YULU - Business Case Study

Yulu is a Bangalore-based company that has partnered with Bajaj Auto to launch an electric bike-sharing program. Yulu electric two-wheelers bikes are co-designed and manufactured by Bajaj Company for Indian customers.

Yulu is a Mobile Application to find the closest vehicle available and being rented from the nearest Yulu Zone. Yulu operates in Bengaluru, Delhi, Gurugram, Mumbai, Pune, and Bhubaneswar with 18,000 single-seater vehicles across 2.5 million users. Yulu Bike is the state of the art and it runs in electric and designed for solo riding/ single person commuting and if 2 or more ppl are riding together the form faction and bike alignment is damaged to a great extent.

Problem Statement

Yulu has recently suffered considerable dips in its revenues. They have contracted a consulting company to understand the factors on which the demand for these shared electric cycles depends. Specifically, they want to understand the factors affecting the demand for these shared electric cycles in the Indian market

The company wants to know:

- Which variables are significant in predicting the demand for shared electric cycles in the Indian market?
- How well those variables describe the electric cycle demands

Following are the analysis made in this notebook

- Count of registered and casual users by weather , holiday , season , workingday
- Casual vs registeres users count
- Rainy day vs clear day users count
- Windspeed vs user count
- Univariate , bivariate analysia
- Hypothesis testing Chi-square, anova, 2 -sample t test
- Confidence interval
- Recommendations & Observations

In [29]:

```
#impoorting Libraties

import numpy as np
import numpy.random as rd
import pandas as pd
```

```
mport matplotlib.pyplot as plt
         mport seaborn as sns
        warnings.filterwarnings("ignore")
         from IPython.core.interactiveshell import InteractiveShell
        InteractiveShell.ast node interactivity = "all"
         From scipy.stats import norm
         from scipy import stats
          com scipy.stats import chi2 contingency
In [30]:
        df=
        pd.read csv("https://d2beigkhq929f0.cloudfront.net/public assets/assets/000/00
In [31]:
        df.head(5)
```

Out[31]:		datetime	season	holiday	workingday	weather	temp	atemp	humidity	windspeed	casual	registere
	0	2011-01- 01 00:00:00	1	0	0	1	9.84	14.395	81	0.0	3	1
	1	2011-01- 01 01:00:00	1	0	0	1	9.02	13.635	80	0.0	8	3
	2	2011-01- 01 02:00:00	1	0	0	1	9.02	13.635	80	0.0	5	2
	3	2011-01- 01 03:00:00	1	0	0	1	9.84	14.395	75	0.0	3	1
	4	2011-01- 01 04:00:00	1	0	0	1	9.84	14.395	75	0.0	0	

In [32]: # Shape of dataframe
df.shape

Out[32]: (10886, 12)

```
In [33]:
         df.dtypes
Out[33]:
         Data type of Datetime, Season, holiday, workingday, weather columns needs to be changed
In [34]:
         df['datetime'] = pd.to datetime(df['datetime'])
         cols change= ['season', 'holiday', 'workingday', 'weather']
          or column in cols change:
              df[column] = df[column].astype('object')
In [35]:
         df.dtypes
Out[35]:
In [36]:
         df.isnull().sum()
Out[36]:
```

ount 0
type: int64

No null values present in dataset

In [37]: df.describe()

Out[37]:

COI	registered	casual	windspeed	humidity	atemp	temp	
10886.0000	10886.000000	10886.000000	10886.000000	10886.000000	10886.000000	10886.00000	count
191.574	155.552177	36.021955	12.799395	61.886460	23.655084	20.23086	mean
181.1444	151.039033	49.960477	8.164537	19.245033	8.474601	7.79159	std
1.0000	0.000000	0.000000	0.000000	0.000000	0.760000	0.82000	min
42.0000	36.000000	4.000000	7.001500	47.000000	16.665000	13.94000	25%
145.0000	118.000000	17.000000	12.998000	62.000000	24.240000	20.50000	50%
284.0000	222.000000	49.000000	16.997900	77.000000	31.060000	26.24000	75%
977.0000	886.000000	367.000000	56.996900	100.000000	45.455000	41.00000	max

```
In [38]: df.describe(include=["object"]
```

Out[38]:

	season	holiday	workingday	weather
count	10886	10886	10886	10886
unique	4	2	2	4
top	4	0	1	1
freq	2734	10575	7412	7192

We can see, sesaon, holiday, workingday, weather are the category columns present

```
In [39]: #Category columns
category_columns=df.dtypes=="O"
cat_cols= category_columns[category_columns].index
cat_cols
```

Out[39]: Index(['season', 'holiday', 'workingday', 'weather'], dtype='object')

```
In [40]: #Numerical columns
numerical_columns=df.dtypes!="0"
num_cols= numerical_columns[numerical_columns].index
num_cols
```

We can see , 'temp', 'atemp', 'humidity', 'windspeed', 'casual', 'registered', 'count' are the numerical columns present

Value counts present-columnswise

```
In [41]:
    columns = ['season', 'holiday', 'workingday', 'weather','registered',
    'count', 'casual']
    for col in columns:
        print("Value Counts in", col)
        print("")
        print(df[col].value_counts())
        print("")
```

Correlating in Heatmap

```
In [42]:
df_copy = df.copy().corr()
fig = px.imshow(df_copy, text_auto=True, width=1000, height=600)
fig.show()
```

```
In []:
```

Univariate analysis

```
In [43]:
    num_cols = ['temp', 'atemp', 'humidity', 'windspeed', 'casual',
    'registered','count']

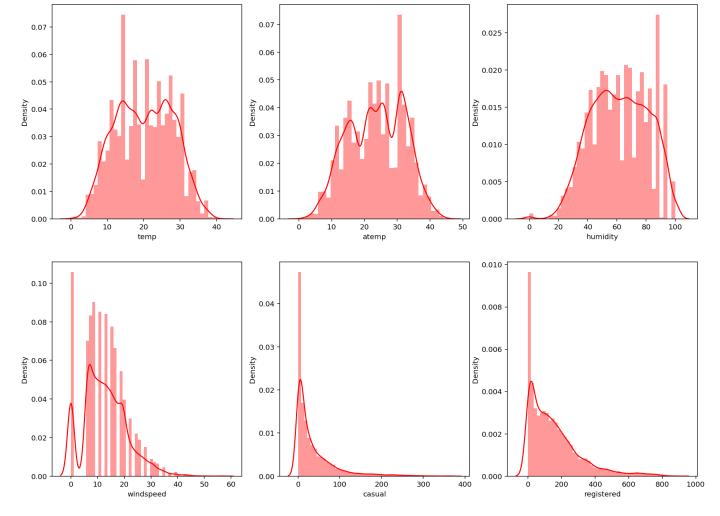
fig, axis = plt.subplots(nrows=2, ncols=3, figsize=(16, 12))

index = 0

for row in range(2):
    for col in range(3):
        sns.distplot(df[num_cols[index]], ax=axis[row, col], color ='red'
    ,kde=true)
        index += 1

plt.show()
```

```
Out[43]: <AxesSubplot:xlabel='temp', ylabel='Density'>
Out[43]: <AxesSubplot:xlabel='atemp', ylabel='Density'>
Out[43]: <AxesSubplot:xlabel='humidity', ylabel='Density'>
Out[43]: <AxesSubplot:xlabel='windspeed', ylabel='Density'>
Out[43]: <AxesSubplot:xlabel='casual', ylabel='Density'>
Out[43]: <AxesSubplot:xlabel='registered', ylabel='Density'>
```



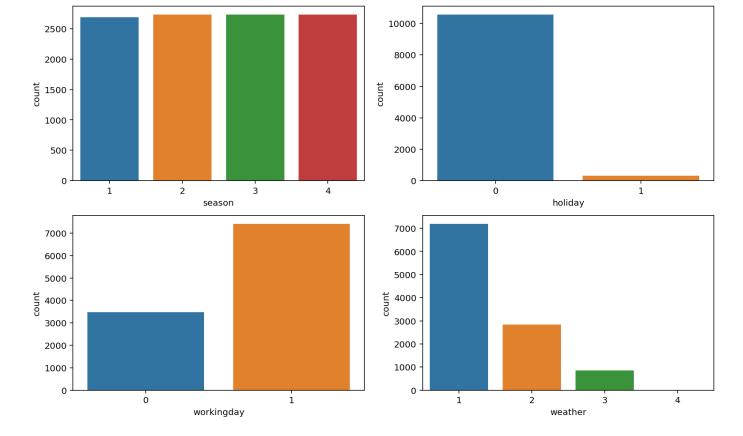
```
fig, axis = plt.subplots(nrows=2, ncols=2, figsize=(13, 8))

i = 0
for row in range(2):
    for col in range(2):
        sns.countplot(data=df, x=cat_cols[i], ax=axis[row, col])
        i += 1

plt.show()
```

```
Out[44]: <a href="mailto:AxesSubplot:xlabel='season', ylabel='count'></a>
Out[44]: <a href="mailto:AxesSubplot:xlabel='holiday', ylabel='count'></a>
Out[44]: <a href="mailto:AxesSubplot:xlabel='workingday', ylabel='count'></a>
```

Out[44]:



Insights:

Count represents the number of dataset present on those categories

- We can see ,that count is more on working day than holiday
- We can also see, that the overall count is huge in very cold
- Also we can see the same count of data present for all seasons
- And more working day data is present in dataset than holiday

```
In [45]: #df['Product Category'].nunique()
```

Bi-variate analysis

```
bins=[0,13.12,17.22,22.96,27.88,41.0]
group=["very cold","cold","cool/pleasant","hot","Very hot"]
df['temp_bin']=pd.cut(df['temp'],bins=bins,labels=group)

bins=[10,100,250,400,500,1000]
group=["very low","low","average","High","Very high"]
df['count_bin']=pd.cut(df['count'],bins=bins,labels=group)

#Casual customers - tempertatue wise
md=df[df['temp_bin']=='very cold']['casual'].sum()
td=df[df['temp_bin']=='cold']['casual'].sum()
```

```
sd=df[df['temp_bin']=='cool/pleasant']['casual'].sum()
fd=df[df['temp_bin']=='hot']['casual'].sum()
kd=df[df['temp_bin']=='Very hot']['casual'].sum()

data_dict1 = {'Count':[md,td,sd,fd,kd], 'temp': ["very cold","cold","cool/pleasant","hot","Very hot"]}
df_b = pd.DataFrame(data=data_dict1, columns=['Count','temp'])
px.bar(data_frame=df_b, x="temp", y="Count", color="temp",
barmode="group",title="Total Casual customers rented yulu bike- temperature category")
```

```
In [47]: #Registered customers - temperature wise

md=df|df['temp_bin']=='very cold']['registered'].sum()

td=df|df['temp_bin']=='cold']['registered'].sum()

sd=df[df['temp_bin']=='hot']['registered'].sum()

kd=df[df['temp_bin']=='hot']['registered'].sum()

kd=df[df['temp_bin']=='Very hot']['registered'].sum()

data_dict1 = {'Count':[md,td,sd,fd,kd], 'temp': ["very cold","cold","cool/pleasant","hot","Very hot"]}

df_b = pd.DataFrame(data=data_dict1, columns=['Count','temp'])
```

```
px.bar(data_frame=df_b, x="temp", y="Count", color="temp",
barmode="group",title="Total Registered customers rented yulu bike-
temperature category")
```

Insights:

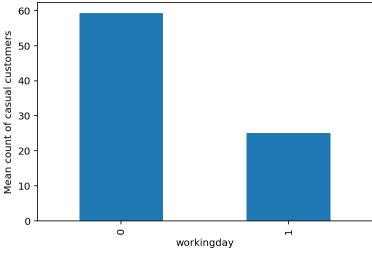
- 1. We can clearly see that , registered customers rented more number of bikes than casual
- 2. More number of bikes rented in very hot temperatures
- 3. Registered customers rented almost same number of bikes in cool/pleasant and hot temperatures
- 4. by casual customers, bike rented is very low in cold conditions

```
In [48]:
# registered customers mean on working and non working days

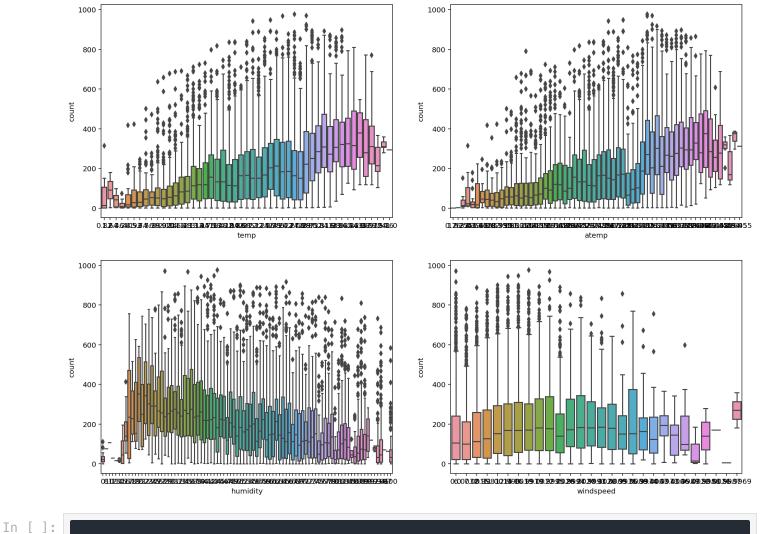
df.groupby("holiday")["registered"].mean()
print()
print()
df.groupby("holiday").mean()["casual"].plot.bar()
plt.ylabel("Mean count of casual customers")
plt.show
```

```
Out[48]: holiday
0 156.094941
1 137.096463
Name: registered, dtype: float64
```

Out[48]: Out[48]: Out[48]: 50 Mean count of casual customers 40 10 0 0 holiday • We can observe , more mean on holiday than on not holiday days In [49]: df.groupby("workingday")["casual"].mean() print() print() df.groupby("workingday").mean()["casual"].plot.bar() plt.ylabel("Mean count of casual customers") plt.show Out[49]: Out[49]: Out[49]: Out[49]: 60



```
In [50]:
         df.groupby("workingday")["registered"].mean()
         print()
         print()
          df.groupby("workingday").mean()["casual"].plot.bar()
         plt.ylabel("Mean count of casual customers")
          plt.show
Out[50]:
Out[50]:
Out[50]:
Out[50]:
           60
         Mean count of casual customers
           50
           40
           30
           20
           10
            0 -
                        0
                                workingday
In [51]:
         fig, axis = plt.subplots(nrows=2, ncols=2, figsize=(16, 12))
         cols= ['temp', 'atemp', 'humidity', 'windspeed','workingday','holiday']
           for row in range(2):
                   index += 1
          plt.show()
Out[51]:
Out[51]:
Out[51]:
Out[51]:
```



Crosstabs

```
In [52]:
# Cross tab for count_bin / working day
pd.crosstab(df['count_bin'],columns=df['workingday'], margins=True)
print()
print()
totalcount=pd.crosstab(df['count_bin'],columns=df['workingday'],
normalize='index')
totalcount.plot(kind='bar',figsize=(10,7))
plt.xlabel("count")
plt.ylabel("")
plt.show()
```

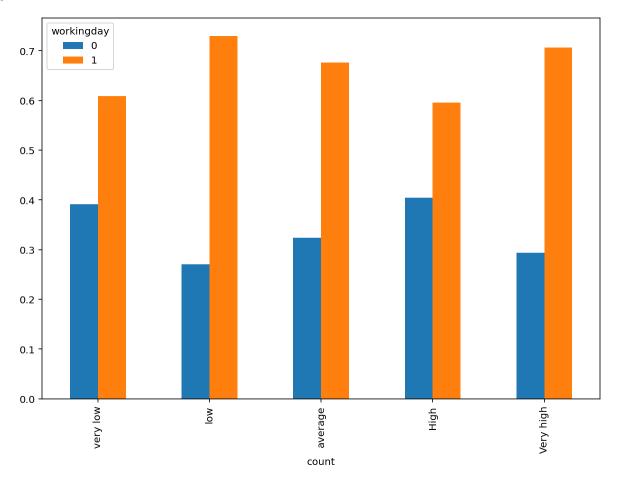
```
Out[52]: workingday
                                      ΑII
            count_bin
                                    3099
              very low
                        1213
                              1886
                   low
                        895
                              2415
                                    3310
              average
                        584
                              1221
                                    1805
                 High
                               385
                         261
                                     646
```

```
Very high 234 563 797

All 3187 6470 9657
```

```
Out[52]: <a href="mailto:AxesSubplot:xlabel='count_bin'>
Out[52]: Text(0.5, 0, 'count')
```

Out[52]: Text(0, 0.5, '')



```
In [53]: # Cross tab for count_bin / season

pd.crosstab(df['count_bin'],columns=df['season'], margins=True)

print()

print()

totalcount=pd.crosstab(df['count_bin'],columns=df['season'],

normalize='index')

totalcount.plot(kind='bar',figsize=(10,7))

plt.xlabel("count")

plt.ylabel("")

plt.ylabel("")
```

Out[53]:	season	1	2	3	4	All
	count_bin					
	very low	1141	703	588	667	3099
	low	771	793	809	937	3310
	average	209	526	595	475	1805

```
        High
        61
        168
        237
        180
        646

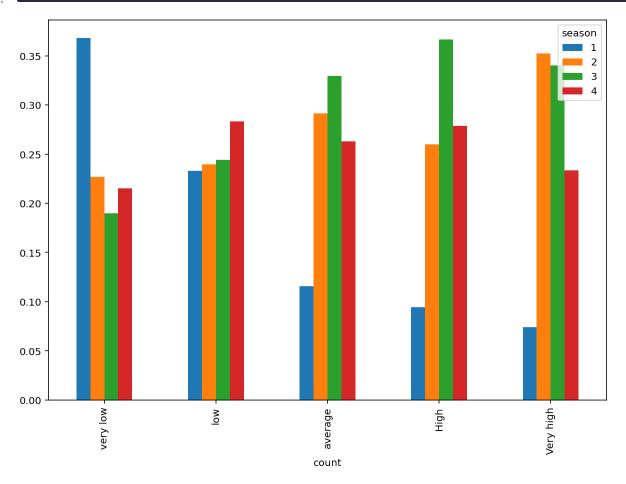
        Very high
        59
        281
        271
        186
        797

        All
        2241
        2471
        2500
        2445
        9657
```

```
Out[53]: 
CAxesSubplot:xlabel='count_bin'>

Out[53]: 
Text(0.5, 0, 'count')
```

Out[53]: Text(0, 0.5, '')



```
In [54]: # Cross tab for count_bin / temperature bin

pd.crosstab(df['count_bin'], columns=df['temp_bin'], margins=True)

print()

print()

totalcount=pd.crosstab(df['count_bin'], columns=df['temp_bin'],

normalize='index')

totalcount.plot(kind='bar', figsize=(10,7))

plt.xlabel("count")

plt.ylabel("")

plt.show()
```

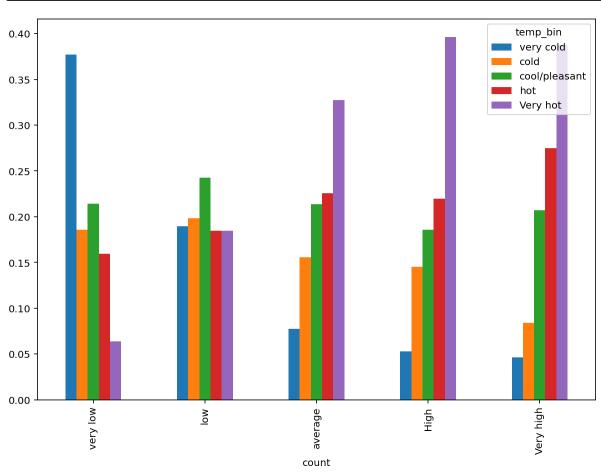
temp_bin very cold cold cool/pleasant Out[54]: hot Very hot All count_bin very low 1168 576 664 494 197 3099 627 803 low 657 611 612 3310

average	140	281	386	407	591	1805
High	34	94	120	142	256	646
Very high	37	67	165	219	309	797
All	2006	1675	2138	1873	1965	9657

Out[54]: AxesSubplot:xlabel='count_bin'

Out[54]: Text(0.5, 0, 'count')

Out[54]: Text(0, 0.5, '')



Insights:

- We can see very low temperatures has more count on very cold temperature
- Count is very on season 1
- Count is quite low on working day , ie) below average

Confidence interval- 95% on Season, workingday, temp_bins

collect sample means Notworking=[]

```
In []:
In [55]:
sample_size = 100
collect sample means working = []
```

```
collect sample means clearweather=[
collect sample means rainweather=[] #Light rain,thunderstorm
for person in range(1000):
 "count"].sample(sample size).mean()
    collect sample means working.append(sample mean working)
    sample mean notworking = df[df['workingday']==0]
    collect sample means Notworking.append(sample mean notworking)
    sample mean clearweather = df[df['weather']==1]
    collect sample means clearweather.append(sample mean clearweather)
   sample_mean_rainweather = df[df['weather']==3]
    collect sample means rainweather.append(sample mean rainweather)
m working = collect sample means working[0]
m notworking = collect sample means Notworking[0]
m clearweather = collect sample means working[0]
m rainweather = collect sample means Notworking[0]
```

```
In [56]: #95% confidence - z values
Zl= norm.ppf(0.025)
Zr= norm.ppf(0.275)

#workingday vs nonworking day
workingday_mean=round(df[df['workingday']==1]['count'].mean(),2)
notworkingday_mean=round(df[df['workingday']==0]['count'].mean(),2)

left = m_working + Z1 * workingday_mean / np.sqrt(sample_size)
right = m_working + Zr * workingday_mean / np.sqrt(sample_size)
print(f"\n95% confidence that the population mean of bikes rented on working
day is in [{np.round(left,2)}, (np.round(right,2)}]")

left = m_nonworking + Z1 * notworkingday_mean / np.sqrt(sample_size)
right = m_nonworking + Zr * notworkingday_mean / np.sqrt(sample_size)
print(f"\n95% confidence that the population mean bikes rented on Non-working
day is in [{np.round(left,2)}, (np.round(right,2))]")
```

```
#weather - 1-clear vs 3-raining
clearweather_mean=round(df[df['weather']==1]['count'].mean(),2)
rainweather_mean=round(df[df['weather']==(]['count'].mean(),2)

left = m_clearweather + Z1 * clearweather_mean / np.sqrt(sample_size)
right = m_clearweather + Zr * clearweather_mean / np.sqrt(sample_size)
print(f"\n95% confidence that the population mean of bikes rented on clear
weather day is in [(np.round(left,2)), (np.round(right,2))]")

left = m_rainweather + Z1 * rainweather_mean / np.sqrt(sample_size)
right = m_rainweather + Zr * rainweather_mean / np.sqrt(sample_size)
print(f"\n95% confidence that the population mean bikes rented on rainy day
is in [(np.round(left,2)), (np.round(right,2))]")

95% confidence that the population mean of bikes rented on working day is in [159.13, 234.79]
```

Test the statistics signifoicance of created bin

Hypothesis Testing - 1 - chi2_square test

- Null Hypothesis (H0): Weather is independent of the season
- Alternate Hypothesis (H1): Weather is not independent of the season
- Statastic Significance level (alpha): 0.05

```
In []: ## season vs weather

data_corr = pd.crosstab(df['season'], df['weather'])
p_val= chi2_contingency(data_corr)[1]
print("P-value::",p_val)
if p_val <= 0.05:
    print("Since p-value is less than the alpha-value 0.05, We reject the
Null Hypothesis. This tells that season and weather is dependent on each</pre>
```

```
other")
else:
   print("p-value is greater than the alpha 0.05, We do not reject the Null
Hypothesis")
```

P-value is less then alpha - 0.05, We reject the Null Hypothesis (Ho). This implies that Weather is dependent on the season.

Similarly we can test for other features as well

```
In [ ]:
         columns=['season','workingday','holiday',"temp bin","weather"]
            s= pd.crosstab(df[cols], df["count bin"])
            print(s)
            print()
            print("--"*25)
            p val = chi2 contingency(s)[1]
            print("--"*25)
            if p val <= alpha:</pre>
          e)", {\sf cols}, "and {\sf count-} these two features are {\sf dependent} \overline{m{m{V}}}")
              print("P-value is high , we fail to reject hypothesis\checkmark
```

Insights:

As we see,

- temp_bin and count are dependent
- · holiday and count
- · working day and count

· season and count

all these features are dependent

Hypothesis testing 2 - 2-sample T test

This is a method used to test whether the unknown population means of two groups are equal or not.

A two-sample t-test is used to analyze the results from A/B tests. Randomly sampled from two normal populations and the two independent groups have equal variances.

```
In []: # Working day vs non-working day

df_nonwork = df[df['workingday']==0]['count'].values

df_work = df[df['workingday']==1]['count'].values

#finding ratio

(np.var(df_nonwork)/np.var(df_work))
```

```
In []: # 2- sample t test
stats.ttest_ind(a=df_nonwork, b=df_work, equal_var=True)
```

We see, that variances of two data is almost equal, and less, we proceeded with 2-sample t test, and as a result, we get p-value less than 0.05(alpha value)

Since pvalue is greater than 0.05 .We can not reject the Null hypothesis. this implies that working day has no direct effect on the number of yulu bikes being rented.

```
In []: #holiday vs not holiday

df_notholiday = df[df['holiday']==0]['count'].values

df_holiday = df[df['holiday']==1]['count'].values

np.var(df_notholiday), np.var(df_holiday)
```

Since variance is not equal or almost equal , we cannot proceed with 2-sample t test for holiday and count

Hypothesis Testing -3 - Anova

```
In []: w1 = df[df['weather']==1]['count'].values
w2 = df[df['weather']==2]['count'].values
w3 = df[df['weather']==3]['count'].values
w4 = df[df['weather']==4]['count'].values
s1 = df[df['season']==1]['count'].values
```

```
s3 = df[df['season']==3]['count'].values
s4 = df[df['season']==4]['count'].values
```

```
In []: # Anova test
stats.f_oneway(w1, w2, w3, w4, s1, s2, s3, s4)
```

As we see in above test result, p-value is less than 0.05,

we reject the null hypothesis. This states that no of yulu bikes rented is not similar/statastical in different weather and season conditions, mentioned in data.

```
In []: ## temperature vs count

t1 = df[df['temp_bin']=="very cold"]['count'].values
t2 = df[df['temp_bin']=="cold"]['count'].values
t3 = df[df['temp_bin']=="cool/pleasant"]['count'].values
t4 = df[df['temp_bin']=="hot"]['count'].values
t5 = df[df['temp_bin']=="Very hot"]['count'].values
```

```
In []: stats.f_oneway(t1,t2,t3,t4,t5)
```

P-values is less than 0.05, and the features are not similar in different temperatures

Observations

As analysed in dataset, we can come with following observations

- We can see , there is only one data available for heavy rainy day,
- In heat map, we can see season, weather is correlated
- We also see, working day has more number of bikes rented than non working day
- On weather 1 has more number of bikes rented
- Whenever, there is heavy rain, the bikes rented is low
- On very hot day, there are more count of bikes rented and less bikes on very cold climate
- Also more mean count on holidays than non holiday days
- Also we can see , the 95% confidence interval for working day is in (142,217)
- And Confidence interval 95% for rainy weather is [161.13, 225.41]
- In hypothesis test, we can find that season and weather are not dependent
- Also season, working day, holiday, temp_bin are also dependent to count of bikes being rented
- · Humidity less than 20, the count of bikes being rented falls to very low

Recommendations

- 1. In rainy weather, less bikes are rented, this can be increased by promotional Offers
- 2. Working day and non working day, there is much difference in renting the bikes, this can increased

- 3. During cold weather, company should have less bikes available, and this can decrease the maintenance cost on those seasonal weather
- 4. In very low humid days, company should have less bikes in the stock to be rented.
- 5. And the same , in case of thunderstorms and heavy rain , since , on those days , people wouldn't prefer to go out. Company should bring less bikes for rent.
- 6. When windspeed is high, company should have less bikes for renting.