

Anandan.C

Contact Number: 0091-98411-91007

No18, Daniel Illam, Chozhan Street ,

Vigneshwara Nagar, Porur

Chennai -600116

Overview of work experience

Over 16 years of blend experience in Sales, marketing, Business Development and Retail Operations as well as in Inventory and Stock Management.

Industry worked only in Jewelry.

Job Description

September *2018 to April 2019*

NAC Jewellers - Chennai Branch Manager

I was responsible for profit and loss of the showroom sales. Positively Increased the Business Value in Short period. Handling Entire Stock and Maintaining Staff record of the Showroom.Movitating Sales Staff is my Strength for the Achievement. Reporting to Sales Manager.

*January 2016 – July 2018*

Derewala Jewellery Industries – South India State Head- B2B Sales and Operations

Responsible for establishing New Channel Partner in the market place for Silver Jewelry products. Looking after overall business growth, Vendor development and Exhibition Vendor Follow-up. Reporting to the National Head of the company.

*January 2015 – January 2016*

Vummidi Bangaru Jewellers - Chennai Sales Manager

I was responsible for profit and loss of the showroom sales. Successfully Achieved the given target time to time. Handling Entire Stock and Maintaining Staff record of the Showroom.Movitating Sales Staff is my Strength for the Achievement. Reporting to Managing Director.

*February 2013 to December 2014*

Khazana Jewellery Pvt Ltd - Chennai Showroom Manager

I was responsible for profit and loss of the showroom sales. Successfully achieved the given target time to time. Handling Entire Stock and Maintaining Staff record of the Showroom.Movitating Sales Staff is my Strength for the Achievement. Reporting to Area Sales Manager.

*November 2010 to January 2013*

Pure Gold Jewellers - Mumbai Store Manager (Mumbai)

I was responsible for profit and loss of the Store sales. Successfully Achieved the given target time to time. Handling Entire Stock and Maintaining Staff record of the Store.Movitating Sales Staff is my Strength for the Achievement. Reporting to Area Sales Manager.

*March 2007 to March 2010*

Al liali Jewellers LLC Dubai. Inventory Manager (Dubai)

I joined as a Sales Executive, Upon my performance of the sales and customer service, I got promoted as a Asst.Store Manager in a Quick time, then I was responsible as a 2nd line In charge of Showroom. The Job involved Taking Care of Customer Service and Increasing the walk-ins of the Showroom, taking Care of After Sales Service, I was responsible for delivering best customer service in my area. I was reporting to Showroom Manager ,After Service of 14months I got Big Opportunity to Handle the Manufacturing department to Analysis product quality, stock management, and Stock Replacing to Respective Stores.

Reporting Directly to Managing Director.

*February 2003 to February 2007*

Khazana Jewellery Pvt Ltd - Chennai Asst.Manager in Inventory

I joined as a Sales Executive got an opportunity to work in inventory Department and I proved that my Strength in working under pressure, my job responsibility was to dispatch the jewelry to respective showroom after quality check process and tagging with neatly packed also without any damage. With only limited Staff and I was handling 3 Showroom Dispatching with 5 person under my team. 1-Tagging Operator, 1- Office Assistance, 1-Traveller,1-Quality Controller and 2nd Line In-Charge.

Educational Qualification:

Master of Business Administration (Annamalai University) - Not Completed

Bachelor of Arts in Public administration (Madras University)

Certificate course in Diploma in Polished Diamond Grading (IGI – Dubai).

Personal Information:

Date of Birth : 27th July 1984

Marital Status : Married and a Daughter of 3 years.

Father’s Name : Shri. Chandrasekaran

Mother’s Name : Geetha Chandrasekaran

Declaration:

I hereby declare that the above details furnished by me are true to the best of my knowledge.

PLACE: Chennai

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