

Edith Cowan University
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Communicating in an IT Environment
Assignment 1b

Literature review:
Factors and attitudes that shape personal use of social media

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1 Introduction

Facebook is one of today's leading Social Networking Sites (SNS). The company reports that as of June 2014, their network serves 1.32 billion users per month ([Facebook, 2014](#)), while independent studies have shown that SNS users were more likely to be using Facebook ([Hampton & Goulet, 2011](#); [Hargittai, 2007](#); [Raacke & Bonds-Raacke, 2008](#)). As Facebook expanded registration to users outside educational and professional institutions in September 2006 ([Facebook, 2014](#)), males and females alike were quick to adopt the technology at a fast paced rate ([Mazman & Usluel, 2011](#)). This adoption rate has triggered a multitude of scientific research "from widely different fields of inquiry", attempting to explain the phenomenon of Facebook ([Caers et al., 2013](#), p. 983).

This literature review focuses on research which examine the demographic differences relating to SNS use, with particular attention to the role of gender. Men are generally regarded as earlier adopters of technology compared to women. This is evident in findings by [Pitkow and Recker \(1994\)](#), where 95% of Internet users were men, while [Kimbrough, Guadagno, Muscanell, and Dill \(2013, p. 896\)](#) declares that during the first half of the 1990's, the Internet "was mostly regarded as a technological boy's toy". A decade later, [Fallows \(2005\)](#) asserts that there are just as many females as there are males online. Research by [Fogel and Nehmad \(2009\)](#) provides supporting evidence that men are also earlier adopters of SNS, finding that more men had established SNS accounts before women. However, the trend has shifted, with recent reports indicating that women now represent the majority of SNS users compared to men ([Duggan & Brenner, 2013](#); [Hampton & Goulet, 2011](#)).

As the Internet user gender gap disappears, it is more important than ever to understand the differences between genders and its effects relating to personal SNS use, so that current social network sites and social network sites of the future are able to service both men and women equally. This literature review will explore those differences as expressed in the body of current research literature, by analysing the following topics:

- Motivational differences between genders
- Self-presentation differences between genders
- Difference in SNS privacy concerns between genders

2 Literature Review

2.1 Motivational differences between genders

Fallows (2005) compared American male and female Internet users and found that men were more likely to use the Internet in general for information gathering purposes, while women were more likely to use the Internet for social applications to maintain current relationships. According to the literature in this review, this statement also translates to the use of SNS.

Widely cited research by Raacke and Bonds-Raacke (2008) was among the first to examine the impact of SNS on college students and found that men, compared to women, were more likely to use SNS to find out about events, while Mazman and Usluel (2011) and Muscanell and Guadagno (2012) both assert that women were more likely to seek out old friends on the network, and are more likely to utilise SNS communication tools to maintain existing relationships. In contrast, men were found to use SNS more as a tool to create new relationships and expand their networks (Mazman & Usluel, 2011).

It is worth noting however, that studies by Raacke and Bonds-Raacke (2008) and Muscanell and Guadagno (2012) were based on participants from a single US college comprised of undergraduate students who provided self-reported estimates, which will be a recurring limitation in this literature review. Interestingly, Raacke and Bonds-Raacke (2008) gathered data from respondents via paper questionnaires, as opposed to Mazman and Usluel's (2011) and Muscanell and Guadagno's (2012) online questionnaire method. Online questionnaires have the potential to skew results towards users who may spend more time online, possibly use SNS more, and have higher competency in SNS use, compared to those who spend less time online (Hargittai, 2007).

Men using Facebook for dating purposes more than women is a recurring theme in the literature reviewed (Haferkamp, Eimler, Papadakis, & Kruck, 2012; Muscanell & Guadagno, 2012; Raacke & Bonds-Raacke, 2008), which supports a previous statement that men use SNS to create new relationships.

2.1.1 Criticisms

Competency as a variable is often overlooked in the literature within the scope of this review.

3 Literature Review

3.1 Motivational differences

3.1.1 Women use FB for relationship maintenance more than men

- [Kimbrough et al. \(2013\)](#)
- [Muscanell and Guadagno \(2012\)](#)
- [Raacke and Bonds-Raacke \(2008\)](#)
- [Mazman and Usluel \(2011\)](#)
 - Women more likely to look for old friends

3.1.2 Women compare themselves with other people more than men

- [McAndrew and Jeong \(2012\)](#)
- [Choi and Kim \(2014\)](#)
- [Fogel and Nehmad \(2009\)](#)
- [Haferkamp et al. \(2012\)](#)
 - Women more likely to look at others' profiles to find out more about that person
 - Women more likely to compare themselves with others more often than men

3.1.3 Men use FB to create new relationships more than women

- [Mazman and Usluel \(2011\)](#)
- Might not include this sub-subheading, or merge with another

3.1.4 Men use FB for information-gathering purposes more than women

- [Raacke and Bonds-Raacke \(2008\)](#)
- [Choi and Kim \(2014\)](#)
 - Men are more open to advertising on FB than women
- [Muscanell and Guadagno \(2012\)](#), see quote.
- [Kimbrough et al. \(2013\)](#)
- Countered by [Park, Kee, and Valenzuela \(2009\)](#), but study only examines FB groups, not FB as whole
- Countered by [Haferkamp et al. \(2012\)](#), no difference in gender for task and information-orientated behaviour

3.1.5 Men use FB for dating purposes more than women

Might merge this section with “Men use FB to create new relationships more than women”

- [Muscanell and Guadagno \(2012\)](#)
- [Raacke and Bonds-Raacke \(2008\)](#)
- [Tifferet and Vilnai-Yavetz \(2014\)](#)
 - Men’s profile photos express masculinity or status to appear more attractive
 - Move to Self-presentation
- [McAndrew and Jeong \(2012\)](#)
 - Men express less emotion in photos to express masculinity
 - Move to Self-presentation
- [Choi and Kim \(2014\)](#)
 - Men more likely to engage in brand-related WOM discussions, possibly to increase status
- [Haferkamp et al. \(2012\)](#)
 - Men use SNS for relationship seeking more than women
 - Men are more likely to edit profile picture than women

3.2 Self-presentation

3.2.1 Profile pictures

- [Haferkamp et al. \(2012\)](#)
 - Women prefer to use portrait shots, emphasise facial features
 - Men prefer to use full body shots, including environment and other people
 - * Linked to risk taking, refer to privacy concerns

3.2.2 Use of language

- [Schwartz et al. \(2013\)](#)
- [Joiner et al. \(2014\)](#)

3.3 Privacy concerns

3.3.1 Women more concerned about privacy than men

- [Mathiyalakan, Heilman, and White \(2014\)](#)
- [Raacke and Bonds-Raacke \(2008\)](#)
- [Fogel and Nehmad \(2009\)](#)

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