



# SONAKSHI TYAGI

Sales Professional

A motivated individual, with in - depth knowledge of dealing with clients. Seeking a position in a growth oriented company where I can use my skills to the advantage of the company while having the scope to develop my own skills.



9877419014



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Radhey Shyam Vihar , Phase 4 ,  
Muradnagar , UP

## LANGUAGE

- English
- Hindi

## EXPERTISE

- Management Skills
- Creativity
- Convincing & Negotiation
- Communication
- Client Acquisition & Retention

## EXPERIENCE

**AXON DEVELOPERS**  
**SR. SALES EXECUTIVE**  
Gurgaon - Haryana  
Feburary 2023 - Present

- Identify potential customers and generate new business opportunities for the company
- Contact and qualify potential customers
- Set appointments and follow up on leads
- Track progress towards meeting sales goals
- Collaborate with the sales team to develop strategies for reaching sales targets
- Use customer relationship management (CRM) software to manage leads and sales activities
- Stay up-to-date on market trends, competition, and industry developments
- Attend networking events and trade shows to build relationships and generate leads
- .Attending customers and closing the deal through Zoom calls and physical meetings

## EDUCATION

**Maharishi Dayanand University**

Bachelor of Business Administration  
Pursuing (2021- 2024)

**Kendriya Vidyalaya**

Higher Secondary (XII) Intermediate  
2019 - 2020  
61%