**DEBABRATA SAMAL**

**PLOT NO- 239,**

**SAHEED NAGAR,**

**BHUBANESWAR-7**

**CELL NO- 9090094340,9861984266**

**Email-ch\_debadrata@yahoo.co.in,chdebabrata@gmail.com**

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**OBJECTIVE:**

I strive to be a part of challenging environment, which can hamess my skills, drive the best out of my abilities, energy and enthusiasm and provide me an opportunity to grow the strengthen my professional base.

**PROFFESSION EXPERIENCE:**

**KHIMJI BHUBANESAWR 6th SEP 2017 TO 12 JAN 2019**

**SR.MANAGER (PURCHASE)**

**ARUNDHATI JEWELLERS PVT LTD SAMBALPUR 2ND MAY 2014 TO 31th aug 2017**

**STORE MANAGER**

* overseeing the production process, drawing up a production schedule;
* ensuring that the production is cost effective;
* making sure that products are produced on time and are of good quality;
* working out the human and material resources;
* estimating costs and setting the quality standards;
* monitoring the production processes and adjusting schedules as need;
* monitoring product standards and implementing quality-control programmes
* working with managers to implement the company's policies and goals;

**KHIMJI BHUBANESWAR 2ND MARCH 2009 TO 10th may 2014**

**PRODUCTION CUM INVENTORY MANAGER**

Responsible for planning ,implementation and monitoring of all activities of the division. This includes costing, ordering ,procurement, inventory ,production and quality management.

**ACCOMPLISHMENTS:-**

* To head a team of gold and diamond jewellery design selection.
* Explore the concept as per taste of the customers.
* Developing new concept and supervising the creation of strong conceptual design on regular basis.
* Making quotation on selected designs and compute competitive coasting.
* Procurement of materials and finished products.
* Receipt and verification of the purchase request note and Processing the request note for purchasing.
* Presenting enquiries to approved suppliers in the quotation process and new vendor development with strategic sourcing.
* Evaluation, selection and monitoring the performance of the suppliers and Ensure timely delivery from suppliers .
* Preparing comparative statement based on various quotations and order placement .
* Follow up with the finance department for the release of payments to suppliers as per payment terms of the purchase orders.
* Measuring the inventory of all items to ensure continuous stock availability.
* Responsible for processing stores/logistics transactions(receipts ,inspection, storage ,issue and safe custody.)
* Monitoring the goods receipt note as per purchase order.
* Codification of the jewellery by allocating material code and Physical stock verification of the material as per system.

**SENCO GOLD PVT. LTD. KOLKATA 15TH MAY 2007 TO 28TH FEB 2009**

**PRODUCTION COORDINATOR**

Worked closely with international buyers throughout all phases of strategic and tactical planning , coordination and execution of major orders to ensure superior service and guest relation.

**ACCOMPLISHMENTS:-**

* Developing designs for export division and retail division
* Replenishment of stock for export and retail division
* Negotiate price with karigars
* Responsible for production planning, budget forecast, production pricing & product research.
* Responsible for managing and coordinating production of specific product line
* Responsible for supervising model sampling in accordance to design
* Manage stock maintenance, distribution of raw-materials and collection of finished products

**GOLD & SILVER ARTS PVT. LTD. KOLKATA 1ST APRIL 2006 TO 10TH MAY2007**

**PRODUCTION SUPERVISOR CUM QUALITY CONTROLLER**

Managed, organized & developed a team of 60 karigars to cover all aspects of production, develop excellent communication, working relation and motivational skills, encouraging karigars to achieve production and quality targets.

**ACCOMPLISHMENTS:-**

* Prepare karigars work order & production plan performance
* Prepare material planning & stock control
* Responsible for design inputs: - customer concepts, photographs, drawings, samples, models & specification.
* Responsible for design outputs :- finalize shape, size & specification
* Responsible for process inspection, final inspection prior to delivery to customers.
* Develop quality control evaluation system, ensure quality checks & maintain quality standard of products.
* To ensure availability of raw-materials to reach workers at the point of work place.
* To ensure material quality & purity
* To ensure control over the out sourced products.
* Co-ordinating with all the related departments for effective & timely execution of production plan and dispatch plan.

**SENCO GOLD MUSEUM KOLKATA 7TH FEB2002 TO 24TH DEC 2004**

**PRODUCTION EXECUTIVE**

Used consultative approach to sell high-end jewellery and gems. Worked with designers and karigars to take concepts through highly refined hand and machine based production.

**ACCOMPLISHMENTS:-**

* Identify and meet the customers requirements
* Ability to meet the production deadlines.
* Maintain negotiating price and quality control procedures.
* Responsible for scheduling, directing & evaluating the works of karigars.
* Responsible for karigars output and quality of their work.
* Assist the chief designer to developing products and approached the design changes.
* Responsible for conceptualization to designing to manufacturing process.
* Preparing budgets for costumer and cost forecasts

**SYNDICATE JEWELLERS BHUBANESWER 6TH MARCH 1998 TO 30TH AUG 2001**

**SALES EXCUTIVE**

Led the showroom in sales volume. Trained new staff and share helpful sales & marketing hints. Shouldered responsibilities for customer service, sales, visual merchandising and production

**ACCOMPLISHMENTS:-**

* Oversee staff supervision and customer services.
* Report daily, weekly & monthly estimate of sales and stocks position and analyses sales data & inventories.
* Building internal and external network for generating new costumers and providing quality service.
* Make a direct contact with the costumers and appropriately handle their queries.
* Undertaking production programme, follow up and execution of orders.
* Coordinating and monitoring activities of production and sales department.
* Ability to identity problems and implement effective solutions and apply company policy.

**EDUCATION & TRAINING:-**

* + 2 Com from Orissa Board in 1993

Attended one month EDP training on Gems stone cutting, polishing and designing conducted by SSI Govt. of India in sep 2001.

Diploma in Jewellery designing ,manufacturing and gemology from Sindhar Institute of Gemology, Kolkata in Jan 2005 To Dec 2006

Successfully completed a training course for internal auditor for quality management system on ISO9000:2000,ISO9001:2000, ISO9004:2000

**PERSONAL INFORMATION:-**

Father’s Name : Mr .Sadananda Samal

Date of Birth : 13th July, 1973

Sex : Male

Marital Status : married

**Reference:-S.R Chakroborty**

**EX-SENIOR MANAGER (mktg & Exports}**

**MMTC LTD**

**Cell nob-09831100388**

**Date:**

**Place: (DEBABRATA SAMAL)**