This disclosure document is not an invitation for the public to subscribe to any of the securities of Sundaram BNP Paribas Home Finance (SBHFL), and hence not a Prospectus.



#### Sundaram BNP Paribas Home Finance Limited

Registered Office: No. 21, Patullos Road, Chennai – 600 002 Telephone: 044 2852 1181

Fax: 044 28586641

Admn. Office: Fifth Floor, 'Sundaram Towers', No. 46, Whites Road, Chennai - 600 014

Telephone: 044 2851 5267, 044 2851 5269

Fax: 044 2858 2235

Website: www.sundarambnpparibashome.com

# DISCLOSURES UNDER SCHEDULE I OF SEBI (ISSUE AND LISTING OF DEBT SECURITIES) (AMENDMENT) REGULATIONS, 2012 FOR AN AMOUNT NOT EXCEEDING RS. 500 CR TO BE ISSUED IN ONE OR MORE TRANCHES FROM TIME TO TIME(THE ISSUE) )

This schedule is prepared in conformity with SEBI guidelines on Issue & Listing of Debt Securities (Amendments) Regulations 2012 issued vide circular no. LAD-NRO/GN/2012-13/19/5392 dated October 12, 2012 (referred in this document "SEBI guidelines") for private placement is neither a prospectus nor a statement in lieu of prospectus and does not constitute an offer to the public generally to subscribe for or otherwise acquire the debentures to be issued by the Issuer

# Private Placement of Rated Listed Unsecured Redeemable Non-Convertible Taxable Debentures of the face value of Rs.10,00,000/- each, aggregating to Rs.500 crore

| _     |      |         |
|-------|------|---------|
| Issue | High | ıllahts |

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|----------------------|--|--|--|
| Credit Rating        | CRISIL AA+[Double A Plus] by CRISIL                          |  |  |
| Issue Size           | Rs.500 Crore   |  |  |
| Tenor                | 15 years from deemed date of allotment                       |  |  |
| Interest rate        | 8.93% Payable Annually on the outstanding principal amount   |  |  |
| Maturity Date        | 07 <sup>th</sup> September 2033                              |  |  |
| Nature of Instrument | Unsecured Rated Listed Redeemable Non-Convertible Debentures |  |  |
| Bid/Issue Opens On   | 06 <sup>th</sup> September 2018                              |  |  |
| Bid/Issue Closes On  | 06 <sup>th</sup> September 2018                              |  |  |

#### General Risk:

Investment in debt instruments involves a degree of risk and investors should invest any funds in the issue only after reading Information carefully. For taking investment decision, investors must rely on their own examination of the Issuer and the issue including the risk involved. The Securities have not been recommended or approved by Securities and Exchange Board of India (SEBI) nor does SEBI guarantee the accuracy or adequacy of this document.

Sundaram BNP Paribas Home Finance Limited
Schedule – I as per SEBI (Issue and Listing of Debt Securities) (Amendment) Regulation, 2012.

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#### Credit Rating:

CRISIL ratings has assigned a rating of "CRISIL AA+" (pronounced CRISIL Double A Plus) to the proposed Un Secured Redeemable Listed Non-Convertible Debentures Issue of Sundaram BNP Paribas Home Finance Limited for an amount aggregating to Rs. 500 crores.

The proposed issue is covered by CRISIL ratings.

The rating is not a recommendation to buy, sell or hold securities and investors should take their own decision. The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating. The ratings obtained are subject to revision at any point of time in the future. The Rating Agency has a right to suspend, withdraw the rating at any time on the basis of new information etc.

#### Listing

The UnSecured Redeemable Listed Non Convertible Debentures are proposed to be listed on the Wholesale Debt Market (WDM) segment of National Stock Exchange (NSE).

### A. ISSUER INFORMATION a)Name and address of the following:

#### (i) Registered office of the issuer:

Name: Sundaram BNP Paribas Home Finance Limited

Registered Office: No. 21, Patullos Road, Chennai – 600 002

Telephone: 044 2852 1181

Fax: 044 28586641

#### (ii) Corporate office of the issuer:

Corporate Office: Fifth Floor, 'Sundaram Towers', No. 46, Whites Road, Chennai - 600 014

Telephone: 044 2851 5267, 044 2851 5269

Fax: 044 2858 2235

#### (iii) Chief Financial Officer

Mr.G.Sundararajan, Fifth Floor, 'Sundaram Towers', No. 46, Whites Road, Chennai – 600 014 Telephone: 044 28583399

Email: gs@sundarambnpphome.in

#### (iv)Compliance Officer

Mr V.Swaminathan Company Secretary Fifth Floor, 'Sundaram Towers', No. 46, Whites Road, Chennai – 600 014 Telephone-044 2851 5267

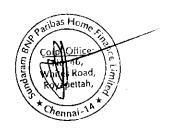
Email: swaminathan@sundarambnpphome.in

Website: www.sundarambnpphome.in



|   | Priv   | vate & Confidential - Not for Circulation  |
|---|--|--|
| Arrangers   | Trustee  | Registrar & Transfer Agent   |
| Derivium Tradition Securities (india) pvt itd   | IDBI Trusteeship Services Ltd.   | Cameo Corporate Services Ltd   |
| Eucharistic Congress III, 9th<br>Floor, 5th Convent Road, Colaba,<br>Mumbai - 400 039 | Asian Building, Ground Floor, 17,<br>R. Kamani Marg, Ballard Estate,<br>Mumbai – 400 001 | "Subramanian Buildings"<br>No.1, Club House Road,<br>Anna Salai, Chennai – 600 002 |

| Listing Exchange   | Credit Rating Agency  | Auditors  |
|--|---|---|
| National Stock Exchange of India<br>Ltd.<br>Exchange Plaza,<br>Plot no. C/1, G Block,<br>Bandra-Kurla Complex<br>Bandra (E)<br>Mumbai - 400 051. | CRISIL LTD CRISIL House Central Avenue, Hiranandini Business Park, Powal, Mumbai 400076 | M/s.Sundaram & Srinivasan<br>Chartered Accountants<br>New No:4, (23), C.P<br>Ramaswamy Road,<br>Alwarpet, Chennai - 600 018 |



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#### b) (i) Brief Summary of the Business / Activities:

#### The Main Objects as per Memorandum of Association

- (A) MAIN OBJECTS OF THE COMPANY TO BE PURSUED BY THE COMPANY ON ITS INCORPORATION:
- To carry on the business of providing long-term finance to any person or persons, Company or corporation, society or association of persons with or without interest and with or without any security for the purpose of enabling such borrower to construct/purchase any house or any part or portions thereof in India for residential purposes on such terms and conditions as the Company may deem fit.
- (B) THE OBJECTS INCIDENTAL OR ANCILLARY TO THE ATTAINMENT OF MAIN OBJECTS SPECIFIED IN (A) ABOVE:
- 1. To provide finance for extension or repairs of any houses, buildings and flats or any part or portions thereof on such terms and conditions as the Company may deem fit.
- 2. To finance or assist in financing the sale of houses, buildings, flats by way of hire purchase or on deferred payments or similar transactions and to institute, enter into, carry on, subsidise finance or financing the sale and maintenance of any such houses, buildings, flats, furnished or otherwise as aforesaid, upon any terms whatsoever.
- 3. To sell, lease, let, hire or otherwise, deal with or dispose of the lands, houses, buildings, flats and other property or any part or portions thereof belonging to the Company or in which the Company is in any way interested or concerned.
- 4. To negotiate loans of every description and to finance or assist in financing on long-term basis the sale or purchase of houses, buildings, flats either furnished or otherwise by way of hire purchase or deferred payment or similar transactions and to institute, enter into, carry on, subsidise, finance or assist in subsidising or financing the sale and maintenance of any such houses, buildings, flats, furnished or otherwise, upon any terms whatsoever.
- 5. To borrow or raise money or to receive money or deposit or loan at interest or otherwise in such manner as the Company may deem fit and, in particular, by the issue of loan stocks, debentures or debenture-stock, perpetual or otherwise and convertible into shares of this or any other Company and to secure the repayment of any such money so borrowed, raised or received or owing by mortgage, pledge, charge or lien upon all or any part of the property, assets, rights or revenue of the Company present or future, including its uncalled capital and to purchase, redeem or pay-off such securities but not to do banking business as defined by the Banking Regulation Act, 1949. The acceptance of deposit shall be subject to provisions of Section 73 of the Companies Act, 2013 (erstwhile Section 58A of the Companies Act, 1956) and the Rules framed there under and also subject to provision of Chapter V of the National Housing Bank Act, 1987 and the Directions issued thereunder.

- 6. To receive grants, loans, advances or other monies or deposit or otherwise from a State or Central Government, Banks, Financial Institutions, Companies, Trusts or individuals with or without allowance or interest thereon.
- 7. To borrow in foreign currency from any bank or financial institution or any foreign authority in India or in any foreign country subject to Foreign Exchange Regulations and such other Regulations as may be applicable.
- To purchase or otherwise acquire and undertake all or any part of the business, property, 8. liabilities and transactions of any person, firm or Company carrying on any business which this Company is carrying on, or the carrying on which is calculated to benefit this Company or to advance its interests suitable for the purposes of the Company. Clause B-9 deleted pursuant to the resolution passed by the Members of the Company in the Second Annual General Meeting held on 24th August 2001.
- 10. To open accounts with any bank or banks and pay into and to withdraw monies from such account or accounts.
- 11. Subject to the provisions of the Banking Regulation Act, 1949 to make draw, accept, endorse, execute and issue cheques, promissory notes, bills of lading, debentures and other negotiable or transferable instruments.
- 12. Subject to the guidelines and directions of National Housing Bank and other statutory Authority, if any, to invest, lend, deposit and deal with the moneys of the Company in immovable properties, shares, stock, bonds, debentures, units, commercial papers, obligations or other securities of any Company, banks, insurance Company, public sector undertakings, mutual funds, Unit Trust of India, Financial Institutions or association or in Government Securities or in current or deposit account with banks or on the mortgage of immovable properties of any tenure or on the pledge of immovable property in financing purchase of plant, equipment and other capital assets on leasing basis or in any other manner as may from time to time be determined by the Directors of the Company for the time being and from time to time, sell, or vary all such investments and execute all assignments, transfer, receipts and other documents that may be necessary in that behalf.
- 13. To invest the monies not immediately required for the business in securities, and to hold, sell the stocks, shares, bonds, debentures, debenture stocks, obligations, notes and securities of any Government, States, Company, Corporation Municipal or Local or other Body or Authority or in such manner as may be decided by the Company from time to time.
- 14. To issue and deposit any securities which the Company has power to issue by way of mortgage to secure any sum less than the nominal amount of such securities and also by way of security for the performance of any contracts or obligations of the Company or of its customers or other persons or corporations having dealings with the Company, or in whose business or undertakings the Company is interested, whether directly or indirectly.
- 15. To lend or deposit money on the mortgage of immovable property or on the hypothecation or pledge of movable property or without security to such persons and on such terms as may seem expedient, and, in particular, to persons having dealings with the Company upon such terms as may be thought proper and guarantee the performance of contracts by such persons or Company but not to do the business of banking as defined in the Banking Regulation Act, 1949.

- To advance and/or lend money, either with or without security and generally to any person or persons, firms, associations, trusts, corporation, companies etc., engage in the business of construction of residential houses or flats, including the acquisition and development of land for construction of such houses or flats upon such terms and conditions as the Company may think fit.
- 17. To advance money to agencies engaged in the manufacture of building materials.
- 18. To guarantee the payment of money unsecured or secured, to guarantee or to become sureties for the performance of any contracts or obligations.

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- 19. To classify the members of the public on scientific basis and to charge interests on loans on a differential basis from different identified class of borrowers.
- 20. To create any Depreciation Fund, Reserve Fund, Sinking Fund, Insurance Fund, Development Fund or any other special fund, whether for depreciation or for repairing, improving, extending or maintaining any of the property of the Company or for any other purposes conducive to the interests of the Company.
- 21. To enter into any arrangement with any person, association of persons, firm, Company, corporation, Central or State Government, Municipal or any Local or Public Authority, that may be conducive to the Company's objects or any of them and to obtain from any such person or association of persons, firms, Company, corporation, government, municipal or local or public authority, any rights, privileges or concessions which the Company may think it desirable to obtain and carry out, exercise and comply with any such arrangement, rights, privileges or concessions.
- 22. To enter into any contract, or arrangement for the more efficient conduct of the business of the Company or any part thereof and to sub-contract any such contract or arrangement.
- 23. To enter into agreements and contracts with Indian or foreign individuals, companies or other organisations for technical, financial or any other assistance for carrying out all or any of the objects of the Company subject to any regulations in force in this regard.
- 24. To enter into any arrangement for sharing or pooling profits, amalgamation, union of interests, cooperation, joint venture or reciprocal concession or otherwise or amalgamate with any Company carrying on or engaged in or about to carry on or engage in any business or transactions which this Company is authorised to carry on or engage in any business undertaking or transactions which may seem capable of being carried on or conducted so as directly or indirectly to benefit the Company.
- 25. To promote or assist in promoting or contract with any person or Company for the promotion of any other Company for conducting any business connected with materials required for construction of houses but not engaged in construction activity.
- 26. To appoint Directors or managers of any subsidiary Company or any other Company in which this Company is or may be interested.

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- 27. To pay all costs, charges and expenses of and incidental to the formation, promotion, registration and establishment of the Company, and issue of its capital including any underwriting or other commission, broker's fee and charges in connection therewith.
- 28. To pay for any property or rights acquired by the Company for its own use either in cash or fully or partly paid-up shares, with or without preferred or deferred rights in respect of dividend or repayment of capital or otherwise, or by any securities which the Company has power to issue, or partly in one mode and partly in another and generally on such terms as the Company may determine.
- 29. To improve, manage, work, develop, alter, exchange, lease mortgage, turn to account, abandon or otherwise deal with all or any part of the properties, rights and concessions of the Company.
- 30. To effect and maintain insurance against loss or injury to any property of or any persons employed by the Company or against any other loss to the Company.
- 31. To sell, improve, manage, develop, turn to account, exchange, let on rent, royalty, share of profits or otherwise grant licenses, easements and other rights in or over, and in any other manner deal with or dispose of the undertaking and all or any of the property and assets for the time being of the Company for such consideration as the Company may think fit.
- 32. To accept payment for any property or rights sold or otherwise disposed of or dealt with by the Company, either in cash, by instalments or otherwise, or in fully or partly paid-up shares of any Company or corporation, with or without preferred or deferred rights in respect of dividend or repayment of capital or otherwise, or in debentures, or mortgage debentures, mortgage or other securities of any Company or corporation, or partly in one mode and partly in another, and generally on such terms as the Company may determine, and to hold, dispose of or otherwise deal with any shares, stocks or securities so required.
- 33. To establish and maintain local registers, agencies and branch places of business and procure the Company to be registered or recognized and carry on business in the Union of India.
- 34. To prosecute and execute directly, or by contribution or other assistance, any such or any other works, undertakings, projects, enterprises in which, or in the prosecution whereof, or on the security whereof or of any profits or emoluments derivable there from, the Company shall have invested money, embarked capital or engaged its credits.
- 35. To refer any dispute, claim or demand by or against the Company to arbitration and observe and perform the awards.
- To apply for, promote and obtain any Act, charter, privilege, concession, licence, authorisation, from any Government or State or Municipality, provisional order or licence of any authority for enabling the Company to carry any of its objects into effect, or for extending any of the powers of the Company any, or for effecting any modification of the Company's constitution, or for any other purpose which may seem expedientions to

Private & Confidential – Not for Circulation oppose any proceedings or applications which may seem calculated directly to prejudice the Company's interest.

- 37. To advertise and adopt means of making known the business activities of the Company in any way as may be expedient including the posting of bills in relation thereto and the issue of circulars, books, pamphlets and the conducting of competitions, exhibitions and the giving of prizes, rewards and donations.
- 38. To apply for, purchase or otherwise acquire and protect and renew trademarks, trade names, designs, licenses, protections and concessions which may appear likely to be advantageous or useful to the Company.
- 39. To employ experts to investigate and examine, into the conditions, prospectus, value, character and circumstances of any assets, property or rights.
- 40. To train and pay for the training in India or abroad of any of the Company's employees or any candidates or to recruit and employ foreign experts in the interest or furtherance of the Company's objects.
- 41. To provide for the welfare of the employees and ex-employees of the Company and the wives, widows and the children or the dependents of such persons in such manner as the Company deems fit and proper.
- 42. To distribute any of the properties of the Company amongst the members in specie or kind consequent upon the winding up of the Company.
- 43. To exercise all or any of its corporate power, rights and privileges and to conduct its business in all or any of its branches in the Union of India and in any or all States, Union Territories and dependencies thereof and in any or all foreign countries, and for those purposes to have, maintain and to discontinue such number of offices and agencies therein as may be convenient.
- 44. To do all and everything necessary suitable or proper for the accomplishment of any of the purposes or the attainment of any of the objects or the furtherance of any of the powers herein before set forth either alone or in association with other corporate bodies, firms or individuals and to do every other act or acts, thing or things incidental or appurtenant to or growing out of, connected with the aforesaid business or powers or any part or parts thereof, provided the same be not inconsistent with the laws of the Union of India.

#### (II) Brief history of the Company since incorporation and changes in capital structure:

Sundaram Home Finance Limited was incorporated on 2<sup>nd</sup> July 1999 and was promoted by Sundaram Finance Limited in 1999 with equity participation from Sundaram Finance Limited, IFC Washington and FMO Netherlands. In FY 2007, pursuant to an agreement, Sundaram Finance Limited had bought back all the shares subscribed by IFC and FMO, and the Company became a wholly owned subsidiary of Sundaram Finance Limited. Later in FY 2008, Sundaram Finance Limited entered into a strategic alliance with Union de Credit pour le Batiment SA (UCB) since renamed as BNP Paribas Personal Finance, a wholly owned subsidiary of BNP Paribas, France under which UCB acquired 49.90% of the share capital of the Company. The Company continues to be a subsidiary of Sundaram Finance Limited which holds 50.10% of the share capital of the Company.

Private & Confidential - Not for Circulation Subsequent to this alliance, the name of the Company was changed to Sundaram BNP Paribas Home Finance Limited with effect from 28th November 2007.

(iii) Key Operational and Financial Parameters for the last 3 audited years

in lakh

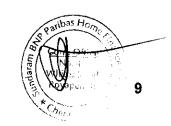
|  |           |           | ` in lakh |
|--|-----------|-----------|-----------|
| _  | 2017-18   | 2016-17   | 2015-16   |
|  | (Audited) | (Audited) | (Audited) |
| Net Worth                                      | 112216.00 | 102844.00 | 87479.07  |
| Total Debt                                     | 709076.00 | 647075.00 | 629120.03 |
| Of which -                                     |           |           | -         |
| <ul> <li>Non Current Maturities of</li> </ul>  |           |           |           |
| Long term Borrowing                            | 436307.89 | 466846.60 | 398325.02 |
| - Short term Borrowing                         | 71868.86  | 62920.01  | 45374.73  |
| <ul> <li>Current Maturitles of Long</li> </ul> |           |           |           |
| term Borrowing                                 | 201060.42 | 117425.58 | 185420.28 |
|  |           |           |           |
| Net Fixed Assets                               | 2204.96   | 2191.12   | 1978.99   |
| Non-Current Assets                             | 759491.86 | 685889.31 | 661393.21 |
| Cash & Cash Equivalents                        | 27385.90  | 15479.51  | 29036.96  |
| Current Investments                            | 9107.69   | 31146.68  | 19021.63  |
| Current Assets                                 | 75152.04  | 64429.43  | 58037.36  |
| Current Liabilities                            | 301587.40 | 205773.85 | 260227.83 |
| Non-Current Liabilities                        | 459538.79 | 490518.20 | 421761.25 |
| Assets under Management                        | 833629.64 | 763859.12 | 748885.16 |
| Off Balance Sheet Assets                       | 22.82     | 29.00     | 48.00     |
| Interest Income                                | 85850.52  | 85850.53  | 85360.70  |
| Interest Expense                               | 55780.28  | 58300.98  | 60289.89  |
| Provisioning & Write Offs                      | 4329.08   | 1620.61   | 1455.24   |
| PAT  | 13637.63  | 15364.93  | 15272.22  |
| Gross NPA                                      | 3.27%     | 2.94%     | 2.82%     |
| Net NPA  | 1.09%     | 0.98%     | 0.98%     |
| Tier I Capital Adequacy ratio                  | 21.17%    | 20.88%    | 19.34%    |
| Tier II Capital Adequacy ratio                 | 3.11%     | 3.90%     | 4.60%     |

#### **Gross Debt Equity Ratio of the Company**

The Debt Equity Ratio Pre & Post NCD issue is given below:

` in lakh

| Sl.No | Particulars             | Before the Issue of debt securities | After the Issue<br>of debt<br>securities |
|-------|-------------------------|-------------------------------------|--|
| 1     | Net worth               | 112216.28                           | 112216.28                                |
| 2     | Total Debt              | 731532                              | 781532                                   |
| 3     | Total Debt Equity Ratio | 6.52                                | 6.96                                     |



#### c) A brief history of the Issuer since its incorporation giving details of its following activities:-

#### (i) <u>Details of Share Capital as on last quarter end:</u>

| Share Capital                          |  |
|--|--|
| Authorized Share Capital               | Rs.150 crore                               |
| Issued, Subscribed and Paid up Capital | Issued: Rs.106.25 crore                    |
|  | Subscribed & Paid-up Capital: Rs.101.25 Cr |

#### (ii) Changes in its Capital Structure as on last quarter end for the last five years

| Authorized Share<br>Capital<br>Issued, Subscribed | 100 crore   | Sundaram Finance L   | imited (SEL) and   |  |
|---|---|--|--|--|
| and Paid up<br>Capital                            | Issued: Rs.85.15 crore Subscribed & Paid-up Capital: Rs.80.15 crore             | Joint Venture Agree Personal Finance (for 49.9% stake in Sund (SHFL), the balance this issue, the Comp Sundaram BNP Particulars  Particulars  No. of shares Face Value Post Issue shareholding % | ment with BNP<br>ormerly UCB) wi<br>laram Home Fin<br>50.10% owned<br>oany's name wa | Paribas<br>ho acquired a<br>ance Limited<br>by SFL. Post<br>s changed to |
| Date of Change<br>(AGM/EGM)                       | 12th December<br>2012   | Particulars  | Sundaram<br>Finance  | BNP Paribas<br>Personal  |
| Authorized Share<br>Capital                       | 150 crore   | Opening Balance of shares held   | Limited<br>f 40156296  | Finance<br>39995992  |
| and Paid up<br>Capital                            | Issued: Rs.97.65<br>crore<br>Subscribed &<br>Paid-up Capital:<br>Rs.92.65 crore | Shares issued on<br>Rights basis (FV-<br>Rs.10 per share,<br>Premium – Rs.70<br>per share)   | 6262500  | 6237500  |
|   | 10132103 01010  | Post Issue<br>shareholding   | 46418796   | 46233492   |
|   |   | Post Issue shareholding %  | 50.10%   | 49.90%   |

| Issued, Subscribed<br>and Paid up<br>Capital | Issued:<br>Rs.106.25 crore<br>Subscribed & | Particulars  | Sundaram<br>Finance<br>Limited | BNP Paribas Personal Finance |
|--|--|--|--------------------------------|------------------------------|
|  | Paid-up Capital:<br>Rs.101.25 crore        | Opening Balance of<br>shares held  | 46418796                       | 46233492                     |
|  |  | Shares issued on<br>Rights basis (FV-<br>Rs.10 per share,<br>Premium – Rs.83<br>per share) | 4309677                        | 4292473                      |
|  |  | Post Issue shareholding  | 50728473                       | 50525965                     |
|  |  | Post Issue shareholding %  | 50.10%                         | 49.90%                       |

- (iii) Equity Share Capital History of the Company as on last quarter end, for the last five years Refer Point (ii) above
- (iv) <u>Details of any acquisition or amalgamation in the last 1 year Nil</u>
- (v) <u>Details of reorganization or reconstruction in the last 1 year Nil</u>
- b) Details of Shareholding of the Company as on the latest quarter end:
  - (i) Shareholding pattern of the Company as on last quarter end

| S.<br>No. | Particulars                  | Total no. of equity shares | No. of shares in<br>demat form | Total shareholding as % of total no of equity shares |
|-----------|------------------------------|----------------------------|--------------------------------|--|
| 1.        | Sundaram Finance Ltd.        | 5,07,28,473                |                                | 50.1%  |
| 2.        | BNP Paribas Personal Finance | 5,05,25,965                | 5,05,25,965                    | 49.9%  |
|           | Total                        | 10,12,54,438               | 5,05,25,965                    | 100%   |

## (ii) Details of highest ten holders of equity shares of the Company as on the latest quarter end:

| S.<br>No | Particulars                  | Total no. of equity shares | No. of shares in demat form | Total shareholding as % of total no of equity shares |
|----------|------------------------------|----------------------------|-----------------------------|--|
| 1.       | Sundaram Finance Ltd.        | 5,07,28,473                |                             | 50.10%   |
| 2.       | BNP Paribas Personal Finance | 5,05,25,965                | 5,05,25,965                 | 49.90%   |



#### c) Details regarding the directors of the Company

#### (i) Details of Current directors of the Company

| Name, Designation & DIN  | Age | Address   | Director of the<br>Company since   | Details of other directorship   |
|--|-----|---|--|---|
| Mr. S. Viji - Director<br>(DIN : 00139043)                           | 71  | New No.71,<br>Old No.33,<br>Poes Garden<br>Chennai 600 086  | First Director   | <ul> <li>T.V. Sundram Iyengar &amp; Sons Pvt. Ltd.</li> <li>Brakes India Pvt. Ltd</li> <li>Sundaram Finance Ltd.</li> <li>Royal Sundaram General Insurance Co. Ltd.</li> <li>Wheels India Ltd.</li> <li>Sundaram Industries Pvt. Ltd.</li> <li>Sundaram Dynacast Pvt. Ltd.</li> <li>Sundaram Trustee Company Ltd.</li> <li>Trichur Sundaram Santhanam &amp; Family Pvt. Ltd.</li> </ul>   |
| Mr. T.T.<br>Srinivasaraghavan<br>(DIN: 00018247) –<br>Director       | 62  | New No.9, Old<br>No.5, Kasturi<br>Estates, Third<br>Street, Chennai<br>600 086  | First Director   | <ul> <li>Sundaram Finance Ltd</li> <li>Sundaram Asset Management Co Ltd.</li> <li>Royal Sundaram General Insurance Co. Ltd.</li> <li>Sundaram Business Services Ltd.</li> <li>Brakes India Private Ltd.</li> <li>Flometallic India Private Ltd.</li> <li>Sundaram BPO India Ltd.</li> <li>Finance Industry Development Council</li> <li>NSE Strategic Investment Corportion Ltd</li> <li>Sundaram BNP Paribas Fund Services Ltd.</li> <li>Sundaram Finance Holdings Ltd.</li> </ul> |
| Mr. Anthony Colwyn-<br>Thomas<br>(DIN: 05102669) –<br>Director       | 61  | Flat 464 7 Allée Claude Monet Hautes de Seine 92300 Levallois Perret France   | 28.10.2011   | Nil   |
| Mr. N. Ganga Ram –<br>Independent Director<br>(DIN : 00001246)       | 83  | No.703, Golden<br>Castle, Sundar<br>Nagar, Road No 2,<br>Kalina, Santa Cruz<br>(East),<br>Mumbai 400 098                                    | 28.10.2005   | <ul> <li>Juniper Hotels Pvt. Ltd. (Grand Hyatt)</li> <li>Thejo Engineering Ltd.</li> <li>Oricon Enterprises Ltd.</li> </ul>   |
| Mr. P.N.<br>Venkatachalam<br>Independent Director<br>(DIN: 00499442) | 73  | Flat No.3C, Settlur<br>Manor No.2,<br>Sivaswamy Street<br>(Behind UTI Bank)<br>Off.<br>Radhakrishnan<br>Salai, Mylapore,<br>Chennai 600 004 | 21.10.2014<br>(Redesignated<br>as Independent<br>Director w.e.f<br>30.04.2016) | <ul> <li>Sundaram Finance Ltd.</li> <li>Edelweiss Financial Services Ltd.</li> <li>ECL Finance Ltd.</li> <li>Edelweiss Finance &amp; Investments Ltd.</li> <li>Edelweiss Commodities Services Ltd.</li> <li>UTI Asset Management Company Ltd.</li> <li>UTI Retirement Solutions Ltd.</li> <li>Edelweiss Tokio Life Insurance Co. Ltd.</li> <li>Edelweiss Housing Finance Ltd.</li> </ul>  |



|  |    |  |   | Private & Confidential - Not for Circulation   |
|--|----|--|---|--|
| Ms. Radha Unni<br>Independent Director<br>(DIN: 03242769)    | 69 | River Vlew,<br>21/6, Fourth<br>Main Road,<br>Gandhi Nagar,<br>Chennai 600020                         | 05.03.2015  | <ul> <li>The Catholic Syrian Bank Ltd</li> <li>Nitta Gelatin India Ltd.</li> <li>Muthoot Capital Services Ltd.</li> <li>Royal Sundaram General Insurance Co. Ltd.</li> <li>Axles India Ltd.</li> </ul> |
| Mr. P.C. Mathew<br>Independent Director<br>(DIN:02527048)    | 67 | 102 Langford<br>House<br>8 Langford<br>Gardens   | 30.04.2015  | Imaginessence Aromas Pvt Ltd.  |
| Mr. Srinivas Acharya<br>Managing Director<br>(DIN: 00017412) | 63 | Bangalore 560 025 'Srinivas', III Floor No.7, Rukmani Road, Kalakshetra Colony, Besant Nagar Chennai | <ul> <li>26.03.2004</li> <li>Appointed as Managing Director since 01.04.2010</li> </ul> | Turbo Energy Pvt. Ltd Sundaram Hydraulics Ltd Royal Sundaram General Insurance Co. Ltd.  |

### (iii) Details of change in directors since last three years

| Name & DIN                                    | Date of Appointment | Date of resignation | Remarks   |
|---|---------------------|---------------------|---|
| Mr. Nitin Palany<br>(DIN : 00038706)          | 26.07.1999          | 31.03.2010          | Mr. Nitin Palany, MD of the Company since inception completed his extended term of office on 31 <sup>st</sup> March 2010. |
| Mr. Srinivas Acharya<br>(DIN: 00017412)       | 26.03.2004          |                     | Appointed as the Managing Director effective 01.04.2010   |
| Mr. Jacques Michel<br>(DIN : 02968626)        | 10.12.2010          | 09.02.2011          |   |
| Mr. Alain Van Groenendael<br>(DIN : 03060462) | 28.04.2010          | 28.10.2011          |   |
| Mr. A.N. Raju<br>(DIN : 00036201)             | 10.12.2010          | 09.08.2012          |   |
| Mr. Anthony Colwyn-Thomas (DIN: 05102669)     | 28.10.2011          | -                   | <del>-</del>  |
| Mr. Adam Alexandre<br>(DIN : 05309888)        | 20.07.2012          | 16.10.2017          |   |
| Mr. S. Ravindran<br>(DIN : 00045076)          | 09.08.2012          | 21.10.2014          |   |
| Mr. P.N. Venkatachalam<br>(DIN: 00499442)     | 21.10.2014          | -                   |   |
| Ms.Radha Unni<br>(DIN: 03242769)              | 05.03.3015          |                     |   |
| Mr. P.C. Mathew<br>(DIN:02527048)             | 30.04.2015          |                     | nibas Hoo   |

| Mr. M.S. Parthasarathy<br>DIN: 00038588)                        | 29.01.2005 | 30.06.2015 |  |
|---|------------|------------|--|
| Mr. John Christopher<br>Woodhouse - Director<br>(DIN: 01587411) | 24.10.2007 | 01.06.2016 |  |
| Mr. Adam Alexandre<br>(DIN: 05309888)                           | 09.03.2018 | 22.07.2018 |  |

#### (iv) Details of Related party transactions for the last three years

| Α | Income |
|---|--------|
|   |        |

|       | All Collice              |                          |           |           |           |
|-------|--------------------------|--------------------------|-----------|-----------|-----------|
| S. No | Name of the company      | Nature of Expenses       | 2017-2018 | 2016-2017 | 2015-2016 |
| 1     | Key Management Personnel | Interest on Housing Loan | 3.10      | 3.70      | 2.08      |
| 2     | Sundaram Finance Limited | Rent                     | 1.29      | 1.14      | 0.69      |
| 3     | Sundaram Finance Limited | Brokerage                | 0.79      | -         | -         |
|       |                          |                          |           | -         | _         |

| Expenses | /Appropriation |
|----------|----------------|
|          | Expenses       |

| В     | Expenses/ Appropriation  |   |           |           |           |  |
|-------|--------------------------|---|-----------|-----------|-----------|--|
| S. No | Name of the company      | Nature of Expenses  | 2017-2018 | 2016-2017 | 2015-2016 |  |
| 1     | Key Management Personnel | Remuneration  | 223.83    | 217.35    | 203.45    |  |
|       |                          | Interest On Fixed<br>Deposit  | 2.33      | 6.61      | 3.30      |  |
| 2     | Sundaram Finance Limited | Rent  | 206.72    | 214.15    | 210.74    |  |
|       |                          | Brokerage, Commission,<br>Deposit, Payroll<br>Processing Services and<br>Telecalling Services | 670.42    | 494.92    | 522.22    |  |
|       |                          | Intranet/ Web<br>Maintenance, Scanning<br>Image Charges                                       | 6.45      | 16.56     | 13.39     |  |
|       |                          | Inspection fees and<br>Docket Verification fees   | 76.49     | 71.33     | 48.87     |  |
|       |                          | Connectivity and Other<br>Charges   | 483.55    | 442.74    | 418.86    |  |
|       |                          | Training Expenses   | -         | 2.21      | 0.45      |  |
|       |                          | Dividend Paid   | 1775.50   | 1775.50   | 1775.50   |  |

| 1 | DND Doubles Double                               |   |         | nfidential - Not | for Circulation |
|---|--|---|---------|------------------|-----------------|
| 3 | BNP Paribas Personal Finance S.A.                | Dividend Paid   | 1768.41 | 1768.41          | 1768.41         |
|   |  |   |         |                  |                 |
|   |  |   |         |                  |                 |
|   |  | ]   |         |                  |                 |
| 4 | Sundaram Business Services<br>Ltd.               | Brokerage, Commission,<br>Deposit, Payroll<br>Processing Services and<br>Telecalling Services | 0.30    |                  |                 |
| 5 | Sundaram BPO India Ltd.                          | Brokerage, Commission,<br>Deposit, Payroll<br>Processing Services and<br>Telecalling Services | 38.63   | 50.69            | 29.35           |
| 6 | Sundaram Infotech Solutions<br>Ltd.              | Connectivity and Other<br>Charges   | -       | 39.18            | 45.49           |
| 7 | Royal Sundaram Ailiance<br>Insurance Company Ltd | Interest On NCDs  | 614.03  | 663.74           | 503.80          |
|   |  | Insurance Premium   | 19.96   | 18.02            | 6.24            |

| C | As | se | ts |
|---|----|----|----|
|   |    |    |    |

| S. No | Name of the company                              | Nature of Expenses                  | 2017-2018 | 2016-2017 | 2015-2016 |
|-------|--|-------------------------------------|-----------|-----------|-----------|
| 1     | Key Management Personnel                         | Housing Loan at the end of the year | 140.00    | 170.00    | 200.00    |
| 2     | Sundaram Finance Limited                         | Purchase of Asset                   | 155.41    | 375.60    | 398.98    |
|       |  | Other Assets                        | 148.45    | 145.20    | 364.59    |
| 3     | Sundaram Infotech Solutions<br>Ltd.              | Purchase of Asset                   |           | -         | -         |
|       |  | Other Assets                        |           | _         | -         |
| 4     | Royal Sundaram Alliance<br>Insurance Company Ltd | Other Assets                        | 21.85     | 21.89     | 17.08     |
|       |  |                                     |           |           |           |

D Liabilities

| S. No | Name of the company      | Nature of Expenses                                       | 2017-2018              | 2016-2017               | 2015-2016               |
|-------|--------------------------|--|------------------------|-------------------------|-------------------------|
| 1     | Key Management Personnel | Commission Payable Deposits Interest Accrued on Deposits | 75.00<br>50.00<br>2.33 | 100.00<br>35.00<br>6.61 | 100.00<br>35.00<br>3.30 |
| 2     | Sundaram Finance Limited | Other Liabilities Equity Share Premium                   | 73.97                  | 34.20<br> -<br> - //    | 53.24 Spanibas Home     |

|   |  | Dividend Payable  | -                   | -       | 1,775.50 |
|---|--|-------------------|---------------------|---------|----------|
| 3 | BNP Paribas Personal Finance<br>S.A.             | Equity            | ·<br>  <del>-</del> | _       | _        |
|   |  | Share Premium     | -                   | -       | -        |
|   |  | Dividend Payable  | -                   | -       | 1,768.41 |
| 4 | Sundaram BPO India Ltd.                          | Other Liabilities | -                   | 2.13    | -        |
| 5 | Royal Sundaram Alliance<br>Insurance Company Ltd | Other Liabilities | 5757.50             | 6766.20 | 7338.07  |
| 6 | Sundaram InfoTech Solution Ltd                   | Other Liabilities |                     | -       | 0.38     |

#### f) (i) Following details regarding the auditors of the Company

| Name         |   | Address             | Auditor since              |
|--------------|---|---------------------|----------------------------|
| M/s.Sundaram | & | New No:4, (23), C.P | 17 <sup>th</sup> July 2017 |
| Srinivasan   |   | Ramaswamy Road,     |                            |
| Chartered    |   | Alwarpet,           |                            |
| Accountants  |   | Chennai - 600       |                            |
|              |   | 018                 |                            |

(ii) Details of change in auditors since last three years - M/s.Sundaram & Srinivasan, Chartered Accountants appointed at the Annual General Meeting held on 17th July 2017.

M/s Brahmayya & Co Chartered Accountants, auditors since inception till the Annual General Meeting held on 17th July 2017.

#### g) Details of borrowings of the Company as on the latest quarter end (x) Details of borrowings of the Company as on the latest quarter end

**Details of Secured Loan facilities** (i)

| Secured Loans       |                         |            | _                   |          | Maturity                     |
|---------------------|-------------------------|------------|---------------------|----------|------------------------------|
| Lender's Name       | Type of facility        | Amount     | Loan<br>Outstanding | Rate of  | Date/Last<br>Instalment Date |
|                     |                         | Sanctioned | as on 31.03.2018    | Interest |                              |
|                     |                         | Rs.in lakh | Rs.in lakh          |          |                              |
| HDFC Bank           | Cash Credit facility    | 10000      | 9785.23             | 8.95%    | Within 1 year                |
| ICICI Bank          | Cash Credit<br>facility | 1000       | 516.17              | 9.15%    | Within 1 year                |
| Indus Ind Bank      | Cash Credit<br>facility | 1000       | 597.95              | 9.10%    | Within 1 year                |
| BNP Paribas         | Cash Credit<br>facility | 1000       | 117.02              | 9.90%    | Within 1 year                |
| Axis Bank           | Cash credit facility    | 5000       | 4951.98             | 8.00%    | Within 1 year                |
| Canara Bank         | Cash credit facility    | 2500       | 0.33                | 8.30%    | Within 1 year                |
| HDFC Bank Ltd Tr V  | Term Loan               | 10000      | 3333.33             | 7.90%    | 28-Jan-19                    |
| HDFC Bank Ltd Tr VI | Term Loan               | 5000       | 1666.66             | 7.90%    | sihas H 05-Feb-19            |

|  |           |                   | Privata & Cantida                       | maini NT-16    | Ci. I                       |
|--|-----------|-------------------|---|----------------|-----------------------------|
| HDFC Bank Ltd Tr VII                               | Term Loan |                   | Private & Confide                       |                | or Circulation<br>18-Feb-19 |
| HDFC Bank Ltd Tr VIII                              | Term Loan | 5000              | 1666.66                                 | 7.90%          |                             |
| HDFC Bank Ltd Tr IX                                | Term Loan | 2000              | •••••                                   | 7.90%          | 24-Feb-19                   |
| Karnataka Bank                                     | Term Loan | 10000             | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 7.90%          | 29-Nov-20                   |
| Federal Bank                                       | Term Loan | 10000<br>20000    | 10000100                                | 7.50%          | 06-Jan-20<br>22-Jun-20      |
| State Bank of India                                | Term Loan | 20000             | 20000.00                                | 7.50%<br>8.08% | 28-Feb-20                   |
| Federal Bank – WCDL                                | Term Loan | 7500              | 2000.00                                 | 7.95%          | 16-Sep-18                   |
| Canara Bank - WCDL<br>Total                        | Term Loan | 2450              | 2450.00<br><b>93252.06</b>              | 8.00%          | 04-Apr-18                   |
|  |           |                   |   |                |                             |
| With National Housing<br>Bank :                    |           |                   |   |                |                             |
| Loan No : 53 - Normal                              | Term Loan | 50,00,00,000.00   | 361.86                                  | 8.40%          | 01/04/2019                  |
| Loan No : 54 - Normal                              | Term Loan | 50,00,00,000.00   | 1,069.46                                | 8.40%          | 01/01/2022                  |
| Loan No : 55 - Normal                              | Term Loan | 25,00,00,000.00   | 539.91                                  | 8.85%          | 01/01/2023                  |
| Loan No : 56 - Normal                              | Term Loan | 1,00,00,00,000.00 | 2,124.71                                | 8.40%          | 01/04/2020                  |
| Loan No : 58 -Rural                                | Term Loan | 12,70,00,000.00   | 206.74                                  | 7.50%          | 01/04/2019                  |
| Loan No : 60 -Normal<br>Loan No : 61 -Normal-3 yrs | Term Loan | 50,00,00,000.00   | 2,037.48                                | 8.40%          | 01/01/2026                  |
| reset<br>Loan No : 62 -Normal-3 yrs                | Term Loan | 50,00,00,000.00   | 1,790.66                                | 8.95%          | 01/10/2027                  |
| reset<br>Loan No : 63 -Normal-3 yrs                | Term Loan | 50,00,00,000.00   | 1,509.93                                | 8.95%          | 01/07/2026                  |
| reset  | Term Loan | 50,00,00,000.00   | 1,344.29                                | 8.75%          | 01/01/2028                  |
| Loan No : 64 b -Rural                              | Term Loan | 18,78,00,000.00   | 506.47                                  | 8.00%          | 01/01/2020                  |
| Loan No : 66 - Normal                              | Term Loan | 50,00,00,000.00   | 2,233.23                                | 8.25%          | 01/01/2028                  |
| Loan No : 67 - Normal                              | Term Loan | 50,00,00,000.00   | 1,937.25                                | 8.35%          | 01/01/2028                  |
| Loan No : 68 - Normal                              | Term Loan | 50,00,00,000.00   | 2,476.55                                | 8.35%          | 01/04/2028                  |
| Loan No : 69 - Normal                              | Term Loan | 50,00,00,000.00   | 1,865.96                                | 8.30%          | 01/04/2028                  |
| Loan No : 70 -Normal                               | Term Loan | 55,00,00,000.00   | 2,282.01                                | 8.25%          | 01/04/2028                  |
| Loan No : 71 - RHF                                 | Term Loan | 12,00,00,000.00   | 386.42                                  | 8.00%          | 01/04/2020                  |
| Loan No : 72 -Normal                               | Term Loan | 57,00,00,000.00   | 1,397.88                                | 8.15%          | 01/04/2028                  |
| Loan No : 73 -Normal<br>Loan No : 82 -Women        | Term Loan | 57,00,00,000.00   | 1,805.20                                | 8.10%          | 01/04/2028                  |
| exposure   | Term Loan | 10,00,00,000.00   | 499.16                                  | 8.25%          | 01/01/2027                  |
| Loan No : 83 Normal                                | Term Loan | 30,00,00,000.00   | 1,573.30                                | 8.75%          | 01/04/2029                  |
| Loan No : 85 Normal                                | Term Loan | 1,00,00,00,000.00 | 3,934.55                                | 8.90%          | 01/04/2029                  |
| Loan No : 90 Normal                                | Term Loan | 75,00,00,000.00   | 5,758.46                                | 8.90%          | 01/07/2029                  |
| Loan No : 91 - LIH                                 | Term Loan | 24,00,00,000.00   | 518.58                                  | 9.40%          | 01/07/2026                  |
| Loan No : 92 - RHF                                 | Term Loan | 10,00,00,000.00   | 527.41                                  | 7.10% ibas     | Ho 91/10/2021               |
| Loan No : 93 Normal                                | Term Loan | 90,00,00,000.00   | 6,300.25                                | 8 30 % NA      | 01/10/2029                  |

| •   |           |                   | Private & Confiden | tial - Not for | Circulation |
|---|-----------|-------------------|--------------------|----------------|-------------|
| Loan No : 94 Normal   | Term Loan | 1,00,00,00,000.00 | 7,857.23           | 8.30%          | 01/10/2029  |
| Loan No : 95 Normal   | Term Loan | 90,00,00,000.00   | 2,203.88           | 8.30%          | 01/01/2030  |
| Loan No : 96 Normal   | Term Loan | 90,00,00,000.00   | 7,217.64           | 8.30%          | 01/01/2030  |
| Loan No : 97 - RHF  | Term Loan | 5,90,00,000.00    | 412.98             | 7.35%          | 01/01/2025  |
| Loan No : 98 Normal   | Term Loan | 1,10,00,00,000.00 | 8,826.33           | 8.20%          | 01/01/2030  |
| Loan No : 99 - RHF  | Term Loan | 9,00,00,000.00    | 628.85             | 7.35%          | 01/01/2025  |
| Loan No : 100 Normal  | Term Loan | 70,00,00,000.00   | 5,733.67           | 7.90%          | 01/04/2030  |
| Loan No : 101 Normal  | Term Loan | 1,25,00,00,000.00 | 10,592.00          | 7.95%          | 01/07/2030  |
| Loan No : 102 - RHF   | Term Loan | 41,00,00,000.00   | 3,088.23           | 6.87%          | 01/07/2025  |
| Loan No : 103 Normal-<br>annual reset                                   | Term Loan | 1,00,00,00,000.00 | 7,948.64           | 7.85%          | 01/10/2025  |
| Loan No : 104 - RHF   | Term Loan | 6,00,00,000.00    | 460.50             | 6.87%          | 01/07/2025  |
| Loan No : 105 - RHF   | Term Loan | 7,00,00,000.00    | 556.00             | 6.87%          | 01/10/2025  |
| Loan No : 106 Normal-<br>annual reset                                   | Term Loan | 47,10,00,000.00   | 3,863.00           | 8.15%          | 01/01/2026  |
| Loan No : 107 - Normal-<br>annual reset                                 | Term Loan | 1,25,00,00,000.00 | 10,256.36          | 8.40%          | 01/01/2026  |
| Loan No : 108 - RHF   | Term Loan | 4,00,00,000.00    | 328.18             | 6.12%          | 01/01/2026  |
| Loan No : 109 - Flood relief  | Term Loan | 3,80,00,000.00    | 281.44             | 6.50%          | 01/01/2023  |
| Loan No : 110 - Normal- 3 yrs reset                                     | Term Loan | 1,50,00,00,000.00 | 12,692.28          | 8.60%          | 01/04/2026  |
| Loan No : 111 - Flood relief  | Term Loan | 3,52,00,000.00    | 273.76             | 6.50%          | 01/04/2023  |
| Loan No : 112 - RHF   | Term Loan | 15,70,00,000.00   | 1,328.44           | 6.12%          | 01/04/2026  |
| Loan No : 113 - Flood relief  | Term Loan | 1,83,00,000.00    | 149.10             | 6.50%          | 01/07/2023  |
| Loan No : 114 - Normal- 3 yrs   | Term Loan | 1,00,00,00,000.00 | 9,152.50           | 8.20%          | 01/07/2031  |
| Loan No : 115 - Normal- 3 yrs reset                                     | Term Loan | 83,15,00,000.00   | 7,610.30           | 8.20%          | 01/07/2031  |
| Loan No : 116 - RHF   | Term Loan | 13,00,00,000.00   | 1,133.30           | 6.12%          | 01/07/2026  |
| Loan No : 117 - Normal- 3 yrs<br>reset<br>Loan No : 118 - Normal- 3 yrs | Term Loan | 90,00,00,000.00   | 8,294.00           | 8.15%          | 01/10/2029  |
| reset   | Term Loan | 00.000,000,00     | 7,372.40           | 8.05%          | 01/10/2029  |
| Loan No : 119 - RHF<br>Loan No : 120 - Normal- 1 yr                     | Term Loan | 7,50,00,000.00    | 673.04             | 6.12%          | 01/10/2026  |
| reset   | Term Loan | 1,00,00,00,000.00 | 9,410.50           | 8.15%          | 01/01/2030  |
| Loan No : 121 - UHF<br>Loan No : 122 - Normal- 1 yr                     | Term Loan | 10,00,00,000.00   | 948.70             | 4.86%          | 01/01/2031  |
| reset   | Term Loan | 57,50,00,000.00   | 5,435.00           | 8.35%          | 01/01/2031  |
| Loan No : 123 - UHF<br>Loan No : 124 - Normal- 1 yr                     | Term Loan | 1,00,00,00,000.00 | 9,743.50           | 4.86%          | 01/07/2027  |
| reset   | Term Loan | 10,00,00,000.00   | 974.35             | 7.60%          | 01/07/2027  |
| Loan No : 127- UHF<br>Loan No : 128 - Normal- 1 yr                      | Term Loan | 27,00,00,000.00   | 2,700.00           | 4.86%          | 01/10/2027  |
| reset   | Term Loan | 75,00,00,000.00   | 7,500.00           | 7.65%          | 01/10/2027  |
| Loan No : 129- UHF  | Term Loan | 6,50,00,000.00    | 650.00             | 4.86%          | 01/10/2027  |
| Loan No : 130- UHF  | Term Loan | 2,50,00,000.00    | 250.00             | 4.86%          | 01/10/2027  |

| Loan No : 131 - Normal- 1 yr       |           | Private & Confidential - Not for Circulation |                                 |       |            |
|------------------------------------|-----------|--|---------------------------------|-------|------------|
| reset                              | Term Loan | 47,00,00,000.00                              | 4,700.00                        | 7.95% | 01/10/2025 |
| Loan No : 132- UHF                 | Term Loan | 2,00,00,000.00                               | 200.00                          | 4.86% | 01/10/2027 |
| Loan No : 125,126 - UHF            | Term Loan | 30,00,00,000.00                              | 3,000.00                        | 4.86% | 01/10/2027 |
| Loan No : 86,87,88 Normal<br>Total | Term Loan | 2,08,00,00,000.00                            | 11,376.60<br><b>2,20,810.42</b> | 8.70% | 01/04/2029 |

Note: Rupee Term Loans from Banks are secured by a negative lien on the loan assets of the Company

Rupee Term Loan from National Housing Bank are secured by a negative lien on the assets of the company.

(ii) Details of Non-Convertible Debentures - As on 31.03.2018

| Debenture Series                              | Tenor        | Coupon      | Loan<br>Outstanding<br>as on<br>31.03.2018 | Date of<br>Allotment     | Maturity<br>Date/Last<br>Instalment<br>Date |
|---|--------------|-------------|--|--------------------------|---|
| <u>Secured</u><br>NCD                         |              |             | Rs.in Lakh                                 |                          |   |
| NCD - Series 136                              | 2199         | 9.3         | 1,000.00                                   | 30/04/2012               | 08/05/2018                                  |
| NCD - Series 133-zc                           | 1819         | 9.33        | 200.00                                     | 17/04/2013               | 10/04/2018                                  |
| NCD - Series 134                              | 1824         | 9.33        | 500.00                                     | 22/04/2013               | 20/04/2018                                  |
| NCD - Series 135                              | 1835         | 9.3         | 5,000.00                                   | 29/04/2013               | 08/05/2018                                  |
| NCD - Series 137                              | 1831         | 9.3         | 1,000.00                                   | 03/05/2013               | 08/05/2018                                  |
| NCD - Series 139                              | 1827         | 9.3         | 3,000.00                                   | 07/05/2013               | 08/05/2018                                  |
| NCD - Series 143                              | 1826         | 9.15        | 5,000.00                                   | 20/05/2013               | 20/05/2018                                  |
| NCD - Series 149                              | 1826         | 10.45       | 500.00                                     | 08/08/2013               | 08/08/2018                                  |
| NCD - Series 150                              | 1826         | 10.45       | 1,500.00                                   | 08/08/2013               | 08/08/2018                                  |
| NCD - Series 151                              | 1826         | 10.45       | 1,000.00                                   | 08/08/2013               | 08/08/2018                                  |
| NCD - Series 152                              | 1826         | 10.45       | 1,000.00                                   | 08/08/2013               | 08/08/2018                                  |
| NCD - Series 182                              | 1826         | 10.07       | 500.00                                     | 21/01/2014               | 21/01/2019                                  |
| NCD - Series 183                              | 1826         | 10.07       | 500.00                                     | 21/01/2014               | 21/01/2019                                  |
| NCD - Series 190                              | 1824         | 10.17       | 3,000.00                                   | 10/02/2014               | 08/02/2019                                  |
| NCD - Series 200-ZC                           | 1813         | 10.17       | 1,600.00                                   | 12/03/2014               | 27/02/2019                                  |
| NCD - Series 204-208<br>NCD - Series 215 -217 | 1826<br>1826 | 9.65<br>9.7 | 8,500.00<br>3,000.00                       | 18/07/2014<br>11/09/2014 | 18/07/2019<br>11/09/2019                    |

| 1   |      |      |          | 1 11vate & Confidential | Horior Circui |
|---|------|------|----------|-------------------------|---------------|
| NCD - Series 219                              | 1824 | 9.7  | 1,000.00 | 15/09/2014              | 13/09/2019    |
| NCD - Series 225                              | 1826 | 9.7  | 4,000.00 | 26/09/2014              | 26/09/2019    |
| NCD - Series 233<br>NCD - Series 238 - ZC     | 1826 | 9.56 | 500.00   | 17/10/2014              | 17/10/2019    |
| PREMIUM                                       | 1140 | 9.1  | 700.00   | 25/02/2015              | 10/04/2018    |
| NCD - Series 247 - ZC                         | 1139 | 9.04 | 1,620.00 | 13/03/2015              | 25/04/2018    |
| NCD - Series 251 - ZC                         | 1097 | 8.9  | 4,000.00 | 08/04/2015              | 09/04/2018    |
| NCD - Series 252                              | 1827 | 8.95 | 2,500.00 | 13/04/2015              | 13/04/2020    |
| NCD-Series-256-ZC                             | 1093 | 8.8  | 3,200.00 | 25/05/2015              | 22/05/2018    |
| NCD-Series-255-ZC                             | 1100 | 8.8  | 660.00   | 25/05/2015              | 29/05/2018    |
| NCD-Series-257-ZC<br>NCD-Series-258-ZC-Annual | 1103 | 8.92 | 1,000.00 | 03/07/2015              | 10/07/2018    |
| compunding                                    | 1098 | 8.92 | 6,900.00 | 10/07/2015              | 12/07/2018    |
| NCD-Series-259                                | 1097 | 8.7  | 1,000.00 | 08/10/2015              | 09/10/2018    |
| NCD-Series-260                                | 1097 | 8.7  | 1,000.00 | 08/10/2015              | 09/10/2018    |
| NCD-Series-261                                | 1097 | 8.7  | 500.00   | 08/10/2015              | 09/10/2018    |
| NCD-Series-262                                | 1827 | 8.7  | 2,000.00 | 09/10/2015              | 09/10/2020    |
| NCD-Series-263                                | 1097 | 8.7  | 2,000.00 | 14/10/2015              | 15/10/2018    |
| NCD-Series-264                                | 868  | 8.65 | 1,000.00 | 30/11/2015              | 16/04/2018    |
| NCD-Series-265                                | 1096 | 8.7  | 1,500.00 | 14/12/2015              | 14/12/2018    |
| NCD-Series-266                                | 1094 | 8:97 | 2,500.00 | 02/03/2016              | 01/03/2019    |
| NCD-Series-267                                | 1095 | 8.85 | 450.00   | 11/03/2016              | 11/03/2019    |
| NCD-Series-268                                | 1093 | 8.71 | 1,000.00 | 19/05/2016              | 17/05/2019    |
| NCD-Series-269-ZC                             | 1130 | 8.6  | 300.00   | 24/05/2016              | 28/06/2019    |
| NCD-Series-270 - ZC premium                   | 1095 | 8.75 | 2,500.00 | 12/07/2016              | 12/07/2019    |
| NCD-Series-271                                | 1095 | 8.75 | 1,000.00 | 12/07/2016              | 12/07/2019    |
| NCD-Series-271                                | 1095 | 8.75 | 1,000.00 | 12/07/2016              | 12/07/2019    |
| NCD-Series-271<br>NCD-Series-274 - ZC -       | 1095 | 8.75 | 1,500.00 | 12/07/2016              | 12/07/2019    |
| premium                                       | 1106 | 8.7  | 590.00   | 12/07/2016              | 23/07/2019    |

| NCD-Series-272 1157 8.75 5,000.00 12/07/2016 12/09/2019 NCD-Series-273 1459 8.75 5,000.00 12/07/2016 10/07/2020 NCD-Series-275 1095 8.65 1,500.00 15/07/2016 15/07/2019 NCD-Series-276 730 8.42 10,000.00 02/08/2016 02/08/2018 NCD-Series-278 - ZC- premium 1386 8.15 1,100.00 16/09/2016 03/07/2020 NCD-Series-279 - ZC discount 900 8.05 6,966.29 26/09/2016 15/03/2019 NCD-Series-280 - ZC discount 891 8 6,969.37 05/10/2016 15/03/2019 NCD-Series-281 1095 7.6 10,000.00 28/11/2016 28/11/2019 NCD-Series-282 1093 7.6 10,000.00 01/12/2016 29/11/2019 NCD-Series-283 730 7.75 10,000.00 08/02/2017 08/02/2019 NCD-Series-284 - ZC premium 547 7.8 5,000.00 27/02/2017 28/08/2018 NCD-Series-285 730 7.8 2,500.00 27/02/2017 28/08/2018 NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019 NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020 NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019 NCD-Series-290 728 7.47 10,000.00 30/08/2017 28/08/2018 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020 NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020 NCD-Series-293 1094 7.75 10,000.00 30/08/2017 28/08/2020 NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020 Subordinate Debt - 3 7 yrs 10,25% 1000 19-Jan-12 19/01/2019 Subordinate Debt - 5 7 yrs 10,35% 1000 22-feb-12 28/06/2019 Subordinate Debt - 5 7 yrs 10,55% 5000 23-Aug-12 28/06/2019 Subordinate Debt - 5 7 yrs 10,55% 5000 23-Aug-12 28/06/2019 Subordinate Debt - 5 7 yrs 10,55% 5000 23-Aug-12 28/06/2019 Subordinate Debt - 5 10 yrs 10,55% 5000 23-Aug-12 28/06/2019 Subordinate Debt - 5 10 yrs 10,55% 5000 28-Jun-12 28/06/2019 Subordinate Debt - 5 10 yrs 10,55% 5000 28-Jun-12 28/06/2019 Subordinate Debt - 5 10 yrs 10,55% 5000 28-Jun-12 28/06/2019 Subordinate Debt - 6 10 yrs 9,45% 2000 16/12/2014 16/12/2014 5000-2016 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 24/02/2015 | 1                            |                |        | 1711      | wate & Connuential | - 140t for Circi |
|--|------------------------------|----------------|--------|-----------|--------------------|------------------|
| NCD-Series-275 1095 8.65 1,500.00 15/07/2016 15/07/2019 NCD-Series-276 730 8.42 10,000.00 02/08/2016 02/08/2018 NCD-Series-278 - ZC- premium 1386 8.15 1,100.00 16/09/2016 03/07/2020 NCD-Series-279 - ZC discount 900 8.05 6,966.29 26/09/2016 15/03/2019 NCD-Series-280 - ZC discount 891 8 6,969.37 05/10/2016 15/03/2019 NCD-Series-281 1095 7.6 10,000.00 28/11/2016 28/11/2019 NCD-Series-282 1093 7.6 10,000.00 01/12/2016 29/11/2019 NCD-Series-283 730 7.75 10,000.00 08/02/2017 08/02/2019 NCD-Series-284 - ZC premium 547 7.8 5,000.00 27/02/2017 28/08/2018 NCD-Series-285 730 7.8 2,500.00 27/03/2017 27/03/2019 NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019 NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020 NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019 NCD-Series-290 728 7.47 10,000.00 30/08/2017 28/08/2019 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2019 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020 NCD-Series-292 1096 7.4 7,500.00 04/09/2017 27/11/2020 2,13,255.66 Unsecured Unsecure | NCD-Series-272               | 1157           | 8.75   | 5,000.00  | 12/07/2016         | 12/09/2019       |
| NCD-Series-276 730 8.42 10,000.00 02/08/2016 02/08/2018 NCD-Series-278 - ZC- premium 1386 8.15 1,100.00 16/09/2016 03/07/2020 NCD-Series-279 - ZC discount 900 8.05 6,966.29 26/09/2016 15/03/2019 NCD-Series-280 - ZC discount 891 8 6,969.37 05/10/2016 15/03/2019 NCD-Series-281 1095 7.6 10,000.00 28/11/2016 28/11/2019 NCD-Series-282 1093 7.6 10,000.00 01/12/2016 29/11/2019 NCD-Series-283 730 7.75 10,000.00 08/02/2017 08/02/2019 NCD-Series-284 - ZC premium 547 7.8 5,000.00 27/02/2017 28/08/2018 NCD-Series-285 730 7.8 2,500.00 27/03/2017 27/03/2019 NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019 NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020 NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019 NCD-Series-290 728 7.67 10,000.00 30/08/2017 28/08/2019 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020 NCD-Series-292 1096 7.4 7,500.00 04/09/2017 27/11/2020 NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020 Subordinate Debt - 3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019 Subordinate Debt - 4 7 yrs 10.35% 1000 22-Feb-12 22/02/2019 Subordinate Debt - 7 10 yrs 10.50% 5000 23-Aug-12 23/06/2019 Subordinate Debt - 7 10 yrs 10.50% 5000 23-Aug-12 23/06/2019 Subordinate Debt - 8 7 yrs 10.50% 5000 23-Aug-12 23/06/2019 Subordinate Debt - 9 10 yrs 9.80% 4000 28-Feb-13 28/02/2023 Subordinate Debt - 10 10 yrs 9.85% 4500 16/12/2014 16/12/2014  | NCD-Series-273               | 1459           | 8.75   | 5,000.00  | 12/07/2016         | 10/07/2020       |
| NCD-Series-278 - ZC- premium 1386 8.15 1,100.00 16/09/2016 03/07/2020 NCD-Series-279 - ZC discount 900 8.05 6,966.29 26/09/2016 15/03/2019 NCD-Series-280 - ZC discount 891 8 6,969.37 05/10/2016 15/03/2019 NCD-Series-281 1095 7.6 10,000.00 28/11/2016 28/11/2019 NCD-Series-282 1093 7.6 10,000.00 01/12/2016 29/11/2019 NCD-Series-283 730 7.75 10,000.00 08/02/2017 08/02/2019 NCD-Series-284 - ZC premium 547 7.8 5,000.00 27/02/2017 28/08/2018 NCD-Series-285 730 7.8 2,500.00 27/03/2017 27/03/2019 NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019 NCD-Series-286 729 7.8 10,000.00 12/06/2017 30/06/2020 NCD-Series-288 728 7.67 10,000.00 16/06/2017 30/06/2020 NCD-Series-289 728 7.67 10,000.00 16/06/2017 14/06/2019 NCD-Series-290 728 7.47 10,000.00 30/08/2017 28/08/2019 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020 NCD-Series-292 1096 7.4 7,500.00 04/09/2017 28/08/2020 NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020 2,13,255.66 Unsecured Subordinate Debt - 3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019 Subordinate Debt - 5 7 yrs 10.35% 1000 22-Feb-12 20/02/2019 Subordinate Debt - 7 10 yrs 10.50% 500 23-Jun-12 8/06/2019 Subordinate Debt - 8 7 yrs 10.50% 500 29-Jun-12 8/06/2019 Subordinate Debt - 10 yrs 10.50% 5000 28-Jun-12 8/06/2020 Subordinate Debt - 10 yrs 10.50% 5000 28-Jun-12 28/06/2022 Subordinate Debt - 10 yrs 9.85% 4000 28-Feb-13 28/02/2035 Subordinate Debt - 10 yrs 9.85% 4000 28-Feb-13 28/02/2035 Subordinate Debt - 10 yrs 9.85% 4500 24/02/2015 24/02/2025 24/02/2029 24/02/2019 24/02/2015 24/02/2025 24/02/2019 24/02/2015 24/02/2025 24/02/2019 24/02/2015 24/02/2025 24/02/2019 24/02/2015 24/02/2025 24/02/2019 24/02/2015 24/02/2025 24/02/2019 24/02/2015 24/02/2025 24/02/2015 24/02/2025 24/02/2015 24/02/2025 24/02/2015 24/02/2025 24/02/2015 24/02/2025 24/02/2015 24/02/2025 24/02/2015 24/02/2025 24/02/2015 24/02/2025 24/02/2015 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/2025 24/02/ | NCD-Series-275               | 1095           | 8.65   | 1,500.00  | 15/07/2016         | 15/07/2019       |
| NCD-Series-279 - ZC discount 900 8.05 6,966.29 26/09/2016 15/03/2019 NCD-Series-280 - ZC discount 891 8 6,969.37 05/10/2016 15/03/2019 NCD-Series-281 1095 7.6 10,000.00 28/11/2016 28/11/2019 NCD-Series-282 1093 7.6 10,000.00 01/12/2016 29/11/2019 NCD-Series-283 730 7.75 10,000.00 08/02/2017 08/02/2019 NCD-Series-284 - ZC premium 547 7.8 5,000.00 27/02/2017 28/08/2018 NCD-Series-285 730 7.8 2,500.00 27/03/2017 27/03/2019 NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019 NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020 NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019 NCD-Series-290 728 7.67 2,500.00 16/06/2017 14/06/2019 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020 NCD-Series-292 1096 7.4 7,500.00 04/09/2017 28/08/2020 NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020 2,13,255.66 Unsecured Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019 Subordinate Debt -5 7 yrs 10.35% 1000 22-Feb-12 08/02/2019 Subordinate Debt -5 7 yrs 10.50% 5000 29-Jun-12 28/06/2019 Subordinate Debt -6 10 yrs 10.50% 5000 28-Aug-12 23/08/2019 Subordinate Debt -8 7 yrs 10.50% 5000 28-Jun-12 28/06/2012 Subordinate Debt -8 10 yrs 10.50% 5000 28-Jun-12 28/06/2012 Subordinate Debt -9 10 yrs 9.86% 2000 16/12/2014 16/12/204 Subordinate Debt -1 10 yrs 9.86% 2000 16/12/2014 16/12/204 Subordinate Debt -1 10 yrs 9.86% 2000 16/12/2014 16/12/204 Subordinate Debt -1 10 yrs 9.86% 2000 16/12/2014 16/12/204 Subordinate Debt -1 10 yrs 9.86% 2000 16/12/2014 16/12/204 Subordinate Debt -1 10 yrs 9.86% 2000 16/12/2014 16/12/204 Subordinate Debt -1 10 yrs 9.86% 2000 16/12/2014 16/12/2014   | NCD-Series-276               | 730            | 8.42   | 10,000.00 | 02/08/2016         | 02/08/2018       |
| NCD-Series-280 - ZC discount 891 8 6,969.37 05/10/2016 15/03/2019  NCD-Series-281 1095 7.6 10,000.00 28/11/2016 28/11/2019  NCD-Series-282 1093 7.6 10,000.00 01/12/2016 29/11/2019  NCD-Series-283 730 7.75 10,000.00 08/02/2017 08/02/2019  NCD-Series-284 - ZC premium 547 7.8 5,000.00 27/02/2017 28/08/2018  NCD-Series-285 730 7.8 2,500.00 27/03/2017 27/03/2019  NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019  NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020  NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019  NCD-Series-289 728 7.67 2,500.00 16/06/2017 14/06/2019  NCD-Series-290 728 7.47 10,000.00 30/08/2017 28/06/2019  NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020  NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020  NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020  2,13,255.66  Unsecured  Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019  Subordinate Debt -5 7 yrs 10.35% 1000 08-Feb-12 08/02/2019  Subordinate Debt -5 7 yrs 10.35% 1000 08-Feb-12 08/02/2019  Subordinate Debt -5 7 yrs 10.50% 500 29-Jun-12 28/06/2019  Subordinate Debt -6 10 yrs 10.50% 500 23-Aug-12 23/08/2019  Subordinate Debt -8 7 yrs 10.50% 500 23-Aug-12 23/08/2019  Subordinate Debt -9 10 yrs 9.90% 4000 28-Feb-13 28/06/2022  Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024  Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024   | NCD-Series-278 - ZC- premium | 1386           | 8.15   | 1,100.00  | 16/09/2016         | 03/07/2020       |
| NCD-Series-281 1095 7.6 10,000.00 28/11/2016 28/11/2019 NCD-Series-282 1093 7.6 10,000.00 01/12/2016 29/11/2019 NCD-Series-283 730 7.75 10,000.00 08/02/2017 08/02/2019 NCD-Series-284 - ZC premium 547 7.8 5,000.00 27/02/2017 28/08/2018 NCD-Series-285 730 7.8 2,500.00 27/03/2017 27/03/2019 NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019 NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020 NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019 NCD-Series-289 728 7.67 2,500.00 16/06/2017 14/06/2019 NCD-Series-290 728 7.47 10,000.00 30/08/2017 28/08/2019 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020 NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020 NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020 2,13,255.66 Unsecured Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019 Subordinate Debt -4 7 yrs 10.35% 1000 08-Feb-12 08/02/2019 Subordinate Debt -5 7 yrs 10.35% 1000 08-Feb-12 08/02/2019 Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019 Subordinate Debt -8 7 yrs 10.50% 500 29-Jun-12 28/06/2019 Subordinate Debt -8 7 yrs 10.50% 500 29-Jun-12 28/06/2019 Subordinate Debt -8 10 yrs 10.50% 500 29-Jun-12 28/06/2019 Subordinate Debt -9 10 yrs 9.90% 4000 28-Feb-13 28/02/2028 Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 24/02/2025 Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2015 24/02/2025  | NCD-Series-279 - ZC discount | 900            | 8.05   | 6,966.29  | 26/09/2016         | 15/03/2019       |
| NCD-Series-282 1093 7.6 10,000.00 01/12/2016 29/11/2019 NCD-Series-283 730 7.75 10,000.00 08/02/2017 08/02/2019 NCD-Series-284 - ZC premium 547 7.8 5,000.00 27/02/2017 28/08/2018 NCD-Series-285 730 7.8 2,500.00 27/03/2017 27/03/2019 NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019 NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020 NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019 NCD-Series-289 728 7.67 2,500.00 16/06/2017 14/06/2019 NCD-Series-290 728 7.47 10,000.00 30/08/2017 28/08/2019 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020 NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020 NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020 2,13,255.66 Unsecured Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019 Subordinate Debt -5 7 yrs 10.35% 1000 08-Feb-12 08/02/2019 Subordinate Debt -5 7 yrs 10.35% 1000 22-Feb-12 22/02/2019 Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019 Subordinate Debt -8 7 yrs 10.50% 5000 23-Aug-12 23/08/2019 Subordinate Debt -6 10 yrs 9.90% 4000 28-Feb-13 28/02/2023 Subordinate Debt -10 10 yrs 9.90% 4000 28-Feb-13 24/02/2045 Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024 Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024 Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/205  | NCD-Series-280 - ZC discount | 891            | 8      | 6,969.37  | 05/10/2016         | 15/03/2019       |
| NCD-Series-283 730 7.75 10,000.00 08/02/2017 08/02/2019 NCD-Series-284 - ZC premium 547 7.8 5,000.00 27/02/2017 28/08/2018 NCD-Series-285 730 7.8 2,500.00 27/03/2017 27/03/2019 NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019 NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020 NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019 NCD-Series-289 728 7.67 2,500.00 16/06/2017 14/06/2019 NCD-Series-290 728 7.47 10,000.00 30/08/2017 28/06/2019 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020 NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020 NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020 2,13,255.66 Unsecured Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019 Subordinate Debt -5 7 yrs 10.35% 1000 08-Feb-12 08/02/2019 Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019 Subordinate Debt -8 7 yrs 10.55% 5000 23-Aug-12 23/08/2019 Subordinate Debt -6 10 yrs 10.50% 5000 23-Aug-12 23/08/2019 Subordinate Debt -6 10 yrs 9.95% 4500 24/02/2015 24/02/2025 Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024 Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024 Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024   | NCD-Series-281               | 1095           | 7.6    | 10,000.00 | 28/11/2016         | 28/11/2019       |
| NCD-Series-284 - ZC premium         547         7.8         5,000.00         27/02/2017         28/08/2018           NCD-Series-285         730         7.8         2,500.00         27/03/2017         27/03/2019           NCD-Series-286         729         7.8         10,000.00         30/03/2017         29/03/2019           NCD-Series-287 - ZC Premium         1114         7.7         3,000.00         12/06/2017         30/06/2020           NCD-Series-288         728         7.67         10,000.00         16/06/2017         14/06/2019           NCD-Series-289         728         7.67         2,500.00         16/06/2017         14/06/2019           NCD-Series-290         728         7.47         10,000.00         30/08/2017         28/08/2020           NCD-Series-291         1094         7.4         3,500.00         30/08/2017         28/08/2020           NCD-Series-292         1096         7.4         7,500.00         04/09/2017         04/09/2020           NCD-Series-293         1094         7.75         10,000.00         29/11/2017         27/11/2020           NCD-Series-293         1094         7.75         10,000.00         29/11/2017         27/11/2020           Subordinate Debt -3         7 yrs         <   | NCD-Series-282               | 1093           | 7.6    | 10,000.00 | 01/12/2016         | 29/11/2019       |
| NCD-Series-285 730 7.8 2,500.00 27/03/2017 27/03/2019  NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019  NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020  NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019  NCD-Series-289 728 7.67 2,500.00 16/06/2017 14/06/2019  NCD-Series-290 728 7.47 10,000.00 30/06/2017 28/06/2019  NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020  NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020  NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020  2,13,255.66  Unsecured  Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019  Subordinate Debt -4 7 yrs 10.35% 1000 08-Feb-12 08/02/2019  Subordinate Debt -5 7 yrs 10.35% 1000 08-Feb-12 22/02/2019  Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019  Subordinate Debt -8 7 yrs 10.50% 5000 23-Aug-12 23/08/2019  Subordinate Debt -6 10 yrs 10.50% 5000 23-Aug-12 23/08/2019  Subordinate Debt -9 10 yrs 9.90% 4000 28-Feb-13 28/02/2023  Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024  Subordinate Debt -10 10 yrs 9.25% 4500 24/02/2015 24/02/2025  | NCD-Series-283               | 730            | 7.75   | 10,000.00 | 08/02/2017         | 08/02/2019       |
| NCD-Series-286 729 7.8 10,000.00 30/03/2017 29/03/2019  NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020  NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019  NCD-Series-289 728 7.67 2,500.00 16/06/2017 14/06/2019  NCD-Series-290 728 7.47 10,000.00 30/06/2017 28/06/2019  NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020  NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020  NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020  2,13,255.66  Unsecured  Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019  Subordinate Debt -4 7 yrs 10.35% 1000 08-Feb-12 08/02/2019  Subordinate Debt -5 7 yrs 10.35% 1000 22-Feb-12 22/02/2019  Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019  Subordinate Debt -8 7 yrs 10.50% 500 29-Jun-12 28/06/2019  Subordinate Debt -6 10 yrs 10.50% 5000 23-Aug-12 23/08/2019  Subordinate Debt -9 10 yrs 9.90% 4000 28-Feb-13 28/02/2023  Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024  Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/2025  | NCD-Series-284 - ZC premium  | 547            | 7.8    | 5,000.00  | 27/02/2017         | 28/08/2018       |
| NCD-Series-287 - ZC Premium 1114 7.7 3,000.00 12/06/2017 30/06/2020  NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019  NCD-Series-289 728 7.67 2,500.00 16/06/2017 14/06/2019  NCD-Series-290 728 7.47 10,000.00 30/06/2017 28/06/2019  NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020  NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020  NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020  2,13,255.66  Unsecured  Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019  Subordinate Debt -4 7 yrs 10.35% 1000 08-Feb-12 08/02/2019  Subordinate Debt -5 7 yrs 10.35% 1000 22-Feb-12 22/02/2019  Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019  Subordinate Debt -8 7 yrs 10.50% 500 29-Jun-12 28/06/2019  Subordinate Debt -6 10 yrs 10.50% 5000 23-Aug-12 23/08/2019  Subordinate Debt -6 10 yrs 9.90% 4000 28-Feb-13 28/02/2023  Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024  Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/2025  | NCD-Series-285               | 730            | 7.8    | 2,500.00  | 27/03/2017         | 27/03/2019       |
| NCD-Series-288 728 7.67 10,000.00 16/06/2017 14/06/2019  NCD-Series-289 728 7.67 2,500.00 16/06/2017 14/06/2019  NCD-Series-290 728 7.47 10,000.00 30/06/2017 28/06/2019  NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020  NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020  NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020  2,13,255.66  Unsecured  Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019  Subordinate Debt -4 7 yrs 10.35% 1000 08-Feb-12 08/02/2019  Subordinate Debt -5 7 yrs 10.35% 1000 22-Feb-12 22/02/2019  Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019  Subordinate Debt -8 7 yrs 10.50% 5000 23-Aug-12 23/08/2019  Subordinate Debt -6 10 yrs 10.50% 2500 28-Jun-12 28/06/2022  Subordinate Debt -9 10 yrs 9.90% 4000 28-Feb-13 28/02/2023  Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024  Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/2025  | NCD-Series-286               | 729            | 7.8    | 10,000.00 | 30/03/2017         | 29/03/2019       |
| NCD-Series-289 728 7.67 2,500.00 16/06/2017 14/06/2019 NCD-Series-290 728 7.47 10,000.00 30/06/2017 28/06/2019 NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020 NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020 NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020 2,13,255.66 Unsecured Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019 Subordinate Debt -4 7 yrs 10.35% 1000 08-Feb-12 08/02/2019 Subordinate Debt -5 7 yrs 10.35% 1000 22-Feb-12 22/02/2019 Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019 Subordinate Debt -8 7 yrs 10.50% 5000 23-Aug-12 23/08/2019 Subordinate Debt -6 10 yrs 10.50% 2500 28-Jun-12 28/06/2022 Subordinate Debt -9 10 yrs 9.90% 4000 28-Feb-13 28/02/2023 Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024 Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/2025  | NCD-Series-287 - ZC Premium  | 1114           | 7.7    | 3,000.00  | 12/06/2017         | 30/06/2020       |
| NCD-Series-290 728 7.47 10,000.00 30/06/2017 28/06/2019  NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020  NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020  NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020  2,13,255.66  Unsecured  Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019  Subordinate Debt -4 7 yrs 10.35% 1000 08-Feb-12 08/02/2019  Subordinate Debt -5 7 yrs 10.35% 1000 22-Feb-12 22/02/2019  Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019  Subordinate Debt -8 7 yrs 10.50% 5000 23-Aug-12 23/08/2019  Subordinate Debt -6 10 yrs 10.50% 2500 28-Jun-12 28/06/2022  Subordinate Debt -9 10 yrs 9.90% 4000 28-Feb-13 28/02/2023  Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024  Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/2025   | NCD-Series-288               | 728            | 7.67   | 10,000.00 | 16/06/2017         | 14/06/2019       |
| NCD-Series-291 1094 7.4 3,500.00 30/08/2017 28/08/2020  NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020  NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020  2,13,255.66  Unsecured  Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019  Subordinate Debt -4 7 yrs 10.35% 1000 08-Feb-12 08/02/2019  Subordinate Debt -5 7 yrs 10.35% 1000 22-Feb-12 22/02/2019  Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019  Subordinate Debt -8 7 yrs 10.50% 5000 23-Aug-12 23/08/2019  Subordinate Debt -6 10 yrs 10.50% 2500 28-Jun-12 28/06/2022  Subordinate Debt -9 10 yrs 9.90% 4000 28-Feb-13 28/02/2023  Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024  Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/2025  | NCD-Series-289               | 728            | 7.67   | 2,500.00  | 16/06/2017         | 14/06/2019       |
| NCD-Series-292 1096 7.4 7,500.00 04/09/2017 04/09/2020  NCD-Series-293 1094 7.75 10,000.00 29/11/2017 27/11/2020  2,13,255.66  Unsecured  Subordinate Debt -3 7 yrs 10.25% 1000 19-Jan-12 19/01/2019  Subordinate Debt -4 7 yrs 10.35% 1000 08-Feb-12 08/02/2019  Subordinate Debt -5 7 yrs 10.35% 1000 22-Feb-12 22/02/2019  Subordinate Debt -7 10 yrs 10.50% 500 29-Jun-12 28/06/2019  Subordinate Debt -8 7 yrs 10.50% 5000 23-Aug-12 23/08/2019  Subordinate Debt -6 10 yrs 10.50% 2500 28-Jun-12 28/06/2022  Subordinate Debt -9 10 yrs 9.90% 4000 28-Feb-13 28/02/2023  Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024  Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/2025  | NCD-Series-290               | 728            | 7.47   | 10,000.00 | 30/06/2017         | 28/06/2019       |
| NCD-Series-293  1094  7.75  10,000.00  29/11/2017  27/11/2020  2,13,255.66  Unsecured  Subordinate Debt -3  7 yrs  10.25%  1000  19-Jan-12  19/01/2019  Subordinate Debt -4  7 yrs  10.35%  1000  08-Feb-12  08/02/2019  Subordinate Debt -5  7 yrs  10.35%  1000  22-Feb-12  22/02/2019  Subordinate Debt -7  10 yrs  10.50%  500  29-Jun-12  28/06/2019  Subordinate Debt -8  7 yrs  10.50%  5000  23-Aug-12  23/08/2019  Subordinate Debt -6  10 yrs  10.50%  5000  28-Jun-12  28/06/2022  Subordinate Debt -9  10 yrs  9.90%  4000  28-Feb-13  28/02/2023  Subordinate Debt -10  10 yrs  9.45%  2000  16/12/2014  16/12/2024  Subordinate Debt -11  10 yrs  9.25%  4500  24/02/2015  24/02/2025  | NCD-Series-291               | 1094           | 7.4    | 3,500.00  | 30/08/2017         | 28/08/2020       |
| Comparison of    | NCD-Series-292               | 1096           | 7.4    | 7,500.00  | 04/09/2017         | 04/09/2020       |
| Subordinate Debt -3         7 yrs         10.25%         1000         19-Jan-12         19/01/2019           Subordinate Debt -4         7 yrs         10.35%         1000         08-Feb-12         08/02/2019           Subordinate Debt -5         7 yrs         10.35%         1000         22-Feb-12         22/02/2019           Subordinate Debt -7         10 yrs         10.50%         500         29-Jun-12         28/06/2019           Subordinate Debt -8         7 yrs         10.50%         5000         23-Aug-12         23/08/2019           Subordinate Debt -6         10 yrs         10.50%         2500         28-Jun-12         28/06/2022           Subordinate Debt -9         10 yrs         9.90%         4000         28-Feb-13         28/02/2023           Subordinate Debt -10         10 yrs         9.45%         2000         16/12/2014         16/12/2024           Subordinate Debt -11         10 yrs         9.25%         4500         24/02/2015         24/02/2025  | NCD-Series-293               | 1094           | 7.75   | · ·       | 29/11/2017         | 27/11/2020       |
| Subordinate Debt -4         7 yrs         10.35%         1000         08-Feb-12         08/02/2019           Subordinate Debt -5         7 yrs         10.35%         1000         22-Feb-12         22/02/2019           Subordinate Debt -7         10 yrs         10.50%         500         29-Jun-12         28/06/2019           Subordinate Debt -8         7 yrs         10.50%         5000         23-Aug-12         23/08/2019           Subordinate Debt -6         10 yrs         10.50%         2500         28-Jun-12         28/06/2022           Subordinate Debt -9         10 yrs         9.90%         4000         28-Feb-13         28/02/2023           Subordinate Debt -10         10 yrs         9.45%         2000         16/12/2014         16/12/2024           Subordinate Debt -11         10 yrs         9.25%         4500         24/02/2015         24/02/2025   | Unsecured                    |                |        |           |                    |                  |
| Subordinate Debt -5         7 yrs         10.35%         1000         22-Feb-12         22/02/2019           Subordinate Debt -7         10 yrs         10.50%         500         29-Jun-12         28/06/2019           Subordinate Debt -8         7 yrs         10.50%         5000         23-Aug-12         23/08/2019           Subordinate Debt -6         10 yrs         10.50%         2500         28-Jun-12         28/06/2022           Subordinate Debt -9         10 yrs         9.90%         4000         28-Feb-13         28/02/2023           Subordinate Debt -10         10 yrs         9.45%         2000         16/12/2014         16/12/2024           Subordinate Debt -11         10 yrs         9.25%         4500         24/02/2015         24/02/2025  | Subordinate Debt -3          | 7 yrs          | 10.25% | 1000      | 19-Jan-12          | 19/01/2019       |
| Subordinate Debt -7         10 yrs         10.50%         500         29-Jun-12         28/06/2019           Subordinate Debt -8         7 yrs         10.50%         5000         23-Aug-12         23/08/2019           Subordinate Debt -6         10 yrs         10.50%         2500         28-Jun-12         28/06/2022           Subordinate Debt -9         10 yrs         9.90%         4000         28-Feb-13         28/02/2023           Subordinate Debt -10         10 yrs         9.45%         2000         16/12/2014         16/12/2024           Subordinate Debt -11         10 yrs         9.25%         4500         24/02/2015         24/02/2025   |                              | •              | 10.35% | 1000      | 08-Feb-12          |                  |
| Subordinate Debt -8         7 yrs         10.50%         5000         23-Aug-12         23/08/2019           Subordinate Debt -6         10 yrs         10.50%         2500         28-Jun-12         28/06/2022           Subordinate Debt -9         10 yrs         9.90%         4000         28-Feb-13         28/02/2023           Subordinate Debt -10         10 yrs         9.45%         2000         16/12/2014         16/12/2024           Subordinate Debt -11         10 yrs         9.25%         4500         24/02/2015         24/02/2025  |                              | •              | 10.35% | 1000      | 22-Feb-12          |                  |
| Subordinate Debt -6       10 yrs       10.50%       2500       28-Jun-12       28/06/2022         Subordinate Debt -9       10 yrs       9.90%       4000       28-Feb-13       28/02/2023         Subordinate Debt -10       10 yrs       9.45%       2000       16/12/2014       16/12/2024         Subordinate Debt -11       10 yrs       9.25%       4500       24/02/2015       24/02/2025   |                              | -              |        |           |                    |                  |
| Subordinate Debt -9       10 yrs       9.90%       4000       28-Feb-13       28/02/2023         Subordinate Debt -10       10 yrs       9.45%       2000       16/12/2014       16/12/2024         Subordinate Debt -11       10 yrs       9.25%       4500       24/02/2015       24/02/2025   |                              | -              |        |           | -                  |                  |
| Subordinate Debt -10 10 yrs 9.45% 2000 16/12/2014 16/12/2024 Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/2025 Paribas F  |                              |                |        |           |                    | · -              |
| Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/2025   |                              |                |        |           |                    |                  |
| Subordinate Debt -11 10 yrs 9.25% 4500 24/02/2015 24/02/2025 23  |                              | · <del>-</del> |        |           |                    |                  |
| 21500  | Subordinate Debt -11         | 10 yrs         | 9.25%  | 4500      | 24/02/2015         | 24/02/2025       |
|  |                              |                |        | 21500     |                    | E COM O          |

#### Secured Non-Convertible Debentures are secured by

| (i) First mortgage over a specific immovable property belonging to the Company and a negative lien on its loan assets. | 210935.66   |
|--|-------------|
| (ii) First mortgage over a specific immovable property belonging to the Company Hypothecation of loan receivables.     | 2320.00     |
| Total  | 2,13,255.66 |

### (x) (iii) Details of Top 10 debenture holders of the Company as on the latest quarter end (31st March 2018):

|                               | Amount    |
|-------------------------------|-----------|
| Name                          | Rs. in Cr |
| HDFC Bank                     | 500.00    |
| Reliance General Insurance    | 185.00    |
| HSBC Mutual Fund              | 183.00    |
| Birla Mutual Fund             | 175.00    |
| Kotak MF                      | 165.00    |
| SBI Life Insurance            | 120.00    |
| Reliance MF                   | 100.00    |
| DHFL Pramerica life Insurance | 70.00     |
| India Corporate Bond Fund     | 69.00     |

(x) (iv) The amount of Corporate Guarantee issued by the issuer along with name of the Counter party (like Name of the subsidiary, JV entities, Group companies etc,) on behalf of whom it has been issued - Nil

#### (x)(v) Details of Commercial Paper:

The amount outstanding in CP as on 31st March 2018 is 53423.39lakh.

| Series                        | Face Value | Amount   | Maturity date |
|-------------------------------|------------|----------|---------------|
| Commercial Paper - Series 226 | 10,000.00  | 9844.18  | 15-Jun-18     |
| Commercial Paper - Series 227 | 7.500.00   | 7383.72  | 15-Jun-18     |
|                               | 10.000.00  | 9384.13  |               |
| Commercial Paper - Series 228 | 10,000.00  | 9364.13  | 31-Jan-19     |
| Commercial Paper - Series 229 | 8,000.00   | 7473.25  | 20-Feb-19     |
| Commercial Paper - Series 230 | 4,800.00   | 4740.42  | 30-May-18     |
| Commercial Paper - Series 231 | 5,000.00   | 4927.55  | 12-Jun-18     |
| Commercial Paper - Series 232 | 10,000.00  | 9670.14  | 10-Sep-18     |
| Total                         |            | 53423.39 | •             |



Schedule - I as per SEBI (Issue and Listing of Debt Securities) (Amendment) Regulation, 2012.

Private & Confidential - Not for Circulation

#### (x)(vi). Details of rest of the borrowing as on 31.03.2018

a) <u>Hybrid Debt Ilke FCCB, Optionally convertible Debentures/Preference Shares - Nil</u>

#### b) **Deposits**

The unsecured borrowing by way of Public Deposits outstanding as on 31<sup>st</sup>March 2018 is Rs.106834.28 lakh. The Maturity Pattern of deposits are given below

| Year            | Amount      |
|-----------------|-------------|
|                 | (` in lakh) |
| Apr-18 – Mar 19 | 41699.72    |
| Apr-19 - Mar 20 | 38117.39    |
| Apr-20 - Mar 21 | 26004.31    |
| Apr-21 – Mar 22 | 714.15      |
| Apr-22 - Mar 23 | 298.71      |

(x) (vii). Details of all defaults and/or delay in payments of interest and principal of any kind of termloans, debt securities and other financial indebtness including corporate guarantee issued by the Company in the past 5 years

Nil

(x)(viii) Details of any outstanding borrowing taken/ Debt securities issued (i) for consideration other than cash, whether in whole or part (ii) at a premium or discount (iii) in pursuance of any option.

Nil

#### (x)(ix) Material Development

Nil

(x)(x) Debt securities issued for consideration other than cash, whether in whole or part or at a premium or discount or in pursuance of any action.

Nil

#### (x)(xi) Details of highest ten holders of each kind of security (Equity) as on 31.03.2018

**Equity - Holders** 

1) Sundaram Finance Ltd -

`50.72 Cr

2) BNP Paribas Personal Finance -

`50.52 Cr

Total

`101.25 Cr

#### (x) (xii) Undertaking to use a common form of transfer

The company has been issuing all listed debentures in Demat form only. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these debentures held in electronic form. In case the Company issues listed debentures in Physical form, the Company undertakes that there shall be a common form of transfer for the Debentures and the provisions of the Companies Act, 2013 and all applicable laws shall be duly complied with in respect of all transfer of debentures and registration thereof.



viii. Details of all defaults and/or delay in payments of interest and principal of any kind of termioans, debt securities and other financial indebtness including corporate guarantee issued by the Company in the past 5 years

Nil

ix) Details of any outstanding borrowing taken/ Debt securities issued (i) for consideration other than cash, whether in whole or part (ii) at a premium or discount (iii) in pursuance of any option.

Nil

h. Details of Promoters of the Company:-

Details of Promoter Holding in the Company as on the latest quarter end :-

| Sr  | Name of the      | Total No     | No of       | Total         | No of Shares | % of       |
|-----|------------------|--------------|-------------|---------------|--------------|------------|
| No. | shareholders     | of Equity    | shares in   | shareholding  | Pledged      | Shares     |
|     |                  | Shares       | demat form  | as % of total |              | pledged    |
|     |                  |              |             | no of equity  |              | with       |
|     |                  |              |             | shares        |              | respect to |
|     |                  |              |             |               |              | shares     |
|     |                  |              |             |               |              | owned.     |
| 1.  | Sundaram Finance | 5,07,28,473  |             | 50.10%        | NII          | Nil        |
|     | Ltd.             |              |             |               |              |            |
| 2.  | BNP Paribas      |              |             | -             | -            |            |
|     | Personal Finance | 5,05,25,965  | 5,05,25,965 | 49.90%        | Nil          | Nil        |
|     |                  | <u>.</u>     |             | -             |              |            |
|     | Total            | 10,12,54,438 | 5,05,25,965 | 100%          |              |            |
|     |                  |              |             |               |              |            |



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Abridged version of Audited Consolidated (wherever available) and Standalone Financial Information (like Profit & Loss statement, Balance Sheet and Cash Flow statement) for at least last three years and auditor qualifications, if any.\*

#### **Audited Financial Results for the last 3 years**

|   |            | ` In Lakh  |            |
|---|------------|------------|------------|
| Particulars   |            | Year ended | _          |
|   | 31.03.2018 | 31.03.2017 | 31.03.2016 |
|   | Audited    | Audited    | Audited    |
| 1.Income from Operations  | 89450.15   | 92165.94   | 92703.23   |
| 2. Expenditure  |            | -          |            |
| (a) Employees Cost  | 4927.86    | 4340.80    | 3864.69    |
| (b) Depreciation  | 499.71     | 420.17     | 372.25     |
| (c) Other expenditure   | 8666.66    | 5566.37    | 4869.83    |
| (d) Total   | 14094.23   | 10327.34   | 9106.77    |
| 3. Profit from operations before other Income, Interest and Exceptional Items (1-2)         | 75355.92   | 81838.60   | 83596.46   |
| 4. Other Income   | 357.41     | 118.93     |            |
| 5. Profit before Interest & Exceptional Items   | 337.41     | 110.93     | 23.15      |
| (3+4)   | 75713.33   | 81957.53   | 83619.61   |
| 6.Interest  | 55780.28   | 58300.98   | 60289.89   |
|   |            |            |            |
| 7.Exceptional Items   | · -        | -          |            |
| 8.Profit (+)/ Loss (-) from Ordinary Activities before tax (5) - (6+7)                      | 19933.05   | 23656.55   | 23329.72   |
| 9.Tax Expense   | 6295.42    | 8291.62    | 8057.50    |
| 10. Net Profit(+)/Loss(-) for the period (8-9)  | 13637.63   | 15364.93   | 15272.22   |
| 11.Deferred Tax Liability on Special Reserve  | :<br>-     | -          | -          |
| 12.Net Profit (+)/Loss(-) for the period (10-<br>11)  | 13637.63   | 15364.93   | 15272.22   |
| 13. Paid-up equity share capital (Face Value of the Share Rs.10)                            | 10125.44   | 10125.44   | 10125.44   |
| 14. Paid-up debt capital  | 234755.66  | 232050.00  | 206910     |
| 15. Reserves excluding Revaluation Reserves (as per balance sheet previous accounting year) | 102090.82  | 92718.56   | 77353.63   |
| 16. Debenture Redemption Reserve  | -          | -          | -          |
| 17. Earnings Per Share (EPS)  | 13.47      | 15.17      | 15.08      |
| 18. Debt Equity Ratio   | 6.32       | 6.29       | 7.17       |
| 19. Debt Service Coverage Ratio (DSCR)  | 0.18       | 0.21       | 0.24       |
| 20. Interest Service Coverage Ratio (ISCR)  | 1.36       | 1.41       | 1.39       |
| 21.Dividends declared (Rs.per share)  | 3.5        | 3.5        | 3.5        |
| 22.Dividends declared incl dividend tax   | 42.65      | 42.65      | 42.65      |



(Rs.in Cr)

| (Rs.in Cr)  |                      |                      |                      |
|---|----------------------|----------------------|----------------------|
| Cash Flow Statement   |                      | •                    | Rs.in lakhs          |
| Particulars   | April –March<br>2018 | April -March<br>2017 | April -March<br>2016 |
| CASH FLOW FROM OPERATING ACTIVITIES:  |                      |                      |                      |
| Net Profit  | 13637,63             | 15364.93             | 14642.32             |
| Provision for Taxation (Including Deferred                                      | 6295.42              | 8291.62              | 7283.82              |
| Tax)  |                      |                      |                      |
| Add : Financial Costs   | 55780.28             | 58300.98             | 61776.48             |
| Depreciation  | 499.71               | 420.17               | 364.59               |
| Provision against investments (net)   | 91.50                | (14.90)              | (221.85)             |
| Provision against Non-Performing assets (net)                                   | 3518.18              | 1344.89              | 4971.50              |
| Contingent Provision against Standard Assets                                    | 278.29               | 169.63               | 137.93               |
| (Profit)/ Loss on sale of assets  | (26.92)              | (2.23)               | 1,94                 |
| (Profit)/ Loss on sale of Investments   | (1360.25)            | (1,975.02)           | (3378.73)            |
| Interest / Dividend Income  | (1201.86)            | (1,208.94)           | (1066.19)            |
| Provision for Dividend  |                      |                      | ·                    |
| OPERATING PROFIT BEFORE WORKING   |                      |                      |                      |
| CAPITAL CHANGES   | 77511.98             | 80691.13             | 84511.80             |
| (Increase)Decrease in long Term Loans and                                       | (71138.93)           | (24,706.82)          | (41782.31)           |
| Advances  |                      |                      | , ,                  |
| (Increase) Decrease in Other Non-Current Asset                                  | 23.82                | 24.76                | (32.88)              |
|   | (12208.89)           | 14618.80             | , ,                  |
| (Increase) Decrease in Bank Deposits (Increase)Decrease in Short Term Loans and | (12200.07)           | 14010.00             | (1450.00)            |
| Advances  | (9283.01)            | (4,052.30)           | (4286.88)            |
| (Increase) Decrease in Other Current Asset                                      | (1401.67)            | (2,335.86)           | (1851.08)            |
| (Increase) Decrease in SLR Investments - net                                    |                      |                      |                      |
| of sales  | -                    | -                    | 112.39               |
| Increase (Decrease) in Long -Term Provisions                                    | (16.84)              | 2.01                 | (45.30)              |
| Increase (Decrease) in Short -Term  | 24.63                | 11.42                | (12.70)              |
| Provisions Increase (Decrease) in Other Long-Term                               |                      |                      | <b>(</b> ,           |
| Liability   | 47.98                | (104.28)             | 4080.41              |
| Increase (Decrease) in Other Current  |                      |                      |                      |
| Liabilities   | 83780.94             | (67,907.00)          | (90510.41)           |
| Increase (Decrease) in Trade Payable  | (298.29)             | (172.22)             | 145.66               |
| Cash generated from operations  | 67041.72             | (3930.36)            | (51121.30)           |
| Financial Costs   | (56392.26)           | (59,442.85)          | (61771.29)           |
| Direct Taxes Paid   | (7608.00)            | (7,907.36)           | (8200.00)            |
|   |                      |                      | -                    |
|   |                      |                      |                      |
| NET CASH FROM OPERATING ACTIVITIES (A)  | 3041.46              | (71,280.57)          | (121092.60)          |
|   |                      |                      |                      |
| CASH ELOIM EDOMA INDIESTING A CTUITTIES   | ·                    |                      |                      |
| CASH FLOW FROM INVESTING ACTIVITIES  Purchase of Fixed Assets Tangible          | (500.00)             | ((())                | (0.07.45)            |
| Purchase of Fixed Assets - Tangible   | (530.37)             | (669.68)             | (265.16)             |
| Purchase of Fixed Assets - Intangible   | 40.54                | -                    | (0.32)               |
| Sale of Fixed Assets - Tangible   | 43.74                | 39.61                | 40.78                |
| Purchase / Sale of Current Investments  | 23307.74             | (10,136.63)          | 4529 16              |

| la i dan i   |     | Private    | & Confidential - | - Not for Circulation |
|--|-----|------------|------------------|-----------------------|
| Purchase / Sale of Non Current Investments   |     | (1473.77)  | 102.10           | (1043.11)             |
| Interest Received  |     | 1163.93    | 1205.03          | 1264.17               |
| NET CASH FROM INVESTING ACTIVITIES   | (B) | 22511.27   | (9459.57)        | 4525.50               |
| CASH FLOW FROM FINANCING ACTIVITIES  |     |            |                  | 1020.00               |
| Share Capital - Equity   |     | <u>-</u>   |                  | _                     |
| Securities Premium received  |     | _          | _                | <u> </u>              |
| Increase (Decrease) in Long-Term Borrowings  |     | (30538.71) | 68521.58         | 123442.93             |
| Increase (Decrease) in Short-Term Borrowings Dividend paid (including Corporate Dividend |     | 8948.85    | 17545.28         | (18665.87)            |
| Tax)   |     | (4,265.37) | (4,265.37)       | (4738.50)             |
| NET CASH FROM FINANCING ACTIVITIES   | (C) | (25855.23) | 81801.49         | 100038.56             |
|  | 1   |            | <u> </u>         |                       |
| Effect of Foreign Exchange rates on Cash   |     |            |                  | -                     |
| and Cash Equivalents, net  | (D) |            | -                | <u>-</u>              |
| NET INCREASE IN CASH AND CASH<br>EQUIVALENTS (A)+(B)+(C)+(D)                             |     | (302.50)   | 1061.35          | (16528.53)            |
| Cash and cash equivalents at the Beginning of the Year                                   |     | 3846.01    | 2784.66          | 42935.84              |
| Cash and cash equivalents at the End of the Year   |     | 3543.51    | 2046.04          | 26407.31              |
| COMPONENTS OF CASH AND CASH  | }   | 3543.51    | 3846.01          | 20407.31              |
| EQUIVALENTS  |     |            |                  | }                     |
| AT THE END OF THE YEAR   |     |            |                  |                       |
| Current Account with Banks   |     | 358.87     | 250.98           | 2600.67               |
| Short Term Deposit   | [   | 3070.03    | 3392.64          | 23489.76              |
| Cash, Stamps and Stamp Papers on Hand  |     | 114.61     | 202.39           | 316.88                |
| Cash & Cash equivalents  |     | 3543.51    | 3846.01          | 26407.31              |



- j) Any material event/ development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, tax litigations resulting in material liabilities, corporate restructuring event etc) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the debt securities. NII
- k. The names of the debenture trustee(s) shall be mentioned with statement to the effect that debenture trustee(s) has given his consent to the Issuer for his appointment under regulation 4 (4) and in all the subsequent periodical communications sent to the holders of debt securities. IDBI Trusteeship Services Ltd has given their consent to the Issuer to act as a trustee to the debentureholders under Regulation 4. The holders of debt securities have been duly communicated about the trusteeship.
- I. The detailed rating rationale (s) adopted (not older than one year on the date of opening of the issue)/ credit rating letter issued (not older than one month on the date of opening of the issue) by the rating agencies shall be disclosed.



#### Ratings



CONFIDENTIAL

SDHF/204255/NCD/081800506/1 September 04, 2018

Mr. Stintyas Acharga Madaging Director: Sondaram: BNP Paribas Hönje Pinaute Limited Sundaram: Towers, Pifth Roor, No. 46, Whites Road, Royapaijah, Chemal - 600014

Dear Mr. Sriniyes Acherye,

Ne: CRISIL Rilling for the Resso Craire Non- Converibble Dependers of Sandscom BNP Paribas Home Physics Limited

Áll tullnigt saglynsid þy CRISIL skip þaga þaga conlíndigu sversellings sand rætiðu. Pleose refertő öldt vallag leinit chteð August Ott 2018 þearing Ret: nó.1 SDHF/204253/NCD/081800306

Please find in the table below the ratings putstanding for your company

| - ( | O Nat 1        | Instrume   | 141 in 164      | 1,777    |   | /   | ÷    | 44.  |      |        | 1      | ~ - |         |     | 0-41-4  | H.ZO: | & 31-C- 1 | 1  |
|-----|----------------|------------|-----------------|----------|---|-----|------|------|------|--------|--------|-----|---------|-----|---------|-------|-----------|----|
| . L | 2/139          | inated bid | the contract of |          |   |     | . KU | HEC. | Amo  | LUNEC  | KJ. II | UCR | IFC): I | . 2 | 1811118 | Qan.  | MONE I    |    |
| Г   |                | A          | ar all le b     | 1112     |   |     |      | -2 . |      | 74.    |        |     | ***     |     |         |       |           | ŀ  |
| -   | - 1.1 at 1.5 b | Noo Con    | venible t       | Je Dentu |   | ÷., | ***  |      | ٠. ٠ | 500    | ľ      | - / |         |     | RRISH   | AAH   | Stable    | ١. |
| -   |                |            |                 | 1212200  | ~ |     | ~    |      |      | - 3:32 |        |     |         |     | 221.21  |       |           | Į. |

In the event of your company to making the issue within a period of 160 days from the above date, or in the event of any change in the size or structure of your proposed issue, a fresh letter of rowalldallon from CRISIL will be necessary.

As per our Railing Agreement, GRISIL, would disseminate the rating along with outlook through he publications and other decide, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL reserves the ratio withouth, was vice the rating Loutlook essigned to the capitoned instrument at any time, on the basis of new information or unevallability of information, or other chromations which GRISIL believes may have an impact on the railing.

As per the litest SEDI circular reference number CIR/IMD/DP/177013; deted October 22, 2013), on centralized database for comprists bonds/datempres, you are required to provide international securities identification number (ISIN); along with the reference number and the date of the rating later) of all bonds/debentare issuences; made leading with rating letter to us. The victoriar also requires you to share this information with us within 2 days ther the allowant of the ISIN. We request you coming us all the necessary and relevant information at newthereoff the story and relevant information at newthereoff the story in the story and relevant information at new later than CDSI, the ISIN details of debt rated by us, as required by BEDL and CDSI, the ISIN details of debt rated by us, as required by BEDL Feet free to contact us for any clarifications yourness have at debtifue (contact us for any clarifications).

Should you require any clarifications, picase leet his to see in touch with us. With warm regards,

Yours singerely,

Rama Patel Director - Chi SIL Raings

Nivedita Shibu Associate Director - CRISH, Railings

A CHIST, reting unless CHIST, a untest collect as he beautiful of timely planshous to be doling leads unless that for the maintenance and maintenance of the process of the

CRISIL House, Central Avanue, Hiranandani Buelness Perk, Portal Munitel + 400078, Phone: +81 12 3342 4000 | Face +81 22 4040 8800



(T) IDBI trustee

n. If the security is backed by a guarantee or letter of comfort or any other document / letter with similar intent, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines) the same shall be disclosed in the offer document. - NII

o. Copy of consent letter from the Debenture Trustee is disclosed as under:

### IDBI Trusteeship Services Ltd CIN: U65991MH2001GOI131154

No. 4386-B/ITSL/OPR/ CL/17-18/DRB/475 August 29, 2017

Sundaram BNP Paribas Home Finance Limited, Sundaram Towers, 1st Floor,46, Whites Road Chennal- 14

Kind Attn: Mr. Swammathan

Consent to nel as Debanture Trustee for the proposed laus of Secured Non-Convertible Debentures pegrosating Rs. 1000 crores

This is with reference to the discussion we had regarding appointment of IDBI Trusteeship Services Ltd. as Debenture Trustee for the proposed issue of Debentures of R4, 1000 Crores, in this connection, we confirm our acceptance of the assignment.

We are agreeable for inclusion of our name as trustees in the Disclosure document/ listing application/ any other document to be filled with the Stock Exchange(s) subject to the following conditions.

- 1) We the Company hereby agree and undertake to execute, the Debenture Trust Deed / Debenture Trustee Agreement and other necessary documents on such terms and conditions as agreed by the Debenture holders and discloss in the Information Memorardum or Disclosure Document as approved by the Debenture Trustee, within a period as agreed by us in the Information Memorardum or Disclosure Document.
- 2) We the Company hereby agree & undertake to pay to the Debenture Trustees so long as they hold the office of the Debenture Trustee, remuneration as stated above for their services as Debenture Trustee in addition to all legal, traveling and other costs, charges and expertees which the Debenture Trustee or their officers, employees or agents may locu in relation to execution of the Debenture Trust Deed and all other Decuments affecting the Security till the modes in respect of the Debentures have been fully paid off and the requisite formalities for salisfaction of charge in all respects, have been compiled with.
- 3) We the Company beruby agree & undertake to comply with the provisions of SEBI (Debenture Trustees)
  Regulations, 1993, SEBI (Issue and Listing of Debt Securities) Regulations, 2008, SEBI Circular No.
  SEBI/IMD/DOF://Bond/2009/11/05 detect | 1/05/2009 on Simplified Listing Agreement for Debt Securities read
  with the SEBI Circular No. SEBI/IMD/DDF://BOND/Cir-5/2009 detect the 26th November, 2009, the new
  Companies Act, 2013 and other applicable provisions and agree to familiar to Trustees such information in terms
  the same on regular basis.

Looking forward to a ffultful association with you and assuring you of our best services at all limes.

Yours faithfully, for IDBI Trusteeship Services Ltd.

Regd. Office ( Asian Building, Ground Floor, 17, R, Kamani Marg, Ballard Estate, Mumbal - 400 001. Tel.: 022-4080 7000 • Fax : 022-6631 1776 • Email : Itsl@idbltrustee.com · response@idbltrustee.com Website : www.idbitrustee.com



- p. Names of all the recognised stock exchanges where the debt securities are proposed to be listed clearly indicating the designated stock exchange. Proposed to be listed on the "WDM" segment of the National Stock Exchange (NSE), Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla ComplexBandra (E)Mumbai 400 051.
- q. Other details -

#### i. DRR creation - relevant regulations and applicability.

#### Debenture Redemption Reserve (DRR)

As per the terms of the Offer Document and as required under the provisions of (Share Capital and Debentures) Rules, 2014. Debenture Redemption Reserve (DRR) in respect of debentures issued is required to be created. However Ministry of Corporate affairs, Department of Company Affairs, vide their notification dated 18<sup>th</sup> June 2014 clarified that for Housing Finance Companies registered with National Housing Bank under Housing Finance Companies (NHB) Directions 2001, "the adequacy" of Debenture Redemption Reserve (DRR) will be 50% of the value of debentures issued through public issues and no DRR is required in the case of privately placed debentures. Since the NCRD issues of the Company till day are through private placement DRR is not required to be created.

#### ii. Issue/instrument specific regulations - relevant details (Companies Act, RBI guidelines, etc).

#### **Rights of Debenture Holders**

The Debenture holders will not be entitled to any rights and privileges of share holders other than those available to them under statutory requirements. The Debentures shall not confer upon the holders the right to receive notice, or to attend and vote at the general meetings of shareholders of the Company. The principal amount and interest, if any, on the Debentures will be paid to the sole holder only, and in the case of joint holders, to the one whose name stands first in the Register of Debenture holders. The Debentures shall be subject to other usual terms and conditions incorporated in the Debenture certificate(s) that will be issued to the allottee (s) of such Debentures by the Company and also in the Trustee Agreement / Trust Deed.

#### **Modification of Rights**

The rights, privileges, terms and conditions attached to the Debentures may be varied, modified or abrogated with the consent, in writing, of those holders of the Debentures who hold at least three fourth of the outstanding amount of the Debentures or with the sanction accorded pursuant to a resolution passed at a meeting of the Debenture holders, provided that nothing in such consent or resolution shall be operative against the Company where such consent or resolution modifies or varies the terms and conditions of the Debentures, if the same are not acceptable to the Company.

#### **Notices**

The notices to the Debenture holder(s) required to be given by the Company or the Trustee shall be deemed to have been given if sent by post to the sole / first allottee or sole / first registered holder of the Debentures, as the case may be. All notices to be given by the Debenture holder(s) shall be sent by registered post or by hand delivery to the Corporate Office of the Company or to such persons at such address as may be notified by the Company from time to time.

#### **Tax Deduction at Source**

Tax as applicable under the Income Tax Act, 1961, or any other statutory modification or remarks thereof will be deducted at source. Tax exemption certificate/ document, under Section 193 of the Income

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Sundaram BNP Paribas Home Finance Limited
Schedule – I as per SEBI (Issue and Listing of Debt Securities) (Amendment) Regulation, 2012.

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Tax Act, 1961, if any, must be lodged at the registered office of the Company or at such other place as may be notified by the company in writing, at least 30 calendar working days before the interest payment dates.

Tax exemption certificate / document in respect of non-deduction of tax at source on interest on application money, must be submitted along with the Application Form.

#### **Tax Benefits**

Under the existing provisions of the Income Tax Act, 1961 for the time being in force, the following tax benefits and deductions will be available to the Debenture holder(s) of the Company subject to the fulfillment of the requirements of the relevant provisions. The tax benefits are given as per the prevailing tax laws and may vary from time to time in accordance with the amendments or enactment thereto. As alternate views are also possible, the Debenture holder(s) are advised to consult their own tax advisers on the tax implications of the acquisition, ownership and sale of Debentures, and income arising thereon.

#### To Eligible Institutions

- a) Mutual Funds registered under the Securities and Exchange Board of India Act or regulations made there under or such other mutual fund sets up by public sector bank or public financial institution or authorised by Reserve Bank of India and notified by the Central Government will, subject to the provisions of Chapter XII-E, be exempted from income tax on all their income, including from investment in Bonds/ Debentures under the provisions of Section 10(23D) of Income Tax Act.
- b) No Wealth Tax is payable in respect of investments in Debentures of the Company.

#### Notes:

- 1. All the above benefits are as per the current tax law as amended by the Finance Act, 2009
- 2. The stated benefits will be available only to the sole/ first named holder in case the Debentures are held by joint holders

However, a debenture holder is advised to consider in his own case the tax implications in respect of subscription to the debentures after consulting tax advisor.

#### iii. Application process.

Eligible Investors: Refer Part B - Issue Details

Procedure for applications by Mutual Funds and Multiple Applications

The applications forms duly filled shall clearly indicate the name of the concerned scheme for which application is being made and must be accompanied by certified true copies of

SEBI registration certificate

Resolution authorizing investment and containing operating instructions Specimen Signature of authorized signatories

#### **Submission of Documents**

Investors should submit the following documents, wherever applicable:

- Memorandum and Articles of Association/ Documents governing Constitution
- Government notification/ Certificate of incorporation
- SEBI Registration Certificate, if applicable
- Resolution authorizing investment along with operating instructions
- Power of Attorney (original & certified true copy)
- Form 15AA granting exemption from TDS on interest
- Order u/s197 of Income Tax Act, 1961
- Order u/s10 of Income Tax Act, 1961
- Specimen signatures of authorised persons.
- PAN



#### Applications under Power of Attorney / Other Authority

Original power of attorney or the relevant authority together with its certified true copy as the case may be along with the names and specimen signatures of all the authorised signatories and the tax exemption certificate / document, if any, must be lodged at the time of submission of the completed application form. Further modifications / additions in the power of attorney or authority should be notified to the Company at its registered office.

#### (iii) Others

#### **Future Borrowings**

The Company shall be entitled, from time to time, to make further issue of debentures and / or Debentures and other such instruments to the public / members of the Company / banks / financial institutions / bodies corporate /mutual funds and / or any other person(s) and /or to raise further loans, advances and/or avail of further financial and / or guarantee facilities from all or any of the above without obtaining the approval of the Debenture holders and/or the Trustee.

#### Payment on Redemption

Payment on redemption will be made by cheque(s)/ warrants(s)/RTGS in the name of the Debenture holder whose name appears on the List of Beneficial owners given by Depository to the Company as on the Record Date. On the Company dispatching the redemption warrants to such Beneficiary (ies) by registered post/ courier, the liability of the Company shall stand extinguished.

The Debentures shall be taken as discharged on payment of the redemption amount by the Company on maturity to the list of Beneficial Owners as provided by NSDL/ CDSL/ Depository Participant. Such payment will be a legal discharge of the liability of the Company towards the Debenture holders. On such payment being made, the Company will inform NSDL/ CDSL/ Depository Participant and accordingly the account of the Debenture holders with NSDL/ CDSL/ Depository Participant will be adjusted. The Company's liability to the Debenture holders towards all their rights including for payment or otherwise shall cease and stand extinguished from the due date of redemption in all events. Further the Company will not be liable to pay any interest or compensation from the date of redemption. On the Company dispatching the amount as specified above in respect of the Debentures, the liability of the Company shall stand extinguished.



| <u>PART B - ISSUE DETAILS - Summary Tern</u> |  | eptember 2018                                   |  |  |  |
|--|--|---|--|--|--|
| Security Name                                | SERIES 295 NCD 07 <sup>th</sup> September 2  | 033   |  |  |  |
| Issuer                                       |  |   |  |  |  |
| Type of Instrument                           | Sundaram BNP Parlbas Home Finance Limited  |   |  |  |  |
| · · · · · · · · · · · · · · · · · · ·        | UnSecured Redeemable Listed Non-Convertible Debentures.  |   |  |  |  |
| Seniority.                                   | Senior to Subordinated Debentures  | <del>.</del>                                    |  |  |  |
| Mode of Issue                                | Private Placement  |   |  |  |  |
| Eilgible Investors                           | <ul> <li>Companies and Bodies Corp<br/>Undertakings;</li> <li>Commercial Banks and Regions</li> </ul>                              | oorate including Public Secto                   |  |  |  |
|  | Financial Institutions;  | n Kului bulks,                                  |  |  |  |
|  | Insurance Companies;   |   |  |  |  |
|  | Non-Banking Finance Companie   | es;   |  |  |  |
|  | Mutual Funds;  | •   |  |  |  |
|  | <ul> <li>Foreign Institutional Investors;</li> </ul>   |   |  |  |  |
|  | (Foreign Portfolio Investors) Re   | as permitted under the SEB<br>egulations, 2014; |  |  |  |
|  | Venture Capital Funds;   |   |  |  |  |
|  | National Investment Funds;     Provident Funds, Cratally, Sur  | orannuntlan and Donatas F - 1                   |  |  |  |
|  | subject to their investment gui  |   |  |  |  |
|  | Any other investor authorized to invest in these Debentures  Proposed to be listed on the "WDM" segment of the Nati Exchange (NSE) |   |  |  |  |
| Listing                                      |  |   |  |  |  |
|  |  |   |  |  |  |
| Rating                                       | CRISIL AA+ rating of NCD issue of Rs.500 Cr  |   |  |  |  |
| Issue Size                                   | Rs.500 Cr  |   |  |  |  |
| Term   | 15 years from the deemed date of allotment   |   |  |  |  |
| Date of Maturity                             | 07 <sup>th</sup> September 2033  |   |  |  |  |
| Total No of Debentures                       | 5000   | <del></del>                                     |  |  |  |
| Principal Inflow & Dates per Debenture       | Date   | principal                                       |  |  |  |
|  | Friday, September 07, 2018   | 2,00,000.00                                     |  |  |  |
|  | Friday, September 06, 2019   | 2,00,000.00                                     |  |  |  |
|  | Monday, September 07, 2020   | 2,00,000.00                                     |  |  |  |
|  | Tuesday, September 07, 2021  | 2,00,000.00                                     |  |  |  |
|  | Wednesday, September 07, 2022  | 2,00,000.00                                     |  |  |  |
| Interest Payment & dates per                 | Monday, September 09, 2019   | 17,860.00                                       |  |  |  |
| debenture                                    | Monday, September 07, 2020   | 35,720.00                                       |  |  |  |
|  | Tuesday, September 07, 2021  | 53,580.00                                       |  |  |  |
|  | Wednesday, September 07, 2022  | 71,440.00                                       |  |  |  |
|  | Thursday, September 07, 2023   | 89,300.00                                       |  |  |  |
|  | Monday, September 09, 2024   | 89,300.00                                       |  |  |  |
| ·  | Monday, September 08, 2025   | 89,300.00                                       |  |  |  |
|  | Monday, September 07, 2026   | 89,300.00                                       |  |  |  |
| ·  | Tuesday, September 07, 2027  | 89,300.00                                       |  |  |  |
|  | Thursday, September 07, 2028   | 89,300.00                                       |  |  |  |
|  | Friday, September 07, 2029   | 89,300.00                                       |  |  |  |
|  | Monday, September 09, 2030   | 89,300.00                                       |  |  |  |
|  | Monday, September 08, 2031   | 89,300.00 N                                     |  |  |  |

| -   |   |
|---|---|
|   | Private & Confidential – Not for Circulation  Tuesday, September 07, 2032 89,300.00 |
|   | Wednesday, September 07, 2032 89,300.00   |
| Payment of Issue price in tranches and  | First tranche of Rs. 200,000/-/-per debenture (20% of the face                      |
| pay In dates thereof  | value per NCD) payable on pay in date   |
|   | Second tranche of Rs. 200,000/-/-per debenture (20% of the face                     |
|   | value per NCD) at the end of 1 year from deemed date of                             |
|   | allotment   |
|   | Third tranche of Rs. 200,000/-/-per debenture (20% of the face                      |
|   | value per NCD) at the end of 2 years from deemed date of                            |
|   | aliotment   |
|   | Fourth tranche of Rs. 200,000/-/-per debenture (20% of the face                     |
|   | value per NCD) at the end of 3 years from deemed date of                            |
|   | allotment   |
|   | Fifth tranche of Rs. 200,000/-/-per debenture (20% of the face                      |
|   | value per NCD) at the end of 4 years from deemed date of                            |
|   | allotment.  |
| Option to retain oversubscription   | NII   |
| Objects of the issue  | The proceeds of the Debentures shall be utilised by the Company                     |
|   | for the purpose of financing, repayment of dues of other financial                  |
|   | Institutions / Banks and for working capital.                                       |
| Details of utilization of the proceeds  | For meeting Working Capital Requirements  |
| Coupon Type   | Fixed   |
| Step Up/Step Down coupon rate   | Nil   |
| Coupon Payment frequency  | Annually & on Maturity  |
| Interest on Application Money   | Not Applicable  |
| Coupon  | 8.93% payable annually on the outstanding principal amount                          |
| Coupon reset process (including rates,  | NII   |
| spread, effective date, Interest rate cap                                     |   |
| and floor rate)   | ·   |
| Day Count basis   | Actual / Actual   |
| Redemption Amount   | Rs.10,00,000/- (Rupees Ten Lakhs per debenture)                                     |
| Inflow Price  | As per table in Principal Inflow & Dates & Payment of issue price in                |
|   | tranches and pay in dates thereof   |
| Inflow Amount   | Rs.500,00,00,000/- (Rupees Five Hundred Crores only)                                |
| Discount at which security is issued and the effective yield at such discount | NH  |
| Maturity Price  | Rs.10,00,000/- per Debenture  |
| Put / Call option   | Nil   |
| Face Value  | Rs.10,00,000/- (Rupees Ten lakh) per Debenture                                      |
| Minimum Application   | 10 Debenture and In multiples of 1 thereafter                                       |
| Issue Opening Date  | 06th September 2018   |
| Issue Closing Date  | 06th September 2018   |
| Pay- In Date  | 07th September 2018   |
| Deemed date of Allotment  | 07th September 2018   |
| Mode of Instrument (Issuance, Trading   | Demat only  |
|   | Whites Road,   3  |

| & Settlement)                          | Private & Confidential - Not for Circulation                        |
|--|---|
| Settlement Mode of the Instrument      | RTGS/NEFT/Cheques/Transfers/DD                                      |
| Depository                             | NSDL/CDSL   |
| Business Day Convention                | Should any of dates defined above or elsewhere in the Disclosure    |
|  | Document, excepting the Date of Allotment, fall on Saturday,        |
|  | Sunday or a public holiday, the interest for the period would be    |
|  | paid on the Immediate succeeding working day and Interest will be   |
|  | paid only till the scheduled cash flow dates.                       |
|  | However the dates of the future coupon payments would be as per     |
|  | the schedule originally stipulated at the time of issuing the       |
|  | security. If the maturity date falls on a Holiday, payment would be |
|  | made on the Immediately preceding working day with interest up      |
|  | to the day preceding the actual date of payment.                    |
|  | to the day preceding the decad date of payment.                     |
|  | Should any of dates defined above or elsewhere in the Disclosure    |
|  | Document, excepting the Date of Allotment, fall on Saturday,        |
|  | Sunday or a public holiday, the scheduled inflow amount would be    |
|  | received on the immediate preceeding working day and the            |
|  | Interest amounts would be adjusted accordingly.                     |
|  |   |
|  |   |
| Record Date                            | 15 Calendar days prior to each coupon payment/ Redemption date      |
| Security                               | Unsecured.  |
|  |   |
| Covenants                              | Fallure to pay balance amount in full respect of any debenture on   |
|  | a business day beyond 15 days of the date mentioned in the          |
|  | payment terms will result in such debentures for which only first   |
|  | tranche of the Issue price or a part of 2nd tranche or 3rd tranche  |
|  | or 4th tranche or 5th tranche of the issue price has been paid,     |
|  | being forfelted. Investors shall not be entitled to any redemption  |
|  | rights or the coupon accrued on the forfelted debentures            |
| Trustees to the Issue                  | IDBI Trusteeship services Limited                                   |
| Registrars                             | Cameo Corporate Services Ltd, Chennai                               |
| Transactions Documents                 | Trustee Agreement would be executed between the Company and         |
|  | the trustee within 3 months from the deemed date of allotment.      |
| Conditions precedent to Disbursement   | NA  |
| Conditions subsequent to Disbursemer   | As provided in Trustee Agreement to be executed between the         |
|  | Company and the trustee   |
| Events of default                      | As provided in Trustee Agreement to be executed between the         |
|  | Company and the trustee   |
| Provisions related to Cross Default    | NA NA   |
| Clause                                 |   |
| Role and responsibilities of Debenture | As provided in Trustee Agreement to be executed between the         |
| Trustee                                | Company and the trustee   |

| Governing Law and Jurisdiction | Chennal  |
|--------------------------------|--|
| Collecting Bankers             | As per the Account number mentioned in the EBP |

#### Authority for the issue

This private placement of Debentures is being made pursuant to the resolutions of the Board of Directors of Sundaram BNP Paribas Home Finance Limited passed at its meeting held on 10<sup>th</sup> August 2018. The private placement of Debentures is within the overall borrowing limits of the Company as set out in the resolution passed by the shareholders under Section 180(1)(c) of the Companies Act, 2013 ('the Act'), at the Annual General Meeting of the Members held on 18<sup>th</sup> July 2018.

#### Undertaking by the Issuer

The Issuer Company undertakes that;

- a) the complaints received in respect of the Issue shall be attended to by the issuer company Expeditiously and satisfactorily;
- b) it shall take all steps for commencement of listing at the concerned stock exchange where securities are to be listed and taken within 15 days from the deemed date of allotment.
- c) the funds required for dispatch of refund orders by registered post shall be made available to the Registrar to the Issue by the Issuer Company;
- d) necessary co-operation to the credit rating agency shall be extended in providing true and adequate information till the debt obligations in respect of the instrument are outstanding.

#### b) Additional Covenants:

- (i) Security Creation (where applicable): In case of delay in execution of Trust Deed and Charge documents, the Company will refund the subscription with agreed rate of interest or will pay penal interest of atleast 2% p.a. over the coupon rate till these conditions are complied with at the option of the investor.
- (ii) Default in Payment: In case of default in payment of Interest and/or principal redemption on the due dates, additional interest of atleast @ 2% p.a. over the coupon rate will be payable by the Company for the defaulting period



