Dear Sir/Madam,

In today's fast paced world, things change at the blink of an eye. It takes a confident, dynamic, intelligent and diligent personality to look obstacles in the eye and beat them. I am geared up for the challenges ahead. My leadership skills and experience has helped the company that I worked with in enhancing its operational efficiency to a great extent. My forward looking and positive approach would invariably help me in delivering consistent results.

I possess an enviable track record of delivering optimal results consistently. Result driven, I am an accomplished problem solver with sound decision making skills, integrity, zest for challenges, sales, business development and exceptional negotiation abilities.

**Experience: Over 13Years of extensive** experience In Jewellery Sector.

I am on the lookout for an opportunity to utilize my abilities and skills in the best possible way in the field of Jewellery, I am eager to transfer my skills and experience to an organization where I can make a difference - and where I'll also continue to learn and expand my professional capabilities.

I would welcome an opportunity to meet and discuss with you my candidacy in further detail. Please find my resume enclosed for your review and consideration.

Thank you for your time and consideration.

Sincerely,

**(PICHANDY.S)**

**RESUME**

**PICHANDY.S** 6/57, SOUTH ST,

KARISALOOR,

PETHANADAR PATTY (POST),

ALANGULAM (TK),

THIRUNELVELI (DT.)

Email : spsangeetha2525@gmail.com

Contact No.9597174088

**Career Objective:**

To secure a challenging position where I can effectively contribute my skills as software professional.

**Educational Qualification:**

HSC with an aggregate of 68%

**Computer Skills:**

Programming Languages: C,C + + Packages : Microsoft Office,

**Area of Interest**

Sale Improvement

Business Development

**Achievements**

* Per Month 4 kg stone item only sale SKTM Jewellery.
* Per month 3 kg of Emerald sale in SKTM Jewellery, Tirupur branch
* Conducted 4 product awareness and understanding programs which brought a 78% increase in sales.
* Trained, led and developed several sales teams to produce winning results.
* Created and implemented employee product/Sales training and security procedures.
* Increased store sale by 10% in 8 months at Bhima Jewellery.
* Implemented internal and external marketing and visual merchandising initiatives in Sri Kumaran Thangamaligai.

**Professional Traits**

* Willingness to work in team and hard worker.
* Ability to deal with people dramatically
* Disciplined & good Etiquette
* Develop a positive work environment
* I can juggle multiple tasks

**Academic Project:**

A study on consumer satisfaction towards cell phones.

**Experience:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **S. No.** | **Company** | **No. of Years** | **Period** | **Designation** |
| 1. | GRT Jewellers | 6 Years | 2005 - 2011 | Sales Man, Stock Incharge & Floor Manager |
| 2. | Sri Kumaran Thangamaligai | 4 Years | 2011 - 2015 | Brach Manager and South Zonal Manager |
| 3. | Bhima | 3 Years | 2015 - 2018 | Branch Manager |
| 4. | EFIF Diamond | 9 Month |  | Manager |

**Personal Profile**

Name : Pichandy.S

Father Name : P.Subramaniyan

Date of Birth : 15.03.1988

Gender : Male

Marital Status : Married

Nationality : Indian

Permanent Address : Karisaloor, Pethanadarpatti (Post)

Alangulam (Tk), Tirunelveli (Dt.) - 627808.

Contact No : 9597174088

**Declaration**

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Date :

Place : **(PICHANDY .S)**