Key **Insights**

Orders On Time

59.03%
Goal: 86.09% (-31.43%)

Orders on time and In full

29.02%
Goal: 65.91% (-55.97%)

Orders in Full

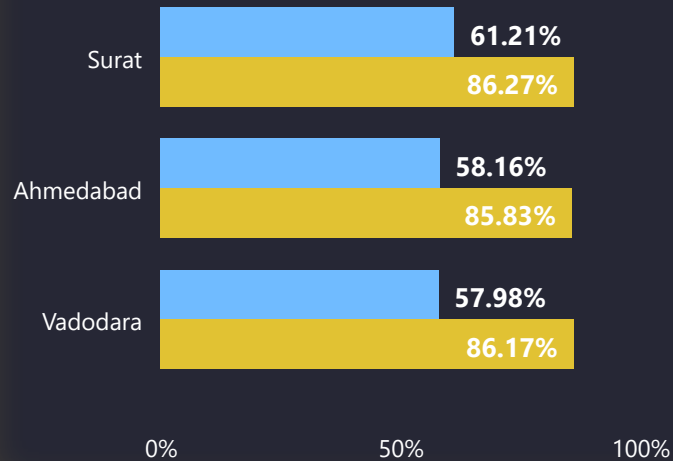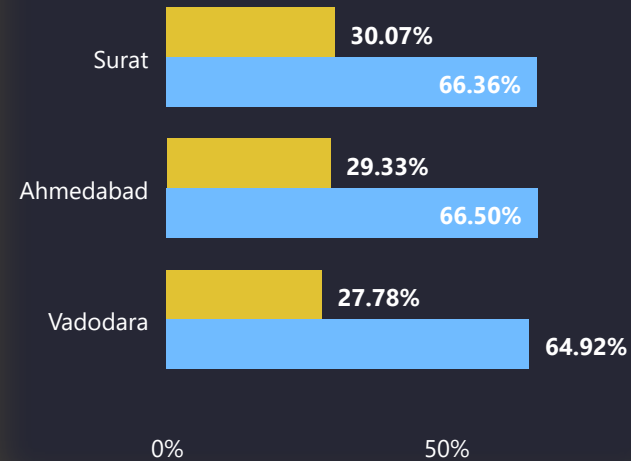# 52.78%
Goal: 76.51% (-31.02%)

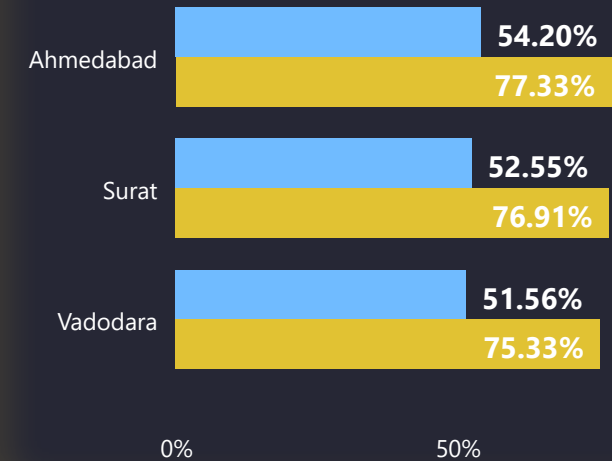### Orders Delivered on Time by City

● On Time Delivery % ● Target

City	On Time Delivery %	Target
Surat	61.21%	86.27%
Ahmedabad	58.16%	85.83%
Vadodara	57.98%	86.17%

0%   50%   100%

Orders Delivered on Time and In Full by City

● OTIF % ● Target

City	OTIF %	Target
Surat	30.07%	66.36%
Ahmedabad	29.33%	66.50%
Vadodara	27.78%	64.92%

0%   50%

Orders Delivered in Full by City

● In Full % ● Target

City	In Full %	Target
Ahmedabad	54.20%	77.33%
Surat	52.55%	76.91%
Vadodara	51.56%	75.33%

0%   50%

Product **Insights**

57K
Total Order Lines

Line Fill Rate

0.00% **65.96%** 100.00%

Volume Fill Rate

0.00% **96.59%** 100.00%
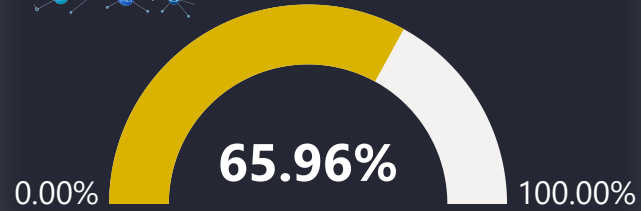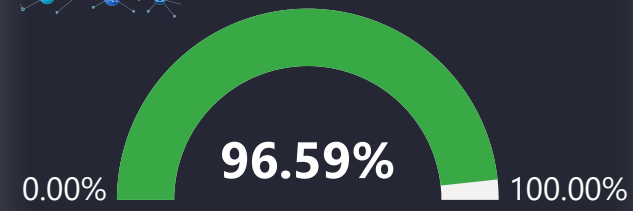
13M
Order Quantity

Products	Order Quantity	Line Fill Rate	Line Fill Rate by Month	Volume Fill Rate	Volume Fill Rate by Month
AM Biscuits 250	563366	65.16%		96.58%	
AM Biscuits 500	558119	66.10%		96.49%	
AM Biscuits 750	556996	68.05%		96.85%	
AM Butter 100	943483	66.66%		96.59%	
AM Butter 250	933107	63.52%		96.36%	
AM Butter 500	983180	65.19%		96.46%	
AM Curd 100	1105336	66.73%		96.62%	
AM Curd 250	1099401	67.05%		96.72%	
AM Curd 50	1119256	65.55%		96.62%	
AM Ghee 100	186186	65.75%		96.59%	
AM Ghee 150	193524	66.72%		96.69%	
AM Ghee 250	191494	65.25%		96.53%	
Total	**13426936**	**65.96%**		**96.59%**	

Product Category by Order Quantity

100%

Dairy	11M
Food	2M
beverages	1M

11.2%

Customer Insights

59.03% Average OT%

29.02% Average OTIF %

52.78% Average IF%

32K Total Orders

OTIF% | OT% | IF% | LFR% | VFR%

Customers	OTIF %	OT%	IF%	Line Fill Rate	Volume Fill Rate	Orders	Delay
Acclaimed Stores	15.47%	29.43%	52.36%	58.93%	95.85%	3510	1.81
Atlas Stores	39.55%	71.81%	59.78%	75.48%	97.58%	1646	1.49
Chiptec Stores	38.73%	71.62%	60.35%	75.61%	97.58%	1642	1.46
Coolblue	13.75%	29.13%	44.73%	51.53%	95.08%	2437	1.83
Elite Mart	24.37%	72.45%	37.94%	52.74%	95.29%	1637	1.47
Expert Mart	39.11%	72.54%	59.81%	75.48%	97.44%	1657	1.48
Expression Stores	38.39%	69.92%	60.83%	75.28%	97.54%	1662	1.56
Info Stores	25.52%	70.94%	41.16%	53.05%	95.24%	1669	1.55
Logic Stores	38.78%	70.82%	60.14%	74.39%	97.45%	1676	1.52
Lotus Mart	16.34%	28.11%	53.35%	60.08%	96.01%	3550	1.82
Propel Mart	40.92%	73.64%	59.74%	75.62%	97.70%	2424	1.45
Rel Fresh	38.18%	72.32%	58.69%	74.54%	97.43%	2457	1.52
Sorefoz Mart	25.89%	72.67%	39.19%	53.40%	95.33%	1661	1.48
Total	**29.02%**	**59.03%**	**52.78%**	**65.96%**	**96.59%**	**31729**	**1.69**

OTIF% Trend

◆ OTIF %   ◆ Target

	March	April	May	June	July	August
Target	66%	66%	66%	66%	66%	66%
OTIF %	28.87%	28.67%	29.13%	28.72%	29.35%	29.39%