

## Mrunal Pawar

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A highly analytical and results-driven Data Analytics professional with 4 years of hands-on experience in leveraging data to drive business insights and support decision-making processes. Proficient in data collection, cleaning, transformation, and visualization, with advanced skills in tools such as Python, SQL, Advance Excel, and Power BI.

### INDUSTRY INTERFACE

#### ❖ Ulink AgriTech Pvt Ltd (AgroStar) Jan 2023 –May 2024

**Designation: Senior Associate – Strategic Initiatives: Credit Operations (Data Analysis)      HQ: Pune (MH)**

##### ☐ Job Responsibilities:

- **Data Analysis:**
  - Analyzing large datasets to identify trends, patterns, and anomalies that drive strategic decisions.
- **Automated Report Building:**
  - Building automated reports and interactive dashboards for stakeholders to track KPIs and performance metrics.
- **Cross Functional Collaboration:**
  - Collaborating with business leaders to define data-driven solutions to improve processes and outcomes.
- **Forecasting:**
  - Developing and deploying predictive models to forecast sales, customer behavior, and market trends.

##### ☐ Achievements:

- ✓ Developed Data Driven Decision support that provided valuable insights that guide business strategies, Vendor Management & Credit operations to improve decision-making by identifying trends, patterns, and correlations that may not be immediately obvious.
- ✓ One of the significant achievements is the development of automated processes for data cleaning, transformation, and reporting. This helped in increases efficiency, allowing teams to focus on strategic analysis rather than time-consuming data preparation tasks.
- ✓ Collaborated with Multiple cross functional teams to create a common platform for all Data related quires & single point solution across the teams.

#### ❖ Ulink AgriTech Pvt Ltd (AgroStar) Jan 2021 – Dec 2022

**Designation: Associate – Credit Operations (Finance)      HQ: Pune (MH)**

##### ☐ Job Responsibilities:

- Analyzing Credit worthiness of channel partners & assigning Credit limits
- Vendor Financing
- Retail Financing
- Cross Functional Co-ordination

##### ☐ Achievements:

- ✓ Successfully on boarded 8 NBFCs under vendor finance program to able to achieve the disbursement of 200 Cr.
- ✓ Successfully on boarded 100+ channel partners /Vendor on retail finance program.
- ✓ Collaborated with multiple cross functional teams like Category, Sales, Business planning, expansion to synchronize the activities & information flow

### Projects:

#### ☐ Financial Data Dashboard Development

##### Objective:

- To get the POS data from other teams through Navigen, SharePoint, and SQL and create Power BI reports getting meaningful insights.
- Analyzing Revenue, Budget, expenses, and surplus deficit for each month and year.

## Other Professional Exposure

- ✓ Rural Agricultural Work Experience Program in one of the villages of Kolhapur district to educate & enhance the quality life of farmers.

## Technical Skills

- Advance Excel
- Power BI
- SQL
- Data Science & Artificial Intelligence (Ongoing)

## POSITIONS OF RESPONSIBILITY

<b>Cultural Committee</b>	<ul style="list-style-type: none"><li>▪ Leader of Cultural Committee &amp; responsible for organizing planning, organizing, and executing events such as festivals, exhibitions, performances, and workshops.</li></ul>
<b>Captain</b>	<ul style="list-style-type: none"><li>▪ Represented college in Badminton competition at Inter collegiate level in MPKV, Rahuri in 2018.</li></ul>
<b>Volunteering</b>	<ul style="list-style-type: none"><li>▪ Participated as an Organizing Committee member in “<b>ASHWAMEDH-2019</b>” in MPKV, Rahuri.</li><li>▪ Branding committee member for intra University cultural fest &amp; National level Paper presentation (SPARDHA) competitions at College of Agriculture, Kolhapur.</li></ul>

## EDUCATIONAL QUALIFICATION

B.Sc. Agriculture	2020	RCSM Government College of Agriculture, Kolhapur (MPKV, Rahuri)	70.30 %
HSC	2015	Malojiraje sheti vidyalay and junior college, Phaltan	76.77%
SSC	2013	Mudhoji high school, Phaltan	89.80 %

## HOBBIES

- Sketching
- Dancing
- Exploring new things/Places

## OTHER DETAILS

**DOB:** 11<sup>th</sup> Dec, 1997

**Languages Known:** English, Marathi, Hindi, (Reading, Writing, Speaking)

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