

**FILTERS**

region All  
 market All  
 division All  
 customer All  
 FY 2019

**P&L****By Fiscal Years**

All values in USD

Note: don

	QUARTERS				
	<b>Q1</b>			<b>Q2</b>	
<b>Metrics</b>	Sep	Oct	Nov	Dec	Jan
Net Sales	6.5 m	8.0 m	10.7 m	11.4 m	6.5 m
COGS	3.8 m	4.7 m	6.3 m	6.7 m	3.9 m
Gross Margin	2.6 m	3.4 m	4.5 m	4.7 m	2.7 m
GrossMargin%	40.9%	42.0%	41.5%	41.4%	40.9%

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	QUARTERS				
	<b>Q1</b>			<b>Q2</b>	
<b>Metrics</b>	Sep	Oct	Nov	Dec	Jan
Net Sales	17.1 m	20.6 m	28.7 m	29.9 m	17.1 m
COGS	10.6 m	12.8 m	18.1 m	18.9 m	10.7 m
Gross Margin	6.5 m	7.8 m	10.6 m	11.0 m	6.5 m
GrossMargin%	37.8%	37.8%	37.0%	36.8%	37.8%

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	QUARTERS				
	<b>Q1</b>			<b>Q2</b>	
<b>Metrics</b>	Sep	Oct	Nov	Dec	Jan
Net Sales	44.8 m	54.6 m	74.3 m	78.1 m	44.8 m
COGS	28.4 m	34.7 m	47.4 m	49.8 m	28.4 m



Gross Margin	16.4 m	19.9 m	27.0 m	28.3 m	16.4 m
GrossMargin%	36.7%	36.5%	36.3%	36.3%	36.7%

Net Sales  
Comparison

21 vs 20	262.1%	264.7%	259.1%	261.0%	261.4%
20 vs 19	264.6%	256.6%	267.3%	261.5%	262.8%



it modify the pivot table

Q2	Q3			Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
6.1 m	6.4 m	6.3 m	6.5 m	6.2 m	6.5 m	6.3 m	87.5 m
3.5 m	3.8 m	3.7 m	3.8 m	3.6 m	3.8 m	3.7 m	51.2 m
2.6 m	2.7 m	2.6 m	2.6 m	2.6 m	2.7 m	2.6 m	36.2 m
41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q2	Q3			Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
15.9 m	2.1 m	7.8 m	9.9 m	14.9 m	16.1 m	16.5 m	196.7 m
9.9 m	1.3 m	4.8 m	6.2 m	9.3 m	10.2 m	10.5 m	123.4 m
6.0 m	0.8 m	2.9 m	3.7 m	5.5 m	5.9 m	6.1 m	73.3 m
37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q2	Q3			Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
41.8 m	44.0 m	43.5 m	44.4 m	41.5 m	44.0 m	43.0 m	598.9 m
26.5 m	28.0 m	27.7 m	28.1 m	26.4 m	28.0 m	27.4 m	380.7 m

# AtliQ Hardwares



15.3 m	16.0 m	15.8 m	16.3 m	15.1 m	16.0 m	15.6 m	218.2 m
36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

262.5%	2081.6%	561.2%	447.0%	278.6%	273.9%	260.3%	204.5%
262.0%	32.9%	122.7%	153.1%	240.7%	248.0%	262.0%	124.8%