RUBRIC FOR FINAL PRESENTATION

Introduction	Scoring Criteria	Score
Introduction	Background (on data and industry) and objectives of the	/3
	analysis are clearly explained.	
Data	Data source is clearly explained. High data originality and	/3
	quality also count.	
Analyses	Justification for the choice of model is provided. General	/3
	information about the model/analytics is sufficiently provided.	
Results	Results are clearly explained not only in numbers, but in terms	/3
	of economic and managerial significance and implications.	
Presentation	Analytical methodology/technical terms can be generally	/3
style	understood by anyone in business	
	Slides and other visual aids are informative and effective.	/2
	Delivery is poised, controlled, and smooth.	/2
Conclusion	Major points of presentation are clearly summarized.	/3
	Questions are well answered throughout presentation.	/3
Total		/25