expected sales trend

CY

PY

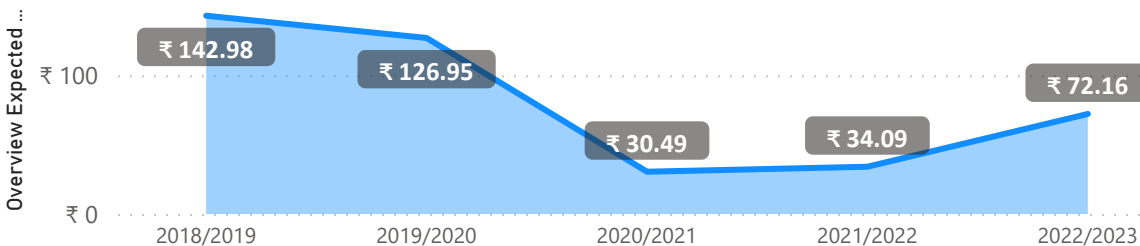
Annual Sales

₹ 44K

Expec. Sales/Day

₹ 9

YoY Expected Sales Trend



2.43K

Expected Sales Tre...

Rotation Summary

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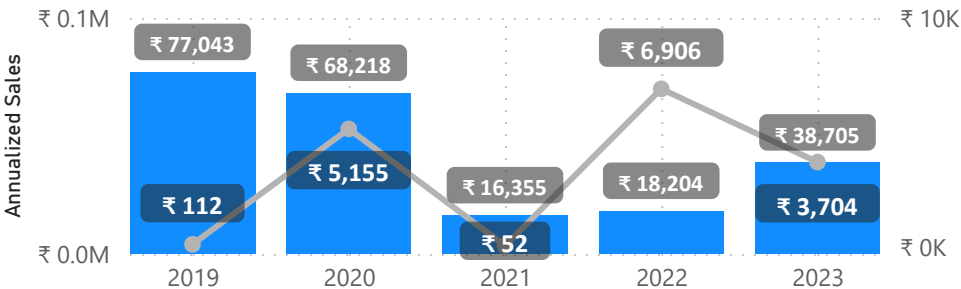
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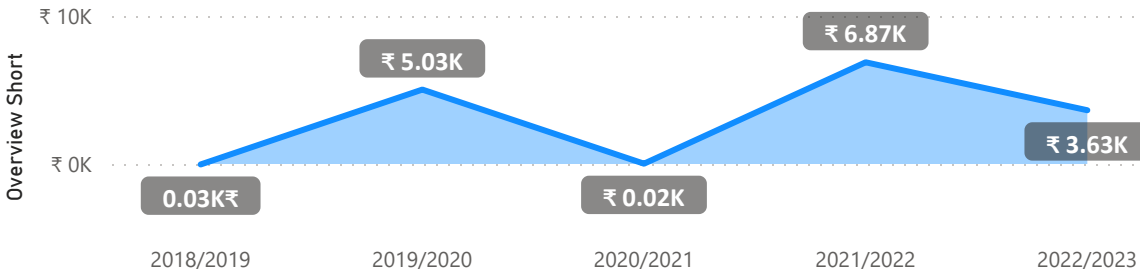
Annualized Sales vs Exected Sales

Annualized Sales

Expected Sales



YoY Short



Financial Year	2018/2019				2019/2020				2020/2021				2021/2022				Sales KG
Branch	Sales KG	Expected Rotation	Expected Sales/Day	Short	Sales KG	Expected Rotation	Expected Sales/Day	Short	Sales KG	Expected Rotation	Expected Sales/Day	Short	Sales KG	Expected Rotation	Expected Sales/Day	Short	Sales KG
ASR	₹ 19,940	5	₹ 0	₹ 76	₹ 13,518	5	₹ 15	₹ 5,131	₹ 3,862	5	₹ 0	₹ 45	₹ 4,345	5	₹ 20	₹ 6,898	₹ 9,973
CBT	₹ 2,511	5	₹ 0	₹ 107	₹ 3,648	5	₹ 15	₹ 5,148	₹ 536	5	₹ 0	₹ 51	₹ 603	5	₹ 20	₹ 6,905	₹ 811
EDP	₹ 1,670	5	₹ 0	₹ 109	₹ 2,813	5	₹ 15	₹ 5,150	₹ 382	5	₹ 0	₹ 51	₹ 429	5	₹ 20	₹ 6,905	₹ 567
EKM	₹ 9,918	5	₹ 0	₹ 94	₹ 8,235	5	₹ 15	₹ 5,140	₹ 2,353	5	₹ 0	₹ 47	₹ 2,647	5	₹ 20	₹ 6,901	₹ 5,638
KGL	₹ 6,408	5	₹ 0	₹ 100	₹ 4,511	5	₹ 15	₹ 5,147	₹ 1,272	5	₹ 0	₹ 49	₹ 1,359	5	₹ 20	₹ 6,904	₹ 2,391
KTM	₹ 16,612	5	₹ 0	₹ 82	₹ 14,508	5	₹ 15	₹ 5,129	₹ 3,852	5	₹ 0	₹ 45	₹ 4,093	5	₹ 20	₹ 6,899	₹ 12,399
MYS	₹ 886	5	₹ 0	₹ 110	₹ 605	5	₹ 15	₹ 5,154	₹ 181	5	₹ 0	₹ 51	₹ 215	5	₹ 20	₹ 6,906	₹ 279
PMN	₹ 5,602	5	₹ 0	₹ 102	₹ 4,128	5	₹ 15	₹ 5,148	₹ 1,179	5	₹ 0	₹ 50	₹ 1,327	5	₹ 20	₹ 6,904	₹ 2,225
PNR	₹ 5,745	5	₹ 0	₹ 101	₹ 4,178	5	₹ 15	₹ 5,148	₹ 1,127	5	₹ 0	₹ 50	₹ 1,343	5	₹ 20	₹ 6,904	₹ 2,260
SMG	₹ 3,027	5	₹ 0	₹ 106	₹ 4,317	5	₹ 15	₹ 5,147	₹ 564	5	₹ 0	₹ 51	₹ 668	5	₹ 20	₹ 6,905	₹ 970
SPL	₹ 2,611	5	₹ 0	₹ 107	₹ 3,674	5	₹ 15	₹ 5,148	₹ 536	5	₹ 0	₹ 51	₹ 603	5	₹ 20	₹ 6,905	₹ 826
TPR	₹ 854	5	₹ 0	₹ 110	₹ 682	5	₹ 15	₹ 5,154	₹ 187	5	₹ 0	₹ 51	₹ 211	5	₹ 20	₹ 6,906	₹ 273
TPZ	₹ 3,732	5	₹ 0	₹ 105	₹ 5,787	5	₹ 15	₹ 5,145	₹ 841	5	₹ 0	₹ 50	₹ 946	5	₹ 20	₹ 6,904	₹ 1,482
TVL	₹ 829	5	₹ 0	₹ 110	₹ 733	5	₹ 15	₹ 5,154	₹ 184	5	₹ 0	₹ 51	₹ 196	5	₹ 20	₹ 6,906	₹ 270
Total	₹ 80,345	5	₹ 0	31 - ₹	₹ 71,336	5	₹ 15	₹ 5,028	₹ 17,056	5	₹ 0	₹ 21	₹ 18,985	5	₹ 20	₹ 6,872	₹ 40,364

YOY % Difference

Branch	GS	Design	2018-2019	2019-2020	2020-2021	2021-2022
ASR	NGD	NARAN	64%	16%	13%	237%
		Total	64%	16%	13%	237%
	NGO	NARAN	117%	114%	13%	22%
		Total	117%	114%	13%	22%
	Total		68%	29%	13%	130%
MYS	NGD	CASTING	64%	18%	13%	37%
		Total	64%	18%	13%	37%
	NGO	CASTING	117%	102%	27%	22%
		Total	117%	102%	27%	22%