###### CURRICULUMVITAE

**Gopalakrishnan.S**

64B Middle Street

Kidarankondan **Mobile:** +918608988839

Thiruvarur **Email**:krishnarajan30@gmail.com

**CAREER OBJECTIVES**

To achieve professional excellence in any above mentioned field, That’s Provides Me Opportunities to Fully Utilize and Improve My Knowledge, Skills, Information and Education. You will get me Energetic, Hardworking and Creative Employee for your organization I can join immediately

**SKILLS AND STRENGTHS**

* Accurate
* Documentation skills
* .Team player
* Positive attitude and Boundless Energy.
* Quick learner innovative.
* Ability to adapt to situations.
* Hardworking, Self-believed and respect others.
* Diligence, Confidence, Sincerity & loyalty

**Professional Summary:**

* Preparing strategic monthly marketing calendars.
* Maintaining available marketing budgets.
* Media planning for effective use of marketing budgets.
* Increasing organisation's market visibility and market share by branding its image.
* Understanding regional marketing requirements and developments with the help of Monthly marketing reports (MIS) & Monthly Market Tracker.
* Conducting marketing activities for sales lead generation.
* Develop marketing collaterals, advertisements.
* Creating new leads and converting them to customers.
* Excellent interpersonal skills quickly developing rapport with client.

**SOUTH INDIA EDIBLE OIL PVT LTD**THIRUVARUR  
April 2010-May2013

* Implement the prescribed record keeping procedures.

* Shipping and deliver of material to all company locations.
* Preparing reports to Material Supervisor for daily as well as monthly reports.
* Maintaining a clean and orderly warehouse, proper documenting, stocking and tagging of specialized equipments and machines.
* Following and implementing a strict safety and security standard on all job sites and facilities

**GLOBAL FURNITURE COMPANY&BRITE TEX**

TRICHY

Feb2016 – 2018

(Sales officer)

* Responsible for assigned sales targets (monthly, quarterly and annually)
* Goals set for centers month on month, maintaining relationship with target customers, customer service, ensuring high rate of return on investment, sales support and sales
* Prepared effective action plans and schedule for schools
* Perfected knowledge of product
* Controlled coordination of shipping programs – Oversaw delivery of products.
* Perfected knowledge of product, market, and sales strategy
* Handling existing schools and Finding the potentials schools and track on Payment  details
* Handled and resolved any complaints or concerns from customer
* Develop new sample for client

.

* Maintain good relation with schools

**TRIWAY LEARNING PVT LTD**

BANGALORE

(Business Devlopment Executive)

(July 2018- at present)

* Daily visits the schools Explain our Product &provide support

* Maintained good relationship with schools.
* To conduct the new program in schools.
* To develop the business plans to the schools. and promote quality of our company.
* Developing, reviewing, and sending proposals for new schools
* Target through new customer addition, retention and client servicing of exiting.
* Skills to put across ideas & thoughts to customers effectively
* Convert a prospect into sales at the desirable rates in schools.

**EDUCATIONAL SUMMARY**

High school HSC

Bachelor of Engineering Mechanical

**VISA & PASSPORT DETAILS**

Type of Visa            : ECNR

Passport Number   : J2289724

**PERSONAL INFORMATION**

Father’s Name : Soundharajan K.R

Date of Birth : 30-06-1988

Marital Status : Single

Known Language : Tamil, English

Nationality : Indian

**Declaration:**

I do hereby declare that the information furnished above are true and correct to the best of my knowledge and belief.

Date: Yours truly,

Place: (S.GOPALAKRISHNAN)