



Job Description

+ Job Title and Overview

Job Title: Business Development Intern (BDR Internship)

Company: Coding Bits

Location: Remote

Company Overview:

Coding Bits aims to empower learners by providing high-quality education and fostering a collaborative learning environment. We offer a wide range of courses, from Web Development, Android Development, Azure ,and DSA. We are looking for a motivated Business Development Representative (BDR) to join our dynamic team and help us reach potential clients.

+ Experience and Skills Required:

- Strong communication skills with the ability to build customer relationships and understand customer needs.
- Ability to initiate lead generation and present product relevance effectively.
- Familiarity with using social media for professional networking and lead nurturing.

+Growth Opportunities:

- Opportunity for promotion to Business Development Executive (BDE) based on performance.
- Exceptional performers may receive a full-time job offer with Coding Bits.

+Performance Metrics:

- Interns are expected to achieve a minimum of 10 sales in a month.
- High-performing interns who achieve a minimum of 20 sales in a month may be considered for promotion to a full-time Business Development Representative (BDR) role or other opportunities within the company.

+Compensation and Benefits:

- **Stipend:** Performance-based(Commission), directly tied to sales achievements.
- **Offer Letter:** Formal offer letter outlining compensation, responsibilities, and start date upon successful selection.
- **Letter of Recommendation (LOR):** Outstanding performance may lead to a strong letter of recommendation from our organization, valuable for future career endeavors.

+ Why Join Us?

At Coding Bits, we value innovation, collaboration, and growth. As a fully remote team, you will have the flexibility to work from anywhere while contributing to our mission of empowering learners globally. Join us to kickstart your career in business development and make a real impact in the world of education!